

## U.S. IMPORTERS' QUESTIONNAIRE

### CHLORINATED ISOCYANURATES FROM CHINA AND SPAIN

This questionnaire must be received by the Commission by **June 21, 2016**

*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning chlorinated isocyanurates ("chlorinated isos") from China and Spain (Inv. Nos. 731-TA-1082-1083 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Website \_\_\_\_\_

Has your firm imported chlorinated isos in powder, granular, or tablet form (as defined on the next page) *from any country* at any time since January 1, 2013?

**NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

**YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the Commission *Drop Box* by clicking on the following link:

<https://dropbox.usitc.gov/oinv/>. (PIN: NACL)

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used:*

*(i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or*

*(ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone:

\_\_\_\_\_  
Fax:

\_\_\_\_\_  
Email address

**PART I.—GENERAL INFORMATION**

**Background.** On June 25, 2005, the Department of Commerce issued antidumping duty orders on imports of chlorinated isos from China and Spain. On September 1, 2015, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes negative determinations, the Department of Commerce will revoke the orders. Questionnaires and other information pertinent to this proceeding are available at:

[https://www.usitc.gov/investigations/701731/2015/chlorinated\\_isocyanurates\\_china\\_and\\_spain/second\\_review\\_full.htm](https://www.usitc.gov/investigations/701731/2015/chlorinated_isocyanurates_china_and_spain/second_review_full.htm)

**Chlorinated Isocyanurates (“chlorinated isos”):** Chlorinated isos, which are derivatives of cyanuric acid, described as chlorinated s-triazine triones. There are three primary chemical compositions of chlorinated isos:

- (1) Trichloroisocyanuric acid ( $\text{Cl}_3(\text{NCO})_3$ ),
- (2) sodium dichloroisocyanurate (dihydrate) ( $\text{NaCl}_2(\text{NCO})_3(2\text{H}_2\text{O})$ ), and
- (3) sodium dichloroisocyanurate (anhydrous) ( $\text{NaCl}_2(\text{NCO})_3$ ).

Chlorinated isos are available in powder, granular, and tableted forms. The orders cover all chlorinated isos.

**Reporting of information.**-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

**“Establishment”**--Each facility of a firm involved in the importation of chlorinated isos, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing chlorinated isos from China or Spain into the United States or that are engaged in exporting chlorinated isos from China or Spain to the United States?

No             Yes--List the following information.

<b>Firm name</b>	<b>Address</b>	<b>Extent of ownership (percent)</b>

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing chlorinated isos from countries other than China and Spain into the United States or that are engaged in exporting chlorinated isos from countries other than China and Spain to the United States?

No             Yes--List the following information.

<b>Firm name</b>	<b>Address</b>	<b>Extent of ownership (percent)</b>

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of chlorinated isos?

No             Yes--List the following information.

<b>Firm name</b>	<b>Address</b>	<b>Extent of ownership (percent)</b>

I-7. **Importing operations.**--Please indicate the nature of your firm's importing operations on chlorinated isos. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-8. **Consignees.**--If your firm is an importer of record of chlorinated isos but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-9. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters chlorinated isos into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports chlorinated isos under the TIB (temporary importation under bond) program.

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**“Bonded warehouse”** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

**“Temporary Importation under Bond (“TIB”) program”** is a procedure whereby, imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule (HTS).

	No	Yes
<b>Foreign trade zones</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Bonded warehouses</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Temporary importation under bond</b>	<input type="checkbox"/>	<input type="checkbox"/>

I-10. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for chlorinated isos?

- No             Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-11. **Other investigations.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

- No             Yes--Please specify.

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Chris Cassise (202-708-5408, [chris.cassise@usitc.gov](mailto:chris.cassise@usitc.gov))**. **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of chlorinated isos since January 1, 2013.

<i>Check as many as appropriate.</i>		<i>If checked, please describe; leave blank if not applicable.</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

**For question II-3, if your firm's response differs for particular orders, please indicate and explain the particular effect of revocation of specific orders.**

II-3. **Anticipated changes in operations in the event the orders are revoked.**--Would your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the importation of chlorinated isos in the future if the antidumping duty orders on chlorinated isos from China and Spain were to be revoked?

<b>No</b>	<b>Yes</b>	<b>If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

II-4. **Arranged imports.**--Has your firm imported or arranged for the importation of chlorinated isos for delivery after **December 31, 2015**?

**"Arranged imports"** are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No                       Yes--In tabulation below, provide the source and quantity of arranged imports after December 31, 2015.

Source	Quantity ( <i>in short tons</i> )
<b>China</b>	
<b>Spain</b>	

II-5. **Reasons for importing if producer.**--If your firm also produces chlorinated isos in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.



II-6. **EPA registrations.**--Please indicate the EPA registrations you have obtained for chlorinated isos, listing the producers and countries of production and the dates of the registrations:.

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II-7. **Tableting operations.**--Since January 1, 2013, has your firm been involved in the conversion of imports of granular/powder chlorinated isos from China or Spain into tableted chlorinated isos, either itself (i.e., your firm produces the tablets) or through a tolling contract in the United States (i.e., a toller produces the tablets for your firm)?

Own firm produces tablets:             No                     Yes-- **COMPLETE AND RETURN A U.S. PRODUCERS' QUESTIONNAIRE**

Toll arrangement with another firm:    No                     Yes--**PROVIDE THE NAME(S) OF THE FIRM(S) THAT DO THE TOLL CONVERSION FOR YOUR FIRM:**

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## **Definitions**

### **Chlorinated Isos:**

**Granular/powder.**--includes both trichloroisocyanuric acid or “**trichlor,**” which has approximately 90 percent available chlorine, and sodium dichloroisocyanurate or “**dichlor**” both in anhydrous form, with approximately 62 to 63 percent available chlorine, and in dihydrate form, with approximately 55.0 to 57.1 percent available chlorine.

**Tablets.**--Multi-function tablets and sticks made from trichlor or dichlor. Some tablets may contain additives including algaecides, clarifiers or other materials.

“**Imports**” are defined as those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

“**Import quantities**” Quantities reported should be net of returns.

“**Import values**” Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

U.S. shipments of chlorinated isos are divided into: (1) U.S. commercial shipments, (2) internal consumption, and (3) transfers to related firms within the United States.

“**U.S. commercial shipments**” are defined as shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. The value of a reported U.S. commercial should be net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

“**Internal consumption**” is defined as product consumed internally by your firm.

“**Transfers to related firms**” are defined as shipments made to related domestic firms. Such transactions are valued at fair market value.

“**Related firm**” is defined as a firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

“**Export shipments**” are defined as shipments to destinations outside the United States, including shipments to related firms.

“**Toll agreement**” is defined as an agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

II-8. **Granular/powder chlorinated isos imports from China.**--Report your firm's imports and your firm's shipments and inventories of **granular/powder** chlorinated isos (all types, e.g., trichlor and dichlore combined) imported from China by your firm during the specified periods.

## CHINA--POWDER/GRANULES

Quantity (in short tons) and value (in \$1,000)			
Item	Calendar years		
	2013	2014	2015
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>U.S. imports of granular/powder chlorinated isos:</b>			
Quantity (B)			
Value (C)			
<b>U.S. shipments of granular/powder chlorinated isos:</b>			
<b>Commercial shipments</b> <sup>1</sup>			
Quantity (D)			
Value (E)			
<b>Internal consumption</b> <sup>2</sup>			
Quantity (F)			
Value (G)			
<b>Transfers to related firms</b> <sup>3</sup>			
Quantity (H)			
Value (I)			
<b>Shipped for toll conversion</b> <sup>4</sup>			
Quantity of merchandise shipped for tolling (J)			
Value of merchandise shipped for tolling (K)			
Value tolling fee contracted/paid (L)			
<b>Export shipments of granular/powder chlorinated isos</b> <sup>5</sup>			
Quantity (M)			
Value (N)			
<b>End-of-period inventories</b> (quantity) (O)			

<sup>1</sup> Commercial shipments (row D) in this table are understood to relate to arms-length sales of chlorinated isos in powder and/or granular form.

<sup>2</sup> Internal consumption (row F) in this table is understood to relate to any powder and/or granular chlorinated isos used in your firms internal processes (e.g., your firm is a U.S. tableter and will be also reporting U.S. production in a U.S. producers' questionnaire).

<sup>3</sup> Transfers to related firms (row H) is understood to be merchandise shipped to related firms but which is not subject to a toll arrangement.

<sup>4</sup> Merchandise shipped for toll conversion (row J) is understood to be related to any powder/granular chlorinated isos your firm ships to a third party (related or not) for conversion into tablets under a toll arrangement.

<sup>5</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**Reconciliation of Shipments, Inventories and Production.**--Generally, the data reported for the end-of-period inventories (i.e., line O) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, J, and M). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, etc.)

Reconciliation item	Calendar years		
	2013	2014	2015
A + B – D – F – H – J – M – O = zero ("0") or note reasons why not.	0	0	0
Reason for inventories, production and shipment data not balancing: _____.			

II-9. **Tableted chlorinated isos imports from China.**-- Report your firm's imports and your firm's shipments and inventories of **tableted** chlorinated isos (all types, e.g., trichlor, dichlor, and blended tablets) imported from China by your firm during the specified periods.

## CHINA--TABLETS

Quantity (in short tons) and value (in \$1,000)			
Item	Calendar years		
	2013	2014	2015
<b>Beginning-of-period inventories (quantity) (P)</b>			
<b>U.S. imports of tableted chlorinated isos:</b>			
Quantity (Q)			
Value (R)			
<b>Tableted chlorinated isos that were imported in granular/powder form but were converted to tablets under a toll agreement:<sup>1</sup></b>			
Quantity (S)			
Value (T)			
<b>U.S. shipments of tableted chlorinated isos:</b>			
<b>Commercial shipments</b>			
Quantity (U)			
Value (V)			
<b>Internal consumption</b>			
Quantity (W)			
Value (X)			
<b>Transfers to related firms:</b>			
Quantity (Y)			
Value (A)			
<b>Export shipments of tableted chlorinated isos:<sup>2</sup></b>			
Quantity (AA)			
Value (AB)			
<b>End-of-period inventories (quantity) (AC)</b>			
<sup>1</sup> Report the data here for any tablets your firm received under a toll arrangement (e.g., your firm imported the granular/powder chlorinated isos, but had a toller convert into tablets prior to shipping to a U.S. customer). Please ensure that you have identified these firms in your response to question II-6. <sup>2</sup> Identify your firm's principal export markets: _____			

**Reconciliation of Shipments, Inventories and Production.**-- Generally, the data reported for the end-of-period inventories (i.e., line AC) should be equal to the beginning-of-period inventories (i.e., line P), plus imports (i.e., line Q), plus tablets produced from imported powder (i.e., line S), less total shipments (i.e., lines U, W, Y, AA). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, etc.)

Reconciliation item	Calendar years		
	2013	2014	2015
P + Q + S – U – W – Y -AA – AC = zero ("0") or note reasons why not.	0	0	0
Reason for inventories, production and shipment data not balancing: _____ _____.			

**II-10. Channels of Distribution for China.--**

**Granular/powder form.**--Report your firm's U.S. commercial shipments of granular/powder chlorinated isos imported from China by channel of distribution during the specified periods.

Quantity (in short tons)			
Item	Calendar years		
	2013	2014	2015
<b>Channels of distribution for commercial shipments of granular/powdered chlorinated isos imported from China:</b>			
To distributors (quantity) (AD)			
To repackers/tableters (quantity) (AE)			
To retailers (quantity) (AF)			
To industrial market (quantity) (AG)			
Total U.S. commercial shipments	0	0	0
Reconciliation <sup>1</sup>	0	0	0
<sup>1</sup> If this reconciliation line (which calculates line D minus lines AD, AE, AF, and AG) returns a value other than zero ("0") please revise your data prior to submission to the Commission.			

**II-11. Channels of Distribution for China.--**

**Tablets.**--Report your firm's total U.S. commercial shipments of tableted chlorinated isos, by channel of distribution from its U.S. establishment(s) during the specified periods.

Quantity (in short tons)			
Item	Calendar years		
	2013	2014	2015
<b>Channels of distribution for commercial shipments of tableted chlorinated isos imported from China:</b>			
To distributors (quantity) (AH)			
To repackers (quantity) (AI)			
To retailers (quantity) (AJ)			
To industrial market (quantity) (AK)			
Total U.S. commercial shipments	0	0	0
Reconciliation <sup>1</sup>	0	0	0
<sup>1</sup> If this reconciliation line (which calculates line U minus lines AH, AI, AJ, and AK) returns a value other than zero ("0") please revise your data prior to submission to the Commission.			

II-12. **Granular/powder chlorinated isos imports from Spain.**--Report your firm's imports and your firm's shipments and inventories of **granular/powder** chlorinated isos (all types, e.g., trichlor, dichlor, and blended tablets) imported from Spain by your firm during the specified periods.

## SPAIN--POWDER/GRANULES

Quantity (in short tons) and value (in \$1,000)			
Item	Calendar years		
	2013	2014	2015
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>U.S. imports of granular/powder chlorinated isos:</b>			
Quantity (B)			
Value (C)			
<b>U.S. shipments of granular/powder chlorinated isos:</b>			
<b>Commercial shipments</b> <sup>1</sup>			
Quantity (D)			
Value (E)			
<b>Internal consumption</b> <sup>2</sup>			
Quantity (F)			
Value (G)			
<b>Transfers to related firms</b> <sup>3</sup>			
Quantity (H)			
Value (I)			
<b>Shipped for toll conversion</b> <sup>4</sup>			
Quantity of merchandise shipped for tolling (J)			
Value of merchandise shipped for tolling (K)			
Value tolling fee contracted/paid (L)			
<b>Export shipments of granular/powder chlorinated isos</b> <sup>5</sup>			
Quantity (M)			
Value (N)			
<b>End-of-period inventories</b> (quantity) (O)			

<sup>1</sup> Commercial shipments (row D) in this table are understood to relate to arms-length sales of chlorinated isos in powder and/or granular form.

<sup>2</sup> Internal consumption (row F) in this table is understood to relate to any powder and/or granular chlorinated isos used in your firms internal processes (e.g., your firm is a U.S. tableter and will be also reporting U.S. production in a U.S. producers' questionnaire).

<sup>3</sup> Transfers to related firms (row H) is understood to be merchandise shipped to related firms but which is not subject to a toll arrangement.

<sup>4</sup> Merchandise shipped for toll conversion (row J) is understood to be related to any powder/granular chlorinated isos your firm ships to a third party (related or not) for conversion into tablets under a toll arrangement.

<sup>5</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**Reconciliation of Shipments, Inventories and Production.**--Generally, the data reported for the end-of-period inventories (i.e., line O) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, J, and M). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, etc.)

Reconciliation item	Calendar years		
	2013	2014	2015
A + B – D – F – H – J – M - O = zero ("0") or note reasons why not.	0	0	0
Reason for inventories, production and shipment data not balancing: _____.			

II-13. **Tableted chlorinated isos imports from Spain.**-- Report your firm's imports and your firm's shipments and inventories of **tableted** chlorinated isos (all types, e.g., trichlor, dichlor, and blended tablets) imported from Spain by your firm during the specified periods.

## SPAIN--TABLETS

Quantity (in short tons) and value (in \$1,000)			
Item	Calendar years		
	2013	2014	2015
<b>Beginning-of-period inventories (quantity) (P)</b>			
<b>U.S. imports of tableted chlorinated isos:</b>			
Quantity (Q)			
Value (R)			
<b>Tableted chlorinated isos that were imported in granular/powder form but were converted to tablets under a toll agreement:<sup>1</sup></b>			
Quantity (S)			
Value (T)			
<b>U.S. shipments of tableted chlorinated isos:</b>			
<b>Commercial shipments</b>			
Quantity (U)			
Value (V)			
<b>Internal consumption</b>			
Quantity (W)			
Value (X)			
<b>Transfers to related firms:</b>			
Quantity (Y)			
Value (A)			
<b>Export shipments of tableted chlorinated isos:<sup>2</sup></b>			
Quantity (AA)			
Value (AB)			
<b>End-of-period inventories (quantity) (AC)</b>			
<sup>1</sup> Report the data here for any tablets your firm received under a toll arrangement (e.g., your firm imported the granular/powder chlorinated isos, but had a toller convert into tablets prior to shipping to a U.S. customer). Please ensure that you have identified these firms in your response to question II-6. <sup>2</sup> Identify your firm's principal export markets: _____			

**Reconciliation of Shipments, Inventories and Production.**-- Generally, the data reported for the end-of-period inventories (i.e., line AC) should be equal to the beginning-of-period inventories (i.e., line P), plus imports (i.e., line Q), plus tablets produced from imported powder (i.e., line S), less total shipments (i.e., lines U, W, Y, AA). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, etc.)

Reconciliation item	Calendar years		
	2013	2014	2015
P + Q + S – U – W – Y –AA – AC = zero ("0") or note reasons why not.	0	0	0
Reason for inventories, production and shipment data not balancing: _____			

**II-14. Channels of Distribution for Spain.--**

**Granular/powder form.**--Report your firm's U.S. commercial shipments of granular/powder chlorinated isos imported from Spain by channel of distribution during the specified periods.

Quantity (in short tons)			
Item	Calendar years		
	2013	2014	2015
<b>Channels of distribution for commercial shipments of granular/powdered chlorinated isos imported from Spain:</b>			
To distributors (quantity) (AD)			
To repackers/tableters (quantity) (AE)			
To retailers (quantity) (AF)			
To industrial market (quantity) (AG)			
Total U.S. commercial shipments	0	0	0
Reconciliation <sup>1</sup>	0	0	0
<sup>1</sup> If this reconciliation line (which calculates line D minus lines AD, AE, AF, and AG) returns a value other than zero ("0") please revise your data prior to submission to the Commission.			

**II-15. Channels of Distribution for Spain.--**

**Tablets.**--Report your firm's total U.S. commercial shipments of tableted chlorinated isos, by channel of distribution from its U.S. establishment(s) during the specified periods.

Quantity (in short tons)			
Item	Calendar years		
	2013	2014	2015
<b>Channels of distribution for commercial shipments of tableted chlorinated isos imported from Spain:</b>			
To distributors (quantity) (AH)			
To repackers (quantity) (AI)			
To retailers (quantity) (AJ)			
To industrial market (quantity) (AK)			
Total U.S. commercial shipments	0	0	0
Reconciliation <sup>1</sup>	0	0	0
<sup>1</sup> If this reconciliation line (which calculates line U minus lines AH, AI, AJ, and AK) returns a value other than zero ("0") please revise your data prior to submission to the Commission.			



II-16. **Granular/powder chlorinated isos imports from all other sources (“AOS”).**--Report your firm’s imports and your firm’s shipments and inventories of **granular/powder** chlorinated isos (all types, e.g., trichlor, dichlor, and blended tablets) imported from all other sources by your firm during the specified periods.

## ALL OTHER SOURCES COMBINED--POWDER/GRANULES LIST THE COUNTRIES OF ORIGIN:

Quantity (in short tons) and value (in \$1,000)			
Item	Calendar years		
	2013	2014	2015
<b>Beginning-of-period inventories (quantity) (A)</b>			
<b>U.S. imports of granular/powder chlorinated isos:</b>			
Quantity (B)			
Value (C)			
<b>U.S. shipments of granular/powder chlorinated isos:</b>			
<b>Commercial shipments<sup>1</sup></b>			
Quantity (D)			
Value (E)			
<b>Internal consumption<sup>2</sup></b>			
Quantity (F)			
Value (G)			
<b>Transfers to related firms:<sup>3</sup></b>			
Quantity (H)			
Value (I)			
<b>Shipped for toll conversion:<sup>4</sup></b>			
Quantity of merchandise shipped for tolling (J)			
Value of merchandise shipped for tolling (K)			
Value tolling fee contracted/paid (L)			
<b>Export shipments of granular/powder chlorinated isos:<sup>5</sup></b>			
Quantity (M)			
Value (N)			
<b>End-of-period inventories (quantity) (O)</b>			

<sup>1</sup> Commercial shipments (row D) in this table are understood to relate to arms-length sales of chlorinated isos in powder and/or granular form.

<sup>2</sup> Internal consumption (row F) in this table is understood to relate to any powder and/or granular chlorinated isos used in your firms internal processes (e.g., your firm is a U.S. tableter and will be also reporting U.S. production in a U.S. producers' questionnaire).

<sup>3</sup> Transfers to related firms (row H) is understood to be merchandise shipped to related firms but which is not subject to a toll arrangement.

<sup>4</sup> Merchandise shipped for toll conversion (row J) is understood to be related to any powder/granular chlorinated isos your firm ships to a third party (related or not) for conversion into tablets under a toll arrangement.

<sup>5</sup> Identify your firm’s principal export markets: \_\_\_\_\_.

**Reconciliation of Shipments, Inventories and Production.**--Generally, the data reported for the end-of-period inventories (i.e., line O) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, J, and M). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, etc.)

Reconciliation item	Calendar years		
	2013	2014	2015
A + B – D – F – H – J – M – O = zero ("0") or note reasons why not.	0	0	0
Reason for inventories, production and shipment data not balancing: _____.			

II-17. **Tableted chlorinated isos imports from all other sources.**-- Report your firm's imports and your firm's shipments and inventories of **tableted** chlorinated isos (all types, e.g., trichlor, dichlor, and blended tablets) imported from all other sources by your firm during the specified periods.

### ALL OTHER SOURCES--TABLETS

Quantity (in short tons) and value (in \$1,000)			
Item	Calendar years		
	2013	2014	2015
<b>Beginning-of-period inventories (quantity) (P)</b>			
<b>U.S. imports of <u>tableted</u> chlorinated isos:</b>			
Quantity (Q)			
Value (R)			
<b>Tableted chlorinated isos that were imported in granular/powder form but were <u>converted to tablets</u> under a toll agreement:<sup>1</sup></b>			
Quantity (S)			
Value (T)			
<b>U.S. shipments of <u>tableted</u> chlorinated isos:</b>			
<b>Commercial shipments</b>			
Quantity (U)			
Value (V)			
<b>Internal consumption</b>			
Quantity (W)			
Value (X)			
<b>Transfers to related firms:</b>			
Quantity (Y)			
Value (A)			
<b>Export shipments of <u>tableted</u> chlorinated isos:<sup>2</sup></b>			
Quantity (AA)			
Value (AB)			
<b>End-of-period inventories (quantity) (AC)</b>			
<sup>1</sup> Report the data here for any tablets your firm received under a toll arrangement (e.g., your firm imported the granular/powder chlorinated isos, but had a toller convert into tablets prior to shipping to a U.S. customer). Please ensure that you have identified these firms in your response to question II-6. <sup>2</sup> Identify your firm's principal export markets: _____			

**Reconciliation of Shipments, Inventories and Production.**-- Generally, the data reported for the end-of-period inventories (i.e., line AC) should be equal to the beginning-of-period inventories (i.e., line P), plus imports (i.e., line Q), plus tablets produced from imported powder (i.e., line S), less total shipments (i.e., lines U, W, Y, AA). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for the differences (e.g., theft, loss, damage, record systems issues, etc.)

Reconciliation item	Calendar years		
	2013	2014	2015
P + Q + S – U – W – Y -AA – AC = zero ("0") or note reasons why not.	0	0	0
Reason for inventories, production and shipment data not balancing: _____			

**II-18. Channels of Distribution for All Other Sources.--**

- c. **Granular/powder form.**--Report your firm's U.S. commercial shipments of granular/powder chlorinated isos imported from all other sources by channel of distribution during the specified periods.

Quantity (in short tons)			
Item	Calendar years		
	2013	2014	2015
<b>Channels of distribution for commercial shipments of granular/powdered chlorinated isos imported from AOS:</b>			
To distributors (quantity) (AD)			
To repackers/tableters (quantity) (AE)			
To retailers (quantity) (AF)			
To industrial market (quantity) (AG)			
Total U.S. commercial shipments	0	0	0
Reconciliation <sup>1</sup>	0	0	0
<sup>1</sup> If this reconciliation line (which calculates line D minus lines AD, AE, AF, and AG) returns a value other than zero ("0") please revise your data prior to submission to the Commission.			

**II-19. Channels of Distribution for All Other Sources.--**

**Tablets.**--Report your firm's total U.S. commercial shipments of tableted chlorinated isos, by channel of distribution from its U.S. establishment(s) during the specified periods.

Quantity (in short tons)			
Item	Calendar years		
	2013	2014	2015
<b>Channels of distribution for commercial shipments of tableted chlorinated isos imported from AOS:</b>			
To distributors (quantity) (AH)			
To repackers (quantity) (AI)			
To retailers (quantity) (AJ)			
To industrial market (quantity) (AK)			
Total U.S. commercial shipments	0	0	0
Reconciliation <sup>1</sup>	0	0	0
<sup>1</sup> If this reconciliation line (which calculates line U minus lines AH, AI, AJ, and AK) returns a value other than zero ("0") please revise your data prior to submission to the Commission.			

**For questions II-20 and II-21, if your firm's response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.**

II-20. **Effect of orders.**--Describe the significance of the existing antidumping duty orders covering imports of chlorinated isos from China and Spain in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

--

II-21. **Likely effect of revocation of order(s).**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of chlorinated isos in the future if the antidumping duty orders on chlorinated isos from China and Spain were to be revoked?

No	Yes	If yes, supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections your firm may provide.
<input type="checkbox"/>	<input type="checkbox"/>	

II-22. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Tana Farrington (202-205-2389, Tana.Farrington@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

**PRICE DATA**

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers of the following products your firm imported from China and Spain:

**Product 1.**-- Granular trichloroisocyanuric acid with approximately 90 percent available chlorine content (similar to ACL®90 or CDB®), sold in bulk packages equal to or greater than 1,000 pounds and less than or equal to 2,205 pounds.

**Product 2.**-- Granular sodium dichloroisocyanuric (dihydrate) with approximately 56 percent available chlorine content (similar to ACL®56 or CDB®56), sold in bulk packages equal to or greater than 1,000 pounds and less than or equal to 2,205 pounds, sold for repackaging for pool treatment use.

**Product 3.**-- 3-inch or comparable trichlor tablets, with tablet volume of 6 to 8 ounces, in 35-55 pound containers.

**Product 4.**-- Blended 3-inch or comparable tablets, with tablet volume of 6 to 8 ounces, with approximately 85 to 90 percent available chlorine content, in 24-26 pound containers.

Please note that values should be **f.o.b., U.S. point of shipment** and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2013-March 2016, did your firm directly import from China or Spain **for retail sale by your firm or for your firm's own use** in the United States any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the pricing tables III-2(a), III-2(b) and question III-2(c) as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip questions III-2(a-c).

III-2a. **Imports for retail/own use.**--Report below the quarterly landed duty-paid cost data<sup>1</sup> for pricing products<sup>2</sup> imported from China for retail sale or use by your firm in the United States.

**Please note that values should be landed, duty-paid and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).**

## China

**Report data in actual pounds and actual dollars (not 1,000s).**

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Landed duty-paid Value <sup>1</sup>	Quantity	Landed duty-paid Value <sup>1</sup>	Quantity	Landed duty-paid Value <sup>1</sup>	Quantity	Landed duty-paid Value <sup>1</sup>
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, landed duty-paid values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), Moreover, please note that landed duty-paid values are NOT the sales prices at which your firm sells chlorinated isos at retail to consumers.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
 Product 2:  
 Product 3:  
 Product 4:

III-2b. **Imports for retail/own use.**--Report below the quarterly landed duty-paid cost data<sup>1</sup> for pricing products<sup>2</sup> imported from Spain for retail sale or use by your firm in the United States.

Please note that values should be **landed, duty-paid** and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

## Spain

Report data in actual pounds and actual dollars (not 1,000s).

(Quantity in SPECIFY, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Landed duty-paid Value <sup>1</sup>	Quantity	Landed duty-paid Value <sup>1</sup>	Quantity	Landed duty-paid Value <sup>1</sup>	Quantity	Landed duty-paid Value <sup>1</sup>
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (i.e., landed duty-paid values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), Moreover, please note that landed duty-paid values are NOT the sales prices at which your firm sells chlorinated isos at retail to consumers.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
Product 2:  
Product 3:  
Product 4:

**III-2(c). Additional costs for your direct imports of chlorinated isos for retail sale by your firm or your firm's own use.**

- (i) If your firm reported purchase cost data above (question III-2a-b), please identify the factors that add to your cost of importing directly since January 1, 2013, estimate the share of the cost of the landed duty-paid value, and explain the specific costs associated with each category.

Factors	Estimated share of landed duty paid value	Explanation
Logistical or supply chain costs		
Warehousing costs		
Compliance or customs brokerage costs		
Insurance costs		
Currency conversion costs		
Other		
Other		

- (ii) To which source does your firm compare costs in determining your additional transaction costs to directly import?

U.S. Importers	U.S. Producers	Both	Neither
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (iii) (a) If your firm reported data above (question III-2a-b), briefly identify the benefits of purchasing chlorinated isos directly from China or Spain instead of purchasing chlorinated isos from a U.S. importer or from a U.S. producer.

- (b) Please provide the estimated margin saved by having purchased chlorinated isos directly from China or Spain instead of purchasing from a U.S. importer. \_\_\_\_\_ percent of landed duty-paid value.

- (c) Explain any variation in the margin saved since January 1, 2013.



(iv) What is the approximate percentage of the total cost of chlorinated isos you directly imported from China or Spain that is accounted for by U.S. inland transportation or other logistics costs from the port of importation to your distribution network or retail store?            percent from China.            percent from Spain.

(v) If your firm purchased chlorinated isos directly from China or Spain for retail sale by your firm or your firm's own use in the United States, did your firm ALSO purchase chlorinated isos manufactured in the United States from U.S. producers? If so, please contact Tana Farrington ([Tana.Farrington@usitc.gov](mailto:Tana.Farrington@usitc.gov)) to obtain a purchaser questionnaire.

No             Yes

During January 2013-March 2016, did your firm import from China or Spain and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data tables III-2(d) and III-2(e) as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question III-3.

III-2(d). **Price data (China).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm.

### China

**Report data in actual pounds and actual dollars (not 1,000s).**

(Quantity in pounds, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2(e). **Price data (Spain).**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Spain and sold by your firm.

### Spain

**Report data in actual pounds and actual dollars (not 1,000s).**

<i>(Quantity in pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2013:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2014:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of the product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2(f). **Pricing data methodology.**-- Please describe the method and the kinds of documents/records that were used to compile your price data.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

--

**Please note that the questions in this section refer to sales of granular, tabulated, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response OR provide information on such differences in response to question III-25 below.**

III-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of chlorinated isos (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for chlorinated isos imported from China and Spain?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported chlorinated isos from China and Spain usually quoted? (*check one*)

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Contract versus spot.**-- Approximately what share of your firm's sales of chlorinated isos imported from China and Spain in 2015 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
Share of your 2015 sales: China	%	%	%	%	0.0 %
Share of your 2015 sales: Spain	%	%	%	%	0.0 %

III-7. **Contract provisions.**— Please fill out the table regarding your firm's typical sales contracts for chlorinated isos imported from China and Spain (or check "not applicable" if your firm does not sell on a long-term, short-term, and/or contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-8. **Lead times.**-- What is your firm's share of sales of chlorinated isos imported from China and Spain from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of chlorinated isos?

Source	China		Spain	
	Share of 2015 sales	Lead time (days)	Share of 2015 sales	Lead time (days)
From inventory	%		%	
From foreign manufacturers' inventory	%		%	
Produced to order	%		%	
<b>Total</b> (should sum to 100.0%)	0.0 %		0.0 %	

III-9. **Shipping information.**--

- (a) What is the approximate percentage of the total delivered cost of chlorinated isos imported from China and Spain that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ %
- (b) Who generally arranges the transportation to your firm's customers' locations?  
 Your firm     Purchaser (check one)
- (c) When your firm sells chlorinated isos imported from China and Spain, from where is it shipped?  
 Point of importation     Storage facility (check one)
- (d) Indicate the approximate percentage of your sales of chlorinated isos imported from China and Spain that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share: China	Share: Spain
Within 100 miles	%	%
101 to 1,000 miles	%	%
Over 1,000 miles	%	%
<b>Total</b> (should sum to 100.0%)	0.0 %	0.0 %

III-10. **Geographical shipments.**-- In which U.S. geographic market area(s) has your firm sold chlorinated isos imported from subject countries since January 1, 2013 (check all that apply)?

Geographic area	China	Spain
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>

III-11. **End uses.**--

(a) List the end uses of the chlorinated isos that your firm imports from China and Spain. For each end-use product, what percentage of the total cost is accounted for by chlorinated isos and other inputs?

End use product	Share of total cost of end-use product accounted for by		Total (should sum to 100.0% across)
	Chlorinated isos	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

(b) Have there been any changes in the end uses of chlorinated isos since January 1, 2013? Do you anticipate any future changes?

Changes in end uses			Explain
	No	Yes	
Changes since January 1, 2013	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Substitutes.--**

(a) Can other products be substituted for chlorinated isos?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for chlorinated isos?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

(b) Have there been any changes in the number or types of products that can be substituted for chlorinated isos since January 1, 2013? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since January 1, 2013	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	



III-13. **Availability of supply.**--Has the availability of chlorinated isos in the U.S. market changed since January 1, 2013? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
<b>Changes since January 1, 2013:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated changes:</b>			
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for chlorinated isos has changed since January 1, 2013, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
<b>Demand since January 1, 2013</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Anticipated future demand</b>					
<b>Within the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Outside the United States</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Product changes.**-- Have there been any significant changes in the product range, product mix, or marketing of chlorinated isos since January 1, 2013? Do you anticipate any future changes?

<b>Changes in product range, product mix, or marketing</b>	<b>No</b>	<b>Yes</b>	<b>Explain</b>
Changes since January 1, 2013	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Conditions of competition.**--

(a) Is the chlorinated isos market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to chlorinated isos?

<b>Check all that apply.</b>	<b>Please describe.</b>
<input type="checkbox"/> <b>No</b>	Skip to question III-17.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for chlorinated isos since January 1, 2009?

<b>No</b>	<b>Yes</b>	<b>If yes, describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Supply constraints.**--Has your firm refused, declined, or been unable to supply chlorinated isos since January 1, 2013 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

<b>No</b>	<b>Yes</b>	<b>If yes, please describe.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Raw materials.**-- Indicate how chlorinated isos raw materials prices have changed since January 1, 2013, and how you expect they will change in the future.

<b>Raw materials prices</b>	<b>Overall increase</b>	<b>No change</b>	<b>Overall decrease</b>	<b>Fluctuate with no clear trend</b>	<b>Explain, noting how raw material price changes have affected your firm's selling prices for chlorinated isos.</b>
Changes since January 1, 2013	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Price comparisons.**--Please compare market prices of chlorinated isos in U.S. and non-U.S. markets if known. Provide information as to time periods and regions for any price comparisons.

--

III-20. **International transportation.**--

(a) Who typically arranges international transportation for your firm's imports?

<b>Exporter</b>	<b>Importer</b>
<input type="checkbox"/>	<input type="checkbox"/>

(b) If your firm typically arranges international transportation:

<b>For 2015, report or estimate the average cost to ship typical volumes of chlorinated isos from the listed countries to the United States</b>	<b>Dollars per pound</b>
<b>China</b>	
<b>Spain</b>	

III-21. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss chlorinated isos supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China and Spain, and (3) the world as a whole. Of particular interest is such data from 2013 to the present and forecasts for the future.

III-22. **Interchangeability.**--Is chlorinated isos produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Spain	Other countries
United States			
China	X		
Spain	X	X	
For any country-pair producing chlorinated isos that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:			

III-23. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, etc.) between chlorinated isos produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	China	Spain	Other countries
United States			
China	X		
Spain	X	X	
<p>For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of chlorinated isos, identify the country-pair and report the advantages or disadvantages imparted by such factors:</p>			

III-24. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for chlorinated isos since January 1, 2013. Indicate the share of the quantity of your firm's total shipments of chlorinated isos that each of these customers accounted for in 2015.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2015 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-25. **Further explanation of granular, tablets, or blended tablets.**-- If your response to any question in part III above differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please use this space to describe any such differences.

III-26. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://www.usitc.gov/investigations/701731/2015/chlorinated\\_isocyanurates\\_china\\_and\\_spain/second\\_review\\_full.htm](https://www.usitc.gov/investigations/701731/2015/chlorinated_isocyanurates_china_and_spain/second_review_full.htm)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** NACL

- **E-mail.**—E-mail the MS Word questionnaire to [chris.cassise@usitc.gov](mailto:chris.cassise@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm does not import this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.