U.S. PRODUCERS' QUESTIONNAIRE

WELDED STAINLESS STEEL PRESSURE PIPE FROM INDIA

This questionnaire must be received by the Commission by July 21, 2016

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning welded stainless steel pressure pipe from India (Inv. Nos. 701-TA-548 and 731-TA-1298 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

City	State	e	Zip Code		
Website					
Has your firm produced 1, 2013?	d welded stainless steel pressure p	oipe (as defi	ned on next page)	at any time since	e January
NO (Sign the	e certification below and promptly retu	urn only this	page of the question	nnaire to the Comn	nission)
YES (Comple	te all parts of the questionnaire, and r	return the en	rire questionnaire to	the Commission)	
following link: https		_			
that the information have and belief and unders	CERTIFICA erein supplied in response to the stand that the information submit o grant consent for the Commis stionnaire and throughout this pri similar merchandise.	his question itted is subj ssion, and	ect to audit and its employees ar	verification by th nd contract pers	he Commi sonnel, to
that the information have and belief and unders this certification I also on provided in this quest his on on the same or sidersigned, acknowledge tion or other proceeding (a) for developing or nand evaluations relating; or (ii) by U.S. govern	erein supplied in response to the stand that the information submit o grant consent for the Commissionnaire and throughout this pr	his question itted is subj ssion, and roceeding in response to (i) by the C r a related p and opera	ect to audit and its employees are any other important this request for commission, its entroceeding, or (by tions of the Con	verification by the nd contract pers rt-injury proceed information an aployees and Off in internal inve amission includir	he Commi connel, to lings cond d through fices, and estigations ng under
that the information have and belief and unders this certification I also on provided in this quest his on on the same or sidersigned, acknowledge tion or other proceeding (a) for developing or nand evaluations relating; or (ii) by U.S. govern	erein supplied in response to the stand that the information submit o grant consent for the Commissionnaire and throughout this primilar merchandise. The that information submitted in a grange be disclosed to and used: a maintaining the records of this or any to the programs, personnel, ament employees and contract personnel and contract per	his question itted is subj ssion, and roceeding in response to (i) by the C r a related p and opera	ect to audit and its employees are any other important this request for commission, its entroceeding, or (by tions of the Con	verification by the nd contract pers rt-injury proceed information an aployees and Off in internal inve amission includir rity purposes. I u	the Commit connel, to lings cond d through fices, and estigation ng under

PART I.—GENERAL INFORMATION

Background. This proceeding was instituted in response to a petition filed on September 30, 2015, by Bristol Metals, LLC, Bristol, TN; Felker Brothers Corp., Marshfield, WI; Marcegaglia USA, Munhall, PA; and Outokumpu Stainless Pipe, Inc., Wildwood, FL. Countervailing and antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and dumping. Questionnaires and other information pertinent to this proceeding are available at. Questionnaires and other information pertinent to this proceeding are available

at https://www.usitc.gov/investigations/title 7/2016/welded stainless steel pressure pipe india/final .htm.

<u>Welded stainless steel pressure pipe</u> covered by these investigations is circular welded austenitic stainless pressure pipe not greater than 14 inches in outside diameter. References to size are in nominal inches and include all products within tolerances allowed by pipe specifications. This merchandise includes, but is not limited to, the American Society for Testing and Materials ("ASTM") A–312 or ASTM A–778 specifications, or comparable domestic or foreign specifications. ASTM A–358 products are only included when they are produced to meet ASTM A–312 or ASTM A–778 specifications, or comparable domestic or foreign specifications.

Excluded from the scope of the investigation are: (1) Welded stainless mechanical tubing, meeting ASTM A–554 or comparable domestic or foreign specifications; (2) boiler, heat exchanger, superheater, refining furnace, feedwater heater, and condenser tubing, meeting ASTM A–249, ASTM A–688 or comparable domestic or foreign specifications; and (3) specialized tubing, meeting ASTM A–269, ASTM A–270 or comparable domestic or foreign specifications.

The subject imports are normally classified in subheadings 7306.40.5005, 7306.40.5040, 7306.40.5062, 7306.40.5064, and 7306.40.5085 of the Harmonized Tariff Schedule of the United States ("HTSUS"). They may also enter under HTSUS subheadings 7306.40.1010, 7306.40.1015, 7306.40.5042, 7306.40.5044, 7306.40.5080, and 7306.40.5090. The HTSUS subheadings are provided for convenience and customs purposes only; the written description of the scope of this investigation is dispositive.

<u>Reporting of information</u>.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1a.	OMB statisticsPlease report below the actual number of hours required and the cost to your
	firm of completing this questionnaire.

Hours	Dollars

No

Yes

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b.	TAA information releaseIn the event that the U.S. International Trade Commission (USITC)
	makes an affirmative final determination in this proceeding, do you consent to the USITC's
	release of your contact information (company name, address, contact person, telephone
	number, email address) appearing on the front page of this questionnaire to the Departments of
	Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made
	eligible for benefits under the Trade Adjustment Assistance program?

I-2.	Establishments coveredProvide the city, state, zip code, and brief description of each
	establishment covered by this questionnaire. If your firm is publicly traded, please specify the
	stock exchange and trading symbol in the footnote to the table. Firms operating more than one
	establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of welded stainless steel pressure pipe, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered ¹	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
¹ Additional disc	ussion on establishments con	solidated in this questic	onnaire: .

Support	Oppose	Take no positi
Address		Extent of ownership (percent)
ne following information	on.	
Address		ffiliation
-		ffiliation
-		ffiliation
-	d firms, either dom pressure pipe?	
Address r firm have any related welded stainless steel	d firms, either dom pressure pipe?	
Address r firm have any related velded stainless steel are following information	d firms, either dom pressure pipe?	estic or foreign, th
Address r firm have any related velded stainless steel are following information	d firms, either dom pressure pipe?	estic or foreign, th
	Address Does your firm have apporting welded stainl	ed, in whole or in part, by any other firm?

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Michael Szustakowski (202-205-3169, mgs@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1.	<u>Contact information</u> Please identify the responsible individual and the manner by which
	Commission staff may contact that individual regarding the confidential information submitted
	in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of welded stainless steel pressure pipe since January 1, 2013.

(chec	k as many as appropriate)	(If checked, please describe; leave blank if not applicable)
	plant openings	
	plant closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (e.g., technology)	

II-3b.

II-3c.

II-3a. Production using same machinery.-- Please report your firm's production of products made on the same equipment and machinery used to produce welded stainless steel pressure pipe, and the combined production capacity on this shared equipment and machinery in the periods indicated.

"Overall production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

	Quantity (in short tons)				
Item	Calendar years			January-March	
	2013	2014	2015	2015	2016
Overall production capacity					
Production of: Welded stainless steel pressure pipe ≤ 14"1	0	0	0	0	0
Welded stainless steel pressure pipe > 14"					
Excluded tubing (ASTM 534/ 249/ 688/ 269/ 270)					
All other products ²					
All products	0	0	0	0	C
¹ Data entered for production of vin question II-7. ² Please identify these products:					
er week, weeks per year. P perating parameters.		•			

capacity reported in II-3a, and explain any changes in reported capacity.

<u>Prod</u>	luct shifting.—
(i)	Is your firm able to switch production (capacity) between welded stainless steel pressupipe and other products using the same equipment and/or labor?
	No Yes (i.e., have produced other products or are able to produce ot products). Please identify other actual or potential products:
(ii)	Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to whic these factors enhance or constrain such shifts.
	ngSince January 1, 2013, has your firm been involved in a toll agreement regarding the luction of welded stainless steel pressure pipe?
mate	I agreement"Agreement between two firms whereby the first firm furnishes the raw erials and the second firm uses the raw materials to produce a product that it then returns be first firm with a charge for processing costs, overhead, etc.
to th	

II-5.	<u>Foreign</u>	trade zones
	(a)	<u>Firm's FTZ operations</u> Does your firm produce welded stainless steel pressure pipe in and/or admit welded stainless steel pressure pipe into a foreign trade zone (FTZ)?
		"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.
		No YesDescribe the nature of your firms operations in FTZs and identify the specific FTZ site(s).
	(b)	Other firms' FTZ operationsTo your knowledge, do any firms in the United States import welded stainless steel pressure pipe into a foreign trade zone (FTZ) for use in distribution of welded stainless steel pressure pipe and/or the production of downstream articles?
		☐ No/Don't know ☐ YesIdentify the firms and the FTZs.
II-6.	Import	erSince January 1, 2013, has your firm imported welded stainless steel pressure pipe?
	mercha	ter" – The person or firm primarily liable for the payment of any duties on the indise, or an authorized agent acting on his behalf. The importer may be the consignee, importer of record.
	☐ No	YesCOMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE

- II-7. **Production, shipment and inventory data**.--Report your firm's production capacity, production, shipments, and inventories related to the production of welded stainless steel pressure pipe in its U.S. establishment(s) during the specified periods.
 - "Average production capacity" or "capacity" The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
 - "**Production**" All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
 - **"U.S. commercial shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
 - "Internal consumption" Product consumed internally by your firm.
 - "Transfers to related firms" Shipments made to related domestic firms. Such transactions are valued at fair market value.
 - "Related firm" —A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.
 - "Export shipments" Shipments to destinations outside the United States, including shipments to related firms.
 - "Inventories" Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-7. Production, shipment and inventory data.--

Quantity	(in short tons)	and value (in \$1	,000)				
		Calendar years			January-March		
ltem	2013	2014	2015	2015	2016		
Average production capacity ¹ (quantity) (A)							
Beginning-of-period inventories (quantity) (B)							
Production (quantity) (C)							
U.S. shipments: Commercial shipments: Quantity (D)							
Value (E)							
Internal consumption: Quantity (F)							
Value ² (G)							
Transfers to related firms: Quantity (H)							
Value² (I)							
Export shipments: ³ Quantity (J)							
Value (K)							
End-of-period inventories ⁴ (quantity) (L)							
¹ The production capacity reported is based of methodology used to calculate production capacity internal consumption and transfers to relat uses a different basis for valuing these transact data using that basis for each of the periods not included in the second internal consumption in the periods not include its principal export market in the production capacity is a second in the periods in the period in th	acity, and expla ed firms must l ions, please spo ted above:	in any changes in be valued at fair r ecify that basis (<i>e</i>	reported capa market value. I	city n the event tha	at your firm		

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years		January	-March
2013	2014	2015	2015	2016
0	0	0	0	0
		2013 2014 0 0		

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:

II-8. <u>Channels of distribution</u>.-- Report your firm's commercial U.S. shipments by channel of distribution.

Quanti	ity (in short to	ons) and value (in \$1,000)		
		Calendar years	3	January	-March
Item	2013	2014	2015	2015	2016
Channels of distribution:					
Commercial U.S. shipments:					
To distributors (<i>quantity</i>) (M)					
To end users (quantity) (N)					

		Calendar years		January	-March
Reconciliation	2013	2014	2015	2015	2016
M + N - D = zero ("0"), if not revise.	0	0	0	0	0

II-9. Commercial U.S. shipments by size in 2015.--Please report the quantity (in short tons and feet) and value (in \$1,000s) of your firm's commercial U.S. shipments of welded stainless steel pressure pipe for each of the nominal pipe size diameter ranges listed below by grade.

		:	2015	
Nominal pipe size	A-312	A-778	Other ¹	Total
1" and less				
Quantity (feet) (O)				0
Quantity (short tons) (P)				0
Value (\$1,000s) (Q)				0
>1" to 2"				
Quantity (feet) (R)				0
Quantity (short tons) (S)				0
Value (\$1,000s) (T)				0
>2" to 4"				
Quantity (feet) (U)				0
Quantity (short tons) (V)				0
Value (\$1,000s) (W)				0
>4" to 6"				
Quantity (feet) (X)				0
Quantity (short tons) (Y)				0
Value (\$1,000s) (Z)				0
>6" to 14"				
Quantity (feet) (AA)				0
Quantity (short tons) (AB)				0
Value (\$1,000s) (AC)				0
Total				
Quantity (feet) (AD)	0	0	0	0
Quantity (short tons) (AE)	0	0	0	0
Value (\$1,000s) (AF)	0	0	0	0
¹ Please describe:				

Reconciliations	2015
Quantity (short tons)	
Line AE total minus line D in 2015 should	
equal zero ("0"), if not revise	0
Value	
Line AF total minus line E in 2015 should	
equal zero ("0"), if not revise	0

Explanation of trends:

II-9. <u>Employment data</u>.--Report your firm's employment-related data related to the production of welded stainless steel pressure pipe and provide any explanation for any trends in these data.

"Production Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to March periods, calculate similarly and divide by 3.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

	Calendar years			January-March	
Item	2013	2014	2015	2015	2016
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					

Related firmsIf your firm reported transfers to related firms in question II-8, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a nonmarket formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.
r

II-11.	<u>Purchases</u> Other than dire pressure pipe since January	•	as your firm (otherwise pur	chased welde	d stainless steel
	"Purchase" – A transaction producer, a U.S. distributor			•	•	
	"Direct import" –A transact of record or consignee.	tion to buy fro	om a foreign	producer whe	re your firm is	the importer
		port such pur urchases:	chases below	v and explain t	he reasons fo	r your firms'
		(Quantity	in short ton	s)		
		C	Calendar yea	rs	January	-March
	Item	2013	2014	2015	2015	2016
of we	ases from U.S. importers ¹ Ided stainless steel ure pipe from—					
	other sources ²					
Purch produ	ases from domestic					
	ases from other sources ²					
supplie	lease list the name of the imporers differ by source, please ident lease list the country(ies) from v lease list the name of the product:	tify the source t which this produ	for each listed uct was impor	supplier: ted:	_•	
II-12.	Other explanationsIf you that did not provide a narra the space provided below. providing the data in this sequestionnaire.	ntive box, plea Please also us	use note the o	question numb to highlight ar	per and the ex ny issues your	planation in firm had in

PART III.--FINANCIAL INFORMATION

Address questions on this	part of the	questionnaire to Justin Jee	(202-205-3186,	justin.jee@usitc.gov	r).
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Name	
Title	
Email	
Telephone	
Fax	
Accounting sy	ystemBriefly describe your firm's financial accounting system.
A.	When does your firm's fiscal year end (month and day)?
	If your firm's fiscal year changed during the data-collection period, explain below:
B.1.	Describe the lowest level of operations (e.g., plant, division, company-wide) which financial statements are prepared that include welded stainless steel pressure pipe:
2.	Does your firm prepare profit/loss statements for welded stainless steel
pressure pipe	
3.	 Yes No How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below. Audited, □ unaudited, □ annual reports, □ 10Ks, □ 10 Qs, □ Monthly, □ quarterly, □ semi-annually, □ annually
4.	Accounting basis: GAAP, cash, tax, or other comprehen basis of accounting (specify)
used ii regara submi profit-	As requested in Part I of this questionnaire, please keep all supporting documents/recond the preparation of the financial data, as Commission staff may contact your firm ding questions on the financial data. The Commission may also request that your composit copies of the supporting documents/records (financial statements, including internal and-loss statements for the division or product group that includes welded stainless state pipe, as well as specific statements and worksheets) used to compile these data.
Cost accounti	ing systemBriefly describe your firm's cost accounting system (e.g., standard

U.S. Pr	oducers' Questionnaire - Welde o	d Stainless Steel Pressure Pipe	Page 17		
III-4.	Allocation basisBriefly descri	be your firm's allocation basis, if any, ome and expenses.	for COGS, SG&A, and		
III-5.		products your firm produced in the facel pressure pipe, and provide the share smost recent fiscal year.			
	Products	5	hare of sales		
	welded stainless steel pressure	pipe	%		
	welded stainless steel pressure	pipe > 14" o.d.	%		
	Excluded tubing (ASTM 554/249	/688/269/270)	%		
			%		
			%		
III-6.	production of welded stainless	s (raw materials, labor, energy, or any steel pressure pipe from any related sirms, divisions and/or other compone	suppliers (e.g., inclusive of		
	YesContinue to question II	II-7. NoContinue to question	n III-8.		
III-7a.	Inputs from related suppliersPlease identify the inputs used in the production of w stainless steel pressure pipe that your firm purchases from related suppliers and that reflected in table III-9a. For "Share of total COGS" please report this information by reinput on the basis of your most recently completed fiscal year. For "Input valuation" describe the basis, as recorded in your company's own accounting system, of the pure from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated price to approximate fair market value.				
	Input	Related supplier	Share of total COGS		

Input valuation as recorded in the firm's accounting books and records

II-7b.	<u>Inputs purchased from related suppliers.</u> Please confirm that the inputs purchased from related suppliers, as identified in III-7a, were reported in III-9a (financial results on welded stainless steel pressure pipe) in a manner consistent with your firm's accounting books and records.
	Yes
	NoIn the space below, please report the valuation basis of inputs purchased from related suppliers as reported in table III-9a.
II-8.	<u>Surcharges paid on inputs.</u> Please explain if your firm links the surcharges paid for stainless steel sheet to those your firm might charge for welded stainless steel pressure pipe. In the space below, please explain in detail how your company passes the surcharges paid for stainless steel sheet or coil to welded stainless steel pressure pipe.

III-9a. Operations on welded stainless steel pressure pipe.—Report the revenue and related cost information requested below on the welded stainless steel pressure pipe operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Justin Jee at (202)205-3186 before completing this section of the questionnaire.

Quanti	ity (<i>in short tons)</i> aı	nd value (in \$1,0	000)		
	Fisc	al years ended	-	January-	March
ltem	2013	2014	2015	2015	2016
Net sales quantities: ² Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	(
Net sales values: ² Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	(
Cost of goods sold (COGS): ³ Raw materials					
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	(
Gross profit or (loss)	0	0	0	0	(
Selling, general, and administrative (SG&A) expenses: Selling expenses					
General and administrative expenses					
Total SG&A expenses	0	0	0	0	0
Operating income (loss)	0	0	0	0	0
Other expenses and income: Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	C
Depreciation/amortization included above					

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include <u>costs associated with CS, IC, and Transfers.</u>

III-9b.	quantitie have bee return th	es and valuen calculate ne correct c	enciliationThe calculable line items from question III-9a (i.e., total net sales es, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) ed from the data submitted in the other line items. Do the calculated fields data according to your firm's financial records ignoring non-material ay arise due to rounding?
	Yes	No	If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.
			Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (<i>i.e.</i> , expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (<i>i.e.</i> , income is positive, expenses or reversals are negative).
			If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

III-10. Nonrecurring items (charges and gains) included in the subject product financial results.--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific table III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in table III-9a; i.e., if an aggregate nonrecurring item has been allocated to table III-9a, only the allocated value amount included in table III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in table III-9a.

	F	iscal years ended	d	January	_/ -March
	2013	2014	2015	2015	2016
Nonrecurring item: In this column please provide a brief description of each nonrecurring item and indicate the specific line item in table III-9a where the nonrecurring item is	_	em: In these col	umns please repo able III-9a.	ort the amount o	f the relevant
classified.			Value (<i>\$1,000</i>)		
1. , classified as					
2. , classified as					
3. , classified as					
4. , classified as					
5. , classified as					
6. , classified as					
7. , classified as					

III-11.	Classification of identified nonrecurring items (charges and gains) in the accounting books and
	records of the companyIf non-recurring items were reported in table III-10 above, please
	identify where your company recorded these items in your accounting books and records in the
	normal course of business; i.e., just as responses to question III-10 identify where these items
	are reported in table III-9a.

III-12. Asset values. --Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of welded stainless steel pressure pipe. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for welded stainless steel pressure pipe in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in table III-9a. Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted.

Total assets should be <u>allocated to the subject products</u> if these assets are also related to other products. Please provide a <u>brief explanation if there are any substantial changes</u> in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in \$1,000)				
	Fiscal years ended			
ltem	2013	2014	2015	
Total assets (net) 1				
¹ Describe				

III-13. Capital expenditures and research and development expenses.—Report your firm's capital expenditures and research and development expenses for welded stainless steel pressure pipe. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

	Value	(in \$1,000)			
		Fiscal years ende	d	January-March	
Item	2013	2014	2015	2015	2016
Capital expenditures ¹					
Research and development expenses ²					

¹ Please describe the nature, focus, and significance of your firm's capital expenditures on the subject product. _____

² Please describe the nature, focus, and significance of your firm's R&D expenses related to subject product. _____

115	Droducars'	Questionnaire	Welded Stainless	Stool Prossure	Dino
U.S.	Producers	- Questionnaire :	- weided Stainiess	Steel Pressure	PIDE

Calend	ar year	Fiscal year S	pecify fiscal yea	r			
	l in quest	uantities and valuion II-7 (including	•	•			
Do these	data in	question III-9a re	concile with data	in quest	on II-7?		
Yes	No	If no, please ex	plain.				
negative	effects	on its return on in d stainless steel p	vestment or the	scale of on the scale of one scale of one scale of the sc	capital inv	estment:	
negative imports	effects of welde	on its return on in d stainless steel p	vestment or the pressure pipe fro as experienced	scale of on the scale of one scale of one scale of the sc	capital inv	estment:	s as a resul
negative imports	effects of welde	on its return on ind d stainless steel p YesMy firm h	priate)	scale of on the scale of one scale of one scale of the sc	capital inv	estments	s as a resul
negative imports	effects of welde (check of Can or re	on its return on indicate of the stainless steel properties. YesMy firm has many as approperties.	priate)	scale of on the scale of one scale of one scale of the sc	capital inv	estments	s as a resul
negative imports	effects of welde (check of Can or repro)	on its return on indicate the description of the description of expansion in the description of expansion in the description of expansion in the description of expansion in the description in the des	priate) nement,	scale of on the scale of one scale of one scale of the sc	capital inv	estments	s as a resul
negative imports	check (Check (Ch	on its return on ind stainless steel produced with the stainless steel pro	priate) nement,	scale of on the scale of one scale of one scale of the sc	capital inv	estments	s as a resul
negative imports	check ((check of projection) Can or reprojection Red capi	on its return on ind stainless steel produced as many as approacellation, postporejection of expanents ial or rejection of stment proposal auction in the size	priate) nement, sion of	scale of on the scale of one scale of one scale of the sc	capital inv	estments	s as a resul

III-16.	experie develo _l	enced pmen	of imports on growth and development Since January 1, 2013, has your firm need any actual negative effects on its growth, ability to raise capital, or existing oment and production efforts (including efforts to develop a derivative or more advance of the product) as a result of imports of welded stainless steel pressure pipe from India.							
	☐ No			YesMy firm has experi	ienced actual negative effects as follows:					
		(ch	neck as i	many as appropriate)	(please describe)					
			Rejecti	on of bank loans						
			Loweri	ng of credit rating						
				m related to the issue ks or bonds						
			Ability	to service debt						
			Other							
III-17.	-			of importsDoes your el pressure pipe from II	firm anticipate any negative effects due to imports of ndia?					
	No		Yes	If yes, my firm anticip	ates negative effects as follows:					
III-18.	that did not provide a narrative the space provided below. Plea			a narrative box, please below. Please also use	e to further explain a response to a question in Part III note the question number and the explanation in this space to highlight any issues your firm had in but not limited to technical issues with the MS Word					

PART IV.-- PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Alissa Tafti (202-205-3244, Alissa.Tafti@usitc.gov).

IV-1. <u>Contact information</u>.--Please identify the individual that Commission staff may contact regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2013 of the following products produced by your firm.

Product 1.--ASTM A-312, welded, grade AISI 304/304L pipe, 1-inch schedule 40

Product 2.--ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 40

Product 3.--ASTM A-312, welded, grade AISI 304/304L pipe, 0.5-inch schedule 10

Product 4.—ASTM A-312, welded, grade AISI 304/304L pipe, 6-inch schedule 10

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2013-March 2016, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question IV-3.

IV-2. **Price data.**--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in actual short tons and actual dollars (not 1,000s).

that were used to compile your price data.

			(Quantity in fo	eet, value in do	ollars)			
	Prod	uct 1	Prod	uct 2	Prod	uct 3	Produ	ıct 4
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October- December								
2014: January-March								
April-June								
July-September			1					
October- December								
2015:								
January-March								
April-June								
July-September								
October-								
December								
2016:								
January-March								
¹ Net values (<i>i.e.</i> , g firm's U.S. point of ship ² Pricing product do	ment.				aid freight, and	the value of re	turned goods), f.	o.b. your
Note -If your firm's pro description of your firm		•			•	•	product, provide	e a
Product 1:								
Product 2:								
Product 3:								
Product 4:								

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

Pricing data methodology.—Please describe the method and the kinds of documents/records

115	Droducars'	Questionnaire	Welded Stainless	Stool Prossure	Dino
U.S.	Producers	- Questionnaire :	- weided Stainiess	Steel Pressure	PIDE

IV-3.	Price setting How does your firm determine the prices that it charges for sales of welded
	stainless steel pressure pipe (check all that apply)? If your firm issues price lists, please submit
	sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

IV-4. <u>Discount policy.--</u> Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

IV-5. Pricing terms.--

(a) What are your firm's typical sales terms for its U.S.-produced welded stainless steel pressure pipe?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of domestic welded stainless steel pressure pipe usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

IV-6. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of its U.S.-produced welded stainless steel pressure pipe in 2015 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

		Type of sale					
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	Total (shoul sum to 100.0%	d o	
Share of 2015 sales	%	%	%	%	0.0	%	

IV-7. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced welded stainless steel pressure pipe (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
	Both			
Meet or release	Yes			
provision	No			
	Yes			
Raw material(s)	No			
surcharge	If Yes, Explain	Explain surcharge type		
Not applicab	le			

IV-8. <u>Lead times.</u>--What is your firm's share of sales from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced welded stainless steel pressure pipe?

Source	Share of 2015 sales	Lead time (average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9.	Shipping	information

(a)	What is the approximate percentage of the total delivered cost of U.Sproduced welded stainless steel pressure pipe that is accounted for by U.S. inland transportation costs? percent
(b)	Who generally arranges the transportation to your firm's customers' locations?

(b) Who generally arranges the transportation to your firm's customers' locations?

[Your firm Purchaser (check one)

(c) Indicate the approximate percentage of your firm's sales of welded stainless steel pressure pipe that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

IV-10. <u>Geographical shipments.--</u> In which U.S. geographic market area(s) has your firm sold its U.S.-produced welded stainless steel pressure pipe since January 1, 2013 (check all that apply)?

Geographic area	√ if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

IV-11. <u>End uses</u>.--List the end uses of the welded stainless steel pressure pipe that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by welded stainless steel pressure pipe and other inputs?

	Share of total cost		
	welded stainless		Total (should sum to
End use product	steel pressure pipe	100.0% across)	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

	No	,	YesP	lease fill ou	t the tar	oie.	
		F	nd use in v	which this			nanges in the price of this substitute If the price for welded stainless steel pressure pipe?
Substitu	te		substitute		No	Yes	Explanation
es (if known)	for we	lded stai	inless stee	l pressure p	ipe has	chang nese c	States and outside of the United ged since January 1, 2013. Explain an changes in demand.
es (if known)	for we	lded stai	inless stee	l pressure p	ipe has ected th	chang nese o uate no	ged since January 1, 2013. Explain an
es (if known) ds and descr	for we ibe the	elded stai principa	inless stee Il factors the	I pressure p hat have aff Overall	ected the Fluctuwith	chang nese o uate no	ged since January 1, 2013. Explain an changes in demand.
es (if known) ds and descr Mark With the Un	et in ited es de ited	elded stai principa	inless stee Il factors the	I pressure p hat have aff Overall	ected the Fluctuwith	chang nese o uate no	ged since January 1, 2013. Explain and changes in demand.
Mark With the Un State Untsi the Un State	et in ited es change	Dverall ncrease	No change	Overall decrease	Fluctu with clear t	uate no rend	ged since January 1, 2013. Explain anthony

IV-15. Conditions of comp	petition
---------------------------	----------

IV-16.

(a)	Is the welded stainless steel pressure pipe market subject to business cycles (other than
	general economy-wide conditions) and/or other conditions of competition distinctive to
	welded stainless steel pressure pipe? If yes, describe.

			, ,	
Check all	that apply	/ .	Please describe.	
☐ No			Skip to question IV-16.	
Yes-Business cycles (e.g. seasonal business)				
		ther distinctive ions of competition		
			in the business cycles or conditions of competition for since January 1, 2013?	
No	Yes	If yes, describe.		
	-	changes in demand in /SSPP in the U.S. mark	the oil and gas market that have affected changes in et.	
Supply constraintsHas your firm refused, declined, or been unable to supply welded stainless steel pressure pipe since January 1, 2013 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?				
No	Yes	If yes, please describ	e.	

IV-17. Raw materials.	.—
-----------------------	----

(a)	How have prices for the ray	v materials use	ed in the p	production o	f welded	stainless	steel	pressure
	pipe changed since January	1, 2013?						

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for welded stainless steel pressure pipe.

(b) Have prices for the raw materials used in the production of welded stainless steel pressure pipe affected your firm's pricing since January 1, 2013?

No	Yes	If yes, please explain, specifically addressing the impact of each of the following raw materials listed below.
Nickel		
Chromium		
Molybdenum		
Other		

(c) Since January 1, 2013, has your firm charged customers surcharges on sales of welded stainless steel pressure pipe due to raw material price increases?

No	Yes	If yes, please indicate the raw materials and time periods.

IV-18. <u>Interchangeability.--</u>Is welded stainless steel pressure pipe produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

interchangeable use:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	India	Korea	Taiwan	Other countries
United States				
India				
Korea				
Taiwan				
For any country-pair producing welded stainless steel pressure pipe that is sometimes or never interchangeable, identify the country-pair and explain the factors that limit or preclude				

IV-19. <u>Factors other than price.</u>—Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between welded stainless steel pressure pipe produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	India	Korea	Taiwan	Other countries
United States				
India				
Korea				
Taiwan				

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of welded stainless steel pressure pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:

IV-20. <u>Customer identification.</u>--List the names and contact information for your firm's 10 largest U.S. customers for welded stainless steel pressure pipe since January 1, 2013. Indicate the share of the quantity of your firm's total shipments of welded stainless steel pressure pipe that each of these customers accounted for in 2015.

Customer's name		City	State	Share of 2015 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

IV-21. Competition from	om imports
-------------------------	------------

(a)	Lost revenueSince January 1, 2013: To avoid losing sales to competitors selling
	welded stainless steel pressure pipe from India, did your firm:

	No	Yes
Reduce prices		
Roll back announced price increases		

(b) <u>Lost sales.</u>--Since January 1, 2013: Did your firm lose sales of welded stainless steel pressure pipe to imports of this product from India?

No	Yes	

IV-22.	Other explanationsIf your firm would like to further explain a response to a question in Part
	IV that did not provide a narrative response box, please note the question number and the
	explanation in the space provided below. Please also use this space to highlight any issues you
	firm had in providing the data in this section, including but not limited to technical issues with
	the MS Word questionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website

at: https://www.usitc.gov/investigations/title 7/2016/welded stainless steel pressure pipe india/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: SSPP

• E-mail.—E-mail the MS Word questionnaire to mgs@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not</u> produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.