

U.S. IMPORTERS' QUESTIONNAIRE

CERTAIN NEW PNEUMATIC OFF-THE-ROAD TIRES FROM INDIA AND SRI LANKA

This questionnaire must be received by the Commission by **NOVEMBER 9, 2016**
See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning certain new pneumatic off-the-road tires ("OTR tires") from India and Sri Lanka (Inv. Nos. 701-TA-552-553 and 731-TA-1308 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
Website _____
Has your firm imported OTR tires (as defined on next page) from any country at any time since January 1, 2013?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: https://dropbox.usitc.gov/oinv/. (PIN: OTRF)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this investigation or other proceeding may be disclosed to and used:(i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone:

Fax:

Email address

PART I.—GENERAL INFORMATION

Background. These proceedings were instituted in response to petitions filed on January 8, 2016, by Titan Tire Corporation of Des Moines, Iowa and the United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial and Service Workers International Union, AFL-CIO, CLC of Pittsburgh, Pennsylvania. Antidumping and/or countervailing duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to these proceedings are available at https://www.usitc.gov/investigations/701731/2016/certain_new_pneumatic_off_the_road_tires_india_and/final.htm

OTR Tires: The scope of these investigations is certain new pneumatic off-the-road tires (certain off road tires). Certain off road tires are tires with an off road tire size designation. The tires included in the scope may be either tube-type¹ or tubeless, radial or nonradial, regardless of whether for original equipment manufacturers or the replacement market.

Subject tires may have the following prefix or suffix designation, which appears on the sidewall of the tire:

Prefix designations:

- DH** – Identifies a tire intended for agricultural and logging service which must be mounted on a DH drop center rim.
- VA** – Identifies a tire intended for agricultural and logging service which must be mounted on a VA multipiece rim.
- IF** – Identifies an agricultural tire to operate at 20 percent higher rated load than standard metric tires at the same inflation pressure.
- VF** – Identifies an agricultural tire to operate at 40 percent higher rated load than standard metric tires at the same inflation pressure.

Suffix designations:

- ML** – Mining and logging tires used in intermittent highway service.
- DT** – Tires primarily designed for sand and paver service.
- NHS** – Not for Highway Service.
- TG** – Tractor Grader, off-the-road tire for use on rims having bead seats with nominal +0.188” diameter (not for highway service).
- K** – Compactor tire for use on 5° drop center or semi-drop center rims having bead seats with nominal minus 0.032 diameter.
- IND** – Drive wheel tractor tire used in industrial service.
- SL** – Service limited to agricultural usage.
- FI** – Implement tire for agricultural towed highway service.
- CFO** – Cyclic Field Operation.

¹ While tube-type tires are subject to the scope of these proceedings, tubes and flaps are not subject merchandise and therefore are not covered by the scope of these proceedings, regardless of the manner in which they are sold (e.g., sold with or separately from subject merchandise).

SS – Differentiates tires for off-highway vehicles such as mini and skid-steer loaders from other tires which use similar size designations such as 7.00-15TR and 7.00-15NHS, but may use different rim bead seat configurations.

All tires marked with any of the prefixes or suffixes listed above in their sidewall markings are covered by the scope regardless of their intended use.

In addition, all tires that lack any of the prefixes or suffixes listed above in their sidewall markings are included in the scope, regardless of their intended use, as long as the tire is of a size that is among the numerical size designations listed in the following sections of the Tire and Rim Association Year Book, as updated annually, unless the tire falls within one of the specific exclusions set forth below.

The sections of the Tire and Rim Association Year Book listing numerical size designations of covered OTR tires include:

The table of mining and logging tires included in the section on Truck-Bus tires;

The entire section on Off-the-Road tires;

The entire section on Agricultural tires; and

The following tables in the section on Industrial/ATV/Special Trailer tires:

- Industrial, Mining, Counterbalanced Lift Truck (Smooth Floors Only);
- Industrial and Mining (Other than Smooth Floors);
- Construction Equipment;
- Off-the-Road and Counterbalanced Lift Truck (Smooth Floors Only);
- Aerial Lift and Mobile Crane; and
- Utility Vehicle and Lawn and Garden Tractor.

OTR tires, whether or not mounted on wheels or rims, are included in the scope. However, if a subject tire is imported mounted on a wheel or rim, only the tire is covered by the scope. Subject merchandise includes OTR tires produced in the subject countries whether mounted on wheels or rims in a subject country or in a third country. OTR tires are covered whether or not they are accompanied by other parts, *e.g.*, a wheel, rim, axle parts, bolts, nuts, etc. OTR tires that enter attached to a vehicle are not covered by the scope.

In addition, specifically excluded from the scope are passenger vehicle and light truck tires, racing tires, mobile home tires, motorcycle tires, all-terrain vehicle tires, bicycle tires, on-road or on-highway trailer tires, and truck and bus tires. Such tires generally have in common that the symbol "DOT" must appear on the sidewall, certifying that the tire conforms to applicable motor vehicle safety standards. Such excluded tires may also have the following prefixes and suffixes included as part of the size designation on their sidewalls:

Prefix letter designations:

- AT** – Identifies a tire intended for service on All-Terrain Vehicles;
- P** – Identifies a tire intended primarily for service on passenger cars;
- LT** – Identifies a tire intended primarily for service on light trucks;
- T** – Identifies a tire intended for one-position “temporary use” as a spare only; and
- ST** – Identifies a special tire for trailers in highway service.

Suffix letter designations:

- TR** – Identifies a tire for service on trucks, buses, and other vehicles with rims having specified rim diameter of nominal plus 0.156” or plus 0.250”;
- MH** – Identifies tires for Mobile Homes;
- HC** – Identifies a heavy duty tire designated for use on “HC” 15” tapered rims used on trucks, buses, and other vehicles. This suffix is intended to differentiate among tires for light trucks, and other vehicles or other services, which use a similar designation.
Example: 8R17.5 LT, 8R17.5 HC;
- LT** – Identifies light truck tires for service on trucks, buses, trailers, and multipurpose passenger vehicles used in nominal highway service;
- ST** – Special tires for trailers in highway service; and
- M/C** – Identifies tires and rims for motorcycles.

The following types of tires are also excluded from the scope: Pneumatic tires that are not new, including recycled or retreaded tires and used tires; non-pneumatic tires, including solid rubber tires; aircraft tires; and turf, lawn and garden, and golf tires. Also excluded from the scope are mining and construction tires that have a rim diameter equal to or exceeding 39 inches. Such tires may be distinguished from other tires of similar size by the number of plies that the construction and mining tires contain (minimum of 16) and the weight of such tires (minimum 1500 pounds).

The subject merchandise is currently classifiable under Harmonized Tariff Schedule of the United States (HTSUS) subheadings: 4011.20.1025, 4011.20.1035, 4011.20.5030, 4011.20.5050, 4011.61.0000, 4011.62.0000, 4011.63.0000, 4011.69.0090, 4011.92.0000, 4011.93.4000, 4011.93.8000, 4011.94.4000, 4011.94.8000, 8431.49.9038, 8431.49.9090, 8709.90.0020, and 8716.90.1020. Tires meeting the scope description may also be classifiable in the following HTSUS subheadings: 4011.99.4590, 4011.99.8590, 8424.90.9080, 8431.20.0000, 8431.39.0010, 8431.49.1090, 8431.49.9030, 8432.90.0005, 8432.90.0015, 8432.90.0030, 8432.90.0080, 8433.90.5010, 8503.00.9560, 8708.70.0500, 8708.70.2500, 8708.70.4530, 8716.90.5035 and 8716.90.5056. While HTSUS subheadings are provided for convenience and customs purposes, the written description of the subject merchandise is dispositive.

Importer.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing OTR tires (as defined above) into the United States from a foreign manufacturer or through its selling agent.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

"Establishment"--Each facility of a firm involved in the importation of OTR tires, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing OTR tires from India and/or Sri Lanka into the United States or that are engaged in exporting OTR tires from India and/or Sri Lanka to the United States?

No Yes--List the following information.

Firm name	Address	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of OTR tires?

No Yes--List the following information.

Firm name	Address	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on OTR tires. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of OTR tires but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters OTR tires into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports OTR tires under the TIB (temporary importation under bond) program.

“Foreign trade zone” is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

“Bonded warehouse” is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

“Temporary Importation under Bond (“TIB”) program” is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Program	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Edward Petronzio (202-205-3176, edward.petronzio@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of OTR tires since January 1, 2013.

<i>(check as many as appropriate)</i>		<i>(If checked, please describe; leave blank if not applicable)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of OTR tires for delivery after **September 30, 2016**?

“Arranged imports” are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No Yes--Fill out the table below.

Quantity (in 1,000s of tires)				
Period/Source	Oct-Dec 2016	Jan-Mar 2017	Apr-Jun 2017	Jul-Sept 2017
India				
Sri Lanka				
Other sources ¹				
¹ Identify your other sources: _____.				

II-4. **Reasons for importing if producer.**--If your firm also produces OTR tires in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

Definitions

“Imports” –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

“Import quantities” –Quantities reported should be net of returns.

“Import values” –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

“U.S. commercial shipments” – Shipments made within the United States as a result of an arm’s length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

“Internal consumption” –Product consumed internally by your firm.

“Transfers to related firms” –Shipments made to related domestic firms. Such transactions are valued at fair market value.

“Related firm” –A firm that your firm solely or jointly owns, manages, or otherwise controls. Such transactions are valued at fair market value.

“Export shipments” – Shipments to destinations outside the United States, including shipments to related firms.

“Inventories” --Finished goods inventory, not raw materials or work in progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5. **IMPORTS FROM INDIA.**—Report your firm’s imports and your firm’s shipments and inventories of OTR tires imported from India by your firm during the specified periods.

INDIA

Quantity (in 1,000s of tires) and value (in \$1,000)					
Item	Calendar years			January-September	
	2013	2014	2015	2015	2016
Beginning-of-period inventories (quantity) (A)					
Imports:¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:^{2,3}					
To OEM:					
Quantity (D)	0	0	0	0	0
Value (E)	0	0	0	0	0
To aftermarket:					
Quantity (F)	0	0	0	0	0
Value (G)	0	0	0	0	0
Internal consumption/company transfers:					
Quantity (H)					
Value ⁴ (I)					
Export shipments:⁵					
Commercial shipments:					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
¹ Please identify the foreign producers, if known: _____. ² Commercial U.S. shipments will be populated into this grid based on data entered in question II-6. ³ Please indicate the approximate share of your firm's commercial U.S. shipments in 2015 that were sold mounted on a tire rim. _____ percent. ⁴ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. ⁵ Identify your firm’s principal export markets: _____.					

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January- September	
	2013	2014	2015	2015	2016
A + B – C – E – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____					

II-6. **CHANNELS OF DISTRIBUTION FOR SHIPMENTS OF IMPORTS FROM INDIA.**– Report your firm’s commercial U.S. shipments of imports of OTR tires from India by channel of distribution during the specified periods.

Quantity (in 1,000s of tires) and value (in \$1,000)					
Item	Calendar years			January- September	
	2013	2014	2015	2015	2016
Commercial U.S. shipments:					
To agricultural <u>OEM</u>:					
Radial OTR tires					
Quantity (M)					
Value (N)					
Bias OTR tires					
Quantity (O)					
Value (P)					
To agricultural <u>aftermarket</u>:					
Radial OTR tires					
Quantity (Q)					
Value (R)					
Bias OTR tires					
Quantity (S)					
Value (T)					
To construction/industrial <u>OEM</u>:					
Tires up to and including 25" in rim diameter					
Quantity (U)					
Value (V)					
Tires greater than 25" in rim diameter					
Quantity (W)					
Value (X)					
To construction/industrial <u>aftermarket</u>:					
Tires up to and including 25" in rim diameter					
Quantity (Y)					
Value (Z)					
Tires greater than 25" in rim diameter					
Quantity (AA)					
Value (AB)					
To mining <u>OEM</u>:					
Quantity (AC)					
Value (AD)					
To mining <u>aftermarket</u>:					
Quantity (AE)					
Value (AF)					

Continued on following page.

II-6. **CHANNELS OF DISTRIBUTION FOR SHIPMENTS OF IMPORTS FROM INDIA (CONTINUED).**–
 Report your firm's commercial U.S. shipments of imports of OTR tires from India by channel of distribution during the specified periods.

Quantity (in 1,000s of tires) and value (in \$1,000)					
Item	Calendar years			January- September	
	2013	2014	2015	2015	2016
To all other market segments <u>OEM</u>: ¹					
<i>Quantity (AG)</i>					
<i>Value (AH)</i>					
To all other market segments <u>aftermarket</u>: ¹					
<i>Quantity (AI)</i>					
<i>Value (AJ)</i>					
¹ Please describe these other market segments:					

II-7. **IMPORTS FROM SRI LANKA.**—Report your firm’s imports and your firm’s shipments and inventories of OTR tires imported from Sri Lanka by your firm during the specified periods.

SRI LANKA

Quantity (in 1,000s of tires) and value (in \$1,000)					
Item	Calendar years			January- September	
	2013	2014	2015	2015	2016
Beginning-of-period inventories (quantity) (A)					
Imports: ¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments: ^{2,3}					
To OEM:					
Quantity (D)	0	0	0	0	0
Value (E)	0	0	0	0	0
To aftermarket:					
Quantity (F)	0	0	0	0	0
Value (G)	0	0	0	0	0
Internal consumption/company transfers:					
Quantity (H)					
Value ⁴ (I)					
Export shipments: ⁵					
Commercial shipments:					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Please identify the foreign producers, if known: _____

² Commercial U.S. shipments will be populated into this grid based on data entered in question II-8.

³ Please indicate the approximate share of your firm’s commercial U.S. shipments in 2015 that were sold mounted on a tire rim. _____ percent.

⁴ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

⁵ Identify your firm’s principal export markets: _____.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January- September	
	2013	2014	2015	2015	2016
A + B – C – E – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-8. **CHANNELS OF DISTRIBUTION FOR SHIPMENTS OF IMPORTS FROM SRI LANKA.**– Report your firm’s commercial U.S. shipments of imports of OTR tires from Sri Lanka by channel of distribution during the specified periods.

Quantity (in 1,000s of tires) and value (in \$1,000)					
Item	Calendar years			January- September	
	2013	2014	2015	2015	2016
Commercial U.S. shipments:					
To agricultural <u>OEM</u>:					
Radial OTR tires					
Quantity (M)					
Value (N)					
Bias OTR tires					
Quantity (O)					
Value (P)					
To agricultural <u>aftermarket</u>:					
Radial OTR tires					
Quantity (Q)					
Value (R)					
Bias OTR tires					
Quantity (S)					
Value (T)					
To construction/industrial <u>OEM</u>:					
Tires up to and including 25" in rim diameter					
Quantity (U)					
Value (V)					
Tires greater than 25" in rim diameter					
Quantity (W)					
Value (X)					
To construction/industrial <u>aftermarket</u>:					
Tires up to and including 25" in rim diameter					
Quantity (Y)					
Value (Z)					
Tires greater than 25" in rim diameter					
Quantity (AA)					
Value (AB)					
To mining <u>OEM</u>:					
Quantity (AC)					
Value (AD)					
To mining <u>aftermarket</u>:					
Quantity (AE)					
Value (AF)					

Continued on following page.

II-8. **CHANNELS OF DISTRIBUTION FOR SHIPMENTS OF IMPORTS FROM SRI LANKA (CONTINUED).**–
Report your firm's commercial U.S. shipments of imports of OTR tires from Sri Lanka by channel of distribution during the specified periods.

Quantity (in 1,000s of tires) and value (in \$1,000)					
Item	Calendar years			January- September	
	2013	2014	2015	2015	2016
To all other market segments <u>OEM</u>: ¹					
<i>Quantity (AG)</i>					
<i>Value (AH)</i>					
To all other market segments <u>aftermarket</u>: ¹					
<i>Quantity (AI)</i>					
<i>Value (AJ)</i>					
¹ Please describe these other market segments:					

II-9. **IMPORTS FROM ALL OTHER SOURCES COMBINED.**—Report your firm’s imports and your firm’s shipments and inventories of OTR tires imported from all other sources combined by your firm during the specified periods.

ALL OTHER SOURCES COMBINED

Quantity (in 1,000s of tires) and value (in \$1,000)					
Item	Calendar years			January- September	
	2013	2014	2015	2015	2016
Beginning-of-period inventories (quantity) (A)					
Imports:¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:^{2,3}					
To OEM:					
Quantity (D)	0	0	0	0	0
Value (E)	0	0	0	0	0
To aftermarket:					
Quantity (F)	0	0	0	0	0
Value (G)	0	0	0	0	0
Internal consumption/company transfers:					
Quantity (H)					
Value ⁴ (I)					
Export shipments:⁵					
Commercial shipments:					
Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

¹ Please identify the foreign producers, if known: _____

² Commercial U.S. shipments will be populated into this grid based on data entered in question II-10.

³ Please indicate the approximate share of your firm's commercial U.S. shipments in 2015 that were sold mounted on a tire rim. _____ percent.

⁴ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____.

⁵ Identify your firm's principal export markets: _____.

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.—Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm’s records; and also provide any likely explanations for any differences (e.g., theft, loss, record systems issues, etc.) if they exist.

Reconciliation	Calendar year			January- September	
	2013	2014	2015	2015	2016
A + B – C – E – H – J – L = should equal zero ("0") or provide an explanation. ¹	0	0	0	0	0
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-10. **CHANNELS OF DISTRIBUTION FOR SHIPMENTS OF IMPORTS FROM ALL OTHER SOURCES.**–
 Report your firm's commercial U.S. shipments of imports of OTR tires from all other sources by channel of distribution during the specified periods.

Quantity (in 1,000s of tires) and value (in \$1,000)					
Item	Calendar years			January- September	
	2013	2014	2015	2015	2016
Commercial U.S. shipments:					
To agricultural OEM:					
Radial OTR tires					
Quantity (M)					
Value (N)					
Bias OTR tires					
Quantity (O)					
Value (P)					
To agricultural aftermarket:					
Radial OTR tires					
Quantity (Q)					
Value (R)					
Bias OTR tires					
Quantity (S)					
Value (T)					
To construction/industrial OEM:					
Tires up to and including 25" in rim diameter					
Quantity (U)					
Value (V)					
Tires greater than 25" in rim diameter					
Quantity (W)					
Value (X)					
To construction/industrial aftermarket:					
Tires up to and including 25" in rim diameter					
Quantity (Y)					
Value (Z)					
Tires greater than 25" in rim diameter					
Quantity (AA)					
Value (AB)					
To mining OEM:					
Quantity (AC)					
Value (AD)					
To mining aftermarket:					
Quantity (AE)					
Value (AF)					

Continued on following page.

II-10. **CHANNELS OF DISTRIBUTION FOR SHIPMENTS OF IMPORTS FROM ALL OTHER SOURCES**
(CONTINUED).— Report your firm's commercial U.S. shipments of imports of OTR tires from India by channel of distribution during the specified periods.

Quantity (in 1,000s of tires) and value (in \$1,000)					
Item	Calendar years			January- September	
	2013	2014	2015	2015	2016
To all other market segments <u>OEM</u>: ¹					
<i>Quantity (AG)</i>					
<i>Value (AH)</i>					
To all other market segments <u>aftermarket</u>: ¹					
<i>Quantity (AI)</i>					
<i>Value (AJ)</i>					
¹ Please describe these other market segments:					

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Lauren Gamache (202-205-3489, lauren.gamache@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2013 of the following products produced by your firm.

Product 1.-- Irrigation pivot tire, size 11.2-38, ply rating of 6, weight from 90 to 125 lbs., rim width 10 inches, *unmounted, tire only.*

Product 2.-- Rear farm tire, size 9.5-24, ply rating of 6, weight from 48 to 58 lbs., rim width 8 inches, *unmounted, tire only.*

Product 3.-- Front farm tire, size 9.5L-15, ply rating of 8, weight from 25 to 32 lbs., rim width 8 inches, *unmounted, tire only.*

Product 4.-- Skid steer tire, size 10-16.5, ply rating of 10, weight from 55 to 59 lbs., rim width 8.25 inches, *unmounted, tire only.*

Product 5.-- Skid steer tire, size 10-16.5, ply rating of 10, weight from 60 to 67 lbs., rim width 8.25 inches, *unmounted, tire only.*

Product 6.-- Skid steer tire, size 10-16.5, ply rating of 10, weight greater than 67 lbs., rim width 8.25 inches, *unmounted, tire only.*

Product 7.-- Radial drive farm tire, metric size 380/85R24 (standard size 14.9R24), load index of 131, weight from 136 to 170 lbs., rim width 12 inches, *unmounted, tire only.*

Product 8.-- Radial drive farm tire, metric size 480/80R42 (standard size 18.4R42), load index 150 to 153, weight from 355 to 375 lbs., rim width 16 inches, *unmounted, tire only.*

Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (*i.e.*, should be net of all deductions for discounts or rebates).

During January 2013-September 2016, did your firm import from India, Sri Lanka, and/or China and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	Yes. --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	No. --Skip to question III-3.

III-2a. **Price data for India.**--Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm. **For values, only report the value of the tire. Do not include the value of the wheel on which the tire has been mounted.**

India

OEM

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

(Quantity in number of tires, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
Product 2:
Product 3:
Product 4:

III-2a. Price data for India.---(continued).

India

OEM

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

<i>(Quantity in number of tires, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:
 Product 6:
 Product 7:
 Product 8:

III-2a. Price data for India.---(continued).

India

AFTERMARKET

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

(Quantity in number of tires, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2a. Price data for India.---(continued).

India

AFTERMARKET

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

(Quantity in number of tires, value in dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2b. **Price data for Sri Lanka.**--Report below the quarterly price data¹ for pricing products² imported from Sri Lanka and sold by your firm. **For values, only report the value of the tire. Do not include the value of the wheel on which the tire has been mounted.**

Sri Lanka

OEM

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

<i>(Quantity in number of tires, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
Product 2:
Product 3:
Product 4:

III-2b. Price data for Sri Lanka.---(continued).

Sri Lanka

OEM

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

<i>(Quantity in number of tires, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:
 Product 6:
 Product 7:
 Product 8:

III-2b. Price data for Sri Lanka.---(continued).

Sri Lanka

AFTERMARKET

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

(Quantity in number of tires, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2b. Price data for Sri Lanka.---(continued).

Sri Lanka

AFTERMARKET

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

(Quantity in number of tires, value in dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2c. **Price data for China.**--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm. **For values, only report the value of the tire. Do not include the value of the wheel on which the tire has been mounted.**

China

OEM

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

(Quantity in number of tires, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:
 Product 2:
 Product 3:
 Product 4:

III-2c. Price data for China.---(continued).

China

OEM

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

<i>(Quantity in number of tires, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2c. Price data for China.---(continued).

China

AFTERMARKET

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

(Quantity in number of tires, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2c. Price data for China.---(continued).

China

AFTERMARKET

Report data in actual tires (not 1,000s) and actual dollars (not 1,000s).

(Quantity in number of tires, value in dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2013:								
January-March								
April-June								
July-September								
October-December								
2014:								
January-March								
April-June								
July-September								
October-December								
2015:								
January-March								
April-June								
July-September								
October-December								
2016:								
January-March								
April-June								
July-September								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2d. **Pricing data methodology.**—Please describe the method and the kinds of documents/records that were used to compile your price data.

--

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of OTR tires (check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (check all that apply).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

If your responses to the following questions (III-5 to III-8) differ in respect to the individual subject countries (India and Sri Lanka), please indicate so in the narrative space in III-23. Other explanations.

III-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for OTR tires imported from India and/or Sri Lanka?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported OTR tires from India and/or Sri Lanka usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Contract versus spot.**--Approximately what share of your firm's sales of OTR tires imported from India and/or Sri Lanka in 2015 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

Share of 2015 Sales	Type of sale				Total (should sum to 100.0%)
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	
OEM	%	%	%	%	0.0 %
Aftermarket	%	%	%	%	0.0 %

III-7. **Contract provisions.**— Please fill out the table regarding your firm’s typical sales contracts for OTR tires from India and/or Sri Lanka (or check “not applicable” if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs ¹	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
¹ Please describe any indexing mechanisms and relevant raw materials:				

III-8. **Lead times.**--What is your firm’s share of sales of OTR tires imported from India and/or Sri Lanka from inventory and produced to order and what is the typical lead time between a customer’s order and the date of delivery for your firm’s sales of OTR tires?

Source	OEM		Aftermarket	
	Share of 2015 sales	Lead time (average number of days)	Share of 2015 sales	Lead time (average number of days)
From inventory	%		%	
Produced to order	%		%	
Total (should sum to 100.0%)	0.0		0.0	

III-9. **Shipping information.**—

- (a) What is the approximate percentage of the total delivered cost of OTR tires imported from India and/or Sri Lanka that is accounted for by U.S. inland transportation costs?
percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?
 Your firm Purchaser *(check one)*
- (c) When your firm sells OTR tires imported from India and/or Sri Lanka, from where is it shipped?
 Point of importation Storage facility *(check one)*
- (d) Indicate the approximate percentage of your firm's sales of OTR tires imported from India and/or Sri Lanka that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

- III-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold OTR tires imported from subject countries since January 1, 2013 (check all that apply)?

Geographic area	India	Sri Lanka
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>

III-11. **End uses.**--List the end uses of the OTR tires that your firm imports from India and/or Sri Lanka. For each end-use product, what percentage of the total cost is accounted for by OTR tires and other inputs?

End use product	Share of total cost of end-use product accounted for by		Total (should sum to 100.0% across)
	OTR tires	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-12. **Substitutes.**-- Can other products be substituted for OTR tires?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for OTR tires?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**--

(a) Indicate how demand within the United States and outside of the United States (if known) for OTR tires has changed since January 1, 2013. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Type	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	OEM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	Aftermarket	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	OEM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	Aftermarket	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- (b) Indicate how demand within the United States, by market segment, for OTR tires has changed since January 1, 2013. Explain any trends and describe the principal factors that have affected these changes in demand.

Market segment	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Overall U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Agricultural	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Construction/Industrial	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Mining	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Categories of OTR tires.--**

- (a) Is the U.S. OTR tire market divided into categories (e.g., Best/Better/Good; Tier 1/Tier 2/Tier 3)?

No	<input type="checkbox"/>	If no, please provide a description of how, if at all, the U.S. market for OTR tires can be categorized: _____. <i>Please skip to question III-15.</i>
Yes	<input type="checkbox"/>	If yes, please describe each category and identify the producers and brands that belong in each category in the table below.

	Categories	Main distinguishing characteristics	Producers/Brands
1.			
2.			
3.			
4.			
5.			

- (b) Please estimate the share of your firm's shipments of OTR tires, by tier, in 2015.

Categories	Share of 2015 sales	
	OEM	Aftermarket
Category 1	%	%
Category 2	%	%
Category 3	%	%
Category 4	%	%
Category 5	%	%
Total (should sum to 100.0%)	0.0	0.0

(c) Do these categories affect the price of otherwise similar tires?

No	Yes	If yes, estimated price difference (percent)	If price premiums vary by market segment (e.g. agricultural, construction/industrial, mining) or by type (e.g. radial, bias), please explain.
<input type="checkbox"/>	<input type="checkbox"/>		

III-15. **Demand trends by product distinction.**--What role, if any, do branded and/or private labeled OTR tires play in the U.S. market? Please explain any trends and describe the principal factors that affect demand.

III-16. **Aftermarket distribution network.**--Does your firm, or a related firm, own its own aftermarket distribution network?

No	Yes	If yes, please describe scope/coverage of network and any additional services provided.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of OTR tires since January 1, 2013?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Conditions of competition.**—

(a) Is the OTR tires market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to OTR tires?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-19.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for OTR tires since January 1, 2013?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Supply constraints.**--Has your firm refused, declined, or been unable to supply OTR tires since January 1, 2013 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-20. **Raw materials.**-- How have raw materials prices for tires and wheel-mounted tires changed since January 1, 2013?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for OTR tires.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **Interchangeability**.--Are OTR tires produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	India	Sri Lanka	China	Other countries
United States				
India				
Sri Lanka				
China				
For any country-pair producing OTR tires which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:				

III-22. **Factors other than price.**--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between OTR tires produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	India	Sri Lanka	China	Other countries
United States				
India	X			
Sri Lanka	X	X		
China	X	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's purchases of OTR tires, identify the country-pair and report the advantages or disadvantages imparted by such factors:				

III-23. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for OTR tires since January 1, 2013. Indicate the share of the quantity of your firm's total shipments of OTR tires that each of these customers accounted for in 2015.

	Customer's name	Contact person	Email	Telephone	City	State	Share of 2015 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

III-24. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

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HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://www.usitc.gov/investigations/701731/2016/certain_new_pneumatic_off_the_road_tires_india_and/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin:** OTRF

- **E-mail.**—E-mail the MS Word questionnaire to edward.petronzio@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.