# **U.S. PRODUCERS' QUESTIONNAIRE**

## **CERTAIN ALUMINUM EXTRUSIONS FROM CHINA**

This questionnaire must be received by the Commission by November 29, 2016

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the antidumping and countervailing duty orders concerning aluminum extrusions from China (Inv. Nos. 701-TA-475 and 731-TA-1177 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

	Address		
	City	State	_ Zip Code
	Website		
	Has your firm produced	d aluminum extrusions (as defined on the ne	xt page) at any time since January 1, 2011?
	NO (Sign the	e certification below and promptly return only this	s page of the questionnaire to the Commission)
	YES (Comple	ete all parts of the questionnaire, and return the e	ntire questionnaire to the Commission)
	•	e via the Commission <i>Drop Box</i> by clicking c.gov/oinv/ (PIN: ALUM)	ng on the following link:
		CERTIFICATION	
informat conducte I, the un reviews (i) by the related p operatio (ii) by U	tion provided in this que ed by the Commission on indersigned, acknowledge or other proceeding may be Commission, its employ proceeding, or (b) in inte ins of the Commission inc U.S. government employe	estionnaire and throughout this proceeding the same or similar merchandise. It that information submitted in response to be disclosed to and used: trees and Offices, and contract personnel (a) ternal investigations, audits, reviews, and estiluding under 5 U.S.C. Appendix 3; or	nd its employees and contract personnel, to use the g in any other import-injury proceedings or reviews to this request for information and throughout this for developing or maintaining the records of this or a evaluations relating to the programs, personnel, and persecurity purposes. I understand that all contract
Name of	f Authorized Official	Title of Authorized Official	Date
		Phone:	
Signatur	••		Email address
	C	Eave	Elliuli dudless

#### PART I.—GENERAL INFORMATION

**Background.**--On April 4, 2011, the Department of Commerce ("Commerce") issued antidumping and countervailing duty orders on imports of aluminum extrusions from China. On April 1, 2016, the Commission instituted reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes negative determinations, Commerce will revoke the orders. Questionnaires and other information pertinent to these proceedings are available at <a href="http://www.admin.usitc.gov/investigations/701731/2016/aluminum\_extrusions\_china/full\_review.htm">http://www.admin.usitc.gov/investigations/701731/2016/aluminum\_extrusions\_china/full\_review.htm</a>

### <u>Aluminum extrusions</u> covered by these reviews are defined as follows:

Shapes and forms, produced by an extrusion process, made from aluminum alloys having metallic elements corresponding to the alloy series designations published by The Aluminum Association commencing with the numbers 1, 3, and 6 (or proprietary equivalents or other certifying body equivalents). Specifically, the subject merchandise made from aluminum alloy with an Aluminum Association series designation commencing with the number 1 contains not less than 99 percent aluminum by weight. The subject merchandise made from aluminum alloy with an Aluminum Association series designation commencing with the number 3 contains manganese as the major alloying element, with manganese accounting for not more than 3.0 percent of total materials by weight. The subject merchandise is made from an aluminum alloy with an Aluminum Association series designation commencing with the number 6 contains magnesium and silicon as the major alloying elements, with magnesium accounting for at least 0.1 percent but not more than 2.0 percent of total materials by weight, and silicon accounting for at least 0.1 percent but not more than 3.0 percent of total materials by weight. The subject aluminum extrusions are properly identified by a four-digit alloy series without either a decimal point or leading letter. Illustrative examples from among the approximately 160 registered alloys that may characterize the subject merchandise are as follows: 1350, 3003, and 6060.

Aluminum extrusions are produced and imported in a wide variety of shapes and forms, including, but not limited to, hollow profiles, other solid profiles, pipes, tubes, bars, and rods. Aluminum extrusions that are drawn subsequent to extrusion (drawn aluminum) are also included in the scope.

Aluminum extrusions are produced and imported with a variety of finishes (both coatings and surface treatments), and types of fabrication. The types of coatings and treatments applied to subject aluminum extrusions include, but are not limited to, extrusions that are mill finished (*i.e.*, without any coating or further finishing), brushed, buffed, polished, anodized (including brightdip anodized), liquid painted, or powder coated. Aluminum extrusions may also be fabricated, *i.e.*, prepared for assembly. Such operations would include, but are not limited to, extrusions that are cut-to-length, machined, drilled, punched, notched, bent, stretched, knurled, swedged, mitered, chamfered, threaded, and spun. The subject merchandise includes aluminum extrusions that are finished (coated, painted, *etc.*), fabricated, or any combination thereof.

Subject aluminum extrusions may be described at the time of importation as parts for final finished products that are assembled after importation, including, but not limited to, window frames, door frames, solar panels, curtain walls, or furniture. Such parts that otherwise meet the definition of aluminum extrusions are included in the scope. The scope includes the aluminum extrusion components that are attached (e.g., by welding or fasteners) to form subassemblies, i.e., partially assembled

merchandise unless imported as part of the finished goods 'kit' defined further below. The scope does not include the non-aluminum extrusion components of subassemblies or subject kits.

Subject extrusions may be identified with reference to their end use, such as fence posts, electrical conduits, door thresholds, carpet trim, or heat sinks (that do not meet the finished heat sink exclusionary language below). Such goods are subject merchandise if they otherwise meet the scope definition, regardless of whether they are ready for use at the time of importation. The following aluminum extrusion products are excluded: aluminum extrusions made from aluminum alloy with an Aluminum Association series designations commencing with the number 2 and containing in excess of 1.5 percent copper by weight; aluminum extrusions made from aluminum alloy with an Aluminum Association series designation commencing with the number 5 and containing in excess of 1.0 percent magnesium by weight; and aluminum extrusions made from aluminum alloy with an Aluminum Association series designation commencing with the number 7 and containing in excess of 2.0 percent zinc by weight.

The scope also excludes finished merchandise containing aluminum extrusions as parts that are fully and permanently assembled and completed at the time of entry, such as finished windows with glass, doors with glass or vinyl, picture frames with glass pane and backing material, and solar panels. The scope also excludes finished goods containing aluminum extrusions that are entered unassembled in a "finished goods kit." A finished goods kit is understood to mean a packaged combination of parts that contains, at the time of importation, all of the necessary parts to fully assemble a final finished good and requires no further finishing or fabrication, such as cutting or punching, and is assembled "as is" into a finished product. An imported product will not be considered a "finished goods kit" and therefore excluded from the scope of the investigation merely by including fasteners such as screws, bolts, *etc.* in the packaging with an aluminum extrusion product.

The scope also excludes aluminum alloy sheet or plates produced by other than the extrusion process, such as aluminum products produced by a method of casting. Cast aluminum products are properly identified by four digits with a decimal point between the third and fourth digit. A letter may also precede the four digits. The following Aluminum Association designations are representative of aluminum alloys for casting: 208.0, 295.0, 308.0, 355.0, C355.0, 356.0, A356.0, A357.0, 360.0, 366.0, 380.0, A380.0, 413.0, 443.0, 514.0, 518.1, and 712.0. The scope also excludes pure, unwrought aluminum in any form.

The scope also excludes collapsible tubular containers composed of metallic elements corresponding to alloy code 1080A as designated by the Aluminum Association where the tubular container (excluding the nozzle) meets each of the following dimensional characteristics: (1) length of 37 millimeters ("mm") or 62 mm, (2) outer diameter of 11.0 mm or 12.7 mm, and (3) wall thickness not exceeding 0.13 mm.

Also excluded from the scope of this order are finished heat sinks. Finished heat sinks are fabricated heat sinks made from aluminum extrusions the design and production of which are organized around meeting certain specified thermal performance requirements and which have been fully, albeit not necessarily individually, tested to comply with such requirements.

Imports of the subject merchandise are provided for under the following categories of the Harmonized Tariff Schedule of the United States (HTSUS): 8424.90.9080, 9405.99.4020, 9031.90.90.95, 7616.10.90.90, 7609.00.00, 7610.10.00, 7610.90.00, 7615.10.30, 7615.10.71, 7615.10.91, 7615.19.10, 7615.19.30, 7615.19.50, 7615.19.70, 7615.19.90, 7615.20.00, 7616.99.10, 7616.99.50, 8479.89.98, 8479.90.94, 8513.90.20, 9403.10.00, 9403.20.00, 7604.21.00.00, 7604.29.10.00, 7604.29.30.10, 7604.29.30.50, 7604.29.50.30, 7604.29.50.60, 7608.20.00.30, 7608.20.00.90, 8302.10.30.00,

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8302.10.60.30, 8302.10.60.60, 8302.10.60.90, 8302.20.00.00, 8302.30.30.10, 8302.30.30.60,
8302.41.30.00, 8302.41.60.15, 8302.41.60.45, 8302.41.60.50, 8302.41.60.80, 8302.42.30.10,
8302.42.30.15, 8302.42.30.65, 8302.49.60.35, 8302.49.60.45, 8302.49.60.55, 8302.49.60.85,
8302.50.00.00, 8302.60.90.00, 8305.10.00.50, 8306.30.00.00, 8414.59.60.90, 8415.90.80.45,
8418.99.80.05, 8418.99.80.50, 8418.99.80.60, 8419.90.10.00, 8422.90.06.40, 8473.30.20.00,
8473.30.51.00, 8479.90.85.00, 8486.90.00.00, 8487.90.00.80, 8503.00.95.20, 8508.70.00.00,
8515.90.20.00, 8516.90.50.00, 8516.90.80.50, 8517.70.00.00, 8529.90.73.00, 8529.90.97.60,
8536.90.80.85, 8538.10.00.00, 8543.90.88.80, 8708.29.50.60, 8708.80.65.90, 8803.30.00.60,
9013.90.50.00, 9013.90.90.00, 9401.90.50.81, 9403.90.10.40, 9403.90.10.50, 9403.90.10.85,
9403.90.25.40, 9403.90.25.80, 9403.90.40.05, 9403.90.40.10, 9403.90.40.60, 9403.90.50.05,
9403.90.50.10, 9403.90.50.80, 9403.90.60.05, 9403.90.60.10, 9403.90.60.80, 9403.90.70.05,
9403.90.70.10, 9403.90.70.80, 9403.90.80.10, 9403.90.80.15, 9403.90.80.20, 9403.90.80.41,
9403.90.80.51, 9403.90.80.61, 9506.11.40.80, 9506.51.40.00, 9506.51.60.00, 9506.59.40.40,
9506.70.20.90, 9506.91.00.10, 9506.91.00.20, 9506.91.00.30, 9506.99.05.10, 9506.99.05.20,
9506.99.05.30, 9506.99.15.00, 9506.99.20.00, 9506.99.25.80, 9506.99.28.00, 9506.99.55.00,
9506.99.60.80, 9507.30.20.00, 9507.30.40.00, 9507.30.60.00, 9507.90.60.00, and 9603.90.80.50.
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The subject merchandise entered as parts of other aluminum products may be classifiable under the following additional Chapter 76 subheadings: 7610.10, 7610.90, 7615.19, 7615.20, and 7616.99, as well as under other HTSUS chapters. In addition, heat exchange systems may be classifiable under HTSUS numbers: 8418.99.80.50 and 8418.99.80.60. While HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of this *AD Order* is dispositive. <sup>1</sup>

The following products are among those that Commerce determined to be within the scope of these reviews pursuant to certain scope ruling requests:

Fin evaporator coil systems begin with extruded aluminum tubes that are bent into serpentine profiles. The serpentine then undergoes a series of further manufacturing steps to be processed into a fin evaporator coil system. Specifically, each serpentine first is run through a process on which a number of stamped aluminum "fins" (made of aluminum alloy sheet) of multiples sizes are serially attached to the coil. Following the attachment of the fins, two "stub" fittings made of copper—one smaller, one larger—are welded to the open ends of the coil. In certain instances, these systems are imported in this condition; in others, additional componentry, such as "capillaries", suction tubes, foam "air dams", or a defrost heater attachment are added prior to importation.

Fittings for engine cooling systems consist of the following: (1) aluminum fittings for oil coolers; (2) aluminum fittings for condensers; (3) aluminum fittings for radiators; (4) aluminum plugs for oil coolers; (5) aluminum mounting pins for oil coolers; and (6) aluminum fasteners for oil coolers. All of these fittings begin with rough blanks of extruded aluminum. The rough blanks then undergo several complex processes in numerically controlled CNC machines, which fundamentally change the shape of the blanks.

**Reporting of information**.-- If information is not readily available from your records in exactly the form requested, furnish carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions in the questionnaires.

<sup>&</sup>lt;sup>1</sup> Aluminum Extrusions from the People's Republic of China: Final Results of Expedited First Sunset Review of the Antidumping duty order, 81 FR 51856, August 5, 2016.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information**.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics**.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of aluminum extrusions, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered <sup>1</sup>	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
1		10.1 1 1.1 1.1 1.1 1.1	

<sup>&</sup>lt;sup>1</sup> Additional discussion on establishments consolidated in this questionnaire:

Country	Support	Oppose	Take	no positio
China AD				
China CVD				
No Ye	sList the following info	rmation.		Extent of ownership
Firm name	Address			(percent)
Related SUBJECT imp	orters/exportersDoes gaged in importing alum	inum extrusions from	m China in	to the Unite
or foreign, that are en or that are engaged in	sList the following info	rmation.		
or foreign, that are en or that are engaged in		rmation.	Affiliat	ion
or foreign, that are enor that are enor that are engaged in	sList the following info	rmation.	Affiliat	ion

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I-6. Related NONSUBJECT importers/exportersDoes your firm have any related firms, either domestic or foreign, that are engaged in importing aluminum extrusions from countries of than China into the United States or that are engaged in exporting aluminum extrusions from countries other than China to the United States?  No YesList the following information.				
	Firm name and country	Address	Affiliation	
I-7.	engaged in the production of alu	Firm have any related firms, either do uminum extrusions? following information.	omestic or foreign, that are	
	Firm name	Address	Affiliation	

I-8.	Subsets of aluminum extrusions.—Please indicate whether your firm produces the following
	subsets of aluminum extrusions.

Production of	No	Yes	If yes
Fin evaporator coil systems			Report your firm's fin evaporator coil systems data along with data on all other aluminum extrusions in Parts II and III of this questionnaire. Then separately report data for fin evaporator coil systems in Part V of this questionnaire.
Fittings for engine cooling systems			Report your firm's fittings for engine cooling systems data along with data on all other aluminum extrusions in Parts II and III of this questionnaire. Then separately report data for fittings for engine cooling systems in Part V of this questionnaire.

I-9. **Business plan.**--In Parts II and IV of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for aluminum extrusions?

No	Yes	If yes, please provide the requested documents. If you are not providing the requested documents, please explain why not.

## PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Justin Enck (202-205-3363), justin.enck@usitc.gov). Supply all data requested on a <u>calendar-year</u> basis.

II-1.		nation Please identify the responsible aff may contact that individual regarding	e individual and the manner by which ng the confidential information submitted
	Name		
	Title		
	Email		
	Telephone		
	Fax		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of aluminum extrusions since January 1, 2011.

Checl	k as many as appropriate.	If checked, please describe; leave blank if not applicable.
	Plant openings	
	Plant closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or production curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

II-3.	<u>Anticipated changes in operations.</u> Does your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of aluminum extrusions in the future?				
	No YesSupply details as to the time, nature, and significance of such charand provide underlying assumptions, along with relevant portion business plans or other supporting documentation that address issue. Include in your response a specific projection of your fire capacity to produce aluminum extrusions (in short tons) for 20 2017.				
-		our firm's response differs for particular orders, please indicate and explain the evocation of specific orders.			
II-4.	anticipate an relating to th	anges in operations in the event the order is revokedWould your firm changes in the character of its operations or organization (as noted above) production of aluminum extrusions in the future if the antidumping and duty orders on aluminum extrusions from China were to be revoked?			
	□ No	YesSupply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. Include in your response a specific projection of your firm's capacity to produce aluminum extrusions (in short tons) for 2016 and 2017.			

II-5a. **Production using same machinery.--** Please report your firm's production of products made on the same equipment and machinery used to produce aluminum extrusions, and the combined production capacity on this shared equipment and machinery in the periods indicated.

"Overall production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Quantity (in short tons)								
		Calendar year .					January-September	
Item	2011	2012	2013	2014	2015	2015	2016	
Overall production capacity								
Production of:								
Aluminum extrusions <sup>1</sup>	0	0	0	0	0	0	0	
Other products <sup>2</sup>								
Total	0	0	0	0	0	0	0	
<sup>1</sup> Data entered for production of aluminum extrusions will populate here once reported in question II-6. <sup>2</sup> Please identify these products:								

II-5b.	<u>Operating parameters</u> The production capacity reported in II-5a is based on operating hours per week, weeks per year.
II-5c.	<u>Capacity calculation</u> Please describe the methodology used to calculate overall production capacity reported in II-5a, and explain any changes in reported capacity.
II-5d.	<u>Production constraints</u> Please describe the constraint(s) that set the limit(s) on your firm's production capacity.

II-5e.	<b>Product shifting.</b> Is your firm able to switch production (capacity) between aluminum extrusions and other products using the same equipment and/or labor?						
	No Yes (i.e., have produced other products or are able to produce other products). Please identify other actual or potential products:						
II-5f.	<u>Product shifting factors</u> Please describe the factors that affect your firm's ability to shift production capacity between products (e.g., time, cost, relative price change, etc.), and the degree to which these factors enhance or constrain such shifts.						

"Average production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

"Production" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

**"U.S. commercial shipments"** –Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" – Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" – Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" – A firm that your firm solely or jointly owns, manages, or otherwise controls.

"Export shipments" – Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" — Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-6. **Production, shipment, and inventory data**.--Report your firm's production capacity, production, shipments, and inventories related to the production of aluminum extrusions in its U.S. establishment(s) during the specified periods.

	Quar	ntity (in short	tons) and val	lue ( <i>in \$1,000</i>	)		
	Calendar year January-Septemb						
Item	2011	2012	2013	2014	2015	2015	2016
Average production capacity <sup>1</sup> (quantity) (A)							
Beginning-of-period inventories (quantity) (B)							
<b>Production</b> (quantity) (C)							
U.S. shipments: Commercial shipments: quantity (D)							
value (E)							
Internal consumption: <sup>2</sup> quantity (F)							
value (G)							
Transfers to related firms: <sup>2</sup> quantity (H)							
value (I)							
Export shipments: <sup>3</sup> quantity (J)							
value (K)							
End-of-period inventories (quantity) (L)							
Channels of distribution:  Commercial U.S. shipments.— to wholesaler/distributors (quantity) (M)							
to end users ( <i>quantity</i> ) (N)							
<sup>1</sup> The production capacity rep the methodology used to calcula as necessary) <sup>2</sup> Internal consumption and t uses a different basis for valuing data using that basis for each of <sup>3</sup> Identify your firm's principa	te producti ransfers to these trans the periods	on capacity, a related firms actions, pleas noted above	and explain an should be values se specify that	y changes in i	reported capa irket value. II	acity (use addi n the event th	itional pages at your firm

## II-6. Production, shipment, and inventory data.--Continued

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>—Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		С	January-September				
Item	2011	2012	2013	2014	2015	2015	2016
B+C-D-F-H-J- L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:						ut are	

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		С	January-September				
Reconciliation item	2011	2012	2013	2014	2015	2015	2016
M + N - D = zero							
("0"), if not revise.	0	0	0	0	0	0	0

II-7.	<u>Transfers to related firms.</u> If your firm reported transfers to related firms in question II-6, please indicate the nature of the relationship between your firm and the related firms (e.g., join venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether
	the related firms also processed inputs from sources other than your firm.

II-8. <u>Employment data</u>.--Report your firm's employment-related data related to the production of aluminum extrusions and provide an explanation for any trends in these data.

"Production Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to September periods, calculate similarly and divide by 9.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

		C	January-Septembe				
Item	2011	2012	2013	2014	2015	2015	2016
Employment data: Average number of PRWs (number) (O)							
Hours worked by PRWs (1,000 hours) (P)							
Wages paid to PRWs ( <i>\$1,000</i> ) (Q)							

Explanation of trends:

119	S. Producers'	Ouestions	naire - a	luminum	evtrusion
U.	7. PRODUCEIS	CODESTION	iane - a		EXITUSION:

All other sources

Purchases from domestic producers<sup>2</sup>
Purchases from other

II-9.	<u>Purchases.</u> Other than purchases for which your firm was the importer of record (those data are to be reported in the U.S. importers' questionnaire), has your firm otherwise purchased domestic or imported aluminum extrusions since January 1, 2011?							
	No Yes Please indicate the reasons for your firm's purchases (if your firms' reasons differ by source, please elaborate) and report the quantity and value of such purchases below for the specified periods.							
	"Purchase" – A transaction to buy product from a corporate entity such as another U.S. producer, a wholesaler/distributor or importer located in the United States that has itself either imported or purchased the merchandise.							
	Reason for purch	nases:						
				ty (in short			1	
			Ca	alendar yea	rs	1	January-S	eptember
	Item	2011	2012	2013	2014	2015	2015	2016
import	um extrusions							

sources <sup>2</sup>								
<sup>1</sup> Please list the name of	<sup>1</sup> Please list the name of the importer(s) from which your firm purchased this product. If your firm's import							
suppliers differ by source,	suppliers differ by source, please identify the source for each listed supplier:							
<sup>2</sup> Please list the name of the producer(s) or U.S. wholesaler/distributor(s) from which your firm purchased this								
product:	product:							

U.S. Pr	oducers	rs' Questionnaire - aluminum extrusions	age 18					
II-10.	<u>Toll production</u> Since January 1, 2011, has your firm been involved in a toll agreement regarding the production of aluminum extrusions?							
	mater	agreement"Agreement between two firms whereby the first firm furnishes the raw rials and the second firm uses the raw materials to produce a product that it then rete first firm with a charge for processing costs, overhead, etc.						
	□ No	o Yes Please describe the toll arrangement(s) and name the firm(s) invo	olved.					
II-11.	<u>Foreig</u>	gn trade zones						
	(a)	<u>Firm's FTZ operations</u> Does your firm produce aluminum extrusions in and/or ad aluminum extrusions into a foreign trade zone (FTZ)?	mit					
		<b>"Foreign trade zone"</b> is a designated location in the United States where firms utili special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules procedures set forth in the Foreign-Trade Zones Act.	gn					
		☐ No ☐ YesDescribe the nature of your firms operations in FTZs and identify the specific FTZ site(s).	i					
	(b)	Other firms' FTZ operations To your knowledge, do any firms in the United State import aluminum extrusions into a foreign trade zone (FTZ) for use in distribution aluminum extrusions and/or the production of downstream articles?						
		☐ No/Don't know ☐ YesIdentify the firms and the FTZs.						
II-12.	Impor	rter of recordSince January 1, 2011, has your firm imported aluminum extrusions?						
	merch	orter" – The person or firm primarily liable for the payment of any duties on the handise, or an authorized agent acting on his behalf. The importer may be the consigner importer of record.	nee,					
	☐ No	o Yes <u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u>						

For questions II-13 and II-14, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

orders cover production of revenues, co expenditure	lerDescribe the significance of the existing antidumping and countervailing duty ing imports of aluminum extrusions from China in terms of its effect on your firm capacity, production, U.S. shipments, inventories, purchases, employment, ests, profits, cash flow, capital expenditures, research and development s, and asset values. You may wish to compare your firm's operations before and position of the orders.
capacity, pro profits, cash relating to th	of revocation of ordersWould your firm anticipate any changes in its production of ordersWould your firm anticipate any changes in its production of oduction, U.S. shipments, inventories, purchases, employment, revenues, costs, flow, capital expenditures, research and development expenditures, or asset value production of aluminum extrusions in the future if the antidumping and ng duty orders on aluminum extrusions from China were to be revoked?  YesSupply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.
that did not the space pr	nations:If your firm would like to explain further a response to a question in Par provide a narrative box, please note the question number and the explanation in ovided below. Please also use this space to highlight any issues your firm had in e data in this section, including but not limited to technical issues with the MS Wore.

# PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to David Boyland (202-708-4725, <a href="mailto:david.boyland@usitc.gov">david.boyland@usitc.gov</a>).

	in Par	t III.							
	Name								
	Title								
	Email								
	Telepl	none							
	Fax								
III-2.	Accou	unting systemBriefly describe your firm's financial accounting system.							
	A.	A. When does your firm's fiscal year end (month and day)?  If your firm's fiscal year changed during the data-collection period, explain below:							
	B.1.	Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include aluminum extrusions:							
	2.	Does your firm prepare profit/loss statements for aluminum extrusions:							
	3.	How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.  Audited, unaudited, annual reports, 10Ks, 10 Qs,  Monthly, quarterly, semi-annually, annually							
	4.	Accounting basis: GAAP, cash, tax, or other comprehensive basis of accounting (specify)							
		Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes aluminum extrusions, as well as specific statements and worksheets) used to compile these data.							
III-3.		used in the preparation of the financial data, as Commission staff may contact your firm regarding questions on the financial data. The Commission may also request that your company submit copies of the supporting documents/records (financial statements, including internal profit-and-loss statements for the division or product group that includes aluminum extrusions, as							

_	products your firm produces ir	
mm 3 most recent nscar year.	ide the share of net sales accor	n the facilities in which it produunted for by these products in y
Products		Share of sales
aluminum extrusions		%
		%
		%
		%
		%
extrusions that your firm purch	s and/or other components wing and/or other components wing a second sec	thin the same company)?  question III-9a.  d in the production of aluminur d that are reflected in table III-9 elevant input on the basis of you ease describe the basis, as rchase cost from the related
	Related supplier	Share of total COGS
Input		Nare of total (101-)

III-8.	<u>Inputs from related suppliers at cost</u> Please confirm that the inputs purchased from related							
	suppliers, as identified in III-7, were reported in III-9a (financial results on aluminum extrusions),							
	as well as the subsets of aluminum extrusions financial results reported in III-9b (fin evaporator coil systems) and III-9c (fittings for engine cooling systems), in a manner consistent with the							
	firm's accounting books and records.							
	☐ Yes							
	NoIn the space below, please report the valuation basis of inputs purchased from related suppliers as reported in the above-referenced tables.							

III-9a. Operations on aluminum extrusions.--Report the revenue and related cost information requested below on the aluminum extrusions operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's six most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact David Boyland at (202) 708-4725 before completing this section of the questionnaire.

	Quantity (in sho	rt tons) and value	e (in \$1,000)					
	Fiscal years ended							
Item	2011	2012	2013	2014	2015			
Net sales quantities: <sup>2</sup> Commercial sales ("CS")								
Internal consumption ("IC")								
Transfers to related firms ("Transfers")								
Total net sales quantities	0	0	0	0	0			
Net sales values: <sup>2</sup> Commercial sales								
Internal consumption								
Transfers to related firms								
Total net sales values	0	0	0	0	0			
Cost of goods sold (COGS): <sup>3</sup> Raw materials								
Direct labor								
Other factory costs								
Total COGS	0	0	0	0	0			
Gross profit or (loss)	0	0	0	0	0			
Selling, general, and administrative (SG&A) expenses: Selling expenses								
General and administrative expenses								
Total SG&A expenses	0	0	0	0	0			
Operating income (loss)	0	0	0	0	0			
Other expenses and income: Interest expense								
All other expense items								
All other income items								
Net income or (loss) before income taxes	0	0	0	0	0			
Depreciation/amortization included above								

<sup>&</sup>lt;sup>1</sup> Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

<sup>&</sup>lt;sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>&</sup>lt;sup>3</sup> COGS (whether for domestic or export sales) should include <u>costs associated with CS, IC, and Transfers</u>.

## III-9a. Operations on aluminum extrusions.--Continued

Quantit	y (in short tons) and value (in \$1,000)	
ltem	January-September 2015	January-September 2016
Net sales quantities: <sup>1</sup>		
Commercial sales ("CS")		
Internal consumption ("IC")		
Transfers to related firms ("Transfers")		
Total net sales quantities	0	0
Net sales values: <sup>2</sup>		
Commercial sales		
Internal consumption		
Transfers to related firms		
Total net sales values	0	0
Cost of goods sold (COGS): <sup>3</sup>		
Raw materials		
Direct labor		
Other factory costs		
Total COGS	0	0
Gross profit or (loss)	0	0
Selling, general, and administrative (SG&A) expenses:  Selling expenses		
General and administrative expenses		
Total SG&A expenses	0	0
Operating income (loss)	0	0
Other expenses and income: Interest expense		
All other expense items		
All other income items		
Net income or (loss) before income taxes	0	0
Depreciation/amortization included above		

<sup>&</sup>lt;sup>1</sup> Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

<sup>&</sup>lt;sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>&</sup>lt;sup>3</sup> COGS (whether for domestic or export sales) should include <u>costs associated with CS, IC, and Transfers</u>.

III-9b.	quantitie have bee return th	data reconciliationThe calculable line items from questions III-9a (i.e., total net sales s and values, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) n calculated from the data submitted in the other line items. Do the calculated fields e correct data according to your firm's financial records ignoring non-material es that may arise due to rounding?
	Yes	NoIf the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.
		Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers ( <i>i.e.</i> , expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number ( <i>i.e.</i> , income is positive, expenses or reversals are negative).
		If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

III-10. Nonrecurring items (charges and gains) included in the financial results on aluminum extrusions (table III-9a).--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific table III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in table III-9a; i.e., if an aggregate nonrecurring item has been allocated to table III-9a, only the allocated value amount included in table III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results on aluminum extrusions in table III-9a.

	Fiscal years ended					January-September	
	2011	2012	2013	2014	2015	2015	2016
<b>Nonrecurring item:</b> In this column please provide a brief description of each nonrecurring item and indicate the specific line item in table III-9a where the nonrecurring item is classified.	Nonrecurring item: In these columns please report the amount of the relevant nonrecurring item reported in table III-9a (financial results on aluminum extrusions).  Value (\$1,000)						
1. , classified as							
2. , classified as							
3. , classified as							
4. , classified as							
5. , classified as							
6. , classified as							
7. , classified as							

III-11.	Classification of identified nonrecurring items (charges and gains) in the accounting books and						
	<u>records of the company</u> If non-recurring items were reported in tables III-10a, III-10b, III-10c,						
	and/or III-10d above, please identify where your company recorded these items in your						
	accounting books and records in the normal course of business.						

III-12. Asset values: Aluminum extrusions.--Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of aluminum extrusions. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for aluminum extrusions in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in table III-9a. Provide data as of the end of your firm's six most recently completed fiscal years. (Note: Total assets should reflect net assets after any accumulated depreciation and allowances deducted. As reported in this table, total assets should be allocated if they are also related to the operations of other products.) In the note to table III-12a, please provide a brief explanation if there were any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value ( <i>in \$1,000</i> )									
	Fiscal years ended								
Item	2011	2012	2013	2014	2015				
Aluminum extrusions-total assets (net) <sup>1</sup>									
<sup>1</sup> Describe	•								

III-13. Capital expenditures and research and development (R&D) expenses: Aluminum extrusions.—Report your firm's capital expenditures and research and development expenses for aluminum extrusions. Provide data for your firm's six most recently completed fiscal years, and for the specified interim periods.

Value (in \$1,000)							
	Fiscal years ended					January-S	eptember
Item	2011	2012	2013	2014	2015	2015	2016
Aluminum extrusions-capital expenditures <sup>1</sup>							
Aluminum extrusions-R&D expenses <sup>2</sup>							

 $<sup>^{</sup> t L}$  Please describe the nature, focus, and significance of your firm's capital expenditures on aluminum extrusions:  $\_\_$ 

<sup>&</sup>lt;sup>2</sup> Please describe the nature, focus, and significance of your firm's R&D expenses related to operations on aluminum extrusions:\_\_\_\_\_

U.S. Pr	Producers' Questionnaire - aluminum extrusions Page 27								
III-14.	<u>Data consistency and reconciliation</u> Please indicate whether your firm's financial data for questions III-9a, III-12a, and III-13a are based on a calendar year or your firm's fiscal year:								
	Calenda	ar year	Fiscal year	Specify fiscal year					
	with the on the sa	As applicable, please note the quantities and values reported in question III-9a should reconcile with the data (including export shipments) reported in question II-6 as long as they are reported on the same calendar year basis.  Do these data in questions III-9a reconcile with data in questions II-6?							
	Yes	No	If no, please	explain.					
III-15.	I-15. Other explanationsIf your firm would like to further explain a response to a question in Part that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Wo								

questionnaire.

#### PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Emily Burke (202-205-3191, Emily.Burke@usitc.gov).

IV-1. <u>Contact information.</u>-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part IV.

Name	
Title	
Email	
Telephone	
Fax	

### **PRICE DATA**

- IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers of the following products produced by your firm.
  - <u>Product 1</u>.—Mullions & Split-Mullions, Anodized Finish, Unworked, Alloy in the 6000 series Size: 1.75" x 3" to 3" x 8", Weight: 0.6lb/ft to 7lb/ft
  - <u>Product 2</u>.—Door/Window Frames and Sashes, Painted Finish, Unworked, Alloy in the 6000 series Size: CCD: 0.75" to 6", Weight: 0.2lb/ft to 2lb/ft
  - <u>Product 3</u>.—Hand Rails, Painted Finish, Unworked, Alloy in the 6000 series Size: CCD: 0.5" to 6", Weight: 0.15lb/ft to 8.25 lb/ft
  - <u>Product 4.</u>—Tub and shower components, Anodized and Bright Dip Finishes, Unworked, Alloys in the 6000 series Size: CCD: 0.6" to 3", Weight: 0.1 lb/ft to 1 lb/ft
  - <u>Product 5.</u>—Pipe, Mill Finish, Unworked, Alloy in the 6000 series Size: 1" to 5" Schedule 40 @ 0.5 lb/ft to 5 lb/ft
  - **Product 6.**—Aluminum serpentine tubing, Alloy 1235, in widths of 25 to 28 inches.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

(a)	During January 2011 -September 2016, did your firm produce and sell to unrelated U.S.
	customers any of the above listed products (or any products that were competitive with
	these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question IV-3.

IV-2(b). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm to unrelated U.S. customers.

Report data in actual pounds and actual dollars (not 1,000s).

		(Quantity in p	ounds, value in dol	llars)		
	Produ	ıct 1	Prod	uct 2	Produ	ıct 3
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						
October-December						
2015:						
January-March						
April-June						
July-September						
October-December						
2016:						
January-March						
April-June						
July-September						

<sup>&</sup>lt;sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

**Note.--**If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data. If you provided data for the following product(s), please note which alloy(s) are included in your data.

he following product(s), please note which alloy(s) are included in your data.						
Product 1:						
Product 2:						
Product 3:						

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

IV-2(b). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> produced and sold by your firm to unrelated U.S. customers.

Report data in actual pounds and actual dollars (not 1,000s).

		(Quantity in p	ounds, value in dol	llars)		
Product 4		ıct 4	Product 5		Product 6	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2011:						
January-March						
April-June						
July-September						
October-December						
2012:						
January-March						
April-June						
July-September						
October-December						
2013:						
January-March						
April-June						
July-September						
October-December						
2014:						
January-March						
April-June						
July-September						
October-December						
2015:						
January-March						
April-June						
July-September						
October-December						
2016:						
January-March						
April-June						
July-September						

<sup>&</sup>lt;sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data. If you provided data for the following product(s), please note which alloy(s) are included in your data.

the following product(s), please note which alloy(s) are included in your data.	
Product 4:	
Product 5:	
Product 6:	

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

115	Producers'	Questionnaire	- aluminum	extrusions
U.S	. Producers	Ouesnonnaire	- alullillillilli	extrusions

							1 3.62 2
		a methodol sed to com				od and the	kinds of documents/records
No us qu of	ote: As red sed in the uestions o	quested in F preparation n the price	Part I of the production of th	nis questio rice data, Commiss	onnaire, pleas as Commissio sion may also	n staff may request tha	upporting documents/records y contact your firm regarding at your company submit copies es, etc.) used to compile these
<u>Pr</u>	exti	v does your	ck all tha		•	_	or sales of aluminum lists, please submit sample
	Transaction by transaction		рі	et rice sts Ot	:her	lf :	other, describe
			] [				
(b		•		s to reflec		_	ed for sales of aluminum ry aluminum costs?
(c)	aluı affe		usions ch	anged sir	nce January 1,	2011?? WI	For your firms' sales of hat principal factors have
	Not Applicable	e Increas	ed De	creased	Fluctuated	No Change	Explanation
(d		variations c rall prices a	_		ME, SHME, or	other alum	ninum benchmarks affect your
	No	Yes	If yes, do	escribe.			
$\vdash$							

IV-4.	Discount policy Please indicate and describe your firm's discount policies (check all that
	apply).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

IV-J. FIICHIE CEIHIS	IV-5.	Pricing	terms
----------------------	-------	---------	-------

(a) What are your firm's typical sales terms for its U.S.-produced aluminum extrusions?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)

(b) On what basis are your firm's prices of domestic aluminum extrusions usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point	

IV-6. <u>Contract versus spot.--</u> Approximately what share of your firm's sales of its U.S.-produced aluminum extrusions in 2015 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale					
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	Total (shoul sum t 100.0%	ld o
Share of 2015 sales	%	%	%	%	0.0	%

IV-7. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for U.S.-produced aluminum extrusions (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
ana, en price	Both			
Meet or release	Yes			
provision	No			
Not applicab	le			

IV-8. <u>Lead times.--</u>What is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced aluminum extrusions?

Source	Share of 2015 sales	Lead time (average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9.	Shipping information							
	(a)	What is the approximate percentage of the total delivered cost of U.Sproduced aluminum extrusions that is accounted for by U.S. inland transportation costs?						
	(b)	Who generally arranges the transportation to your firm's customers' locations?  Your firm Purchaser (check one)						
	(c)	Indicate the approximate percentage of your firm's sales of aluminum extrusions the are delivered the following distances from your firm's production facility.						
		Distance from production facility	Share					
		Within 100 miles	%					
		101 to 1,000 miles	%					
		Over 1,000 miles	%					

IV-10. <u>Geographical shipments.--</u> In which U.S. geographic market area(s) has your firm sold its U.S.-produced aluminum extrusions since January 1, 2011 (check all that apply)?

Total (should sum to 100.0%)

Geographic area	√ if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific CoastCA, OR, and WA.	
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

0.0 %

## IV-11. End uses.--

(a) List the end uses of the aluminum extrusions that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by aluminum extrusions and other inputs?

	Share of total cost of end use product accounted for by		Total	
			(should sum to	
End use product	aluminum extrusions	Other inputs	100.0% across)	
	%	%	0.0 %	
	%	%	0.0 %	
	%	%	0.0 %	

(b) Have there been any changes in the end uses of aluminum extrusions since January 1,2011? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since January 1, 2011			
Anticipated changes			

# Page 36 U.S. Producers' Questionnaire - aluminum extrusions IV-12. Substitutes.--Can other products be substituted for aluminum extrusions? (a) No Yes--Please fill out the table. Have changes in the price of this substitute affected the price for aluminum extrusions? End use in which this Substitute Yes substitute is used No **Explanation** 2. 3. (b) Have there been any changes in the number or types of products that can be substituted for aluminum extrusions since January 1, 2011? Do you anticipate any future changes? **Changes in** substitutes No Explain Yes

Changes since January 1, 2011

Anticipated changes

IV-13.	Availability of supplyHas the availability of aluminum extrusions in the U.S. market changed
	since January 1, 2011? Do you anticipate any future changes?

Availability in the U.S. market	No	Voc	Please explain, noting the countries and reasons for the changes.
market	NO	162	changes.
Changes since January 1, 2	2011:		
U.Sproduced product			
Subject imports			
Nonsubject imports			
Anticipated changes:			
U.Sproduced product			
Subject imports			
Nonsubject imports			

IV-14. <u>Finishing.</u>— If your firm sells finished aluminum extrusions, would your customers accept unfinished aluminum extrusions if finished extrusions were not available?

Not Applicable	No (Please explain)	Yes (Please explain)	Other (Please explain)	Explanation

IV-15. <u>Demand trends.</u>-- Indicate how demand within the United States and outside of the United States (if known) for aluminum extrusions has changed since January 1, 2011, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors		
		C	emand sinc	e January 1,	2011		
Within the United States							
Outside the United States							
	Anticipated future demand						
Within the United States							
Outside the United States							
Product changes Have there been any significant changes in the product range, product mix,							

IV-16. **Product changes.**— Have there been any significant changes in the product range, product mix, or marketing of aluminum extrusions since January 1, 2011? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since January 1, 2011			
Anticipated changes			

IV-17.	Conditions	of com	petition
--------	------------	--------	----------

(a)	Is the aluminum extrusions market subject to business cycles (other than general economy-
	wide conditions) and/or other conditions of competition distinctive to aluminum extrusions?

Check all that apply.			Please describe.		
	No		Skip to question IV-18.		
		ness cycles (e.g. business)			
		er distinctive			
(b) If yes, have there been any changes in a aluminum extrusions since January 1, 2			the business cycles or conditions of competition for 2011?		
No	Yes	If yes, describe.			
Supply constraintsHas your firm refused, declined, or been unable to supply aluminum extrusions since January 1, 2011 (examples include placing customers on allocation or					

IV-18. <u>Supply constraints.--</u>Has your firm refused, declined, or been unable to supply aluminum extrusions since January 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

IV-19. Raw materials.-- Indicate how aluminum extrusions raw material prices have changed since January 1, 2011, and how you expect they will change in the future.

Raw materials prices	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for aluminum extrusions.
Changes since January 1, 2011					
Anticipated changes					

IV-21. Market studies.—Please provide as a separate attachment to this request any studies, surveys etc. that you are aware of that quantify and/or otherwise discuss aluminum extrusions supply (including production capacity and capacity utilization) and demand in (1) the United States, (each of the other major producing/consuming countries, including China, and (3) the world as whole. Of particular interest is such data from 2011 to the present and forecasts for the future in the constraints.—Describe how easily your firm can shift its sales of aluminum extrusions between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard yo firm from shifting aluminum extrusions between the U.S. and alternative country markets wit a 12-month period.  IV-23. Barriers to trade.—Are your firm's exports of aluminum extrusions subject to any tariff or non tariff barriers to trade in other countries?  If yes, please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, Yes 2011, or that are expected to occur in the future.	IV-20.		if known	<b>s</b> Please compare market prices of aluminum extrusions in U.S. and non-U.S.  Provide specific information as to time periods and regions for any price
between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard yo firm from shifting aluminum extrusions between the U.S. and alternative country markets wit a 12-month period.  IV-23. Barriers to tradeAre your firm's exports of aluminum extrusions subject to any tariff or non tariff barriers to trade in other countries?  If yes, please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1,	IV-21.	etc. that (including each of t	you are a g product he other	aware of that quantify and/or otherwise discuss aluminum extrusions supply tion capacity and capacity utilization) and demand in (1) the United States, (2) major producing/consuming countries, including China, and (3) the world as a
If yes, please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1,	IV-22.	between any cont firm from	the U.S. racts, oth shifting	market and alternative country markets. In your discussion, please describe arrangements, or other constraints that would prevent or retard your aluminum extrusions between the U.S. and alternative country markets within
significant changes in such barriers that have occurred since January 1,	IV-23.			
		No	Yes	significant changes in such barriers that have occurred since January 1,

IV-24. <u>Interchangeability.--</u>Are aluminum extrusions produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Other countries					
United States							
China							
For any country-pair producing aluminum extrusions that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:							

IV-25. <u>Factors other than price</u>.--Are differences other than price (*e.g.*, quality, availability, transportation network, product range, technical support, *etc.*) between aluminum extrusions produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries
United States		
China		
a significant fac	y-pair for which factors other than stor in your firm's sales of aluming d report the advantages or disad	um extrusions, identify the

IV-26.	Other explanationsIf your firm would like to further explain a response to a question in Part IV that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

#### PART V.--ALTERNATIVE PRODUCT INFORMATION

Further information on this part of the questionnaire can be obtained from **Justin Enck** (202-205-3363), <u>justin.enck@usitc.gov</u>) and/or **David Boyland** (202-708-4725, <u>david.boyland@usitc.gov</u>).

Note.--The alternative product comparison questions in V-1 are being asked in the U.S. producers' and U.S. purchasers' questionnaire types. If your firm is completing both of these questionnaire types in relation to this proceeding, please only respond to the alternative product comparison questions in Part V-1 in only **one questionnaire type**, in particular, the type that is most relevant to your firm's role in the market. Data tables should be completed in all relevant questionnaire types.

- V-1. <u>Comparability of aluminum extrusions and other aluminum products (defined on pages 2-4).</u>

  For each of the following indicate whether aluminum extrusions and other aluminum products are:
  - F: fully comparable or the same, i.e., have no differentiation between them;
  - M: mostly comparable or similar;
  - S: somewhat comparable or similar;
  - N: never or not-at-all comparable or similar; or
  - 0: no familiarity with products.
  - (a) <u>Physical Characteristics and Uses</u>.--The differences and similarities in the physical characteristics and end uses between aluminum extrusions and other aluminum products.

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems				
All other aluminum extrusions						
· ·	Please provide a narrative discussion for the comparability ratings you provided in terms of their physical characteristics and uses:					

(b) <u>Interchangeability</u>.--The ability to substitute aluminum extrusions and other aluminum products in the same application.

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems
All other aluminum extrusions		

Please provide a narrative discussion for the comparability ratings you provided in terms of their *interchangeability*:

#### V-1. Comparability of aluminum extrusions and other aluminum products.--Continued

(c) <u>Manufacturing facilities, production processes, and production employees</u>.-- Whether aluminum extrusions and other aluminum products are manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems
All other aluminum extrusions		
•	cussion for the comparability ratings y uction processes, and production emp	•

(d) <u>Channels of distribution</u>.-- Channels of distribution/market situation through which aluminum extrusions and other aluminum products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems
All other aluminum extrusions		

Please provide a narrative discussion for the comparability ratings you provided in terms of their *channels of distribution*:

#### V-1. Comparability of aluminum extrusions and other aluminum products.--Continued

(e) <u>Customer and producer perceptions</u>.--Perceptions as to the differences and/or similarities in aluminum extrusions and other aluminum products in the market (*e.g.*, sales/marketing practices).

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems
All other aluminum extrusions		
Please provide a narrative discustomer and producer percent	cussion for the comparability ratings y otions:	ou provided in terms of their

(f) <u>Price</u>.--Whether prices are comparable or differ between aluminum extrusions and other aluminum products.

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems
All other aluminum extrusions		
Please provide a narrative dis	cussion for the comparability ratings y	ou provided in terms of their <u>prices</u> :

V-2. Production, shipment, and inventory data.--Report your firm's production capacity, production, shipments, and inventories related to the production of <u>fin evaporator coil systems</u> (a subset of all aluminum extrusions defined on pages 2-4 and reported in aggregates in Parts II and III of this questionnaire) in its U.S. establishment(s) during the specified periods.

## **FIN EVAPORATOR COIL SYSTEMS**

Quantity (in short tons) and value (in \$1,000)								
		(	Calendar year	ı		January-S	eptember	
Item	2011	2012	2013	2014	2015	2015	2016	
Average production capacity <sup>1</sup> (quantity) (A)								
Beginning-of-period inventories (quantity) (B)								
Production (quantity) (C)								
U.S. shipments: Commercial shipments: quantity (D)								
value (E)								
Internal consumption: <sup>2</sup> quantity (F)								
value (G)								
Transfers to related firms: <sup>2</sup> quantity (H)								
value (I)								
Export shipments: <sup>3</sup> quantity (J)								
value (K)								
End-of-period inventories (quantity) (L)								
Channels of distribution: Commercial U.S. shipments.— to wholesaler/distributors (quantity) (M)								
to end users (quantity) (N)								
<sup>1</sup> The production capacity reported is based on operating hours per week, weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).								
Internal consumption and transfers to related firms should be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:  3 Identify your firm's principal expect markets:								

#### V-2. Production, shipment, and inventory data.--Continued

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		January-S	January-September				
Item	2011	2012	2013	2014	2015	2015	2016
B+C-D-F-H-J- L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0	0	0
<sup>1</sup> Explanation if the nonetheless accurate:	calculated fi 	elds above a	are returning	g values oth	er than zero	o (i.e., "0") b	out are

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		С	January-S	eptember			
Reconciliation item	2011	2012	2013	2014	2015	2015	2016
M + N - D = zero							
("0"), if not revise.	0	0	0	0	0	0	0

V-3. <u>Employment data</u>.--Report your firm's employment-related data related to the domestic (U.S.) production of <u>fin evaporator coil systems</u> and provide an explanation for any trends in these data.

"Production Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above domestic (U.S.) production operations. Do not report employment data for production occurring outside of the United States or employment data for U.S. sales of products manufactured outside the United States.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to September periods, calculate similarly and divide by 9.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

#### FIN EVAPORATOR COIL SYSTEMS

	Calendar year					January-September	
Item	2011	2011 2012 2013 2014 2015				2015	2016
Employment data: Average number of PRWs (number) (O)							
Hours worked by PRWs (1,000 hours) (P)							
Wages paid to PRWs (\$1,000) (Q)							

Explanation of trends:			

V-4. <u>Operations on fin evaporator coil systems</u>.--Report the revenue and related cost information requested below on the fin evaporator coil systems operations of your firm's U.S. establishment(s).<sup>1</sup>

## **FIN EVAPORATOR COIL SYSTEMS**

	Quant	tity (in short t	ons) and valu	e (in \$1,000)			
		Fisc	al years ended-	<b></b>		January-S	eptember
ltem	2011	2012	2013	2014	2015	2015	2016
Net sales quantities: <sup>2</sup> Commercial sales ("CS")							
Internal consumption ("IC")							
Transfers to related firms ("Transfers")							
Total net sales quantities	0	0	0	0	0	0	0
Net sales values: <sup>2</sup> Commercial sales							
Internal consumption							
Transfers to related firms							
Total net sales values	0	0	0	0	0	0	0
Cost of goods sold (COGS): <sup>3</sup> Raw materials							
Direct labor							
Other factory costs							
Total COGS	0	0	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0	0	0
Selling, general, and administrative (SG&A) expenses: Selling expenses							
General and administrative expenses							
Total SG&A expenses	0	0	0	0	0	0	0
Operating income (loss)	0	0	0	0	0	0	0
Other expenses and income: Interest expense							
All other expense items							
All other income items							
Net income or (loss) before income taxes	0	0	0	0	0	0	0
Depreciation/amortization included above							

<sup>&</sup>lt;sup>1</sup> Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note.—Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's six most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact David Boyland at (202) 708-4725 before completing this section of the questionnaire. (Note: financial results on fin evaporator coil systems is a subset of financial results on aluminum extrusions reported in table III-9a. Financial results on fin evaporator coil systems should be reported in a manner that is consistent with table III-9a.)

<sup>&</sup>lt;sup>2</sup> Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>&</sup>lt;sup>3</sup> COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

V-5. Asset values: Fin evaporator coil systems.--As applicable, report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of fin evaporator coil systems. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets related to operations on fin evaporator coil systems in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in table V-4. Provide data as of the end of your firm's six most recently completed fiscal years. (Note: Total assets should reflect net assets after any accumulated depreciation and allowances deducted. As reported in this table, total assets should be allocated if they are also related to the operations of other products.) In the notes to table V-5, please provide a brief explanation if there were any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases. (Note: total asset amounts for fin evaporator coil systems are subsets of the total assets amounts for aluminum extrusions reported in table III-12. The manner in which total assets are assigned to operations on fin evaporator coil systems and fittings for engine cooling systems should be consistent with the manner in which total assets were assigned to aluminum extrusions (III-12).)

## FIN EVAPORATOR COIL SYSTEMS

Value (in \$1,000)									
	Fiscal years ended								
Item	2010	2011	2012	2013	2014	2015			
Total assets (net) <sup>1</sup>									
<sup>1</sup> Describe	•		•		•	_			

V-6. <u>Capital expenditures and R&D expenses: Fin evaporator coil systems</u>.--Report your firm's capital expenditures and R&D expenses for fin evaporator coil systems. Provide data for your firm's six most recently completed fiscal years, and for the specified interim periods. (Note: capital expenditures and R&D expenses for fin evaporator coil systems are subsets of capital expenditures and R&D expenses for operations on aluminum extrusions as reported in table III-13. The manner in which capital expenditures and R&D expenses are assigned to operations on fin evaporator coil systems should be consistent with the manner in which capital expenditures and R&D expenses were assigned to operations on aluminum extrusions (III-13).)

## FIN EVAPORATOR COIL SYSTEMS

Value (in \$1,000)									
	Fiscal years ended January-September								
Item	2010	2011	2012	2013	2014	2015	2015	2016	
Capital expenditures <sup>1</sup>									
R&D expenses <sup>2</sup>									

<sup>&</sup>lt;sup>1</sup> Please describe the nature, focus, and significance of your firm's capital expenditures on fin evaporator coil systems: \_

<sup>&</sup>lt;sup>2</sup> Please describe the nature, focus, and significance of your firm's R&D expenses related to operations on fin evaporator coil systems:\_

V-7. Production, shipment, and inventory data.--Report your firm's production capacity, production, shipments, and inventories related to the production of <u>fittings for engine cooling systems (a subset of all aluminum extrusions defined on pages 2-4 and reported in aggregates in Parts II and III of this questionnaire)</u> in its U.S. establishment(s) during the specified periods.

# FITTINGS FOR ENGINE COOLING SYSTEMS

	Qua	ntity (in short	tons) and valu	ue (in \$1,000)			
		(	Calendar year			January-S	eptember
Item	2011	2012	2013	2014	2015	2015	2016
Average production capacity <sup>1</sup> (quantity) (A)							
Beginning-of-period inventories (quantity) (B)							
Production (quantity) (C)							
U.S. shipments: Commercial shipments: quantity (D)							
value (E)							
Internal consumption: <sup>2</sup> quantity (F)							
value (G)							
Transfers to related firms: <sup>2</sup> quantity (H)							
value (I)							
Export shipments: <sup>3</sup> quantity (J)							
value (K)							
End-of-period inventories (quantity) (L)							
Channels of distribution:  Commercial U.S. shipments.— to wholesaler/distributors (quantity) (M)							
to end users (quantity) (N)							
<sup>1</sup> The production capacity repormethodology used to calculate pro	duction capad	city, and explai	in any changes	in reported	capacity (use a	additional pages	as necessary).
<sup>2</sup> Internal consumption and traid different basis for valuing these trabasis for each of the periods noted <sup>3</sup> Identify your firm's principal of	nsactions, ple above:	ase specify th	d be valued at at basis (e.g., o	tair market v cost, cost plus	value. In the e s, etc.) and pro	vent that your f ovide value data	firm uses a using that

nonetheless accurate:

#### V-7. Production, shipment, and inventory data.--Continued

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year January-Se							
Item	2011	2012	2015	2016					
B+C-D-F-H-J- L = should equal zero ("0") or provide an									
explanation. <sup>1</sup>	0	0	0	0	0	0	0		
<sup>1</sup> Explanation if the	<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are								

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines M and N) in each time period equal the quantity reported for commercial U.S. commercial shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		С	January-September				
Reconciliation item	2011	2012	2013	2014	2015	2015	2016
M + N - D = zero							
("0"), if not revise.	0	0	0	0	0	0	0

V-8. <u>Employment data</u>.--Report your firm's employment-related data related to the production of <u>fittings for engine cooling systems</u> and provide an explanation for any trends in these data.

"Production Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to September periods, calculate similarly and divide by 9.

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

#### FITTINGS FOR ENGINE COOLING SYSTEMS

				January-September			
Item	2011	2012	2013	2014	2015	2015	2016
Employment data: Average number of PRWs (number) (O)							
Hours worked by PRWs (1,000 hours) (P)							
Wages paid to PRWs (\$1,000) (Q)							

Explanation of trends:		

V-9. <u>Operations on fittings for engine cooling systems</u>.--Report the revenue and related cost information requested below on the fittings for engine cooling systems operations of your firm's U.S. establishment(s).<sup>1</sup>

## FITTINGS FOR ENGINE COOLING SYSTEMS

	Quant	tity (in short to	ons) and valu	e (in \$1,000)			
		Fisca		January-September			
ltem	2011	2012	2013	2014	2015	2015	2016
Net sales quantities: <sup>2</sup> Commercial sales ("CS")							
Internal consumption ("IC")							
Transfers to related firms ("Transfers")							
Total net sales quantities	0	0	0	0	0	0	0
Net sales values: <sup>2</sup> Commercial sales							
Internal consumption							
Transfers to related firms							
Total net sales values	0	0	0	0	0	0	0
Cost of goods sold (COGS): <sup>3</sup> Raw materials							
Direct labor							
Other factory costs							
Total COGS	0	0	0	0	0	0	0
Gross profit or (loss)	0	0	0	0	0	0	0
Selling, general, and administrative (SG&A) expenses: Selling expenses							
General and administrative expenses							
Total SG&A expenses	0	0	0	0	0	0	0
Operating income (loss)	0	0	0	0	0	0	0
Other expenses and income: Interest expense							
All other expense items							
All other income items							
Net income or (loss) before income taxes	0	0	0	0	0	0	0
Depreciation/amortization included above							

<sup>&</sup>lt;sup>1</sup> Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note.--Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's six most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact David Boyland at (202) 708-4725 before completing this section of the questionnaire. (Note: financial results on fittings for engine cooling systems is a subset of financial results on aluminum extrusions reported in table III-9a. Financial results on fittings for engine cooling systems should be reported in a manner that is consistent with table III-9a.)

Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

<sup>&</sup>lt;sup>3</sup> COGS (whether for domestic or export sales) should include <u>costs associated with CS, IC, and Transfers</u>.

V-10. Asset values: Fittings for engine cooling systems .-- As applicable, report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of fittings for engine cooling systems. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets related to operations on fittings for engine cooling systems in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in table V-4. Provide data as of the end of your firm's six most recently completed fiscal years. (Note: Total assets should reflect net assets after any accumulated depreciation and allowances deducted. As reported in this table, total assets should be allocated if they are also related to the operations of other products.) In the notes to table V-5, please provide a brief explanation if there were any substantial changes in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases. (Note: total asset amounts for fittings for engine cooling systems are subsets of the total assets amounts for aluminum extrusions reported in table III-12. The manner in which total assets are assigned to operations on fittings for engine cooling systems and fittings for engine cooling systems should be consistent with the manner in which total assets were assigned to aluminum extrusions (III-12).)

### FITTINGS FOR ENGINE COOLING SYSTEMS

Value (in \$1,000)									
	Fiscal years ended								
Item	2010	2011	2012	2013	2014	2015			
Total assets (net) <sup>1</sup>									
<sup>1</sup> Describe									

V-11. Capital expenditures and R&D expenses: Fittings for engine cooling systems. --Report your firm's capital expenditures and R&D expenses for fittings for engine cooling systems. Provide data for your firm's six most recently completed fiscal years, and for the specified interim periods. (Note: capital expenditures and R&D expenses for fittings for engine cooling systems are subsets of capital expenditures and R&D expenses for operations on aluminum extrusions as reported in table III-13. The manner in which capital expenditures and R&D expenses are assigned to operations on fittings for engine cooling systems should be consistent with the manner in which capital expenditures and R&D expenses were assigned to operations on aluminum extrusions (III-13).)

### FITTINGS FOR ENGINE COOLING SYSTEMS

Value (in \$1,000)									
Fiscal years ended January-September									
Item	2010	2011	2012	2013	2014	2015	2015	2016	
Capital expenditures <sup>1</sup>									
R&D expenses <sup>2</sup>									

 $<sup>^{1}</sup>$  Please describe the nature, focus, and significance of your firm's capital expenditures on fittings for engine cooling systems :  $\_$ 

<sup>&</sup>lt;sup>2</sup> Please describe the nature, focus, and significance of your firm's R&D expenses related to operations on fittings for engine cooling systems

# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

http://wwwadmin.usitc.gov/investigations/701731/2016/aluminum\_extrusions\_chi na/full\_review.htm

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box.</u>—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> Pin: ALUM

• E-mail.—E-mail the MS Word questionnaire to Justin.enck@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** <u>does not </u>**produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.