U.S. PURCHASERS' QUESTIONNAIRE

CERTAIN ALUMINUM EXTRUSIONS FROM CHINA

This questionnaire must be received by the Commission by <u>November 29, 2016</u> See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping and countervailing duty orders concerning aluminum extrusions from China (inv. No. 701-TA-475 and 731-TA-1177 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Emily Burke (202-205-3191, Emily.Burke@usitc.gov).

Name of fi	rm
Address	
City	StateZip Code
Website	
-	m purchased aluminum extrusions (as defined on the next page) <u>from any source</u> (domestic or any time since January 1, 2011?
	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)
YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
•	estionnaire via the Commission <i>Drop Box</i> by clicking on the following ://dropbox.usitc.gov/oinv/. (PIN: ALUM)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this review or other proceeding may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date	
	Phone:		
Signature		Email address	
	Fax		

PART I.—<u>GENERAL INFORMATION</u>

Background.--On April 4, 2011, the Department of Commerce ("Commerce") issued antidumping and countervailing duty orders on imports of aluminum extrusions from China. On April 1, 2016, the Commission instituted reviews pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the orders would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make affirmative determinations, the orders will remain in place. If either the Commission or Commerce makes negative determinations, Commerce will revoke the orders. Questionnaires and other information pertinent to these proceedings are available at http://wwwadmin.usitc.gov/investigations/701731/2016/aluminum_extrusions_china/full_review.htmm

<u>Aluminum extrusions</u> covered by these reviews are defined as follows:

Shapes and forms, produced by an extrusion process, made from aluminum alloys having metallic elements corresponding to the alloy series designations published by The Aluminum Association commencing with the numbers 1, 3, and 6 (or proprietary equivalents or other certifying body equivalents). Specifically, the subject merchandise made from aluminum alloy with an Aluminum Association series designation commencing with the number 1 contains not less than 99 percent aluminum by weight. The subject merchandise made from aluminum alloy with an Aluminum Association series designation commencing with the number 3 contains manganese as the major alloying element, with manganese accounting for not more than 3.0 percent of total materials by weight. The subject merchandise is made from an aluminum alloy with an Aluminum Association series designation commencing with the number 6 contains magnesium and silicon as the major alloying elements, with magnesium accounting for at least 0.1 percent but not more than 2.0 percent of total materials by weight, and silicon accounting for at least 0.1 percent but not more than 3.0 percent of total materials by weight. The subject aluminum extrusions are properly identified by a four-digit alloy series without either a decimal point or leading letter. Illustrative examples from among the approximately 160 registered alloys that may characterize the subject merchandise are as follows: 1350, 3003, and 6060.

Aluminum extrusions are produced and imported in a wide variety of shapes and forms, including, but not limited to, hollow profiles, other solid profiles, pipes, tubes, bars, and rods. Aluminum extrusions that are drawn subsequent to extrusion (drawn aluminum) are also included in the scope.

Aluminum extrusions are produced and imported with a variety of finishes (both coatings and surface treatments), and types of fabrication. The types of coatings and treatments applied to subject aluminum extrusions include, but are not limited to, extrusions that are mill finished (*i.e.*, without any coating or further finishing), brushed, buffed, polished, anodized (including brightdip anodized), liquid painted, or powder coated. Aluminum extrusions may also be fabricated, *i.e.*, prepared for assembly. Such operations would include, but are not limited to, extrusions that are cut-to-length, machined, drilled, punched, notched, bent, stretched, knurled, swedged, mitered, chamfered, threaded, and spun. The subject merchandise includes aluminum extrusions that are finished (coated, painted, *etc.*), fabricated, or any combination thereof.

Subject aluminum extrusions may be described at the time of importation as parts for final finished products that are assembled after importation, including, but not limited to, window frames, door frames, solar panels, curtain walls, or furniture. Such parts that otherwise meet the definition of

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aluminum extrusions are included in the scope. The scope includes the aluminum extrusion components that are attached (*e.g.*, by welding or fasteners) to form subassemblies, *i.e.*, partially assembled merchandise unless imported as part of the finished goods 'kit' defined further below. The scope does not include the non-aluminum extrusion components of subassemblies or subject kits.

Subject extrusions may be identified with reference to their end use, such as fence posts, electrical conduits, door thresholds, carpet trim, or heat sinks (that do not meet the finished heat sink exclusionary language below). Such goods are subject merchandise if they otherwise meet the scope definition, regardless of whether they are ready for use at the time of importation. The following aluminum extrusion products are excluded: aluminum extrusions made from aluminum alloy with an Aluminum Association series designations commencing with the number 2 and containing in excess of 1.5 percent copper by weight; aluminum extrusions made from aluminum alloy with an Aluminum Association series designation commencing with the number 5 and containing in excess of 1.0 percent magnesium by weight; and aluminum extrusions made from aluminum alloy with an Aluminum Association series designation commencing with the number 7 and containing in excess of 2.0 percent zinc by weight.

The scope also excludes finished merchandise containing aluminum extrusions as parts that are fully and permanently assembled and completed at the time of entry, such as finished windows with glass, doors with glass or vinyl, picture frames with glass pane and backing material, and solar panels. The scope also excludes finished goods containing aluminum extrusions that are entered unassembled in a "finished goods kit." A finished goods kit is understood to mean a packaged combination of parts that contains, at the time of importation, all of the necessary parts to fully assemble a final finished good and requires no further finishing or fabrication, such as cutting or punching, and is assembled "as is" into a finished product. An imported product will not be considered a "finished goods kit" and therefore excluded from the scope of the investigation merely by including fasteners such as screws, bolts, *etc.* in the packaging with an aluminum extrusion product.

The scope also excludes aluminum alloy sheet or plates produced by other than the extrusion process, such as aluminum products produced by a method of casting. Cast aluminum products are properly identified by four digits with a decimal point between the third and fourth digit. A letter may also precede the four digits. The following Aluminum Association designations are representative of aluminum alloys for casting: 208.0, 295.0, 308.0, 355.0, C355.0, 356.0, A356.0, A357.0, 360.0, 366.0, 380.0, A380.0, 413.0, 443.0, 514.0, 518.1, and 712.0. The scope also excludes pure, unwrought aluminum in any form.

The scope also excludes collapsible tubular containers composed of metallic elements corresponding to alloy code 1080A as designated by the Aluminum Association where the tubular container (excluding the nozzle) meets each of the following dimensional characteristics: (1) length of 37 millimeters ("mm") or 62 mm, (2) outer diameter of 11.0 mm or 12.7 mm, and (3) wall thickness not exceeding 0.13 mm.

Also excluded from the scope of this order are finished heat sinks. Finished heat sinks are fabricated heat sinks made from aluminum extrusions the design and production of which are organized around meeting certain specified thermal performance requirements and which have been fully, albeit not necessarily individually, tested to comply with such requirements.

Imports of the subject merchandise are provided for under the following categories of the Harmonized Tariff Schedule of the United States (HTSUS): 8424.90.9080, 9405.99.4020, 9031.90.90.95, 7616.10.90.90, 7609.00.00, 7610.10.00, 7610.90.00, 7615.10.30, 7615.10.71, 7615.10.91, 7615.19.10,

7615.19.30, 7615.19.50, 7615.19.70, 7615.19.90, 7615.20.00, 7616.99.10, 7616.99.50, 8479.89.98, 8479.90.94, 8513.90.20, 9403.10.00, 9403.20.00, 7604.21.00.00, 7604.29.10.00, 7604.29.30.10, 7604.29.30.50, 7604.29.50.30, 7604.29.50.60, 7608.20.00.30, 7608.20.00.90, 8302.10.30.00, 8302.10.60.30, 8302.10.60.60, 8302.10.60.90, 8302.20.00.00, 8302.30.30.10, 8302.30.30.60, 8302.41.30.00, 8302.41.60.15, 8302.41.60.45, 8302.41.60.50, 8302.41.60.80, 8302.42.30.10, 8302.42.30.15, 8302.42.30.65, 8302.49.60.35, 8302.49.60.45, 8302.49.60.55, 8302.49.60.85, 8302.50.00.00, 8302.60.90.00, 8305.10.00.50, 8306.30.00.00, 8414.59.60.90, 8415.90.80.45, 8418.99.80.05, 8418.99.80.50, 8418.99.80.60, 8419.90.10.00, 8422.90.06.40, 8473.30.20.00, 8473.30.51.00, 8479.90.85.00, 8486.90.00.00, 8487.90.00.80, 8503.00.95.20, 8508.70.00.00, 8515.90.20.00, 8516.90.50.00, 8516.90.80.50, 8517.70.00.00, 8529.90.73.00, 8529.90.97.60, 8536.90.80.85, 8538.10.00.00, 8543.90.88.80, 8708.29.50.60, 8708.80.65.90, 8803.30.00.60, 9013.90.50.00, 9013.90.90.00, 9401.90.50.81, 9403.90.10.40, 9403.90.10.50, 9403.90.10.85, 9403.90.25.40, 9403.90.25.80, 9403.90.40.05, 9403.90.40.10, 9403.90.40.60, 9403.90.50.05, 9403.90.50.10, 9403.90.50.80, 9403.90.60.05, 9403.90.60.10, 9403.90.60.80, 9403.90.70.05, 9403.90.70.10, 9403.90.70.80, 9403.90.80.10, 9403.90.80.15, 9403.90.80.20, 9403.90.80.41, 9403.90.80.51, 9403.90.80.61, 9506.11.40.80, 9506.51.40.00, 9506.51.60.00, 9506.59.40.40, 9506.70.20.90, 9506.91.00.10, 9506.91.00.20, 9506.91.00.30, 9506.99.05.10, 9506.99.05.20, 9506.99.05.30, 9506.99.15.00, 9506.99.20.00, 9506.99.25.80, 9506.99.28.00, 9506.99.55.00, 9506.99.60.80, 9507.30.20.00, 9507.30.40.00, 9507.30.60.00, 9507.90.60.00, and 9603.90.80.50.

The subject merchandise entered as parts of other aluminum products may be classifiable under the following additional Chapter 76 subheadings: 7610.10, 7610.90, 7615.19, 7615.20, and 7616.99, as well as under other HTSUS chapters. In addition, fin evaporator coils may be classifiable under HTSUS numbers: 8418.99.80.50 and 8418.99.80.60. While HTSUS subheadings are provided for convenience and customs purposes, the written description of the scope of this *AD Order* is dispositive. ¹

The following products are among those that Commerce determined to be within the scope of these reviews pursuant to certain scope ruling requests:

Fin evaporator coil systems begin with extruded aluminum tubes that are bent into serpentine profiles. The serpentine then undergoes a series of further manufacturing steps to be processed into a fin evaporator coil system. Specifically, each serpentine first is run through a process on which a number of stamped aluminum "fins" (made of aluminum alloy sheet) of multiples sizes are serially attached to the coil. Following the attachment of the fins, two "stub" fittings made of copper—one smaller, one larger— are welded to the open ends of the coil. In certain instances, these systems are imported in this condition; in others, additional componentry, such as "capillaries", suction tubes, foam "air dams", or a defrost heater attachment are added prior to importation.

Fittings for engine cooling systems consist of the following: (1) aluminum fittings for oil coolers; (2) aluminum fittings for condensers; (3) aluminum fittings for radiators; (4) aluminum plugs for oil coolers; (5) aluminum mounting pins for oil coolers; and (6) aluminum fasteners for oil coolers. All of these fittings begin with rough blanks of extruded aluminum. The rough blanks then undergo several complex processes in numerically controlled CNC machines, which fundamentally change the shape of the blanks.

¹ Aluminum Extrusions from the People's Republic of China: Final Results of Expedited First Sunset Review of the Antidumping duty order, 81 FR 51856, August 5, 2016.

Purchaser.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing aluminum extrusions from another firm that produces, imports, or otherwise distributes aluminum extrusions.

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire in connection with this proceeding (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (*see* 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all of your files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.--**Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered</u>.--Provide the name and address of establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>purchase</u> of aluminum extrusions, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

I-3. **Ownership.--**Is your firm owned, in whole or in part, by any other firm?

No

Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-4. **<u>Related SUBJECT importers/exporters.</u>--**Does your firm have any related firms, either domestic or foreign, that import aluminum extrusions from China into the United States or that export aluminum extrusions from China to the United States?

No No

Yes--List the following information.

Firm name	Address	Affiliation

- I-5. <u>**Related NONSUBJECT importers/exporters.--**Does your firm have any related firms, either domestic or foreign, that import aluminum extrusions from countries other than China into the United States or that export aluminum extrusions from countries other than China to the United States?</u>
 - No Yes--List the following information.

Firm name and country	Address	Affiliation

- I-6. **<u>Related producers.--</u>**Does your firm have any related firms, either domestic or foreign, that produce aluminum extrusions?
 - No

Yes--List the following information.

Firm name and country	Address	Affiliation

I-7. **Business plan.-**-Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for aluminum extrusions?

No	Yes	If yes, please provide these documents. If you are not providing the requested documents, please explain why not.

PART II.--PURCHASES

<u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	
Fax	

II-1. **Purchases.**—Please report the value (in actual dollars) of your firm's purchases of aluminum extrusions and other aluminum products in 2015 that were produced in each of the specified countries.

	Fin evaporator coil systems	Fittings for engine cooling systems	All other aluminum extrusions	All in-scope aluminum extrusions
Source		(Value in a	dollars)	
Aluminum extrusions produced in: United States				0
China				0
All other countries ¹				0
Unknown source(s)				0
All sources	0	0	0	0
 ¹ Please identify these other countries for your firms purchases (if applicable) of: Fin evaporator coil systems: Fittings for engine cooling systems: All other aluminum extrusions: 				

II-2. Purchases before and after order. --

(a) Did your firm purchase aluminum extrusions from China before 2011?

Noskip to (c)	Yes

(b) If yes, has your pattern of purchasing aluminum extrusions from China changed since 2011?

No, our pattern of purchasing is essentially unchanged.
Yes, we discontinued purchases from China because of the orders.
Yes, we reduced purchases from China because of the orders.
Yes, but we changed the pattern of purchases from China for reasons other than the orders (please explain below).

(c) Has your pattern of purchasing aluminum extrusions from nonsubject foreign sources (i.e., countries other than China) changed since 2011?

We did not purchase from nonsubject foreign sources before or after the orders.
No, our pattern of purchasing is essentially unchanged.
Yes, we increased purchases from nonsubject foreign sources because of the orders.
Yes, but we changed our pattern of purchases from nonsubject foreign sources for reasons other than the orders (please explain below).

II-3. **Changes in purchasing patterns.--**Please indicate how the shares of your firm's purchases of aluminum extrusions from different sources have changed since January 1, 2011.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States						
China						
All other countries						
Sources unknown						

II-4. **Purchases from one country only**.--If your firm has purchased aluminum extrusions from only one country, please explain the reasons for doing so.

II-5. Shipping information.--

(a) What is the approximate percentage of the total cost of aluminum extrusions you purchased that is accounted for by U.S. inland transportation and other logistics costs from

the **importer** to your distribution network or retail store? percent.

the **U.S. producer** to your distribution network or retail store? percent.

(b) If the percentages reported above varied since January 2011, please explain.

II-6. **Supplier identification.--** Please list your firm's **<u>FIVE</u>** largest suppliers for aluminum extrusions since January 1, 2011. Also, provide the share of the quantity of your firm's total purchases of aluminum extrusions that each of these suppliers accounted for in 2015.

No.	Supplier's name	City and state	Share of quantity of 2015 purchases
1			%
2			%
3			%
4			%
5			%

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES

If your firm's responses are with respect to fin evaporator coil systems or fittings for engine cooling systems, please note the question number and the explanation in the narrative response box in Part VI.

III-1. **Firm type.--**Which of the following best describes your firm as a purchaser of aluminum extrusions (check all that apply)?

End user	Distributor	Other	Describe other

If your firm is a wholesaler/distributor of aluminum extrusions, please answer questions III-2 and III-3.

III-2. <u>Competition for sales</u>.--Do you compete for sales to your customers with the manufacturers or importers from which you purchase aluminum extrusions?

No	Yes	If yes, please describe.

III-3. **Types of customers.--**What are the major types of consumers to which you sell aluminum extrusions?



If your firm is an end user of aluminum extrusions, please answer questions III-4 and III-5.

III-4. End uses.—

(a) List the top 3 products you make using aluminum extrusions and estimate the percent of your <u>total production cost</u> that is accounted for by aluminum extrusions and by other inputs (such as labor, energy, and other raw materials).

	Share of total cost in ea firm produces	Total (should			
Product(s) your firm produces	Aluminum extrusions		Other inputs		sum to 100.0% across)
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %

(b) Have there been any changes in the end uses of aluminum extrusions since January 1, 2011? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since January 1, 2011			
Anticipated changes			

(c) Does your firm further process aluminum extrusions into fin evaporator coil systems or fittings for engine cooling systems? If yes, please provide the quantity of those products produced by your firm in the table below.

Quantity (in short tons)							
Calendar year January					January-S	-September	
Item	2011	2012	2013	2014	2015	2015	2016
Production of: Fin evaporator coil systems							
Fittings for engine cooling systems							

III-5. Demand for end use products.--

(a) Has the demand for your firm's final products incorporating aluminum extrusions changed since January 1, 2011?

Increased	No change	No change Decreased			

(b) Has this had any effect on your firm's demand for aluminum extrusions?

No	Yes	Explain

III-6. Substitutes.-

(a) Can other products be substituted for aluminum extrusions?

🗌 No

Yes--Please fill out the table.

		End use in which this			e changes in the price of this substitute ted the price for aluminum extrusions?		
	Substitute	substitute is used	No	Yes	Explanation		
1.							
2.							
3.							

(b) Have there been any changes in the number or types of products that can be substituted for aluminum extrusions since January 1, 2011? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since January 1, 2011			
Anticipated changes			

III-7. **Finishing.**—Would you purchase unfinished aluminum extrusions if finished extrusions were not available?

Do not purchase finished extrusions	No (Please explain)	Yes (Please explain)	Other (Please explain)	Explanation

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- III-8. Demand trends.-- Indicate how demand within the United States and outside of the United States (if known) for aluminum extrusions has changed since January 1, 2011, and how you anticipate demand will change in the future. Explain any trends and describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors		
			Demand si	nce January 1	, 2011		
Within the United States							
Outside the United States							
	Anticipated future demand						
Within the United States							
Outside the United States							

III-9. **Country preferences.--**Do you or your customers ever specifically order aluminum extrusions from one country in particular over other possible sources of supply?

No	Yes	If yes, identify the countries and explain.

III-10. <u>Market studies</u>.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss aluminum extrusions supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from 2011 to the present and forecasts for the future.

III-11. Importance of purchasing domestic product.--Please fill out the table below, estimating the percentage of your firm's total 2015 purchases of aluminum extrusions that required aluminum extrusions produced in the United States.

	Estimated percentage of your firm's total 2015 purchases of aluminum extrusions
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (<i>e.g.,</i> government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons (<i>explain</i> :)	%
Total (should sum to 100.0%)	0.0 %

III-12. Conditions of competition.--

(a) Is the aluminum extrusions market subject to business cycles (other than general economywide conditions) and/or other conditions of competition distinctive to aluminum extrusions?

Check all th	at apply.	Please describe.
	Νο	Skip to question III-12.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

(b) If yes, have there been any changes in the business cycles or conditions of competition for aluminum extrusions since January 1, 2011?

No	Yes	If yes, describe.

III-13. **Decisions based on producer and country-of-origin.--**How often does your firm, and if you know, do your customers, make purchasing decisions involving aluminum extrusions based on its producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.		
	Decision based on producer						
Your firm							
Your customers							
		Decis	ion based on c	ountry of	origin		
Your firm							
Your customers							

III-14. **Availability of supply.--**Has the availability of aluminum extrusions in the U.S. market changed since January 1, 2011? Do you anticipate any future changes?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
Changes since January 1, 2	2011:		
U.Sproduced product			
Subject imports			
Nonsubject imports			
Anticipated changes:			
U.Sproduced product			
Subject imports			
Nonsubject imports			

III-15. Supply constraints.--Has any firm refused, declined, or been unable to supply your firm with aluminum extrusions since January 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

III-16. <u>Availability of merchandise</u>.--Are certain grades/types/sizes of aluminum extrusions only available from certain country sources?

No	Yes	If yes, please identify the countries and the grade/type/size.

III-17. Purchasing frequency.--

(a) How frequently do you make purchases of aluminum extrusions (check one)?

Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify

(b) Do you expect this purchasing frequency to change in the next two years?

No	Yes	If yes, explain.

- III-18. <u>Number of suppliers contacted</u>.--How many suppliers do you generally contact before making a purchase? Between _____ and _____ firms.
- III-19. **Supplier negotiations.--**Do your purchases of aluminum extrusions usually involve negotiations between supplier and purchaser?

No	If yes, explain the factors you generally negotiate and note whether your firm quotes competing prices during negotiations.

III-20. Change in suppliers.-- Has your firm changed suppliers since January 1, 2011?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.

III-21. New suppliers.--

(a) Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2011?

No	Yes	If yes, please identify the firms.

(b) Do you expect new aluminum extrusions suppliers to enter the U.S. market?

No	Yes	If yes, please explain.

III-22. **Supplier qualification.--**Do you require your suppliers to be or to become certified or qualified to sell aluminum extrusions to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (*e.g.*, quality of product, reliability of supplier, etc.).

No	Yes	Number of days	Process and factors

III-23. **Failure to certify**.--Since January 1, 2011, have any domestic or foreign producers failed in their attempts to certify or qualify their aluminum extrusions with your firm or have any producers lost their approved status?

No	Yes	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

III-24. <u>Major purchasing factors</u>.-- Please list, in order of their importance, the three major factors your firm considers in deciding from whom to purchase aluminum extrusions (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.						
2.						
3.						
Ple	Please list any other factors that are very important in your purchase decisions:					

III-25. **Purchasing factors.--**Please rate the importance of the following factors in your firm's purchasing decisions for aluminum extrusions.

Factor	Very important	Somewhat important	Not important
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Distribution services			
Extension of credit			
Finishing/ anodization quality			
Manufacturing capabilities (i.e., size range)			
Minimum quantity requirements			
Packaging			
Price			
Product consistency			
Product range			
Quality exceeds industry standards			
Quality meets industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			

- III-26. **Quality characteristics.--**What characteristics does your firm consider when determining the quality of aluminum extrusions?
- III-27. <u>Minimum quality</u>.--How often do aluminum extrusions from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States					
China					
Other:					

III-28. Change in price.--

(a) Since January 1, 2011, has there been a change in the price of aluminum extrusions? If so, has the price of U.S.-produced aluminum extrusions changed more or less than the price of imported aluminum extrusions from China?

No change in price.
Prices have changed by the same amount.
Price of U.Sproduced aluminum extrusions has changed relative to the price of aluminum extrusions from China.

(b) If the price of U.S.-produced aluminum extrusions has changed relative to the price of aluminum extrusions from China, the price of U.S.-produced aluminum extrusions is now relatively

Higher	Lower	
		than those from China.

III-29. **Frequency of decisions based on price.--**How often does your firm purchase the aluminum extrusions that is offered at the lowest price?

Always	Usually	Sometimes	Never

- III-30. <u>Choice of product not based on price</u>.--If you purchased aluminum extrusions from one source although a comparable product was available from another country source at a lower price, please explain your reasons for doing so (please specify by country).
- III-31. **Price leaders.**--A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. *A price leader is not necessarily the lowest-priced supplier.*

Please list the names of any firms you considered price leaders in the aluminum extrusions market since January 1, 2011.

Firm(s)	Describe how the firm(s) exhibited price leadership	

III-32. Changes in U.S. industry.--

- (a) Please identify and discuss any improvements/changes in the U.S. aluminum extrusions industry since January 1, 2011 and explain the factors, including the order(s) under review, that were responsible for each improvement/change.
- (b) Please discuss any improvements/changes that you anticipate in the future in the U.S. aluminum extrusions industry. Identify the time period and causes for these improvements/changes.
- III-33. <u>Effect of revocation</u>.--What do you think will be the likely effects of any revocation of the antidumping and countervailing duty orders for imports of aluminum extrusions from China? As appropriate, please discuss any potential effects of revocation of the antidumping and countervailing duty orders on (1) the future activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring.

Activities of your firm	
Entire U.S. market	

PART IV.--PRODUCT COMPARISIONS

IV-1. **Country knowledge.--**Please indicate the countries of origin for aluminum extrusions for which your firm has actual marketing/pricing knowledge.

United States	China	Other countries	Other countries (specify)

IV-2. **Interchangeability.--**Are aluminum extrusions produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries		
United States				
China				
For any country-pair producing aluminum extrusions that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:				

IV-3. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between aluminum extrusions produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Other countries
United States		
China		
a significant fac	y-pair for which factors other than ctor in your firm's sales of alumin nd report the advantages or disad	um extrusions, identify the

IV-7. <u>Factor country comparisons</u>.--For the factors listed below, please rate how aluminum extrusions produced in each country you identified in your response to the first question in Part IV compares with aluminum extrusions produced in each of the other countries you identified.

If you are unfamiliar with the product from a particular country, please leave the boxes for those country comparisons blank.

	<u>Uni</u> cor	oduct fr ited Sta mparec oduct fr <u>China</u>	ates I to	<u>Uni</u> cor pro <u>No</u>	duct fr ted Sta mpared duct fr onsubje ountrie	a <u>tes</u> I to rom <u>ect</u>	<u>China</u> pro <u>No</u>	oduct fr compa oduct fr onsubje ountrie	red to om <u>ect</u>
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Distribution services									
Extension of credit									
Finishing/ anodization quality									
Manufacturing capabilities (i.e., size range)									
Minimum quantity requirements									
Packaging									
Price ¹									
Product consistency									
Product range									
Quality exceeds industry standards									
Quality meets industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs ¹									
¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.									

PART V.-- ALTERNATIVE PRODUCT INFORMATION

- Note.--The alternative product comparison questions in V-1 are being asked in the U.S. producers' and U.S. purchasers' questionnaire types. If your firm is completing both of these questionnaire types in relation to this proceeding, please only respond to the alternative product comparison questions in Part V-1 in only <u>one questionnaire type</u>, in particular, the type that is most relevant to your firm's role in the market. Data tables should be completed in all relevant questionnaire types.
- V-1. Comparability of aluminum extrusions and other aluminum products (defined on pages 2-4)--For each of the following indicate whether aluminum extrusions and other aluminum products are:
 - F: fully comparable or the same, *i.e.*, have no differentiation between them;
 - M: mostly comparable or similar;
 - S: somewhat comparable or similar;
 - N: never or not-at-all comparable or similar; or
 - 0: no familiarity with products.
 - (a) <u>Physical Characteristics and Uses</u>.-- The differences and similarities in the physical characteristics and end uses between aluminum extrusions and other aluminum products.

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems
All other aluminum extrusions		
Please provide a narrative dis their <i>physical characteristics c</i>	cussion for the comparability ratings y and uses:	you provided in terms of

(b) <u>Interchangeability</u>.-- The ability to substitute aluminum extrusions and other aluminum products in the same application.

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems
All other aluminum extrusions		
Please provide a narrative dis their <u>interchangeability</u> :	cussion for the comparability ratings y	ou provided in terms of

V-1. Comparability of aluminum extrusions and other aluminum products.--Continued

(c) <u>Manufacturing facilities, production processes, and production employees</u>.-- Whether aluminum extrusions and other aluminum products are manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems	
All other aluminum extrusions			
Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>manufacturing facilities, production processes, and production employees</i> :			

(d) <u>Channels of distribution</u>.-- Channels of distribution/market situation through which aluminum extrusions and other aluminum products are sold (i.e., sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems	
All other aluminum extrusions			
Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :			

V-1. <u>Comparability of aluminum extrusions and other aluminum products</u>.--*Continued*

(e) <u>**Customer and producer perceptions**</u>.-- Perceptions as to the differences and/or similarities in aluminum extrusions and other aluminum products in the market (*e.g.*, sales/marketing practices).

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems
All other aluminum extrusions		
Please provide a narrative dis their <u>customer and producer</u>	cussion for the comparability ratings y <u>perceptions</u> :	ou provided in terms of

(f) **Price**.-- Whether prices are comparable or differ between aluminum extrusions and other aluminum products.

Product-pair	Fin evaporator coil systems	Fittings for engine cooling systems		
All other aluminum extrusions				
Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>price</i>				

PART VI. - FURTHER INFORMATION

VI-1. **Other explanations.-**-If your firm would like to further explain a response to a question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: <u>http://wwwadmin.usitc.gov/investigations/701731/2016/aluminum_extrusions_chin</u> <u>a/full_review.htm</u>

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: ALUM

• E-mail.—E-mail the MS Word questionnaire to Emily.Burke@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not</u> purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (*see* 19 CFR § 207.7). Service of the questionnaire must be made in paper form.