## **U.S. PURCHASERS' QUESTIONNAIRE**

## FINISHED CARBON STEEL FLANGES FROM INDIA, ITALY, AND SPAIN

#### This questionnaire must be received by the Commission by <u>March 10, 2017</u> See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping investigations concerning finished carbon steel flanges ("flanges") from India, Italy, and Spain (Inv. Nos. 701-TA-563 and 731-TA-1331-1333 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Tana Farrington (202-205-2389, Tana.Farrington@usitc.gov).

Address	Name of firmAddress			
			Zip Code	
Website _				
-	rm purchased flanges (as d ary 1, 2014?	efined on next page) from	<u>any</u> source (domestic or forei	gn) at any time
	(Sign the certification be	low and promptly return only	this page of the questionnaire to	o the Commission)
YES	(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)			
<b>-</b> .	antionnaine vie the U.C.	International Trada Cor	nmission <i>Drop Box</i> by click	ing on the

#### CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date	
	Phone:		
Signature		Email address	
	Fax		

#### PART I.—GENERAL INFORMATION

**Background.**--This proceeding was instituted in response to a petition filed on June 30, 2016, by Weldbend Corporation ("Weldbend"), Argo, Illinois and Boltex Mfg. Co., L.P. ("Boltex"), Houston, Texas. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/title\_7/2017/finished\_carbon\_steel\_flanges\_india\_italy\_and/final. htm

*Finished carbon steel flanges*.--The scope of these investigations covers finished carbon steel flanges. Finished carbon steel flanges differ from unfinished carbon steel flanges (also known as carbon steel flange forgings) in that they have undergone further processing after forging, which can include beveling, bore threading, center or step boring, face machining, recoining or resizing, taper boring, machining ends or surfaces other than a gasket face, drilling bolt holes, and/or burring or shot blasting. Any one of these post-forging processes suffices to render the forging into a finished carbon steel flange forging (without any other further processing after forging) does not render the forging into a finished carbon steel flange forging steel flange for purposes of these petitions.

While these finished carbon steel flanges are generally manufactured to specification ASME B16.5 or ASME B16.47 series A or series B, the scope is not limited to flanges produced under those specifications. All types of finished carbon steel flanges are included in the scope, regardless of pipe size (usually expressed in inches of nominal pipe size), pressure class (usually expressed in pounds of pressure, e.g., 150, 300, 400, 600, 900, 1500, 2500, etc.), type of face (e.g., flat face, full face, raised face, etc.), configuration (e.g., weld neck, slip on, socket weld, lap joint, threaded, etc.), wall thickness (usually expressed in inches), and normalization or heat treatment (which may not always be used). The carbon steel used to produce finished carbon steel flanges includes, but is not limited to, carbon steel produced to ASTM A105 and ASTM A694 standards.

Finished carbon steel flanges are currently imported under statistical reporting numbers 7307.91.5010 and 7307.91.5050 of the Harmonized Tariff Schedule of the United States (HTSUS). They may also be imported under HTSUS statistical reporting numbers 7307.91.5030 and 7307.91.5070. The HTSUS provisions are for convenience and customs purposes; the written description of the scope is dispositive.

*Purchaser*.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing flanges from another firm that produces, imports, or otherwise distributes flanges.

<u>**Reporting of information.**</u>.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (*see* 19 U.S.C. 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information**.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **OMB statistics.--**Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. <u>Establishments covered</u>.-- Provide the name and address of your U.S. establishment(s) covered by this questionnaire, if different from that listed on the cover page. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>purchase</u> of flanges, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

- I-3. **Ownership.--**Is your firm owned, in whole or in part, by any other firm?
  - No

Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-4. **<u>Related importers/exporters.--</u>**Does your firm have any related firms, either domestic or foreign, which import flanges from or which export flanges to the United States?

No

Yes--List the following information.

Firm name	Country	Affiliation

I-5. **<u>Related producers.--</u>**Does your firm have any related firms, either domestic or foreign, which produce flanges?

No No

Yes--List the following information.

Firm name	Country	Affiliation

#### **Business Proprietary**

#### U.S. Purchasers' Questionnaire – Finished Carbon Steel Flanges

#### PART II.--PURCHASES

<u>Contact information</u>.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	
Fax	

II-1. <u>Purchases</u>.— Report your firm's total U.S. purchases of flanges. (Do not include imports for which your firm was the importer of record; such imports should be reported in your U.S. importer's questionnaire.)

ltem	2014	2015	2016
	Qua	antity (in 1,000 pou	ınds)
Purchases of flanges produced in United States			
India			
Italy			
Spain			
All other countries <sup>1</sup>			
Sources unknown			
Total purchases	0	0	0
<sup>1</sup> Please identify these countries:			

II-2. <u>Changes in purchasing patterns</u>.--Please indicate how the shares of your firm's purchases of flanges from different sources have changed since January 1, 2014.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States						
India						
Italy						
Spain						
All other countries						
Sources unknown						

- U.S. Purchasers' Questionnaire Finished Carbon Steel Flanges
- II-3. **Purchases from one country only**.--If your firm has purchased flanges from only one country, please explain the reasons for doing so.
- II-4. Supplier identification.--Please list your firm's FIVE largest suppliers for flanges since January 1, 2014. Also, provide the share of the quantity of your firm's total purchases of flanges that each of these suppliers accounted for in 2016.

No.	Supplier's name	City and state	Share of quantity of 2016 purchases
1			%
2			%
3			%
4			%
5			%

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#### PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

#### III-1. Firm type and sector.—

(a) Which of the following best describes your firm as a purchaser of flanges (check all that apply)?

End us	r Distributor	Other	Describe other

(b) Please select the industry sector(s) your firm serves as a purchaser of flanges (check all that apply)?

Oil and gas	Other	Describe other

#### *If your firm is a distributor of flanges, please answer questions III-2 and III-3.*

III-2. <u>Competition for sales</u>.--Does your firm compete for sales to customers with the manufacturers or importers from which your firm purchases flanges?

No	Yes	If yes, please describe.

III-3. **Types of customers.--**What are the major types of consumers to which your firm sells flanges?

#### **Business Proprietary**

#### U.S. Purchasers' Questionnaire – Finished Carbon Steel Flanges

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#### If your firm is an end user of flanges, please answer questions III-4 and III-5.

III-4. <u>End uses</u>.--List the top 3 products your firm makes using flanges and estimate the percent of your <u>total production cost</u> that is accounted for by flanges and by other inputs (such as labor, energy, and other raw materials).

	Share of total cost in ea firm produces	<b>Total</b> (should			
Product(s) your firm produces	Flanges		Other inputs		sum to 100.0% across)
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %
	%	+	%	Ш	0.0 %

#### III-5. Demand for end use products.--

(a) Has the demand for your firm's final products incorporating flanges changed since January 1, 2014?

Increased	No change	Decreased	Fluctuated

(b) Has this had any effect on your firm's demand for flanges?

No	Yes	Explain

#### **Business Proprietary**

#### U.S. Purchasers' Questionnaire – Finished Carbon Steel Flanges

#### III-6. **<u>Substitutes</u>.--**Can other products be substituted for flanges?

No

Yes--Please fill out the table.

		End use in which this substitute is used		Have changes in the price of this substite affected the price for flanges?				
	Substitute		No	Yes	Explanation			
1.								
2.								
3.								

III-7. Demand trends.-- Indicate how demand within the United States and outside of the United States (if known) for flanges has changed since January 1, 2014 in the oil and gas sector and in other sectors. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors	
Oil and gas sector:						
Within the United States						
Outside the United States						
Other than oil and gas sector	:					
Within the United States						
Outside the United States						

## III-8. <u>**Country preferences.--**</u>Do you or your customers ever specifically order flanges from one country in particular over other possible sources of supply?

No	Yes	If yes, identify the countries and explain.

III-9. Importance of purchasing domestic product.--Please fill out the table below, estimating the percentage of your firm's total 2016 purchases of flanges that required flanges produced in the United States.

	Estimated percentage of your firm's total 2016 purchases of flanges
Purchases that did not require domestic product	%
<b>Purchases that were required by law or regulation to be domestic product</b> ( <i>e.g.,</i> government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons	
(explain: )	%
Total (should sum to 100.0%)	0.0 %

#### III-10. Conditions of competition.--

(a) Is the flanges market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to flanges?

Check a	ll that apply.	Please describe.
	Νο	Skip to question III-11.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	

(b) Have there been any changes in the business cycles or conditions of competition for flanges since January 1, 2014?

No	Yes	If yes, describe.

III-11. <u>Decisions based on producer and country-of-origin</u>.--How often does your firm, and if known, do your customers, make purchasing decisions involving flanges based on its producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.	
Decision based on producer						
Your firm						
Your customers						
	Decision based on country of origin					
Your firm						
Your customers						

III-12. Availability of supply.--Has the availability of flanges in the U.S. market changed since January 1, 2014?

Availability in the U.S.			Please explain, noting the countries and reasons for the
market	No	Yes	changes.
U.Sproduced product			
Subject imports			
Nonsubject imports			

III-13. <u>Supply constraints</u>.--Has any firm refused, declined, or been unable to supply your firm with flanges since January 1, 2014 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

III-14. <u>Availability of specific product types</u>.--Are certain grades/types/sizes of flanges only available from certain country sources?

No	Yes	If yes, please identify the countries and the grade/type/size.

#### III-15. Purchasing frequency.--

(a) How frequently does your firm make purchases of flanges (check one)?

Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify

(b) Has this purchasing frequency changed since January 1, 2014?

No	Yes	If yes, please describe.

- III-16. <u>Number of suppliers contacted</u>.--How many suppliers does your firm generally contact before making a purchase? Between \_\_\_\_\_ and \_\_\_\_\_ firms
- III-17. **Supplier negotiations.**--Does your firm's purchases of flanges usually involve negotiations between supplier and purchaser?

No	Yes	If yes, explain the factors your firm generally negotiates and note whether your firm quotes competing prices during negotiations.

III-18. Change in suppliers.--Has your firm changed suppliers since January 1, 2014?

No	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.

III-19. <u>New suppliers</u>.--Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2014?

No	Yes	If yes, please identify the firms.

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#### III-20. Supplier qualification. -

(a) Do you or some of your customers require your suppliers to be or to become certified or qualified (including being placed on an "Approved Manufacturers' List") to sell flanges to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (*e.g.*, quality of product, reliability of supplier, etc.).

No – Skip to III-23	Yes - via Approved Manufacturers' Lists	Yes - via other certification	Number of days	Process and factors

(b) Please fill out the table below, estimating the percentage of your firm's total 2016 purchases of flanges that required flanges produced to ASME (e.g. ASME B16.5 or ASME B16.47 series A or series B) or other standards.

	Estimated percentage of your firm's total 2016 purchases of flanges		
	Domestic	Imported from India, Italy, and Spain	
Purchases that <u>did not</u> require flanges to be made to ASME or other standards	%	%	
Purchases that did require flanges to be made to ASME (or equivalent) standards	%	%	
Purchases that did require flanges to be made to other   standards (list these other standards: )	%	%	
Purchases that did require flanges to be made to ASME and   other standards (list these other standards: )	%	%	
Total (should sum to 100.0%)	0.0 %	0.0 %	

(c) If your firm or your customers use an approved manufacturers' list, what is the source of this list (your firm or another firm)? Please describe.

#### III-20. Supplier qualification.—Continued

- (d) Are there distinctions between different types or classes of approved manufacturers' lists (e.g., standard, high yield, low temperature, class distinctions, etc.)? Please describe.
- (e) With what frequency are flanges produced by firms listed on approved manufacturers' lists and flanges produced by firms not on approved manufacturers' lists interchangeable?

Always	Usually	Sometimes	Never	
Please explain:				

(f) Please provide as an attachment to this questionnaire any approved manufacturers' lists that your firm uses, including where the approved flanges are manufactured. Please check one box.

List(s) attached	My firm does not use approved manufacturers' lists

#### III-21. Customers' approved lists.—

(a) If you are a distributor of flanges, please estimate the share of your firm's U.S. commercial shipments of flanges that were to customers that required the listing of the producer on an approved manufacturers' list (whether published or proprietary).

### (b)

	Calendar years		
	2014	2015	2016
Estimated share of your firm's U.S. commercial			
shipments of flanges subject to an approved			
manufacturers' listing	%	%	%

(c)

Additional comments:

(d) If you are distributor of flanges, do you keep separate inventories of flanges on approved manufacturers' lists and those that are not?

No	Yes	Additional comments.

III-22. <u>End users' approved lists.</u>-- If your firm is an end user of flanges, please estimate the share of your firm's purchases of flanges that required the listing of the producer on an approved manufacturers' list (whether published or proprietary).

	Calendar years		
	2014 2015 2016		
Estimated share of your firm's purchases of			
flanges subject to an approved manufacturers'			
listing	%	%	%

#### Additional comments:

III-23. Failure to certify.--Since January 1, 2014, have any domestic or foreign producers failed in their attempts to certify or qualify their flanges with your firm or have any producers lost their approved status?

No	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

III-24. Major purchasing factors.--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase flanges (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.					
2.					
3.					
Ple	Please list any other factors that are very important in your purchase decisions:				

III-25. **Purchasing factors.--**Please rate the importance of the following factors in your firm's purchasing decisions for flanges.

Factor	Very important	Somewhat important	Not important
Approved manufacturer's list: oil & gas industry			
Approved manufacturer's list: other than oil & gas industry			
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Minimum quantity requirements			
Packaging			
Price			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			

- III-26. **Quality characteristics.--**What characteristics does your firm consider when determining the quality of flanges?
- III-27. <u>Minimum quality</u>.--How often does flanges from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States					
India					
Italy					
Spain					
China					
Other(s):					

III-28. **Frequency of decisions based on price.--**How often does your firm purchase the flanges that is offered at the lowest price?

Always	Usually	Sometimes	Never

III-29. Choice of product not based on price.--If you purchased flanges from one country source although a comparable product was available from another country source at a lower price, please explain your reasons for doing so (please specify by country).

III-30. **Price leaders.**— A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader is not necessarily the lowest-priced supplier.

Please list the names of any firms you considered price leaders in the flanges market since January 1, 2014.

Firm(s)	Describe how the firm(s) exhibited price leadership	

#### III-31. Purchasing subject imports rather than domestic products.-

(a) Since January 2014, did your firm purchase imports of flanges from India, Italy, and/or Spain instead of U.S.-produced flanges? Respond for each subject country.

Source	Yes (also respond to parts (b) and (c))	No (If "No" for all countries, skip to next question)
India		
Italy		
Spain		

## (b) If you responded "Yes" to part (a), was the imported product priced lower than the domestic product?

Source	Yes	No
India		
Italy		
Spain		

(c) If you responded "Yes" to part (a), was price a primary reason for purchasing subject imports rather than domestic product?

Source	Yes	If Yes, estimate the quantity of imports purchased instead of domestic product since January 2014 (in 1,000 pounds)	No	If No, please indicate the reason your firm purchased imports instead of domestic product
India				
Italy				
Spain				

#### III-32. U.S. producers and import competition.—

(a) Since January 1, 2014, in connection with a sale or offer to sell flanges to your firm, did U.S. producers reduce their prices of domestically produced flanges in order to compete with lower-priced imports of flanges from the subject countries? Respond for each subject country.

Source	Yes (also respond to question part (b))	No (If "No" for all countries, skip to next question)	Don't know
India			
Italy			
Spain			

(b) If your firm responded "yes" to any of the above countries, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
India	%	
Italy	%	
Spain	%	

### PART IV.—PRODUCT COMPARISONS

IV-1. <u>**Country knowledge.--**</u>Please indicate the countries of origin for flanges for which your firm has actual marketing/pricing knowledge.

United States	India	Italy	Spain	Other countries	Other countries (specify)

IV-2. **Interchangeability.--**Are flanges produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	India	Italy	Spain	China	Other countries					
United States										
India										
Italy		$\searrow$								
Spain		$\searrow$	$\searrow$							
China	$\searrow$	$\searrow$	$\ge$	$\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{\mathbf{$						
For any country-pair producing flanges that are <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:										

IV-3. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between flanges produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or 0 in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	India	Italy	Spain	China	Other countries				
United States									
India									
Italy		>							
Spain		>							
China									
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's purchases of flanges, identify the country-pair and report the advantages or disadvantages imparted by such factors:									

IV-4. **Factor country comparisons.**--For the factors listed below, please rate how flanges produced in each country you identified in your response to the first question in part IV compares with flanges produced in each of the other countries you identified.

	Product from <u>United States</u> compared to product from <u>India</u>		Product from <u>United States</u> compared to product from <u>Italy</u>			Product from <u>United States</u> compared to product from <u>Spain</u>			
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Approved manufacturer's list: oil & gas industry									
Approved manufacturer's list: other than oil & gas industry									
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price <sup>1</sup>									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs <sup>1</sup>									
<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.									

## IV-4. Continued.

	Product from India compared to product from Italy		Product from <u>India</u> compared to product from <u>Spain</u>			Product from <u>Italy</u> compared to product from <u>Spain</u>			
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Approved manufacturer's list: oil & gas industry									
Approved manufacturer's list: other than oil & gas industry									
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price <sup>1</sup>									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs <sup>1</sup>									
<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.									

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## IV-4. <u>Continued.</u>

	Product from <u>United States</u> compared to product from <u>Nonsubject</u> <u>countries</u>		Product from <u>India</u> compared to product from <u>Nonsubject</u> <u>countries</u>			Product from <u>Italy</u> compared to product from <u>Nonsubject</u> <u>countries</u>			
Factor	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Approved manufacturer's list: oil & gas industry									
Approved manufacturer's list: other than oil & gas industry									
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Minimum quantity requirements									
Packaging									
Price <sup>1</sup>									
Product consistency									
Product range									
Quality meets industry standards									
Quality exceeds industry standards									
Reliability of supply									
Technical support/service									
U.S. transportation costs <sup>1</sup>									
<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.									

## IV-4. <u>Continued.</u>

	Product from Spain compared to product from <u>Nonsubject countries</u>						
Factor	Superior	Comparable	Inferior				
Approved manufacturer's list: oil & gas industry							
Approved manufacturer's list: other than oil & gas industry							
Availability							
Delivery terms							
Delivery time							
Discounts offered							
Extension of credit							
Minimum quantity requirements							
Packaging							
Price <sup>1</sup>							
Product consistency							
Product range							
Quality meets industry standards							
Quality exceeds industry standards							
Reliability of supply							
Technical support/service							
U.S. transportation costs <sup>1</sup>							

### PART V.-ADDITIONAL INFORMATION

V-1. **Other explanations.-**-If your firm would like to further explain a response to any question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: <u>https://www.usitc.gov/investigations/title\_7/2017/finished\_carbon\_steel\_flanges\_india\_italy\_and/final.</u> <u>htm</u>

*Please do not attempt to modify the format or permissions of the questionnaire document*. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: FCSF

• E-mail.—E-mail the MS Word questionnaire to Tana.Farrington@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not</u> purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

**Parties to this proceeding**.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire your firm submits (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.