



## Agricultural Resource Management Survey – Phase III

### Respondent Booklet

20XX



Dear Producer:

When it comes to policies that affect you, your family, your farm, and your community, accurate data are extremely important. To ensure that federal, state, local and industry decision-makers have accurate and objective information, we are surveying farmers across the United States in the annual Agricultural Resource Management Survey (ARMS). The results of this survey also help USDA assess the current financial state and production practices of U.S. farms.

Please take the time to respond to this important survey. Once all responses are in, NASS will analyze them and will publish the results in the *Production Expenditures* report in August, 20XX. ERS will use these results in August to prepare and disseminate the Department's annual estimates and forecasts of income, value-added, assets, liabilities, and financial indicators for the farm sector.

As with all our surveys, NASS safeguards the privacy of all respondents, ensuring that no individual respondent or operation can be identified. Be assured that your responses to ARMS will be kept **completely confidential**, as required by federal law.

Thank you in advance for investing in the future of U.S. agriculture and ensuring that decisions affecting you, your family, your business and your community are based on the facts.

Sincerely,

Hubert Hamer  
Chair, Agricultural Statistics Board  
U.S. Department of Agriculture  
National Agricultural Statistics Service

**LIVESTOCK CODES****Sections D, E and F**

<b>CATTLE</b>	
Cattle, all other	<b>817</b>
Cattle for Breeding Stock (beef & dairy)	<b>833</b>
Dairy herd replacements	<b>905</b>
Feeder Calves (cattle sold for finishing)	<b>933</b>
Finished Cattle (sold directly to slaughter)	<b>818</b>
Milk and Non-Processed Dairy Products	<b>909</b>
Processed Dairy Products	<b>968</b>
Veal	<b>914</b>

<b>HOGS</b>	
Farrow to Feeder	<b>805</b>
Farrow to Finish	<b>807</b>
Farrow to Wean	<b>802</b>
Finisher	<b>809</b>
Nursery	<b>806</b>
Nursery/Feeder	<b>812</b>
Nursery/Finish	<b>808</b>
Other Hogs & Pigs	<b>804</b>

<b>SHEEP</b>	
Lambs	<b>934</b>
Sheep, all (except lambs)	<b>912</b>
Wool	<b>915</b>

<b>GOATS</b>	
Goats	<b>906</b>
Goats milk	<b>801</b>
Mohair	<b>942</b>

<b>AQUACULTURE</b>	
Aquaculture, all other	<b>901</b>
Baitfish (including crawfish for bait)	<b>945</b>
Catfish	<b>903</b>
Crustaceans (crawfish for food, shrimp, etc.)	<b>946</b>
Fish, other	<b>832</b>
Food fish, all other	<b>944</b>
Mollusks (clams, oysters, etc.)	<b>947</b>
Ornamental fish	<b>948</b>
Sport or game fish	<b>949</b>
Trout	<b>913</b>

<b>EQUINE</b>	
Horses and ponies	<b>928</b>
Mules, burros, and donkeys	<b>815</b>

Bantams	<b>960</b>
Broilers	<b>916</b>
Broilers, chicks, hatchery run	<b>935</b>
Capons	<b>932</b>
Chicken pullets, hatching flock	<b>926</b>
Chicken pullets, laying flock	<b>925</b>
Chickens, other meat type	<b>924</b>
Chukars	<b>961</b>
Cornish Hens	<b>918</b>
Ducks	<b>917</b>
Eggs, chicken hatchery	<b>921</b>
Eggs, table market	<b>920</b>
Eggs, turkey hatchery	<b>919</b>
Emus	<b>843</b>
Game birds	<b>922</b>
Geese	<b>923</b>
Guineas	<b>962</b>
Hungarian partridge	<b>963</b>
Ostriches	<b>930</b>
Peacocks	<b>964</b>
Pheasants	<b>810</b>
Pigeons	<b>803</b>
Poultry, other	<b>822</b>
Quails	<b>811</b>
Rheas	<b>965</b>
Roosters, breeding flock	<b>940</b>
Roosters, meat type	<b>939</b>
Turkeys, other	<b>927</b>
Turkey poults, breeding flock	<b>938</b>
Turkey poults, brooders	<b>967</b>
Turkey poults, meat type – all in / all out	<b>970</b>
Turkey poults, meat type – growout	<b>969</b>

<b>OTHER</b>	
Alpaca	<b>956</b>
Bees	<b>902</b>
Buffalo or Bison	<b>941</b>
Deer	<b>951</b>
Elk	<b>952</b>
Honey	<b>908</b>
Livestock, other fur bearing	<b>954</b>
Livestock, other non-fur bearing	<b>824</b>
Llama	<b>953</b>
Mink, including pelts	<b>910</b>
Rabbits	<b>911</b>
Semen	<b>929</b>

**POULTRY**

**CROP CODES****Sections E, F and P**

Alfalfa seed	35	Carrots, fresh	2107
Almonds	46	Carrots, processed	4107
Apples, fresh	5053	Cauliflower	108
Apples, processed	6053	Celery	109
Apricots, fresh	5054	Cherries, sweet, fresh	5155
Apricots, processed	6054	Cherries, sweet, processed	6155
Aquatic Plants	315	Cherries, tart, fresh	5156
Artichokes	101	Cherries, tart, processed	6156
Asparagus	102	Chestnuts	59
Asparagus, bearing age	637	Chickory	261
Asparagus, nonbearing age	638	Chinese cabbage	249
Avocados, fresh	5055	Chinese peas, sugar, snow	234
Avocados, processed	6055	Christmas trees	183
		Chufas	222
Bahia grass seed	227	Cilantro	153
Bananas, fresh	5083	Citrus, other, fresh	5269
Bananas, processed	6083	Citrus, other, processed	6269
Barley for grain or seed	290	Clover	310
Beans, dry edible	3	Clover seed, crimson	214
Bedding/garden plants	241	Clover seed, ladino	202
Beets	103	Clover seed, red	43
Bentgrass seed	228	Clover seed, white	203
Bermuda grass seed	229	Coffee	88
Berries, all other, fresh	5267	Collards	185
Berries, all other, processed	6267	Corn, for ethanol	627
Birdsfoot trefoil seed	224	Corn, grain	6
Blackberries, fresh	5056	Corn, seed	38
Blackberries, processed	6056	Corn, silage	5
Blueberries, tame, fresh	5279	Cotton, pima	282
Blueberries, tame, processed	6279	Cotton, upland	281
Blueberries, wild, fresh	5280	Crambe	176
Blueberries, wild, processed	6280	Cranberries, fresh	5060
Boysenberries, fresh	5182	Cranberries, processed	6060
Boysenberries, processed	6182	Cucumbers, fresh	2111
Broccoli	104	Cucumbers for pickles, processed	4111
Bromegrass seed	215	Currants, fresh	5273
Brussel sprouts	105	Currants, processed	6273
Buckwheat	84	Cuttings, Seedlings, Liners, Plugs	1002
Bulbs/corms/rhizomes/tubers-dry	248		
		Daikon	258
Cabbage, fresh	2106	Dates, fresh	5061
Cabbage, processed for kraut	4106	Dates, processed	6061
Camelina	657	Diachondra	177
Canola	85	Dill	179
Cantaloupe	4		

**CROP CODES -- continued****Sections E, F and P**

Eggplant	112	Herbs, dried	211
Emmer and spelt	161	Herbs, fresh	212
Endive	259	Hops	12

Escarole	260	Horseradish	151
Fava beans	154	Horticultural specialties	247
Fescue seed	44	Horticultural, other	230
Field crop, other	317	Indian corn	188
Figs, fresh	5062	Joioba	626
Figs, processed	6062	Kale	186
Flaxseed	9	Kenaf	181
Floriculture & Bedding, other	1015	Kentucky Bluegrass Seed	628
Flower seeds	36	Kiwifruit, fresh	5064
Flowers, cut and cut florist greens	262	Kiwifruit, processed	6064
Foliage plants	256	Kumquats, fresh	5263
Forage and greenchop	10	Kumquats, processed	6263
Foxtail millet seed	204	Lemons, fresh	5076
Fruits & Berries grown under glass	1008	Lemons, processed	6076
Garlic	114	Lentils	169
Ginger root	89	Lespedeza seed	41
Ginseng	198	Lettuce, head	117
Ginseng, bearing age	639	Lettuce, leaf	629
Ginseng, nonbearing age	640	Lettuce, other	149
Grapefruit, fresh	5075	Lettuce, romaine	146
Grapefruit, processed	6075	Lima beans, drv	268
Grapes, fresh	275	Lima beans, fresh	2115
Grapes, processed	6275	Lima beans, processed	4115
Grass seed, other	138	Limes, fresh	5077
Grass silage	226	Limes, processed	6077
Grasses, other than clover & sudan	311	Loganberries, fresh	5271
Green peas, English	239	Loganberries, processed	6271
Green peas, fresh	2122	Lotus root	210
Green peas, processed	4122	Macadamia nuts	48
Greenhouse produced vegetables	250	Mandarins, fresh	5078
Greens	116	Mandarins, processed	6078
Guar	160	Mangoes, fresh	5065
Guava, fresh	5090	Mangoes, processed	6065
Guava, processed	6090	Maple trees for syrup	91
Hav. alfalfa and alfalfa mixtures	1	Meadow foam	139
Hav. other	11	Melons, honevdew	13
Hav. small grain	217	Melons, miscellaneous	14
Hav. wild	225		
Hazelnuts	47		

### CROP CODES -- continued

#### Sections E, F and P

Millet for grain or seed	141	Pears, Bartlett, fresh	5069
Mint, all other	159	Pears, Bartlett, processed	6069
Mint, tea leaves	651	Pears, other than Bartlett, fresh	5314
Miscanthus	652	Pears, other than Bartlett, processed	6314
Mungbeans	197	Peas, all other	123
Mushrooms	93	Peas, Austrian winter	200
Mushrooms Spawn	2495	Peas, blackeyed	124
Mustard cabbage	253	Peas, dry, Southern cow peas	125
Mustard greens	187	Peas, dry edibles	17

Mustard seed	94	Pecans	49
Nectarines, fresh	5066	Pecans, improved	633
Nectarines, processed	6066	Pecans, native and seedling	634
Noncitrus fruits, other, fresh	5277	Peppermint	18
Noncitrus fruits, other, processed	6277	Peppers, bell	126
Nursery crops	254	Peppers, hot	244
Nuts, other	207	Peppers, other	127
Oats for grain or seed	15	Persimmons, fresh	5070
Okra	118	Persimmons, processed	6070
Olives, fresh	5067	Pimientos	245
Olives, processed	6067	Pineapples, fresh	5097
Onion seed	656	Pineapples, processed	6097
Onions, dehydrated	135	Pistachios	50
Onions, dry	120	Plums, fresh	5071
Onions, green	119	Plums, processed	6071
Oranges, Valencia, fresh	5157	Pluots, fresh	5630
Oranges, Valencia, processed	6157	Pluots, processed	6630
Oranges, other than Valencia, fresh	5158	Pomegranates, fresh	5072
Oranges, other than Valencia, processed	6158	Pomegranates, processed	6072
Orchard grass seed	42	Popcorn	19
Papayas, fresh	5096	Potatoes	20
Papayas, processed	6096	Potted flowering plants	252
Parsley	121	Prunes, fresh	5073
Passion fruit, fresh	5233	Prunes, processed	6073
Passion fruit, processed	6233	Pumpkins	128
Pasture	648	Radishes	129
Peaches, all other, fresh	5068	Rapeseed	170
Peaches, all other, processed	6068	Rapini	130
Peaches, Clingstone, fresh	5643	Raspberries, all other, fresh	5140
Peaches, Clingstone, processed	6643	Raspberries, all other, processed	6140
Peaches, Freestone, fresh	5644	Raspberries, black, fresh	5641
Peaches, Freestone, processed	6644	Raspberries, black, processed	6641
Peanuts	16	Raspberries, red, fresh	5642
		Raspberries, red, processed	6642
		Redtop seed	205

### CROP CODES – continued

#### Sections E, F and P

Rhubarb	143	Tangelos, fresh	5080
Rice	21	Tangelos, processed	6080
Rice, sweet	319	Tangerines, fresh	5081
Rice, wild	178	Tangerines, processed	6081
Rutabagas	147	Tangerines, honey, fresh	5272
Rye for grain or seed	22	Tangerines, honey, processed	6272
Ryegrass seed	136	Tangors, fresh	10272
Safflower	98	Tangors, processed	11272
Sage	168	Taro	649
Sesame	152	Teff	199
Shallots	144	Temples, fresh	5079
Silage & haylage (except corn & sorghum)	23	Temples, processed	6079
Short Rotation Woody crops	318	Timothy seed	45
Snap beans, fresh	2131	Tobacco, transplants from beds	175
		Tobacco, all types	190

Snap beans, processed	4131	Tobacco, burley	193
Sod/turfgrass	166	Tobacco, flue-cured	196
Sorghum for grain or seed	25	Tobacco, other than burley or flue-cured	32
Sorghum, syrup	174	Tomatoes grown under glass	1019
Sorghum, silage	24	Tomatoes, fresh	2134
Sorghum-sudan crosses	180	Tomatoes, processed	4134
Soybeans	26	Triticale	162
Spearmint	27	Truffle Saplings	659
Spinach, fresh	2132	Truffles	658
Spinach, processed	4132	Tung nuts	51
Squash, summer	133	Turnip greens	189
Squash, winter	150	Turnips	145
Strawberries, fresh	2074		
Strawberries, processed	4074	Vegetables, other	236
Sudan	167	Vegetables, seed	37
Sudangrass seed	206	Vegetables, transplants to farm	1006
Sugarbeets for seed	137	Vetch seed, hairy	39
Sugarbeets for sugar	28		
Sugarcane for seed	209	Walnuts, English	631
Sugarcane for sugar	29	Walnuts (all others)	632
Sunflower seed, non-oil varieties	148	Watercress	238
Sunflower seed, oil varieties	30	Watermelons	33
Sweet corn for seed	246	Wheatgrass seed	201
Sweet corn, fresh	2110	Wheat, durum for grain or seed	163
Sweet corn, processed	4110	Wheat, other spring for grain or seed	164
Sweet potatoes	31	Wheat, winter for grain or seed	165
Sweetclover seed	208		
Switchgrass	653		

## GENERAL BUSINESS EXPENSES

### Section I, Item 32

- |                                                            |                                               |
|------------------------------------------------------------|-----------------------------------------------|
| ◆ Legal, and license fees ( <i>other than automobile</i> ) | ◆ Petty cash fund expenditures                |
| ◆ Advertising                                              | ◆ Soil testing                                |
| ◆ Magazines, membership & registration fees                | ◆ Travel ( <i>farm/ranch business trips</i> ) |
| ◆ Office equipment not on a depreciation schedule          | ◆ Pest scouting                               |
| ◆ Office supplies                                          | ◆ Other, Specify                              |

## VALUE CODES

### Section N

DOLLAR RANGE	VALUE CODE	DOLLAR RANGE	VALUE CODE
None.....	01	\$60,000 - 79,999.....	18
\$1 - 499.....	02	\$80,000 - 99,999.....	19
\$500 - 999.....	03	\$100,000 - 124,999.....	20
\$1,000 - 1,999.....	04	\$125,000 - 149,999.....	21
\$2,000 - 2,999.....	05	\$150,000 - 199,999.....	22
\$3,000 - 3,999.....	06	\$200,000 - 274,999.....	23
\$4,000 - 4,999.....	07	\$275,000 - 349,999.....	24
\$5,000 - 7,499.....	08	\$350,000 - 499,999.....	25
\$7,500 - 9,999.....	09	\$500,000 - 749,999.....	26

\$10,000 - 14,999.....	10	\$750,000 - 999,999.....	27
\$15,000 - 19,999.....	11	\$1,000,000 - 1,499,999.....	28
\$20,000 - 24,999.....	12	\$1,500,000 - 1,999,999.....	29
\$25,000 - 29,999.....	13	\$2,000,000 - 2,999,999.....	30
\$30,000 - 34,999.....	14	\$3,000,000 - 4,999,999.....	31
\$35,000 - 39,999.....	15	\$5,000,000 - 7,499,999.....	32
\$40,000 - 49,999.....	16	\$7,500,000 - 9,999,999.....	33
\$50,000 - 59,999.....	17	\$10,000,000 and over.....	34

## GRAIN CONVERSION TABLE

One ton and equivalent (dry) bushels by crop

Crop	Ton	Bushels
Corn, Sorghum (milo), Flaxseed	1	36
Wheat, Soybeans	1	33
Barley, Buckwheat	1	42
Oats	1	63
Rice	1	44
Millet	1	40