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## Agricultural Resource Management Survey DAIRY COSTS AND RETURNS REPORT 2016



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**Economic Research Service** 

5/21/2015

Please make corrections to label name, address, and ZIP Code, if needed.

The information you provide will be used for statistical purposes only. In accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107–347 and other applicable Federal laws, your responses will be kept confidential and will not be disclosed in identifiable form to anyone other than employees or agents. By law, every employee and agent has taken an oath and is subject to a jail term, a fine, or both if he or she willfully discloses ANY identifiable information about you or your operation. Response is **voluntary**. You may skip any question(s) you prefer not to answer.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0218. The time required to complete this information collection is estimated to average 100 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

[If this operation is a partnership, please identify the other person(s) involved.]

Partner 1				Partner 2			
Partner Name				Partner Nam	ie		
Address				Address			
City	State Z	Zip Pho	one Number	City	State	Zip	Phone Number
Partner 3				Partner 4			
Partner Name				Partner Nam	ie		
Address				Address			
City	State Z	Zip Pho	one Number	City	State	Zip	Phone Number

Screening Box	Beginning Time ( <i>Military</i> )	Total Points	R. Unit		Partner	Stratum		C	Office Use Only	Number of Supplements
0006	0004	0929	9921	9922	9923	9927	9928	0	0009	0002

## SECTION A LAND IN FARM / RANCH

For 2016, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. (*Include* all cropland, idle land, Conservation Reserve Program (CRP), pastureland, woodland, wasteland. farmstead. acres used for crop/livestock production facilities. and all other building sites associated with this operation. <u>etc.</u>)

AC	RES OPERATED		Number of Acres
1.	How many acres of farm/ranch land were <u>owned</u> ?	+	0020
2.	How many acres of farm/ranch land were <u>rented</u> or <u>leased from others</u> ( <i>Exclude</i> land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)		
	a. for a fixed <u>cash rent</u> payment?	+	0021
	b. for a <u>flexible rent</u> payment? ( <i>Include</i> hybrid rental arrangements)	+	0022
	c. for a <u>share</u> of the crop or livestock production? ( <i>Exclude</i> hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.)	+	0023
	d. for <u>free</u> ?	+	0024
3.	How many acres of farm/ranch land were rented or leased <u>to others</u> ? ( <i>Include</i> land rented for cash, for a flexible rent, for a share of crop or livestock production, or rent free.)	-	0025
			Total Acres
4.	Then the TOTAL ACRES in this operation in 2016 were: $(Total Items 1 + 2a + 2b + 2c + 2d - 3.)$	. =	0026
5.	Considered <b>cropland</b> in 2016? ( <i>Include</i> land in government programs, fruit/nut/berry/nursery acres, and land planted to hay, including wild hay. <b>Exclude</b> CRP acres planted to trees.)		0063
RE	INTED LAND		
6.	Including rent for land and/or buildings, what was the total CASH RENT PAID in 2016 by	None	Dollars
	this operation? (Include rent paid in 2016 for previous years and rent paid in advance. Exclude storage bins, to be reported in SECTION L Item 20. Exclude grazing of livestock to be reported in Item 7 below)		0044
7.			
	a. In 2016, what were the total fees this operation paid for the use of <b>publicly</b> <b>owned land</b> on an AUM basis? ( <b>Include</b> fees paid for privately owned land administered by a public agency through exchange-of-use.)		0045
	b. In 2016, how much did this operation spend on pasturing or grazing of livestock on privately owned land (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis?	П	0046
8.		_	
	a. What was the estimated total MARKET VALUE of your landlord's share of crop production from this operation in 2016?		0184
	b. What was the estimated total MARKET VALUE of your landlord's share of livestock production sold or removed from this operation in 2016?		0276
	(Exclude shared livestock production not part of a land rental arrangement.)		
9.	What was the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2016?		0855
		None	Dollars
10.	. Including rent for land and/or buildings, what was the total <b>CASH RENT RECEIVED</b> in 2016 for acres rented TO others by this operation? ( <i>Include</i> rent received in 2016 for previous years, rent received in advance, and government payments received from those acres. <i>Exclude</i> grazing of livestock, to be reported in SECTION H, Item 3b).		0042
11.	For acres <b>SHARE-RENTED</b> to others, what was the total value of crop or livestock shares received in 2016 by this operation? ( <i>Include</i> rent received in 2016 from previous years and government		0043
	commodity payments received from those acres)		
12.	. What was the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2016?		0857
		- L	

## SECTION B ACREAGE, PRODUCTION, & CASH SALES

1. Were any crops harvested from this operation or did this operation receive any income from these crops in 2016? (*Include* your landlord's share and crops grown under contract. *Exclude* crops grown on land rented to others.)

<sup>0104</sup> <sup>1</sup> **Yes** – Continue

<sup>3</sup> 🗌 No – Go to Section C

2. Report the acreage and production of crops harvested from this operation in 2016. Report quantity harvested in the unit specified, by crop. For income received from cash sales in 2016, report the dollar amount this operation received from any year's production after subtracting marketing expenses. (*Exclude contract sales or removals and landlord's share of sales in column 5*)

1	2	3	4	5
CROP	How many acres were HARVESTED?	What was the total production? ( <i>Include</i> landlord share and amount used on operation.)	How much of this operation's share of the total production was (will be) <b>used</b> on this operation for feed, seed, etc.?	How much was received in Cash Sales <b>from any</b> year's production? (Exclude market contract sales.) (Dollars)
	(Acres)	(Total Amount)	(Amount Used on Operation)	(Dollars)
FIELD CROPS	0105	0106	0107	0108
Corn for grain	0105	Bu.	Bu.	0108
Corn for silage or greenchop	0109	0110 Tons	0111 Tons	0112
Cotton, all types	0113	0114 Lbs.		0116
Peanuts	0117	0118 Lbs.	0119 Lbs.	0120
Potatoes (report sweet potatoes in all other crops)	0121	0122 Cwt.	0123 Cwt.	0124
Rice	0125	0126 Cwt.	0127 Cwt.	0128
Sorghum for grain or seed	0129	0130 Bu.	0131 Bu.	0132
Sorghum for silage	0133	0134 Tons	0135 Tons	0136
Soybeans	0137	0138 Bu.	0139 Bu.	0140
Tobacco, all types	0141	0142 Lbs.		0144
SMALL GRAINS				
Barley for grain or seed	0145	0146 Bu.	0147 Bu.	0148
Oats for grain or seed	0149	0150 Bu.	0151 Bu.	0152
Wheat, all types, for grain or seed	0153	0154 Bu.	0155 <b>Bu</b> .	0156
DRY HAY CROPS		· · · · ·		
Hay, dry, alfalfa and alfalfa mixtures	0157	0158 Tons	0159 Tons	0160
Hay, dry, all others	0161	0162 Tons	0163 Tons	0164
OTHER CROPS			·	
Canola	0165	0166 Lbs.	0167 Lbs.	0168
Other oilseeds	0169	0170 Lbs.	0171 Lbs.	0172
Sugarcane or sugarbeets	0173	0174 Tons	0175 <b>Tons</b>	0176
Dry edible beans/peas/lentils	0177			0185
Vegetables for processing	0178			0186
All other vegetables and melons ( <i>Exclude</i> vegetables grown under glass or other protection.)	0179			0187
Fruits, nuts, and berries	0180	SQUARE FEET UNDER glass or other protection	ACRES in the OPEN	0188
Nursery and greenhouse crops (Include Christmas trees		0191	0192	0189
All other crops not listed above (Include sweet potatoes.)	0182			0190

## SECTION C LIVESTOCK INVENTORY, NUMBER SOLD/REMOVED, & CASH SALES

- 1. Did you or anyone else have any livestock or poultry on this operation in 2016 (*regardless of ownership*), or did this operation receive any income from livestock, poultry, or livestock products in 2016? (*Include your landlord's share & livestock/poultry grown for others on a contract basis. Exclude livestock/poultry grown or fed by someone else on a custom or contractual basis.*)
  - <sup>0247</sup> <sup>1</sup>  $\Box$  Yes Continue <sup>3</sup>  $\Box$  No Go to Section D
- 2. Report the total number of livestock, poultry, and livestock products, by type. For income received in 2016, report the total dollars this operation received from cash sales after subtracting marketing expenses. (*Exclude contract sales or removals and landlord's share of sales in column 5.*)

		INVENT	ORY		SALES
	1 LIVESTOCK	2 On Dec. 31, 2016, how many [column 1] regardless of ownership were on hand? (Number)	3 On Dec. 31, 2016, how many [ <i>column 1</i> ] were owned by this operation? (Number)	4 What was the total number of [ <i>column 1</i> ] sold or removed in 2016? (Number)	5 How much was received in Cash Sales of [column 1] from any year's production in 2016? (Exclude market contract sales.) (Dollars)
a.	Beef COWS ( <i>Include</i> beef heifers that have calved. <i>Exclude</i> heifers that have not calved, steers, calves, and bulls.)	0255	0256	0254	1254
b.	Milk cows, including any dry cows ( <i>Exclude</i> any heifers not yet freshened.)	0258	0259	0257	1258
C.	Other cattle and calves ( <i>Include</i> fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.	0252	0253	0251	1251
d.	Total cattle and calves (I tems a + b + c)	0261	0295	0260	1295
	<ul> <li>(i) Of the total (row d, col. 5) dollars, how much was for breeding stock?<sup>1</sup></li> </ul>				0512
	<ul> <li>(ii) Recognized gain/loss on sale of breeding stock. (If a loss was incurred, indicate w/ a negative sign)</li> </ul>				0535
e.	Total milk produced in 2016 (report in cwt)			0270 <b>Cwt</b> .	0510
f.	All Dairys and pigs	0263	0296	0262	0508
	<ul> <li>(i) Of the total (row f, col. 5) dollars, how much was for breeding stock?<sup>1</sup></li> </ul>				0509
	<ul> <li>(ii) Recognized gain/loss on sale of breeding stock. (If a loss was incurred, indicate w/ a negative sign)</li> </ul>				0533
g.	All layers, including table and hatching	0249	0250	0248	0526
	(i) All eggs, including hatching eggs (report in <b>dozens</b> )			0266 <b>Doz.</b>	0514
h.	Turkeys	0269	0298	0268	0515
i.	Broilers	0265	0297	0264	0513
j.	Other Poultry ( <i>Include</i> other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)	0275	0299	0274	0516
k.	Other animals and other animal products (Include sheep, gDairy, & their products (wool, mohair, & goat milk); horses, ponies, mules, burros, & donkeys; aquaculture; bees & honey; semen & embryo sales.	0273	1273	0272	0517
	<ul> <li>(i) Of the total (row k, col. 5) dollars, how much was for breeding stock?<sup>1</sup></li> </ul>				0528
	(ii) Recognized gain/loss on sale of <b>breeding stock</b> . (If a loss was incurred, indicate w/ a negative sign)				0534

<sup>1/</sup> Report breeding and non-breeding stock as defined on Tax form 1040F and form 4797.

# SECTION D OTHER OPERATIONS GROWING, FEEDING, or RAISING LIVESTOCK FOR THIS OPERATION

1. Did any OTHER operation(s) grow, feed, or raise livestock or poultry owned by this operation under a contract arrangement in 2016 (you are the contractor)?

#### <sup>1</sup> 🗌 Yes – Continue

0271

<sup>3</sup> No – Go to Section E

What livestock or poultry were being raised or fed for this operation?	Commodity Code Office Use Only	What was the market value of [ <i>type</i> ] on hand on contractee operations on Jan.1, 2016?	What was the estimated market value ( <i>at placement</i> ) of [type] placed under contract DURING 2016?	How much was paid to contractees for labor, management, and reimbursement for expenses?	How much were the GROSS receipts from [ <i>type</i> ] sold or removed under this contract?	On Dec. 31, 2016 what was the market value of unsold [ <i>type</i> ] remaining under contract?
[List type below.]	(Code)	(Dollars)	(Dollars)	(Dollars)	(Dollars)	(Dollars)
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294

## SECTION E MARKETING CONTRACTS

 Did this operation have <u>marketing</u> contracts for any commodities delivered<sup>1/</sup> in 2016? (A marketing contract is a verbal or written agreement <u>reached before harvest of a crop or before completion of a livestock production stage</u>, setting a price or pricing formula and market for the commodity.)

<sup>0300</sup> <sup>1</sup> **Yes** – Continue

<sup>3</sup> 🗌 No – Go to Section F

 Report the commodities delivered in 2016 through <u>marketing</u> contract(s). List the quantities marketed and the final price received. (*Include* only the quantity owned by the operation. *Exclude* money received from contractors as reimbursement for expenses (report this in SECTION I). *Exclude* landlord shares (report in SECTION A) and marketing charges (report in SECTION I, Item 33).)

What commodities did this operation have MARKETING contracts for in 2016?	Commodity Code Office Use Only	What quantity of this commodity was delivered through this contract? <sup>1/</sup> ( <i>Exclude landlord's share.</i> )	Unit Code (from list below)	What was (will be) the FINAL PRICE RECEIVED per unit by this operation for this commodity marketed under this contract?	What was the total dollar amount received in 2016 from this contract?	
[Write in commodities]	(Code)	(Quantity)	(Code)	(Dollars & Cents)	(Total Dollars)	
	0301	0304	0305	0306	0307	
	0316	0319	0320		0322	
	0331	0334	0335	0336 ·	0337	
	0346	0349	0350		0352	
	0361	0364	0365		0367	
	0376	0379	0380		0382	
	1351	1354	1355		1357	
	1366	1369	1370	1371 ·	1372	
	1381	1384	1385	1386 ·	1387	
	1396	1399	1400		1402	
	1411	1414	1415		1417	
	1426	1429	1430		1432	

If more space is needed, please use a separate sheet of paper.

<sup>1/</sup> "Delivered" includes commodities for which partial payment was made even if not physically delivered by December 31, 2016.

Unit	Code	Unit Coo	le Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound	01	Bushels 04	Bale	07	Flat	. 10	Barrel	20	Kilogram	40
CWT	02	Bin 05	Carton	08	Head / Bird	. 11	Acre	22		
Ton	03	Box	Dozen	09	Plant / Pot	. 13	Animal Space.	39		

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## SECTION F PRODUCTION CONTRACTS & CUSTOM FED LIVESTOCK

 Did this operation have production contracts for any commodities it produced in 2016? (A production contract is a verbal or written agreement <u>setting terms, conditions, and fees to be paid by the contractor to the operation</u> for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.)

<sup>0400</sup> <sup>1</sup>  $\Box$  Yes – Continue <sup>3</sup>  $\Box$  No – Go to Section G

 Report in the table below the commodities with <u>production</u> contracts in 2016. Also list the quantities removed under these contracts and the final fee received. (*Exclude* money received to pay for production expenses. Expense reimbursements should be reported in SECTION I.)

What commodities did this operation have PRODUCTION contracts for in 2016?	Commodity Code Office Use Only	What quantity of this commodity was removed from the operation under this contract? ( <i>Exclude landlord's share.</i> )	Unit Code (from list below)	What was (will be) the FINAL FEE RECEIVED per unit by this operation for producing this commodity under this contract?	What were the TOTAL FEES RECEIVED in 2016 under this contract? <sup>1/</sup>
[Write in commodities]	(Code)	(Quantity)	(Code)	(Dollars & Cents)	(Total Dollars)
	0401	0404	0405		0407
	0416	0419	0420		0422
	0431	0434	0435		0437
	0446	0449	0450		0452
	1441	1444	1445		1447
	1456	1459	1460		1462
	1471	1474	1475		1477
	1486	1489	1490	1491 ·	1492

If more space is needed, please use a separate sheet of paper.

Income received for commodities produced under contract in previous years should be recorded in Section G, Items 1a and 1a(i).

Unit	Code	Unit	Code	Unit	Code	Unit	Code	Unit	Code	Unit Co	ode
Pound	01	Bushels	04	Bale	07	Flat	10	Barrel	20	Kilogram 4	40
CWT	02	Bin	05	Carton	08	Head / Bird	. 11	Acre	22		
Ton	03	Box	06	Dozen	09	Plant / Pot	13	Animal Space.	39		

## SECTION G ACCOUNTS RECEIVABLE & DEFFERED PAYMENTS

1. For each item below, report income received or the amount owed to the operation on the dates specified. **Exclude** crops in storage and not yet sold. (*Include* cash sales, marketing contract sales, and production contract removals.)

[NOTE: Crops in storage and not sold as of the reference date should be reported in Section J, Item 3a.]

		None	Dollars
			0885
a.	On January 1, 2016, what was the total dollar amount <b>owed</b> to this operation for all commodities produced and sold ( <i>cash or contract</i> ) <b>before</b> January 1, 2016?		
			0875
	(i) How much did this operation receive from Item 1a during 2016?		
b.	What was the total dollar amount owed to this operation on December 31, 2016, for all commodities produced, sold ( <i>cash or contract</i> ), delivered, or removed under contract in		0886
	2016 and earlier years?		

S	EC	TION H GOVERNMENT PAYMENTS & OTHER FARM RELATED INCOM	 E
1.	ln 2	016, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?	
	0560	<sup>1</sup> $\Box$ Yes – Continue <sup>3</sup> $\Box$ No – Go to Item 2	
	a.	In 2016, how much was received for all commodities placed under CCC loans? Non ( <i>Include</i> Austrian winter peas, barley, canola, rapeseed, corn, Dairy, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, Dairy, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sugar, sunflower seed, and wheat.).	e Dollars 0518
	b.	In 2016, what was the amount spent to repay all CCC loans? ( <i>Exclude</i> storage and service fees.)	0519
[NO	TE:	If any of the crops or livestock products redeemed from the CCC were sold in 2016, verify that these s Marketing Contracts (SECTION E, Item 2) or in Cash and Open Market Sales (SECTIONS B and C). were NOT sold in 2016, their value should be reported in SECTION J, Item 3a.]	ales are recorded in If the redeemed crops
2.	(Inc	016, did this operation receive Federal, State or local farm program payments? Iude government payments received through a cooperative. Exclude CCC loan payments.)	
	0563	<sup>1</sup> $\square$ Yes – Continue <sup>3</sup> $\square$ No – Go to NOTE before Item 3	
	_	Non	e Dollars
	a.	In 2016, how much was received in Dairy Margin Protection payments? ( <i>Include</i> government payments received through a cooperative.).	XXXX
			Dollars
		(i) In 2016, what was the coverage level of Dairy Margin Protection payments?	хххх
			Percent
		<ul> <li>(ii) In 2016, what percent of historical production was insured in the Dairy Margin Protection program?</li> </ul>	XXXX
		Non	e Dollars
	b.	In 2016, how much was received in upland cotton transition payments? ( <i>Include</i> government payments received through a cooperative.)	0524
		Non	e Dollars
	C.	In 2016, how much was received in counter-cyclical payments from the Direct Counter- cyclical Payment Program (DCP) and in revenue payments from the Average Crop Revenue Election Program (ACRE) for crop year 2016? ( <i>Include</i> government payments received through a cooperative.)	0525
		Non	e Dollars
	d.	In 2016, how much was received in Loan Deficiency Payments (LDPs), and	0529
		Marketing Loan Gains (MLGs)? ( <i>Include</i> government payments received through a cooperative.)	
	e.	In 2016, how much was received from the Conservation Reserve Program (CRP)?	0028
		None Acres	
		(i) In 2016, how many total acres were enrolled in the O477 Conservation Reserve Program (CRP)?	
		Non	Dollars
	£		0029
	f.	In 2016, how much was received from the Environmental Quality Incentives Program (EQIP)?	
		None Acres	
		(i) In 2016, how many acres were enrolled in the D478 Environmental Quality Incentives Program (EQIP)?	
		Non	Dollars
			XXXX
	g.	In 2016, how much was received from the Conservation Stewardship Program (CSP)?	
	2	None Acres	J
		(i) In 2016, how many acres were enrolled in the Conservation XXXX Stewardship Program (CSP)?	-

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None
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Dollars

			XXXX
	h.	In 2016, how much was received from all other U.S. federal conservation programs?	
		None Acres	
		(i) In 2016, how many acres were enrolled all other U.S. XXXX federal conservation programs?	
	i.	In 2016, how much was received for agricultural disaster payments? Non	Dollars
		(Include all disaster assistance programs such as Livestock forage Disaster Program (LFP), market loss assistance programs, Reimbursement Transportation Cost Payment Program (RTCP) and Trade Adjustment	0537
		Assistance for Farmers (TAAF). Exclude Federal crop insurance and other indemnity payments, Margin	
		Protection Program - Dairy.)	
	j.	In 2016, how much was received in payments under the Price Loss Coverage (PLC)	xxxx
	1.	program? (Include government payments received through a cooperative.)	^^^^
	k.	In 2016, how much was received in payments under the County – Agricultural Risk Coverage (ARC-CO) program? (Include government payments received through a cooperative.)	XXXX
	I.	In 2016, how much was received in payments under the Individual – Agricultural Risk	XXXX
		Coverage (ARC-IC) program? (Include government payments received through a cooperative.)	
	m.	In 2016, how much was received in payments under the Margin Protection Program for	
		Dairy (MPP – Dairy) and the Dairy Product Donation Program (DPDP)? (Include government payments received through a cooperative.)	XXXX
			L
	n.	In 2016, how much was received for all other Federal, State, or local program payments? ( <i>Include payments received only from governmental entities and not from private sector</i>	
		organizations or individuals. Include any U.S. government miscellaneous or supplemental payments	0545
		received in 2016 and not included in items 2a-2m. <b>Exclude</b> Federal crop insurance payments and other indemnity payments, and payments received in 2016 from selling an easement.)	
3.	In 2	2016, what was the total income received by you (the operator) and all partners for: None	Dollars
		custom work, machine hire, and other agricultural services provided by this operation	0546
		for farmers and others? ( <i>Exclude</i> if this is a separate business.)	
	b.	grazing of livestock? ( <i>Include</i> payments for livestock pastured on a per-head basis, per-month basis,	0547
	~	AUM basis, etc. <b>Exclude</b> contract arrangements previously reported.)	0549
	C.	sales of all forest products? ( <i>Include</i> firewood, timber, etc. <i>Exclude</i> maple syrup and Christmas trees.)	
	Ч		0550
	u.	sales of farm machinery and vehicles? ( <i>Include</i> farm share only)	Dollars
		None	
	e.	Federal crop and livestock insurance indemnity payments?	0552
	f.	other crop and livestock insurance indemnity payments?	0551
		(Exclude Federal payments reported in Item 3f.)	
	a	cooperative patronage dividends and refunds?	0554
	g.		
		(i) Of the item (3g) dollars, how much was from co-ops as patronage dividends associated with the dairy?	1631
		_	
	h.	income from royalties or leases associated with energy production (e.g. natural gas, oil, and wind turbines)?	0555
	i.	proceeds from sales of farmland and other farm real estate owned by this operation	0558
	1.	only?	
		(i) What was the recognized gain/loss on the (item 6i) sales of farmland and other	0559
		farm real estate? (If a loss incurred, please indicate with a <b>negative sign</b> )	
		Acres	
		0561	1
		(ii) How many acres were sold?	

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j.	all othe sales of µ State fue expenses jams,, etc incurred	0556	
	(i)	Of the item (3j) dollars, how much was from renting or leasing dairy stocks to other operations?	1631
	(i)	Of the item (3j) dollars, how much was from assessment rebates, refunds and other dairy related sources?	1631

4.	In 2016, did the <u>largest portion</u> of this operation's total gross value of sales come from crops or livestock?
	(If the operation had no sales in 2016, choose crops if the value of cropland on the operation exceeds the value of any livestock
	on the operation in 2016. Otherwise, choose livestock).

<sup>0562</sup> <sup>1</sup> CROP

<sup>2</sup> LIVESTOCK

## SECTION I OPERATING & CAPITAL EXPENDITURES

Report total production expenses paid by this operation in 2016. (*Include* only expenses related to this operation. *Exclude* expenses NOT related to this farm/ranch; expenses of performing custom work FOR others, if this is a separate business; and expenses on land rented to others.)

#### In 2016, how much was spent for (item) by [column]---

OP	ERATING EXPEN	SES in 2016		OPERATOR(S) & PARTNER(S)	LANDLORD(S)	CONTRACTOR(S)
			None	(Dollars)	(Dollars)	(Dollars)
1.	transplants, trees	s, seed cleaning and treatments, and nursery stock? ( <i>Include</i> technology atments, and seed cleaning cost. <i>Exclude</i> sale without additional growth.)		0600	0601	0602
2.	(Include cost of custo	, lime and soil conditioners? m application and organic materials. <b>Exclude</b> lite, and sterilized soil.)		0606	0607	0608
3.	livestock, poultry,	gricultural chemicals for crops, and general farm use? ( <i>Include</i> s and custom application costs.)		0612	0613	0614
	<b>`</b>	) dollars, how much was for the rise		0615	0616	0617
4.	livestock purchase	es of				
	a. breeding stoc Dairys and sh	k for beef cattle, dairy cattle, eep?		0621	0622	0623
	b. other cattle, ca [Report other]	alves, Dairys and pigs? <i>sheep in Item 4d</i> .]		0624	0625	0626
	c. chickens and [Report ducks	turkeys? and game birds in Item 4d.]		0627	0628	0629
		c and poultry, including other sheep, prooder fish, fingerlings, gDairy, etc.?		0630	0631	0632
5.	leasing of livestoc (Include leasing of be	k? es for pollination.)		0633	0634	0635
6.	purchased feed fo ( <b>Include</b> grain, hay, si	r livestock and poultry? lage, mixed feeds, concentrates, etc.)		0636	0637	0638
		) dollars, how much was for the rise		0891	0892	0893

	0639	0640	0641
7. bedding and litter for livestock?			

		-	10 -			
		(item 7) dollars, how much was for the ' enterprise		0894	0895	0896
8.	livestock? insemination custom feed	applies, veterinary and custom services for ( <i>Exclude</i> manure disposal. <i>Include</i> artificial (AI), branding, breeding fees, caponizing, castrating, processing, hormone injections, performance testing, sting, seining, sheep shearing, etc.)		0642	0643	0644
		(item 8) dollars, how much was for the		0897	0898	0899
9.	purchases	for the farm business of				
	a. all fuel (total of	s, oils and lubricants? 9a(i) through 9a(vi) must equal Item 9a)		0663	0664	0665
	(i) die	esel fuel? (Include biodiesel.)		0645	0646	0647
	(ii) ga	soline and gasohol? ( <i>Include</i> ethanol blends.)		0648	0649	0650
	(iii) na	tural gas?		0651	0652	0653
	(iv) LF	gas (propane, butane)?		0654	0655	0656
		s and lubricants? ( <i>Include</i> grease, hydraulic fluids, otor oils, transmission fluids, etc.)		0657	0658	0659
	( )	other fuel? <i>clude</i> coal, fuel oil, kerosene, wood, etc.)		0660	0661	0662
		(Item 9a) dollars, how much was for the / enterprise?		0675	0676	0677
				·		
10.	electricity f	or the farm business?		0675	0676	0677
		( <i>Item 10</i> ) dollars, how much was for on?		0678	0679	0680
In 2	2016, how I	nuch was spent for ( <i>item</i> ) by [ <i>column</i> ]	None	OPERATOR(S) & PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
		( <i>Item 10</i> ) dollars, how much was for ?		0687	0688	0689
	, ,					
	specia dairie	e ( <i>Item 10</i> ) dollars, how much was for alized livestock production facilities such as s, feedlots, poultry houses, and swine ngs?		0693	0694	0695
		he ( <i>Item 10c</i> ) dollars, how much was for the ′ enterprise?		0947	0948	0949
11.	purchased ( <i>Include irri</i> g	water for irrigation from off-farm suppliers? ation assessments and fees.)		0696	0697	0698
12.	service, wa	ilities, such as the farm share of telephone ater purchased other than for irrigation, and cess?		0872	0873	0874
13.	shop powe	ies, marketing containers, hand tools & farm er equipment? ( <i>Include</i> expenses for temporary <i>Jude</i> expenses for bedding/litter and permanent fencing.).		0702	0703	0704

14. repairs, parts and accessories for motor vehicles, machinery and farm equipment? (Include repairs to drying equipment, tune-ups, overhauls, repairs to livestock equipment, 070 replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders. Exclude irrigation equipment and pump repairs.) ..... 07 Of the (Item 14) dollars, how much was for the a. DAIRY enterprise?..... 15. maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? (Include conservation improvements, corrals, feeding floors, feedlots, 0714 gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs and facilities. Exclude any new construction or remodeling.) a. Of the (*item 15*) dollars, how much was for specialized livestock production facilities such as dairies, feedlots, poultry houses, and swine buildings?..... (i) Of the (item 15a) dollars, how much was for the DAIRY enterprise?..... b. Of the (item 15) dollars, how much was for maintenance and repair of irrigation equipment and pumps?..... 16. maintenance and repair of the operator's house if it was owned by the operation? ("Owned by the operation" 0726 means the house isrecorded as an asset in farm record books, or deeded as part of the farm.) ..... 17. insurance for the farm business? (Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance (reported in SECTION I, Item 26 or SECTION N, Item 2e(i) and other payroll insurance items.)..... a. Of the (Item 17) dollars, how much was for Federal crop insurance? ..... OPERATOR(S) & LANDLORD(S) b. livestock, machinery, and other farm production 0747 0748 items?.....

08	0709	0710
11	0712	0713



	0717	0718	0719
]			
	0568	0569	0570
]			
	0720	0721	0722
_			

0729	0730	0731
0732	0733	0734

CONTRACTOR(S)

	PARTNER(S)	LANDLORD(3)	CONTRACTOR(3)	
In 2016, how much was spent for (item) by [column] None	(Dollars)	(Dollars)	(Dollars)	
a. Of the ( <i>Item 17</i> ) dollars, how much was for the Dairy Margine Protection Plan?	XXXX	хххх	XXXX	
18. interest and fees paid on debts				
a. secured by real estate? ( <i>Include</i> interest paid on the operator's dwelling, if owned by the operation.)	0738	0739		
b. not secured by real estate? ( <i>Include</i> service fees on CCC loan redemptions.)	0741	0742		
19. property taxes paid on				
a. real estate (land and buildings)? ( <i>Include</i> real estate taxes on the operator's dwelling, if owned by the operation.)	0744	0745	0746	
b. livestock, machinery, and other farm production	0747	0748	0749	

No

- 20. renting or leasing of tractors, vehicles, equipment or storage structures? (*Include* farm machinery, cars, trucks, irrigation equipment and other equipment. *Exclude* custom hire.).....
- 21. vehicle registration and licensing fees? .....
- 22. depreciation expense claimed by this operation in 2016 for all capital assets? (*If partnership, include amounts claimed by all partners in this operation.* Estimate from 2015 if necessary.)...
  - a. Of the (*Item 22*) dollars, how much was claimed for breeding livestock?.....
- 23. CASH WAGES paid to hired farm and ranch labor? (Include cash wages, incentives and bonuses, payments to corporate officers and paid family members, including yourself and other operators if they received a wage. Exclude wages paid for custom and contract work, wages paid for housework, Social Security on the owner-operator, withdrawals for living expenses, employer's share of Social Security and unemployment taxes, health and life insurance, pensions or retirement plans, and Worker's Compensation.).................
  - a. Of the (*Item 23*) dollars, how much was for the DAIRY enterprise?.....
- 24. Of the (Item 23) dollars, how much salary or wage was paid to---(*total 24a + 24b + 24c + 24d + 24e must equal Item 23*)
  - a. you (the principal operator)?.....
  - b. your (the principal operator's) spouse? (Even if your spouse is an operator, include his/her wages here.) .....
  - c. other members of your (*the operator's*) household? (Even if your other household members are operators, *include* their wages here.).....
  - d. other operators (outside the operator's household)? (Those persons responsible for the day-to-day management decisions for this operation.).....
  - e. all other paid farm and ranch labor?.....
- 25 payroll taxes for hired labor? (*Include* employer's share of Social Security and unemployment taxes. *Include* any amounts the farm paid for farm workers that are part of your (the operator's) household.).
  - a. Of the (*Item 25*) dollars, how much was for the DAIRY enterprise?.....

#### In 2016, how much was spent for (item) by [column]---

- a. Of the (*Item 26*) dollars, how much was for the DAIRY enterprise?.....
- 27. contract labor? (*Include* expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. *Exclude* contract work for building construction, repairs, or farm improvements, and payments to other operations that fed/raised livestock under contract FOR this operation.).

0750	0751
0753	0754

0756		
0757		

	0758	0759	0760
_	0761	0762	0763

7	0764	0765	0766
	0767	0768	0769
	0574	0575	0576
٦	0770	0771	0772
	0773	0774	0775

0705	0706	0707
0779	0780	0781

	OPERATOR(S) & PARTNER(S)	LANDLORD(S)	CONTRACTOR(S)
ne	(Dollars)	(Dollars)	(Dollars)

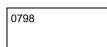
0915	0916	0917
0472	0473	0474

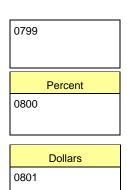
0	)782	0783	0784
]			

- a. Of the (*Item 27*) dollars, how much was for the DAIRY enterprise?.....
- 28. custom work such as---(*Custom work is work performed by machines & labor hired as a unit.*)
  - a. hauling? (*Include* all custom grain, livestock, milk, manure, and other custom hauling.).....
  - b. all other custom work done on this operation? (Report custom livestock services in Item 8.) ......
  - c. Of the (*Item 28a and 28b*) dollars, how much was for the DAIRY enterprise?.....[
- 29. The cash value of all commodities and NON-CASH PAYMENTS for farm work provided to:
  - a. workers who were members of your (*the operator's*) household? (*Include* value of a percentage of crops, calves, etc. *Exclude* operator payments or draws.].....
  - b. workers who were NOT members of your (the operator's) household? (*Include* feed, fuel, housing, meals, utilities, vehicles for personal use, etc. *Exclude* home gardens, unless expenses were recorded previously. *Exclude* partner payments or draws.)
- 30. The market value of commodities produced and used on this operation for home consumption?
   (*Exclude* any commodities provided as payment to household members for farm work reported in Item 29a.)
  - a. What percent of the (*Item 30*) dollars was for livestock and livestock products? .....
- professional or farm management services such as record keeping, accounting, tax and business planning, farm product advice, conservation practices, etc.?.....

0776	0777	0778
0791	0792	0793
0794	0795	0796

0797		





**OPERATOR(S) &** 

32 general business expenses?......

#### In 2016, how much was spent for (item) by [column]---

- 33. marketing and storage expenses incurred by this operation? (*Include* check-off, commissions, storage, inspection, ginning, etc. *Include* marketing expenses for contract sales.) .....
  - a. Of the (*Item 33*) dollars, how much was for the DAIRY enterprise?

# PARTNER(S) (Dollars) (Dollars) (Dollars) 0868 0869 0870 ...... 0943 0944 0945

LANDLORD(S)

CONTRACTOR(S)

#### **CAPITAL EXPENSES in 2016**

34. improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc.? (*Exclude moveable equipment.*).....

None	Dollars	Dollars	Dollars
	0807	0808	0809
🗆			

0785	0786	0787

	new construction and remodeling of dwellings ( <i>excluding the operator's dwelling</i> ), barns, buildings, Dairy houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.? ( <i>Exclude</i> repairs and maintenance.)	0810	0811	0812
	new construction or remodeling of the operator's dwelling, if owned by the operation?	0813		
Re pu	eport the <b>TOTAL NET COST</b> ( <i>after deducting the value of trade</i> rchased in 2016 for the farm/ranch:	e-ins, rebates & c	<i>liscounts</i> ) of the follo	wing items
		None	Percent for farm/ranch use	Dollars
37.	Cars – (Include new and used.)		0817	0816
38.	Trucks – (Include new and used trucks, pickups, sport utility vehicles, vans and buses.).		0819	0818
			None	
39.	Tractors – (Include new and used.)			0820
40.	Self-propelled equipment – ( <i>Include</i> implements and self-propelled eq production. <i>Exclude</i> tractors.)	dairy, or poultry	0821	
	Other farm machinery, non-self-propelled farm equipment, pur crop or livestock production. ( <i>Include farm share only.</i> )		0822	
42.	Office equipment, furniture, and computers that were placed o	n a depreciation	schedule	0823
		None	Acres	Dollars
43.	Farmland and other farm real estate for expanding this operati	on 🗌	0802	0803
			None	-
	All other capital expenditures ( <i>Include</i> all other capital expenditures the schedule.)			0824
	Specify Other Capital Expenditures & Amounts:			
		OPERATOR(S) & PARTNER(S)		CONTRACTOR(S)
	None What other expenses did this operation have in 2016 that have not been recorded?( <i>Include</i> potting soil)	(Dollars) 0825	(Dollars) 0826	(Dollars) 0827
	Specify Other Expenses & Amounts:	L		

1.		at was the MARKET VALUE of the following assets OWNED by this operation on cember 31, 2016: ( <i>Include owned assets on rented land.</i> )			
			None		Dollars
	a.	farm operator's dwelling, if <b>owned by the operation</b> ? (Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.)		0850	
	b.	all other dwellings?		0851	
	c.	all other farm buildings and structures? ( <i>Include</i> barns, cribs, grain bins, greenhouses, silos, storage sheds, fences, corrals, etc.)		0852	
	d.	orchard trees and vines, nursery trees, and trees grown for woody crops?		0853	
	e.	oil, gas, and mineral rights		7101	
	f.	land? (Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.)		0854	
2.	Wh	at was the ESTIMATED MARKET VALUE of the following on December 31, 2016:			
	a.	trucks and cars <b>owned</b> by the operation? (Include farm share only)		0882	
	b.	tractors, machinery, tools, equipment and implements <b>owned</b> by the operation?		0883	

0884

c. stock in farm cooperatives and the Farm Credit System?.....

		ach item below, report the MARKET VALUE(S) of the assets owned i peration on the dates specified.	Beginning of Year	End of Year	
3.		at was the ESTIMATED MARKET VALUE for the farm share of m] on	None	JAN. 1, 2016? (Dollars)	DEC. 31, 2016? (Dollars)
	a.	crops owned and stored on or off this operation? ( <i>Include</i> crops stored at co-op or gin warehouse, specialty crops excluding trees and vines, fruit storage, hay, silage, and nursery and greenhouse products not in the ground. <b>Exclude</b> crops under CCC loans.)		0888	0889
	b.	breeding livestock <b>owned</b> by and <b>located</b> on or off this operation? ( <i>Include</i> aquaculture, bees, cattle, equine, Dairys, mink, poultry, sheep, etc., kept for breeding purposes. <i>Exclude</i> livestock being produced under contract on another operation (reported in Section D).)		0863	0864
	C.	non-breeding livestock <b>owned</b> by and <b>located</b> on or off this <b>operation?</b> ( <i>Include</i> aquaculture, bees, cattle, equine, Dairys, mink, poultry, sheep, etc., kept for non- breeding purposes. <i>Exclude</i> livestock being produced under contract on another operation (reported in Section D).)		0876	0877
	d.	production inputs <b>owned</b> by this operation, such as processed feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies?		0878	0879
	e.	production inputs <b>already used</b> by this operation for cover crops or crops planted but not yet mature for harvest (also known as <i>sunk costs</i> ), or the value of inputs used for production contracts that have yet to be delivered?		0880	0881

#### LIQUID ASSETS

SECTION J

FARM ASSETS

4.	What was the ESTIMATED MARKET VALUE of all other farm assets not previously	None	DEC. 31, 201 (Dollars)	6
	<b>listed</b> on December 31, 2016? ( <i>Include</i> money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, insurance indemnity payments due, balance of land contract sales, and any other farm assets not reported earlier. <i>Exclude</i> any personal debt owed to the operator(s).)	. 🗆	0887	

#### SECTION K FARM DEBT

1. Was debt used in funding the operation of this farm/ranch in 2016, including any loans obtained in earlier years? (*Include* seasonal production and other loans taken and repaid during 2016.)

1080	1	<b>Yes</b> – Continue	3 🗌 No – Go to Item 6
------	---	-----------------------	-----------------------

		None	Dollars
2.	What was the total amount repaid on farm business loans taken out in 2016? (Record any outstanding balances of loans taken out in 2016 in Item 3.)		0890
	( <b>Include only</b> seasonal production and other short term farm loans.)	. 🗆	

3. To estimate the financial position of farms correctly and their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2016, including any line of credit. (*Include farm/ranch loans, debt on the operator's house if owned by the operation, and multi-purpose loans used for both farm and non-farm purposes. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.*)

	-	,						
1	2	3	4	5	6	7	8	9
Who is	What was the	What was	What is	What	What is	What	What is	Is this loan a:
the lender?	balance owed on Dec. 31, 2016 including outstanding principal plus unpaid interest?	the interest rate on Dec. 31, 2016?	the type of loan?	year was it obtained?	the original term of the loan?	percent is for operating expenses, capital	the primary farm purpose of this loan?	1 fixed rate loan? OR a variable/adjustable
[From Lender Codes Below.]		[ <i>Report in</i> <i>hundredths</i> <i>of a percent.</i> <i>Example:</i> 9% = 09.00]	[From Loan Type Codes Below.]			expenditures, or other expenses of the farm operation?	[From Loan Purpose Codes Below.]	rate loan repriced: 2 monthly? 3 quarterly? 4 annually? 5 more than annually?
(Code)	(Dollars)	(Percent)	(Code)	(Year)	(Number of Years)	(Percent)	(Code)	(Code)
1001	1002	1003 	1004	1005	1008	1006	1007	1009
1010	1011	1012 	1013	1014	1017	1015	1016	1018
1019	1020	1021 	1022	1023	1026	1024	1025	1027
1028	1029	1030 	1031	1032	1035	1033	1034	1036
1037	1038	1039 	1040	1041	1044	1042	1043	1045

If more space is needed, please use a separate sheet of paper.

Lender Codes (Column 1)	Lender Codes (Column 1) (continue	ed)	Loan Purpose Codes (Column 8)				
Lender Code	Lender	Code	Purpose	Code			
FARM CREDIT SYSTEM       1         USDA Farm Service Agency (FSA)       2         Small Business Administration (SBA)       3         State & county government lending agencies       4         Savings and loan associations, residential       mortgage lenders         mortgage lenders       5         Commercial banks       6         Life insurance companies       7         Implement dealers and financing corporations       8         Input suppliers       9         Co-ops and other merchants       10         Contractor       11         Individuals from whom any land in this       12         Individuals from whom any land in this       12         Individuals from whom any land in this       12         Individuals from whom any land in this       13	Any other individuals Any other lenders Credit cards Farmer Mac Credit Union Other debts ( <i>such as unpaid bills, etc.</i> ) <b>Loan Type Codes (<i>Column 4</i>)</b> <b>Type</b> One year or less production or other loans Non-real estate loan more than one year. Real estate loan more than one year for operator's dwelling Other real estate loans more than one year	. 15 . 16 . 17 . 18 . 19 <b>Code</b> 5 1 . 2 . 3	<ul> <li>Purchased real estate (<i>land &amp; its attachments</i></li> <li>farm and home improvements</li> <li>building construction</li> <li>construction of livestock and poultry facilities</li> <li>grove development and rehabilitation</li> <li>Purchase feeder livestock.</li> <li>Purchase other livestock.</li> <li>Other current operating expenses.</li> <li>current crop production</li> <li>care and feeding livestock including poultry</li> <li>labor, feed, seed, fertilizer, grove caretaking, repair and maintenance</li> <li>Farm machinery and equipment.</li> <li>Other</li> </ul>	2 3 4			

	If you had farm loans <b>in addition to the five that I've just recorded</b> , what is the total amount of debt from these loans owed on December 31, 2016?	None	Dollars	
	( <i>Include</i> farm/ranch loans and debt on the operator's house if it is owned by the operation.) <b>Exclude</b> any loans exclusively for non-farm purposes that are secured by assets of the farm/ranch.)	🗆	1047	
5.	How much of the total debt owed on December 31, 2016 (reported in items 3 and 4 above), was for the operator's dwelling? (If the operator's dwelling is owned by the operation <u>debt should be</u> <u>included here and above</u> . <b>Exclude</b> operator's dwelling if not owned by the operation.)	_	1057	
		Office Us	e Only	

S	ECTION L FARM LABOR & MANAGEMENT	
		Number
1.	In 2016, how many owners of this operation were there? ( <i>Exclude</i> landlords, contractors, and lending institutions holding farm debt. <i>Include</i> yourself if you have an ownership interest)	1246
		Percent
	a. What percent of the ownership interest did you (the operator) and your household hold? ( <i>Exclude</i> relatives not living in your household)	1248
2.	In 2016, what was this operation's legal status for tax purposes?	
	<ul> <li><sup>1</sup> Family or individual operation (<i>Exclude</i> partnerships and corporations.)</li> <li><sup>2</sup> Legal partnership operation (<i>Include</i> family partnerships.)</li> </ul>	
	a. Is this partnership registered under State law? <sup>1204</sup>	<sup>1</sup> 🗌 Yes <sup>3</sup> 🗌 No
	_	Number
	b. How many partners are there in this operation?	1232
	<ul> <li><sup>3</sup> C-Corporation</li> <li><sup>4</sup> S-Corporation</li> </ul>	
	<sup>5</sup> Other (Include estates, trusts, cooperatives, grazing associations, etc.)	
3.	Was this operation organized as a Limited Liability Company (LLC) under State law?	<sup>1</sup> 🗌 Yes <sup>3</sup> 🗌 No
4.	In 2016, did any households, other than your (the principal operator's) household, share in the n business? (Sharing can occur by receiving a share of profits/losses or, if incorporated, receiving corporate dividends. 1225   1   Yes - Continue   3   No - Go to Item 5	
		Number
	a. How many other households shared in the net income of the farm business?	0976
5.	Is this operation a C-Corporation or an LLC that chose to file as a C-Corporation in 2016? <sup>1226</sup> 1 $\Box$ <b>Yes</b> – <i>Continue</i> 3 $\Box$ <b>No</b> – <i>Go to Item 5b</i>	
		Dollars
	a. How much did you (the principal operator) and your household receive in corporate dividends from this farming operation in 2016? (If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.) Skip 5b and proceed to item 6.]	0975
	c. What percent of net income (whether profit or loss) were you (the operator) and your	O974
	household entitled to receive from this farming operation in 2016? (If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.)	
0		Number
6.	In 2016, how many operators (individuals) were involved in the day-to-day decisions for this operation? ( <i>Enter</i> the number of operators, including the operator named on the front of this form, and family members if they are also operators. <i>Exclude</i> family members unless they make day-to-day decisions for the operation. <i>Exclude</i> hired workers unless they are a hired manager.)	1200
7.	Did you (the principal operator) have a spouse at any point during 2016? <sup>1205</sup> <sup>1</sup> <b>Yes</b> – <i>Continue</i> <sup>3</sup> <b>No</b> – <i>Go to Item</i> 9	

Bid your spouse make day-to-day decisions for this farm/ranch at any point during 2016?
 [If yes, the principal operator's spouse should be included in Item 6 above.].....<sup>1209</sup> <sup>1</sup> Yes <sup>3</sup> No

9. Answer the following questions for up to three primary operators of this operation as of December 31, 2016. (If one of the operators is the principal operator's spouse and makes day-to-day decisions, record his/her information under operator 2.)

		Principal (	Operator	Opera	tor 2	Operator 3		
a.	Full name of operator							
b.	Sex of operator?	1243 <sup>1</sup> 🗌 Male	<sup>2</sup> 🗌 Female	1263 <sup>1</sup> 🗌 Male	<sup>2</sup> 🗌 Female	1283 <sup>1</sup> 🗌 Male	<sup>2</sup> 🗌 Female	
C.	What was the Operator's age on December 31, 2016?	1242	years	1262	years	1282	years	
d.	In what year did the operator begin to operate <b>ANY</b> farm?	1241		1261		1281		

10. On average, for each of the three-month periods during 2016, about how many hours per week (work and management time) did ---

			Jan-Mar	April-June	July-Sept	Oct-Dec
		None	Hours/Week	Hours/Week	Hours/Week	Hours/Week
a.	you (the principal operator) work for this farm/ranch? (Include both paid and unpaid hours)		0828	0829	0830	0831
b.	your spouse (the principal operator's) work for this farm/ranch? (Even if your spouse is an operator, include his/her hours here. Include both paid and unpaid hours).		0832	0833	0834	0835
C.	all other operators and household members work for this farm/ranch? (Exclude the principal operator and spouse. Include both paid and unpaid hours).		0836	0837	0838	0839
d.	all other <i>unpaid</i> workers not previously reported work for this farm/ranch?		0840	0841	0842	0843
e.	all other <i>paid</i> workers not previously reported work for this farm/ranch?		0859	0860	0861	0862

(Example: If the operation had 2 hired farm workers who were not household members who averaged 40 paid hours per week during Jan-Mar, report 80 for column 1 of Item 10e.)

#### DAIRY ENTERPRISE LABOR

11. On average, for each of the three-month periods during 2016, about how many hours per week (work and management time) did ---

			Jan-Mar	April-June		July-Sept	Oct-Dec	
		None	Hours/Week	Hours/Week	Н	ours/Week	Hours/Week	
a.	you (the principal operator) work on the DAIRY enterprise? (Include both paid and unpaid hours)		1130	1131	1132		1133	
b.	all other <i>unpaid</i> workers not previously reported work on the DAIRY enterprise?		1134	1135	1136	i	1137	
						Percent		
	(i) What percent of the total number of hours worked by all UNPAID workers ( <i>item 11b</i> – <b>excluding</b> the operator) in the dairy operation was performed by workers under 16 years of age? ( <i>Estimates of labor costs for unpaid workers are based on off-farm</i> )						1138	

wages, which are different for workers under 16 relative to those 16 and older.).

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## **SECTION M FARM OPERATOR & HOUSEHOLD CHARACTERISTICS**

NOTE: Please answer the following questions for yourself (the principal operator) and your spouse, if you reported one in Section L, Item 7

		Principal Operator	Spouse
1.	Are you or your spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?	1219 Spanish, Hispanic, or Latino origin <sup>1</sup> □ Yes <sup>3</sup> □ No	1220 Spanish, Hispanic, or Latino origin 1 □ Yes 3 □ No
2.	What is your and your spouse's race?	Mark one or more. 1223  White 1217  Black or African American 1213  American Indian	Mark one or more. 1224  White 1218  Black or African American 1214  American Indian
		or Alaska Native. Specify tribe: 1215 Asian 1221 Native Hawaiian or	or Alaska Native. Specify tribe: 1216  Asian 1222  Native Hawaiian or
3.	What is the highest level of formal education you and your spouse have achieved?	Other Pacific Islander Mark one answer only 1257 1 Less than high school diploma	Other Pacific Islander Mark one answer only 1260 1  Less than high school diploma
		<ul> <li>2 High school</li> <li>3 Some college (<i>Include</i> associates degree)</li> <li>4 4-year college graduate and</li> </ul>	<ul> <li>2 High school</li> <li>3 Some college (<i>Include</i> associates degree)</li> <li>4 4-year college graduate and</li> </ul>
		beyond	beyond
4.	At which occupation did you and your spouse spend the majority (50 percent or more) of your work time in 2016?	Mark one answer only 1207 <sup>1</sup> Farm or ranch work. <sup>2</sup> Work other than farming/ranching.	Mark one answer only 1208 <sup>1</sup> Farm or ranch work. <sup>2</sup> Work other than farming/ranching.
		<sup>3</sup> Currently not in the paid workforce.	<sup>3</sup> Currently not in the paid workforce.
5.	Do you (the principal operator) now consider yourself to be retired from <u>farming/ranching</u> ?	1259 <sup>1</sup> Yes <sup>3</sup> No	
6.	How many persons lived in the principal operato ( <i>Include</i> operator, spouse, children, and others living in the		
7.	In 2016, was more than 50% of the ownership in persons related to you by blood, marriage, or ad interest is defined as having ownership of at least some of the shareholders, and members of a Limited Liability Company.	option, including relatives not residin the farm business assets. Potential owners inc	g in your household? (Ownership Jude individuals, partners, corporate

# SECTION N FARM OPERATOR HOUSEHOLD – INCOME, ASSETS, & DEBT

1. Which **value code** from the list below represents the total income the household, the principal operator, and spouse received in 2016 from--- (*Exclude* farm income reported earlier.)

SOURCE	OPERATOR INCOME (Value Code)	SPOUSE INCOME (Value Code)	TOTAL HOUSEHOLD INCOME (Value Code)
a. all off-farm wages, salaries, and tips before taxes and withholdings?	0950	0951	0952
b. net cash income from operating another farm or ranch (net of depreciation)? ( <i>if a loss was incurred, please indicate with a negative sign</i> ).	0955	0956	0957
c. net cash income from operating any other business (net of depreciation)? ( <i>if a loss was incurred, please indicate with a negative sign</i> ).	0958	0959	0960
d. net cash income from renting farmland to others, excluding operation? ( <i>Include</i> rental of farmland that is not part of this operation owned by household members as well as smaller parcels of land. Include incurred, please indicate with a negative sign.)	ole farms or ranches acome. If a loss was	0963	
e. interest income?			0969
f. dividend income?			0966
g. total proceeds from the sale of farm and non-farm capital a only.)			0978
(i) recognized gain/loss on the sale of capital assets incurred, please indicate with a negative sign)	reported above? (It	em 1g) (if a loss was	0981
h. income from private pensions and private disability payme			0939
i. income from public sources? ( <i>Include</i> Social Security, military a public disability, unemployment, or other public assistance.)			0998
j. other off-farm sources of income?			0993

Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code
None	01	\$10,000 - 14,999	10	\$80,000 - 99,999	19	\$1,000,000 - 1,499,999	28
\$1 – 499	02	\$15,000 – 19,999	11	\$100,000 - 124,999	20	\$1,500,000 - 1,999,999	29
\$500 – 999	03	\$20,000 - 24,999	12	\$125,000 - 149,999	21	\$2,000,000 - 2,999,999	30
\$1,000 – 1,999	04	\$25,000 – 29,999	13	\$150,000 – 199,999	22	\$3,000,000 - 4,999,999	31
\$2,000 – 2,999	05	\$30,000 – 34,999	14	\$200,000 - 274,999	23	\$5,000,000 - 7,499,999	32
\$3,000 – 3,999	06	\$35,000 – 39,999	15	\$275,000 – 349,999	24	\$7,500,000 – 9,999,999	33
\$4,000 - 4,999	07	\$40,000 - 49,999	16	\$350,000 – 499,999	25	\$10,000,000 and over	34
\$5,000 - 7,499	08	\$50,000 – 59,999	17	\$500,000 - 749,999	26		
\$7,500 – 9,999	09	\$60,000 – 79,999	18	\$750,000 – 999,999	27		

HOUSEHOLD SPENDING - (Please see VALUE CODES above.)

2.	Wh	nich value code from the list above represents how much this household spent in 2016 on	Value Code
	a.	food, including food away from home?	1105
	b.	rent payments for the principal operator's dwelling, if not owned by the household ( <i>Item 3c, on next page</i> ) or farm business ( <i>Section J, Item 1a has a zero value</i> )?	1104
	c.	utilities and household supplies?	1106
	d.	non-farm transportation for the:	

(i) renting or leasing of vehicles for household use, public transportation expenses, etc.?	1107 
<ul><li>(ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles?</li></ul>	1119

#### **HOUSEHOLD SPENDING –** (*Please see VALUE CODES on page 19.*)

e.	health and medical expenses of:	Value Code
	(i) health and/or dental insurance costs? (costs not covered by the farm operation or an off-farm employer)	1108
	(ii) out of pocket expenses for health and medical needs? ( <i>Include</i> co-payments, co-insurance, deductibles, etc.)	1112
f.	contributions to personal insurance ( <i>including</i> life, disability, and liability insurance but not including health, homeowner or vehicle insurance) and retirement plans including pensions and Social Security?	1109
g.	contributions to individuals outside of the household, including alimony, child support, gifts ( <i>not including bequests</i> ) and charitable contributions?	1110
h.	mortgage interest for operators who live in a dwelling owned by the household and not the operation? ( <i>Exclude</i> any parts of mortgage principal.)	1120
i.	property taxes for operators who live in a dwelling owned by the household and not the operation?	1121
j.	all other family living expenses, such as non-farm household insurance payments, clothing and	
-	personal care products and services; house furnishings and equipment, education and child ( <i>or adult</i> ) care, entertainment ( <i>hobbies, recreation, and vacations</i> )?	1118

#### OFF-FARM ASSETS - (Please see VALUE CODES on page 19.)

3. Which value code on page 19 represents the total value of each of the following categories of <u>off-farm assets</u> owned by the operator <u>and</u> members of the operator's household on December 31, 2016, for --- (*Exclude* assets of this operation, reported in Section J.)

a.	financial assets held in non-retirement accounts?	Value Code
	(Include cash, checking, savings, money market accounts, certificates of deposit, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. <b>Exclude</b> all farm business-related assets.)	0953
b.	retirement accounts? (401k, 403b, IRA, Keogh, other retirement accounts)	0954
•	enerator's dwelling, if not ewood by the eneration? (mathematically Quality of the option of the	0984
c.	operator's dwelling, if not owned by the operation? (not reported in Section 28, Item 1a)	
d.	real estate and other personal (second) homes? (other farms, residential rental, commercial, and other real estate)	0985
		0986
e.	business not part of this farm?	
		0982
t.	all household vehicles? ( <i>including</i> household share of vehicles partly owned by the operation)	
g.	other assets not reported elsewhere?	0987

#### **OFF-FARM DEBT –** (Please see VALUE CODES on page 19.)

4. Which value code on page 19 represents the total value of each of the following categories of <u>off-farm debt</u> (*debt not associated with this operation*) owed by the operator and members of the operator's household on December 31, 2016, for--- (*Include* off-farm debt secured with farm assets. *Exclude* any debt – household debt, credit cards, etc. – reported in Section K, Farm Debt.)

[NOTE: If mortgage debt on the operator dwelling was reported earlier in Section K, Item 5, then skip Item 4a and continue with 4b. If mortgage debt on the operator dwelling was NOT reported in Section K, Item 5, then continue with Item 4a.]

		Value Code
a.	mortgages on operator's dwelling, if not owned by the operation? ( <i>Include</i> home mortgages, home equity loans, and lines of credit secured by the operator's dwelling.)	0988
b.	mortgages on other real estate and other personal homes such as second homes? (Include mortgages, equity loans, and lines of credit secured by other real estate, including other farms, residential rental, commercial, and other real estate.)	0989
C.	loans on businesses that are not a part of this farm operation?	1101

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OFF-FARM DEBT – (Please see VALUE CODES on page 19.)	
d. personal loans? (Include credit cards, auto loans, unpaid taxes, and medical bills.)	1102
e. all other off-farm debt owed by the operator or household?	0983

5.	Which value code on page 19 represents the amount of off-farm debt owed by the operator or	1117	
	household members that was secured by farm assets?		

#### 2015 INCOME & EXPENSES

~	Which value code on page 19 represents the total farm sales last year ( <b>2015</b> )? (Total farm sales includes livestock and crop income from cash and marketing contract sales, fees received	
6.		
	from livestock and crop production contracts, the net change in CCC loans, and government payments.)	
7.	Which value code on page 19 represents the net operating income for this operation last year (2015)?	
1.	(cash income from all farm sources minus production costs and depreciation; if negative net operating income, please indicate with a <b>negative sign</b> before the value code)	
~	Which we have a set of a second of the total off forms in second lock we as (2015)	
8.	Which value code on page 19 represents the total off-farm income last year ( <b>2015</b> )? (wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, please indicate with a <b>negative sign</b> before the value code)	1115
	Office Use Only	2002

## SECTION O DAIRY SCREENING, PRODUCTION and INVENTORY

1. Were 10 or more dairy cows milked on this operation at any time during 2016, regardless of ownership?

XXX 1 $\Box$ Yes – Continue 3 $\Box$ No – Go to Section V	
<ol> <li>Regardless of ownership, what was the largest number of DAIRY COWS MILKED on this operation at any time in 2016?</li> </ol>	Head xxxx
3. Did this operations produce milk in all 12 months of 2016? <sup>1502 1</sup> <b>Yes</b> – Continue <sup>3</sup> <b>No</b> – Continue	
4. Did this operation go out of or come into the dairy business during 2016? <sup>1504 1</sup> <b>Yes</b> – <i>Go to Section V</i> <sup>3</sup> <b>No</b> – <i>Continue</i>	
5. Did this operation produce certified organic milk during 2016? <sup>1511 1</sup> $\Box$ <b>Yes</b> – <i>Continue</i> <sup>3</sup> $\Box$ <b>No</b> – <i>Go to Item 8</i>	
6. How much was spent in 2016 for third party organic certification? ( <i>Include</i> user fees charged by organic certifiers.).	Head . xxxx

7. In, 2016, how much milk was sold as certified organic milk?

8. Please report number of dairy cattle on hand January 1, 2016 and December 31, 2016 by type.

1	2	3
	BEGINNING OF YEAR	END OF YEAR
	on hand January 1, 2016?	on hand December 31, 2016?
How many head of [ <i>item</i> ] were	HEAD	HEAD
	1517	1518
a. milk cows ( <i>Include</i> dry and milking cows.)		

CWT

1628

	1521	1522
b. breeding bulls (mature)		

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## SECTION P PURCHASES & DEATH LOSS

1. Report the purchases of dairy cattle during 2016.

1	2	3
	How many head of [ <i>column 1</i> ] were purchased during 2016?	What was the total amount spent on these [ <i>column</i> 2] cattle?
Dairy Cattle Type	HEAD	DOLLARS
	1592	1593
a. milk cows		
b. replacement heifers weighing 500 pounds or more ( <i>Include</i> springers.).	1594	1595
c. breeding bulls weighing 500 pounds or more	1596	1597
d. replacement heifers weighing under 500 pounds	1598	1599
e. replacement bulls weighing under 500 pounds	1600	1601

		HEAD
		1603
2.	How many heifers born on this operation in 2016 were kept for breeding?	
		1627
	a. How many of these replacement heifers were raised on this operation?	
		TOTAL DOLLARS
		1628
	b. How much was spent to have replacement heifers raised on another operation?	

# SECTION Q SALES & OTHER INCOME

1. Report the sales of dairy animals from this operation in 2016

1	2 How many [ <i>column 1</i> ] did this operation sell in 2010?	3 What was the total amount received for sales of [column 2]? ( <b>Exclude</b> marketing charges, etc.)	4 What was the average weight per head of [column 2] sold in 2010?
Dairy Cattle Type	HEAD	DOLLARS	POUNDS PER HEAD
a. cull cows	1609	1610	1611
b. all milk cows ( <i>including</i> dry cows)	1612	1613	1614
<ul> <li>c. replacement heifers weighing 500 pounds or more (<i>Include</i> springers)</li></ul>	1615	1616	1617
d. cull bulls	1618	1619	1620
e. breeding bulls weighing 500 pounds or more	1621	1622	1623
f. heifer, bull, and steer calves weighing under 500 pounds	1624	1625	1626

Dollars

#### a. Renting space to other dairy operations?

1630

# SECTION R DAIRY HOUSING

1. Please use the following codes for facility, frame, floor, manure handling, and manure storage, to provide information about dairy cattle housing used on the operation in 2016.

FACILITY CODES Column 1	FRAME TYPE CODES Column 3	FLOOR TYPE CODES Column 4	MANURE HANDLING CODES Column 5	MANURE STORAGE CODES Column 8
1 - STANCHION BARNS or TIE STALL BARNS	11 - WOOD	20 - PARTLY SLOTTED	30 - SHALLOW PIT ( <i>less than 2 feet</i> )	1 - STACKING SLAB/OPEN STORAGE
2 - LOAFING BARNS or LOOSE HOUSING	12 - MASONRY	21 - FULLY SLOTTED	31 - DEEP PIT (2 feet or more)	2 - MANURE BARN OR SHED
3 - FREESTALL BARNS	13 - STEEL	22 - SOLID CONCRETE	32 - FLUSH GUTTER - OPEN	3 - LAGOON
4 - GREENHOUSE or HOOP	14 - POLE	23 - WIRE	33 - FLUSH GUTTER - CLOSED	4 - MANURE PIT
5 - CALF BARNS	15 - PRE- FABRICATED MATERIAL	24 - WOOD	34 - SCRAPE GUTTER - OPEN	5 - SLURRY OR MANURE TANK
6 - FEEDING BARNS	16 - OTHER	25 - DIRT	35 - SCRAPE GUTTER – CLOSED	
7 - DRY LOT CORRALS/ SUN SHADES		26 - OTHER	36 - DRY LOT TRUCK REMOVAL	
8 - SUPER HUTCHES			37 - MANUAL	
9 - CALF HUTCHES			38 - OTHER	
10 - OTHER			39 - NONE	

1	2	3	4	5	6	7	8
What types of housing facilities/buildings were used? [ <i>Enter Facility</i> <i>Type code</i> ]	How many of these (column 1) facilities/buildings were used?	What type of frame does (column 1) facility/building have?	What type of floor does (column 1) facilities/building have?	What type of manure handling method was used in this [ <i>column</i> 1] facility/building? [ <i>Enter Manure</i> Handling code]	How many total head can <i>ALL</i> these [ <i>column 1</i> ] facilities/buildings house at one time?	What is the average age of these [ <i>column</i> 1] facilities/buildings since last remodeled?	What type of manure storage facility was used with the [column 1] facility [Enter Manure Storage code]
		[Enter Frame Type code]	[Enter Floor Type code]				
CODE	NUMBER	CODE	CODE	CODE	HEAD	YEARS	CODE
2161	2162	2163	2164	2165	2166	2167	хххх
2168	2169	2170	2171	2172	2173	2174	хххх
2175	2176	2177	2178	2179	2180	2181	хххх
2182	2183	2184	2185	2186	2187	2188	xxxx
2189	2190	2191	2192	2193	2194	2195	xxxx
2196	2197	2198	2199	2200	2201	2202	хххх

## SECTION S MILKING FACILITIES & PRACTICES

1. Please use the following codes for milking facility, frame, floor, manure handling, and manure storage, to provide information about milking facilities used on the operation in 2016.

MILKING F	ACILITY TYPE CO	DES		FRAME TYPE CO	DDES		FLOOR TYPE CODES		MANURE HA	ANDLING CODES
	Column 1			Column 3	ımn 3 Co		Column 4		Co	olumn 5
1 HERRINGBON	E PARLOR		11	I WOOD			20 PARTLY SLOTTED		30 SHALLOW PIT (less than 2	
2 PARALLEL PA	RLOR		12	12 MASONRY			21 FULLY SLOTTED			(2 feet or more)
3 SIDE OPENING	G PARLOR		13	3 STEEL			22 SOLID		32 FLUSH GU	TTER - OPEN
4 POLYGON PAR	RLOR		14	1 POLE			23 WIRE		33 FLUSH GU	TTER - CLOSED
5 CAROUSEL PA	ARLOR			5 PRE-FABRICATED	)		24 WOOD		34 SCRAPE G	OUTTER - OPEN
6 FLAT BARN PA	ARLOR			OTHER			25 DIRT		35 SCRAPE G	UTTER - CLOSED
7 SWING PARLC	DR						26 OTHER		36 DRY LOT 1	RUCK REMOVAL
8 OTHER PARLO	DR								37 MANUAL	
9 BARN WITH AF PIPELINE	ROUND THE BARN								38 OTHER	
	PAIL UNITS / BUCK	ET							39 NONE	
1	2	3		4	5		6		7	8
What types of milking facilities/ buildings were used?	How many of these facilities/ buildings were used in 2010?	What ty of fran does it h	ne .	What type of floor does it have?	What typ manure ha method used in [ <i>columr</i> facility/buil	and wa: this n 1]	ing total number of s stalls in all of these facilities/ buildings?	o	What was the total number f milking units in all of these cilities/buildings ?	What is the average age of these facilities/ buildings since last remodeled?
[Enter Milking Facility Type code]		[Enter Fi Type co		[Enter Floor Type code]	[Enter Ma Handling		-			
CODE	NUMBER	COD	Ξ	CODE	CODI	E	NUMBER		NUMBER	YEARS
1529	1530	1531		1532	1533		1534	15	35	1536
1537	1538	1539		1540	1541		1542	15	43	1544
1545	1546	1547		1548	1549		1550	15	51	1552
1553	1554	1555		1556	1557		1558	15	59	1560
1561	1562	1563		1564	1565		1566	15	67	1568
1569	1570	1571		1572	1573		1574	15	75	1576

2 Considering your pasture, corrals, building sites, manure storage, etc., how many total acres of land were used in the dairy operation during 2016? (*Exclude* acres used to produce crops to feed and bed the dairy cattle and acres to which dairy manure was applied.)....

ACRES

1589

#### DAIRY FEED & PASTURE SECTION T

1. Please use the following codes to provide information about feed and feed ingredients purchased off-farm which were fed to dairy cattle in 2016.

	PURCHASED FEED TY	DAIRY FEED FACILITY TYPE CODES (column 5)			
1	COMPLETE COMMERCIAL FEED and COMPLETE CUSTOM FEED MIXES	17	ALFALFA HAY (include alfalfa hay mixtures)	21	AIRTIGHT UPRIGHT SILO
2	HIGH MOISTURE CORN (> 20%)	18	OTHER HAY (include wild hay)	22	OTHER UPRIGHT SILO
3	LOW MOISTURE CORN	19	STRAW	23	BIN/TANK FOR HIGH MOISTURE GRAIN
4	BARLEY	20	CORN SILAGE	24	BIN FOR GRAIN
5	HIGH MOISTURE SORGHUM/MILO (>20%)	21	SORGHUM/MILO SILAGE	25	METAL FEED TANK
6	LOW MOISTURE SORGHUM/MILO	22	OTHER SILAGE OR HAYLAGE	26	OTHER BIN/TANK
7	WHEAT	23	ALFALFA CUBES OR PELLETS	27	CORN CRIB
9	OATS	24	GREEN CHOP, ALL CROPS	28	OPEN BUILDING/SHED
10	OTHER FEED GRAINS	25	CORN STALKS	29	CLOSED BUILDING/SHED
11	DISTILLERS OR BREWERS GRAIN	26	MILK OR MILK BY-PRODUCT	30	TRENCH OR BUNKER SILO
12	OTHER NON PROTEIN BY-PRODUCT	27	LIQUID WHEY	31	SLAB
13	COTTON SEED MEAL	28	OTHER FEED ADDITIVES	32	HAY TARP
14	PROTEIN SUPPLEMENTS	29	ANTIBIOTICS or	33	PLASTIC BAGGING/WRAPPING
			OTHER MEDICATED ADDITIVES	34	NO FACILITY USED
15	PROTEIN BY-PRODUCTS	34	MILK REPLACER OR CALF STARTER	40	OTHER (specify:
16	VITAMIN or MINERAL SUPPLEMENTS (include kelp)				)

1		2	3	4	5
1 Which of these feeds were PURCHASED and fed to dairy cattle on this operation in 2010? [Show Purchased Feed Type Codes]		What was the total amount of [ <i>column</i> 1] fed to dairy cattle?	1 POUNDS 2 CWT 3 TONS 4 BUSHELS 12 GALLONS	What was the total amount spent on all purchased feed? [ <i>Include Operator and</i> <i>Contractor expenses</i> .]	What type of facility was most of this [ <i>column 1</i> ] feed stored in? [ <i>Show Facility</i> <i>Type Codes</i> ]
NAME	CODE		CODE	DOLLARS	CODES
	2006	2007	2008	2010	2011
	2012	2013	2014	2016	2017
	2018	2019	2020	2022	2023
	2024	2025	2026	2028	2029
	2030	2031	2032	2034	2035
	2036	2037	2038	2040	2041
	2042	2043	2044	2046	2047
	2048	2049	2050	2052	2053
	2054	2055	2056	2058	2059

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2. In 2016, did this operation feed homegrown, harvested feed to dairy cattle?

xxxx 1  $\Box$  Yes – Continue 3  $\Box$  No – Go to Item 3

Please use the following codes to provide information about feed and feed ingredients grown and harvested on-farm which were fed to dairy cattle in 2016.

ŀ	IOMEGROWN FEED TYPE CODES (column 1)	DA	RY FEED FACILITY TYPE CODES (column 4)
2	HIGH MOISTURE CORN (> 20%)	21	AIRTIGHT UPRIGHT SILO
3	LOW MOISTURE CORN	22	OTHER UPRIGHT SILO
4	BARLEY	23	BIN/TANK FOR HIGH MOISTURE GRAIN
5	HIGH MOISTURE SORGHUM/MILO (>20%)	24	BIN FOR GRAIN
6	LOW MOISTURE SORGHUM/MILO	25	METAL FEED TANK
7	WHEAT	26	OTHER BIN/TANK
8	SOYBEANS	27	CORN CRIB
9	OATS	28	OPEN BUILDING/ SHED
10	OTHER FEED GRAINS	29	CLOSED BUILDING/SHED
17	ALFALFA HAY (include alfalfa hay mixtures)	30	TRENCH OR BUNKER SILO
18	OTHER HAY (include wild hay)	31	SLAB
19	STRAW	32	HAY TARP
20	CORN SILAGE	33	PLASTIC BAGGING/WRAPPING
21	SORGHUM/MILO SILAGE	34	NO FACILITY USED
22	OTHER SILAGE OR HAYLAGE	40	OTHER (specify:)
24	GREEN CHOP, ALL CROPS	40	отных (зреслу )

1		2	3	4
What type of HOMEGROWN feed was fed? [ <i>Enter Homegrown Feed Type Codes.</i> ]		What was the total amount of [ <i>column 1</i> ] fed to dairy cattle?	UNIT CODES 1 POUNDS 2 CWT 3 TONS 4 BUSHELS 12 GALLONS	What type of facility was most of this [ <i>column</i> 1] feed stored in? [ <i>Enter Dairy Feed</i> <i>Facility Type Codes</i> ]
NAME	CODE		CODE	CODE
	2061	2062	2063	2065
	2066	2067	2068	2070
	2071	2072	2073	2075
	2076	2077	2078	2080
	2081	2082	2083	2085
	2086	2087	2088	2090
	2091	2092	2093	2095
	2096	2097	2098	2100
	2101	2102	2103	2105

- 3. In 2016, did this operation use pasture or cropland (example: corn stalks) to graze dairy cattle?
  - xxxx 1  $\Box$  Yes Continue 3  $\Box$  No Go to Section U

1	2	3	4	5	
What type of land was used?	How many acres of [ <i>column 1</i> ] did this operation own?	How many acres of [ <i>column 1</i> ] did this operation rent or lease?	What was the dollar amount spent to rent or lease these [ <i>column 4</i> ] acres?	How many acres of [ <i>column 1</i> ] were irrigated?	
	ACRES	ACRES	DOLLARS	ACRES	
Native or permanent pasture	2107	2109	2110	2108	
Planted or improved pasture	2111	2113	2114	2112	
Small grains pasture	2115	2117	2118	2116	
Crop residue (example, corn stalks)	2119	2121	2122	2120	
Other grazed forages	2123	2125	2126	2124	

- 4. In 2016, how many months did this operation graze milk cows on pasture? .....
- 5. Use the following codes to provide information about the percent of total forage ration obtained from pasture during the grazing months by milk cows in 2016?.....

1 1 - 24% 2 25 - 49%	PERCENT
3 50 - 74% 4 75 - 100%	 2130
	Dollars

Months

2129

6. What was the total market value of any bedding produced on the operation or obtained for free for the dairy cattle in 2016?.....

### SECTION U DAIRY MANURE

<ol> <li>Use the following codes to identify the type of manure handling system that was used for the majority of the dairy manure on this operation in 2016?</li> </ol>	1Pasture-based system (no manure collected)2Open-lot dry system (animals not confined to barn)3Open-lot slurry system (animals not confined to barn)4Barn-based alley or gutter system (either mechanical or water clean)5Other				
a. Is the manure produced in the r	nilking area handled by a sep	oarate syste	em? <sup>2204</sup> 1	Yes	<sup>3</sup> No
2. Use the following codes to provide the dairy housing and holding facilities?			1 daily 2 weekly 3 monthly 4 yearly 5 other 6 never		2234
3. Was any system used to collect and u facilities?	use or dispose of the methan	e from the l	hog manure sto	rage	
XXX 1 $\Box$ Yes – Continue 3 $\Box$	No – Go to Item 4				
a. Was the collected methane use	d for electricity generation?	xxxx 1	] Yes <sup>3</sup>	🗌 No	
b. Was the collected methane flare	ed for disposal?	xxxx 1	] <b>Yes</b> <sup>3</sup>	🗌 No	

4. Was dairy manure applied to fields on this operation in 2016? XXX = 1 <b>Yes</b> – <i>Continue</i> <sup>3</sup> <b>No</b> – <i>Go to Section V</i>	
	ACRES
a. On how many total acres of this operation was dairy manure applied in 2016?	2244
b. Was any commercial fertilizer applied to the same (item 4a) acres on this operation on which dairy manure was applied?	
<sup>2251 1</sup> <b>Yes</b> – Continue <sup>3</sup> <b>No</b> – Go to Section V	
c. Were the commercial fertilizer application rates adjusted based on nutrients provided by the dairy manure?	
XXX 1 $\Box$ Yes – Continue <sup>3</sup> $\Box$ No – Go to Section V	

# SECTION V CONCLUSION

To receive the complete results of this survey on the release date, go to <u>www.usda.gov/results/</u> .			
Would you rather have a brief summary mailed to you at a later date?	.0099	<sup>1</sup> Yes	<sup>3</sup> 🗌 No

#### (Thank You for Your Participation)

2. In case we have questions, please provide your contact information.

		9910
Reported By:	Telephone:	Date Completed ( <i>MM-DD-YY</i> ):
	( )	/ / 17
		Ending Time ( <i>Military</i> )
		0005 OR 0008
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	Office Use Only									
Response		Respondent		Mode		Enum	Eval	Duplication Adjustor	Field Office Use	Optional
1-Comp 2-R	9901	1-Op/Mgr 2-Sp	9902	1-Mail 2-Tel	9903	9998	9900	0922	0093	0003
3-Inac		3-Acct/Bkpr 4-Partner 9-Other		3-Face-to -Face					Office Us 9989 	e for POID
Name	1	-1		•	•	•	•	•	•	