

OMB Number: 2900-XXXX
Respondent Burden: 4 minutes
Expiration Date: xx/xx/xxxx

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**Awards and Return on Investment after 2015 National Veterans Small Business Engagement (NVSBSE)
(Large Business)**

Personally identifiable information is not required. Your participation in this survey is anonymous and voluntary. Your individual answers will remain private and reported only in the aggregate.

If you are not the person in your company who attended the 2015 NVSBSE and who has procurement information, please reply back via email at survey-support@turnaroundfactor.com and let us know who is the person who attended and who has procurement information.

For questions 1 through 10, please consider the 2015 NVSBSE that took place in November 17-19, in Pittsburgh, PA. We would appreciate your input regarding this event, as it will provide valuable input for future events.

1. Have you subcontracted to small businesses that you met at the 2015 NVSBSE?

- Yes
 No (Go to Q. 4)

2. For what industry type or North America Industry Classification System (NAICS) have you **subcontracted** small businesses that you met during the 2015 NVSBSE?

3. What is the dollar amount of the **subcontracts** you have awarded to small businesses that you met at the 2015 NVSBSE?

-\$ [Text Box]-----

No subcontracts awarded

4. Have you submitted proposals on federal procurement opportunities as a result of connections you made or improved, or information received at the 2015 NVSBE?

Yes

No (GO TO Q.7.A IF SUBCONTRACTS HAVE BEEN AWARDED TO SMALL BUSINESS. IF NO SUBCONTRACTS OR FEDERAL CONTRACTS AWARDED, GO TO Q. 9)

5. If yes, have you received any federal procurement awards based on those proposals submitted because of connections made or information received at the 2015 NVSBE?

Yes

No (GO TO Q.7.A IF SUBCONTRACTS HAVE BEEN AWARDED TO SMALL BUSINESS. IF NO SUBCONTRACTS OR FEDERAL CONTRACTS AWARDED, GO TO Q. 9)

6. Please select the agencies that awarded you those contracts. **Please select all that apply.**

- Department of Army- Corps of Engineers
- Department of Commerce
- Department of Defense (**Not** Army Corps of Engineers)
- Department of Health and Human Services
- Department of Labor
- Department of State / United States Agency for International Development
- Department of Veterans Affairs
- General Services Administration
- National Aeronautics and Space Administration
- Small Business Administration
- Commercial contracts from commercial customers.

Please specify name of firm _____

Other. **Please specify** _____

7.A. To what extent do you believe your attendance at the 2015 NVSBE facilitated the awards of subcontracts to small business you met at the 2015 NVSBE?

	5 Attendance was the Main Reason	4 Attendance Strongly Influenced	3 Attendance had Some Influence	2 Attendance had Minor Influence	1 Attendance did not Influence at All	N/A Did Not receive Award
A. Subcontracts to Small Business						

7.B. To what extent do you believe your attendance at the 2015 NVSBE facilitated receiving those federal procurement awards?

	5 Attendance was the Main Reason	4 Attendance Strongly Influenced	3 Attendance had Some Influence	2 Attendance had Minor Influence	1 Attendance did not Influence at All	N/A Did Not receive Award
B. Federal Procurement Awards						

8. What is the dollar amount of the **prime** contract(s) you perceive that your company was awarded as result of attending the **2015 NVSBE**?

-\$ [Text Box]-----

____ No contracts awarded

9. Please evaluate the following statements using a scale from 1 to 5 with 5 being **Expectations Highly Exceeded**, and 1 Did Not Meet Any Expectations.

	5 Expectati ons Highly Exceeded	4 Expecta- tions Somewhat Exceeded	3 Met Expecta- -tions	2 Met Some Expecta- tions	1 Did Not Meet Any Expecta- tions
The return-on-investment (ROI) received from VA Procurement Decision Makers (PDM) connections made at the 2015 NVSBE .					
The ROI received from Commercial PDM connections made at the 2015 NVSBE.					
THE ROI received from attending the 2015 NVSBE .					
The ROI on the information received at the 2015 NVSBE .					

10. How can VA help you to increase your procurement opportunities at the NVSBE? **Please explain.**

11. Please list any questions you may have regarding access to procurement opportunities, and provide your email address in order to respond to you. **(Optional)**

For questions 12 through 14, please consider the 2016 NVSBE, which will take place in Minneapolis, MN on November 1st – 3rd. We would appreciate your input regarding this event, as it will provide valuable input as we plan it.

12. Will you attend the **2016** NVSBE in Minneapolis, MN on November 1st - 3rd?

- Yes
- No
- Not sure

13. What are the three (3) main reasons for you to attend the **2016** NVSBE on Minneapolis, MN? Please identify the 1st, 2nd, and 3rd.

- Meet federal procurement decision makers
- Meet VA procurement decision makers
- Meet with commercial customers
- Meet with Senior or Executive leaders
- Identify small business partners
- Meet with prime contractors (large business)
- Attend to learning sessions to improve procurement readiness
- Other. **Please explain** _____

14. How did you learn about the **2015** NVSBE? (**Please select all that apply.**)

- At a conference/event. **Please specify** _____
- On VA's website
- Word-of-mouth
- Social Media
 - Twitter
 - LinkedIn
 - Facebook
 - Instagram
 - Other Social Media. **Please specify** _____
- Other. **Please specify** _____

15. What social media do you use use to learn about events/opportunities such as the NVSBE ? Select all that apply?

- Twitter
- LinkedIn
- Facebook
- Instagram
- Other Social Media. **Please specify** _____
- None (I do not use social media)**

16. What is the Dun & Bradstreet's DUNS number for your organization?

(Optional) _____

Note: It is not required that you or your organization provide personally identifiable information (PII) to complete this survey. The purpose of requesting the DUNS is to gather relevant demographic data. Providing your DUNS will not result in disclosure of PII associated with your responses.

Thank you for your time and feedback!
We look forward to see you at this year's event!