

Areas for Questions: Buyer

- I. The Divestiture Process
 - A. Buyer's involvement in the process
 - B. Negotiation of the agreements
 - C. Due diligence
 - D. Consummation of the divestiture
 - E. Hold separate/asset maintenance obligation
 - F. Monitoring
 - G. Effects of the Commission's process
- II. Order Obligations
 - A. Divestiture/asset package
 - B. Other obligations
- III. Operation of the Assets
 - A. Fit into buyer's operations
 - B. Production of product
 - C. Entry into the market
 - D. Respondent's role
- IV. Performance
 - A. Buyer's performance after the Commission's remedy compared to predecessor's performance
 - 1. Sales
 - 2. Prices
 - 3. Innovations/new product introductions
 - 4. R&D
 - 5. Product quality
 - 6. Customers
 - 7. Responses to entry
 - B. Market performance after the Commission's remedy compared to before the acquisition
- V. Buyer's Projections
 - A. Its future performance
 - B. Market performance
- VI. Buyer's Assessment of Commission's process and divestiture