

Please complete and return by June $\mathbf{2 1}^{\text {st }}$

## Crop Season: July 1, 2012 to June 30, 2013

If exact figures are not available, please make (provide) your best estimate.

## PURCHASES FROM GROWERS

1. Please list the amount of coffee, by type, that you purchased from growers. Also report the total amount you paid for your purchases. In reporting the amount paid to growers, only the charges for hauling, processing, and selling should be deducted. Other charges, such as the cost of sacks, fertilizer, etc., should not be deducted. Do not include any coffee (cherry, parchment, or green) bought from other millers.

| Type of Coffee |  | Amount Purchased (pounds) |  | Total Amount Paid (dollars) |
| :---: | :---: | :---: | :---: | :---: |
| Cherry | 151 |  | $\begin{aligned} & 152 \\ & \$ \end{aligned}$ |  |
| Parchment. | 154 |  | $\begin{aligned} & 155 \\ & \$ \end{aligned}$ |  |
| Green............. | 149 |  | $\begin{aligned} & 150 \\ & \$ \end{aligned}$ |  |

## OWN PRODUCTION


3. Estimate the total value of the green coffee that was milled from fields your operation owns.

dollars (green basis) | 159 |
| :--- | :--- |
| $\$$ |

## CUSTOM MILLING

4. List all the coffee from the 2012 - 2013 harvest that you processed for others, but did not purchase. Enter each lot of milled coffee only once; (e.g., 1,000 pounds of cherry coffee that was first milled to parchment then to green should only be listed in the "cherry to green" column).

| Customer's Name | Type of Custom Milling Work Done |  |  |
| :--- | :--- | :--- | :--- |
|  | Cherry to Parchment <br> (pounds of cherry) | Cherry to Green <br> (pounds of cherry) | Parchment to Green <br> (pounds of parchment) |
| 1. | 011 | 012 | 013 |
| 2. | 021 | 022 | 023 |
| 3. | 031 | 032 | 033 |
| 4. | 041 | 042 | 043 |
| 5. | 051 | 052 | 053 |
| 6. | 061 | 062 | 063 |
|  | 091 | 092 | 093 |

## SALES

5. Please report green and roasted coffee sales from the 2012-2013 crop. Do not report sales of blended coffee.

| Coffee Certified as | Green Coffee Sales |  | Roasted Coffee Sales |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount <br> (pounds) | Average Price <br> (\$ per pound) | Amount <br> (pounds) | Average Price (\$ per pound) |
| Kona. | 101 | $\begin{aligned} & 102 \\ & \$ \end{aligned}$ | 103 | $\begin{aligned} & 104 \\ & \$ \end{aligned}$ |
| Hawaii. | 106 | $\begin{aligned} & 107 \\ & \$ \end{aligned}$ | 108 | $\begin{aligned} & 109 \\ & \$ \end{aligned}$ |
| Maui. | 111 | $\begin{aligned} & 112 \\ & \$ \end{aligned}$ | 113 | $\begin{aligned} & 114 \\ & \$ \end{aligned}$ |
| Kauai. | 116 | $\begin{aligned} & 117 \\ & \mathbf{\$} \\ & \hline \end{aligned}$ | 118 | $\begin{aligned} & 119 \\ & \$ \\ & \hline \end{aligned}$ |
| Molokai. | 121 | $\begin{aligned} & 122 \\ & \$ \end{aligned}$ | 123 | $\begin{aligned} & 124 \\ & \$ \end{aligned}$ |
| Not Certified. . . . . . . . . | 126 | $\begin{aligned} & 127 \\ & \$ \end{aligned}$ | 128 | $\begin{aligned} & 129 \\ & \$ \end{aligned}$ |
| Totals. . . . . . . . . . . | 131 |  | 133 |  |

6. Please estimate the amount or the percentage of your sales that were exported out-of-State.


## CONVERSION RATIOS

7. How many pounds of parchment coffee would be produced from 100 pounds of cherry coffee? (2012-2013 season) $\qquad$ pounds of parchment 164
8. How many pounds of green coffee would be produced from 100 pounds of parchment coffee? (2012-2013 season).
pounds of green

## NEXT SEASON FORECAST

9. How much coffee do you expect to mill during the 2013-2014 season? (July 1, 2013 to June 30, 2014)
pounds of green

SURVEY RESULTS: To receive the complete results of this survey on the release date, go to http://www.nass.usda.gov/hi/

Would you rather have a brief summary mailed to you at a later date? $\qquad$

 ..... $\square$ Yes
 0099

## COMMENTS

Current 2012-2013 season:
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$\qquad$
$\qquad$
$\qquad$

Upcoming 2013-2014 season:
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$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

| Person completing this report - Please Print |  |
| :--- | :--- |
| Reported by (name) | Date (9910) |
| Position or relationship respondent has with this operation |  |
| Telephone | Fax |
| e-mail address | Location of Mill |



