

PLEASE KEEP A COPY OF THIS FORM FOR YOUR RECORDS

## BEFORE COMPLETING THIS REPORT, READ THE CONSOLIDATION RULES ON THE PREVIOUS PAGE

 AND THE ACCOMPANYING INSTRUCTIONS.REPORT ALL DOLLAR FIGURES IN THOUSANDS. AUDITED FIGURES ARE NOT REOUIRED. ESTIMATES ARE ACCEPTABLE FOR LINE ITEMS WHERE ACTUAL DATA ARE NOT AVAILABLE.
Schedule A - Statement of Income and Retained Schedule A - Statement of income and Retained
Earnings for your 3-MONTH PERIOD (inclusive)


Day $\mid$ Ye

Sales, receipts, and operating revenues (net of returns and allowances, and excise and sales taxes) ${ }^{1}$
B Depreciation, depletion, and amortization of property, plant, and equipment.
C All other operating costs and expenses - Include cost of goods sold (net of purchase discounts), selling, general and administrative expenses, and amortization of intangible assets.
D Income (loss) from operations - 8 line $A$ less the sum of lines B and C.
E Interest expense - Do not net interest income with interest expense. Report interest income in 8 line G.
F Dividend income - Domestic and foreign.
G Other recurring nonoperating income (expense) - Include interest income, minority interest, etc. ${ }^{2}$.
H Nonrecurring items - Include gain (loss) on sale of assets, restructuring costs, asset writedowns, disposal of business segments, etc. ${ }^{2}$
I Income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes
J Income (loss) before income taxes - Sum of 8 lines D, F, G, H, and I less line E.
$K$ Provision for current and deferred domestic income taxes (accrue payable in (10) lines $D$ and $H$ ) 1. Federal ${ }^{3}$.
2. State and local ${ }^{3}$.

L Income (loss) before extraordinary items and cumulative effect of accounting changes - 8 line J less lines K-1 and K-2
M Extraordinary gains (losses), net of taxes ${ }^{2}$
N Cumulative effect of accounting changes, net of taxes ${ }^{2}$
0 Net income (loss) for quarter - Sum of 8 lines $L, M$, and $N$.
P Retained earnings at beginning of quarter - If not the same as 10 lines $I-2$ of preceding quarter, explain below.
Q Cash dividends charged to retained earnings this quarter - Include 1120S cash distributions.
R Other direct credits (charges) to retained earnings - Include stock and other non-cash dividends, etc. ${ }^{2}$
$S$ Retained earnings at end of quarter - Sum of 8 lines $O, P$, and $R$ less line $Q$ (same as (10) lines l-2).

|  | AMMOUNT |
| :---: | :---: |
| (in thousands) |  |

(9) Schedule B1 - Balance Sheet - Assets

Balance Sheet date as of $\longrightarrow 403$ Month
A 1. Cash and demand deposits in the U.S.

## 2. Time deposits (certificates of deposit) in the U.S.

3. Cash and deposits outside the U.S.

B 1. U.S. Treasury and Federal agency securities - Subject to agreements to sell.
2. U.S. Treasury and Federal agency securities - Other, due in one year or less.

C 1. Commercial and finance company paper of U.S. issuers .
2. State and local government securities, due in one year or less.
3. Foreign securities, due in one year or less.
4. Other short-term financial investments - Include financial derivatives and hedging activity.

D 1. Trade receivables from the U.S. Government ${ }^{4}$
2. Other trade accounts and trade notes receivable (less allowance for doubtful accounts) ${ }^{4}$

E Inventories ${ }^{4}$.
F All other current assets - Include prepaid expenses and income taxes receivable ${ }^{4}$.
G 1. Property, plant, and equipment - Include construction in progress.
2. Land and mineral rights.
3. Accumulated depreciation, depletion, and amortization.
4. Net property, plant, and equipment - Sum of 9 lines G-1 and G-2 less line G-3

H U.S. Treasury and Federal agency securities, due in more than one year.
I All other noncurrent assets - Include investment in nonconsolidated entities, long-term investments, intellectual property, etc.
J TOTAL ASSETS - Sum of 9 lines A-1 through F, G-4, H, and I (must equal (10line J)
Schedule B2 - Balance Sheet - Liabilities and Stockholders' Equity
A Short-term debt (original maturity of one year or less) - Include overdrafts.

1. Loans from banks.
2. Commercial paper
3. Other short-term loans.

B Advances and prepayments by the U.S. Government ${ }^{4}$
C Trade accounts and trade notes payable.

D Domestic income taxes accrued, prior and current years, net of payments Include overpayments

E Current portion of long-term debt - Classify noncurrent portion in (10) line G.

1. Federal.
2. State and local
3. Loans from banks. 2.Bonds and debentures. 3. Other long-term loans

F All other current liabilities - Include excise and sales taxes, accrued expenses, and current portion of capital leases 4.
G Long-term debt, due in more than one year - Classify current portion in (10) line E. .
1.Loans from banks
2.Bonds and debentures.
3. Other long-term loans

H All other noncurrent liabilities - Incl. deferred taxes, minority stockholders' interest, and long-term portion of capital leases.
I 1. Capital stock and other capital - Include additional paid in capital .
2. Retained earnings (same as 8 line S).
3. Cumulative foreign currency translation adjustment .
4. Other stockholders' equity items - Include unearned compensation and ESOP debt guarantees.
5. Treasury stock at cost

6. Stockholders equity - Sum of (10) lines I-1 through I-4 less lines I-5.

J TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY - Sum of (10 lines A-1 through H and I-6
Report sales and costs from the normal business activities of discontinued operations in the same manner as sales and costs from continuing operations.
2 Attach a list and explain, on a separate sheet, the principal debits and credits reflected during the quarter.
3 Attach a brief explanation on a separate sheet if tax provision is not shown (e.g., "net operating loss," "1120S," etc.).
4 Progress payments and billings from U.S. Government and others should not be deducted from 9 lines D-1, D-2, E, and F; but included in (10 lines B and F. IMPORTANT: IN ALL CORRESPONDENCE WITH US, PLEASE REFER TO THE 10-DIGIT USERNAME LOCATED ON THE FRONT OF THIS FORM.

## SCHEDULE B1 - BALANCE SHEET

LINE I - All other noncurrent assets. Include operations, other long-term investments including noncurren marketable securities, patents, copyrights, goodwill, deferred harges, cash surrender value of life insurance, and
long-term receivables.
LINE $\mathbf{J}-$ Total assets. Report the sum of $\boldsymbol{( 9}$ lines $\mathrm{A}-1$
hrough F, G-4, H, and I. $\boldsymbol{9}$ line $J$ must be equal to (10) line
Jhrough F, G-ital Liabilities and Stockholders' Equity.
SCHEDULE B2-LIABILITIES AND

## TOCKHOLDERS' EQUITY

INE A-1 - Short-term loans from banks. Report all hort-term borrowing (including overdrafts and revolving ans that are not renewable after one year) from ng-term bank di not include the current portion of ong-term bank debt. Rep
ank debt in (10) line E-1.
INE A-2 - Commercial paper. Include all issues of commercial paper.
LINE A-3 - Other short-term loans. Report all other short-term debt from sources other than those in (10) lines ong-term debt. Report the current portion of other long-term debt in (1) line E-3.
LINE B - Advances and prepayments by the U.S. Government. Include the current balance of advances
and prepayments arising from direct contract work for the S. Government. Report advances and prepayments from other sources in (10) line $F$.
INE C - Trade accounts and trade notes otes payable for the purchase of goods and services Also nclude inter-company trade payables to majority-owned ubsidiaries that are not consolidated in this report in ccordance with the consolidation instructions. Do not hese are shown elsewhere.
LINE D-1 - Federal income taxes accrued,
LINE D-1 - Federal income taxes accrued, prior and current years. Include the current
of U.S. Federal corporate income tax owed, less payments of estimated taxes. If payments exceed accruals, report it as a negative (debit) balance, unless he corporation has applied for a refund. Report income ax refunds due in $\mathbf{9}$ line F. Report noncurrent deferred income taxes in (1) line H .

LINE D-2 - State and local income taxes accrued, rior and current years. Report the balance owed for e onts exceed accruals, report it as a negative (debit). alance, unless the corporation has applied for a refund. Report income tax refunds due in $\boldsymbol{O}$ line F. Report oncurrent deferred income taxes in (1) line $H$.

LINE E-1 - Current portion of long-term debt from anks. Include the current portion of long-term debt due to ommercial banks only. Report the long-term portion of bank

LINE E-2 - Current portion of bonds and be will be redemed within year. boport and

[^0]bonds and debentures that will not be redeemed within a
LINE E-3 - Current portion of other long-term debt. Include the current portion of all other long-term debt, payable to nonconsolidated entities, and loans from finance or insurance companies. Do not include any long-term portion or the current portion of capital leases. Report the ong-term portion of other long-term debt in (1) line G-3 and
the current portion of capital leases in (1) line $F$.

INE F - All other current liabilities. Report excise and sales taxes, withholding taxes, other accrued expenses, and the current portion of capital leases. This line item hould include all current liabilities other than debt, corporate

INE G-1 - Long-term bank debt, due in more than ne year. Include the long-term portion of debt from commercial banks that are renewable after one year. Report he current portion of long-term debt in (1) line E-1 and evolving loans that are not renewable after one year in (10) ne A-1.

INE G-2 - Long-term bond and debenture debt due in more than one year. Include the amount of bonds and debentures that will not be redeemed within one onds and debentures that will not be redeemed within on
ear. Report the amount of bonds and debentures that will
be redeemed within one year in (1) line E-2.

INE G-3 - Other long-term debt, due in more than one year. Include the long-term portion of all other long-term debt, such as loans payable to shareholders, inter-company loans payable to nonconsolidated entities, and any current portion or the long-term portion of capital leases. and the long-term portion of capital leases in (1) line $H$
LINE H - All other noncurrent liabilities. Includ noncurrent deferred taxes, other deferred credits, (minority stockholders' interest), and the long-term portion
capital leases. Also include in (10) line H , all outstanding capital leases. Also include in (10) line

LINE I-1 - Capital stock and other capital. Include classes of capital stock and paid-in-capital, except deemable preferred stock. Report redeemable preferred

INE I-2 - Retained earnings. This must be the same as 8 line S .
LINE I-3 - Cumulative foreign currency translation adjustment. Include the balance of the cumulative
INE I-4 - Other stockholders' equity items. Include unearned compensation and ESOP debt guarantees.
LINE I-5 - Treasury stock. Include the total cost of the mpany's stock that has been repurchased and held in the treasury.
LINE J - Total Liabilities and Stockholders'
I and I-6. Cline $J$ must be equal to 0 line $J$, Total Assets.

NTRODUCTION - These instructions and definitions will ssist you in completing your Quarterly Financial Report (QFR) Section 1 provides general information about the QFR survey,
Section 2 provides instructions and definitions relating to the addressed side of the form. Section 3 provides item specific orm. QFR information is also available at the following Website: census.gov/econ/qfr.

## SECTION 1 - GENERAL INFORMATION

A. Purpose of the Survey - The purpose of this survey is
provide comprehensive and
mportant component in the overall assessment of the health of our Nation's economy. The information you provide will be used o prepare national measures of corporate profits and to
. Surve Scope - This por
B. Survey Scope - This survey collects income statement都 pluraility of sales activity in
C. Survey Period and Due Date - Report data for the most recent 3 -month period as indicated on the address side of he form. Companies on a 13 -period year should submit a 16 -week report for the third quarter of their fiscal year and a be returned to the U.S. Census Bureau within 25 days after to be returned to the U.S. Census
D. Estimates Are Acceptable - The data requested on his form may not be available by the due date of the form or hese instances, your carefully prepared estimates are an acceptable substitute for actual data. If you need assistance in completing the form or have specific questions regarding pecific items, or would like to correspond win our staff, enrol Secure conheip.census.gov/qfr/contactus. You can also call (800) 272-4250 or (301) 763-3359
E. Filing Instructions

1. Internet Reporting - This option is our preferred method of collecting data. Internet reporting is available for ail companies. Your username and password are located
on the form. Visit econhelp.census.gov/qur to $\log$ on and report.
2. Facsimile - If you choose not to file by internet
porting, fax the completed form toll-free to
1 (800) 447-4613.
3. Mail to - U.S. Census Bureau, 1201 East 10th Street 7132-0000
please do not mail in your survey form fou submit electronically or by fax, DO NOT ALSO mai in a form. This can create a duplicate form in our system.
mportant Note - In all correspondence or additional tachments, include your 10-dig
iile Copies - Copies retained in respondents' files are he completed form be retained for your company records.
F. Filing Extensions - If you cannot complete the questionnaire by the due date, request an extension by phone
toll-free at $\mathbf{1}$ (800) 272-4250 or (301) 763-3359. G. Legal Authority and Confidentiality of Data Response to this request is required by law (Title 13, United your report to the Census Bureau is confidential. It will be seen only by sworn Census Bureau employees and used only for tatistical purposes.
H. Burden Hour Estimate - Public reporting burden for this collection of information is estimated to average 3.0 hours pe searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of nformation. Send comments regarding this burden estimate or any other aspect of this collection of information, including
suggestions for reducing this burden to: ECON Survey Comments 0607-0432, U.S. Census Bureau, 4600 Silver Hill Road, Room EMD-8K122, Washington, DC 20233-1500. You may e-Mail comments to
ECON.Surver.Comments@ census.gov. Be sure to use ECON Survey Comments $0607-0432$ as the subject. Respondents ar displays a valid approval number from the Office of Management and Budget. This 8 -digit number appears in the pright corner on the front of the report form.

SECTION 2 - INSTRUCTIONS FOR SELECT LINE
(2 a. and b. Annual closing date and the Federal employer Identification Number (FEIN) - Provide the eporting corporation.

If there are changes from the prior quarter for the Annual
 former FEIN.
3 Corporation Status - Reporting companies operating under bankruptcy protection are still required to file. The report ubsidiary operating under bankruptcy protection. (See较solidation Rules in $\mathbf{5}$ below.) Please note if any operation have been discontinued. If the company is unable to comply ongoing operations are under the control of a court appointed rustee, etc., please explain on a separate sheet. (Include your
(4) Parent Corporation - Give the corporate name, FEIN, and address of any parent domestic company (owns more than 50 percent of voting securities). If there are multiple tiers of Note changes from previously reported parent companies giving all tiers in the ownership chain. This will help us deter
reporting level and eliminate duplication of coverage.
( Consolidation Rules - Fully consolidate the operations of every domestic corporation (including 1120 S corporations) owned more than 50 percent by your company and its
majority-owned consolidated subsidiaries. For purposes of this report, domestic operations refer to operations that are within the 50 United States and the District of Columbia. ommonwearhs such as Puenideo and territories such as the Virgin Islands are not considered domestic.

SECTION 2 - INSTRUCTIONS FOR SELECT LINE ITEMS ON ADDRESSED SIDE OF FORM - Cont. are domestic corporations primarily engaged in foreign are domestic corporations primarily engaged in foreign
operations (plants or workforces are located in foreign countries); foreign entities (corporate or noncorporate); foreign
branch operations; and, subsidiaries created in foreign countrie branch operations; and, subsidiaries created in foreign countrie
to manufacture and/or sell are primarily in foreign markets. These operations are to be reported using the equity method or cost method of accounting
Do not consolidate domestic corporations primarily engaged in banking, finance, or insurance (as defined in the North American Industry Classification System (NAICS) Sector 52 ,
Equity method of accounting - Report equity earnings (losses) of all nonconsolidated domestic and foreign operations
on $\mathbf{8}$ line I of the Income Statement. Report equity investment on 8 lin line I of the Income Statement. Report equity investmen
line I of the Balance Sheet.
Cost method of accounting - Report dividends from all nonconsolidated domestic and foreign operations on 8 line the Balance Sheet.
6 through (7)-Subsidiaries. Any changes indicated in 6 or $($ should only reflect changes from the prior quarter.
However, in order to maintain continuity in the QFR estimat please also include any acquisitions or disposal of noncorporate assets; i.e., branches, divisions business segments, etc. that assets, i.e., brancher, divisions, business
If you have questions regarding the Consolidation Rules, please use the Secure Messaging Center to correspond with our staff at the following Website.
econhelp.census.gov/qfr/contact us. You can also call 1 (800) 272-4250 or (301) 763-3359.

SECTION 3 - INSTRUCTIONS BY LINE ITEM
8 SCHEDULE A - STATEMENT OF INCOME AND
LINE A - Sales, receipts, and operating revenues. sales taxes), including inter-company sales to nonconsolidated subsidiaries. Unlike Generally Accepted Accounting Principles (GAAP), include sales from discontinued operations through th date of disposal. Commission sales should be reported on a

LINE B - Depreciation, depletion, and amortization of property, plant, and equipment. Include the expense for the current quarter on tangible fixed assets only. Do not include or goodwill. These items should be included in 8 line C .
LINE C - All other operating costs and expenses. Include all costs of goods sold (net of purchase discounts), sel ing, general and administrative expenses, amortization of intangible assets. These costs should include keyman life insurance, provision for bad debts (net of bad debt recovery) provision for goodwill impairment, and the cost of the inter-company sales to nonconsolidated subsidiaries shown in

LINE E - Interest expense. Include all interest expense. Do not net interest income with interest expense. Report est income in 8 line G .
LINE F - Dividend Income. Include all dividend income, both domestic and foreign, including dividends from
basis of accounting.
LINE G - Other recurring nonoperating income expense). Include interest income, royalties, minority interes and other nonoperating income (expense) items not elsewhere

LINE H - Nonrecurring items. Include and attach a list an explain, on a separate sheet, the pretax amounts of income (loss) from all nonrecurring transactions. Include- gain (loss) on
sale of assets, restructuring costs, assets write-downs, and sale of assets, restructuring costs, assets write-downs, and
disposal of business segments. Unlike GAAP, the operations and disposal of business segments. Unlike GAAP, the operations and with the continuing operations until time of disposal.
LINE I - Income (loss) of foreign branches and equity in earnings (losses) ofidiares and other investment accounted for by the equity method, net of foreign taxes. Include all income or loss from nonconsolidated investments.

LINE K - Provision for current and deferred domestic Come taxes. Report the provis and local income tax and ranchise tax in $\mathbf{8}$ line $K-2$. No distinction is necessary between current and deferred income tax provision. Accrue current ne H .

LINE M - Extraordinary gains (losses), net of axes. Include and attach a list and explain, on a separate heet, all extraordinary gains (lossese, such as damage assets and losses due to condemnation by governing authorities. Transactions reported in $\boldsymbol{8}$ line M must be those eported as extraordinary in the company's financial
statements.

LINE N - Cumulative effect of accounting changes, changes, net of taxes, in the quarter in which the change takes effect. If the cumulative effect of the accounting change affects prior years, report the change in the company's first fiscal quarter. Note: In those instances where the accounting quarter report has already been filed, it will be necessary to ile a revised report.

LINE P - Retained earnings at the beginning of quarter. If the beginning retained earnings is not the same as the ending retained earnings (© line $1-2$ ) of the preceding creating the differences

LINE Q - Cash dividends charged to retained earnings this quarter. Include only cash dividends
charged to retained earnings during the quarter. Include 1120 S cash distributions. Report non-cash dividends in 8 line R

LINE R - Other direct credits (charges) to retained earnings. Include all other direct credits or charges not reported elsewhere, including stock and other non-cash principal credits and charges
LINE S - Retained earnings at end of quarter. Sum

## 0 SCHEDULE B1 - BALANCE SHEET-ASSETS

LINE A-1 - Cash and demand deposits in the U.S. nclude cash on hand (petty cash), negotiable money orders, and demand deposits (checking accounts) located in banks within the United States. Report checking account overdrafts
in 10 line $A-1$.
LINE A-2 - Time deposits in the U.S. Include all hegotiable certificates of deposit, savings accounts, and othe inerest bearing cash deposits.
LINE A-3 - Deposits outside the U.S. Include al monies, including Euro-dollars, held in banks or other
LINE B-1 - U.S. Treasury and Federal agency Treasury bills and securities from Federal to seli. Include subject to agreements to sell. Report Treasury and Federal agency securities with maturities greater than one year in $\mathbf{0}$

LINE B-2 - U.S. Treasury and Federal agency
securities, other due in one year or less. Include Treasury bills and securities from Federal lagencies, such as agencies that are due in one year or less. Also include ebentures and participation certificates of al Federal and federally sponsored agencies including GNMA, CCC, Exim Bank, FHA, TVA, Department of Defense, Banks for Co-ops, FICB, FHLB, FHLMC, $\mathrm{FLB}, \mathrm{FNMA}$, and Postal Services with
present maturities of one year or less. Report Treasury and Federal agency securities with maturities greater than a year in 0 line H.
LINE C-1 - Commercial and finance company paper of U.S. issuers. Include short-term investments in commercial and finance company paper of U.S. issuers. Report commercial
and finance company paper not issued by U.S. companies in line C-4.

LINE C-2 - State and local government securities, due in one year or less. Include state bonds and other revenue producing financial instruments sold by a state, city, ocal government securities with maturities greater than a year in $\boldsymbol{0}$ line I .
LINE C-3 - Foreign securities, due in one year or less. Include foreign securities due in one year or less sold by a foreign country or its agent. Report foreign
with maturities greater than one year in $\boldsymbol{O}$ line I.

INE C-4 - Other short-term financial investments. clude bankers' acceptances, overnight deposits and marketable securities, such as stocks, commodities, and options.
INE D-1 - Trade receivables from the U.S. Government. Include only the receivables from direct receivables arising from subcontract work for the U.S Government in © line D-2. Unlike GAAP, do not deduct
(1) line B.

LINE D-2 - Other trade accounts and trade notes eceivable. Include trade receivables from the commer allowances for doubtful accounts. Also include intercompa rade receivables from majority-owned subsidiaries that are not consolidated in this report in accordance with the
consolidation instructions. These receivables should relate to he operating revenue shown in $\mathbf{8}$ line A and should educt progre service revenue. Unlike GAAP, do not ncluded in (1) line $F$

Line E - Inventories. Report book value of all inventories. Include all raw materials, supplies, finished goods, and work-in-process inventories on the premises, in
transit, in storage or consigned to others at the end of the accounting period. Inventories may be reported on whatever valuation method is used by the company as long as it is
reported on a consistent basis each quarter. Exclude land, buildings, and other real estate held for resale; these items progress payments and billings. These should be in (10) lines $B$ and $F$.

LINE F - All other current assets. Include prepaid axpenses, income tax refunds receivable, short-term deposits, operations of the business.
LINE G-1 - Property, plant, and equipment. Report the gross value (acquisititon or oriminal cost or other basis) of all
depreciable and amortizable fixed assets. Include all capitalized eases; improvements and new construction in progress, but not yet completed; fixed assets owned by the company and its and capital leases, and capitalized exploration and development costs of mineral properties.
LINE G-2 - Land and mineral rights. Report the gross value (acquisition or original cost or other basis) of all land ights, except capitalized exploration and development costs of mineral properties as reported in $\boldsymbol{0}$ line $\mathrm{G}-1$
INE G-3 - Accumulated depreciation, depletion, and amortization. Report the total accumulated depleciation, depletion, and amortization for the fixed assets
included in $\boldsymbol{9}$ line $\mathbf{- 1}$. Intangible assets, net of amortization, ncluded in $\boldsymbol{9}$ line G-1. Intangible assets, net of amortization,

LINE H - U.S. Treasury and Federal agency securities, due in more than one year. Include all U.S. hat are greater than one year.


[^0]:    QFR-200(I) (3-30-2015)

