MEDICAL EXPENDITURE PANEL SURVEY (MEPS) - MEDICAL PROVIDER COMPONENT (MPC)

ATTACHMENT 72

CONTACT GUIDE

FOR

PHARMACY

REFERENCE YEAR 2014

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[A]CALL PROVIDER

A1. Hello, have I reached [PHARMACY]?
PHONE NUMBER: [PHARMACY TELEPHONE NUMBER]
YES= 1
NO, BUT CAN RECORD A NEW NUMBER= 2
NO, NEED TO TRACE THE CASE= 3
[IF A1 = 1 GO TO A2,
F A1 = 2 GO TO CONTACT BLOCK,
IF A1 = 3 GO TO EXIT]
A2. I have [an] authorization form[s] for the release of patient profiles and would like to speak to the pharmacist.
IF RECORDS ARE KEPT BY A DIFFERENT DEPARTMENT OR CORPORATE OFFICE, ASK TO SPEAK WITH THE PERSON IN THE PHARMACY WHO OF THE PHARMA
DEALS WITH THE OTHER DEPARTMENT OR CORPORATE OFFICE.
CONTINUE THE DEDCOM CANADELD A
CONTINUE, THIS PERSON CAN HELP = 1
COLLECT CONTACT INFORMATION FOR SOMEONE ELSE = 2
UNCLEAR WHO HANDLES PATIENT PROFILES = 3

[IF A2= 1 GO TO B1,
IF A2=2, GO TO CONTACT BLOCK
IF A2=3 GO TO EXIT SCREEN]
[B]IDENTIFY DC POC
B1. Hello, my name is (YOUR NAME).
DI. Hello, my hame is (TOOK NAME).
I am calling on behalf of the U.S. Department of Health and Human Services.
We are conducting MEPS which is a study about how people in the United States use and pay for health care.
For quality assurance and training purposes, this case may be monitored.
POC: [POC NAME]
READ IF NECESSARY: I have [an] authorization form[s] for the release of patient profiles and would like to speak to the pharmacist.
• IF THIS PERSON CANNOT HELP, ASK TO BE TRANSFERRED TO SOMEONE WHO CAN.
CONTINUE, THIS PERSON CAN HELP= 1
COLLECT CONTACT INFORMATION FOR SOMEONE ELSE= 2
[IF B1=1, GO TO B2,
IF B1=2, GO TO CONTACT BLOCK;];]
B2. At this time, [NUMBER FROM CUSTOMER LIST] of your customers identified [PHARMACY] as a place where they received prescribed medication during [FILL_YR]. [The/Each] customer signed an authorization form allowing us to contact you for information about the prescribed medication
they received from [PHARMACY] in [FILL_YR]. Much of the information we need is within the patient profiles. Are the patient profiles maintained in

your office, in another department or your corporate office?

PHARMACY MAINTAINS THE PROFILES = 1

NEED TO CONTACT CORPORATE/OTHER DEPARTMENT FOR AUTHORIZATION =2

[IF B2 = 1 GO TO B2b,
IF B2 = 2 GO TO B2_1]
B2_1. Are you the person who deals with the (other department/corporate office)?
YES = 1
NO = 2
[IF B2_1 = 1, GO TO C2,
IF B2_1 = 2, GO TO B2a]
B2a. I'll need to collect the name and telephone number for the person in your office who deals with (your corporate office/the other department).
B2b . I would like to fax the authorization form[s] to you, along with additional information explaining the study.
I need to be sure I have the correct information for the packet. Should I direct it to you?
DEAD IS THE DEDCOM ON THE DUONE WOULD HAVE TO DOO! (DE THE DATA DRIOD TO DESENVING ALITHODIZATION FORM (C)
 READ IF THE PERSON ON THE PHONE WOULD LIKE TO PROVIDE THE DATA PRIOR TO RECEIVING AUTHORIZATION FORM(S): In order to remain HIPAA compliant, I need to send you the authorization form[s] first. Once you have received the form[s] then we can arrange for the collection of the data.
YES= 1
NO= 2

[C]IDENTIFY OTHER DEPT./CORP.

C1. Hello, my name is (YOUR NAME).
I am calling on behalf of the U.S. Department of Health and Human Services.
We are conducting MEPS which is a study about how people in the United States use and pay for health care.
For quality assurance and training purposes, this call may be monitored.
POC: [POC NAME]
READ IF NECESSARY: I have [an] authorization form[s] for the release of patient profiles and would like to speak to the person that can help me get in touch with (the department who maintains patient profiles/your corporate office).
IF THIS PERSON CANNOT HELP, ASK TO BE TRANSFERRED TO SOMEONE WHO CAN.
CONTINUE, THIS PERSON CAN HELP= 1
COLLECT CONTACT INFORMATION FOR SOMEONE ELSE= 2
[IF C1=1, GO TO C2,
IF C1=2, GO TO CONTACT BLOCK]
C2. (READ IF NECESSARY: At this time, [NUMBER FROM CUSTOMER LIST] customer[s] identified [PHARMACY] as a
place that they received prescribed medication during [FILL_YR]. [The/Each] customer signed an authorization form allowing us to
contact you for information about the prescribed medication they received in [FILL_YR].)

We should be able to get all of the information we need from (the other department/your corporate office).

I need to be sure I have the correct information for the packet. Should I direct it to you?
• READ IF THE PERSON ON THE PHONE WOULD LIKE TO PROVIDE THE DATA PRIOR TO RECEIVING AUTHORIZATION FORM(S)]: In order to remain HIPAA compliant, I need to send you the authorization form[s] first. Once you have received the form[s], then we can arrange for the collection of the data.
YES= 1 NO= 2
[GO TO CONTACT BLOCK]
[D]CALL OTHER DEPT./CORP.
D1. Have I reached [OTHER DEPARTMENT/CORPORATE OFFICE]?
PHONE NUMBER: [OTHER DEPARTMENT/CORPORATE OFFICE TELEPHONE NUMBER]
•IF THE PERSON ON THE PHONE SAYS NO, VERIFY THAT YOU DIALED THE CORRECT NUMBER.
•IF THE NUMBER IS CORRECT, ASK IF THE PERSON ON THE PHONE KNOWS OF ANOTHER NUMBER FOR THE OTHER DEPARTMENT/CORPORATE OFFICE. IF THEY DO, GO TO THE CONTACT BLOCK AND EDIT THE INFORMATION FOR THE OTHER DEPARTMENT/CORPORATE OFFICE.
•IF NO BETTER NUMBER IS AVAILABLE, SELECT "NO" BELOW.
YES= 1 NO= 2

We can also fax you a copy of the authorization form[s] for your files.

[IF	D1 =	1 G	ОТ	O D)2,
IF	D1 =	2 G	ОТ	O E	XIT]

D2. I have [an] authorization form[s] for the release of patient profiles and would like to speak to the person that can help me with that process.

READ IF NECESSARY: We are interested in collecting profiles for each customer that includes the amount paid by the customer and the amount paid by any third party payers for all prescriptions in [FILL_YR]. We are also interested in collecting the NDC, date filled or refilled, and quantity dispensed with dosage form. We would appreciate it if you could also include the types of the third parties.

IF THE PERSON YOU NEED TO TALK TO IS UNAVAILABLE ATTEMPT TO GET THEIR CONTACT INFORMATION VIA THE CONTACT BLOCK AND SET AN APPOINTMENT IF POSSIBLE.

CONTINUE = 1

DEPART./CORP. OFC. DOES NOT MAINTAIN 2014 PROFILES FOR PHARMACY = 2

NOT CLEAR WHO TO SPEAK TO; WRONG NUMBER = 3

[IF D2= 1 GO TO E1,

IF D2=2 OR 3, GO TO EXIT SCREEN]

[E]OTHER DEPT./CORP.: IDENTIFY POC

E1. Hello, my name is (YOUR NAME).

I am calling on behalf of the U.S. Department of Health and Human Services.

We are conducting MEPS which is a study about how people in the United States use and pay for health care.

For quality assurance and training purposes, this call may be monitored.

POC: [POC NAME]

READ IF NECESSARY: I have [an] authorization form[s] for the release of patient profiles and would like to speak to the person that can help me with that process.
IF THIS PERSON CANNOT HELP, ASK TO BE TRANSFERRED TO SOMEONE WHO CAN.
CONTINUE, THIS PERSON CAN HELP= 1
COLLECT CONTACT INFORMATION FOR SOMEONE ELSE= 2
[IF E1=1, GO TO E2,
IF E1=2, GO TO CONTACT BLOCK;]
E2. (READ IF NECESSARY: At this time, [NUMBER FROM CUSTOMER LIST] customer[s] identified [PHARMACY] as a
place where they received prescribed medication during [FILL_YR]. [The/Each] customer signed an authorization form allowing us to contact you for information about the prescribed medication they received in [FILL_YR].)
I would like to fax the authorization form[s] to you, along with additional information explaining the study.
I need to be sure I have the correct information for the packet. Should I direct it to you?
• READ IF THE PERSON ON THE PHONE WOULD LIKE TO PROVIDE THE DATA PRIOR TO RECEIVING AUTHORIZATION FORM(S): In order to remain HIPAA compliant, I need to send you the authorization form[s] first. Once you have received the form[s], then we can arrange for the collection of the data.
YES= 1
NO= 2

[GO TO CONTACT BLOCK]

[F]DC: EXPLAIN NEXT STEPS

F1.	Once you have received the authorization form[s] [if # of customers is < or =25, show "we will call back to collect the data over the phone", if # of
	customers is >25, show "you can send us the patient profiles by either fax or mail, or we can call back to collect the data over the phone."] We
	are interested in collecting profiles for each customer that includes the amount paid by the customer and the amount paid by any third party
	payers for all prescriptions in [FILL_YR]. We are also interested in collecting the NDC, date filled or refilled, and quantity dispensed with dosage
	form. We would appreciate it if you could also include the types of the third parties.

PHARMACY WILL RESPOND:	
BY PHONE	1
BY FAX	2
BY MAIL	3

[IF F1 = 1 GO TO F2, IF F1 = 2 GO TO F2, IF F1 = 3 GO TO F2]

F2. Within the next 24 hours we will [fax/mail] you the authorization form[s] and include an instruction sheet. If you have any questions about what to send us, please call our toll-free number on the instruction sheet. We will call to verify that you received the authorization forms.

[We will work with you to set up a good time to collect the data over the phone./

We may call again if other customers identify this pharmacy as a source of prescribed medication.]

[Instrument logic will be implemented so text only appears on screen when provider verification has not been completed: Before we send you the form(s)s I'll need to determine that all of the providers I have listed were in fact associated with this pharmacy in [FILL_YR]. I'm going to read you a list of providers; please tell me if each one was associated with this pharmacy in [FILL_YR].]

GO TO EXIT;

[G]VERIFY RECEIPT OF AFs

_Intro. May I please speak to [POC NAME]?
PERSON IS ON THE PHONE= 1
PERSON IS NOT AVAILABLE 2
F G_Intro=1, GO TO G1,
G_Intro =2, GO TO APPOINTMENT SCREEN]
1. Hello, my name is (YOUR NAME). I am calling on behalf of the U.S. Department of Health and Human Services. For quality assurance and training purposes, this call may be monitored. We previously spoke about the MEPS study.
Did you receive the authorization form[s] we [faxed/mailed] to you?
YES, RECEIVED ALL = 1
YES, BUT PROBLEM REPORTED/NEEDS A RE-SEND = 2
NO = 3
F G1=1 and F1 = 1 (PHONE) GO TO G2;
G1=1 and F1 = 2 (FAX) OR 3 (MAIL) GO TO G4;
G1=2 OR 3, GO TO G5]

G2.	If it is convenient for you, we can just go ahead and complet	te the data forms together over the phone right now. I'd
	be happy to hold on while you get the information you need	d from your records.
	WILL COMPLETE BY PHONE NOW	= 1
	WILL COMPLETE BY PHONE IN THE FUTURE	= 2
	[IF G2=1 GO TO EXIT SCREEN;	
	IF G2=2 GO TO G3]	
G3.	I understand. What would be the best day and time to call	you back to complete the data forms?
	o EARLY MORNING = 9AM	
	o LATE MORNING = 11AM	
	o EARLY AFTERNOON = 2PM	
	o LATE AFTERNOON = 4PM	
	DATE:	
	R's TIME:	AM/PM
	TIME ZONE:	
IF C	OMPLETE, GO TO EXIT SCREEN	

Please send in the complete [FILL_YR] records for each customer listed. The information we are attempting to collect from these records includes NDC, drug name, date filled, quantity dispensed, days supplied, and payments for each prescription.
When will you send us these records?
DATE:
IF DATE IS SELECTED REPEAT THE DATE AND THE DAY OF THE WEEK
OR
U DAYS (NUMBER) U DAYS (NUMBER)
CA 4. They know May will call you heak if we do not receive the recentle by [FILL DATE FDOM CA/CALCULATE DATE IF
G4_1: Thank you. We will call you back if we do not receive the records by [FILL DATE FROM G4 (CALCULATE DATE IF DAYS/WEEKS ENTERED)].
YOUR NEXT STEPS WILL BE TO EXIT THE CONTACT GUIDE AND CODE THE CASE AS "AFS RECEIVED. WAITING FOR RECORDS TO BE SENT". THEN SET A CALL BACK AFTER THE RECORDS ARE EXPECTED SO WE CAN PROMPT AGAIN IF THEY STILL HAVE NOT BEEN RECEIVED.

DATE SHOULD BE USED/CALCULATED FROM G4

G4. Our records indicate that you will [fax/mail] the records to us.

IF RECORDS ARE NOT RECEIVED BY THE SPECIFIED DATE/CALCULATED DATE A CALLBACK SHOULD BE AUTOMATICALLY SET IN THE SYSTEM]

GO TO EXIT SCREEN

G4_2:	

We were anticipating receiving ph	narmacy records from you by [DATE/CALCULATED DATE FRC	M G4], but my records
show we have not received them.	Have you sent the records to us?	

/ES1
NO2
FILL DATE/CALCULATED DATE FROM G4.
F G4_2 = 2 GO G4_5
G4_3: How did you send the records? Did you fax, mail hardcopies via express or regular mail, mail CDs via express or regular mail, or use healthport?
FAX1
MAIL HARDCOPIES VIA EXPRESS MAIL2
MAIL HARDCOPIES VIA REGULAR MAIL3
MAIL CDs VIA EXPRESS MAIL4
MAIL CDs VIA REGULAR MAIL5
HEALTHPORT6
OTHER (Specify:)7

 $\label{thm:condition} \mbox{IF POC IS SENDING CD: Was the password provided or did you send it separately?}$

○ □ PROVIDED
○ ☐ EMAILED SEPARATELY
○ ☐ MAILED SEPARATELY
○ □ NOT APPLICABLE
G4_4: What date did you send them?
DATE:
Thank you for sending them. The records are received in a separate department and it can take a few days to upload the documents into our system. We will investigate and call you back if we have further questions. We apologize for any inconvenience.
INTERVIEWER:
 DISPOSITION THE CASE AT CATEGORY: REFUSALS/PROBLEMS/OTHER WITH EVENT CODE 675-CASE REQUIRES SUPERVISOR REVIEW LEAVE A DETAILED CALL HISTORY COMMENT AFTER ENDING THE CALL USE "DIFFICULT CASE" SHEET TO CAPTURE CASE ID AND DETAILS AND HAVE A TEAM LEAD OR SUPERVISOR FOLLOW UP AND RESOLVE WITHIN 24 HOURS
NEXT WILL ROUTE TO EXIT SCREEN
G4_5
We need to obtain these records for the study as soon as possible. Is there something that can be done to speed up (or expedite) the process?
INTERVIEWER: LISTEN TO POC TO DETERMINE IF THERE IS ANYTHING WE CAN DO TO HELP FACILITATE THEM SENDING IN RECORDS. OFFER:
 FTP AND SECURE E-MAIL A FEDEX PICKUP FOR CASES THAT ARE ABOVE 15 PAIRS
When will you send us these records?
DATE:

OR	
(NU	○ ☐ DAYS MBER) ○ ☐ WEEKS
	complete [FILL_YR] records for each customer listed. The information we are attempting to collect includes NDC, drug name, date filled, quantity dispensed, days supplied, and payments for each
G4_6: Thank you. DAYS/WEEKS ENTE	We will call you back if we do not receive the records by [FILL DATE FROM G4_5 (CALCULATE DATE IF ERED)].
INTERVIEWER: SE	T A CALL BACK AFTER THE RECORDS ARE EXPECTED SO WE CAN PROMPT AGAIN IF THEY STILLHAVE ED.
DATE	SHOULD BE CALCULATED FROM G4_5.
GO TO	D EXIT SCREEN
G5. I'm sorry. Let me	re-send the authorization form[s] to you.
In	eed to be sure I have the correct information for the packet. Should I direct it to you?
YES	5 = 1
NO) = 2
	ON ON PHONE WANTS TO PROVIDE DATA BEFORE RECEIVING AUTHORIZATION FORMS: In order to remain HIPAA compliant,

data.

[IF G5=1, GO TO CONTACT_BLOCK, IF G5=2, GO TO CONTACT_BLOCK,]

[H]BAD INFO FOR OTHER DEPT./CORP.

Н1	ASK (BY NAME)	TO SPEAK WITH	THE POC WHO	DEALS WITH THE	OTHER DEPARTMEN	NT OR CORPORATI	FOFFICE
111.	ASIN (DI NAIME)	I O SELAK WITH	THE POC WITO	DEALS WILLIAM			

This is (YOUR NAME) calling on behalf of the U.S. Department of Health and Human Services.

For quality assurance and training purposes, this call may be monitored.

We previously spoke about the MEPS study. Thank you for providing the contact information for [CORPORATE/DEPARTMENT NAME]. Unfortunately we were unable to locate [CORPORATE/DEPARTMENT NAME] with the contact information you provided. Could you please verify the contact information we currently have for [CORPORATE/DEPARTMENT NAME]?

[PRESENT CORPORATE/DEPARTMENT CONTACT INFO HERE]

OTHER DEPARTMENT/CORPORATE OFFICE CONTACT INFO IS CORRECT__=1

OTHER DEPARTMENT/CORPORATE OFFICE CONTACT INFO IS NOT CORRECT=2

[IF H1=1, GO TO H2,

IF H1=2, GO TO CONTACT BLOCK]

H2. That is currently the information we have on file. Do you know of any other way we can get in touch with [CORPORATE/DEPARTMENT NAME]?

YES = 1

NO = 2

IF H2 = 1 GO TO CONTACT_BLOCK.

IF H2=2 GO TO EXIT.
[I]OTHER DEPT./CORP. CONTACT?
11. ASK (BY NAME) TO SPEAK WITH THE POC WHO DEALS WITH THE OTHER DEPARTMENT OR CORPORATE OFFICE
This is (YOUR NAME) calling on behalf of the U.S. Department of Health and Human Services.
For quality assurance and training purposes, this call may be monitored.
Managinal and a back to MEDC to the Theology of a good district the context in formation for
We previously spoke about the MEPS study. Thank you for providing the contact information for
[CORPORATE/DEPARTMENT NAME]. We were able to locate [CORPORATE/DEPARTMENT NAME] with the information you
provided. However, they reported that they did not maintain the patient profiles for [PHARMACY(S)] in [FILL_YR]. Could you please
check to see if another department maintained patient profiles for [PHARMACY(S)] in [FILL_YR]?
OTHER DEPARTMENT MAINTAINED PROFILES 1
NO OTHER DEPARTMENT MAINTAINED PROFILES
NO OTHER DEPARTMENT MAINTAINED PROFILES
[IF I1=1, GO TO CONTACT BLOCK,
IF I1=2, GOTO EXIT]
CONTACT BLOCK
FOLLOW-UP QUESTIONS

CB1. WILL YOU BE CALLING THIS PERSON NEXT

1.

2.

YES

NO

CB2. WHAT TYPE OF POC IS THIS PERSON?

- 1. PHARMACY LEVEL GATEKEEPER
- 2. HANDLES RELEASE OF IN-HOUSE PROFILES
- 3. DEALS WITH OTHER DEPARTMENT/CORPORATE OFFICE
- 4. OTHER DEPARTMENT/CORPORATE OFFICE GATEKEEPER
- 5. HANDLES RELEASE OF RECORDS FOR OTHER DEPARTMENT/CORPORATE OFFICE
- 6. COURTESY PACKET RECIPIENT
- 7. PERMISSION PACKET RECIPIENT

CB3. WHAT TYPE OF PACKET ARE YOU SENDING?

- 1. FAX
- 2. MAIL
- 3. N/A

CB3A: COMMENTS

CB4. ADD ANTOHER POC?

- 1. YES
- 2. NO

SET CALLBACK/APPOINTMENT

	O EARLY MORNING = 9AM
	0 LATE MORNING = 11AM
	o EARLY AFTERNOON = 2PM
	o LATE AFTERNOON = 4PM
	DATE:
	R's TIME: AM/PM
	TIMEZONE:
ALL GO TO EXIT	FROM HERE
	EXIT SCREEN
PRESS FINISH T	O EXIT CONTACT GUIDE AND TO GO TO CASE MANAGEMENT SYSTEM.
DO NOT HANG	UP UNTIL YOU GET TO CALL DISPOSITION SCREEN.
IF POC RECEIV	ED AUTHORIZATION FORMS AND CAN REPORT DATA BY PHONE NOW, ENTER EVENT CODE 441: AFs Received-Ready for Data
IF YOU NEED T	O SEND A COURTESY OR PERMISSION PACKET:
1.	SAVE EVENT CODE FOR FAX/MAIL PACKET TO THIS POC FIRST
2.	RE-ENTER CONTACT GUIDE AND CALL THE BILLING SERVICE OR PERMISSION POC
3.	SAVE EVENT CODE FOR FAX/MAIL PACKET FOR COURTESY OR PERMISSION PACKET

Can you please provide me with a better time to call back in order to reach him/her?

(J) GAINING PERMISSION: TALKING POINTS
INTRODUCTION:
May I please speak to [POC NAME]?
Hello, my name is (YOUR NAME).
I am calling on behalf of the U.S. Department of Health and Human Services. We are conducting MEPS which is a study about how
people in the United States use and pay for health care. For quality assurance and training purposes, this call may be monitored.
I recently spoke with {POC YOU ARE WORKING WITH FOR DATA COLLECTION} about the study. I explained that at this time, [NUMBER FROM PATIENT LIST] patient[s] identified [PHARMACY] as a place where they received prescribed medication during [FILL_YR]. [The/Each] patient signed an authorization form allowing us to contact you for information about the prescribed medication they received from [PHARMACY] IN [FILL_YR]. Much of the information we need is within the patient profiles.
{POC YOU ARE WORKING WITH FOR DATA COLLECTION} has agreed to participate and provide us with the information we are looking for, but has requested that we first send you a copy of the authorization form[s] in order to receive permission to release the data to us.
I'm calling to confirm that you are in fact the best person to receive the form[s] and information about the study by fax, and confirm your contact information so that I can address the fax to you.
GO TO CONTACT BLOCK
VERIFY PERMISSION PACKET RECEIPT:
May I please speak to [POC NAME]?
(Hello, my name is (YOUR NAME).) I am calling on behalf of the U.S. Department of Health and Human Services. We
previously spoke about the MEPS study. For quality assurance and training purposes this call may be monitored. Did you receive the authorization form[s] we sent to you?

EXIT TO CMS BY PRESSING FINISH, BREAK-OFF SHOULD BE A SEPARATE FUNCTION.

- IF THE PERSON ON THE PHONE **DID** RECEIVE THE FORMS, ASK:
 - Do you have any questions or concerns about the study information or the forms we sent?
 - At this point may I follow-up with {POC YOU ARE WORKING WITH FOR DATA COLLECTION} about the release of data?
 - O IF YOU ARE CLEARED TO SPEAK WITH THE POC YOU ARE WORKING WITH FOR DATA COLLECTION,
 - EXIT TO THE CMS, MAKE THE POC YOU ARE WORKING WITH FOR DATA COLLECTION THE PRIMARY POC ON THE POC SCREEN
 - CALL THEM USING SECTION G: VERIFY RECEIPT OF AFs
 - O IF THE PERSON ON THE PHONE DOES NOT GIVE YOU PERMISSION
 - EXIT TO THE CMS TO CODE THE CASE AS "CASE REQUIRES SUPERVISOR REVIEW" AND ENTER A PROBLEM REPORT ON THIS CASE WHEN YOU RETURN TO THE CMS
- IF THE PERSON ON THE PHONE **DID NOT** RECEIVE THE FORMS, SAY
 - I'm sorry. Let me re-send the authorization form[s] to you.
 - O GO TO THE CONTACT BLOCK BY PRESSING NEXT AND VERIFY THE CONTACT INFORMATION WE HAVE ON FILE, THEN
 - O EXIT TO THE CMS AND TRIGGER A RE-SEND OF THE PERMISSION PACKET TO THIS PERSON

NEXT TAKES USER TO CONTACT BLOCK