

Informational Questions

General Instructions:

The following questions should be answered by someone within the health plan organization with significant knowledge about the current and future state of payment reform from the health plan’s perspective.

When responding to the questions, please consider your response within a 24-month time horizon.

APM = Alternative Payment Model. APM refers to health care payment methods that use financial incentives to promote or leverage greater value - including higher quality care at lower costs - for patients, purchasers, payers and providers. APMs are payment arrangements in Categories 3 & 4. You can refer to the refreshed [LAN APM Framework](#) if you need more information on APMs.

All responses will be confidential and aggregated with other responses. No health plan or individual will be attributed to any responses.

Question #	Question	Response Options
1	<p>From [health plan]’s perspective, what do you think will be the trend in APMs over the next 24 months? (Select 1 response)</p> <p><i>Survey instructions: If respondent selects b or d, the respondent will skip Q2. If the respondent selects a or c, they will be directed to Q2.</i></p>	<ul style="list-style-type: none"> a. APM activity will increase b. APM activity will stay the same c. APM activity will decrease d. Not sure
2	<p>If you responded that APMs will either increase or decrease, which single APM subcategory do you think will be most impacted? (Select 1 response)</p>	<ul style="list-style-type: none"> a. 3A (e.g., shared savings) b. 3B (e.g., shared risk, procedure based bundled payment) c. 4A (e.g., condition-specific population-based payment, condition-specific bundled payments) d. 4B (e.g., full or percent of premium population-based payments) e. 4C (e.g., integrated payment and delivery programs) f. Not sure
3	<p>From [health plan]’s perspective, what are the top barriers to APM adoption? (Select up to 3)</p>	<ul style="list-style-type: none"> a. Provider interest / readiness b. Health system interest / readiness c. Purchaser interest / readiness d. Government influence

		<ul style="list-style-type: none"> e. Ability to operationalize f. Willingness to take on financial risk g. Potential financial impact h. Market factors i. Other (please list): _____
4	From [health plan]'s perspective, what are the top facilitators of APM adoption? (Select up to 3)	<ul style="list-style-type: none"> a. Provider interest / readiness b. Health system interest / readiness c. Purchaser interest / readiness d. Government influence e. Ability to operationalize f. Willingness to take on financial risk g. Potential financial impact h. Market factors i. Other (please list): _____
5	[Below] is a list of potential outcomes that could be impacted by APM adoption. From [health plan]'s perspective, please indicate to what extent you agree or disagree that APM adoption will result in each of the following outcomes.	<ul style="list-style-type: none"> a. Better quality care Strongly disagree__ Disagree__ Agree__ Strongly agree__ Not Sure__ b. More affordable care Strongly disagree__ Disagree__ Agree__ Strongly agree__ Not Sure__ c. Improved care coordination Strongly disagree__ Disagree__ Agree__ Strongly agree__ Not Sure__ d. More consolidation among health care providers Strongly disagree__ Disagree__ Agree__ Strongly agree__ Not Sure__ e. Higher unit prices Strongly disagree__ Disagree__ Agree__ Strongly agree__ Not Sure__ f. Other (please list) _____