

### AMERICAN SAMOAN LONGLINE COST-EARNINGS QUESTIONNAIRE 2015

**This is a voluntary survey.**

Hello, please help us (NOAA) to better understand the importance of longline fishing in American Samoa. Your details of fishing expenditures are important to ensure accurate results. We want to best represent American Samoa fishermen, and we can only do that by hearing from as many fishermen as possible. While your response is voluntary, we hope that you can help us in this research.

Paperwork Reduction Act Statement. Public reporting burden for this collection of information is estimated to average 30 minutes per response including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other suggestions for reducing this burden to NOAA IRC, NMFS/PIFSC/DO/Dr. Minling Pan, 1845 Wasp Blvd., Building 176, Honolulu HI 96818. The information you provide will not be released for public use except in aggregate statistical form without identification as to its source. We will combine your responses with information provided by other participants, and report it in summary form so that responses for any individual vessel cannot be identified. Notwithstanding any other provisions of the law, no person is required to respond to, nor shall any person be subjected to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

Date of interview: \_\_\_\_\_

Vessel Name: \_\_\_\_\_

Vessel's permit number: \_\_\_\_\_

Interviewee's name: \_\_\_\_\_ Contact (phone): \_\_\_\_\_

Interviewee position:  Vessel owner     Agent     Captain

Vessel operator:     Owner operated     Hired Captain

#### **I. About the Owner OR Owner Operator**

1. How many longline fishing vessels do you own with American Samoa longline permits? \_\_\_\_\_ vessel(s)

1a. How many vessels were active in 2015? \_\_\_\_\_

2. How long have you owned this vessel? \_\_\_\_\_ years

3. Besides selling fish in Cannery, did you sell fish in another place in 2015?     Yes     No

*If yes, where did you sell your fish? Was there a fee? And how much?*

3a. Where: \_\_\_\_\_

3b. Fee: \$ \_\_\_\_\_

*If yes, what percent of your catch was sold to Cannery and others?*

3c. \_\_\_\_\_% to Cannery

3d. \_\_\_\_\_% to others

**II. About the Hired Captain** (if you are interviewing owner-operator, go to #8)

4. Is the hired captain...  
 your family member     relative     other local     foreigner
5. Is the hired captain under a contract?  
 Yes    5a. *If yes*, how long is the current contract? \_\_\_\_\_ trips or \_\_\_\_\_ years  
 No
6. How long has your captain been with you company? \_\_\_\_\_ years
7. Was it difficult to find a hired captain to operate this vessel?  
 Yes, always     Yes, sometime     No
8. Did you have difficult time finding crew as you needed?  
 Yes, always     Yes, sometime     No

**III. About the Vessel and Vessel Price**

9. When was the vessel purchased? \_\_\_\_\_ year
10. What was the vessel purchase price? \$ \_\_\_\_\_
11. What is the vessel current (appraisal) value? \$ \_\_\_\_\_
12. What is the vessel replacement value? \$ \_\_\_\_\_
13. When was the vessel built? \_\_\_\_\_ year
14. What is the vessel's fuel capacity? \_\_\_\_\_ gallons
15. What is the vessel's holding (fish) capacity? \_\_\_\_\_ metric tons
16. What is the vessel length? \_\_\_\_\_ feet
17. What is the vessel width/beam? \_\_\_\_\_ feet
18. Number and horsepower of engines:  
 Engine 1: \_\_\_\_\_ horsepower  
 Engine 2: \_\_\_\_\_ horsepower

**IV. Fixed Costs in 2015**

19. How was the mooring fee paid, before every trip's departure or by month?  before trip    or     by month  
 19a. What was the estimated mooring fees in 2015? \$ \_\_\_\_\_ per year
20. Did you do your own bookkeeping/accounting?  Yes     No  
 20a. *If no*, how much did you spend on bookkeeping /accounting in 2015? \$ \_\_\_\_\_ per year
21. What was the annual insurance cost for this vessel in 2015? \$ \_\_\_\_\_ per year  
 21a. This included (please check):

- Vessel only
- Liability only ("P" and "I")
- Health (Please specify who is covered) \_\_\_\_\_
- Vessel and liability
- Vessel, liability, and health
- Pollution

22. Did you have any vessel loan payments in 2015?

- Yes 22a. *If yes, how much?* \$ \_\_\_\_\_ per month or \$ \_\_\_\_\_ per year
- No

23. What major repairs or gear replacement were done in 2015 and what were the costs? Including major repairs to get ready for the first trip, gear/equipment repaired or replaced or added in 2015, but NOT including dry dock and trip variable repair costs (examples: generators, engine transmission, gear box for engine, engine parts, spool, and exhaust system). Please specify:

\_\_\_\_\_ \$ \_\_\_\_\_

\_\_\_\_\_ \$ \_\_\_\_\_

\_\_\_\_\_ \$ \_\_\_\_\_

\_\_\_\_\_ \$ \_\_\_\_\_

24. Did you spend on any routine maintenance (performed at least once a year) in 2015 (not including dry dock & trip costs)? Please specify:

\_\_\_\_\_ \$ \_\_\_\_\_

\_\_\_\_\_ \$ \_\_\_\_\_

25. Are there any other fixed (annual) costs which I haven't included? Please specify:

\_\_\_\_\_ \$ \_\_\_\_\_

\_\_\_\_\_ \$ \_\_\_\_\_

26. About dry dock cost ...

- 26a. When did you last dry dock your vessel? \_\_\_\_\_ year
- 26b. How much did it cost? \$ \_\_\_\_\_
- 26c. How often do you dry dock? How many years in between? \_\_\_\_\_ years

27. If the vessel dry docked in 2015, ask for cost information...

27a. What major repairs were done in drydock in 2015? (examples: costs paid to shipyard, painting, steel replacement on bottom, new steering, sandblasting, shafting)

\_\_\_\_\_ cost \$ \_\_\_\_\_

\_\_\_\_\_ cost \$ \_\_\_\_\_

\_\_\_\_\_ cost \$ \_\_\_\_\_

\_\_\_\_\_ cost \$ \_\_\_\_\_

28. Have you overhauled your engine in the past?  Yes  No  
 28a. When did you last overhaul your vessel? \_\_\_\_\_ year  
 28b. How much did it cost? \$ \_\_\_\_\_  
 28c. How often do you overhauled? How many years in between? \_\_\_\_\_ years

**V. Labor Costs**

*In the following questions the terms ‘share’ and ‘percentage’ (%) are generally interpreted as the same concept — part of the revenue from a fishing trip goes towards the crew. This is in contrast to ‘flat rate’ (\$) which is when a crewmember earns the same amount of money regardless of the revenues from a fishing trip.*

**Trip Revenue is defined as after sale revenue. Net revenue is defined as after sale and trip costs are deducted.**

29. How was an agent paid if your boat was managed by an agent in 2015?  
 Flat rate \$ \_\_\_\_\_  per trip  per month  per year  
 Shares \_\_\_\_\_% of  trip revenue  net revenue  
 Some flat rate, some shares (details: \_\_\_\_\_)
30. How was the captain paid in 2015?  
 Flat rate \$ \_\_\_\_\_  per trip  per month  per year  
 Shares \_\_\_\_\_% of  trip revenue  Revenue  
 Some flat rate, some shares (details: \_\_\_\_\_)
31. Which of the following trip expenses did you subtract from the trip revenue to get net revenue (for captain shares)?  
 Trip costs (e.g. fuel, bait, resupply of gears, prevision, etc.)  
 Agent fee  
 Others (details: \_\_\_\_\_)
32. How many crew does the vessel usually have? \_\_\_\_\_ (NOT including captain/owner operator)
33. What is the longest time a current crew has been working with this vessel? \_\_\_\_\_ years
34. What were the share percentages and/or flat rates for different positions in 2015? Any bonuses? Any initial payment were paid and when? (please list details)

Position	Foreigner (Y/N)	Shares or %	Of Trip Revenue or Net Revenue	Flat Rate  (Per Trip or Per Month)	Bonuses  (Per Trip or Per Month)	Initial Payment (when hired)	What Year (for initial payment)
Owner(s)	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____	
Owner/Operator	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____	
Agent fee	<input type="checkbox"/> Yes <input type="checkbox"/> No	Generated from Q29	Generated from Q29	Generated from Q29	\$ _____ Per trip Per	\$ _____	
Captain	<input type="checkbox"/> Yes <input type="checkbox"/> No	Generated from Q30	Generated from Q30	Generated from Q30	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____	
Crewmember 1	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____%	<input type="checkbox"/> trip rev <input type="checkbox"/> net rev	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____ <input type="checkbox"/> Per trip <input type="checkbox"/> Per month	\$ _____	



8. TRIP COMMUNICATIONS COST (amount spent for this trip on satellite phone and/or data calls, email, etc.)

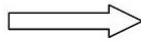
\$

9. FREIGHT OR EXPORT COST (the cost of transporting fish to other markets other than canneries)

\$

10. MISCELLANEOUS COSTS (please list the details)

\$



Details of misc. costs

Items	Cost
1.	
2.	
3.	

11. TOTAL ESTIMATED TRIP COSTS (ask, don't add)

\$

Fish price  GG  Round

Species	Price
1. Albacore	
2. Yellowfin	
3. Bigeye	
4. Skipjack	
5. Wahoo	

12. CAPTAIN OF THIS TRIP (check one)

Owner Operated  Hired Captain

13. CREW INFORMATION

Number of crew (DO NOT include captain)

Number of foreign crew