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| **PRICES PAID FOR FERTILIZERS LIMING AND AGRICULTURAL CHEMICALS - FP7 -** **March** **2013** | | | | | | |
|  | | | OMB No. 0535-0003  Approval Expires: 3/31/2014  Project Code: 171 QID: 051007  SMetaKey: 3094 | | | |
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|  | | | **SURVEY_LOGO_1:USDA_logo_bw.gif** | **new_nass_logo_bw** | | **NATIONAL**  **AGRICULTURAL**  **STATISTICS**  **SERVICE** |
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|  |  | **U.S. Department of Agriculture**,  Rm 5030, South Building  1400 Independence Ave., S.W.  Washington, DC 20250-2000  Ph: 1-800-727-9540  Fax: 202-690-2090  E-mail: nass@nass.usda.gov  AR, OK, TX |

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| Please make corrections to name, address and ZIP Code, if necessary. | | | | | | | | |
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| Data from this survey are used to compute the index of Prices Paid by Farmers. This index measures price trends and changes that affect farm production input costs. Specifically, data from this survey are used for: 1) Evaluation of Farm policy and legislation, 2) Updating cost of production estimates used in determination of net farm income , 3) Computation of Parity Prices for selected agricultural commodities. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes in combination with similar reports from other producers. Response is **voluntary**. However, your cooperation is very important in order to estimate these prices accurately.  Please mail your report promptly in the enclosed postage paid envelope. Thank you for your cooperation. | | | | | | | | |
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| According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number is 0535-0003. The time required to complete this information collection is estimated to average 15 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. | | | | | | | | |
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| **INSTRUCTIONS** |
| • Report prices currently in effect. |
| • Report prices only for items sold. |
| • Prices should be reported on a bulk basis if most sales are made in bulk form. |
| • Deduct any discounts normally given. |
| • Report an average price for the **most commonly** sold, not a range of prices. |
| • Exclude cost of application for Nitrogen Solutions and Anhydrous Ammonia. Include cost of application for  ground limestone. |
| • Exclude sales tax. |
| • Report prices for the ACTIVE INGREDIENTS specified in the questionnaire. Chemical trade names have been given to assist with the reporting process and are only examples of what may exist for each active ingredient. |

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| 1. Did this operation have Fertilizers and/or Agricultural Chemicals on hand for sale to farmers in the U.S.  on March 15, 2013? |
| **Yes** - [Go to **Question 3.**] **No** - [Go to **Question 2.**] |

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| 2. Will this operation have Fertilizers and/or Agricultural Chemicals on hand for sale to farmers in the U.S. in the future? |

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| 1**Yes** -Please return this form. 3**No** -Please return this form. |

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| 3. Report price per unit of Fertilizers and/or Agricultural Chemicals on hand for sale to farmers in the U.S.  on March 15, 2013 in the following tables. |

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| **MIXED FERTILIZER** | **Package or Container Size** | **Unit Code**  **(from list below)** | **Package or**  **Container Price** |

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| 0 -18 - 36 | | | 4782  **.\_\_ \_\_** | | 1782 | | 782  $ | | **. \_\_ \_\_** | |
| 0 - 26 - 26 | | | 4800  **.\_\_ \_\_** | | 1800 | | 800  $ | | **. \_\_ \_\_** | |
| 10 - 34 - 0 | | | 4719  **.\_\_ \_\_** | | 1719 | | 719  $ | | **. \_\_ \_\_** | |
| 11 - 52 - 0 | | | 4720  **.\_\_ \_\_** | | 1720 | | 720  $ | | **. \_\_ \_\_** | |
| 13 - 13 - 13 | | | 4722  **.\_\_ \_\_** | | 1722 | | 722  $ | | **. \_\_ \_\_** | |
| 16 - 6 - 12 | | | 4793  **.\_\_ \_\_** | | 1793 | | 793  $ | | **. \_\_ \_\_** | |
| 16 - 20 - 0 | | | 4725  **.\_\_ \_\_** | | 1725 | | 725  $ | | **. \_\_ \_\_** | |
| 17 - 17 - 17 | | | 4795  **.\_\_ \_\_** | | 1795 | | 795  $ | | **. \_\_ \_\_** | |
| 18 - 46 - 0 (Diammonium Phosphate) | | | 4726  **.\_\_ \_\_** | | 1726 | | 726  $ | | **. \_\_ \_\_** | |
| 19 - 19 - 19 | | | 4796  **.\_\_ \_\_** | | 1796 | | 796  $ | | **. \_\_ \_\_** | |
| 20 - 10 - 0 | | | 4696  **.\_\_ \_\_** | | 1696 | | 696  $ | | **. \_\_ \_\_** | |
| 21 - 7 - 14 | | | 4826  **.\_\_ \_\_** | | 1826 | | 826  $ | | **. \_\_ \_\_** | |
| 21 - 8 -17 | | | 4697  **.\_\_ \_\_** | | 1697 | | 697  $ | | **. \_\_ \_\_** | |
| 24 - 8 - 0 | | | 4797  **.\_\_ \_\_** | | 1797 | | 797  $ | | **. \_\_ \_\_** | |
| 25 - 5 - 0 | | | 4822  **.\_\_ \_\_** | | 1822 | | 822  $ | | **. \_\_ \_\_** | |
| Other, *specify* | 5330 | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | |  | |  | |  | |  | |

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| **FERTILIZER MATERIALS** | **Package or Container Size** | **Unit Code**  **(from list below)** | **Package or**  **Container Price** |

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| Muriate of Potash - 60 - 62% K2O - (Potassium Chloride) | | | 4701  **.\_\_ \_\_** | 1701 | 701  $ | **. \_\_ \_\_** |
| Triple Superphosphate (conc.) - 44 - 46% P2O5 | | | 4703  **.\_\_ \_\_** | 1703 | 703  $ | **. \_\_ \_\_** |
| Nitrogen Solution - 28% N - (exclude cost of application) | | | 4730  **.\_\_ \_\_** | 1730 | 730  $ | **. \_\_ \_\_** |
| Nitrogen Solution - 32% N - (exclude cost of application) | | | 4732  **.\_\_ \_\_** | 1732 | 732  $ | **. \_\_ \_\_** |
| Ammonium Nitrate - (approximately 33.5% N) | | | 4733  **.\_\_ \_\_** | 1733 | 733  $ | **. \_\_ \_\_** |
| Urea - 44 - 46% N | | | 4734  **.\_\_ \_\_** | 1734 | 734  $ | **. \_\_ \_\_** |
| Anhydrous Ammonia - (exclude cost of application) | | | 4735  **.\_\_ \_\_** | 1735 | 735  $ | **. \_\_ \_\_** |
| Sulfate of Ammonia - 20.5 - 21.0% N | | | 4728  **.\_\_ \_\_** | 1728 | 728  $ | **. \_\_ \_\_** |
| Other, *specify* | 5331 | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |  |

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| **LIMING MATERIALS** | **Package or Container Size** | **Unit Code**  **(from list below)** | **Package or Container Price** |

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| Ground Limestone (include cost of application) | | | 4761  **.\_\_ \_\_** | 1761 | 761  $ | **. \_\_ \_\_** |
| Other, *specify* | 5332 | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |  |

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| **FUNGICIDES** | |  |  |
| ACTIVE INGREDIENT – TRADE NAME | **Package or Container Size** | **Unit Code**  **(from list below)** | **Package or Container Price** |

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| --- | --- | --- | --- | --- | --- | --- | --- |
| Captan, 50% WP | | | 4736 | **. \_\_ \_\_** | 1736 | 736  $ | **. \_\_ \_\_** |
| Captan, 80% WP | | | 4740 | **. \_\_ \_\_** | 1740 | 740  $ | **. \_\_ \_\_** |
| Chlorothalonil, 6 lbs./gallon - Echo 720, Bravo 720 | | | 4773 | **. \_\_ \_\_** | 1773 | 773  $ | **. \_\_ \_\_** |
| Copper Hydroxide, 77% - Kocide 101 | | | 4966 | **. \_\_ \_\_** | 1966 | 966  $ | **. \_\_ \_\_** |
| Copper Hydroxide, 54% - Kocide 2000 | | | 4741 | **. \_\_ \_\_** | 1741 | 741  $ | **. \_\_ \_\_** |
| Ferbam, 76% - Carbamate WDG | | | 4974 | **. \_\_ \_\_** | 1974 | 974  $ | **. \_\_ \_\_** |
| Fosetyl-Al, 80% - Aliette WDG | | | 4972 | **. \_\_ \_\_** | 1972 | 972  $ | **. \_\_ \_\_** |
| Mancozeb, 75% - Dithane DF Rainshield, Penncozeb 75 DF | | | 4774 | **. \_\_ \_\_** | 1774 | 774  $ | **. \_\_ \_\_** |
| Myclobutanil, 40% - Nova 40W, Rally 40WSP | | | 4968 | **. \_\_ \_\_** | 1968 | 968  $ | **. \_\_ \_\_** |
| Sulfur, 80% - Microthiol Disperss, Kumulus DF | | | 4705 | **. \_\_ \_\_** | 1705 | 705  $ | **. \_\_ \_\_** |
| Triadimefon, 50% - Bayleton 50% WP, Bayleton 50% | | | 4965 | **. \_\_ \_\_** | 1965 | 965  $ | **. \_\_ \_\_** |
| Ziram, 76% - Ziram 76DF, Ziram Granuflo | | | 4964 | **. \_\_ \_\_** | 1964 | 964  $ | **. \_\_ \_\_** |
| Other, *specify* | 5333 | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |  |  |

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|  | Unit Codes for Column 3 | | | |  |
|  | Liquid Measure | | Dry Measure | |  |
|  | Code | Unit | Code | Unit |  |
|  | 12 | Gallon | 1 | Pound |  |
|  | 13 | Quart | 2 | Cwt |  |
|  | 14 | Pint | 3 | Ton |  |
|  | 15 | Liquid Oz | 23 | Fifty Pound Bag |  |
|  | 41 | Liter | 24 | Hundred Pound Bag |  |
|  |  |  | 28 | Dry Oz |  |
|  |  |  | 30 | Grams |  |

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| **HERBICIDES** | |  |  |
| ACTIVE INGREDIENT – TRADE NAME | **Package or Container Size** | **Unit Code**  **(from list below)** | **Package or Container Price** |

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| --- | --- | --- | --- | --- | --- |
| 2, 4-D, 3.8 lbs./gallon - 2, 4-D Amine 4, Weedar 64 | 4742 | **. \_\_ \_\_** | 1742 | 742  $ | **. \_\_ \_\_** |
| Acetochlor, 6.4 lbs./gallon - Surpass EC | 4939 | **. \_\_ \_\_** | 1939 | 939  $ | **. \_\_ \_\_** |
| Alachlor, 4 lbs./gallon - Lasso, Micro-Tech | 4743 | **. \_\_ \_\_** | 1743 | 743  $ | **. \_\_ \_\_** |
| Atrazine, 4 lbs./gallon - Atrazine 4L, AAtrex 4L | 4930 | **. \_\_ \_\_** | 1930 | 930  $ | **. \_\_ \_\_** |
| Sodium Bentazon, 4 lbs./gallon - Basagran | 4766 | **. \_\_ \_\_** | 1766 | 766  $ | **. \_\_ \_\_** |
| Chlorimuron-Ethyl, 25% - Classic | 4763 | **. \_\_ \_\_** | 1763 | 763  $ | **. \_\_ \_\_** |
| Chlorsulfuron, 75% - Glean XP | 4762 | **. \_\_ \_\_** | 1762 | 762  $ | **. \_\_ \_\_** |
| DCPA, 75% - Dacthal W-75 | 4934 | **. \_\_ \_\_** | 1934 | 934  $ | **. \_\_ \_\_** |
| Diuron, 80% - Karmex XP, Diuron 80DF | 4935 | **. \_\_ \_\_** | 1935 | 935  $ | **. \_\_ \_\_** |
| EPTC 6.7 or 7 lbs./gallon - Eradicane 6.7-E, Eptam 7-E | 4768 | **. \_\_ \_\_** | 1768 | 768  $ | **. \_\_ \_\_** |

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| **HERBICIDES** | |  |  |
| ACTIVE INGREDIENT – TRADE NAME | **Package or Container Size** | **Unit Code**  **(from list below)** | **Package or Container Price** |

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| Glyphosate, 4 lbs./gallon salt equivalent - Roundup,  Roundup Original II | | | 4778 | **. \_\_ \_\_** | 1778 | 778  $ | **. \_\_ \_\_** |
| Glyphosate, 5.5 lbs./gallon salt equivalent - Roundup  WeatherMax, Roundup Original Max | | | 4994 | **. \_\_ \_\_** | 1994 | 994  $ | **. \_\_ \_\_** |
| Linuron, 50% - Lorox DF | | | 4933 | **. \_\_ \_\_** | 1933 | 933  $ | **. \_\_ \_\_** |
| MCPA, 3.7 to 4.0 lbs./gallon - MCPA Amine | | | 4747 | **. \_\_ \_\_** | 1747 | 747  $ | **. \_\_ \_\_** |
| Metribuzin, 75% - Sencor DF 75%, Metri DF | | | 4749 | **. \_\_ \_\_** | 1749 | 749  $ | **. \_\_ \_\_** |
| Napropamide, 50% - Devrinol 50-DF | | | 4937 | **. \_\_ \_\_** | 1937 | 937  $ | **. \_\_ \_\_** |
| Paraquat, 3 lbs./gallon – Parazone 3SL | | | 4993 | **. \_\_ \_\_** | 1993 | 993  $ | **. \_\_ \_\_** |
| Pendimethalin 3.3 to 3.8 lbs./gallon - Prowl 3.3 EC, Prowl H2O | | | 4767 | **. \_\_ \_\_** | 1767 | 767  $ | **. \_\_ \_\_** |
| Sethoxydim, 1.5 lbs./gallon - Poast | | | 4936 | **. \_\_ \_\_** | 1936 | 936  $ | **. \_\_ \_\_** |
| Simazine, 4 lbs./gallon - Simazine 4L, Princep 4L, Sim-Trol 4L | | | 4932 | **. \_\_ \_\_** | 1932 | 932  $ | **. \_\_ \_\_** |
| Terbacil, 80% - Sinbar | | | 4938 | **. \_\_ \_\_** | 1938 | 938  $ | **. \_\_ \_\_** |
| Trifluralin, 4 lbs./gallon - Trifluralin 4 EC, Treflan H.F.P. | | | 4750 | **. \_\_ \_\_** | 1750 | 750  $ | **. \_\_ \_\_** |
| *Other*, *specify* | 5334 | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |  |  |

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|  | Unit Codes for Column 3 | | | |  |
|  | Liquid Measure | | Dry Measure | |  |
|  | Code | Unit | Code | Unit |  |
|  | 12 | Gallon | 1 | Pound |  |
|  | 13 | Quart | 2 | Cwt |  |
|  | 14 | Pint | 3 | Ton |  |
|  | 15 | Liquid Oz | 23 | Fifty Pound Bag |  |
|  | 41 | Liter | 24 | Hundred Pound Bag |  |
|  |  |  | 28 | Dry Oz |  |
|  |  |  | 30 | Grams |  |

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| **INSECTICIDES** | |  |  |
| ACTIVE INGREDIENT – TRADE NAME | **Package or Container Size** | **Unit Code**  **(from list below)** | **Package or Container Price** |

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| Acephate, 75% - Orthene 75 WSP, Orthene 75 S,  Acephate 75 WSP | 4905 | **. \_\_ \_\_** | 1905 | | |  | 905  $ | **. \_\_ \_\_** |
| Acephate, 90% - Orthene 90S, Orthene 90 WSP | 4922 | **. \_\_ \_\_** | 1922 | | |  | 922  $ | **. \_\_ \_\_** |
| Aldicarb, 15% - Temik 15G | 4903 | **. \_\_ \_\_** | 1903 | | |  | 903  $ | **. \_\_ \_\_** |
| Azinphos-methyl, 50% - Guthion Solupak 50%,  Azinphosmethyl 50W | 4908 | **. \_\_ \_\_** | 1908 | | |  | 908  $ | **. \_\_ \_\_** |
| Bt-Dipel, Javelin WG | 4919 | **. \_\_ \_\_** | 1919 | | |  | 919  $ | **. \_\_ \_\_** |
| Carbaryl, 80% - Sevin 80S, Sevin 80 WSP | 4752 | **. \_\_ \_\_** | 1752 | | |  | 752  $ | **. \_\_ \_\_** |
| Carbaryl, 4 lbs./gallon - Sevin 4F, Sevin XLR Plus | 4942 | **. \_\_ \_\_** | 1942 | |  | | 942  $ | **. \_\_ \_\_** |
| Carbofuran, 4 lbs./gallon - Furadan 4F | 4771 | **. \_\_ \_\_** | 1771 | |  | | 771  $ | **. \_\_ \_\_** |
| Chlorpyrifos, 4 lbs./gallon - Warhawk, Chlorpyrifos 4E-AG | 4754 | **. \_\_ \_\_** | 1754 |  | | | 754  $ | **. \_\_ \_\_** |
| Cyfluthrin, 2 lbs./gallon - Baythroid 2 | 4772 | **. \_\_ \_\_** | 1772 | | |  | 772  $ | **. \_\_ \_\_** |

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| Diazinon, 50% - Diazinon 50W | 4925 | **. \_\_ \_\_** | 1925 | | 925  $ | **. \_\_ \_\_** |
| Dicofol, 4 lbs./gallon – Dicofol 4E | 4926 | **. \_\_ \_\_** | 1926 |  | 926  $ | **. \_\_ \_\_** |
| Dicrotophos, 8 lbs./gallon - Bidrin XP | 4770 | **. \_\_ \_\_** | 1770 |  | 770  $ | **. \_\_ \_\_** |
| Dimethoate, 2.67 lbs./gallon - Dimethoate 2.67 EC | 4906 | **. \_\_ \_\_** | 1906 |  | 906  $ | **. \_\_ \_\_** |
| Endosulfan, 3 lbs./gallon - Endosulfan 3EC, Thiodan 3 EC | 4909 | **. \_\_ \_\_** | 1909 |  | 909  $ | **. \_\_ \_\_** |
| Esfenvalerate, 0.66 lbs./gallon - Asana XL | 4917 | **. \_\_ \_\_** | 1917 |  | 917  $ | **. \_\_ \_\_** |

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| Malathion, 5 lbs./gallon - Malathion 5 (56.8%) | 4756 | **. \_\_ \_\_** | 1756 |  | 756  $ | **. \_\_ \_\_** |
| Malathion, 9.9 lbs./gallon - Fyfanon ULV AG (96.5%) | 4928 | **. \_\_ \_\_** | 1928 |  | 928  $ | **. \_\_ \_\_** |
| Methidathion, 25% - Supracide 25-W | 4923 | **. \_\_ \_\_** | 1923 |  | 923  $ | **. \_\_ \_\_** |
| Methomyl, 2.4 lbs./gallon - Lannate LV | 4929 | **. \_\_ \_\_** | 1929 |  | 929  $ | **. \_\_ \_\_** |
| Methyl Parathion, 2 lbs./gallon - Penncap-M | 4915 | **. \_\_ \_\_** | 1915 |  | 915  $ | **. \_\_ \_\_** |
| Oil, 7 lbs./gallon - Oil, Supreme, Superior | 4901 | **. \_\_ \_\_** | 1901 |  | 901  $ | **. \_\_ \_\_** |
| Oxamyl, 2 lbs./gallon - Vydate L | 4914 | **. \_\_ \_\_** | 1914 |  | 914  $ | **. \_\_ \_\_** |

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| **INSECTICIDES** |  |  |  |
| ACTIVE INGREDIENT – TRADE NAME | **Package or Container Size** | **Unit Code**  **(from list below)** | **Package or Container Price** |

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| Permethrin 2.0 lbs./gallon - Ambush | | | 4751 | **. \_\_ \_\_** | 1751 |  | 751  $ | **. \_\_ \_\_** |
| Permethrin 3.2 lbs./gallon - Pounce 3.2 EC, Micro Flo Permethrin 3.2 AG, Perm-UP 3.2EC | | | 4759 | **. \_\_ \_\_** | 1759 |  | 759  $ | **. \_\_ \_\_** |
| Phorate, 20% - Phorate 20 G, Thimet 20-G | | | 4758 | **. \_\_ \_\_** | 1758 |  | 758  $ | **. \_\_ \_\_** |
| Phosmet, 50% - Imidan 50-WSB | | | 4913 | **. \_\_ \_\_** | 1913 |  | 913  $ | **. \_\_ \_\_** |
| Phosmet, 70% - Imidan 70-W | | | 4940 | **. \_\_ \_\_** | 1940 |  | 940  $ | **. \_\_ \_\_** |
| Terbufos, 15% - Counter 15G | | | 4760 | **. \_\_ \_\_** | 1760 |  | 760  $ | **. \_\_ \_\_** |
| Zeta-Cypermethrin, 1.5 lbs./gallon - Fury 1.5 EC | | | 4943 | **. \_\_ \_\_** | 1943 |  | 943  $ | **. \_\_ \_\_** |
| Zeta-Cypermethrin, 0.8 lbs./gallon – Zeta-Cype 0.8 EC | | | 4941 | **. \_\_ \_\_** | 1941 |  | 941  $ | **. \_\_ \_\_** |
| *Other*, *specify* | 5335 | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |  |  |  |

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| **OTHER CHEMICALS** | |  |  |
| ACTIVE INGREDIENT – TRADE NAME | **Package or Container Size** | **Unit Code**  **(from list below)** | **Package or Container Price** |

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| Gibberellic Acid, 4% L - ProGibb 4%, GibGro 4LS, Falgro 4L | | | 4990 | **. \_\_ \_\_** | 1990 | 990  $ | **. \_\_ \_\_** |
| Other, *specify* | 5336 | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |  |  |

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|  | Unit Codes for Column 3 | | | |  |
|  | Liquid Measure | | Dry Measure | |  |
|  | Code | Unit | Code | Unit |  |
|  | 12 | Gallon | 1 | Pound |  |
|  | 13 | Quart | 2 | Cwt |  |
|  | 14 | Pint | 3 | Ton |  |
|  | 15 | Liquid Oz | 23 | Fifty Pound Bag |  |
|  | 41 | Liter | 24 | Hundred Pound Bag |  |
|  |  |  | 28 | Dry Oz |  |
|  |  |  | 30 | Grams |  |

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| **COMMENTS:** |  |
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| 4. **SURVEY RESULTS:** To receive the complete results of this survey on its release date, go to www.nass.usda.gov/results/ | |
| Would you rather have a brief summary mailed to you at a later date? 1 Yes 3No | 099 |

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| Respondent Name: | 9911  Phone: ( ) |  | 9910 **MM** **DD** **YY**  Date: \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Response** | | **Respondent** | | **Mode** | | **Enum.** | **Eval.** | **R. Unit** | **Change** | **Office Use for POID** | | | | |
| 1-Comp  2-R  3-Inac  4-Office Hold  5-R – Est  6-Inac – Est  7-Off Hold – Est  8-Known Zero | 9901 | 1-Op/Mgr  2-Sp  3-Acct/Bkpr  4-Partner  9-Oth | 9902 | 1-Mail  2-Tel  3-Face-to-Face  4-CATI  5-Web  6-e-mail  7-Fax  8-CAPI  19-Other | 9903 | 098 | 100 | 921 | 785 | 789  \_\_ \_\_ \_\_ - \_\_ \_\_ \_\_ - \_\_ \_\_ \_\_ | | | | |
|  | | | | |
| **Optional Use** | | | | |
| 407 | 408 | | 9906 | 9916 |
| S/E Name | | | | | |  |  | | |  | |  | | |