| Exhibit A: Activities | Projected Financing | | | | Projected Units Produced | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Total $ Amount of Eligible Project Costs supported by CMF Award | Total $ Amount of CMF award to be used for these activities | Total $ amount of CMF award to be committed in 2011 | Total $ amount of CMF award to be committed in 2012 | Total Number of Units Placed in Service 2011-2015 | Total Units Placed in Service in 2011 | Total Units Placed in Service in 2012 | Total Units Placed in Service in 2013 | Total Units Placed in Service in 2014 | Total Units Placed in Service in 2015 |
| **Homeownership** | | | | | | | | | | |
| New Development | | | | | | | | | | |
| Rehabilitation | | | | | | | | | | |
| Homebuyer mortgage finance | | | | | | | | | | |
| Downpayment Assistance | | | | | | | | | | |
| Other (Specify) | | | | | | | | | | |
| **Multifamily Rental** | | $ - | | | $ - | | | | | |
| New Development | | | | | | | | | | |
| Rehabilitation | | | | | | | | | | |
| Refinancing | | | | | | | | | | |
| Other (Specify) | | | | | | | | | | |
| **Other** | | $ - | | | $ - | | | | | |
| Community Facilities | | | | | | | | | | |
| Economic Development | | | | | | | | | | |
| **Administrative** | | | | | | | | | | |
| **Total** | | $ - | | | $ - | | | | | |

**Exhibit B: Production[1]**

| Calendar Year | Track Record | | | | | Capital Magnet Fund Pipeline (Estimated) | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | 2005-6 | 2007 | 2008 | 2009 | Total | 2011 | 2012 | 2013 | 2014-2015 | Total |
| **Costs ($)[2]** | | | | | | | | | | |
| Total Eligible Housing Costs[3] | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0-30% AMI Unit Costs | | | | | 0 | | | | | 0 |
| 31-50% AMI Unit Costs | | | | | 0 | | | | | 0 |
| 51-80% AMI Unit Costs | | | | | 0 | | | | | 0 |
| 81-120% AMI Unit Costs | | | | | 0 | | | | | 0 |
| Community Service Facility Costs | | | | | 0 | | | | | 0 |
| Economic Development Activities Expenditures | | | | | 0 | | | | | 0 |
| **Total Eligible Activity Costs** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Above 120% of AMI Unit Costs | | | | | 0 | N/A | N/A | N/A | N/A | N/A |
| **Total Financing by Awardee** | | | | | 0 | | | | | 0 |
| **Total CMF Award Expenditures and Reinvestments** | N/A | N/A | N/A | N/A | N/A | | | | | 0 |
| **Production (#)** | | | | | | | | | | |
| Total Housing Developments/Projects (# of projects) | | | | | 0 | | | | | 0 |
| 0-30% AMI Units (# of units) | | | | | 0 | | | | | 0 |
| 31-50% AMI Units (# of units) | | | | | 0 | | | | | 0 |
| 51-80% AMI Units (# of units) | | | | | 0 | | | | | 0 |
| 81-120% AMI Units (# of units) | | | | | 0 | | | | | 0 |
| Community Servcie Facilities (# of facilities financed) | | | | | 0 | | | | | 0 |
| Economic Development Activities (# of projects financed) | | | | | 0 | | | | | 0 |
| **Total Eligible Activity Production** | 0 | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | |
| Above 120% of AMI Units (# of units) | | | | | | N/A | N/A | N/A | N/A | N/A |
| **Total Transactions** | | | | | | | | | | |

1 - All data reported should be based on the placed in service date
2 - Costs should be the total development costs inclusive of financing provided by others
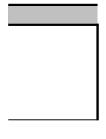3 - Row 6 should be the sum total of rows 7-11

**Exhibit C: Key Personnel**

| Name | Firm | Title at Firm | Duties to be Provided for Applicant (check all that apply) | # of years working for (or on behalf of) the Applicant | Position with Applicant (Check all that apply) | Description of Individuals Qualifications |
|---|---|---|---|---|---|---|
| | | | __ Capital-raising<br><br>__ Sourcing or loan underwriting<br>__ Asset management<br>__ Loan servicing<br>__ Program Compliance<br>__ Community Outreach<br>__ Development Services<br>__ Legal services<br><br>__ Other (specify):_____ | | __ GB member on loan/investment committee<br>__ Other GB member<br>__ Advisory board member<br>__ ED or equivalent<br>__ CFO or equivalent<br>__ Other key management<br><br>__ Loan/investment officer or equivalent<br>__ Compliance officer<br>__ Other finance staff<br>__ Contracted consultant<br>__ Other (specify): | |

**D. Loan Portfolio Quality Chart**

**Instructions**:  Provide data for the overall total loan portfolio in the first table.  Delinquency is defined as 90+ days past due.  The other two tables are underlined optional and allow the Applicant to provide portfolio data for up to two products within the portfolio.  Applicants may choose to use these tables to demonstrate how a particular product's delinquency figures impact the overall portfolio.  For example in one table the Applicant could summarize the business portfolio and in the 2nd the microenterprise portfolio.  Enter information in the yellow shaded cells only.

| Aggregate Portfolio | 2007 | | 2008 | | 2009 | | Weighted Average PAR: |
|---|---|---|---|---|---|---|---|
| | # | $ | # | $ | # | $ | |
| Portfolio Outstanding | | | | | | | |
| Delinquent Portfolio | | | | | | | |
| Total Portfolio-at-Risk (b / a) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | #DIV/0! |
| **Optional Product:** | 2007 | | 2008 | | 2009 | | Weighted Average PAR: |
| (Specify here) | # | $ | # | $ | # | $ | |
| Portfolio Outstanding | | | | | | | |
| Delinquent Portfolio | | | | | | | |
| Total Portfolio-at-Risk (b / a) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | #DIV/0! |
| **Optional Product:** | 2007 | | 2008 | | 2009 | | Weighted Average PAR: |
| (Specify here) | # | $ | # | $ | # | $ | |
| Portfolio Outstanding | | | | | | | |
| Delinquent Portfolio | | | | | | | |
| Total Portfolio-at-Risk (b / a) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | #DIV/0! |

| Loan Loss and Loan Reserve History for Aggregate Portfolio | 2007 | 2008 | 2009 | Average |
|---|---|---|---|---|
| Total Outstanding Loan Portfolio | | | | |
| Net Write-Offs or Net Charge-Offs | | | | |
| Annual Net Loan Loss Ratio (B/A) | 0.0% | 0.0% | 0.0% | **0.0%** |
| Loan Loss Reserve (cash) | | | | |
| Loan Loss Reserve (accrual) | | | | |
| Loan Loss Reserve Ratio ((D + E) / A)) | 0.0% | 0.0% | 0.0% | **0.0%** |

To

To

To

# F1: Financial Data Input Chart - Non-Regulated Applicant

| | E. Financial Data Input Chart | | | | |
|---|---|---|---|---|---|
| | | **2007** | **2008** | **2009** | |
| | **Assets** | | | | |
| a | Total cash and cash equivalents | | | | |
| b | Unrestricted cash and cash equivalents | | | | |
| c | Current: Gross Loans Receivables | | | | |
| d | Total Current Assets | | | | |
| e | Noncurrent: Gross Loans Receivables | | | | |
| f | Less: Loan Loss Reserve | | | | |
| g | Total Outstanding Equity Investment Portfolio | | | | |
| h | Less: Net Unrealized Loss | | | | |
| i | Total Net Loans Receivables and/or Equity Investment Portfolio | $ - | $ - | $ - | |
| j | Total Assets | | | | |
| | **Liabilities** | | | | |
| k | Total Current Liabilities | | | | |
| l | Total Notes Payable | | | | |
| m | Total Adjusted Notes Payable | | | | |
| n | Total Liabilities | | | | |
| | **Net Assets (Net Worth)** | | | | |
| o | Unrestricted Net Assets | | | | |
| p | Total Net Assets | | | | |
| q | Net Worth *(Credit Union Applicants Only)* | | | | |
| r | Tier 1 Capital *(Bank Applicants Only)* | | | | |
| | **Off-Balance Sheet Activity** | | | | |
| s | Total Net Assets Available for Financing | | | | |
| | **Income and Expenses** | | | | |
| t | Interest Payments from Financial Products | | | | |
| u | Fee Income from Financial Products, Financial Services, and other activities | | | | |
| v | Total Earned Income | | | | |
| w | Total Grants and Contributions | | | | |
| x | Total Income | | | | |
| y | Total Interest Expenses | | | | |
| z | Total Non-Interest Expenses | | | | |

| | **Financial Health and Viability - MPS Ratios** | **2007** | **2008** | **2009** | **3-Year Historic Ratios** |
|---|---|---|---|---|---|
| aa | **Net Asset Ratio** | #VALUE! | #DIV/0! | #DIV/0! | **#VALUE!** |
| bb | Total Financing Capital | $0 | $0 | $0 | **$0** |
| cc | **Deployment Ratio** | #DIV/0! | #DIV/0! | #DIV/0! | **#DIV/0!** |
| dd | **Net Income** | #VALUE! | $0 | $0 | **#VALUE!** |
| ee | Earnings Ratio | #VALUE! | #DIV/0! | #DIV/0! | **#VALUE!** |
| ff | **Self-Sufficiency Ratio** | #VALUE! | #DIV/0! | #DIV/0! | **#VALUE!** |
| gg | **Operating Liquidity Ratio** | #VALUE! | #DIV/0! | #DIV/0! | **#VALUE!** |
| hh | **Current Ratio** | #DIV/0! | #DIV/0! | #DIV/0! | **#DIV/0!** |