



<b>SBA FORM 20-Outreach Event Survey</b>					
Name and Date of Event:					
1. Your NAICS Code:					
2. Quality of Event:					
	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
The information was presented effectively					
The information presented was practical					
The program provided a good working knowledge of the information presented					
The program allowed me to acquire practical skills and knowledge to manage my business more effectively and efficiently					
The program was sufficient for my purposes					
3. Quality of (presenter 1)					
Presenter's name:	very good	good	adequate	poor	very poor
a. Capacity to hold your interest					
b. Organization of the presentation					
c. Level at which they presented the topic					
d. Communication skills					
(repeat for each presenter)					
4. Overall, would you say this event was helpful? ___yes ___no			5. Would you attend a similar event? ___yes ___no		
6. What did you like best about this event?			7. What portions of the event do you recommend we improve?		
8. What topics interest you for future events? (check as many as apply)					
___ starting a business		___ business plan		___ estimating & bidding	
___ purchasing		___ personnel		___ international trade	
___ financing statements		___ sources of credit and financing			
___ increasing sales		___ advertising and sales promotion			
___ selling to the government		___ engineering & research			
___ inventory control		___ credit and collection		___ computer systems Other: __	
9. Would you have preferred that this event had been done online? ___yes ___no			10. If you would like a SBA representative to follow up, please leave your business telephone or email address.		

<p>11. Are you an exporter? _____yes _____no</p> <p>If yes:</p> <p>a. What percentage of your sales are exports? _____%</p> <p>b. Have you ever used an SA export loan to finance your exports? _____yes _____no</p> <p>c. Have you had export training by an SBA or partner office? _____yes _____no</p> <p>d. Would you like to be advised of upcoming export training events? _____yes _____no</p> <p style="padding-left: 20px;">If yes, what is your name and address?</p>	
<p>12. How did you find out about the event?</p> <p>___ SBA District Office</p> <p>___ Lender</p> <p>___ Another business owner</p> <p>___ SBA Web Site</p> <p>___ SBDC</p> <p>___ USFAC</p> <p>___ SCORE</p> <p>___ WBC</p> <p>___ A client</p> <p>___ Educational Institution</p> <p>___ Local Economic Development Official</p> <p>___ Chamber of Commerce</p> <p>___ Magazine/Newspaper</p> <p>___ Word of mouth</p> <p>___ Television/radio</p> <p>___ Internet (name of site) _____</p> <p>___ Other (specify) _____</p>	<p>13. What is your race?</p> <p>___ American Indian or Alaskan Native</p> <p>___ Asian</p> <p>___ Black or African American</p> <p>___ Native Hawaiian or Other Pacific Islander</p> <p>___ White</p> <p>___ Would prefer not to say</p> <hr/> <p>14. What is your ethnicity?</p> <p>___ Hispanic or Latino</p> <p>___ Not Hispanic or Latino</p> <p>___ Would prefer not to say</p> <hr/> <p>15. What is your gender?</p> <p>___ Female</p> <p>___ Male</p> <p>___ Would prefer not to say</p>
<p>16. What is your military experience?</p> <p>___ Currently in the military</p> <p style="padding-left: 20px;">___ Active duty</p> <p style="padding-left: 20px;">___ Reserve or National Guard</p> <p>___ Not a veteran</p> <p>___ Service-Disabled Veteran      _____ Veteran</p>	

**ADDENDUM FOR ALL EVENTS INVOLVING GOVERNMENT CONTRACTING**

Are you:

\_\_\_\_\_ registered on the System for Award Management?

\_\_\_\_\_ an 8a concern?

\_\_\_\_\_ WOSB/EDWOSB?

\_\_\_\_\_ HUBZone?

\_\_\_\_\_ Veteran-Owned

\_\_\_\_\_ Service Disabled Veteran-Owned

\_\_\_\_\_ Other? Describe: \_\_\_\_\_

\_\_\_\_\_ A Federal Contractor?