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PLEASE DO NOT RETURN YOUR RESPONSE TO THE ABOVE ADDRESS.

Responses should be sent to:

Scott Kay 8282 Goodwood Blvd. Baton Rouge, LA 70806

SHIPPER INTERVIEW

belo	u decide not to participate in the survey, please check one of the boxes w. This will help us to improve our future survey approaches. Which of the wing statements best describes your reason for not participating?
□ □ organization	I don't have the time to answer all the questions. I'm not authorized, or I am electing not to discuss company or hal business:
	I objected to the way a question, or several questions, were asked:
	The survey did not apply to my business or organization: Another reason:
	N/A.
If this	e of firm and dock code number:s firm is a subsidiary of anyone, please list the parent firm and its home location.

3. Name the primary types of commodities you receive and ship. Give the number of tons of each commodity moved during a typical year by each mode of transportation listed on the right.

	Name of Commodity	Truck <u>Tons/Year</u>	Rail <u>Tons/Year</u>	Barge <u>Tons/Year</u>	Steamship Tons/Year	Pipeline Tons/yr.
Receipts:	4	10113/1 Cal	<u>1013/1041</u>	TOTIS/ TCAL	10113/1041	<u>10113/y1.</u>
	1					
	2					
	3					
	4					
	5					
	6					
	7					
	8					
	9					
	10.					
Shipments:	1					
	2					
	3					
	4					
	5.					
	6.					
	7					
	8.					
	9					
	10.					

4. How are each of these products shipped? (Circle one)

Names of Commodities	Form Sh	<u>ipped</u>			
	Drums	<u>Pallets</u>	<u>Packages</u>	Dry Bulk	Liquid <u>Bulk</u>
1	a	b	С	d	е
2	a	b	С	d	е
3	a	b	С	d	е
4	a	b	С	d	е
5	a	b	С	d	е
6	a	b	С	d	е
7	a	b	С	d	е
8	a	b	С	d	е
9	a	b	С	d	е
10	a	b	С	d	е

5. What size barges, railroad cars, and trucks (in terms of tons) do you generally use to receive or ship each of your commodities and what are the specific frequency of shipments of each of these commodities? *Repeat commodity listing for each mode of transportation.

*Names of Commodities	Transport <u>Mode</u>	Mode Size (in tons)	Frequency (Times per mo.)
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

6. For each mode of movement, what are the line haul rates of shipment for each commodity? You may attach a published rate schedule in lieu of filling out the information below.

	Name of Commodity	Truck	Rail	Barge	Steamship	Pipeline
Receipts:		\$ Per Ton				
	1					
	2					
	3.					
	4.					
	5.					
	6					
	7					
	8.					
	9.					
	10.					
Shipments:	1.					
	2					
	3.					
	4					
	5.					
	6.					
	7					
	8					
	9.					
	10					

7.	Who generally controls the modal choice (routing) of these movements?
8.	Who generally pays the freight of these movements?

informa	
Name: _	
Address	·
Phone:_	
Location	<u>. </u>
Are you	u anticipating a major shift in transportation modes in the near futureYesNo
If yes, i	please explain:
What a	re the various reasons you ship by each mode of transportation?
	, cost, or other factors overriding?