**OMB Number: 2900-0837
Respondent Burden: 5 minutes
Expiration Date: 09/27/2018**

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**Awards and Return on Investment after 2015 National Veterans Small Business Engagement (NVBSE)
(Large Business)**

**Personally identifiable information is not required. Your participation in this survey is anonymous and voluntary. Your individual answers will remain private and reported only in the aggregate.**

**If you are not the person in your company who attended the 2015 NVSBE and who has procurement information, please reply back via email at survey-support@turnaroundfactor.com and let us know who is the person who attended and who has procurement information.**

**For questions 1 through 10, please consider the 2015 NVSBE that took place in November 17-19, in Pittsburgh, PA. We would appreciate your input regarding this event, as it will provide valuable input for future events.**

1. Have you subcontracted to small businesses that you met at the 2015NVSBE?

\_\_\_\_ Yes
\_\_\_\_ No **(Go to Q. 4)**

2. For what industry type or North America Industry Classification System (NAICS )have you **subcontracted** small businesses that you met during the 2015NVSBE?
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

3. What is the dollar amount of the **subcontracts** you have awarded to small businesses that you met at the 2015NVSBE?

-$ [Text Box}---------------

\_\_\_\_ No subcontracts awarded

4. Have you submitted proposals on federal procurement opportunities as a result of connections you made or improved, or information received at the 2015NVSBE?

\_\_\_\_Yes
\_\_\_\_No **( GO TO Q.7.A IF SUBCONTRACTS HAVE BEEN AWARDED TO SMALL BUSINESS. IF NO SUBCONTRACTS OR FEDERAL CONTRACTS AWARDED, GO TO Q. 9)**

5. If yes, have you received any federal procurement awards based on those proposals submitted because of connections made or information received at the 2015 NVSBE?

\_\_\_\_Yes
\_\_\_\_No **( GO TO Q.7.A IF SUBCONTRACTS HAVE BEEN AWARDED TO SMALL BUSINESS. IF NO SUBCONTRACTS OR FEDERAL CONTRACTS AWARDED, GO TO Q. 9)**

6. Please select the agencies that awarded you those contracts. **Please select all that apply.**

\_\_\_\_ Department of Army- Corps of Engineers
\_\_\_\_ Department of Commerce
\_\_\_\_Department of Defense (**Not** Army Corps of Engineers)
\_\_\_\_ Department of Health and Human Services
\_\_\_\_Department of Labor
\_\_\_\_ Department of State / United States Agency for International Development
\_\_\_\_ Department of Veterans Affairs
\_\_\_\_ General Services Administration
\_\_\_\_ National Aeronautics and Space Administration
\_\_\_\_ Small Business Administration
\_\_\_\_Commercial contracts from commercial customers.
 **Please specify name of firm\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**
\_\_\_\_Other. **Please specify**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

7.A. To what extent do you believe your attendance at the 2015 NVSBE facilitated the awards of subcontracts to small business you met at the 2015 NVSBE?

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | 5Attendance was the Main Reason | 4Attendance Strongly Influenced  | 3Attendance had Some Influence | 2Attendance had Minor Influence  | 1Attendance did not Influence at All | N/ADid Not receive Award |
| A. Subcontracts to Small Business |  |  |  |  |  |  |

7.B. To what extent do you believe your attendance at the 2015 NVSBE facilitated receiving those federal procurement awards?

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | 5Attendance was the Main Reason | 4Attendance Strongly Influenced  | 3Attendance had Some Influence | 2Attendance had Minor Influence  | 1Attendance did not Influence at All | N/ADid Not receive Award |
| B. Federal Procurement Awards |  |  |  |  |  |  |

8. What is the dollar amount of the **prime** contract(s) you perceive that your company was awarded as result of attending the **2015** NVSBE?

-$ [Text Box}---------------

\_\_\_\_ No contracts awarded

9. Please evaluate the following statements using a scale from 1 to 5 with 5 being **Expectations Highly Exceeded**, and 1 Did Not Meet Any Expectations.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | **5Expectations Highly Exceeded** | **4Expecta-tions Somewhat Exceeded**  | **3Met Expecta-tions** | **2Met Some Expecta-tions** | **1Did Not Meet Any Expecta-tions** |
| The return-on-investment (ROI) received from **VA Procurement Decision Makers (PDM)** **connections** made at the **2015** NVSBE. |  |  |  |  |  |
| The ROI received from **Commercial PDM connections** made at the 2015NVSBE.  |  |  |  |  |  |
| THE ROI received from **attending the 2015 NVSBE.**  |  |  |  |  |  |
| The ROI on the **information** received at the **2015** NVSBE.  |  |  |  |  |  |

10. How can VA help you to increase your procurement opportunities at the NVSBE? **Please explain.**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

11. Please list any questions you may have regarding access to procurement opportunities, and provide your email address in order to respond to you. **(Optional)
\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**For questions 12 through 14, please consider the 2016 NVSBE, which will take place in Minneapolis, MN on November 1st – 3rd. We would appreciate your input regarding this event, as it will provide valuable input as we plan it.**

12. Will you attend the **2016** NVSBE in Minneapolis, MN on November 1st – 3rd?
\_\_\_\_Yes
\_\_\_\_No
\_\_\_\_Not sure

13. What are the three (3) main reasons for you to attend the **2016** NVSBE on Minneapolis, MN? Please identify the 1st, 2nd, and 3rd. \_\_\_\_Meet federal procurement decision makers
\_\_\_\_Meet VA procurement decision makers
\_\_\_\_Meet with commercial customers
\_\_\_\_Meet with Senior or Executive leaders
\_\_\_\_Identify small business partners
\_\_\_\_Meet with prime contractors (large business)
\_\_\_\_Attend to learning sessions to improve procurement readiness
\_\_\_\_Other. **Please explain\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

14. How did you learn about the **2015** NVSBE? **(Please select all that apply.)**

\_\_\_\_At a conference/event. **Please specify \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

\_\_\_\_On VA’s website

\_\_\_\_Word-of-mouth

\_\_\_\_Social Media

 \_\_\_Twitter

 \_\_\_LinkedIn

 \_\_\_Facebook

 \_\_\_Instagram

 \_\_\_Other Social Media. **Please specify\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

\_\_\_\_Other. **Please specify\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

15. What social media do you use to learn about events/opportunities such as the NVSBE? Select all that apply?

\_\_\_\_Twitter

\_\_\_\_LinkedIn

\_\_\_\_Facebook

\_\_\_\_Instagram

\_\_\_\_Other Social Media.  **Please specify\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
\_\_\_\_None (I do not use social media)**

16. What is the Dun & Bradstreet’s DUNS number for your organization? **(Optional)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

*Note: It is not required that you or your organization provide personally identifiable information (PII) to complete this survey. The purpose of requesting the DUNS is to gather relevant demographic data. Providing your DUNS will not result in disclosure of PII associated with your responses.*

17. Now think about your experiences with **all the services** provided by the Department of Veterans Affairs (which include healthcare, benefits programs, or memorial services). Please tell us how you feel about the following statements:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Strongly Disagree  | Disagree | Neither Agree nor Disagree  | Agree | Strongly agree |
| **I got the service I needed.** |  |  |  |  |  |
| **It was easy to get the service I needed.** |  |  |  |  |  |
| **I felt like a valued customer.** |  |  |  |  |  |
| **I trust VA to fulfill our country’s commitment to Veterans.** |  |  |  |  |  |

**Thank you for your time and feedback!
We look forward to see you at this year’s event!**