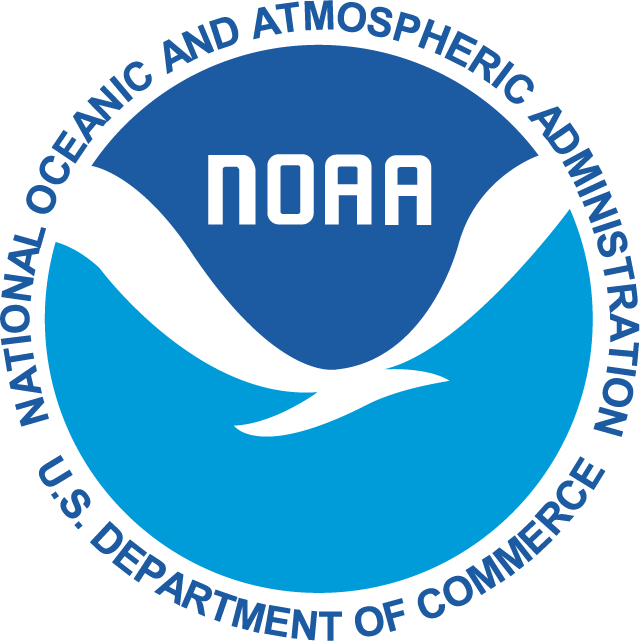
**Alaska Saltwater Sport Fishing Charter Business Survey**

**2015 Season**

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Photo credit: R. Yamada

This survey is funded by the National Oceanic and Atmospheric Administration, a U.S. government agency charged with making decisions about halibut management.



*Public reporting burden for this collection of information is estimated at 90 minutes, including time for reviewing instructions, reviewing existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.*

OMB Control No. 0648-0647

Expiration Date: XXXX XX, 201X

**SURVEY INSTRUCTIONS**

This is a voluntary survey.

* Your responses to the survey questions should reflect information about your saltwater sport fishing charter business.
* If you have questions or anything is unclear, please contact Geana Tyler at the Pacific States Marine Fisheries Commission, (888) 421-4251.
* If you are unable to answer the question, please write why you are unable to answer in the margin (for example, information is unavailable).

**RESPONDENT IDENTIFICATION**

**All questions relate to you and the sport fishing charter business you licensed during 2015.**

**A1** What are the business name and license number of your business as listed on the ADF&G Sport Fish Business Owner license?

|  |  |
| --- | --- |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| *Sport fish business name* | *ADF&G sport fish business owner license number* |

**A2** Please list the DMV-issued Alaska Vessel Number or U.S. Coast Guard Vessel Documentation Number for all (or up to 10) active vessels that this business operated during the 2015 season and indicate if the vessel was owned by the business or if it was leased from another person or business. *Include only saltwater vessels for which your business incurred expenses and/or received revenue.*

|  |  |  |
| --- | --- | --- |
| **Vessel license number** | **Owned**  🗹 | **Leased**  🗹 |
| Vessel 1: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |
| Vessel 2: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |
| Vessel 3: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |
| Vessel 4: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |
| Vessel 5: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |
| Vessel 6: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |
| Vessel 7: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |
| Vessel 8: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |
| Vessel 9: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |
| Vessel 10: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ |

**EMPLOYMENT IN 2015**

**The next few questions are about employment and compensation of vessel operators and licensed guides, deckhands and other crew members, and other individuals employed by this business in 2015.**

**For these questions:**

* **The early shoulder season refers to the period from April 1 to mid-June.**
* **The main season refers to the period from mid-June to mid-August.**
* **The late shoulder season is from mid-August to the end of September.**
* **The off-season is the period from October through March.**

**B1** How many individuals worked for the business primarily as hired vessel operators and/or licensed sport fishing guides during each period in 2015, *not including owners of this business*? *For each period, please report the number of individuals who worked full-time and part-time separately.*

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Early shoulder** | **Main season** | **Late shoulder** | **Off-season** |
| Full-time (at least 35 hours per week during most of the period)………….. | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ |
| Part-time (less than 35 hours per week during most of the period)……. | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ |

**B2** How many individuals worked for the business primarily as hired deckhands or other on-board crew during each period in 2015, *not including owners of this business*? *For each period, please report the number of individuals who worked full-time and part-time separately.*

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Early shoulder** | **Main season** | **Late shoulder** | **Off-season** |
| Full-time (at least 35 hours per week during most of the period)………….. | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ |
| Part-time (less than 35 hours per week during most of the period)……. | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ |

**B3** How many individuals were hired and worked for the business primarily on-shore during each period in 2015 (examples: business manager, guest services, administrative employees, etc)? *Do not include independent contractors that provide the same service to multiple businesses, or owners of this business.* *For each period, please report the number of individuals who worked full-time and part-time separately.*

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Early shoulder** | **Main season** | **Late shoulder** | **Off-season** |
| Full-time (at least 35 hours per week during most of the period)…………. | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ |
| Part-time (less than 35 hours per week during most of the period)……. | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ | \_\_\_\_\_\_\_ |

**B4** For work performed in 2015, how much did you pay in total to hired vessel operators and guides, deckhands and other crew, and on-shore employees? *Include only payment of wages and other monetary compensation; do not include non-wage benefits (for example, health insurance), other payroll expenses (for example, unemployment insurance), or any payments to owners of this business.*

|  |  |
| --- | --- |
| **Worker type** | **Total payments** |
| Vessel operators/guides………………… | $ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Deckhands and other on-board crew…… | $ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| On-shore employees……………………. | $ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

**B5** What forms of compensation were used for hired vessel operators and guides, deckhands and other crew, and on-shore employees in 2015? *For each worker type, please check the box for each form of compensation that was used to pay one or more individuals,* *not including owners of this business*. *Check all that apply.*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Worker type** | **Daily/ hourly wage**  🗹 | **Salary**  🗹 | **Revenue share**  🗹 | **Other (please describe)**  🗹 | |
| Vessel operators/guides | ❑ | ❑ | ❑ | ❑ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| Deckhands and other on-board crew……….. | ❑ | ❑ | ❑ | ❑ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| On-shore workers……. | ❑ | ❑ | ❑ | ❑ | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

**YOUR 2015 FISHING TRIP OFFERINGS AND SERVICES**

**C1** During 2015, which of the following trip types did you offer? *Check all that apply.*

❑ Fishing only

❑ Combination fishing and hunting

❑ Combination fishing and dedicated eco-tour/wildlife-viewing

❑ Eco-tour/wildlife viewing only (no fishing)

❑ Outfitting (example: saltwater fishing gear rental)

* Game transport
* General transportation/water taxi (no outfitting/game transport)
* Event-hosting services
* Research or oil spill monitoring and response

❑ Other, please describe: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**C2** Many businesses offer saltwater fishing trips targeting multiple species (“combination fishing trips”). During 2015, what was the average price per person and the full boat price(chartering the whole boat independent of the number of clients)that you charged clients for the following types of combination fishing trips you may have advertised offering? *If you did not advertise or offer, please check the “Not offered” box.*

|  |  |  |  |
| --- | --- | --- | --- |
| **Type of combination fishing trip** | **Not offered**  🗹 | **Average price per person** | **Full boat price** |
| Two-species combination fishing trips |  |  |  |
| “Half day” trip……………………………...... | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| “Three-quarter day” trip………………………. | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| “Full day” trip…………………………............ | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| “Overnight” trip…………................................. | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| “Multi-day” trip………………………………. | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| Multiple-species combination fishing trip (more than two species) | | | |
| “Half day” trip……………………………...... | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| “Three-quarter day” trip………………………. | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| “Full day” trip…………………………............ | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| “Overnight” trip…………................................. | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |
| “Multi-day” trip………………………………. | ❑ | $\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_ |

**C3** During 2015, what was the average price per person and the full boat price(chartering the whole boat independent of the number of clients)that you charged clients for **halibut, king salmon, silver salmon, or other saltwater species** fishing trips targeting a single species that you may have advertised offering? *If you did not advertise or offer, please check the “Not offered” box.*

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Type of fishing trip** | | **Not offered**  🗹 | | **Average price per person** | | **Full boat price** | |
| Halibut fishing trips |  | |  | |  | |
| “Half day” trip……………………………...... | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Three-quarter day” trip………………………. | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Full day” trip…………………………............ | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Overnight” trip…………................................. | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Multi-day” trip………………………………. | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| King or silver salmon fishing trips | | | | | | |
| “Half day” trip……………………………...... | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Three-quarter day” trip………………………. | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Full day” trip…………………………............ | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Overnight” trip…………................................. | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Multi-day” trip………………………………. | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| Other saltwater species fishing trips | | | | | | |
| “Half day” trip……………………………...... | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Three-quarter day” trip………………………. | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Full day” trip…………………………............ | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Overnight” trip…………................................. | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |
| “Multi-day” trip………………………………. | ❑ | | $\_\_\_\_\_\_\_\_\_ | | $\_\_\_\_\_\_\_\_\_ | |

**C4** Of the following fishing-related services, which did you typically include as part of each saltwater fishing package you offered in 2015, which were offered for an added fee, and which were not offered? *For services offered for an additional fee, please indicate how much the fee is per person. If a fee is not charged on a per person basis, please write in the basis for the fee (examples: $10/trip, $10/pound) in the margin.*

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Fishing-related services** | **Not offered**  🗹 | **Included in one or more trip package?**  🗹 | **Charge an added**  **fee?**  🗹 | **Amount of added fee per person (*indicate if fee is charged on other basis*)** |
| Long-distance fishing locations (including fuel surcharge)……………. | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Fish cleaning (head/gut)……………… | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Fish cleaning (skinning, scaling, filleting, etc)………………………….. | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Packing and shipping…………………. | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Transport to/from charter vessel……… | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| On-shore lodging……………………... | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| On-vessel lodging…………………….. | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Cooked meals (breakfast/lunch/dinner) | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Beverages/snacks……………………... | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Bait………………………………......... | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Ice…………………………………….. | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Fishing gear………………………… | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Other gear…………………………….. | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Souvenirs/keepsakes………………….. | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |
| Other (please describe): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | ❑ | ❑ | ❑ | $\_\_\_\_\_\_\_\_\_ |

**C5** During 2015, did you offer paid lodging to visitors that were not customers of the charter business?

❑ Yes

❑ No

**C6** What sales and revenue were generated from your charter business in 2015?  *For each source of revenue, please indicate the number of units sold and total revenue received.*

|  |  |  |
| --- | --- | --- |
| **Revenue source** | **Number of units sold** | **Total revenue** |
| Charter trips reported in charter logbook – payment received directly from client… | \_\_\_\_\_\_\_ total clients (seats sold)  \_\_\_\_\_\_\_ total trips | $ \_\_\_\_\_\_\_\_\_\_\_ |
| Charter trips reported in charter logbook – payment received from booking agent or other service……………… | \_\_\_\_\_\_\_ total clients (seats sold)  \_\_\_\_\_\_\_ total trips | $ \_\_\_\_\_\_\_\_\_\_\_ |
| Non-fishing charter trips – not reported in charter logbook (examples: transport, hunting-only, eco-tours)……………… | \_\_\_\_\_\_\_ total clients  \_\_\_\_\_\_\_ total trips | $ \_\_\_\_\_\_\_\_\_\_\_ |
| Client referrals/booking commission revenue…………. | \_\_\_\_\_\_\_ total client referrals/bookings | $ \_\_\_\_\_\_\_\_\_\_\_ |
| Federal Charter Halibut Permit (CHP) sales………………….. | \_\_\_\_\_\_\_ total endorsements sold | $ \_\_\_\_\_\_\_\_\_\_\_ |
| Federal Charter Halibut Permit (CHP)leases………………….. | \_\_\_\_\_\_\_ total endorsements leased | $ \_\_\_\_\_\_\_\_\_\_\_ |

***Note: If you have a printed rate sheet, brochure, or other promotional material for your business that describes saltwater charter services offered and prices, please enclose a copy with your completed survey in the return envelope.***

**YOUR COSTS IN 2015**

**The next questions ask about your business’ operating costs, excluding the wages paid to employees reported in Section B. The questions are organized to make it easy to use federal tax return information and other common financial records to answer them.**

* Question D1 requests information on business expenses that are generally deductible for federal tax purposes and are likely calculated with information from your federal tax return. Expenses typically based on individual charter trips are listed separately from those for other goods and services that contribute to general business overhead.
* Question D2 requests estimated costs related to major assets used by your business. These may include payments you make that are not deductible for federal tax purposes, so it may be necessary to use mortgage or checking account statements, in addition to your federal tax return, to help you estimate these costs.

**D1** How much did your business pay during 2015 for goods and services listed in the table below?

|  |  |  |
| --- | --- | --- |
| **Expense type** | **Amount paid** | |
| **Charter trip operating expenses** |  | |
| Vessel fuel…………………………………………………………………….. | | $\_\_\_\_\_\_\_\_\_\_\_ |
| Fish handling, processing, packaging, and shipping…………………………. | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Broker or agent referral/commission fees…………………………………….. | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Vessel cleaning……………………………………………………………….. | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Supplies (examples: ice, bait, food and beverage)…………………………… | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Other vessel or trip operating expenses………………………………………. | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Guided angler fish (GAF) leases…………………………………………… | $\_\_\_\_\_\_\_\_\_\_\_ | |
| **General overhead expenses** | | |
| Non-wage payroll costs, including health insurance and other employee benefits…… | | $\_\_\_\_\_\_\_\_\_\_\_ |
| Utilities, including telephone and internet service…………………………… | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Repair and maintenance expenses……………………………………………. | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Insurance (vessel, hull, property & indemnity, liability, etc., excluding health insurance)…..….. | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Travel, meals, and entertainment (include transportation and per diem costs  for employee or crew if paid by business, and trade show/marketing-related travel)… | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Office and general supplies…………………………………………………… | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Legal and professional services, accounting, and advertising………………... | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Financial services (merchant and bank fees) and mortgage interest payments. | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Taxes and licensing fees……………………………………………………… | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Vehicle fuel costs……………………………………………………………... | $\_\_\_\_\_\_\_\_\_\_\_ | |
| Other general overhead expenses…………………………………………….. | $\_\_\_\_\_\_\_\_\_\_\_ | |

**D2** How much did you pay to purchase, improve, or use the items listed below? *To help us distinguish annual expenditures from new long-term investments, please estimate separate amounts paid in 2015 for:*

* **Cash payments** in 2015: total rental/lease payments, purchases and improvements fully paid for during 2015, and loan payments on purchases and improvements financed during or before 2015
* **New investments** in 2015: total investment costs financed by loans issued during 2015, including loan principal, taxes and fees, and down payment amount

|  |  |  |
| --- | --- | --- |
| **Item** | **Cash**  **payments** | **New investments** |
| **Vehicles, machinery, and equipment** |  |  |
| Vessel(s) and major vessel-related equipment………… | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Vehicles (car/truck)……………………………………. | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Fishing gear, tackle, personal safety equipment……….. | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Other machinery and equipment……………………….. | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| **Buildings, land and other real estate** |  |  |
| Moorage/slip, boatyard and equipment storage space..... | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Office space, lodging, and other shore-side facilities...... | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Transferable fishing permits and licenses…………….. | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |
| Other business-related property and assets…………... | $\_\_\_\_\_\_\_\_\_\_\_\_ | $\_\_\_\_\_\_\_\_\_\_\_\_ |

**YOUR CLIENTS IN 2015**

**E1** During 2015, about what percentage of your clients were return customers or personal referrals from previous customers? *Check the box of the best answer.*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| ❑ None | ❑ 1-25% | ❑ 26-50% | ❑ 51-75% | ❑ 75-99% | ❑ 100% |

**E2** During 2015, about what percentage of your clients booked their trips one month or more in advance? *Check the box of the best answer.*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| ❑ None | ❑ 1-25% | ❑ 26-50% | ❑ 51-75% | ❑ 75-99% | ❑ 100% |

**E3** During 2015, about what percentage of your clients booked their trips less than 48 hours in advance? *Check the box of the best answer.*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| ❑ None | ❑ 1-25% | ❑ 26-50% | ❑ 51-75% | ❑ 75-99% | ❑ 100% |

**E4** During 2015, about what percentage of your clients were booked independently, through a cruise ship, through a specialty charter booking service, or through a general travel agent? *For each type of booking, check the box of the best answer.*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Independent bookings | | | | | |
| ❑ None | ❑ 1-25% | ❑ 26-50% | ❑ 51-75% | ❑ 75-99% | ❑ 100% |
| Cruise ship-based booking | | | | | |
| ❑ None | ❑ 1-25% | ❑ 26-50% | ❑ 51-75% | ❑ 75-99% | ❑ 100% |
| Specialty charter booking service (or charter business) | | | | | |
| ❑ None | ❑ 1-25% | ❑ 26-50% | ❑ 51-75% | ❑ 75-99% | ❑ 100% |
| General travel agent (or other booking service) | | | | | |
| ❑ None | ❑ 1-25% | ❑ 26-50% | ❑ 51-75% | ❑ 75-99% | ❑ 100% |

**OTHER BUSINESS AND HOUSEHOLD INFORMATION**

**F1** Is your business structured as a C corporation? *A C corporation is taxed separately from its owners.*

❑ Yes 🡪**skip** to the end of the survey

❑ No 🡪 continue to F2

**F2** Which of the following business structures best describes your business? *Check the best answer.*

❑ Sole proprietorship

❑ Limited liability partnership (LLP), Limited liability company (LLC), or S Corporation

❑ Other: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**F3** Please indicate the total percentage ownership share of this business held by you and other members of your household during 2015. *Your household includes family members and others who share your residence. Do not include family members that have their own residence outside of yours.*

My household’s ownership share: \_\_\_\_\_\_\_\_\_\_%

**F4** During 2015, how many members of your household, including yourself, worked for the business as vessel operators and guides, deckhands and other crew, and in work based primarily on-shore? *If an individual did more than one job, include them in the count for the job they did the most.*

\_\_\_\_ Vessel operators/guides

\_\_\_\_ Deckhands and other on-board crew

\_\_\_\_ On-shore work

**F5** During 2015, about what percentage of your total annual household income was earned from this business? *Check the best answer.*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| ❑ None | ❑ 1-25% | ❑ 26-50% | ❑ 51-75% | ❑ 75-99% | ❑ 100% |

**F6** Which of the following best describes what you did during the 2014-15 off-season? *Check all that apply.*

❑ Continued work related to your charter business, including travel outside of Alaska

❑ Worked in Alaska in a commercial fishing-related job not related to your charter business

❑ Worked in Alaska in a non-fishing related job

❑ Lived in Alaska, but did not work

❑ Worked outside of Alaska in a recreational or commercial fishing-related job not related to your charter business

❑ Worked outside of Alaska in a non-fishing related job

❑ Lived outside of Alaska, but did not work

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**Do you have any comments in general or about how your charter business has been affected in the last 5 years or will likely be impacted in the next five years, either positively or negatively? Please use the space below or attach separate sheets to provide us your comments.**

**YOUR PARTICIPATION IS GREATLY APPRECIATED!**