## What happened after you got your mortgage?

## A nationwide survey of the recent experiences of mortgage borrowers throughout the United States

We'd like to hear from you if you had a mortgage in the last few years. Learning directly about your experiences will help us to help future borrowers like you.

Two Federal agencies, the Federal Housing Finance Agency and the Consumer Financial Protection Bureau, are working together on your behalf, to understand mortgage borrowers' experiences over time.



We want to make it as easy as possible for you to complete this survey. For many people the online version is easier and faster to complete, because it automatically skips questions that do not apply to you. You can follow the instructions below to complete the survey online OR complete and mail back the paper survey in the enclosed postage-paid return envelope.

### To take the survey online

- 1 Go to www.ASMBsurvey.com
  - **2** LOG IN with the unique PIN # provided in the letter.

### Esta encuesta está disponible en español en línea

- 1 Visite al sitio web <u>www.ASMBsurvey.com</u>
- **2** Inicie la sesión con su número PIN único de la encuesta que se encuentra en la carta adjunta.

## Thank you for sharing your experience with us.

We look forward to hearing from you.

**Privacy Act Notice:** In accordance with the Privacy Act, as amended (5 U.S.C. § 552a), the following notice is provided. The information requested on this survey is collected pursuant to 12 U.S.C. 4544 for the purposes of gathering information for the National Mortgage Database. Routine uses which may be made of the collected information can be found in the Federal Housing Finance Agency's System of Records Notice (SORN) FHFA-21 National Mortgage Database. Providing the requested information is voluntary. Submission of the survey authorizes FHFA to collect the information provided and to disclose it as set forth in the referenced SORN.

**Paperwork Reduction Act Statement:** Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

OMB No. XXXX-XXXX Expires XX/XX/XXXX

- **1.** On January 1, 2015 did you have a mortgage loan? *The loan could be on your home or house where others live.* 
  - □ Yes → If you had more than one mortgage loan on January 1, 2015, please refer to your experience with a first lien on a property, NOT a second lien, home equity loan, or a home equity line of credit (HELOC). If you had more than one mortgage please refer to the one with the largest balance.
  - □ No → If you did not have a mortgage loan please mark "no" and return the blank questionnaire so we know the survey does not apply to you. The money enclosed is yours to keep.
- 2. When did you take out the mortgage you had on January 1, 2015? If the loan was a refinance of an earlier mortgage, the date of the refinance.

month year

- **3.** Why did you take out this mortgage? *Mark one answer.* 
  - $\Box$  To buy a property
  - $\hfill\square$  To refinance or modify an earlier mortgage
  - $\Box$  To finance a construction loan
  - □ To take out a new loan on a mortgage-free property
  - □ Some other purpose (specify) \_\_\_\_\_
- **4.** What was the amount of this loan? *The dollar amount borrowed.*

\$\_\_\_\_\_.00

Don't know

### 5. In January 2015, what was the monthly

**payment?** If you pay into an escrow for taxes and insurance as part of your monthly payment, please include this amount.

\$\_\_\_\_\_.00

Don't know

## 6. In January 2015, what was the interest rate on this mortgage?

\_\_\_%

Don't know

7. Including you, how many people signed/ co-signed for this mortgage?

 $\Box 1 \quad \Box 2 \quad \Box 3 \quad \Box 4 \text{ or more}$ 

- 8. Including you, who signed/co-signed for this mortgage? *Mark all that apply* 
  - □ You
  - □ Spouse/partner including a former spouse/partner
  - □ Parents
  - □ Children
  - $\Box \quad \text{Other relatives}$
  - □ Other (e.g. friend, business partner)

## 9. Does/did this mortgage have any of the following features?

|  | Yes | No | Don't<br>Know |
|--|-----|----|---------------|
| A prepayment penalty (fee if the mortgage is paid off early) |     |    |               |
| An escrow account for taxes<br>and/or homeowner insurance    |     |    |               |
| An adjustable rate (one that can                             |     |    |               |
| change over the life of the loan)                            |     |    |               |
| A balloon payment  |     |    |               |
| Interest-only monthly payments                               |     |    |               |

# 10. When you took out this mortgage, how satisfied were you with the...

|      |          | INOU  |
|------|----------|---|
| Very | Somewhat | At All  |
|      |          |   |
|      |          |   |
|      |          |   |
|      |          |   |
|      |          |   |
|      |          |   |
|      |          |   |
|      |          |   |
|      |          |   |
|      |          |   |
|      | Very     | Very         Somewhat           □         □           □         □           □         □           □         □           □         □           □         □           □         □           □         □           □         □           □         □ |

# **11.** At the time you took out this mortgage, how satisfied were you that it was the one with the...

|                                |      |          | Not    |
|--------------------------------|------|----------|--------|
|                                | Very | Somewhat | At All |
| Best terms to fit your needs   |      |          |        |
| Lowest interest rate you could |      |          |        |
| qualify for                    |      |          |        |
| Lowest closing cost            |      |          |        |

12. Thinking about the loan you had in January 2015, did the loan servicer ever change? The loan servicer is the company you send your monthly payments to. It may not be the company you got your mortgage from.

□ No – *Skip to Q16*□ Yes ,

- **13. When did the loan servicer change?** *If more than once, the first time the servicer changed.* 
  - $\Box$  At or shortly after closing
  - $\Box$  Within the first year after closing
  - $\Box$  Sometime later
- 14. How many times did the loan servicer change for this loan?

 $\Box$  1  $\Box$  2  $\Box$  3 or more times

#### 15. When the servicer last changed...

|                                    | Yes | No |
|------------------------------------|-----|----|
| Did the new servicer tell you when |     |    |
| and where to send your payments?   |     |    |
| Did the due date or frequency of   |     |    |
| payments change?                   |     |    |
| Were payments applied correctly?   |     |    |

# 16. Thinking about the current servicer on the loan you had in January 2015 (or last one if you no longer have this loan), do/did they...

|                                     | Yes | No |
|-------------------------------------|-----|----|
| Send out monthly statements         |     |    |
| Apply payments correctly            |     |    |
| Provide clear information on how to |     |    |
| contact them                        |     |    |

#### 17. Did you ever contact this servicer to...

|                                     | Yes | No |
|-------------------------------------|-----|----|
| Confirm receipt of a payment        |     |    |
| Correct errors in your file         |     |    |
| Ask about escrow or property taxes  |     |    |
| Ask about pre-paying or paying more |     |    |
| than the required regular payment   |     |    |

## **The Property**

**18. When did you buy or get the property associated with the mortgage you had on January 1, 2015?** If you refinanced, the date you originally bought or got the property.

month year

- **19.** What type of house or property is/was associated with the mortgage you had on January 1, 2015? *Mark one answer.* 
  - $\Box$  Single-family detached house
  - □ Townhouse, rowhouse, or villa
  - □ Mobile home or manufactured home
  - □ 2-unit, 3-unit, or 4-unit dwelling
  - □ Apartment or co-op
  - □ Unit in a partly commercial structure
  - □ Other (specify) \_\_\_\_\_
- 20. What was the purchase price of this property, or if you built it, the construction and land cost?

#### \$\_\_\_\_\_.00

21. About how much do you think this property is worth today, that is, what could it sell for now?

 $\Box$  Don't know

- \$\_\_\_\_\_. 00 □ Don't know
- 22. How did you use this property on January 1, 2015? Mark one answer.
  - □ Primary residence (where you spent the majority of your time)
  - $\hfill\square$  Seasonal or second home
  - $\Box$  Home for other relatives
  - □ Rental or investment property
  - □ Other (specify)\_\_\_\_\_

## 23. How do you use this property <u>today</u>?

Mark <u>one</u> answer.

- □ Primary residence (where you spend the majority of your time)
- $\Box$  Seasonal or second home
- $\Box$  Home for other relatives
- □ Rental or investment property
- □ Other (specify) \_\_\_\_\_
- $\Box$  No longer have the property

24. Did we mail this survey to the address of the property that has this mortgage?

□ Yes □ No

25. Thinking about the neighborhood where this property is located, how have the following changed in the last couple of years?

| S  | - | Little/No S<br>Change | Significant<br>Decrease |
|--|---|-----------------------|-------------------------|
| Number of homes for sale                                 |   |                       |                         |
| Number of vacant homes                                   |   |                       |                         |
| Number of homes for rent                                 |   |                       |                         |
| Number of foreclosures or<br>short sales<br>House prices |   |                       |                         |
| Overall desirability of living there                     |   |                       |                         |

- 26. What do you think will happen to the prices of homes in this neighborhood over the next couple of years?
  - $\Box$  Increase a lot
  - □ Increase a little
  - $\Box$  Remain about the same
  - □ Decrease a little
  - Decrease a lot
- 27. In the next couple of years, how do you expect the overall desirability of living in this neighborhood to change?
  - □ Become more desirable
  - $\hfill\square$  Stay about the same
  - □ Become less desirable

### **Paying On This Mortgage**

- 28. At any time during the past several years, did you have any concerns or face any difficulties making payments on the loan you had in January 2015?
  - □ No Skip to Q49 on page 5
  - □ Yes ¬
  - 29. When did you start having these difficulties making the loan payments?
    - $\square$  2013 or earlier
    - □ Early 2014
    - □ Later in 2014
    - □ 2015 or later

- **30.** Were these difficulties serious enough that you or your loan servicer had concerns that you might not be able to afford the mortgage or continue living in your home?
  - □ Yes
  - 🗆 No
- **31.** Thinking about the time you had the most serious difficulties making the payments in the last few years, did any of these factors contribute to your difficulties?

|   | Yes | No |
|---|-----|----|
| Job loss                                |     |    |
| Business failure                        |     |    |
| Separation or divorce                   |     |    |
| Illness, disability or death of someone |     |    |
| in your household                       |     |    |
| Disaster affecting this property        |     |    |
| A change in mortgage payments           |     |    |
| Unexpected expenses                     |     |    |
| Large debts other than this mortgage    |     |    |

 $\Box$  None of the above

# 32. What actions, if any, did you (or your spouse/partner) take to address the difficulties paying this mortgage?

|   | Yes | No |
|---|-----|----|
| Borrowed money from family or friend        |     |    |
| Borrowed money from a financial institution |     |    |
| Borrowed from or cashed out a retirement    |     |    |
| account                                     |     |    |
| Sold other assets                           |     |    |
| Rented part of the house or added           |     |    |
| roommates                                   |     |    |
| Increased work hours                        |     |    |
| Found a better paying job                   |     |    |
| Started a second job                        |     |    |
| Started a new job                           |     |    |
| Reduced monthly expenses                    |     |    |
| Consolidated debt                           |     |    |
| Filed or considered filing for bankruptcy   |     |    |
| Tried to sell the property but could not    |     |    |
| Sold the property                           |     |    |

 $\Box$  None of the above

## **33.** When you faced these difficulties, what happened to the mortgage payments?

- $\Box$  Able to make all the payments on time
- Made one or more late payments but did not miss any payment
- □ Missed one or more payments
- 34. When you were having difficulties, did you get counseling about resolving your payment difficulties or managing your finances?
  - $\square \text{ No} Skip \text{ to } Q38$  $\square \text{ Yes } \neg,$

#### 35. How was the counseling provided?

|                       | Yes | No |
|-----------------------|-----|----|
| In person, one-on one |     |    |
| In person, in a group |     |    |
| Over the phone        |     |    |
| Online                |     |    |

#### 36. How many hours was the counseling?

- □ Less than 3 hours
- $\Box$  3 6 hours
- $\Box$  7 12 hours
- $\Box$  More than 12 hours

#### 37. Overall, how helpful was the counseling?

 $\Box$  Very  $\Box$  Somewhat  $\Box$  Not at all

- **38.** When you were having difficulties making the mortgage payment, did you ever speak with the loan servicer or their representative?

  - **39.** Did the servicer ever try to contact you by phone, mail or other means?
    - □ Yes □ No
  - 40. Did you try to reach the servicer but they did not respond?

$$\begin{bmatrix} \Box & Yes \\ \Box & No \end{bmatrix}$$
 Skip to Q43

# 41. When you talked with the loan servicer about the most recent difficulties making payments, did you talk about any of the following?

|                                   | Yes | No | Don't<br>Know |
|-----------------------------------|-----|----|---------------|
| Refinancing                       |     |    |               |
| Loan modification                 |     |    |               |
| Government programs               |     |    |               |
| Counseling                        |     |    |               |
| Debt consolidation                |     |    |               |
| A way to get caught up on missed  |     |    |               |
| payments                          |     |    |               |
| Selling or giving up the property |     |    |               |
| Other (specify)                   |     |    |               |

## 42. Did the loan servicer offer you any of the following?

| Yes | No | Don't<br>Know |
|-----|----|---------------|
|     |    |               |
|     |    |               |
| ır  |    |               |
|     |    |               |
|     |    |               |
|     |    |               |
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|     |    |               |
|     |    |               |
|     |    |               |
|     |    |               |
|     |    |               |
|     |    |               |

#### 43. Did you apply for a loan modification?

- □ Yes
- □ No

# 44. Which <u>one</u> of the following actions, if any, was taken to address your most recent payment difficulties?

- $\Box$  Modified the existing loan
- Refinanced with a special government program (e.g. HARP, FHA short refi)
- $\Box$  Other refinance
- □ Sold home at reduced price agreed to by lender (short sale)
- $\Box$  Sold home regular sale
- Returned home to lender to cancel mortgage debt (deed-in-lieu) sometimes called "cash for keys"
- $\Box$  Home was taken in foreclosure
- □ Other (specify) \_\_\_\_\_
- $\Box$  None of the above

# 45. Overall, how satisfied were you with the loan servicer during the most recent difficulties making payments?

 $\Box$  Very  $\Box$  Somewhat  $\Box$  Not at all

# 46. Were any of the following a challenge to you in in getting help to address your most recent payment difficulties?

|  | Yes | No |
|--|-----|----|
| Understanding all the options available to me  |     |    |
| Not knowing how or where to apply for programs   |     |    |
| The application process for programs was too much trouble                              |     |    |
| Did not think I qualified for any program<br>Did not feel comfortable talking with the |     |    |
| loan servicer<br>Told I did not qualify for a program                                  |     |    |
| Turned down for the programs I applied to<br>Difficulty getting the correct documents  |     |    |
| submitted in a timely fashion<br>Loan servicer was unable or unwilling to              |     |    |
| help me<br>Loan servicer and I had difficulty working                                  |     |    |
| together<br>Other problem (specify)  |     |    |
|  |     |    |

#### 47. Did you seek input about possible steps to address your most recent payment difficulties with any of the following?

|                      | Yes | No |
|----------------------|-----|----|
| A real estate agent  |     |    |
| Family or friends    |     |    |
| Counselor            |     |    |
| Lawyer               |     |    |
| Financial planner    |     |    |
| Bank or credit union |     |    |
| Other (specify)      | -   |    |
|                      |     |    |

## 48. Did you pay someone who promised to resolve your difficulties, but then did not?

- □ Yes
- □ No

### The Mortgage Today

**49.** Do you still have this mortgage today? *Answer* no if you modified, refinanced, paid off the loan, sold or no longer have the property.

□ No – Skip to Q57 on page 6

- □ Yes ↓
- 50. Is the amount you owe on this mortgage today...
  - □ Significantly less than your property value
  - □ Slightly less than your property value
  - $\Box$  About the same as your property value
  - □ Slightly more than your property value
  - □ Significantly more than your property value

Not

## 51. How likely is it that in the next couple of years you will...

|                               |         |        | 101    |
|-------------------------------|---------|--------|--------|
|                               | Very So | mewhat | At All |
| Sell this property            |         |        |        |
| Move but keep this property   |         |        |        |
| Refinance the mortgage on     |         |        |        |
| this property                 |         |        |        |
| Pay off this mortgage and own |         |        |        |
| property mortgage-free        |         |        |        |
| Lose the property because you |         |        |        |
| cannot afford the payment     |         |        |        |

- 52. At any time in the last few years, did you consider refinancing the loan you had in January 2015?
  - □ No Skip to Q56 on page 6
  - □ Yes J
  - 53. In considering refinancing, did you ask for a quote from a lender or broker?
    - □ Yes
    - 🗆 No

#### 54. Did you apply for a refinance?

 $\square \text{ No} - Skip \text{ to } Q56 \text{ on page } 6$ 

- □ Yes √
- 55. What was the outcome of this application?
- □ Application was denied
- Application was accepted but decided not to refinance
- Withdrew the application before the loan was processed

## 56. Were any of the following a reason you did not refinance this loan?

|   | Yes | No |
|---|-----|----|
| New loans available were not better<br>than what I already had  |     |    |
| Possible savings not worth the cost or hassle to refinance      |     |    |
| Home value/appraisal too low to<br>qualify for a good refinance |     |    |
| Low credit score or other credit issues                         |     |    |
| Too much other debt   |     |    |
| Insufficient income to qualify                                  |     |    |
| Could not document income                                       |     |    |
| Did not think I would qualify for a good refinance              |     |    |
| Incomplete mortgage application                                 |     |    |
| Other (specify)   |     |    |

### No Longer Have The Mortgage

- If you still have this mortgage, skip to Q68 on page 7
- 57. You indicated you no longer have the mortgage you had in January 2015. When did you pay off, refinance, or otherwise end that mortgage?

month year

- 58. What happened to this mortgage and/or property?
  - □ Paid off the loan and kept the property
  - $\Box$  Sold the property
  - Property was taken as part of foreclosure (couldn't make payments)
    Skip to Q61
  - Decided to walk away and let the lender have the property
  - $\Box$  Modified the loan  $\overline{\phantom{a}}$
  - $\Box$  Refinanced the loan  $\int$

#### 59. Did you modify or refinance this loan...

 With the same lender you used for the mortgage you had on January 1, 2015
 With a new lender

# 60. How did the terms of the new loan compare to the loan you had on January 1, 2015?

|                   | Higher | Same | Lower |
|-------------------|--------|------|-------|
| Interest rate     |        |      |       |
| Principal balance |        |      |       |
| Monthly payments  |        |      |       |

61. Were any of the following a reason you no longer have the mortgage you had in January 2015?

|   | Yes | No |
|---|-----|----|
| Could not afford to make the payments     |     |    |
| Found a lower interest rate               |     |    |
| Divorce or separation                     |     |    |
| Death of a household member               |     |    |
| Illness or disability                     |     |    |
| Wanted to rent rather than own a home     |     |    |
| House maintenance too difficult or costly |     |    |
| Wanted a different house                  |     |    |
| Moved to be closer to family              |     |    |
| Owed more on the loan than the property   |     |    |
| was worth or could sell it for            |     |    |
| Other (specify)                           |     |    |
|   |     |    |

- 62. Considering the decision to end the mortgage, would you say the decision was...
  - □ Your or your family's decision
  - □ An action taken by someone else (lender or servicer)
- 63. Did you purchase or co-sign for any other property around the time of this loan transaction?
  - □ No *Skip to Q65 on page 7* □ Yes ↓
  - 64. Do you use this new property as your primary residence?
    - □ Yes Skip to Q68 on page 7
    - □ No

# 65. Do you currently own or rent your primary residence?

- □ Own *Skip to Q68*
- □ Rent
- □ Live with family and help with expenses

Live rent free with family or friends

66. When do you think you might purchase another primary residence?

- $\Box$  1 2 years
- $\Box$  3 5 years
- □ Over 5 years
- □ Never

# 67. Would any of the following events cause you to consider or not consider buying sooner or at all?

|                                       | Yes | No |
|---------------------------------------|-----|----|
| Increase in income/more hours at work |     |    |
| Improved credit score                 |     |    |
| Improved health                       |     |    |
| Paying off other debts first          |     |    |
| Saving more for a down payment        |     |    |
| Decrease in interest rate             |     |    |
| Decrease in required credit score     |     |    |
| Other (specify)                       |     |    |

□ Nothing, will not buy again

## Your Household

### 68. What is your current marital status?

- □ Married Skip to Q70
- □ Separated
- $\Box$  Never married
- □ Divorced
- □ Widowed
- 69. Do you have a partner who shares the decision-making and responsibilities of running your household but is not your legal spouse?
  - □ Yes □ No

#### Please answer the following questions for you and your spouse or partner, if applicable.

|                           | You | Spouse/<br>Partner |
|---------------------------|-----|--------------------|
| 70. Age at last birthday: |     |                    |

\_\_\_\_ years \_\_\_\_ years

### 71. Sex:

|        |     | Spouse/ |
|--------|-----|---------|
|        | You | Partner |
| Male   |     |         |
| Female |     |         |

### 72. Highest level of education achieved:

|                         |     | Spouse/ |
|-------------------------|-----|---------|
|                         | You | Partner |
| Some schooling          |     |         |
| High school graduate    |     |         |
| Technical school        |     |         |
| Some college            |     |         |
| College graduate        |     |         |
| Postgraduate studies    |     |         |
| 73. Hispanic or Latino: |     | Spouse/ |

#### 

### 74. Race: Mark <u>all</u> that apply.

|                                     | You | Partner |
|-------------------------------------|-----|---------|
| White                               |     |         |
| Black or African American           |     |         |
| American Indian or Alaska Native    |     |         |
| Asian                               |     |         |
| Native Hawaiian or Pacific Islander |     |         |

Spouse/

### 75. Current work status: Mark <u>all</u> that apply.

| Partner    |
|------------|
| 1 al tilei |
|            |
|            |
|            |
|            |
|            |
|            |
|            |

### 76. Have you ever served on active duty in the U.S.

**Armed Forces?** Active duty includes serving in the U.S. Armed Forces as well as activation from the Reserves or National Guard.

| Yes, now on active duty   | You | Spouse/<br>Partner |
|---|-----|--------------------|
| Yes, on active duty in the past,<br>but not now   |     |                    |
| No, never on active duty except<br>for initial/basic training<br>No, never served in the U.S. |     |                    |
| Armed Forces  |     |                    |

## 77. Besides you (and your spouse/partner), who else lives in your household? *Mark all that apply.*

- □ Children/grandchildren under age 18
- □ Children/grandchildren age 18-22
- □ Children/grandchildren age 23 or older
- □ Parents of you or your spouse or partner
- □ Other relatives like siblings or cousins
- $\Box$  Non-relatives
- $\Box$  No one else
- **78.** Approximately how much is your total annual household income from all sources? *Wages, salaries, tips, interest, child support, investment income, retirement, social security, and alimony.* 
  - □ Under \$35,000
  - □ \$35,000 to \$49,999
  - □ \$50,000 to \$74,999
  - □ \$75,000 to \$99,999
  - □ \$100,000 to \$174,999
  - □ \$175,000 or more

## 79. How does this total annual household income compare to what it is in a "normal" year?

- □ Higher than normal
- □ Normal
- $\Box$  Lower than normal

## **80.** Does your total annual household income include any of the following sources?

|                                   | Yes | No |
|-----------------------------------|-----|----|
| Wages or salary                   |     |    |
| Business or self-employment       |     |    |
| Interest or dividends             |     |    |
| Alimony or child support          |     |    |
| Social Security, pension or other |     |    |
| retirement benefits               |     |    |

# 81. Which one of the following best describes how your household's income changes from month to month, if at all?

- $\Box$  Roughly the same amount each month
- □ Roughly the same most months, but some unusually high or low months during the year
- $\Box$  Often varies quite a bit from one month to the next

## 82. Does anyone in your household have any of the following?

|  | Yes | No |
|--|-----|----|
| 401(k), 403(b), IRA, or pension plan   |     |    |
| Stocks, bonds, or mutual funds (not in |     |    |
| retirement accounts or pension plans)  |     |    |
| Certificates of deposit                |     |    |
| Investment real estate                 |     |    |

- 83. Which <u>one</u> of the following statements best describes the amount of financial risk you are willing to take when you make investments?
  - □ Take substantial risks expecting to earn substantial returns
  - □ Take above-average risks expecting to earn aboveaverage returns
  - □ Take average risks expecting to earn average returns
  - □ Not willing to take any financial risks

#### 84. How well could you explain to someone the ...

|   | Very | Somewhat | Not<br>At All |
|---|------|----------|---------------|
| Process of taking out a mortgage                            |      |          |               |
| Difference between a fixed- and an adjustable-rate mortgage |      |          |               |
| Difference between a prime and a subprime loan              |      |          |               |
| Difference between a mortgage's interest rate and its APR   |      |          |               |
| Amortization of a loan                                      |      |          |               |
| Consequences of not making required mortgage payments       |      |          |               |
| Difference between lender's and owner's title insurance     |      |          |               |

## 85. Do you agree or disagree with the following statements?

|  | Agree | Disagree |
|--|-------|----------|
| Owning a home is a good financial investment   |       |          |
| Most mortgage lenders generally trea<br>borrowers well   | at    |          |
| Most mortgage lenders would offer r<br>roughly the same rates and fees                                     | ne    |          |
| Late payments will lower my<br>credit rating   |       |          |
| Lenders shouldn't care about any late<br>payments only whether loans are<br>fully repaid                   |       |          |
| It is okay to default or stop making<br>mortgage payments if it is in the<br>borrower's financial interest |       |          |

#### 86. Do you know anyone who...

|   | Yes | No |
|---|-----|----|
| Is behind in making their mortgage      |     |    |
| payments                                |     |    |
| Has gone through foreclosure where      |     |    |
| the lender took over the property       |     |    |
| Stopped making monthly mortgage         |     |    |
| payments, even if they could afford it, |     |    |
| because they owed more than the         |     |    |
| property was worth                      |     |    |
|   |     |    |

## 87. In the last couple of years, have any of the following happened to you?

|  | Yes | No |
|--|-----|----|
| Separated, divorced or partner left        |     |    |
| Married, remarried or new partner          |     |    |
| Death of household member                  |     |    |
| Addition to your household                 |     |    |
| (not including spouse/partner)             |     |    |
| Person leaving your household              |     |    |
| (not including spouse/partner)             |     |    |
| Disability or serious illness of a         |     |    |
| household member                           |     |    |
| Disaster affecting a property you own      |     |    |
| Disaster affecting your (or your           |     |    |
| spouse/partner's) work                     |     |    |
| Moved within the area (less than 50 miles) |     |    |
| Moved to a new area (more than 50 miles)   |     |    |
|  |     |    |

# 88. In the last couple of years, have any of the following happened to you (or your spouse/partner)?

|                                       | Yes | No |
|---------------------------------------|-----|----|
| Layoff, unemployment or reduced hours |     |    |
| Retirement                            |     |    |
| Promotion                             |     |    |
| Started a new job                     |     |    |
| Started a second job                  |     |    |
| Business failure                      |     |    |
| A personal financial crisis           |     |    |

# **89.** In the last couple of years, how have the following changed for you (and your spouse/partner)?

|                      | Significant | Little/No | Significant |
|----------------------|-------------|-----------|-------------|
|                      | Increase    | Change    | Decrease    |
| Household income     |             |           |             |
| Housing expenses     |             |           |             |
| Non-housing expenses |             |           |             |

# **90.** In the next couple of years, how do you expect the following to change for you (and your spouse/partner)?

|                      | Significant<br>Increase | Little/No<br>Change | Significant<br>Decrease |
|----------------------|-------------------------|---------------------|-------------------------|
| Household income     |                         |                     |                         |
| Housing expenses     |                         |                     |                         |
| Non-housing expenses |                         |                     |                         |

# **91.** How likely is it in the next couple of years you (or your spouse/partner) will face...

|                               |          |        | Not    |
|-------------------------------|----------|--------|--------|
|                               | Very Son | newhat | At All |
| Retirement                    |          |        |        |
| Difficulty making your        |          |        |        |
| mortgage payments             |          |        |        |
| A layoff, unemployment, or    |          |        |        |
| forced reduction in hours     |          |        |        |
| Some other personal financial |          |        |        |
| crisis                        |          |        |        |

# 92. If your household faced an unexpected personal financial crisis in the next couple of years, how likely is it you could...

|                                 |      |          | Not    |
|---------------------------------|------|----------|--------|
|                                 | Very | Somewhat | At All |
| Pay your bills for three months |      |          |        |
| without borrowing               |      |          |        |
| Get significant financial help  |      |          |        |
| from family or friends          |      |          |        |
| Borrow enough money from        |      |          |        |
| a bank or credit union          |      |          |        |
| Significantly increase your     |      |          |        |
| income                          |      |          |        |
|                                 |      |          |        |

## The Federal Housing Finance Agency and the Consumer Financial Protection Bureau appreciate your assistance.

If you wish to add comments or further explain any of your answers, please do that here. Please do <u>not</u> put your name or address on the questionnaire.

Please use the enclosed business-reply envelope to return your completed questionnaire.

FHFA 1600 Research Blvd, RC B16 Rockville, MD 20850

For any questions about the survey or online access you can call toll free 1-855-531-0724.