Sample population definition: Individuals who closed a VA home loan in the past 90 days (includes purchase loans, interest rate reductions, and cash out/other refinancing) **[DO NOT INCLUDE]** 

[DO NOT DISPLAY/IDENTIFY SECTION HEADERS. DISPLAY SINGLE QUESTION PER PAGE.]

[RESPONSE CODES APPEAR IN BRACKETS AT THE END OF EACH RESPONSE FOR SINGLE RESPONSES AND IN THE PROGRAMMING INSTRUCTIONS FOR MULTIPLE RESPONSES.]

#### **Benefit Information**

1. How did you FIRST learn about the VA Home Loan Program? (Mark only one) If you are unsure, please indicate the first way you remember learning about the VA Home Loan Program [RADIO BUTTONS. SINGLE RESPONSE.]

- a. VA website [1]
- b. VetSuccess.gov [2]
- c. eBenefits.va.gov [3]
- d. Mail (from VA) [4]
- e. VA phone number (800-827-1000) [5]
- f. Transition Assistance Program/Disabled Transition Assistance Program briefings [6]
- g. Veterans Service Organizations, e.g., Disabled American Veterans, Veterans of Foreign Wars, Paralyzed Veterans of America, etc. (Specify)

# \_\_\_\_ [TEXT BOX, FORCE TEXT IF RESPONSE IS

- SELECTED, 50 CHARACTER MAX.] [7]
- h. VA medical center [8]
- i. VA Vet center [9]
- j. In person at a Regional Office [10]
- k. Social media websites (e.g., Facebook, Twitter, etc.) [11]
- I. Visit from a VA employee **[12]**
- m. Other Veterans [13]
- n. Internet (excluding VA and social media sites) [14]
- o. Friends or family **[15]**
- p. Information came with notification/ratings letter [16]
- q. Lender/Real estate agent [17]
- r. Other publications (e.g., Army Times, local newspapers, etc.) [18]
- s. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.] [97]
- t. Don't know or not sure [99]
- 2. What method(s) do you MOST FREQUENTLY use to obtain general information about the VA Home Loan Program? (Mark all that apply) [CHECK BOXES.

# MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]

- a. Phone
- b. Mail
- c. E-mail
- d. In person at a Regional Office
- e. Veterans Service Organizations, e.g., Disabled American Veterans, Veterans of Foreign Wars, Paralyzed Veterans of America, etc. (Specify) ITEXT BOX, FORCE TEXT IF RESPONSE IS

# SELECTED, 50 CHARACTER MAX.]

- f. Disabled Veterans' Outreach Program
- g. VA website
- h. VetSuccess.gov
- i. eBenefits.va.gov
- j. Social media websites (e.g., Facebook, Twitter, etc.)
- k. Other websites (excluding VA or social media sites)
- I. VA medical center
- m. VA Vet center
- n. Friends or family
- o. Lender/Real estate agent
- p. Other publications (e.g., Army Times, local newspapers, etc.)
- q. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
- r. Don't know or not sure [MUTUALLY EXCLUSIVE RESPONSE]
- s. None of the above [MUTUALLY EXCLUSIVE RESPONSE]
- How did the VA provide you information about the application process for your most recent certificate of eligibility (COE)? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]
  - a. Transition Assistance Program/Disabled Transition Assistance Program briefings
  - b. Phone
  - c. Mail
  - d. E-mail
  - e. Pamphlets/brochures
  - f. VA website
  - g. VA medical center
  - h. VA Vet center
  - i. In person at a Regional Office
  - j. Veterans Service Organizations, e.g., Disabled American Veterans, Veterans of Foreign Wars, Paralyzed Veterans of America, etc. (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
  - k. Disabled Veterans' Outreach Program

- I. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
- m. Don't know or not sure [MUTUALLY EXCLUSIVE RESPONSE]
- n. Did not receive information about application process [MUTUALLY EXCLUSIVE RESPONSE]
- 4. How <u>would you like</u> to receive information from VA about applying for home loan benefits? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]
  - a. Phone
  - b. Mail
  - c. E-mail
  - d. VA website
  - e. Social media websites (e.g., Facebook, Twitter, etc.)
  - f. In person at a Regional Office
  - g. Veterans Service Organizations, e.g., Disabled American Veterans, Veterans of Foreign Wars, Paralyzed Veterans of America, etc. (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
  - h. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
  - i. Don't know or not sure [MUTUALLY EXCLUSIVE RESPONSE]
- 5. Prior to receiving this survey, which of the following home loan benefits were you aware of? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]
  - a. Purchase of a new home
  - b. Home equity refinance (cash-out)
  - c. Streamlined refinance (interest-rate reduction)
  - d. Funding fee waiver for eligible disabled veterans
  - e. No down payment
  - f. Loan default/foreclosure avoidance assistance
  - g. None of the above [MUTUALLY EXCLUSIVE RESPONSE]
- 6. To the best of your knowledge, was all of the information that VA provided to you about home loan benefit programs correct? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes **[1]**
  - b. No [0]
  - c. Don't know or not sure [99]

The following question asks you to rate various aspects of your experience with VA home loans using a scale of 1 to 10, where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is <u>Average</u>. **[SHOW ON SAME PAGE AS THE QUESTION THAT FOLLOWS]** 

- 7. When thinking about your most frequently used methods of communication, please rate your experience in obtaining information about your certificate of eligibility application on the following items: (Mark only one per row) [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND ATTRIBUTES/RESPONSES IN ROWS (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, ALTERNATE SHADES IN ROWS. SINGLE RESPONSE PER ROW. RANDOMIZE ALL ATTRIBUTES EXCEPT THE LAST ONE.]
  - a. Ease of accessing information [ALLOW N/A RESPONSE][1-10, N/A=99]
  - b. Availability of information [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - c. Clarity of information [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - d. Usefulness of information [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - e. Frequency of information provided by VA [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - f. **Overall rating of information**[1-10]

#### **Contact with VA**

- 8. During the past 6 months, did you contact anyone from VA about the home loan process? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes [1]
  - b. No [0]

(Ask Q9-15 if Q8 is Yes, otherwise go to Q16)

- 9. Which of the following best describes the reason for your most recent contact? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Resolve a problem [1]
  - b. Ask a question [2]
  - c. Request a change to your records/provide information [3]
- 10. Can you briefly describe the nature of your most recent contact? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED.]
  - a. Report a problem with your realtor/broker
  - b. Report a problem with your lender
  - c. Report a problem with your contractor
  - d. Report a problem with your appraiser
  - e. Report a problem with the appraisal process
  - f. Report a problem with a VA customer service representative
  - g. Ask a general question
  - h. Obtain information about submitting/re-opening a claim
  - i. Submit a new application for certificate of eligibility
  - j. Check on the status of a certificate of eligibility application
  - k. Appeal an eligibility decision

- I. Question or problem about a pending certificate of eligibility application
- m. Question or problem about an eligibility decision
- n. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
- 11. Thinking about your most recent contact, how did you contact VA?
  - (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
    - a. Phone **[1]**
    - b. Fax **[8]**
    - c. Website [6]
    - d. E-mail **[7]**
    - e. Mail **[9]**
    - f. In person [3]

(Ask Q12 if Q11 is Phone, otherwise go to Q13)

12. Which phone number did you use to contact the VA? (Mark only one) [RADIO

# **BUTTONS. SINGLE RESPONSE.]**

- a. VA toll-free number (1-800-827-1000) [1]
- b. VA Home Loan Guaranty number [2]
- c. VA Regional Loan Center [3]
- d. Other (Specify) [97]
- e. Don't know or not sure [99]
- 13. Was your most recent issue resolved? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes **[1]**
  - b. No [0]

# (Ask Q14 if Q13 is No, otherwise go to Q15)

- 14. Why wasn't your most recent issue resolved? [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED.]
  - a. Did not receive all of the information required
  - b. Received incorrect information
  - c. Was referred to the incorrect office/person
  - d. Waiting for follow-up from VA
  - e. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
  - f. Don't know or not sure [MUTUALLY EXCLUSIVE RESPONSE]
- 15. Thinking of your most recent contact with the VA, how would you rate your overall customer service experience with the VA or VA representatives using a scale of 1 to 10 where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is <u>Average</u>. [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND SINGLE ROW (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR

### SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, SINGLE RESPONSE PER ROW.][1-10]

**Benefit Eligibility and Application Process** 

Please answer the following questions based on your most recent home-buying experience. **[SHOW ON THE SAME PAGE AS THE FOLLOWING QUESTION]** 

- 16. At the time your loan closed, were you a(n): (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Discharged Veteran of the U.S. Armed Forces [1]
  - b. Active duty service member in the U.S. Armed Forces [2]
  - c. Surviving spouse [3]
  - d. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.][97]
- 17. Did you check if you were eligible prior to applying for the VA home loan program (i.e. through a VA counselor, Veterans Service Organization, etc.)? (Mark only

one) [RADIO BUTTONS. SINGLE RESPONSE.]

- a. Yes **[1]**
- b. No **[0]**
- c. Don't know or not sure [99]
- 18. What method did you use to apply for your COE (i.e., a form that indicated you were eligible for a VA home loan, e.g., VA Form 26-1880, VA Form 26-1870,

etc.) ? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]

- a. Obtained through my lender [1]
- b. Through the mail from VA [2]
- c. In person at a Regional Loan Center [3]
- d. VA website [4]
- e. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.][97]
- f. Don't know or not sure [99]
- 19. After you submitted your application for a COE (i.e., a form that indicated you were eligible for a VA home loan, e.g., VA Form 26-1880, VA Form 26-1870, etc.), did VA contact you to request additional information for your application (e.g., character of service, length of service documents, etc.)? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes **[1]**
  - b. No **[0]**
  - c. Don't know or not sure [99]

# (Ask Q20 if Q19 is yes, otherwise go to Q21)

20. From the time you submitted your application, how long did it take to receive your COE? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]

- a. < 5 business days [1]
- b. 1-2 weeks [2]
- c. >2 weeks **[3]**
- d. Don't know or not sure [99]

The following question asks you to rate various aspects of your experience with VA home loans using a scale of 1 to 10, where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is <u>Average</u>. **[SHOW ON SAME PAGE AS THE QUESTION THAT FOLLOWS]** 

- 21. Please rate your experience with the VA COE application process on the following items: (Mark only one per row) [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND ATTRIBUTES/RESPONSES IN ROWS (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, ALTERNATE SHADES IN ROWS. SINGLE RESPONSE PER ROW. RANDOMIZE ALL ATTRIBUTES EXCEPT THE LAST ONE.]
  - a. Ease of completing the application [ALLOW N/A RESPONSE][1-10, N/A=99]
  - b. Timeliness of receiving COE [ALLOW N/A RESPONSE] ][1-10, N/A=99]
  - c. Flexibility of application methods [ALLOW N/A RESPONSE] ][1-10, N/A=99]
  - d. Overall rating of application process [1-10]

# **Previous Applications**

- 22. Thinking about the times you have applied for a COE, were any of your applications denied? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes [1]
  - b. No [0]
  - c. Don't know or not sure [99]

#### (Ask Q23-24 if Q22 is Yes, otherwise go to Q25)

23. Thinking about the last denial, why was your eligibility denied? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]

- a. Insufficient length of service
- b. Unacceptable character of service
- c. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
- d. Don't know or not sure [MUTUALLY EXCLUSIVE RESPONSE]

# 24. What was the outcome of your appeal? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]

- a. My COE was approved [1]
- b. My COE was denied [2]
- c. Don't know or not sure [99]
- d. Not applicable/Did not appeal

#### Benefit Entitlement

As a reminder, your responses will be kept completely confidential and will not affect any current or future benefits you may receive. **[SHOW ON THE SAME PAGE AS THE QUESTION THAT FOLLOWS]** 

- 25. When you obtained your current mortgage, was it to...?(Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Purchase a new or existing home [1]
  - b. Refinance an existing loan [2]

# (Ask Q26 if Q25 is refinance, otherwise go to Q27)

26. What type of loan refinancing did you obtain? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]

- a. Streamlined (interest-rate reduction) [1]
- b. Home equity (cash-out) [2]
- c. Don't know or not sure [99]
- 27. Did you make a down payment on your VA home loan? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes **[1]**
  - b. No **[0]**

#### (Ask Q28 if Q27 is yes, otherwise go to Q29)

28. Why did you make a down payment on your VA home loan? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]

- a. Home price was too high (exceeded VA loan limits)
- b. Low credit score
- c. Lender requirement
- d. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
- e. Don't know or not sure [MUTUALLY EXCLUSIVE RESPONSE]
- 29. Did you pay a funding fee for your VA home loan?(Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes **[1]**
  - b. No **[0]**
  - c. Don't know or not sure [99]

The following question asks you to rate various aspects of your experience with VA home loans using a scale of 1 to 10, where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is <u>Average</u>. **[SHOW ON SAME PAGE AS THE QUESTION THAT FOLLOWS]** 

- 30. Please rate your home loan benefit on the following items: (Mark only one per row) [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND ATTRIBUTES/RESPONSES IN ROWS (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, ALTERNATE SHADES IN ROWS. SINGLE RESPONSE PER ROW. RANDOMIZE ALL ATTRIBUTES EXCEPT THE LAST ONE.]
  - a. Amount of guaranty [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - b. Timeliness of receiving benefits [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - c. **Overall rating of benefit** [1-10]

#### **Overall Application Experience**

- 31. Thinking about ALL aspects of your experience in obtaining a VA home loan, please rate the VA Home Loan Program overall, using a scale of 1 to 10 where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is <u>Average</u>. (Mark only one) [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND SINGLE ROW (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, SINGLE RESPONSE PER ROW.] [1-10]
- 32. Based on your experience with the VA Home Loan Program overall, how likely are you to recommend to other Veterans? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Definitely will not [1]
  - b. Probably will not [2]
  - c. Probably will [3]
  - d. Definitely will [4]

#### **Overall Experience with VA**

33. Taking into consideration all of the non-medical benefits (e.g., education, compensation, pension, home loan guaranty, vocational rehabilitation and employment, insurance, etc.) you have applied for or currently receive, please rate your experience with VA overall, using a scale of 1 to 10 where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is <u>Average</u>. (Mark only one) [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND SINGLE ROW (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC

# DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, SINGLE RESPONSE PER ROW.] [1-10]

34. Now think about your experiences with all the services provided by the Department of Veterans Affairs (which include healthcare, benefits programs, or memorial services). Please tell us how you feel about the following statements. (Mark only one)

		Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
a.	I got the service I needed					
b.	It was easy to get the service I needed					
С.	I felt like a valued customer					
d.	I trust VA to fulfill our country's					
	commitment to veterans					

#### Loan Process

- 35. Did any of the following people discourage you from using your VA home loan benefit? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]
  - a. Realtor
  - b. Lender/broker
  - c. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
  - d. Don't know or not sure [MUTUALLY EXCLUSIVE RESPONSE]
  - e. I was not discouraged [MUTUALLY EXCLUSIVE RESPONSE]
  - f. Not applicable [MUTUALLY EXCLUSIVE RESPONSE]

(ASK Q36-38 if Q35 is realtor or lender/broker or Other, otherwise go to Q39)

36. Why did they discourage you from using your VA home loan benefit? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]

- a. Would be easier or cheaper to obtain a conventional FHA loan
- b. Process for obtaining a VA home loan would take too long
- c. Seller would not sell home to VA-finance borrower
- d. The VA eligibility process would take too long or is too complex
- e. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
- f. Don't know or not sure
- 37. Did they discourage you from using your VA home loan benefit on your...? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Most recent home loan [1]

- b. Previous home loan [2]
- c. Don't know or not sure [99]
- 38. When you were discouraged from using your VA home loan benefit, was the loan you were applying to...? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Purchase a new or existing home [1]
  - b. Refinance an existing loan [2]
  - c. Don't know or not sure [99]
- 39. Did you receive any of the following during the home loan guaranty application process? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]
  - a. Copy of the appraisal
  - b. Notice of value document from lender
  - c. Neither [MUTUALLY EXLCUSIVE RESPONSE]
  - d. Don't know or not sure [MUTUALLY EXCLUSIVE RESPONSE]

(Ask Q40 if received a copy of the appraisal in Q39, otherwise go to Q41)

40. Relative to your closing date, when did you receive a copy of your appraisal? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]

- a. Prior to the closing date [1]
- b. Same day as the closing date [2]
- c. After the closing date [3]
- d. Don't know or not sure [99]

(Ask Q41-Q42 if received a Notice of Value Document in Q39, otherwise go to Q43)

41. Relative to your closing date, when did you receive a Notice of Value document (e.g., an estimate of the home's reasonable value) from your lender? (Mark

# only one) [RADIO BUTTONS. SINGLE RESPONSE.]

- a. Prior to the closing date [1]
- b. Same day as the closing date [2]
- c. After the closing date [3]
- d. Don't know or not sure [99]
- (Ask Q42 if received a notice of value document in Q39, otherwise go to Q43)
  - 42. Thinking about your Notice of Value document, did you appeal the estimated value of the home? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
    - a. Yes **[1]**
    - b. No **[0]**
    - c. Don't know or not sure [99]
  - 43. Have you ever submitted a home loan application to VA that was denied? [RADIO BUTTONS. SINGLE RESPONSE.]
    - a. Yes [1]

- b. No **[0]**
- c. Don't know or not sure [99]

#### (Ask Q44 if Q43 is Yes, otherwise go to Q45)

- 44. Why was your home loan application denied? (Mark all that apply) [CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]
  - a. Insufficient documentation
  - b. Incorrect documentation
  - c. VA determined original home value on Notice of Value document was accurate
  - d. Other (Specify) [TEXT BOX, FORCE TEXT IF RESPONSE IS SELECTED, 50 CHARACTER MAX.]
  - e. Don't know or not sure [MUTUALLY EXCLUSIVE RESPONSE]
- 45. How many times have you obtained a loan using the VA Home Loan Program? (Open Capture)
  - a. Number of times (0-99) [NUMERIC TEXT BOX. ACCEPTABLE RANGE 0-99]
  - b. Don't know or not sure [CHECK BOX. MUTUALLY EXCLUSIVE RESPONSE.] [CODE AS 0 IF UNCHECKED AND 1 IF CHECKED]
- 46. Please rate your experience with your lender regarding the home loan application and approval process, using a scale of 1 to 10 where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is <u>Average</u>. (Mark only one per row) [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND ATTRIBUTES/RESPONSES IN ROWS (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, ALTERNATE SHADES IN ROWS. SINGLE RESPONSE PER ROW. RANDOMIZE ALL ATTRIBUTES EXCEPT THE LAST ONE.]
  - a. Variety of loan options to choose from [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - b. Competitiveness of interest rates offered [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - c. Ease of completing loan application [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - d. Length of time from loan application to final approval [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - e. Reasonableness of the amount of supporting documentation required [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - f. Reasonableness of all fees paid at application [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - g. Overall rating of application/approval process [1-10]

- 47. Please rate your experience with your loan officer/representative regarding the home loan/refinance process on the following items, using a scale of 1 to 10 where 1 is Unacceptable, 10 is Outstanding, and 5 is Average. (Mark only one per row) [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND ATTRIBUTES/RESPONSES IN ROWS (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, ALTERNATE SHADES IN ROWS. SINGLE RESPONSE PER ROW. RANDOMIZE ALL ATTRIBUTES EXCEPT THE LAST ONE.]
  - a. Knowledge of loan officer/representative [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - b. Courtesy of loan officer/representative[ALLOW N/A RESPONSE] [1-10, N/A=99]
  - c. Representative's responsiveness to questions [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - d. Representative's concern for your needs [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - e. Clarity of explanation of loan options [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - f. Overall rating of loan officer/representative [1-10]
- 48. Did you use the services of a realtor/broker when buying/refinancing your home loan? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes [1]
  - b. No [0]

#### (Ask Q49 if used services in Q48, otherwise go to Q50)

- 49. Please rate your experience with your realtor/broker regarding the home loan application process on the following items, using a scale of 1 to 10 where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is <u>Average</u>. (Mark only one per row) [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND ATTRIBUTES/RESPONSES IN ROWS (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, ALTERNATE SHADES IN ROWS. SINGLE RESPONSE PER ROW. RANDOMIZE ALL ATTRIBUTES EXCEPT THE LAST ONE.] a. Knowledge of realtor/broker [ALLOW N/A RESPONSE] [1-10, N/A=99]
  - b. Courtesy of realtor/broker [ALLOW N/A RESPONSE] [1-10, N/A=99]

c. Realtor/broker's responsiveness to questions [ALLOW N/A RESPONSE] [1-10, N/A=99]

d. Realtor/broker's concern for your needs [ALLOW N/A RESPONSE] [1-10, N/A=99]

e. Overall rating of realtor/broker [1-10]

50. Please rate your experience with your home loan closing on the following items, using a scale of 1 to 10 where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is

<u>Average.</u> (Mark only one per row) [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND ATTRIBUTES/RESPONSES IN ROWS (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, ALTERNATE SHADES IN ROWS. SINGLE RESPONSE PER ROW. RANDOMIZE ALL ATTRIBUTES EXCEPT THE LAST ONE.]

- a. Ease of understanding closing documents [ALLOW N/A RESPONSE] [1-10, N/A=99]
- b. Convenience of closing [ALLOW N/A RESPONSE] [1-10, N/A=99]
- c. Length of time from final loan approval to closing [ALLOW N/A RESPONSE] [1-10, N/A=99]
- d. Reasonableness of closing costs [ALLOW N/A RESPONSE] [1-10, N/A=99]
- e. Overall rating of home loan closing [1-10]

# About You

- 51. After completing the VA home loan application process, how much do you understand the VA Home Loan Program? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Completely [5]
  - b. Mostly [4]
  - c. Somewhat [3]
  - d. Only a little [2]
  - e. Not at all **[1]**
- 52. Was this your first home loan of any type? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes **[1]**
  - b. No **[0]**
- 53. For this most recent loan, did you consider another type of home loan? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes **[1]**
  - b. No **[0]**
  - c. Don't know or not sure [99]

(Ask Q54 if considered another type of home loan in Q53, otherwise go to Q55) 54. What other type(s) of home loans did you consider? (Mark all that apply)

[CHECK BOXES. MULTIPLE RESPONSE. CODE EACH RESPONSE AS 0 IF UNCHECKED OR 1 IF CHECKED]

- a, Conventional
- b. Federal Housing Administration
- c. Other

55. What is the primary reason you applied for a VA home loan, as opposed to a Federal Housing Administration loan or other type of loan? (Mark only one)

### [RADIO BUTTONS. SINGLE RESPONSE.]

- a. The VA loan program is offered only to US Veterans [1]
- b. No down payment required [2]
- c. Convenience [3]
- d. No mortgage insurance required [4]
- e. Loan more likely to be approved [5]
- f. VA's assistance to avoid foreclosure [6]
- g. Previous experience with the VA loan program [7]
- h. Other [97]
- 56. Have you ever obtained either a conventional or a Federal Housing Administration home loan?

# (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]

- a. Yes **[1]**
- b. No **[0]**
- c. Don't know or not sure [99]

# (Ask Q57 if Yes in Q56, otherwise go to Q58)

- 57. Thinking about ALL aspects of your experience in obtaining your last conventional or Federal Housing Administration loan (including the application process, eligibility requirements and loan amount, loan information, contacting your lender, etc.), please rate your loan experience overall, using a scale of 1 to 10 where 1 is <u>Unacceptable</u>, 10 is <u>Outstanding</u>, and 5 is <u>Average</u>. [SHOW RESPONSES IN GRID WITH 10-POINT SCALE IN COLUMNS AND SINGLE ROW (SEE JDPA CONVENTIONS DOCUMENT PG. 1 FOR SPECIFIC DETAILS OF LAYOUT). EVENLY SPACED RADIO BUTTONS/COLUMNS, SINGLE RESPONSE PER ROW.] [1-10]
- 58. If you had not received a VA guaranteed home loan, would you have been able to purchase your home at this time? **[RADIO BUTTONS. SINGLE RESPONSE.]** 
  - a. Yes **[1]**
  - b. No **[0]**
  - c. Don't know or not sure [99]
- 59. Do you have any other comments or concerns about your experience? (Open Capture) [OPEN-END. TEXT BOX. 1000 CHARACTER MAX. ALLOW NO COMMENT, MUTUALLY EXCLUSIVE CHECK BOX. CODE NO COMMENT AS 0 IF UNCHECKED AND 1 IF CHECKED.]

As a reminder, your responses will be kept completely confidential and your email address will not be sent to VA with any responses on this survey. [SHOW ON THE SAME PAGE AS THE QUESTION THAT FOLLOWS]

- 60. Would you like to provide an e-mail address so VA can contact you with general information about VA benefits and services? (Mark only one) [RADIO BUTTONS. SINGLE RESPONSE.]
  - a. Yes **[1]**
  - b. No **[0]**
  - c. I do not have an e-mail address [96]
  - d. Prefer not to answer [98]

# (Ask Q61 if Yes in Q60)

- 61. Please enter your preferred e-mail address where you would like to be contacted: (Open Capture)
  - a. E-mail: [OPEN CAPTURE. 100 CHARACTER MAX.]