Screen 1



Suppliers, below you will find dashboards used for federal category management reporting. We are interested in learning whether any of these dashboards would help you understand the category management framework and help contribute to your ability to work with the government. Contact zachary.lerner@gsa.gov with questions.

Form Approved OMB #3090-0297 Exp. Date 7/31/2019 and Privacy Act Statement

The text "Form Approved OMB #3090-0297..." goes to a GSA Interact post where a PRA and Privacy Act Statement is linked. See next page for screenshot of the PDF.

Paperwork Reduction Act Statement

OMB No: 3090-0297 Expires 07/31/2019

This information collection meets the requirements of 44 U.S.C. § 3507, as amended by section 2 of the Paperwork Reduction Act of 1995. You do not need to answer these questions unless we display a valid Office of Management and Budget (OMB) control number. The OMB control number for this collection is 3090-0297. We estimate that it will take 2 minutes to read the instructions, gather the facts, and answer the questions. Send only comments relating to our time estimate, including suggestions for reducing this burden, or any other aspects of this collection of information to: General Services Administration, Regulatory Secretariat Division (MVCB), ATTN: Lois Mandell/IC 3090-0297, 1800 F Street, NW, Washington, DC 20405.

Screen 1 Continued

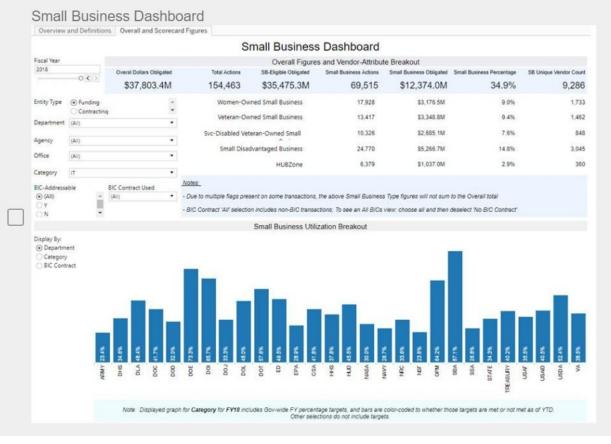
Choose any THREE of the Category Management Dashboards that you believe would be the most beneficial.

		Vendors	by Manag	red	Spen	d				
	Note: Click on a vende						ort Makeum"			
Fiscal Year	Level 1 Category G			1 Cate				2 Categor	DY.	
FY 2017	GWCM	Toop	(All)	I cate	8013		(All)	c caregor	.9	
Vendor Name	- Content	and the set				Funding C	1 Print		nall Business/Oth	
			Funding Age	ncy		Funding O	Ance			ner 🔹
(All)	• (All)		 (All) 			(All)		• (A	Alt)	
Vendor Name			Managed Spend	F	Unmanag	ed Spend	Dollars Oblig	pated	Managed %	
MCKESSON CORPORA	TION		\$8,690,649,156.15	5	\$43,053	365.20	\$8,733,702,52	21.35	99.51%	
HEALTH NET FEDERAL	SERVICES, LLC		\$4,731,460,742.3	3	\$19,723	813.93	\$4,751,184,55	56.31	99.58%	
HUMANA MILITARY HE	ALTHCARE SERVICES, INC.		\$3,695,205,703.32	2	\$16,246	780.00	\$3,711,452,48	83.32	99.56%	
UNITEDHEALTH MILITA	RY & VETERANS SERVICES, LLC		\$2,939,336,066.35)			\$2,939,336,06	56.39	100.00%	
TRIWEST HEALTHCAR	E ALLIANCE CORP.		\$2,643,590,315.14		\$4,201,	740.00	\$2,647,792,05	55.14	99.84%	
NATIONAL TECHNOLO	GY & ENGINEERING SOLUTIONS OF SA	ANDIA, LLC	\$2,526,838,606.2				\$2,526,838,60	06.21	100.00%	
LOS ALAMOS NATION/	L SECURITY, LLC		\$2,475,213,053.53	1	\$9,62	0.00	\$2,475,222.67	100.00%		
SCIENCE APPLICATION	IS INTERNATIONAL CORPORATION		\$2,452,260,248.70	3	\$1,800,06	1,491.03	\$4,252,321,73	39.81	57.67%	
CONSOLIDATED NUCL	EAR SECURITY LLC		\$2,363,701,935.95	701,935.95			\$2,363,701,93	35.95	100.00%	
AMERISOURCEBERGE	N DRUG CORPORATION		\$2,172,607,788.73	3	\$45,634	074.38	\$2,218,241,86	53.11	97.94%	
BOOZ ALLEN HAMILTO	N INC.		\$2,115,916,630.02	2	\$1,552,09	0,620.52	\$3,668,007,25	50.54	57.69%	
SANDIA CORPORATION	4		\$2,075,621,351.60)	\$22,9	98.00	\$2,075,644,34	49.60	100.00%	
UT-BATTELLE, LLC			\$1,531,731,371.38	5	50	00	\$1,531,731,37	71.38	100.00%	
HP ENTERPRISE SERV	CES, LLC		\$1,372,818,950.19)	\$694,607	,143.72	\$2,067,426,09	93.91	66.40%	
CHEMONICS INTERNAT	IONAL, INC		\$1,370,278,157.10	5	\$242,774	,734.16	\$1,613,052,89	91.34	84.95%	
BECHTEL MARINE PRO	PULSION CORPORATION		\$1,309,573,970.1	1			\$1,309,573,97	70.11	100.00%	
BP PRODUCTS NORTH	AMERICA INC		\$1,121,681,168.10)			\$1,121,681,16	58.10	100.00%	
SYSTEMS RESEARCH	AND APPLICATIONS CORPORATION		\$1,057,681,464.44	1	\$298,136	36,240.13 \$1,355,817,704.57			78.01%	
BATTELLE ENERGY AL	LIANCE, LLC		\$1,031,504,895.09)	\$32,75	54.00	\$1,031,537,64	49.09	100.00%	
SAVANNAH RIVER NIK	LEAR SOLUTIONS LLC		\$1 016 281 686 35	5			\$1 016 281 68	86.35	100 00%	
Vendor DUNS Bre	akdown and Contract Makeu	qu								
Vendor DUNS Number	Vendor Name	Contract Name		w	OSB Flag	VOS8 Flag	SDVOSB Flag	SDB FI	ag Hubzone F	lag
	Null	Null			N	N	N	N	N	
00282811K	SHARP ELECTRONICS CORP.	UNIDENTIFIED			N	N	N	N	N	
001000363	LOUIS M. GERSON CO., INC.	Null			Ν	N	N	Y	N	
		SCHEDULE 84			N	N	N	м	N	
001001049	SPINELLI RAVIOLI MFG CO INC	Null			N	N	N	Y	N	
001001767	ECKEL INDUSTRIES, INC.	Null			N	N	N	N	N	
001002054	BOMAS MACHINE SPECIALTIES INC	Null			N	N	N	N	N	

	agentation and a second second	1.2.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1					
OOD/Civilian	n Funding	Department (Se (None)	elect to popula	te data)		Category	Expiring within 1 year of today
O Cyllan		[prone)				Calegory	Display Metric Count of Contracts
O DOD	-	Agency					
	Contracting Entity	(All)			•		
Funding Contracting	00	Office					
0	(All)				•		
Category				ł			
(Ail)		•	(A/I)		*		
Tier	(AII)		Fiscal Year	2017			
	1000		The second	2011			
Contract Cho	oice		*For a given	transacti	ion, this is the available BIC contract		
All (Includes	non-contract awards)	•	(where a	oplicable)) that the dollars could have been obligated against		
Award Type (All)		Award Name (All)			Award Expiration Range (All)		
		1.4-4			4-4 	Click	ing a pie slice will further filter the data and jump to Datasheet
PSC		NAICS (All)			(All)		
(ILA)		(A(I)			(A(I) .*.		Data last updated 9/4/2018 12:28:2
	kout				x will further filter the data and ju		Value Range
 Display Break PSC/NAIC 							

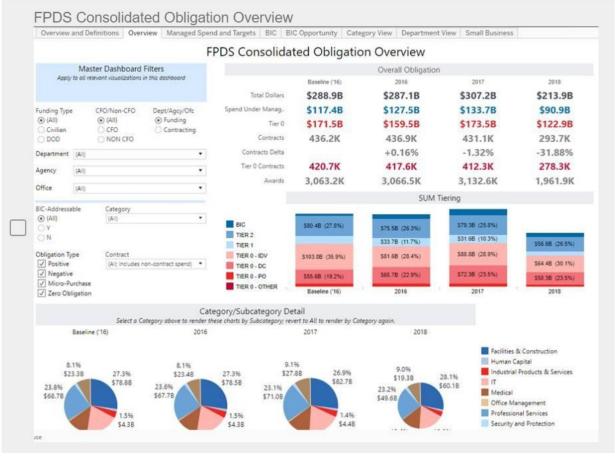
Contra	act	Invento	ory Explora	ation To	ol - All filter and	chart selection	ns will narro	w down th	he data at	the botto	om of the page	9
Civ/DOD		Departmen	nt									
(All)	Ĥ	(AII)					•					
Civilian		Agency						This tool			erence tool for lo ontract inventory	
O DOD	101	(All)									and the second	
Funding or Contracting Entity											w include the fu matching values	
Funding		Office						e 8				
Contracting		(AII)					•		Lieta	i last updat	ted 9/3/2018 8:0	0.20 PM
Level 1 Category		Level 2 Cat	regory					Contract Na	me			
(All)		(A))					•	(A0)				
Business-Rule Tier		PSC			NAICS Code			Reference P	bid			
(All)	•	(AI)			• (All)		•	(Al)				
Tier Contract Name	Ma	asterCtrct	MstiDVType	master_tier	MstPIID	DerivativeCtrct	DrvIDVType	derivative .	DrvPIID	PSC	Naics Code	
Grand Total												\$1,075,477.8
BIC ALLIAN												
DIG ALLIAN	ALL	LIAN	GWAC	BIC	GS00Q09BGD0004	Null	Null	Null	Null	D301	541512	\$23.9
DIO ALLIAN	ALI	LIAN	GWAC	BIC	GS00Q09BGD0004 GS00Q09BGD0005	Null	Null	Null	Null	D301 D302	541512 541512	
DIO ALLIAN	ALL	LIAN	GWAC	BIC								\$72.3
BIC ALLIAN	ALI	LIAN	GWAC	BIC						D302	541512	\$72.3 \$0.3
DR. ALLIAN	ALI	LIAN	GWAC	BIC						D302 D318	541512 541512	\$72.3 \$0.3 \$37.8
DIV ALLINN	ALI	LIAN	GWAC	BIC						D302 D318 D399	541512 541512 541512	\$72.3 \$0.3 \$37.8 \$2.0
DIV ALLIAN	ALI	LIAN	GWAC	BIC						D302 D318 D399 R425	541512 541512 541512 541512 541512	\$72.3 \$0.3 \$37.8 \$2.0 \$19.8
DIV ALLBAR	ALI	LIAN	GWAC	BIC	G5000098GD0005	Null	Null	Null	Null	D302 D318 D399 R425 R499	541512 541512 541512 541512 541512 541512	\$72.3 \$0.3 \$37.8 \$2.0 \$19.8 \$5.8
on. ALLIAN	ALI	LIAN	GWAC	BIC	G5000098GD0005	Null	Null	Null	Null	D302 D318 D399 R425 R499 D302	541512 541512 541512 541512 541512 541512 541512	\$72.3 \$0.3 \$37.8 \$2.0 \$19.8 \$5.8 \$5.8 \$9.1
or. ALLIAN	ALI	LIAN	GWAC	BIC	G5000098GD0005	Null	Null	Null	Null	D302 D318 D399 R425 R499 D302 D318	541512 541512 541512 541512 541512 541512 541512 541512	\$72.3 \$0.3 \$37.8 \$20.0 \$19.8 \$5.8 \$5.8 \$9.1 \$56.1
or. ALLIAN	ALI	LIAN	GWAC	BIC	G500Q09BGD0005 G500Q09BGD0007	Null	Null	Null	Null	D302 D318 D399 R425 R499 D302 D318 D399	541512 541512 541512 541512 541512 541512 541512 541512 541512	\$72.3 \$0.3 \$37.8 \$2.0 \$19.8 \$55.8 \$9.1 \$56.1 \$7.4
DIV ALLANT	ALI	LIAN	GWAC	BIC	G500Q09BGD0005 G500Q09BGD0007 G500Q09BGD0008	Null	Null	Null	Null	D302 D318 D399 R425 R499 D302 D318 D399 Z2BC	541512 541512 541512 541512 541512 541512 541512 541512 541512	\$72.3 \$0.3 \$37.8 \$2.0 \$19.8 \$55.8 \$9.1 \$56.1 \$7.4 \$60.8
on. ALLIAN	ALI	LIAN	GWAC	BIC	G500Q09BGD0005 G500Q09BGD0007 G500Q09BGD0008 G500Q09BGD0008	Null Null Null	Null Null Null Null	Null Null Null Null	Null Null Null	D302 D318 D399 R425 R499 D302 D318 D399 Z2BC D399	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	572.3 50.3 52.0 519.8 55.8 59.1 558.1 558.1 558.1 558.1 558.3 57.4 560.8 514.2
on. ALLIAN	ALI	LIAN	GWAC	BIC	G500Q09BGD0005 G500Q09BGD0007 G500Q09BGD0008 G500Q09BGD0008 G500Q09BGD0010	Null Null Null Null	Null Null Null Null Null	Null Null Null Null	Null Null Null Null	D302 D318 D399 R425 R499 D302 D318 D399 Z2BC D399 D399	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	572.3 50.3 537.8 52.0 519.8 55.8 59.1 558.1 558.1 558.1 558.5 57.4 560.8 514.2 5102.2
or. ALLIAN	ALI	LIAN	GWAC	BIC	G500Q09BGD0005 G500Q09BGD0007 G500Q09BGD0008 G500Q09BGD0008 G500Q09BGD0010	Null Null Null Null	Null Null Null Null Null	Null Null Null Null	Null Null Null Null	D302 D318 D399 R425 R499 D302 D318 D399 Z2BC D399 D399 D391	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	572.3 50.3 537.4 52.0 519.4 558.5 558.5 558.5 558.5 558.5 514.2 514.2 5102.2 53.0
or. ALLANT	ALI	LIAN	GWAC	BIC	GS00Q09BGD0005 GS00Q09BGD0007 GS00Q09BGD0007 GS00Q09BGD0005 GS00Q09BGD0010 GS00Q09BGD0011	Null Null Null Null Null Null	Null Null Null Null Null	Null Null Null Null Null Null	Null Null Null Null Null	D302 D318 D399 R425 R499 D302 D318 D399 Z28C D399 D399 D399 D301 R412	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	572 3 50 3 537 6 52 0 518 6 55 8 55 8 55 8 55 8 55 8 514 2 5102 3 510 2 510 2 510 510 2 510 2 510 510 510 510 510 510 510 510 510 510
or. ALLANT	ALI	LIAN	GWAC	BIC	GS00Q09BGD0005 GS00Q09BGD0007 GS00Q09BGD0007 GS00Q09BGD0005 GS00Q09BGD0010 GS00Q09BGD0011	Null Null Null Null Null Null	Null Null Null Null Null	Null Null Null Null Null Null	Null Null Null Null Null	D302 D318 D399 R425 R499 D302 D318 D399 Z280 D399 D399 D399 D391 R412 C214	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	572 3 50 3 537 6 52 0 519 8 55 8 55 8 55 8 55 8 55 8 55 8 55 8 5
on. ALLANT	ALL	LIAN	GWAC	BIC	GS00Q09BGD0005 GS00Q09BGD0007 GS00Q09BGD0007 GS00Q09BGD0005 GS00Q09BGD0010 GS00Q09BGD0011	Null Null Null Null Null Null	Null Null Null Null Null	Null Null Null Null Null Null	Null Null Null Null Null	D302 D318 D399 R425 R499 D302 D318 D399 Z2802 D399 D399 D399 D391 R412 C214 D302	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	572.3 50.3 537.8 52.0 519.8 55.8 59.1 55.8 57.4 560.8 514.2 5102.2 5102.2 53.0 55.2 50.6 57.4
or. ALLANT	ALL	LIAN	GWAC	BIC	GS00Q09BGD0005 GS00Q09BGD0007 GS00Q09BGD0007 GS00Q09BGD0005 GS00Q09BGD0010 GS00Q09BGD0011	Null Null Null Null Null Null	Null Null Null Null Null	Null Null Null Null Null Null	Null Null Null Null Null	D302 D318 D399 R425 R499 D308 D318 D399 Z28C D399 D399 D399 D399 D391 R412 C214 D302 R408	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	572.3 50.3 537.6 558.5 559.5 559.5 559.5 559.5 559.5 559.5 559.5 519.2 510.2 5
or. ALLANT	ALI	LIAN	GWAC	BIC	GS00Q09BGD0005 GS00Q09BGD0007 GS00Q09BGD0007 GS00Q09BGD0005 GS00Q09BGD0010 GS00Q09BGD0011	Null Null Null Null Null Null	Null Null Null Null Null	Null Null Null Null Null Null	Null Null Null Null Null	D302 D318 D399 R425 R499 D308 D318 D399 D301 R412 C214 D399 D301 R412 C214 D302 R408 R410	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	572.3 50.3 537.4 52.0 519.8 558.1 558.1 558.1 514.2 51
	ALI	LIAN	GWAC	BIC	GS00Q09BGD0005 GS00Q09BGD0007 GS00Q09BGD0007 GS00Q09BGD0010 GS00Q09BGD0011 GS00Q09BGD0012	Null Null Null Null Null	Null Null Null Null Null Null	Null Null Null Null Null Null	Null Null Null Null Null Null	D302 D318 D399 R425 R492 D302 D318 D399 Z28C D399 D399 D399 D399 D391 R412 C214 D399 R412 R400 R410 R425	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	572.3 503.5 520 519.8 558.1 57.4 560.8 514.2 5102.2 530.0 552.2 5102.2 530.0 65.2 530.0 55.2 50.0 6 57.4 52.6 52.4 5151.5
	ALI	LIAN	GWAC	BIC	GS00Q09BGD0005 GS00Q09BGD0007 GS00Q09BGD0007 GS00Q09BGD0010 GS00Q09BGD0011 GS00Q09BGD0012	Null Null Null Null Null	Null Null Null Null Null Null	Null Null Null Null Null Null	Null Null Null Null Null Null	D302 D318 D399 R459 D302 D318 D3902 D318 D399 D399 D399 D399 D399 D399 D399 D39	541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512 541512	\$23.9 \$72.3 \$0.3 \$37.8 \$2.0 \$19.8 \$5.8 \$9.1 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.8 \$5.9 \$5.2 \$5.0 \$5.2 \$5.2 \$5.2 \$5.2 \$5.2 \$5.2 \$5.2 \$5.5 \$5.2 \$5.5 \$5.2 \$5.5 \$5

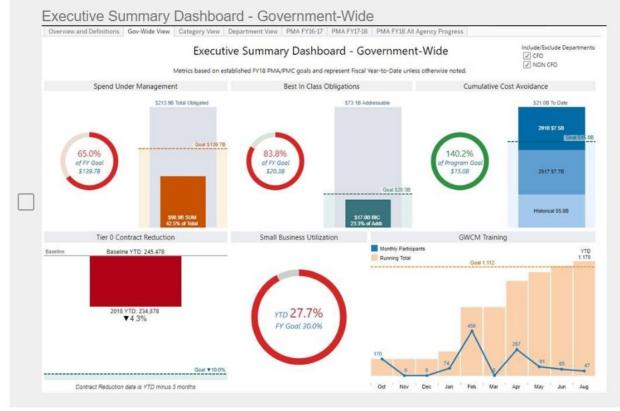
		Se	hedule Sales Query
GSA			include bales duery
	Schedule Sales Query Plus		
Please select the crit	eria to limit the results of the report then click one of the options below.		
Schedule Number or Program	Offer Type		Data Summary
(All) *	(A8)		Distinct Contractors 14.1
SIN	Contract Number		Distinct Contracts 15.5
(All) -	Contract number		
	Active -		Total Sales \$22,956
Governmentwide Category (All)	Contractor Name - DUNS		Business Size
(hit)	(All)	•	
Governmentwide Subcategory			
(All) •	Business Size (All)		
Report Office	(All)		Small Business
	Socioeconomic Category		80.043.200.100 30.30%
	(AII)	•	
0ffice (48) *			Other Than Small Stapia S87.470
(48)	Select by Sales or Input		\$13,913,887,470 80,81%
Service or Product	Sales Amount		
(All) •	Timeframe		
NAICS	(select by cicking on the data) October 2017 June 2018		
(All) •	Uniden 2017 June 2018		
	- Click Button to Build Your Own Report	3	
PSC Code (Description) (All)	- Click Button to View Sales Trends	0	Dashboard Last Updated; 8/7/2018
(m)	- Plant marries of Alex Seles Licenda	0	Sales Data as of FY18 Q3
Video Tutorial	- Click Button to View Trends for New Contracts	Ø	Data is refreshed approximately 1.5 months after the close of each quarter
	- Click Button to View Sales by Geography	0	Questions about this data? Please contact: aod-support@gsa.gov



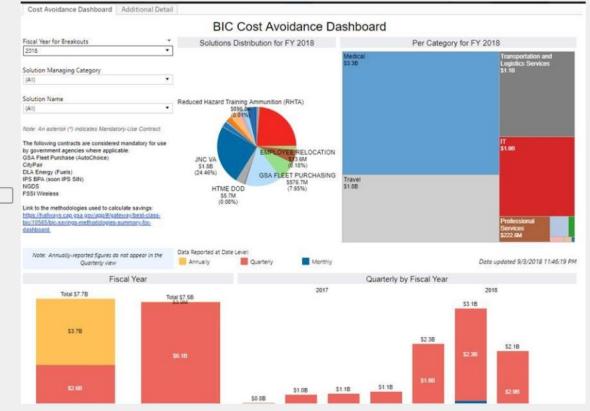
Overview and Definitions	Overall Sp	pend by FY Small Business								
-					Fiscal Year		ntity Type Funding	Department		
Government-V	Vide C	Category Structu	lre		2016	(All) Civilian	Funding *	(A)()		
					0 2017	O DOD		Agency (All)		
Total 2018 Spend:	\$281.2	2B			⊙ 2018 ·			(Ant)		
Common Government S									Total S	181.5B
Facilities & Construction S	52 2B	Professional Services \$4	0.6B	Industrial Products & Serv	rices \$6.1B		IT \$31.6B		Medical \$26.2B	
Facility Related Services	\$39.3B	Management & Advisory Servic	\$17.5B	Machinery and Components	\$1.6B	IT Outsourcing		\$19.58	Healthcare Services	\$14.7
Construction Related Services	\$10.98	Technical & Engineering Servic.	\$11.9B	Test & Measurement Supplies	\$1.18	IT Hardware		\$5.08	Drugs and Pharmaceutical Prod.	\$7.0
Construction Related Materials	\$1.3B	Financial Services	\$2.5B	Basic Materials	S1.18	IT Software		\$4.38	Medical Equipment and Access	\$4.4
Facility Related Materials	\$0.4B	Business Administration	\$2.4B	Industrial Products Install / Main.	\$0.9B	Telecommunic	ations	\$1.7B		
Facilities Purchase & Lease	50.38	Research & Development	\$2.2B	Hardware & Tools	50.88	IT Consulting		50.88		
Purchase or Leasing of Facilities	\$0.1B	Social Services	\$1.7B	Fire/Rescue/Safety/Environmen	50.4B	IT Security		\$0.4B		
		Marketing & Public Relations	\$1.7B	Oils, Lubricants, and Waxes	50.1B					
		Legal Services	\$0.7B							
Office Management \$0	9B	Human Capital \$2.68	3	Security and Protection	n \$3.98	Transportat	ion and Logistic	s Services	Travel \$0.9B	
Furniture	\$0.4B	Talent Development	\$2.38	Security Services	\$3.68	and the second of	<u>\$16.4B</u>		Passenger Travel	\$0.5
Office Management Products	50.38	Strategy, Policies, and Operatio.	50.1B	Security Systems	50.28	Fuels		\$4.98	Lodging	50.2
Office Management Services	50.28	Talent Acquisition	\$0.1B	Protective Apparel and Equipm.	\$0.0B	Transportation	of Things	\$4.58	Travel Agent & Misc Svcs	\$0.2
		Human Capital Evaluation	\$0.0B	Ammunition	\$0.0B	Logistics Supp	ort Services	\$4.28	Employee Relocation	50.1
		Employee Relations	\$0.0B	Security Animals & Related Svcs	\$0.0B	Motor Vehicles		\$1.98		
		Compensation and Benefits	50.0B	Vieapons	50.0B	Package Delivi	ery & Packaging	\$0.78		
						Transportation	Equipment	\$0.28		
Defense-Centric Spend	Catonorior								Total \$	00 70
			0.05	Firsterly & Communication	Constant of	Electronic 6	0	Enderset		
Aircraft Ships/Submarines Vehicles \$27.38	& Lano	Clothing. Textiles & Subsister \$4.88	ICE SAE	Electronic & Communication \$0.3B	on Services	Electronic &	Communication \$6.5B	Equipment	Equipment Related Services	_
Aircraft	\$14.88	Subsistence	\$3.6B	Equipment Maintenance	50.38	Detection & Co	therent Radiation	\$3.38	Maintenance, Repair and Overh.	\$9.7
Ships & Submarines	59.58	Textiles, Clothing & Equipage	\$1.0B	Equipment Leases	\$0.08		ectronics Equipm.	\$2.78	Quality Control	\$1.0
Land Combat Vehicles	\$2.7B	An edebede	1110			Night Vision Ed		50.38	Technical Representative Servi	\$0.9
Space	50.48					Communication		50.30	Equipment Modification	\$0.5
	20.40								Purchases & Leases Salvage Services	50.1

				Top 20 Analysis Tool										
	Filt	ters		Top 20 Ver	ndors by	Obligated D	ollars							
iscal Year	Entity	Type		MCKESSON CORPORATION	\$5,297.7	M - 29,972 PIIDs								
O FY 2016		unding		HUMANA MILITARY HEALTHCARE SERVICES, INC.	\$4,492.7	M - 4 PIIDs								
O FY 2017	Ente	provide the source of												
FY 2018	Dept	Agency/Office hierarchy		SCIENCE APPLICATIONS INTERNATIONAL CORPORATION	\$2,740.5	M - 93,728 PIIDs								
				CONSOLIDATED NUCLEAR SECURITY LLC	\$2,621.6	M - 1 PIIDs								
Department			• 7	HEALTH NET FEDERAL SERVICES, LLC	\$2,565.4	M - 12 PIIDs								
(All)				LOS ALAMOS NATIONAL SECURITY, LLC	\$2,378.7	M - 2 PIIDs								
gency				BOOZ ALLEN HAMILTON INC.	\$2,281.1	M - 1,192 PIIDs								
(A3I)			•	RAYTHEON COMPANY	\$2,236.9	M - 1,047 PIIDs								
Office				NORTHROP GRUMMAN SYSTEMS CORPORATION	\$1,968.3	M - 1,321 PIIDs								
(A)I)			•	BOEING COMPANY, THE	\$1,881.1	M - 1,990 PIIDs								
		Subcategory		UT-BATTELLE, LLC	\$1,615.4	M - 4 PIIDs								
ategory (All)		All	•	BECHTEL MARINE PROPULSION CORPORATION	\$1,470.6	M - 1 PIIDs								
~~ <u>~</u>		- And		LEIDOS INNOVATIONS CORPORATION	\$1,464.3	M - 245 PIIDs								
ier		Small Business Attribu		LOCKHEED MARTIN CORPORATION	\$1,442.3	M - 34,839 PI Da		List By:	Vendor					
(All)	•	(All)	•	AMERISOURCEBERGEN DRUG CORPORATION	\$1,362.5	M - 223,566 PliD								
ward Group		Award Type		CHEMONICS INTERNATIONAL, INC	\$1,313.0	M - 86 PIID		Sort By:	Obligate	1 Dollars				
(AII)		(All)	•	BATTELLE ENERGY ALLIANCE, LLC	\$1,294.8	M - 1 PIIDs			gotte					
sc		NAICS Code		HP ENTERPRISE SERVICES, LLC	\$1,190.4	M - 496 P								
		(All)		HONEYWELL INTERNATIONAL INC.	\$1,144.1	M - 1,110 PIIDs								
(A))														

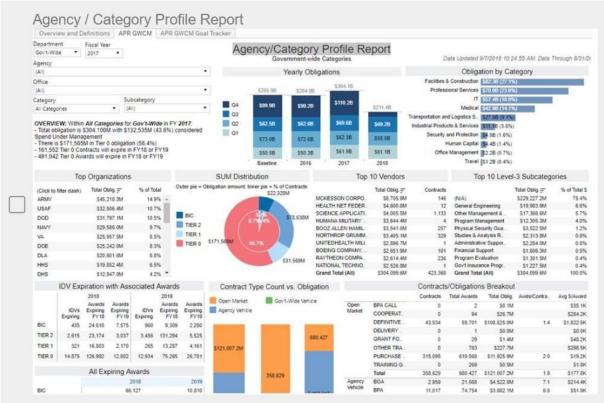




BIC Cost Avoidance Dashboard



				SUM by	Agency a	nd Tier					
Show Obligations										Deta U	Ipdated 9/3/2018 9:06.
V Micro-Furchase V Regative V Positive V Zero Obligation	Level 1	BIC	Spend TIER 2	Under Management	Total	TIER 0 - IDV	TIER 0 - DEFINITIVE CONT.	Unmanaged TIER 0 - PURCHASE ORDE.	. TIER 0 - OTHER	Total	Grand Tot
CFO/Non-CFO Depts	Facilities & Construction	\$136.4M 0.2%	\$24.1B 29.2%	\$1.7B 2.1%	\$26.08 31.4%	\$23.78 28.7%	\$31.28 37.7%	\$1.88 2.2%	\$68.6M 0.1%	\$56.78 68.6%	\$82.78 100.0%
VINON CFO	Professional Services	\$4.6B 6.4%	\$12.38 17.3%	\$6.98 9.8%	\$23.88 33.5%	\$27.3B 38.5%	\$18.68 26.2%	\$1.38 1.8%	\$45.8M 0.1%	\$47.28 66.5%	\$71.08 100.0%
A0 *	п	\$13.8B 23.6%	513.6B 23.3%	\$7.0B 11.9%	\$34.4B 58.9%	\$14.3B 24.5%	\$7.38 12.5%	\$2.48 4.0%	\$76.3M 0.1%	\$24.0B 41.1%	558.4B 100.0%
ical Year Y 2017 •	Transportation and Logistics Services	\$3.0B 10.8%	\$6.4B 23.1%	\$768.8M 2.8%	\$10.28 36.7%	\$10.9B 39.1%	\$5.88 20.9%	\$929.1M 3.3%		\$17.6B 63.3%	\$27.8B 100.0%
	Medical	\$877.0M 2.0%	\$17.6B 41.0%	\$13.68 31.7%	832 18 74.8%	\$4.98 11.4%	\$4.28 9.7%	\$1.88 4.1%		\$10.8B 25.2%	\$42.98 100.0%
	Industrial Products & Services	\$61.6M 0.5%	\$2.28 20.1%	\$645.2M 5.8%	52.98 26.5%	\$3.18 27.7%	\$2.18 19.0%	\$3.08 26.9%	(\$0.01) 0.0%	\$8.18 73.5%	\$11.18 100.0%
	Human Capital	\$129.0M 2.9%	\$694.5M 15.7%	\$98.9M 2.2%	8922.4M 20.9%	\$1.68 35.6%	\$1.68 36.9%	\$281.2M 6.4%	\$13.7M 0.3%	\$3.58 79.1%	\$4.48 100.0%
	Security and Protection	\$28.1M 0.5%	\$1.48 25.0%	\$874.0M 16.2%	52.38 41.7%	\$1.7B 32.0%	\$1.2B 21.5%	\$205.9M 3.8%	\$50.9M 0.9%	\$3.18 58.3%	\$5.4B 100.0%
	Office Management	\$84.3M 3.7%	\$841.4M 37.0%	\$32.0M 1.4%	\$\$57.6M 42.1%	\$712.2M 31.3%	\$187.9M 8.3%	\$417.8M 18.4%		\$1.38 57.9%	\$2.38 100.0%
To apport in creation Out on data and first, they salest described ones at bottom	Travel	\$24.3M 2.1%	\$184.9M 15.7%	\$3.8M 0.3%	\$213.0M 18.1%	\$617.9M 52.5%	\$174.1M 14.8%	\$171.9M 14.6%		\$963.9M 81.9%	\$1.28 100.0%
alite	Grand Total	\$22.78 7.4%	\$79.3B 25.8%	\$31.68	\$133.78 43.5%	\$88.88 28.9%	\$72.38 23.5%	\$12.28 4.0%	\$258.4M 0.1%	\$173.58	\$307.28



IT APR - USE	R GUID	E IT G	pal Track	ier - USE	R GUIDE	IT Ag	ency Profile Repo	rt IT Goal Trac	ker APR - Expir	ing Detail AP	R - Contract or OE	M Detail					
Agency Profi Funding Dept		ort - F scal Yea			Category	2	Γ	IT (All G		GOVERNMENT-WIDE CATEGOINY MANAGEMENT							
(All Gov't)	• F	/ 2017	•	(AJ)		•	L		All			Data	Last Upda	ted from FPD	S on 8/31/2016	t	
		Ove	rview					Yearly Ob	ligations			Lev	vel 2 Ob	igations			
Total (All Gov't)	IT obligat	ions for A	I in FY17	was \$58	375.8M		\$52,317M	\$56,430M	\$58,376M	23	Outso	arcing			\$28,117M (48%)		
								\$23.067M	\$24.844M	22	Hardware \$10,535M (18%			0,535M (18%)			
\$34,361.4M of	obegatio	ns are ci	assined	as SUM			\$20,941M	823,007 M		01 \$38,587M	Multiple L	evel 2	\$9,371M (16%)				
About 41% or \$	524,014	4M of ob	ligations	are TIEF	0 5		\$12.610M	\$12,473M	\$12,633M	\$13,450M	Sol	Software \$5,953M (10%)					
2.038 TIER 0 co			in mine		2040		\$10.627M	\$12.668M	\$11,773M	Telecommunications \$3,045M (5%)							
2,038 NER 0 00	mtracts/it	/vs.expin	101120	16 6 11	2019		58 109M	58,2224	59 1264	\$10,478M	Cons	ulting \$842	M (1%)				
72,368 TIER 0	awards	will expire	e in FY 2	018 & F	Y 2019		FY15	FY16	FY17	FY18	Se	curity \$513	M (1%)				
		-	d Income					SUM			and in case of the local division of the loc				Concernance of		
TOP ORGANI	ZATION	S Y		tio.F	% of O		(\$ 0	bligations, % Cont	racts)	TOP OEMs		Contract #	тор	LEVEL 3	Obligat.	% of Obl	
ARMY				085.1M		5.6%				Microsoft	\$2,687.5M	1,786		al Services	\$6,114.1M	10.5	
NAVY				983.0M		2.0%	\$24,014.4M	1% 6%	\$13,792.1M	Cisco	\$1,083.8M	818	MULTIF	LE:Softwar.	\$4,158.9M	7.1	
USAF				761.5M		1.6%	-	1%		Oracle	\$871.5M	512	ELA So	ftware (Ent.	\$2,031.2M	3.5	
DOD				471.3M		1,1%	BIC			HP	\$789.2M \$666.0M	835	Enterpri	ise IT Servi	\$1,908.8M	3.3	
HHS				993.3M		8.6%	TIER 2			Dell	5489 9M	422	MULTIF	LE:Hardw.	\$1,794.3M	3.1	
DHS				335.2M 831.2M		7,4% 5.6%	TIER 1			Unspecified		68,203	Mainten	ance	\$1,579.5M	2.7	
TREASURY				951.9M		3.4%	I TIERO		\$13.598.7M	Others	\$3,762.9M	5,291			\$25,434.3M	43.6	
DOJ				726.4M		3.0%			\$13,390.7M	Multi-Tag	\$108.6M	301	Others		\$15,354.8M	26.3	
STATE				718.0M		2.9% *	\$6,5	970.7M		Total	\$58,375.8M	74,982	Total		\$58,375.8M	100.0	
Expiring IDV	s & As	sociate	d Exp /	Awards	0		Contrac	ts Against Ob	ligations		Con	tracts Agai	inst Obli	gations	0		
	1	FY 2018	2		FY 2019		10000000					Contract#	Awards	Obligatio	Avg	Avg	
	Exp IDVs	FY18 Exp.A.	FY19 Exp A	Exp IDVs	FY18 Exp A	FY19 Exp A	Open Market	Agency Vel	hicles 📕 Gov't Wid						Awards/	Awa	
BIC	195	1,130	293	551	5.337	1.614	_	_	_	and the second se	GWAC	1,042		\$10,800M	23.8	\$436	
TIER 2	503	2.555	654	896	2.405	1.074	\$10,178.7M	in the second		Wide	FSS/BPA	672	14,553		21.7	\$273	
TIER 1	60	3.037	168	87	1,213	1.870		63,180		Vehicles	FSS	3,961	34,578		8.7	\$171	
TIER 0 - IDV	1,068	4.375	828	970	5.090	2,136					Total	5,181	73,902		14.3	\$280	
Total	1,826	11,097	1,943	2,504	14,045	6,694				1	BPA	737	11,885	\$1,489M	16.1	\$125	
							527 493 784		63,167	Agency	BOA	213	1,229	\$606M	5.8	\$493	
All Expiring	Award	0						76 983	00,101	Vehicles	IDC	4.645	63 869	\$25.399M	13.8	\$398	

