Instructions For CCC-575

NON-INSURED CROP DISASTER ASSISTANCE PROGRAM (NAP) RECORD OF MARKETING HISTORY

The CCC-575 was developed to collect data to establish a participant's historical marketing percentage (HMP), contract marketing percentage (CMP), and direct marketing percentage (DMP). This form is to be completed only for those participants who chose the HMP option and/or the DMP option on the CCC-471, if applicable. The calculation of the HMP and DMP will be based on the actual marketing history from the consecutive preceding three years of production for the eligible NAP crop. The HMP or CMP will be applied to the NAP benefits for those participants. The DMP will be applied when calculating the premium as well as to the NAP benefits for those participants.

Submit the original completed form in hard copy or facsimile to the appropriate FSA servicing office.

Customers who have established electronic access credentials with USDA may electronically transmit this form to the USDA servicing office, <u>provided</u> that (1) the customer submitting the form is the only person required to sign the transaction, or (2) the customer has an approved Power of Attorney (Form FSA-211) on file with USDA to sign for other customers for the program and type of transaction represented by this form.

Features for transmitting the form electronically are available to those customers with access credentials only. If you would like to establish online access credentials with USDA, follow the instructions provided at the USDA eForms web site.

Producers must complete Part A through Part B; Part C, Item 8; Part D, Items 12, 13, 16, 17, 20, 21; and Part G, Items 33A-36, 38, 41, 43, 46 and 48, as applicable. Producer must sign in the applicable Item 31A through 31C and/or Item 56A through 56C.

Fld Name / Item No.	Instruction				
	Part A – Gene	ral Information			
1 County FSA Office Name and Address	Enter county office name and address.				
2 Crop Year	Enter crop year.				
3 Administrative State and County Code	Enter administrative State	e and county code.			
4A Producer's Name and Address	Enter producer's name and address.				
4B Phone Number	Enter producer's phone n	umber.			
N	Part B – Crop ote: Part B is to be comple	• Identification ted for Parts C, D, and E only.			
5A Crop Name	Enter crop name.				
5В Сгор Туре	Enter crop type.				
6 Unit of Measure (UoM)	Enter unit of measure for the crop and crop type. In situations where the unit of measure is different between the final uses and/or crop years, convert production to pounds (lbs.) using the table below. Example: Fresh market production sold as pounds (lbs.) and processed production sold as hundredweight (cwt.). All production shall be converted to pounds (lbs.) and the unit of measure would be pounds (lbs.)				
		Conversion Table			
	If converting	Then			
	Hundredweight (cwt.) to Pounds (lbs.)	multiply by 100.			
	Tons to Pounds (lbs.)	multiply by 2000.			
	For bushels, containers, and other nonstandard units of measure	multiply the pounds (lbs.) from the National Crop Table (NCT) by the bushels, containers, etc. to complete the conversion.			

Fld Name / Item No.	Instruction					
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Part of Note: same unit of 7 Contracted Use	C – Current Year Contrac Ensure that each category of measure to provide consis This block identifies the c juice). No entry is needed	ct Marketing Percentage (<i>CMP</i>) of marketing use is recorded as the stency in the production and calculation. contracted market (ie: fresh, processed and/or d.				
Contracted Production	row for the crop year in ite	em 2.	ii specific			
Troduction	specifies production only	Then enter the contracted production for the				
	acres and not production with only one unit	specific use. on the producer must certify expected production under contract. The contracted production shall not exceed the sum of the lesser of the reported or contract acres				
	acres and not production with multiple units	on the producer must certify expected production under contract. The contracted production shall not exceed the lesser of the reported or contract acres times the highest approved yield for the units of the				
		Examp	ole:	-		
		Unit	Acres	Approved Yield	Not To Exceed Expected Production	
		301	100	30		
		401	50	35		
		250 (T ap	otal Acres) proved yiel	3∠) x 35 (highest d) = 8750	8750	

Fld Name / Item No.	Instruction
9 Expected Production	 Enter the result of multiplying the eligible NAP acres for the intended use from the FSA-578 for each specific contracted use (ie: fresh, processed, and/or juice) by the approved yield from the CCC-452 for the crop year in item 2. Notes: If multiple units exist for the specific intended use, calculate the expected production for each unit and summarize by use. If an approved yield has not been established, establish the yield.
10	Enter the total expected production for all contracted markets included
Total	in item 9.
Expected	
Production	

Fld Name / Item No.	Instruction						
11 Contract Marketing	Enter the result of item 8 for each contracted use (ie: fresh, processed, and/or juice) divided by item 10 x 100% (rounded to 2 decimals).						
Percentage	If the CM	Then	the CMP				
(CMP)	> 100%.		equals 100% for the intended use. (Example 1)				
()	> 100% with more than one intended use with contracted production		equals a prorated CMP based on the share of expected production not to exceed 100%. (Example 2)				
	< 100% w intended u only one in use is appr the NCT	ith one ise and ntended roved on	equal	s 100% for the in	ntended use	. (Example 3)	
	< 100% w	< 100% with two		e other intended	use, equals	100% minus	
	intended u approved o NCT	intended uses approved on the NCT		the calculated percentage from the contracted use for the crop. (Example 4).			
	< 100% w	ith three	for the intended use that is not the contracted				
	intended u	ses (FH,	use, equals 100% minus the calculated				
	PR, and JU approved o NCT	percentage from the contracted use for the crop. (Example 5).					
	Examples: Example 1 - 7. Contracted Use	- CMP is 8 . Contra Product	> 100	9 Expected Production	10. Total Expected Production	11. Contract Marketing Percentage (CMP)	
		Enter contr production in specific contra column, as ap	racted n each acted use oplicable	Eligible Acres from FSA-578 x Approved Yield	Total of Item 9	Contracted Production ÷ Item 10	
	Fresh	5000)	100 acres x 40 lbs. =4000 lbs.	4000	125% *100%	
	Processe d						
	Juice						
	*CMP equals 1	00% because	e the calc	ulated CMP exceeds	s 100%.		

Fld Name	/
Item No.	

11 Contract Marketing Percentage (CMP)

(cont.)

Instruction						
Example 2 ise with co	– CMP is > 100 ontracted produ	0% with more action:	than one i	intended		
7. Contracted Use	8. Contracted Production	9 Expected Production	10. Total Expected Production	11. Contra Marketing Percentage (CMP)		
	Enter contracted production in each specific contracted use column, as applicable	Eligible Acres from FSA-578 x Approved Yield	Total of Item 9	Contracted Production ÷ Item 10		
Fresh	3000	65 acres x 40 lbs. = 2600 lbs.		75% *60%		
Processed	2000	35 acres x 40 lbs. = 1400 lbs.	4000	50% *40%		
Juice			1			

*CMP is reduced to 100%. Proration based on total expected production (item 10) \div total contracted production (item 8) (4000 \div 5000 = .80) x calculated CMP for each contracted use. Example:

Fresh	Processed
75% x .80 = 60%	50% x .80 = 40%

Example 3 – CMP is < 100% with one intended use on the NCT:

7. Contracted Use	8. Contracted Production	9 Expected Production	10. Total Expected Production	11. Contract Marketing Percentage (CMP)
	Enter contracted production in each specific contracted use column, as applicable	Eligible Acres from FSA-578 x Approved Yield	Total of Item 9	Contracted Production ÷ Item 10
Fresh	2500	100 acres x 30 lbs. = 3000 lbs.	3000	83.33% *100%

*Remaining CMP is allocated to fresh because there is no other intended use approved on the NCT.

Fld Name / Item No.

11 Contract Marketing Percentage (CMP)

(cont.)

Instruction

Example 4 – CMP is < 100% with two intended uses approved on the NCT:

7. Contracted Use	8. Contracted Production	9 Expected Production	10. Total Expected Production	11. Contract Marketing Percentage (CMP)
	Enter contracted production in each specific contracted use column, as applicable	Eligible Acres from FSA-578 x Approved Yield	Total of Item 9	Contracted Production ÷ Item 10
Fresh	2500	100 acres x 30 lbs. = 3000 lbs.	3000	83.33%
Process ed				*16.67%

*Remaining CMP is allocated to the other intended use approved on the NCT.

Example 5 – CMP < 100% with three intended uses (FH, PR, and JU) approved on the NCT:

7. Contracted Use	8. Contracted Production	9 Expected Production	10. Total Expected Production	11. Contract Marketing Percentage (CMP)
	Enter contracted production in each specific contracted use column, as applicable	Eligible Acres from FSA-578 x Approved Yield	Total of Item 9	Contracted Production ÷ Item 10
Fresh	2500	100 acres x 30 lbs. = 3000 lbs.	3000	83.33%
Process ed				*8.335%
Juice				*8.335%

*Remaining CMP is allocated equally between the processed and juice intended uses on the NCT.

Fld Name / Item No.	Instruction
Note Ensure that	Part D – Historical Marketing Percentage (HMP) : Enter up to three consecutive preceding years' production all production is recorded in the same unit of measure from Item 6.
12 Crop Year	Enter the most recent preceding crop year.
13 Production	Enter the sum of all production for each final use (i.e.: fresh, processed and/or juice) for the applicable crop year in item 12.
14 Total Production from Item 13	Enter the sum of the total production from all final uses listed in item 13.
15 HMP	Enter the result of the production for each final use in item 13 divided by the total production in item14 x 100% (rounded to 2 decimals). Total percentages must equal 100%.
16 Crop Year	Enter the preceding crop year less 1 year.
17 Production	Enter the sum of all production for each final use (i.e.: fresh, processed and/or juice) for the applicable crop year in item 16.
18 Total Production from Item 17	Enter the sum of the total production from all final uses listed in item 17.
19 HMP	Enter the result of the production for each final use in item 17 divided by the total production in item 18 x 100% (rounded to 2 decimals). Total percentages must equal 100%.
20 Crop Year	Enter the preceding crop year less 2 years.
21 Production	Enter the sum of all production for each final use (i.e.: fresh, processed and/or juice) for the applicable crop year in item 20.
22 Total Production From Item 21	Enter the sum of the total production from all final uses listed in item 21.
23 HMP	Enter the result of the production for each final use in item 21 divided by the total production in item 22 x 100% (rounded to 2 decimals). Total percentages must equal 100%.

Fld Name / Item No.	Instruction						
Fld Name / Item No.			Ins	struction			
Part	E – Average Cont	e Historica ract Mark	l Marketi eting Perc	ng Percentage rentage <i>(CMP</i>	e (HMP) and		
24	Enter crop	vear from i	item 12 and	d all final use	, HMP's from iten	ı 15	
Crop Year	Linter crop	year monn				1 10.	
25	Enter crop	vear from i	tem 16 and	d all final use	HMP's from item	19	
Crop Year	Enter crop	year monn			Invir 5 nom den	115.	
26	Enter crop	vear from i	tem 20 and	d all final use	HMP's from iten	ı 23.	
Crop Year	F						
27 Average HMP	Enter the result of adding the final use HMP's from items 24, 25, and 26 and dividing by the total number of years of production included (i.e.: $24 + 25 + 26 \div 3 =$ item 27). Total percentages must equal 100%.						
	-						
	Final Use	24. Crop Year: 2012	25. Crop Year: 2013	26. Crop Year: 2014	27. Average HMP		
		Enter HMP from Item 15	Enter HMP from Item 19	Enter HMP from Item 23	Sum of 24-26 ÷ Number of Years		
	Fresh	60.00%	20.00%	25.00%	35.00%	-	
	Processed	40.00%	80.00%	75.00%	65.00%]	
	Juice						
	Note: If only two years of production is available from the preceding three years, calculate the HMP based on those years' actual marketing history.Example:						
	Final Use	24. Crop	25. Crop	26. Crop	27.]	
		Year: 2012	Year: 2013	Year: 2014	Average HMP		
		Enter	Enter	Enter HMP	Sum of 24-26 ÷		
		HMP	HMP	from Item 23	Number of		
		Itom 15	Itom 10		Years		
	Fresh	60 00%	N/A	25.00%	42 50%	-	
	Processed	40.00%	N/A	75.00%	57.50%	1	
	Juice				27.0070	1	

Fld Name / Item No.	Instruction				
28 CMP	Enter the fina	ıl use CMP's fr	om item 11.		
29 Average Market Price	Average Market Price from the NCT, for the applicable use. If the unit of measure differs between markets and/or crop years, convert the NCT price to a per pound basis.				
30 Highest Value HMP/CMP	For the final use with the highest average market price, enter the highest percentage from item 27 or item 28. Enter the percentages for the other final uses from the same item (item 27 or item 28).				
	Example 1: The CCC-575 completed for Producer A for common apples shows the following information:				
	Final Use	27. Average HMP	28. CMP	29. Average Market Price	30 Highest Value HMP/CMP
		Sum of Items 24-26 ÷ Number of Years	Enter CMP from Item 11		
	Fresh	80%	75%	\$12.75	80%
	Processed	20%	25%	\$4.50	20%
	Juice				
	In this scenario, the highest value use would be the average HMP for the fresh market apples. Enter all percentages from item 27. Example 2: The CCC-575 completed for Producer B for russet potatoes shows the following information:				
	Final Use	27. Average HMP	28 CMP	29. Average Market Price	30. Highest Value HMP/CMP
		Sum of Items 24-26 ÷ Number of Years	Enter CMP from Item 11		
	Fresh	50%	30%	\$9.50	30%
	Processed	50%	70%	\$11.00	70%

Fld Name / Item No.	Instruction				
	Juice In this scenario, Enter all percen	the highest value tages from item 28	use would be t 8.	he CMP for t	he processed potatoes.

Fld Name / Item No.	Instruction					
30 Highest Value HMP/CMP	NOTE: If the price in item 29 is the same for all final uses, the intended use will be used in determining the highest value use.					
(conc.)	Example 3: The CCC-575 is completed for Producer C for green beans. The FSA-578 has green beans intended for fresh. The highest value HMP/CMP will be determined based on the highest percentage associated with the original intended use.					
	Final Use	27. Average HMP	28. CMP	29. Average Market Price	30 Highest Value HMP/CMP	
		Sum of Items 24-26 ÷ Number of Years	Enter CMP from Item 11			
	Fresh	80%	50%	\$10.00	80%	
	Processed	20%	50%	\$10.00	20%	
	Juice In this scenario, green beans bec item 28.	the highest value cause it has the hig	use would be t hest fresh perc	the HMP asso rentage. Enter	ciated with the fresh all percentages from	
Part F – Produ	ucer and FSA Representative's Certification (for CMP and HMP only)					
31A Producer's	Producer sign	nature or Repre	sentative's s	ignature, if	applicable.	
Signature	If you are mailing or faxing this form, print the form and manually enter your signature. If this form is approved for electronic transmission and you have established credentials with USDA to submit forms electronically, use the buttons provided on the form for transmitting the form to the USDA servicing office.					
31B Title/ Relationship	Title/Relationship for person with signature authority for the producer in item 31A, if applicable.					
31C Date	Date CCC-57	75 is signed.				
32A FSA Representative Signature	FSA Represe	ntative's signat	ure.			
32B Date	Date FSA Re	presentative sig	gns CCC-57	5.		

Fld Name / Item No.	Instruction		
Fld Name / Item No.	Instruction		
Notes: Part C was elected Reminder: En	Part G – Direct Market Percentage (DMP) G must be completed for each intended use where a Direct Market Option on CCC-471. Enter up to three consecutive preceding years' marketing records of production. nsure that all production is recorded in the same unit of measure in item 6.		
33A Crop Name	Enter crop name.		
33B Crop Type	Enter crop type.		
34 Intended Use	Enter intended use.		
35 Unit of Measure (UoM)	Enter the unit of measure. Follow conversion table instructions in item 6, if needed.		
36 Crop Year	Enter the most recent preceding crop year.		
37 Market	Direct and/or Indirect Market. No entry needed.		
38 Production	Enter all production that was sold in the respective market from the crop year in item 36.		
39 Total Production from Item 38	Enter the sum of total production from item 38.		
40 Market History Percentage	Enter the result for each market from item 38 divided by item 39 x 100% (rounded to 2 decimals). Total percentages must equal 100%.		
41 Crop Year	Enter the preceding crop year less 1 year.		
42 Market	Direct and/or Indirect Market. No entry needed.		
43 Production	Enter all production that was sold in the respective market from the crop year in item 41.		

Fld Name / Item No.	Instruction		
Total			
Production			
from			
Item 43			
45 Marilant	Enter the result for each market from item 43 divided by item 44 x 100%		
Market	(rounded to 2 decimals). Total percentages must equal 100%.		
Dercentage			
16	Enter the proceeding grop year loss 2 years		
40 Crop Vear	Enter the preceding crop year less 2 years.		
47	Direct and/or Indirect Market No entry needed		
47 Market	Direct and/or maneet market. No entry needed.		
48	Enter all production that was sold in the respective market from the crop		
Production	vear in item 46.		
49	Enter the sum of total production from item 48.		
Total			
Production			
from			
Item 48			
50	Enter the result for each market of item 48 divided by item 49 x 100%		
Market	(rounded to 2 decimals). Total percentages must equal 100%.		
History			
Percentage			
	Part H-Average Direct Marketing Percentage (DMP)		
51 Market	Direct and/or Indirect Market. No entry needed.		
52	Enter the crop year from item 36 and market history percentages from		
Crop Year	item 40.		
53	Enter the crop year from item 39 and market history percentages from		
Crop Year	item 45.		
54	Enter the crop year from item 41and market history percentages from		
Crop Year	item 50.		
55	Enter the sum of items 52-54 for each market and divide by the number		
Average	of crop years included (ie: $52 + 53 + 54 \div 3 = 1100$). Total		
DMP Davt I	percentages must equal 100%.		
Fart I – Producer and FSA Representative's Certification (<i>for DMP only</i>)			
Droducor's	riouucei signature or representative s signature, il applicable.		
Signature	If you are mailing or faxing this form print the form and manually enter		
Signature	your signature. If this form is approved for electronic transmission and		
	you have established credentials with USDA to submit forms		
	electronically, use the buttons provided on the form for transmitting the		

Fld Name / Item No.	Instruction
	form to the USDA servicing office.
56B Title/ Relationship	Title/Relationship for person with signature authority for the producer in item 56A, if applicable.
56C Date	Date CCC-575 is signed.
57A FSA Representative Signature	FSA Representative's signature.
57B Date	Date FSA Representative signs CCC-575.