**Draft Questions for 2017 SAS**

**(1/17/17)**

*Section 8 – E-Commerce*

A.  Did this firm record any operating revenue from sales generated through orders entered directly on the firm’s websites or mobile applications?

Yes / No (Go to C)

B.  What was the percentage of total operating revenue recorded in Section 6 that was generated through orders entered directly on the firm’s websites or mobile applications?  Please provide an estimate if exact figures are not available.

\_\_\_\_\_ %

C.  Did this firm record any revenue from sales generated through orders entered through third-party websites or mobile applications, EDI systems, e-mail, or other electronic networks?

Yes/ No (Go to Section 9)

D.  What was the percentage of total operating revenue recorded in Section 6 that was generated through orders entered through third-party websites or mobile applications, EDI systems, e-mail, or other electronic networks?  Please provide an estimate if exact figures are not available.

\_\_\_\_\_ %