

Sample Survey Questions

Business Unit

NAICS Code:

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NAICS Name:

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SALES, SHIPMENTS, RECEIPTS, OR REVENUE

1

**What were the sales of merchandise and other operating receipts in 2017?
(Exclude sales taxes or other taxes collected.)**

\$Bil.

11

\$Mil.

\$Thou.

Three small line graphs showing the percentage of people in the U.S. who are obese from 1980 to 2000 for men, women, and children. All three graphs show a steady increase over time.

REVENUES FROM ELECTRONIC SOURCES

2

Were there any revenues from customers entering orders directly on the firm's websites or mobile applications in 2017?

Yes

No

3

Were there any revenues from customers entering orders directly on third-party websites or mobile applications in 2017?

Yes

No

4

Were there any revenues from customers entering orders via other electronic systems (such as private networks, dedicated lines, kiosks, etc.) in 2017?

Yes



No

5

Of the total 2017 revenues reported in 1, what was the dollar amount that was from the revenues identified in Questions 2-4 above? Please provide an estimate if exact figures are not available.

\$Bil.

10

\$Mil.

\$Thou.

100% 100% 100%

CAPITAL EXPENDITURES

6

What were the capital expenditures for the following items?

	\$Bil.		\$Mil.		\$Thou.
a. Structures (new)					
b. Structures (used)					
c. Equipment (new)					
d. Equipment (used)					
e. Other (new)					
f. Other (used)					
g. TOTAL CAPITAL EXPENDITURES					

INVENTORY

7

What was the value of inventories (if applicable, before Last-in, First-out (LIFO) adjustment) owned by this business unit for:

	\$Bil.	\$Mil.	\$Thou.
a. Finished goods (final output of this business unit, but still within ownership)?			
b. Work-in-process (goods that have been substantially transformed in the manufacturing process, but are not yet the final output)?			
c. Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and will be substantially altered to produce the company's output)?			

8

What was the value of total inventories (if applicable, before Last-in, First-out (LIFO) adjustment)?

\$Bil.	\$Mil.	\$Thou.

9

What was the value of total inventories (if applicable, before Last-in, First-out (LIFO) adjustment), warehoused in the US?

\$Bil.	\$Mil.	\$Thou.

10

What was the value of inventories stored outside or en route to the 50 states and the District of Columbia in 2017?

\$Bil.	\$Mil.	\$Thou.