|  |  |  |  |
| --- | --- | --- | --- |
| SURVEY_LOGO_1:USDA_logo_bw.gif | **Agricultural Resource Management Survey – Phase III** |  | **National Agricultural**  **Statistics**  **Service** |
| **Respondent Booklet**  **20XX** |
|  |  |  | |
| Dear Producer:  When it comes to policies that affect you, your family, your farm, and your community, accurate data are extremely important. To ensure that federal, state, local and industry decision-makers have accurate and objective information, we are surveying farmers across the United States in the annual Agricultural Resource Management Survey (ARMS). The results of this survey also help USDA assess the current financial state and production practices of U.S. farms.  Please take the time to respond to this important survey. Once all responses are in, NASS will analyze them and will publish the results in the *Production Expenditures* report in August, 20XX. ERS will use these results in August to prepare and disseminate the Department's annual estimates and forecasts of income, value-added, assets, liabilities, and financial indicators for the farm sector.  As with all our surveys, NASS safeguards the privacy of all respondents, ensuring that no individual respondent or operation can be identified. Be assured that your responses to ARMS will be kept ***completely confidential***, as required by federal law.  Thank you in advance for investing in the future of U.S. agriculture and ensuring that decisions affecting you, your family, your business and your community are based on the facts.  Sincerely,  Hubert Hamer  Hubert Hamer  Chair, Agricultural Statistics Board  U.S. Department of Agriculture  National Agricultural Statistics Service | | | |

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| **LIVESTOCK CODES**  **Sections D, E and F** |

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|  | **CATTLE** | | |
| Cattle, all other  Cattle for Breeding Stock (beef & dairy)  Dairy herd replacements  Feeder Calves (cattle sold for finishing)  Finished Cattle (sold directly to slaughter)  Milk and Non-Processed Dairy Products  Processed Dairy Products  Veal | **817**  **833**  **905**  **933**  **818**  **909**  **968**  **914** | |
|  | | |
| **HOGS** | | |
| Farrow to Feeder  Farrow to Finish  Farrow to Wean  Finisher  Nursery  Nursery/Feeder  Nursery/Finish  Other Hogs & Pigs | **805**  **807**  **802**  **809**  **806**  **812**  **808**  **804** | |
|  | | |
| **SHEEP** | | |
| Lambs  Sheep, all (except lambs)  Wool | **934**  **912**  **915** | |
|  | | |
| **GOATS** | | |
| Goats  Goats milk  Mohair | **906**  **801**  **942** | |
|  | | |
| **AQUACULTURE** | | |
| Aquaculture, all other  Baitfish (including crawfish for bait)  Catfish  Crustaceans (crawfish for food, shrimp, etc.)  Fish, other  Food fish, all other  Mollusks (clams, oysters, etc.)  Ornamental fish  Sport or game fish  Trout | | **901**  **945**  **903**  **946**  **832**  **944**  **947**  **948**  **949**  **913** |
|  | | |
| **EQUINE** | | |
| Horses and ponies  Mules, burros, and donkeys | **928**  **815** | |

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| --- | --- | --- |
| **POULTRY** | |  |
| Bantams  Broilers  Broilers, chicks, hatchery run  Capons  Chicken pullets, hatching flock  Chicken pullets, laying flock  Chickens, other meat type  Chukars  Cornish Hens  Ducks  Eggs, chicken hatchery  Eggs, table market  Eggs, turkey hatchery  Emus  Game birds  Geese  Guineas  Hungarian partridge  Ostriches  Peacocks  Pheasants  Pigeons  Poultry, other  Quails  Rheas  Roosters, breeding flock  Roosters, meat type  Turkeys, other  Turkey poults, breeding flock  Turkey poults, brooders  Turkey poults, meat type – all in / all out  Turkey poults, meat type – growout | **960**  **916**  **935**  **932**  **926**  **925**  **924**  **961**  **918**  **917**  **921**  **920**  **919**  **843**  **922**  **923**  **962**  **963**  **930**  **964**  **810**  **803**  **822**  **811**  **965**  **940**  **939**  **927**  **938**  **967**  **970**  **969** |
|  | |
| **OTHER** | |
| Alpaca  Bees  Buffalo or Bison  Deer  Elk  Honey  Livestock, other fur bearing  Livestock, other non-fur bearing  Llama  Mink, including pelts  Rabbits  Semen | **956**  **902**  **941**  **951**  **952**  **908**  **954**  **824**  **953**  **910**  **911**  **929** |

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| **CROP CODES**  **Sections E, F and P** | | | | |
| Alfalfa seed | **35** |  | Carrots, fresh | **2107** |
| Almonds | **46** |  | Carrots, processed | **4107** |
| Apples, fresh | **5053** |  | Cauliflower | **108** |
| Apples, processed | **6053** |  | Celery | **109** |
| Apricots, fresh | **5054** |  | Cherries, sweet, fresh | **5155** |
| Apricots, processed | **6054** |  | Cherries, sweet, processed | **6155** |
| Aquatic Plants | **315** |  | Cherries, tart, fresh | **5156** |
| Artichokes | **101** |  | Cherries, tart, processed | **6156** |
| Asparagus | **102** |  | Chestnuts | **59** |
| Asparagus, bearing age | **637** |  | Chickory | **261** |
| Asparagus, nonbearing age | **638** |  | Chinese cabbage | **249** |
| Avocados, fresh | **5055** |  | Chinese peas, sugar, snow | **234** |
| Avocados, processed | **6055** |  | Christmas trees | **183** |
|  |  |  | Chufas | **222** |
| Bahia grass seed | **227** |  | Cilantro | **153** |
| Bananas, fresh | **5083** |  | Citrus, other, fresh | **5269** |
| Bananas, processed | **6083** |  | Citrus, other, processed | **6269** |
| Barley for grain or seed | **290** |  | Clover | **310** |
| Beans, dry edible | **3** |  | Clover seed, crimson | **214** |
| Bedding/garden plants | **241** |  | Clover seed, ladino | **202** |
| Beets | **103** |  | Clover seed, red | **43** |
| Bentgrass seed | **228** |  | Clover seed, white | **203** |
| Bermuda grass seed | **229** |  | Coffee | **88** |
| Berries, all other, fresh | **5267** |  | Collards | **185** |
| Berries, all other, processed | **6267** |  | Corn, for ethanol | **627** |
| Birdsfoot trefoil seed | **224** |  | Corn, grain | **6** |
| Blackberries, fresh | **5056** |  | Corn, seed | **38** |
| Blackberries, processed | **6056** |  | Corn, silage | **5** |
| Blueberries, tame, fresh | **5279** |  | Cotton, pima | **282** |
| Blueberries, tame, processed | **6279** |  | Cotton, upland | **281** |
| Blueberries, wild, fresh | **5280** |  | Crambe | **176** |
| Blueberries, wild, processed | **6280** |  | Cranberries, fresh | **5060** |
| Boysenberries, fresh | **5182** |  | Cranberries, processed | **6060** |
| Boysenberries, processed | **6182** |  | Cucumbers, fresh | **2111** |
| Broccoli | **104** |  | Cucumbers for pickles, processed | **4111** |
| Bromegrass seed | **215** |  | Currants, fresh | **5273** |
| Brussel sprouts | **105** |  | Currants, processed | **6273** |
| Buckwheat | **84** |  | Cuttings, Seedlings, Liners, Plugs | **1002** |
| Bulbs/corms/rhizomes/tubers-dry | **248** |  |  |  |
|  |  |  | Daikon | **258** |
| Cabbage, fresh | **2106** |  | Dates, fresh | **5061** |
| Cabbage, processed for kraut | **4106** |  | Dates, processed | **6061** |
| Camelina | **657** |  | Diachondra | **177** |
| Canola | **85** |  | Dill | **179** |
| Cantaloupe | **4** |  |  |  |
| **CROP CODES -- continued**  **Sections E, F and P** | | | | |
| Eggplant | **112** |  | Herbs, dried | **211** |
| Emmer and spelt | **161** |  | Herbs, fresh | **212** |
| Endive | **259** |  | Hops | **12** |
| Escarole | **260** |  | Horseradish | **151** |
|  |  |  | Horticultural specialties | **247** |
| Fava beans | **154** |  | Horticultural, other | **230** |
| Fescue seed | **44** |  |  |  |
| Field crop, other | **317** |  | Indian corn | **188** |
| Figs, fresh | **5062** |  |  |  |
| Figs, processed | **6062** |  | Jojoba | **626** |
| Flaxseed | **9** |  |  |  |
| Floriculture & Bedding, other | **1015** |  | Kale | **186** |
| Flower seeds | **36** |  | Kenaf | **181** |
| Flowers, cut and cut florist greens | **262** |  | Kentucky Bluegrass Seed | **628** |
| Foliage plants | **256** |  | Kiwifruit, fresh | **5064** |
| Forage and greenchop | **10** |  | Kiwifruit, processed | **6064** |
| Foxtail millet seed | **204** |  | Kumquats, fresh | **5263** |
| Fruits & Berries grown under glass | **1008** |  | Kumquats, processed | **6263** |
|  |  |  |  |  |
| Garlic | **114** |  | Lemons, fresh | **5076** |
| Ginger root | **89** |  | Lemons, processed | **6076** |
| Ginseng | **198** |  | Lentils | **169** |
| Ginseng, bearing age | **639** |  | Lespedeza seed | **41** |
| Ginseng, nonbearing age | **640** |  | Lettuce, head | **117** |
| Grapefruit, fresh | **5075** |  | Lettuce, leaf | **629** |
| Grapefruit, processed | **6075** |  | Lettuce, other | **149** |
| Grapes, fresh | **275** |  | Lettuce, romaine | **146** |
| Grapes, processed | **6275** |  | Lima beans, dry | **268** |
| Grass seed, other | **138** |  | Lima beans, fresh | **2115** |
| Grass silage | **226** |  | Lima beans, processed | **4115** |
| Grasses, other than clover & sudan | **311** |  | Limes, fresh | **5077** |
| Green peas, English | **239** |  | Limes, processed | **6077** |
| Green peas, fresh | **2122** |  | Loganberries, fresh | **5271** |
| Green peas, processed | **4122** |  | Loganberries, processed | **6271** |
| Greenhouse produced vegetables | **250** |  | Lotus root | **210** |
| Greens | **116** |  |  |  |
| Guar | **160** |  | Macadamia nuts | **48** |
| Guava, fresh | **5090** |  | Mandarins, fresh | **5078** |
| Guava, processed | **6090** |  | Mandarins, processed | **6078** |
|  |  |  | Mangoes, fresh | **5065** |
| Hay, alfalfa and alfalfa mixtures | **1** |  | Mangoes, processed | **6065** |
| Hay, other | **11** |  | Maple trees for syrup | **91** |
| Hay, small grain | **217** |  | Meadow foam | **139** |
| Hay, wild | **225** |  | Melons, honeydew | **13** |
| Hazelnuts | **47** |  | Melons, miscellaneous | **14** |
| **CROP CODES -- continued**  **Sections E, F and P** | | | | |
| Millet for grain or seed | **141** |  | Pears, Bartlett, fresh | **5069** |
| Mint, all other | **159** |  | Pears, Bartlett, processed | **6069** |
| Mint, tea leaves | **651** |  | Pears, other than Bartlett, fresh | **5314** |
| Miscanthus | **652** |  | Pears, other than Bartlett, processed | **6314** |
| Mungbeans | **197** |  | Peas, all other | **123** |
| Mushrooms | **93** |  | Peas, Austrian winter | **200** |
| Mushrooms Spawn | **2495** |  | Peas, blackeyed | **124** |
| Mustard cabbage | **253** |  | Peas, dry, Southern cow peas | **125** |
| Mustard greens | **187** |  | Peas, dry edibles | **17** |
| Mustard seed | **94** |  | Pecans | **49** |
|  |  |  | Pecans, improved | **633** |
| Nectarines, fresh | **5066** |  | Pecans, native and seedling | **634** |
| Nectarines, processed | **6066** |  | Peppermint | **18** |
| Noncitrus fruits, other, fresh | **5277** |  | Peppers, bell | **126** |
| Noncitrus fruits, other, processed | **6277** |  | Peppers, hot | **244** |
| Nursery crops | **254** |  | Peppers, other | **127** |
| Nuts, other | **207** |  | Persimmons, fresh | **5070** |
|  |  |  | Persimmons, processed | **6070** |
| Oats for grain or seed | **15** |  | Pimientos | **245** |
| Okra | **118** |  | Pineapples, fresh | **5097** |
| Olives, fresh | **5067** |  | Pineapples, processed | **6097** |
| Olives, processed | **6067** |  | Pistachios | **50** |
| Onion seed | **656** |  | Plums, fresh | **5071** |
| Onions, dehydrated | **135** |  | Plums, processed | **6071** |
| Onions, dry | **120** |  | Pluots, fresh | **5630** |
| Onions, green | **119** |  | Pluots, processed | **6630** |
| Oranges, Valencia, fresh | **5157** |  | Pomegranates, fresh | **5072** |
| Oranges, Valencia, processed | **6157** |  | Pomegranates, processed | **6072** |
| Oranges, other than Valencia, fresh | **5158** |  | Popcorn | **19** |
| Oranges, other than Valencia, processed | **6158** |  | Potatoes | **20** |
| Orchard grass seed | **42** |  | Potted flowering plants | **252** |
|  |  |  | Prunes, fresh | **5073** |
| Papayas, fresh | **5096** |  | Prunes, processed | **6073** |
| Papayas, processed | **6096** |  | Pumpkins | **128** |
| Parsley | **121** |  |  |  |
| Passion fruit, fresh | **5233** |  | Radishes | **129** |
| Passion fruit, processed | **6233** |  | Rapeseed | **170** |
| Pasture | **648** |  | Rapini | **130** |
| Peaches, all other, fresh | **5068** |  | Raspberries, all other, fresh | **5140** |
| Peaches, all other, processed | **6068** |  | Raspberries, all other, processed | **6140** |
| Peaches, Clingstone, fresh | **5643** |  | Raspberries, black, fresh | **5641** |
| Peaches, Clingstone, processed | **6643** |  | Raspberries, black, processed | **6641** |
| Peaches, Freestone, fresh | **5644** |  | Raspberries, red, fresh | **5642** |
| Peaches, Freestone, processed | **6644** |  | Raspberries, red, processed | **6642** |
| Peanuts | **16** |  | Redtop seed | **205** |
| **CROP CODES – continued**  **Sections E, F and P** | | | | |
| Rhubarb | **143** |  | Tangelos, fresh | **5080** |
| Rice | **21** |  | Tangelos, processed | **6080** |
| Rice, sweet | **319** |  | Tangerines, fresh | **5081** |
| Rice, wild | **178** |  | Tangerines, processed | **6081** |
| Rutabagas | **147** |  | Tangerines, honey, fresh | **5272** |
| Rye for grain or seed | **22** |  | Tangerines, honey, processed | **6272** |
| Ryegrass seed | **136** |  | Tangors, fresh | **10272** |
|  |  |  | Tangors, processed | **11272** |
| Safflower | **98** |  | Taro | **649** |
| Sage | **168** |  | Teff | **199** |
| Sesame | **152** |  | Temples, fresh | **5079** |
| Shallots | **144** |  | Temples, processed | **6079** |
| Silage & haylage (except corn & sorghum) | **23** |  | Timothy seed | **45** |
| Short Rotation Woody crops | **318** |  | Tobacco, transplants from beds | **175** |
| Snap beans, fresh | **2131** |  | Tobacco, all types | **190** |
| Snap beans, processed | **4131** |  | Tobacco, burley | **193** |
| Sod/turfgrass | **166** |  | Tobacco, flue-cured | **196** |
| Sorghum for grain or seed | **25** |  | Tobacco, other than burley or flue-cured | **32** |
| Sorghum, syrup | **174** |  | Tomatoes grown under glass | **1019** |
| Sorghum, silage | **24** |  | Tomatoes, fresh | **2134** |
| Sorghum-sudan crosses | **180** |  | Tomatoes, processed | **4134** |
| Soybeans | **26** |  | Triticale | **162** |
| Spearmint | **27** |  | Truffle Saplings | **659** |
| Spinach, fresh | **2132** |  | Truffles | **658** |
| Spinach, processed | **4132** |  | Tung nuts | **51** |
| Squash, summer | **133** |  | Turnip greens | **189** |
| Squash, winter | **150** |  | Turnips | **145** |
| Strawberries, fresh | **2074** |  |  |  |
| Strawberries, processed | **4074** |  | Vegetables, other | **236** |
| Sudan | **167** |  | Vegetables, seed | **37** |
| Sudangrass seed | **206** |  | Vegetables, transplants to farm | **1006** |
| Sugarbeets for seed | **137** |  | Vetch seed, hairy | **39** |
| Sugarbeets for sugar | **28** |  |  |  |
| Sugarcane for seed | **209** |  | Walnuts, English | **631** |
| Sugarcane for sugar | **29** |  | Walnuts (all others) | **632** |
| Sunflower seed, non-oil varieties | **148** |  | Watercress | **238** |
| Sunflower seed, oil varieties | **30** |  | Watermelons | **33** |
| Sweet corn for seed | **246** |  | Wheatgrass seed | **201** |
| Sweet corn, fresh | **2110** |  | Wheat, durum for grain or seed | **163** |
| Sweet corn, processed | **4110** |  | Wheat, other spring for grain or seed | **164** |
| Sweet potatoes | **31** |  | Wheat, winter for grain or seed | **165** |
| Sweetclover seed | **208** |  |  |  |
| Switchgrass | **653** |  |  |  |
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|  | **GENERAL BUSINESS EXPENSES**  **Section I, Item 32** | |  |
|  | * Legal, and license fees (*other than automobile*) * Advertising * Magazines, membership & registration fees * Office equipment not on a depreciation schedule * Office supplies | * Petty cash fund expenditures * Soil testing * Travel (*farm/ranch business trips*) * Pest scouting * Other, Specify |  |

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| **VALUE CODES**  **Section N** | | | | | | | | | |
|  | **DOLLAR RANGE** | **VALUE CODE** | |  | **DOLLAR RANGE** | **VALUE CODE** | | |  |
|  | None 01 | |  | | $60,000 - 79,999 18 | |  | |  |
|  | $1 – 499 02 | |  | | $80,000 - 99,999 19 | |  | |  |
|  | $500 – 999 03 | |  | | $100,000 - 124,999 20 | |  | |  |
|  | $1,000 - 1,999 04 | |  | | $125,000 - 149,999 21 | |  | |  |
|  | $2,000 - 2,999 05 | |  | | $150,000 - 199,999 22 | |  | |  |
|  | $3,000 - 3,999 06 | |  | | $200,000 - 274,999 23 | |  | |  |
|  | $4,000 - 4,999 07 | |  | | $275,000 - 349,999 24 | |  | |  |
|  | $5,000 - 7,499 08 | |  | | $350,000 - 499,999 25 | |  | |  |
|  | $7,500 - 9,999 09 | |  | | $500,000 - 749,999 26 | |  | |  |
|  | $10,000 - 14,999 10 | |  | | $750,000 - 999,999 27 | |  | |  |
|  | $15,000 - 19,999 11 | |  | | $1,000,000 - 1,499,999 28 | |  | |  |
|  | $20,000 - 24,999 12 | |  | | $1,500,000 - 1,999,999 29 | |  | |  |
|  | $25,000 - 29,999 13 | |  | | $2,000,000 - 2,999,999 30 | |  | |  |
|  | $30,000 - 34,999 14 | |  | | $3,000,000 - 4,999,999 31 | |  | |  |
|  | $35,000 - 39,999 15 | |  | | $5,000,000 - 7,499,999 32 | |  | |  |
|  | $40,000 - 49,999 16 | |  | | $7,500,000 - 9,999,999 33 | |  | |  |
|  | $50,000 - 59,999 17 | |  | | $10,000,000 and over 34 | | |  |  |

**GRAIN CONVERSION TABLE**

|  |  |  |
| --- | --- | --- |
| **One ton and equivalent (dry) bushels by crop** | | |
| **Crop** | **Ton** | **Bushels** |
| Corn, Sorghum (milo), Flaxseed | 1 | 36 |
| Wheat, Soybeans | 1 | 33 |
| Barley, Buckwheat | 1 | 42 |
| Oats | 1 | 63 |
| Rice | 1 | 44 |
| Millet | 1 | 40 |