OMB No. 0607-0449 Approval Expires: 11/30/2017

# 2016 Annual Survey of Manufactures (ASM)

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## CFN:

Note: This worksheet lists all possible questions. In contrast, questions appear in the online reporting sytem based on your responses.

# MAILING ADDRESS: MAILING ADDRESS

The reporting unit for this questionnaire is an **establishment** which is generally a single physical location where business is conducted or where services or industrial operations are performed. Please make updates to the physical location address in the Physical Location Information section.

Attn:				
Name 1:		Store/Plant:		
Name 2:				
Street:				
City:		State:	Zip:	
CFN:				
	TIFICATION NUMBER ER IDENTIFICATION NUI	MBER VALIDATION		
Is	the Employer Ide	ntification Number (EIN) used o	n this establishment's latest 2016 Inter	nal
Revenue Service F	Form 941, Employer's Qua	rterly Tax Return?		
Yes				
No				

# EMPLOYER IDENTIFICATION NUMBER EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on the latest 2016 Internal Revenue Service Form 941, Employer's Quarterly Tax Return?

EIN:

# 2016 Annual Survey of Manufactures (ASM)

Is your company owned or controlled by another domestic company?

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OWNERSHIP OR CONTROL
OWNERSHIP OR CONTROL

CFN:

Yes
No
OWNERSHIP OR CONTROL OWNERSHIP OR CONTROL: MORE THAN ONE LOCATION
Does your company operate at more than one physical location?
Yes
No
OWNERSHIP OR CONTROL OWNERSHIP OR CONTROL: VOTING STOCK VALIDATION
Does another domestic company own more than 50 percent of the voting stock of your company?
Yes
No
OWNERSHIP OR CONTROL: MANAGEMENT AND POLICY
Does another domestic company have the power to control the management and policies of your company?
Yes
No

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REPORT ONLINE - DO NOT RETURN

Number:

CFN:

OWNERSHIP OR CONTROL: PER	CENT OF VOTING STOCK HELD	
What percent of voting stock was held by the c (Check only ONE box)	owning or controlling company?	
Less than 50%		
50%		
More than 50%		
OWNERSHIP OR CONTROL OWNERSHIP OR CONTROL: COM	MPANY INFORMATION	
What is the name, address, and 9-digit Employ owning or controlling company?	yer Identification Number (EIN) of the	
Name of owning or controlling company:		
Home office address (Number and street):		
City, town, village:	State:	ZIP:
EIN:		
NUMBER OF ESTABLISHMENTS NUMBER OF ESTABLISHMENTS		
How many establishments operated under EIN	N at the end of 2016?	

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C	F	N	•

.000.00

# NUMBER OF ESTABLISHMENTS ADDED ESTABLISHMENT INFORMATION

Name:			
Secondary Name:	Store/Plant N	lumber:	
Physical Location (Number and street):			
City, town village:	State:	ZIP:	
Describe kind of business at this location:			
2016 Number		2016	
Number of employees for	First Quarter Payroll	2016	
Pay period including March 12:	(Jan-March)	\$	,000.00
For employees that worked at more than one location, report the employment and payroll data	Annual Payroll	\$	,000.00
for employees at the ONE location where they	Sales, Shipments,		

# NUMBER OF ESTABLISHMENTS ADDITIONAL ESTABLISHMENT INSTRUCTIONS

## **Consolidating Data for Added Establishments:**

spent most of their working time.

- The sum value of Sales, Shipments, Receipts or Revenue for all locations of the EIN should also be reported as a
  consolidated value in the Sales, Shipments, Rcpts/Revenue section, and also in the Details Sales, Shipments,
  Rcpts/Revenue section that follows.
- The sum of Employment, First Quarter Payroll, and Annual Payroll for all locations of the EIN, should also be reported as consolidated values in the respective areas of the Employment and Payroll section that follows.

Receipts, or Revenue

<sup>\*\*\*\*</sup> Additional added establishments (if any) are listed at the end of this printout.

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Is this establishment's physical location the same as the address shown above?

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# PHYSICAL LOCATION PHYSICAL LOCATION VALIDATION

ot fulfill	your	report	ing o	blig	atio
CFN:					

	(P.O. Box and rural route addresses are not pri	ysicai iocations)	
	Yes		
	No		
PHY	SICAL LOCATION PHYSICAL LOCATION INFORMATION		
	t is this establishment's physical location? (P.O. Box and rural route addresses are not ph	ysical locations)	
Numl	ber and Street:		
City,	town, village:	State:	ZIP:
PHY	SICAL LOCATION LEGAL BOUNDARY AND MUNICIPALITY	•	
Is this	s establishment physically located inside the leg	gal boundaries of the city, to	own, village, etc?
	Yes		
	No		
	No legal boundaries		
	Do not know		
In wh	at type of municipality is this establishment phy	vsically located?	
	City, village, or borough		
	Town or township		
	Other		
	Do not know		

# 2016 Annual Survey of Manufactures (ASM)

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# OPERATIONAL STATUS OPERATIONAL STATUS

Which of the following best describes this establishment's operational status at the end of 2016? (Check only ONE box)

In operation

Under construction, development, or exploration

Temporarily or seasonally inactive

Ceased operation

Sold or leased to another operator

# OPERATIONAL STATUS CEASED OPERATION DATE

When did this establishment cease operation?

MMDDYYYY:

# OPERATIONAL STATUS SOLD OPERATION DATE AND INFORMATION

When was this establishment sold or leased to another operator?

MMDDYYYY:

What is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?

Name of new owner/operator:

Mailing address (Number and street, P.O. Box, etc.):

City, town, village: State: ZIP:

EIN:

# MONTHS IN OPERATION MONTHS IN OPERATION

How many months was this establishment in operation during 2016?

Check

if None Number:

CFN:

# ADDITIONAL REPORTING GUIDELINES ADDITIONAL REPORTING GUIDELINES

## **How to Report Dollar Figures:**

Dollar figures should be rounded to thousands of dollars

**EXAMPLE:** If a dollar figure is \$2036.355.25 Report → \$2036,000.00

If a dollar figure is "0" (or less than \$500.00): Report  $\rightarrow$  X \$ ,000.00

**Prior Year Data:** Where available, your establishment's Prior Year data is prelisted in the 2015 column. Check these figures and make any necessary corrections as needed. If 2015 Inventories figures are not prelisted, report these figures in the appropriate sections as instructed.

# SALES, SHIPMENTS, RECEIPTS, OR REVENUE SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What was the total value of products shipped and other receipts? (Report details in Detail Sales, Shipments, Receipts, or Revenue)

Exclude:	Check if None	2016	2015
<ul> <li>Freight charges</li> </ul>			
<ul> <li>Excise Taxes</li> </ul>	\$	.000.00 \$	,000.00

## E-SHIPMENTS E-SHIPMENTS

What percent of the \$ ,000.00 reported in total value of products shipped and other receipts, in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE area, were for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percents. Estimates are acceptable.)

## Electronic networks include:

- Electronic Data Interchange (EDI)
- E-mail
- Internet
- Extranet
- Other online systems

2016	2015	
00%	00%	

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# EMPLOYMENT AND PAYROLL EMPLOYMENT

CFN

## Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN)
- Spread on stock options that are taxable to employees as wages.

## Exclude:

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Temporary staffing obtained from a staffing service.
- Purchased professional and technical services.

Wh	at were the number of:	Check if None	2016 Number	2015 Number
A.	Production workers for the pay period including March 12?			
В.	All other employees for the pay period including March 12?			
TC	OTAL (Add lines A and B)			

# EMPLOYMENT AND PAYROLL PAYROLL

## Exclude:

Employer costs for fringe benefits

	Check if None	2016		2015
What was the annual payroll before deductions?	\$		,000.00	\$ ,000.00
What was the first quarter payroll before deductions (January-March 2016)?	\$		,000.00	\$ ,000.00

# VALUE OF INVENTORIES VALUE OF INVENTORIES

What were the total value of inventories, regardless of where held, before Last-in, First-out (LIFO) adjustment (if any) owned by this establishment

as of December 31?	Check		(	Check		
Include:	if None	End of 2016	if	None	End of 2015	
<ul><li>Finished goods</li><li>Work-in-process</li></ul>	\$		,000.00	\$		,000.00
<ul> <li>Materials, supplies, fuels, etc.</li> </ul>						

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CFN:

**CAPITAL EXPENDITURES CAPITAL EXPENDITURES** 

What were the total capital expenditures for new and used depreciable assets spent in 2016?

Include	<b>):</b>	Check		
•	Buildings and Other Structures	if None	2016	2015

Machinery and Equipment

## Exclude:

Land \$ ,000.00 \$ ,000.00

## **RENTAL PAYMENTS RENTAL PAYMENTS**

What were the total cost for rental or lease of buildings and other structures, machinery and equipment?

## Include:

- Land
- Operating leases
- Construction equipment
- Tools
- Office equipment
- Furniture
- Vehicles

Exclude:	Check				
<ul> <li>Capital leases (leases with a contract to own at the end of the lease)</li> </ul>	if <b>None</b>	2016		2015	
	\$		,000.00	\$	,000.00

## **SELECTED EXPENSES SELECTED EXPENSES**

What were the total production related costs in 2016?

## Include:

- Materials, parts, containers, packaging, etc. used
- Products bought and sold without further processing (Report sales in code 9998991 in the DETAILS SALES, SHIPMENTS, REVENUE, RECEIPTS section)
- Purchased fuels consumed for heat, power, or the generation of electricity

•	Purchased electricity;	Check if		
•	Work done by you or others on your materials	None	2016	2015

,000.00 \$ ,000.000 \$

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## DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What are the Details of Sales, Shipments, Receipts, or Revenue in 2016?

,000.00 reported in total value of products shipped and other receipts (This is a breakout of the \$ in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE area)

Value of products and services listed below:

- Reflect those generally made in your industry (If you made products that are not listed below, please add these products via the 'Add Additional Products' button below).
- Should NOT BE COMBINED with other product lines
- Should reflect the net selling value, f.o.b. plant to customer (i.e. after discounts, and allowances, and exclusive of freight charges and excise taxes)
- Should include value of products exports and interplant transfers (Exports and Interplant transfers are also reported in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE section)
- For Contract Work Code 9998992:
  - Should include the amount received for 'commission or contract receipts' of products made from materials owned by others
  - o Should not include the amount of products made by others for you from their own materials (These amounts should be reported on the specific products codes listed below as if they were made in this establishment)
- For Resales Code 9998991:
  - o Should include the value of products bought and sold or transferred from other establishments of your company and sold without further manufacture.
    - (These values should not be reported in any other specific product code).
  - A corresponding cost should be reported in the SELECTED EXPENSES section

Code	Description	2	2016 Value	201	5 Value
	\$	,000.00	\$	,000.00	
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00

CFN:

## DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

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  - o Should not include the amount of products made by others for you from their own materials (These amounts should be reported on the specific products codes listed below as if they were made in this establishment)
- For Resales Code 9998991:
  - o Should include the value of products bought and sold or transferred from other establishments of your company and sold without further manufacture.
    - (These values should not be reported in any other specific product code).
  - A corresponding cost should be reported in the SELECTED EXPENSES section

Code	Description	2	2016 Value	201	5 Value
	\$	,000.00	\$	,000.00	
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00

CFN:

## DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What are the Details of Sales, Shipments, Receipts, or Revenue in 2016?

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- Should NOT BE COMBINED with other product lines
- Should reflect the net selling value, f.o.b. plant to customer (i.e. after discounts, and allowances, and exclusive of freight charges and excise taxes)
- Should include value of products exports and interplant transfers (Exports and Interplant transfers are also reported in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE section)
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  - o Should include the amount received for 'commission or contract receipts' of products made from materials owned by others
  - Should not include the amount of products made by others for you from their own materials (These amounts should be reported on the specific products codes listed below as if they were made in this establishment)
- For Resales Code 9998991:
  - o Should include the value of products bought and sold or transferred from other establishments of your company and sold without further manufacture.
    - (These values should not be reported in any other specific product code).
  - A corresponding cost should be reported in the SELECTED EXPENSES section

Code	Description	20	16 Value	2015 Value
	\$	,000.00	\$ ,000.00	
		\$	,000.00	\$ ,000.00
		\$	,000.00	\$ ,000.00
		\$	,000.00	\$ ,000.00
		\$	,000.00	\$ ,000.00
		\$	,000.00	\$ ,000.00
		\$	,000.00	\$ ,000.00
		\$	,000.00	\$ ,000.00
		\$	,000.00	\$ ,000.00
		\$	,000.00	\$ ,000.00
		\$	,000.00	\$ ,000.00
7700000	TOTAL	\$	,000.00	\$ ,000.00

E-mail address:

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CFN:

Date Completed: MMDDYYYY:

REMARKS REMARKS	
(Please use this space for any explanations that may be essential in	understanding your reported data.)
CERTIFICATION CALENDAR YEAR TIME PERIOD	
Is the time period covered by this report a calendar year?	
Yes	
No	
CERTIFICATION TIME PERIOD COVERED	
What time period does this report cover?	
Month Year Month Year	
From: To:	
CERTIFICATION CERTIFICATION	
I certify that this report is substantially accurate and was prepared in ac	ccordance with the instructions
Name of person to contact regarding this report:	Title:
Phone Number:	Fax Number:

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CFN:

# SUBMISSION CONFIRMATION SUBMISSION CONFIRMATION

Thank you for completing the 2016 Annual Survey of Manufactures. Please print or save this page for your records.

ID:	Company Contact Person:
Company Information:	
	Phone:

Your filing status will update in 2-3 business days. To check your filing status:

- Go to econhelp.census.gov
- Click "Self-Service Log In"
- Enter your User ID and Password
- Click "Log in"
- Click "Filing Status"

# ADDED LOCATIONS

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CFN:

,000.00

,000.00

,000.00

# NUMBER OF ESTABLISHMENTS ADDED ESTABLISHMENT INFORMATION

Pay period including March 12:

spent most of their working time.

For employees that worked at more than one

location, report the employment and payroll data for employees at the ONE location where they

Name: Secondary Name: Store/Plant Number: Physical Location (Number and street): ZIP: City, town village: State: Describe kind of business at this location: 2016 Number 2016 Number of employees for First Quarter Payroll Pay period including March 12: (Jan-March) \$ .000.00 For employees that worked at more than one Annual Payroll \$ ,000.00 location, report the employment and payroll data for employees at the ONE location where they Sales, Shipments, ,000.00 spent most of their working time. Receipts, or Revenue 2016 Annual Survey of Manufactures (ASM) NUMBER OF ESTABLISHMENTS ADDED ESTABLISHMENT INFORMATION Name: Store/Plant Number: Secondary Name: Physical Location (Number and street): City, town village: State: ZIP: Describe kind of business at this location: 2016 Number 2016 Number of employees for First Quarter Payroll

(Jan-March)

Annual Payroll

Sales, Shipments,

Receipts, or Revenue

\$

\$