OMB No. 0607-0449 Approval Expires: 11/30/2017

# 2016 Annual Survey of Manufactures (ASM)

# Do Not Submit - For Informational Purposes ONLY. Mailing this to Census does not fulfill your reporting obligation.

#### CFN:

Note: This worksheet lists all possible questions. In contrast, questions appear in the online reporting system based on your responses.

# MAILING ADDRESS: MAILING ADDRESS

The reporting unit for this questionnaire is an **establishment** which is generally a single physical location where business is conducted or where services or industrial operations are performed. Please make updates to the physical location address in the Physical Location Information section.

Attn:		
Name 1:	Store/Plant:	
Name 2:		
Street:		
City:	State:	Zip:
CFN:		

### EMPLOYER IDENTIFICATION NUMBER EMPLOYER IDENTIFICATION NUMBER VALIDATION

Is the Employer Identification Number (EIN) used on this establishment's latest 2016 Internal Revenue Service Form 941, Employer's Quarterly Tax Return?

Yes

No

## EMPLOYER IDENTIFICATION NUMBER EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on the latest 2016 Internal Revenue Service Form 941, Employer's Quarterly Tax Return?

EIN:

Is your company owned or controlled by another domestic company?

Yes

No

#### OWNERSHIP OR CONTROL OWNERSHIP OR CONTROL: MORE THAN ONE LOCATION

Does your company operate at more than one physical location?

Yes

No

#### OWNERSHIP OR CONTROL OWNERSHIP OR CONTROL: VOTING STOCK VALIDATION

Does another domestic company own more than 50 percent of the voting stock of your company?

Yes

No

#### OWNERSHIP OR CONTROL OWNERSHIP OR CONTROL: MANAGEMENT AND POLICY

Does another domestic company have the power to control the management and policies of your company?

Yes

No

CFN:

## OWNERSHIP OR CONTROL OWNERSHIP OR CONTROL: PERCENT OF VOTING STOCK HELD

What percent of voting stock was held by the owning or controlling company? (Check only ONE box)

Less than 50%

50%

More than 50%

#### OWNERSHIP OR CONTROL OWNERSHIP OR CONTROL: COMPANY INFORMATION

What is the name, address, and 9-digit Employer Identification Number (EIN) of the owning or controlling company?

Name of owning or controlling company:

Home office address (Number and street):

City, town, village:

State:

ZIP:

EIN:

#### NUMBER OF ESTABLISHMENTS NUMBER OF ESTABLISHMENTS

How many establishments operated under EIN at the end of 2016?

Number:

Mailing this to Census does not fulfill your reporting obligation. CFN: NUMBER OF ESTABLISHMENTS ADDED ESTABLISHMENT INFORMATION Name: Secondary Name: Store/Plant Number: Physical Location (Number and street): ZIP: City, town village: State: Describe kind of business at this location: 2016 Number 2016 Number of employees for First Quarter Payroll ,000.00 Pay period including March 12: (Jan-March) \$

For employees that worked at more than one location, report the employment and payroll data

for employees at the ONE location where they Sales, Shipments, spent most of their working time. Receipts, or Revenue

\*\*\*\* Additional added establishments (if any) are listed at the end of this printout.

## NUMBER OF ESTABLISHMENTS ADDITIONAL ESTABLISHMENT INSTRUCTIONS

### **Consolidating Data for Added Establishments:**

- The sum value of Sales, Shipments, Receipts or Revenue for all locations of the EIN should also be reported as a • consolidated value in the Sales, Shipments, Rcpts/Revenue section, and also in the Details Sales, Shipments, Rcpts/Revenue section that follows.
- The sum of Employment, First Quarter Payroll, and Annual Payroll for all locations of the EIN, should also be reported • as consolidated values in the respective areas of the Employment and Payroll section that follows.

Annual Payroll

\$

\$

,000.00

,000.00

Is this establishment's physical location the same as the address shown above? (P.O. Box and rural route addresses are not physical locations)

Yes

No

### PHYSICAL LOCATION PHYSICAL LOCATION INFORMATION

What is this establishment's physical location? (P.O. Box and rural route addresses are not physical locations)

Number and Street:

City, town, village:

State:

ZIP:

#### PHYSICAL LOCATION LEGAL BOUNDARY AND MUNICIPALITY

Is this establishment physically located inside the legal boundaries of the city, town, village, etc?

Yes

No

No legal boundaries

Do not know

In what type of municipality is this establishment physically located?

City, village, or borough

Town or township

Other

Do not know

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### OPERATIONAL STATUS OPERATIONAL STATUS

Which of the following best describes this establishment's operational status at the end of 2016? (Check only ONE box)

In operation

Under construction, development, or exploration

Temporarily or seasonally inactive

Ceased operation

Sold or leased to another operator

### OPERATIONAL STATUS CEASED OPERATION DATE

When did this establishment cease operation?

MMDDYYYY:

#### OPERATIONAL STATUS SOLD OPERATION DATE AND INFORMATION

When was this establishment sold or leased to another operator?

MMDDYYYY:

What is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?

Name of new owner/operator:

Mailing address (Number and street, P.O. Box, etc.):

City, town, village:

State:

ZIP:

EIN:

#### MONTHS IN OPERATION

#### MONTHS IN OPERATION

How many months was this establishment in operation during 2016?

Check if None Number: CFN:

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CFN:

### ADDITIONAL REPORTING GUIDELINES ADDITIONAL REPORTING GUIDELINES

#### How to Report Dollar Figures:

Dollar figure	es should be rounded to thousands of dollars		if None	2	2016
EXAMPLE:	If a dollar figure is \$2036.355.25	Report $\rightarrow$		\$ 20	036,000.00
	If a dollar figure is "0" (or less than \$500.00):	Report $\rightarrow$	Х	\$	,000.00

**Prior Year Data:** Where available, your establishment's Prior Year data is prelisted in the 2015 column. Check these figures and make any necessary corrections as needed. If 2015 Inventories figures are not prelisted, report these figures in the appropriate sections as instructed.

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# SALES, SHIPMENTS, RECEIPTS, OR REVENUE SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What was the total value of products shipped and other receipts?

(Report details in the DETAIL SALES, SHIPMENTS, RECEIPTS, OR REVENUE section)

Exclude:

	٠	Freight charges	•	Excise Taxes		
Check if None		2016			2015	
		\$		,000.00	\$	,000.00

### SALES, SHIPMENTS, RECEIPTS, OR REVENUE EXPORTS

What was the value of products exported?

(This is a breakout of the \$ ,000.00 reported in total value of products shipped and other receipts in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE area)

- Include:
  - Shipments to customers in the Commonwealth of Puerto Rico and U.S. possessions
  - · Products shipped to exporters or other wholesalers for export
  - Products sold to the U.S. Government to be shipped to foreign governments

#### Exclude:

• Products shipped for further manufacture, assembly or fabrication in the U.S.

Check	·····		,	<b>,</b>	
if None	2016			2015	
	\$	,000.00	\$		,000.00

#### SALES, SHIPMENTS, RECEIPTS, OR REVENUE

PRODUCTS SHIPPED FOR FURTHER MANUFACTURE

What was the market value of products shipped to other domestic plants of your company for further assembly, fabrication, or manufacture?

(This is a breakout of the \$	,000.00 reported in total value of products shipped and other receipts in	the
SALES, SHIPMENTS, RECEIPTS, OR REVENUE area)		

Check if None	2016	2015	
	\$ ,000.00	\$	,000.00

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# **E-SHIPMENTS**

**E-SHIPMENTS** 

What percent of the \$

,000.00 reported in total value of products shipped and other receipts, in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE area, were for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percents. Estimates are acceptable.).

#### Electronic networks include:

Electronic Data Interchange (EDI) E-mail

.00%

- Internet Extranet
- Other online systems •

2016 2015

.00%

**EMPLOYMENT AND PAYROLL EMPLOYMENT** 

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN)
- Spread on stock options that are taxable to employees as wages.

#### Exclude:

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN. (Report values on line A in the OTHER OPERATING EXPENSES area of the SELECTED EXPENSES section)
- Temporary staffing obtained from a staffing service. (Report values on line A in the OTHER OPERATING EXPENSES area of the SELECTED EXPENSES section)
- Purchased professional and technical services.
  - (Report values on line I in the OTHER OPERATING EXPENSES area of the SELECTED EXPENSES section)

What was the number of:

- A. Production workers for the pay periods Check 2016 2015 including: if None Number Number 1. March 12 2. June 12
  - 3. September 12
  - 4. December 12

**TOTAL** Production Workers (Add lines A1 through A4)

- B. Average annual production workers (Divide TOTAL Production Workers by 4 and round to nearest whole number)
- C. All other employees for pay period including March 12

**TOTAL** (Add lines B and C)

CFN:

EMPLOYMENT AND PAYROLL

# Do Not Submit - For Informational Purposes ONLY.

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CFN:

What was the annual number of hours worked			Average	annual proc	duction		
workers reported in the EMPLOYMENT area?	, Check if None		2016 Hours			2015 Hours	
				,000			,000,
EMPLOYMENT AND PAYROLL PAYROLL							
Exclude: Employer's costs for fringe ber	nefits						
What was the annual payroll before deduction	Check		2016			2015	
A. Production workers?	if None	\$		,000.00	\$		,000.00
B. All other employees?		\$		,000.00	\$		,000.00
TOTAL (Add lines A and B)		\$		,000.00	\$		,000.00
What was the first quarter payroll before deductions (January-March 2016)?		\$		,000.00	\$		,000.00
EMPLOYMENT AND PAYROLL EMPLOYER'S ANNUAL COST FOR FRI (This is the employer's annual cost for l		grams a	and prograr	ns not requi	red by la	aw).	
What were the employer's annual costs for							
A. Health Insurance - Insurance premiums medical plans, and single service plans suc and prescription drug plans?							
Include:     Premium equivalents for self	-insured plans and fee	es					

paid to third-party administrators (TPAs).

Exclude:

- Employee contributions
- Disbursement from trusts or funds to

satisfy health insurance claims	Check if None	2016	2015	
	\$	,000.00 \$	,000.0	)0

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В.	Pension Pla	ans:			CFN:	:	
	and none benefit to specific a Employe that inclu	d benefit pension plans - Cost for a qualified defined pension plans. Plans to be paid to employees upon retirement amount or a percentage of compensation or contributions are based on actuarial c ude employee's compensation and year not allocated to specific accounts maint es.	hat specify the t, generally either a on. computations is of service	\$	,000.00	\$	,000.00
C.	contribut contribut The emp contribut <b>Examp</b>	<ul> <li>Profit sharing plans</li> <li>Money purchase (e.g., 401k, 403b)</li> <li>Stock bonus plans (e.g., ESOPs))</li> <li>es, employer-paid insurance prenomenant</li> </ul>	e employer each employee. n the amount vity.	\$	,000.00	\$	,000.00
	other emplo	oyer-paid benefits	Exclude:				
	<ul> <li>Legally</li> <li>Example</li> <li>Solution</li> <li>W</li> <li>St</li> <li>W</li> <li>St</li> <li>U</li> <li>M</li> <li>Benefits</li> <li>"Quality</li> <li>E</li> <li>Employ</li> <li>(e.g. he</li> <li>Education</li> </ul>	v-required fringe benefits	Disbursements satisfy health	from trusts or funds to insurance claims			
				\$	,000.00	\$	,000.00
ΤΟΤΑΙ	_ (Add lines /	A, B1, B2 and C)		\$	,000.00	\$	,000.00

#### VALUE OF INVENTORIES INVENTORIES

Did this establishment own inventories, regardless of where held, at the end of 2016 and/or 2015?

Yes

No

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CFN:

#### VALUE OF INVENTORIES VALUE OF INVENTORIES

What were the value of inventories owned by this establishment as of December 31 before Last-in, First-out (LIFO) adjustment (if any) for...

	Check if None	End of 2016	Check if None	End of 2015
A. Finished goods?:	\$	,000.00	\$	,000.00
B. Work-in-process?:	\$	,000.00	\$	,000.00
C. Materials, supplies, fuels, etc?	\$	,000.00	\$	,000.00
<b>TOTAL</b> (Add lines A through C)	\$	,000.00	\$	,000.00

### INVENTORIES BY NON-LIFO VALUATION METHOD INVENTORIES BY NON-LIFO VALUATION METHODS

Of the \$ ,000.00 reported in total value of inventories owned by this establishment as of December 31, how much is subject to the following valuation methods...

	Check if None	End of 2016	Check if None	End of 2015
A. First-In, First-out (FIFO):	\$	,000.00	\$	,000.00
B. Average Cost:	\$	,000.00	\$	,000.00
C. Standard Cost.	\$	,000.00	\$	,000.00
D. Other non-LIFO valuation method(s) Specify method:	) \$	,000.00	\$	,000.00
<b>TOTAL</b> (Add lines A through D)	\$	,000.00	\$	,000.00

#### INVENTORIES BY LIFO VALUATION METHOD LIFO VALUATION METHOD

Did this establishment use the Last-in, First-out (LIFO) valuation method?

Yes

No

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## CFN:

### INVENTORIES BY LIFO VALUATION METHOD INVENTORIES BY LIFO VALUATION METHOD

Of the \$,000.00 reported in total value of inventories owned by this establishment as of December 31, what was the...

	Check if None	End of 2016	Check if None	End of 2015
A. Amount subject to LIFO gross? (gross LIFO amount)	\$	,(	000.00	\$ ,000.00
B. Amount not subject to LIFO?				
should equal \$	d) \$	,0	00.00	\$ ,000.00
TOTAL (Add lines A and B)	\$	,0	00.00	\$ ,000.00
Amount of LIFO reserve (if any)?	\$	,(	00.00	\$ ,000.00

# INVENTORIES OUTSIDE THE UNITED STATES INVENTORIES OUTSIDE THE UNITED STATES

Of the \$ ,000.00 reported in total value inventories, what was the value of inventories stored or en route OUTSIDE the 50 U.S. states and the District of Columbia for 2016?

#### Exclude:

• Inventory held in Foreign Trade Zones or in bonded warehouses in the U.S.

For more detailed definitions, please see http://enforcement.trade.gov/ftzpage/info/ftzstart.html

Check if None	End of 2016	С	Check if None		
\$		,000.00	\$		,000.00

### CAPITAL EXPENDITURES CAPITAL EXPENDITURES

(Refer to the instructions on how to report leasing arrangements)

What were the capital expenditures for new and used depreciable assets spent in 2016 for ...

	Check if		
A. New and used building and other structures? Exclude:	None	2016	2015
Land	\$	,000.00 \$	,000.00
<b>B.</b> New and used machinery and equipment?	\$	,000.00 \$	,000.00
TOTAL (Add lines A and B)	\$	,000.00 \$	,000.00

## CAPITAL EXPENDITURES CAPITAL EXPENDITURES: MACHINERY DETAIL

What is the breakdown of expenditures for new and used machinery and equipment by type?

(This is a breakout of the \$,000.00 reported in new and used machinery and equipment in the CAPITAL EXPENDITURES area)

		Check if None	2016	2015
Α.	Automobiles, trucks, etc., for highway use?	\$	,000.00	\$ ,000.00
В.	Computers and peripheral data processing equipment?	\$	,000.00	\$ ,000.00
C.	All other expenditures for machinery and equipment?	\$	,000.00	\$ ,000.00
то	<b>FAL</b> (Add lines A, B, and C)	\$	,000.00	\$ ,000.00

## RENTAL PAYMENTS RENTAL PAYMENTS

#### Include:

• Operating leases

#### Exclude:

• Capital leases (leases with a contract to own at the end of the lease).

### What were the payments for

Α.	Rental or lease of buildings? Include:	Check if None	2016	2015
	<ul><li>Job-site trailers</li><li>Other structures</li><li>Land</li></ul>	\$	,000.00	\$,000.00

#### B. Rental or lease of machinery and equipment? Include:

- Construction equipment
- Tools
- Office equipment
- Furniture
- Vehicles

Other structures	\$ ,000.00	\$ ,000.00
TOTAL (Add lines A and B)	\$ ,000.00	\$ ,000.00

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SELE	CTED EXPENSES SELECTED PRODUCTION COSTS AND ELEC	TRICITY		, F IN.	
A.	What were the selected production related costs in 2016 for	Check if None	2016		2015
1	. Materials, parts, containers, packaging, etc. used?	\$	,000.00	\$	,000.00
2	<ul> <li>Products bought and sold without further processing?</li> <li>(Report sales in code 9998991 in the DETAILS SALES, SHIPMENTS, REVENUE, RECEIPTS section,</li> </ul>	) \$	,000.00	\$	,000.00
3	Purchased fuels consumed for heat, power, or the generation of electricity?	\$	,000.00	\$	,000.00
4	<ul> <li>Purchased electricity? (Report comparable quantity on line B1)</li> </ul>	\$	,000.00	\$	,000.00
5	. Work done for you by others on your materials?	\$	,000.00	\$	,000.00
г	<b>OTAL</b> (Add lines A1 through A5)	\$	,000.00	\$	,000.00

B. Wr	nat was the quantity of	Check if None	2016 Kilowatt Hours	2015 Kilowatt Hours	
1.	Purchased electricity? (Quantity comparable to cost reported in line A4)		,00	0,00	00
2.	Generated electricity? (gross less generating station use)		,00	0,00	00
3.	Electricity sold and transferred to other establishments? (Also include on lines B1 or B2.)		,00	0,00	00
SELECT	ED EXPENSES OTHER OPERATING EXPENSES				
	ere the other operating expenses paid by this hment in 2016 for	Check if None	2016	2015	
(1	mporary staff and leased employees? Professional Employer Organizations and staffing agencies for personnel) clude all charges for: Payroll, benefits, services	\$	,000.00	\$,00	0.00

CFN:

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CFN: B. Expensed equipment? (Expensed computer hardware and other equipment) Include: Copiers Fax machines Telephones Shop and lab equipment CPUs Monitors (Report packaged software in line C) .000.00 .000.00 \$ \$ C. Expensed purchases of software? (Purchases of prepackaged, custom coded or vendor customized software) Include: Software developed or customized by others Web-design services and purchases Licensing agreements ٠ Upgrades of software • Maintenance fees related to software upgrades .000.00 and alterations \$ \$ .000.00 D. Data processing and other purchased computer services? Include: Facilities management services . Computer input preparation Data Storage • Computer time rental • Optical scanning services • Other computer related advice and services, including training. Exclude: Expensed integrated systems ٠ Repair and maintenance of computer equipment Payroll processing and credit card transaction fees Expenses for telecommunication services, • \$ ,000.00 (e.g., internet, connectivity, telephone.) ,000.00 \$ E. Purchased communication services? Include: Telephone, cellular, and fax services • Computer-related communications (e.g., Internet, connectivity, online) \$ .000.00 \$ .000.00 Other wired and wireless communication services • F. Purchased repairs and maintenance to buildings and/or machinery and equipment? Exclude: Materials, parts, and supplies used for repairs and • maintenance performed by this firm's employees. \$ ,000.00 \$ .000.00

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			CFN:	,	
G.	Water, sewer, refuse removal, and other non-electric utility payments? Include:				
	Cost of hazardous waste removal.				
	(Report electric utility payments in line A4 of the SELECTED PRODUCTION COSTS AND ELECTRICIT area of the SELECTED EXPENSES section)	۲Y \$	,000.00	\$	,000.00
Н.	Purchased advertising and promotional services <b>Include</b> :	•		•	000.00
	Marketing and public relations services	\$	,000.00	\$	,000.00
L	<ul> <li>Purchased professional and technical services?</li> <li>Include: <ul> <li>Management consulting</li> <li>Accounting</li> <li>Auditing</li> <li>Bookkeeping</li> <li>Legal</li> <li>Actuarial</li> <li>Payroll processing</li> <li>Architectural</li> <li>Engineering</li> <li>Other professional services</li> </ul> </li> <li>Exclude: <ul> <li>Salaries paid to your own employees for these services</li> </ul> </li> </ul>	\$	,000.00	\$	,000.00
J.	Governmental taxes and license fees? (Payments to government agencies for taxes and licenses) Include: • Business and property taxes				
	Exclude:				
	Income taxes	\$	,000.00	\$	,000.00
K.	<ul> <li>All other operating expenses not reported elsewhere?</li> <li>Exclude: <ul> <li>Purchases of merchandise for resale</li> <li>Nonoperating expenses</li> </ul> </li> </ul>				
	Specify :	\$	,000.00	\$	,000.00
то	TAL (Add lines A through K)	\$	,000.00	\$	,000.00

#### DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What are the Details of Sales, Shipments, Receipts, or Revenue in 2016?

(This is a breakout of the \$,000.00 reported in total value of products shipped and other receipts in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE area)

Value of products and services listed below:

- Reflect those generally made in your industry (If you made products that are not listed below, please add these products below).
- Should NOT BE COMBINED with other product lines
- Should reflect the net selling value, f.o.b. plant to customer (*i.e. after discounts, and allowances, and exclusive of freight charges and excise taxes*)
- Should include value of products exports and interplant transfers (Exports and Interplant transfers are also reported in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE section)
- For Contract Work Code 9998992:
  - Should include the amount received for 'commission or contract receipts' of products made from materials ow ned by others
  - Should not include the amount of products made by others for you from their ow n materials (These amounts should be reported on the specific products codes listed below as if they were made in this establishment)
- For Resales Code 9998991:
  - Should include the value of products bought and sold or transferred from other establishments of your company and sold without further manufacture.
    - (These values should not be reported in any other specific product code).
  - A corresponding cost should be reported in line A2 of the SELECTED PRODUCTION COSTS AND ELECTRICITY area of the SELECTED EXPENSES section)

Code	Description	2016 Va	alue	2015 V	alue
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00

#### DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What are the Details of Sales, Shipments, Receipts, or Revenue in 2016?

(This is a breakout of the \$,000.00 reported in total value of products shipped and other receipts in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE area)

Value of products and services listed below :

- Reflect those generally made in your industry (*If you made products that are not listed below, please add these products below*).
- Should NOT BE COMBINED with other product lines
- Should reflect the net selling value, f.o.b. plant to customer (i.e. after discounts, and allowances, and exclusive of freight charges and excise taxes)
- Should include value of products exports and interplant transfers (Exports and Interplant transfers are also reported in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE section)
- For Contract Work Code 9998992:
  - Should include the amount received for 'commission or contract receipts' of products made from materials ow ned by others
  - Should not include the amount of products made by others for you from their ow n materials (These amounts should be reported on the specific products codes listed below as if they were made in this establishment)
- For Resales Code 9998991:
  - Should include the value of products bought and sold or transferred from other establishments of your company and sold without further manufacture.
    - (These values should not be reported in any other specific product code).
  - A corresponding cost should be reported in line A2 of the SELECTED PRODUCTION COSTS AND ELECTRICITY area of the SELECTED EXPENSES section)

Code	Description	2016 Va	alue	2015 V	alue
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00

#### DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What are the Details of Sales, Shipments, Receipts, or Revenue in 2016?

(This is a breakout of the \$,000.00 reported in total value of products shipped and other receipts in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE area)

Value of products and services listed below:

- Reflect those generally made in your industry (*If you made products that are not listed below, please add these products below*).
- Should NOT BE COMBINED with other product lines
- Should reflect the net selling value, f.o.b. plant to customer (*i.e. after discounts, and allowances, and exclusive of freight charges and excise taxes*)
- Should include value of products exports and interplant transfers (Exports and Interplant transfers are also reported in the SALES, SHIPMENTS, RECEIPTS, OR REVENUE section)
- For Contract Work Code 9998992:
  - Should include the amount received for 'commission or contract receipts' of products made from materials ow ned by others
  - Should not include the amount of products made by others for you from their ow n materials (These amounts should be reported on the specific products codes listed below as if they were made in this establishment)
- For Resales Code 9998991:
  - Should include the value of products bought and sold or transferred from other establishments of your company and sold without further manufacture.
    - (These values should not be reported in any other specific product code).
  - A corresponding cost should be reported in line A2 of the SELECTED PRODUCTION COSTS AND ELECTRICITY area of the SELECTED EXPENSES section)

Code	Description	2016 Va	alue	2015 Va	alue
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
		\$	,000.00	\$	,000.00
7700000	TOTAL	\$	,000.00	\$	,000.00

Mailing this to Census does not fulfill your reporting obligation.

CFN:

#### REMARKS REMARKS

(Please use this space for any explanations that may be essential in understanding your reported data.)

# CERTIFICATION CALENDAR YEAR TIME PERIOD Is the time period covered by this report a calendar year? Yes No CERTIFICATION TIME PERIOD COVERED What time period does this report cover? Month Year Year Month To: From: CERTIFICATION CERTIFICATION I certify that this report is substantially accurate and was prepared in accordance with the instructions Name of person to contact regarding this report: Title: Phone Number: Fax Number: E-mail address: Date Completed: MMDDYYYY

Mailing this to Census does not fulfill your reporting obligation.

#### SUBMISSION CONFIRMATION SUBMISSION CONFIRMATION

CFN:

Thank you for completing the 2016 Annual Survey of Manufactures. Please print or save this page for your records.

**Company Contact Person:** 

**Company Information:** 

ID:

Phone:

Your filing status will update in 2-3 business days. To check your filing status:

- Go to econhelp.census.gov
- Click "Self-Service Log In"
- Enter your User ID and Password
- Click "Log in"
- Click "Filing Status"

# Do Not Submit - For Informational Purposes ONLY. ting obligation.

Receipts, or Revenue

2016 Annual Survey of Manufactures (ASM)		ional Purpose l your reporting	
		:	
NUMBER OF ESTABLISHMENTS ADDED ESTABLISHMENT INFORMATION			
Name:			
Secondary Name:	Store/Plant N	umber:	
Physical Location (Number and street):			
City, town village:	State:	ZIP	
Describe kind of business at this location:			
2016 Number		20	16
Number Number of employees for	First Quarter Payroll	20	10
Pay period including March 12:	(Jan-March)	\$	,000.00
For employees that worked at more than one location, report the employment and payroll data	Annual Payroll	\$	,000.00
for employees at the ONE location where they spent most of their working time.	Sales, Shipments, Receipts, or Revenue	\$	,000.00
NUMBER OF ESTABLISHMENTS ADDED ESTABLISHMENT INFORMATION			
Name:			
Secondary Name:	Store/Plant N	umber:	
Physical Location (Number and street):			
City, town village:	State:	ZIP	:
Describe kind of business at this location:			
2016			
Number	First Quarter Dovrall	20	16
Number of employees for Pay period including March 12:	First Quarter Payroll (Jan-March)	\$	,000.00
For employees that worked at more than one location, report the employment and payroll data	Annual Payroll	\$	,000.00
for employees at the ONE location where they	Sales, Shipments,		
spent most of their working time.	Receipts, or Revenue	\$	,000.00

spent most of their working time.