

ELIGIBILITY INFORMATION REQUIRED FOR 504 SUBMISSION (PCLP)

OMB APPROVAL NO.: 3245-0346 EXPIRATION DATE: xx/xx/xxxx

The Premier Certified Lenders Program (PCLP) Certified Development Company (CDC) completes this form to help SBA carryout its lender, portfolio and program oversight as part of the application package for Section 504 Loan and sends to: Sacramento Loan Processing Center, Small Business Administration, 6501 Sylvan Road, Suite 111, Citrus Heights, CA. 95610-5017.

I. <u>General Information - Fill out all blanks and answer all questions. If a question is answered "No," the loan</u> Applicant Name: CDC Name:	is not e	eligible.
Describe Type of Business: Describe Project:		
Applicant is an operating business organized for profit, is located in United States, has demonstrated a need for the desired credit, and the desired credit is not otherwise available on reasonable terms from non-Federal sources.	YES_	_NO
The Applicant will use the Project Property and the Project is located in the United States.	YES_	NO
The products and/or services of the Applicant business are available to the general public.	YES_	NO
II. <u>Size – Check Item(s) if Applicable and Fill out A or B below.</u> COMPLETE FOR APPLICANT:		
A. If using the 504 size standard:		
Tangible net worth of Applicant (excluding its Affiliates)		
Average net income after Federal income taxes (excluding any carry-over losses) for the Applicant (excluding its Affiliates) for the preceding two completed fiscal years		
B. If using the alternative 7(a) size standard:Primary industry of Applicant		
NAICS Code of Applicant		
Average annual receipts of Applicant Business (excluding affiliates) over last 3 completed fiscal years		
No. of employees of Applicant Business		
SBA size standard for applicant		
Applicant has possible affiliates. <i>If item is checked, provide the following information in Section X of this form</i> List possible affiliates, discuss possible bases of affiliation and determine if affiliation exists. If affiliation exists, provide a schedule showing combined size calculation.	:	
The combined size calculation of applicant and its affiliates meets the size standard for the applicant's primary Industry or the size standard for the primary industry of the applicant and its affiliates, whichever is higher.	YES_	_NO
If size standard is exceeded by no more than 25%, Applicant agrees to use the assistance within a labor surplus area.	YES_	_NO
Applicant business has a franchise/license/dealer/jobber or similar agreement. <u>If checked, answer the following</u>		
question:		
The SBA Franchise Registry lists the franchise/license/dealer/jobber or similar agreements as an approved agreement.	YES_	_NO

<u>If "No", answer the following:</u> You have made the determination that the applicant business has the right to profit and risk of loss commensurate with ownership and there are no excessive restraints on the sale of the franchise/license/dealer/jobber or similar interest. If "No", loan is not eligible.	YESNO
III. <u>Principals of the Applicant – Answer All Questions. If a question is answered "No," the loan is not eligib</u> All principals of business are either U.S. citizens or non-U.S. citizens whose status has been verified by the lender.	
CHOOSE ONE:	· · · · · · · · · · · · · · · · · · ·
The business is at least 51 percent owned by individuals who are U.S. citizens and/or who have verified Legal Permanent Resident (LPR) status from USCIS and control the management and daily operations of	the business.
The business is at least 51 percent owned by aliens with a verified status other than LPR, the lender has decontinual and consistent management of the business has been provided by a U.S. citizen or by a verified year and will continue indefinitely AND U.S. collateral is pledged sufficient to pay the loan in full at any less than one year old do not meet these requirements.)	LPR for at least one
 IV. <u>Type of Business – Check Any Items That Are Applicable.</u> Applicant is or does one of the following: <u>If checked, loan is not eligible.</u> 	
 primarily engaged in the business of lending a passive business owned by developers or landlords that do not actively use or occupy the assets acquired or improved with the loan proceeds and that is not an Eligible Passive Company discussed below 	i.
 bail bond company life insurance company 	
 located in a foreign country or owned by undocumented (illegal) aliens pyramid sale distribution plan any illegal activity 	
 principally engaged in teaching, instructing, counseling or indoctrinating religion or religious beliefs, whether in a religious or secular setting. 	
 consumer or marketing cooperative earns 1/3 or more of its gross annual revenue from packaging SBA loans derives directly or indirectly more than 5% of its gross revenue through the sale of products or services, or the presentation of any depiction or displays, of a prurient sexual nature or that presents any live performances of a prurient nature 	
 primarily engaged in political or lobbying activities a speculative business (such as oil wildcatting, mining and research & development) 	
Applicant is a business that is primarily engaged in subdividing real property into lots and developing it for resaccount or in owning or purchasing real estate and leasing it for any purpose. <i>If checked, loan is not eligible</i> .	sale on its own
Applicant is a pawn shop. <i>If checked, answer the following statement.</i> More than 50% of Applicant's income for the previous year was from sales rather than from interest on loans.	YESNO
Applicant is a mortgage service company. <i>If checked, answer the following statement.</i> Any mortgage loans funded are sold within 14 days of loan closing.	YESNO
Applicant is a hotel, motel, recreational vehicle park, campground, marina or similar type of business. If checked, answer the following statement.	
Applicant derives 50 percent or more of its gross annual income from transients who stay for periods of time not exceeding 30 days.	YESNO
Any of gross annual revenue of Applicant business is derived from gambling. <i>If checked, answer the following statement. If "No," loan is not eligible.</i> The revenue is from legal gambling activities and comprises 1/3 or less of gross annual	
revenue of Applicant business and the business is not a racetrack, casino or otherwise have gambling as its reason for being.	YES NO
	··

Applicant is a private club or business. <i>If checked, answer</i> Business does not limit the number of memberships			
Analizantia a sassannant annad antita. 16 da	IC "N-" 1	YES	NO
Applicant is a government-owned entity. <i>If checked, answ</i> Applicant is business owned or controlled by a Nati separate legal identity from the tribe.		<u>e</u> . YES	NO
Applicant is an Eligible Passive Company (EPC). <i>If che</i>	ecked, fill in the blanks and answer the following question	ons. If a	<u>n</u>
individual question or both parts of a two-part question	is answered "No," loan is not eligible. Attach addition		
Names and Legal Forms if more than one OC. Reference	ces below to OC mean <u>each</u> OC.		
Name of Operating Company (OC): Legal Form of Entity of OC:			
 The EPC will use the loan proceeds to acquire or le personal property (including eligible refinancing) to 		YES_	_NO
 The OC is an eligible small business and the propos use if the OC were obtaining the financing directly 	1	YES_	_NO
• The EPC (with the exception of a trust) and the OC	each are small under SBA's size standards.	YES	_NO
• The EPC is eligible as to type of business, other tha	an being passive.	YES_	_NO
 The lease between the Eligible Passive Company ar writing, will have a remaining term at least equal to to renew exercisable solely by the Operating Comp on the property and the rents will be assigned as col 	o the term of the loan (including options pany), will be subordinated to SBA's lien	YES_	NO
The OC will be a guarantor or co-borrower. If part of be a co-borrower.			NO
• Each 20% or more owner of the EPC and each 20%	or more owner of the OC will guarantee the loan.	YES_	_NO
• The aggregate amount of the SBA portions for this EPC, the OC, and their affiliates does not exceed \$5 eligible under public policy goals or \$5.5 million if	5 million (or \$5.5 million if the PCLP loan is	YES_	NO
Neither the EPC nor the OC is a trust or SBA require	rements regarding trusts are met.	YES_	_NO
Applicant is a convalescent or nursing home. If item is cl	hecked, answer the following question.		
If "No," loan is not eligible. Applicant is licensed as a nursing home or assis	sted living facility.	YES_	_NO
V. <u>Project Financing and Costs – Fill in All Blanks and A eligible.</u>	Answer All Questions. If a question is answered "No,"	' the loa	<u>an is not</u>
Debenture Amount \$ Interim Loan Amount \$ Term of 504 Loan and Debenture years	Administrative Costs: SBA guarantee fee Funding Fee \$ CDC processing fee Borrower's Out-of-pocket Closing Costs CDC Closing Fee\$ Underwriters fee	\$ \$ \$	
PERMANENT FINANCING	PROJECT COSTS		
Third Party Loans \$%	RE Purchase or Lease \$		
Net Debenture \$%	RE Constructionor Impr \$		

Borrower Contribution	\$	%	Debt to be Refinanced	\$		
			Professional Fees	\$		
			Capital or Long-Term Equipment	\$		
			Interim Interest and Fees	\$		
TOTAL	\$	% TC	OTAL	\$		
Third Party Loan for Deb	ot Consolidation, if any \$		= Debt Consolidation, if any	\$		
acquired with financing f	or a term of 3 years or less ar	nd prior	pplicant are for land that was to applying to SBA for the 504 t are directly attributable toward		YES	_NO
is not from any SBA prog are acceptable; the source	gram, directly or indirectly; the is not the Applicant or an A	ne terms ssociate	The source of interim financing and conditions of the financing of the Applicant; and the source Project construction and progress		YES	_NO
derived from an SBA bus is reasonable and any lier	siness loan program. If the co	ntribution ordinate	the Project Property and is not on is borrowed, the interest rate to the liens securing the 504 loan, n.		YES	_NO
 applicant business) There is an addit The Debenture v At least 50% of financial institut 	tional Borrower Contribution will finance no more than 35% the Project financing will be	of at le % of the from sta t-for-pro	ere is a change in ownership of the ast 5 % (above the minimum 10 %) Project and ate or local government, banks or oth offit institutions, or seller (provided	ner	YES	_NO
 There is an addit The Debenture v At least 50% of financial institut 	will finance no more than 35% the Project financing will be	of at lead of the from state of the for-pro	ast 5 % (above the minimum 10 %)		YES	NO
 applicant business) and t The Borrower C The Debenture v At least 50% of banks or other fi 	he Project involves a limited Contribution is at least 20% will finance no more than 30% the Project financing will be	or single % of the from sta ons or o	ate or local government, ther not-for-profit institutions,		YES	_NO
Party Loan(s) has a term for a 20-year debenture.	at least as much as the 504 Lo of at least 7 years for a 10-ye The interest rate is reasonable is subordinate to the 504 load	ar debei e. Any fi	nancing provided by the		YES	NO
	gible Project costs are from F	ederal c	Ources.		YES	
	ncluded in the Third Party Lo				. LN	
	existing debt, unless the debt				YES	_NO

Page 4 of 9

SBA Form 2234 (Part C) (09-16) Previous Editions Obsolete

to this Applicant and its affiliates does not exceed \$5 million, or \$5.5 million if the PCLP loan is eligible under the following public policy goal or \$5.5 million if the applicant is a Small Manufacturer or an Energy Efficiency Project.	YES_	NO
VI. <u>Project Economic Development Goals</u> Answer if debenture amount is \$5,000,000 or less:		
This Project creates or retains one Job Opportunity for every \$65,000 (\$100,000 for a Small Manufacturer) guaranteed by SBA.	YES_	NO
If "No," answer the following question: The CDC's overall portfolio of 504 loans, including this loan but exclusive of 504 loans to Small Manufacturers meets or exceeds the CDC's required Job Opportunity Average AND the Project achieves the following community development or public policy goal: (A Goal must be cited for any 504 Loan where the above jobs test is not met).	YES_	NO
Answer if debenture amount is over \$5,000,000 to \$5,500,000. If "No", loan is not eligible. This Project is for a Small Manufacturer and it creates or retains one Job Opportunity for every \$100,000 guaranteed by SBA and the Project achieves the following community development or Public Policy goal:	YES_	NO
If "No," answer the following question: The project creates or retains one Job Opportunity for every \$65,000 guaranteed by SBA or the CDC's overall portfolio of 504 loans, including this loan but exclusive of 504 loans to Small Manufacturers meets or exceeds the CDC's required Job Opportunity Average AND it is an Energy Efficiency Project (achieves the public policy goal of either 10% reduction in energy use or production of renewable energy). If "No", loan is not eligible.	YES_	_NO
VII. <u>Use of Project Proceeds – Check if Applicable.</u>		
To relocate any operations of a small business which will cause a net reduction of one-third or more in the wor relocating small business or a substantial increase in unemployment in any area of the country. <u>If checked</u> , <u>following questions</u> . <u>If "No," loan is not eligible.</u>		
The relocation is for key economic reasons and crucial to the continued existence, economic wellbeing, and/or competitiveness of the applicant; and the economic development benefits to the applicant and the receiving community outweigh the negative impact on the community from which the applicant is moving.	YES_	_NO
To provide or refinance funds used for payments, distributions, or loans to Associates of the Applicant, except payment of ordinary compensation for services rendered. <i>If checked, loan is not eligible.</i>		
 To fund purchase, renovation, or reconstruction of an existing building. <u>If checked</u>, <u>answer the following questions</u>. <u>If "No," loan is not eligible.</u> Applicant (or Operating Companies) will occupy at least 51% of the rentable property. 	YES_	_NO
 Loan proceeds will not be used to remodel or convert space not occupied by the Applicant or OC. 	YES_	_NO
 Third Party Loan proceeds used to renovate the rental space are not counted towards the 504 first mortgage requirements or the Borrower's Contribution. 	YES_	_NO

To finance construction of a new building. If checked, answer the following questions.		
If building will contain rental space, Applicant (or Operating Companies) will		
occupy 60% of rentable space immediately, will lease no more than 20% of rentable		
space long term, will occupy more than 60% of rentable space within 3 years and plans		
to occupy at least 80% of rentable space within 10 years.	YES	NO
 Community improvements do not exceed 5 percent of construction proceeds. 	YES_	NO
To purchase, transport, dismantle or install machinery and equipment. <i>If checked, answer</i>		
the following question. If "No," loan is not eligible.		
	VEC	NO
• The machinery and equipment has a useful life of at least 10 years.	YES_	NO
(20 years if a 20-year 504 loan is requested)		
To purchase short-term equipment, furniture and/or fixtures. <i>If item is checked, answer</i>		
the following question. If "No," loan is not eligible.		
The dollar amount compared to the total project cost is minimal and will not affect		
the maturity based upon a weighted average useful life and the items are essential	MEG	NO
to and a minor portion of the Project.	YES_	NO
To fund leasehold improvements. <i>If checked, answer the following question. If "No,"</i>		
loan is not eligible.		
Loan proceeds will be used to improve space occupied 100% by Applicant.	YES_	NO
Zouii providuo viin oo uota to improvi spute satapita 100/0 oj rippitanin	125_	
To acquire, construct or modify buildings and improvements, and/or to purchase and install		
machinery and equipment located on land leased to the Applicant by the CDC or an unrelated		
lessor. If checked, answer the following questions. If "No," loan is not eligible.		
The remaining term of the lease, including options to renew, exercisable solely by the		
lessee, will equal or exceed the term of the Debenture, or, in the case of machinery or		
equipment, equals or exceeds the useful life of the property or the term of the Debenture,		
whichever is less.	YES	NO
 The Applicant will assign its interest in the lease to the CDC with right of reassignment to SBA. 	YES_	NO
 If CDC is leasing property to the Applicant, the rent paid during the Debenture term will pay principal 	1125	NO
	VEC	NO
and interest on all debt incurred by the CDC to finance the Project, and all related expenses.	YES_	NO
Debt refinance as part of an expansion is included in Project costs: <u>If checked, answer the following questions.</u>		
If "No" loan is not eligible.		
NOTE: PCLP CDCs may not use their delegated authority for these Projects if the Project involves same institution	n deht	
i. Total debt refinanced is no more than 50% of new expansion costs.		NO
i. Total debt refinanced is no more than 50% of new expansion costs.	ILD	110
ii. Either:		
(1) Substantially all (85% or more) of the proceeds of the existing debt was used to acquire an		
Eligible Fixed Asset(s) and the remaining amount (15% or less) was incurred for the benefit		
of the small business seeking the refinancing; or	YES_	NO
6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6		
(2) if the Eligible Fixed Asset(s) was originally financed through a commercial loan (hereafter the		
"original loan") that was subsequently refinanced one or more times:		
A. Substantially all (85% or more) of the proceeds of the original loan was used to		
acquire an Eligible Fixed Asset and the remaining amount (15% or less) was incurred		
for the benefit of the small business seeking the refinancing; and		
B. the existing debt is the most recent refinancing of the original loan;	VES	_NO
b. the existing debt is the most recent remaining of the original loan,	1123	NO
iii. The existing indebtedness is collateralized by fixed assets;	YES_	_NO
iv. The existing indebtedness was incurred for the benefit of the small business concern;	YES_	NO
v. Project proceeds will be used only for refinancing existing indebtedness or costs relating to the		
project financed.	VEC	NO
project mianeed.	YES	110
vi. The financing will provide a substantial benefit to the borrower when prepayment penalties, financing		
fees, and other financing costs are accounted for;	YES_	_NO

vii. The borrower has been current on all payments due on the existing debt for not less than 1 year preceding the date of refinancing;	YES_	_NO
viii. The financing under section 504 will provide better terms or rate of interest than the existing indebtedness at the time of refinancing.	YES_	NO
ix. No debt refinanced is due to an Associate of applicant.	YES_	NO
x. No debt refinanced is due to a Small Business Investment Company.	YES_	NO
xi. No creditor whose debt is refinanced is in a position to sustain a loss causing a shift of any part of a potential loss to SBA.	YES_	_NO
Debt refinance without expansion is included in Project costs: <u>If checked, loan is not eligible for PCLP.</u>		
 VIII. PCLP Requirements – Check if Applicable. Loan is for the following special purpose OR Applicant is or does one of the following (If checked, loan is not eligible for PCLP): Disabled Assistance Loan Program (DAL) Energy Conservation Qualified Employee Trusts (ESOP) Pollution Control Program Applicant is located in a foreign country or owned by undocumented (illegal) aliens Applicant is primarily engaged in teaching, instructing, counseling or indoctrinating religion or religious whether in a religious or secular setting. (An Applicant is not ineligible merely because it offers religion ceremonial items or other religious articles for sale. The lender must consider the overall activities and of the Applicant.) Applicant derives directly or indirectly more than 5% of its gross revenue through the sale of products of presentation of any depiction or displays, of a prurient sexual nature or that presents any live performant nature (The CDC must consider whether the nature and extent of the sexual component causes it to be presented. 	us books, rousiness er or services, ces of a pr	or the
Applicant or Affiliate(s) has/have existing SBA loans(s). <u>If checked, answer the following question. If "No," loan is not eligible. The existing SBA loan(s) is/are current.</u>	YES_	NO
Question 7 on any required SBA Form 912, Statement of Personal History, for this application is answered "Yes" (<i>If checked, loan is not eligible</i> .)		
Question 8 or 9 of any required SBA Form 912, Statement of Personal History, for this application is answered "Yes." <i>If checked, answer the following:</i>		
The application meets one of the following criteria below (which is checked) (If "No," loan is not eligible.) Lender has received written clearance of the character issue(s) from the Sacramento Loan Processing Center (SLPC). The charge resulting in a "Yes" answer was a single misdemeanor that was subsequently dropped without prosecution and CDC has documentation from the appropriate court or prosecutor's office showing that the charge was dropped. CDC has previously submitted this application to SBA under any other program, including ALP or regular 504. (Loan is not eligible for PCLP.) Loan will have primary collateral that will not meet SBA's environmental requirements or that will require use of a non-standard indemnification agreement. (Loan is not eligible for PCLP.) Business or any of its principals has been involved in a federal loan or federally assisted financing that defaulted and caused a loss to the Federal government or any of its Departments or agencies. (Loan is not eligible for PCLP.) Some or all of refinancing included in Project is used to refinance same institution debt which is due to the PCLP CDC or the Third Party Lender financing the new project or of affiliates of either. (Loan is not eligible for PCLP.) Not all collateral securing any debt refinanced as part of the Project is to secure the 504 Project		_NO

IX. Conflict of Interest

SBA will not provide financial assistance under delegated processing authority to an applicant when granting such financial assistance will result in the appearance of a conflict of interest between the Federal Government or the CDC and the Applicant. If any of the statements cannot be answered "True," then the application may not be submitted under delegated processing.

No SBA employee, or the household member* of an SBA employee, is a sole proprietor, partner, officer, director, or stockholder with a 10 percent or more interest of the Applicant. [13 CFR 105.204]	True
No former SBA employee, who has been separated from the SBA for less than one year prior to the request for financial assistance is an employee, owner, partner, attorney, agent, owners of stock, officer, director, creditor or debtor of the Applicant. [13 CFR 105.203]	True
No Member of Congress, or an appointed official or employee of the legislative or judicial branch of the Federal Government, is a sole proprietor, general partner, officer, director, or stockholder with a 10 percent or more interest, or household member of such individual, of the Applicant. [13 CFR 105.301(c)]	True
No Government employee having a grade of at least GS-13 or higher is a sole proprietor, general partner, officer, director, or stockholder with a 10 percent or more interest, or household member of such individual, of the Applicant. [13 CFR 105.301(a)]	True
No member or employee of a Small Business Advisory Council or a SCORE volunteer is a sole proprietor, general partner, officer, director, or stockholder with a 10 percent or more interest, or a household member of such individual, of the Applicant. [13 CFR 105.302(a)]	True
(*A "household member" of an SBA employee includes: a) the spouse of the SBA employee; b) the minor children and c) the blood relatives of the employee, and the blood relatives of the employee in the same the employee. [13 CFR § 105.201(d)])	
X. Ethical Requirements of Lenders (13 CFR 120.140) Please answer the following questions. If any of the statements cannot be answered as "True," then the loan requestions.	st is not eligible.
•No CDC or Associate** of CDC has a real or apparent conflict of interest with Applicant, any of Applicant's Associates, or any of the close relatives of Applicant's Associates.	True
No CDC or Associate or close relative of an associate of the CDC has a significant direct or indirect financial or other interest in the applicant, or has had such an interest within 6 months prior to the date of the application.	True
No CDC or Associate of a CDC is incarcerated, on parole, or on probation or is a convicted felon or has an adverse final civil judgment (in a case involving fraud, breach of trust, or other conduct) that would cause the public to question the CDC's business integrity.	True
No CDC or any Associate of CDC has accepted funding from a source that restricts, prioritizes, or conditions the types of small businesses that CDC may assist under an SBA program or that imposes any conditions or requirements upon recipients of SBA assistance inconsistent with SBA's loan programs or regulations.	Truo
None of the Loan proceeds will directly or indirectly finance purchase of real estate, personal property or services from CDC or an Associate of CDC.	True
Neither the Applicant, an Associate of Applicant, close relative, nor household member of an Associate of Applicant is required to invest in CDC.	True
None of the proceeds of the loan will be used to acquire space in project for which CDC has issued a real estate forward commitment.	True

instruments, or an agent involved in the loan process. An Associate of a small business is an officer, director, of percent of the equity, or key employee.)	owner of more than
• No employee of a community organization such as a certified development company or microlender (or a close relative or household member of such an individual) is a sole proprietor, general partner, officer, director, employee, attorney, agent, creditor or debtor, or has a financial interest in the Applicant.	True
• No community organization or its officers or its directors have a significant financial interest in the Applicant unless the organization has been inactive in packaging SBA loans for at least two years	
prior to the application date.	True

(**Associate of a CDC is an officer, director, key employee, or holder of 20 percent or more of the value of the CDC's stock or debt

XI. <u>COMMENTS REGARDING ANY OF ABOVE ANSWERS THAT REQUIRE EXPLANATION OR REGARDING ANY</u> OTHER RELEVANT ELIGIBILITY ISSUES. ATTACH ADDITIONAL PAGE(S) IF NECESSARY.

CDC hereby certifies that the above information is true and correct, to the best of its knowledge, and that it has exercised due diligence to obtain the true and correct information. CDC is aware and acknowledges that SBA review of this form is a quick look at eligibility intended to provide limited protection to SBA and the CDC from making an ineligible loan, and that if an SBA loan number is assigned and SBA later learns that the loan is not eligible, SBA may pursue any available remedy against the CDC including a suit to recover the amount of any money wrongfully paid by SBA and administrative actions under 13 C.F.R. Part 120, Subpart I.

CDC Signature	
Typed Name and Title	Date

PLEASE NOTE: According to the Paperwork Reduction Act, you are not required to respond to this collection of information unless it displays a currently valid OMB Control Number. The estimated burden for completing this form, including time for reviewing instructions, gathering data needed, and completing and reviewing the form is 30 minutes. Comments or questions on the burden estimates should be sent to U.S. Small Business Administration, Chief, AIB, 409 3rd St., SW, Washington DC 20416 and/or SBA Desk Officer, Office of Management and Budget, New Executive Office Building, Room 10202, Washington DC 20503. **PLEASE DO NOT SEND FORMS TO THIS OMB ADDRESS.**