

2015 ORGANIC SURVEY

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VERSION 12

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SECTION 1 OPERATION INFORMATION

1. Did this operation have any **Certified Organic** production as determined by the **USDA's National Organic Program (NOP)** standards in 2015?

111 **YES** – Complete this Section 3 **NO** - Go to Section 12 – Transitional Acreage on Page 11

2. What is the name of the certifying agency or organization?

119

3 In 2015, how many:

- a. **Organic** acres did this operation **own**?
- b. **Organic** acres did this operation **rent or lease from others?** (Exclude land used on a per-head or animal unit month (AUM) basis.) +
- c. **Organic** acres did this operation **rent or lease to others?** -

Acres
150
152
115
154

4 [Calculate Items 3a + 3b – 3c.] Then the **total organic acres operated** in 2015 were: =

5 Of the total (Item 4) organic acres operated in 2015, how many acres were:

- a. Organic **cropland**?
- b. Organic **pastureland**?
- c. Organic **rangeland**?

xxx
xxx
xxx

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SECTION 2

ORGANIC FIELD CROPS

1. Did this operation grow any **organic small grains, row crops, oilseeds, hay/forage or pulse crops** in 2015?

- **Include** landlord’s share and contractor’s share.

2000 **YES** – Complete this Section **NO** - Go to Section 3

2. For those crops not printed in the following table, enter the crop name and code from the list below for any other field crop grown on this operation in 2015

- Report the production and value of sales of any commodity in this section even if the commodity was transformed to a value-added product. Report the quantity sold and sales of the value-added product in Section 11, Item 4.
- Report ‘Total Organic Production’ and ‘Total Quantity Sold’ in the measurement unit specified beside each crop in the list below.
- When both dry hay and haylage were cut from the same acres, report for each type.
- If two or more cuttings were made from the same acres, report acres harvested for that item only once but report total production from all cuttings.

Field Crops	Code	Organic Acres Harvested		Total Organic Production	QUANTITY of Organic Production Sold	Value of Sales of Organic Production
		Acres	Tenths			
Tobacco (all types)	xxxx			lbs	lbs	\$

Field Crops	Code	Organic Acres Harvested	Total Organic Production	QUANTITY of Organic Production Sold	Value of Sales of Organic Production
Corn (for grain or seed)	2040		bu	bu	\$
Winter Wheat (for grain or seed)	2360		bu	bu	\$
					\$
					\$
					\$
					\$

If more space is needed, use a separate sheet of paper.

Crops (units)	Code	Crops (units)	Code	Crops (units)	Code
Barley for grain or seed (bu)	2010	Rice, long grain (cwt)	2230	Dry Edible Bean Types	
Buckwheat (bu)	2020	Rice, medium grain (cwt)	2240	Black (cwt)	2400
Canola, edible, (lbs)	2030	Rice, short grain (cwt)	2250	Blackeye (cwt)	2410
Corn, silage or greenchop (tons)	2050	Rice, wild (finished weight, cwt)	2260	Great Northern (cwt)	2420
Cotton, Upland (bales)	2060	Rye for grain or seed (bu)	2280	Kidney, Dark Red (cwt)	2430
Cotton, Pima (bales)	2070	Safflower (lbs)	2290	Kidney, Light Red (cwt)	2440
Flaxseed (bu)	2080	Sorghum for grain or seed, including milo (bu)	2300	Lima, all (cwt)	xxxx
Hay, Alfalfa & Alfalfa Mixtures for dry hay (tons)	2090	Sorghum for silage or greenchop (tons)	2310	Navy (cwt)	2470
Hay, All other Dry, including small grain hay (tons)	2100	Soybeans, for beans (bu)	2320	Pinto (cwt)	2490
Haylage or Greenchop from alfalfa & alfalfa mixtures (tons)	xxxx	Sugarcane for sugar (tons)	2330	Dry beans not listed (cwt)	2510
Haylage, other silage or Greenchop (tons)	2110	Sunflower seed, oil (lbs)	2340	Dry Peas	
Herbs, dried (lbs)	2120	Sunflower seed, non-oil (lbs)	2350	Smooth green peas (cwt)	2520
Hops (lbs)	2130			Yellow Dry Peas (cwt)	2530
Mint, Peppermint (lbs of oil)	2140	Wheat, Durum for grain or seed (bu)	2370	Austrian Winter Peas (cwt)	2540
Mint, Spearmint (lbs of oil)	2150	Wheat, other spring for grain or seed (bu)	2380	Lentils (cwt)	2550
Oats, grain or seed (bu))	2160	Field crops not listed, specify above (lbs)	2390	Dry peas not listed (cwt)	2560
Peanuts, all (lbs)	xxxx			Chickpeas (Garbanzo)	
Popcorn (lbs shelled)	2210			Kabuli, all (cwt)	xxxx
Potatoes - <u>Report in Section 6</u>				Chickpeas not listed (cwt)	2600
Proso Millet (bu)	2220				

SECTION 3 ORGANIC GRAPES

1. Did this operation grow any **organic grapes** in 2015?
 • **Include** landlord's share and contractor's share.
 5000 **YES** – Complete this Section **NO** – Go to Section 4

ORGANIC CROP

ACRES	TENTHS
5020	

2. **Total Organic Grapes**

- a. How many acres of bearing age organic grapes were harvested on this operation in 2015?
 • Please report acres to the tenth of an acre.

POUNDS
5021

- b. What were the total pounds of organic grape production on this operation in 2015?

- c. Of these total pounds of **organic grapes** harvested in 2015, how many were **sold** for each utilization listed below?
 • Report the production and value of sales of any commodity in this section even if the commodity was transformed to a value-added product. Report the quantity sold and sales of the value-added product in Section 11, Item 4.

Grape Utilization	Code	QUANTITY of Organic Production Sold	Value of Sales of Organic Production
		(Pounds)	(Dollars)
a. Fresh (Table Use)	5040		\$
b. Wine Production	5060		\$
c. Juice Production	5080		\$
d. Raisins	5100		\$
e. Other Processing Uses	5120		\$

SECTION 4 ORGANIC APPLES

1. Did this operation grow any **organic apples** in 2015?

- **Include** landlord's share and contractor's share.

4000 **YES** – Complete this Section **NO** - Go to Section 5

2. **Acreage and Production** – For those organic apple varieties not printed in the following table, enter the variety name and code from the list below. **If more space is needed, use a separate sheet of paper.**

Apple Variety	Code	Organic Acres Harvested		Total Organic Production	Unit (Bins, Pounds, Boxes, etc)	Pounds per Unit if not reported in Pounds or Tons
		Acres	Tenths			
Fuji all	xxxx					
Gala all	xxxx					

3. **Quantity and Gross Value Sold** – For each of the organic apple varieties reported in Item 2, enter the amount sold for fresh market and the amount sold for commercial processing.

- **Include** production that was sold and will be sold.
- Report the production and value of sales of any commodity in this section even if the commodity was transformed to a value-added product. Report the quantity sold and sales of the value-added product in Section 11, Item 4.

Apple Variety	Code	FRESH MARKET				COMMERCIAL PROCESSING (Include juiced, canned, dried, etc. Exclude fresh packaged fruit.)			
		QUANTITY of Organic Production Sold as FRESH	Unit (Bins, Pounds, Boxes, etc)	Pounds per Unit if not reported in Pounds or Tons	Value of Sales of Organic Production for FRESH	QUANTITY of Organic Production Sold as PROCESSING	Unit (Bins, Pounds, Boxes, etc)	Pounds per Unit if not reported in Pounds or Tons	Value of Sales of Organic Production for PROCESSING
Fuji all	xxxx				\$				\$
Gala all	xxxx				\$				\$
					\$				\$
					\$				\$
					\$				\$

If more space is needed, use a separate sheet of paper.

Apple Varieties	Code	Apple Varieties	Code	Apple Varieties	Code
Braeburn, all	xxxx	Golden Delicious, all	xxxx	Red Delicious, all	xxxx
Cameo, all	xxxx	Granny Smith, all	xxxx	Rome, all	xxxx
Cripps Pink, all	xxxx	Honeycrisp, all	xxxx	Varieties not listed, specify above, all	xxxx

SECTION 5 OTHER ORGANIC FRUITS, TREE NUTS AND BERRIES

1. Did this operation grow any **other organic fruits, tree nuts, or berries** in 2015?

- **Include** landlord's share and contractor's share.

6000 **YES** - Complete this Section **NO** - Go to Section 6

2. For those crops not printed in the following table, enter the crop name and code from the list below for any other certified organic fruits, tree nuts and berries grown on this operation in 2015.

- Report the production and value of sales of any commodity in this section even if the commodity was transformed to a value-added product. Report the quantity sold and sales of the value-added product in Section 11, Item 4.
- Report organic Grapes in Section 3 and organic Apples in Section 4.
- For two or more pickings of the same crop, report acres harvested for that item only once, but report total production from all pickings.

Fruits, Tree Nuts, and Berries	Code	Organic Acres Harvested		Total Organic Production	Unit (Bins, Pounds, Boxes, etc)	Pounds per Unit if not reported in Pounds or Tons	QUANTITY of Organic Production Sold	Value of Sales of Organic Production
		Acres	Tenths					
Blueberries, fresh	6310							\$
Blueberries, processing	6320							\$
Blueberries, wild	6330							\$
Plums/Prunes	6150							\$
Tangerines	6160							\$
								\$
								\$
								\$
								\$
								\$

If more space is needed, use a separate sheet of paper.

Fruits	Code	Tree Nuts	Code	Berries	Code
Apples, report in Section 4.		Almonds.	6200	Blackberries and Dewberries.	6300
Avocados.	6010	Hazelnuts/Filberts.	6210	Cranberries.	6340
Cherries, sweet.	6020	Pecans, all.	6220	Raspberries.	6350
Cherries, tart.	6030	Pistachios.	6230	Strawberries.	6360
Coffee.	6040	Walnuts, English.	6240	Berries not listed, specify above.	6370
Dates.	6050	Nuts not listed, specify above.	6250		
Figs.	6070				
Grapes, report in Section 3.					
Grapefruit.	6080				
Lemons.	6090				
Oranges, navel.	6100				
Oranges, Valencia.	6110				
Oranges, all other.	6120				
Peaches, all.	6130				
Pears, all.	6140				
Fruits not listed, specify above.	6170				

SECTION 6 ORGANIC VEGETABLES GROWN IN THE OPEN

1. Did this operation grow any **organic vegetables in the open** in 2015?

- **Include** landlord's share and contractor's share.

3000 **YES** - Complete this Section **NO** - Go to Section 7

2. For those organic crops not printed in the following table, enter the crop name, and code from the list below for any other organic vegetables grown on this operation in 2015.

- Report the production and value of sales of any commodity in this section even if the commodity was transformed to a value-added product. Report the quantity sold and sales of the value-added product in Section 11, Item 4.
- If more than one vegetable crop was harvested from the same acres, report acres for each crop.
- For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

Vegetables	Code	Organic Acres Harvested		Total Organic Production	Unit (Bins, Pounds, Boxes, etc)	Pounds per Unit if not reported in Pounds or Tons	QUANTITY of Organic Production Sold	Value of Sales of Organic Production
		Acres	Tenths					
Tomatoes, fresh	3310							\$
Tomatoes, processing	3320							\$
Carrots	3090							\$
								\$
								\$
								\$
								\$
								\$
								\$
								\$

If more space is needed, use a separate sheet of paper.

Vegetables	Code	Vegetables.	Code	Vegetables.	Code
Artichokes.	3010	Herbs fresh cut.	3130	Peppers, Bell.	3240
Beans, Snap (fresh)	3020	Honeydew Melons.	3140	Potatoes.	3250
Beans, Snap (processing).	3030	Lettuce, all.	3150	Spinach.	3260
Broccoli.	3040	Onion, green.	xxxx	Squash, all.	3270
Cabbage, green.	3060	Onions, fresh, red.	3170	Sweet Corn.	3280
Cabbage, red.	3070	Onions, fresh, white.	3180	Sweet Potatoes.	3290
Cabbage, other.	3050	Onions, fresh, yellow.	3190	Watermelons.	3330
Cantaloupes and Muskmelons.	3080	Onions, processing, red.	3200	Vegetable Seeds, report in Section 8.	
Cauliflower.	3100	Onions, processing, white.	3210	Vegetables not listed specify above.	3340
Celery.	3110	Onions, processing, yellow.	3220		
Garlic.	3120	Peas, Green.	3230		

SECTION 7 ORGANIC VEGETABLES GROWN UNDER PROTECTION

- Did this operation grow any **organic vegetables under protection** in 2015?
 - Include** vegetable crops grown under glass, rigid plastic, and plastic film, including “tunnel”; protection and hoop houses.
 - Include** landlord’s share and contractor’s share.

3900 **YES** - Complete this Section **NO** – Go to Section 8

- For those certified organic crops not printed in the following table, enter the crop name, and code from the list below for any other certified organic vegetables grown on this operation in 2015.
 - Report the production and value of sales of any commodity in this section even if the commodity was transformed to a value-added product. Report the quantity sold and sales of the value-added product in Section 11, Item 4.
 - If more than one vegetable crop was harvested from the same areas, report areas for each crop.
 - For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

Vegetables	Code	Organic Area Harvested	Total Organic Production	Unit (Bins, Pounds, Boxes, etc)	Pounds per Unit if not reported in Pounds or Tons	QUANTITY of Organic Production Sold	Value of Sales of Organic Production
		Square Feet Under Glass or Other Protection					
							\$
							\$
							\$
							\$
							\$
							\$
							\$
							\$
							\$
							\$

If more space is needed, use a separate sheet of paper.

Vegetables	Code	Vegetables	Code	Vegetables	Code
Artichokes	3520	Herbs fresh cut	3630	Potatoes	3750
Beans, Snap, all	xxxx	Honeydew Melons	3640	Spinach	3760
		Lettuce, all	3650	Squash, all	3770
Broccoli	3550	Onion, green	xxxx	Sweet Corn	3780
Cabbage, green	3570	Onions, red, all	xxxx	Sweet Potatoes	3790
Cabbage, red	3580	Onions, yellow, all	xxxx	Tomatoes, all	xxxx
Cabbage, other	3560	Onions, white, all	xxxx	Watermelons	3800
Cantaloupes and Muskmelons	3590	Peas, Green	3730	Vegetable Seeds, report in Section 8.	
Carrots	3510	Peppers, Bell	3740	Vegetables not listed specify above . .	3810
Cauliflower	3600				
Celery	3610				
Garlic	3620				

SECTION 8

ORGANIC FLORICULTURE CROPS, NURSERY CROPS, MUSHROOMS, CHRISTMAS TREES, AND MAPLE SYRUP

- Did this operation grow any organic floriculture crops, nursery crops, cut Christmas trees, mushrooms, or harvest organic maple syrup in 2015?
 - Include** Landlord's share and contractor's share.
 - Exclude** wild gathered crops.
 - Report the production and value of sales of any commodity in this section even if the commodity was transformed to a value-added product. Report the quantity sold and sales of the value-added product in Section 11, Item 4.

400 **YES** - Complete this section 3 **NO** - Go to Section 9

Crops Grown	Code	Square Feet Under Glass or Other Protection	Acres in the Open		Value of Sales (Dollars)
			Acres	Tenths	
a. Floriculture and bedding crops	401				\$ _____ .00
b. Nursery crops, including aquatic plants	404				\$ _____ .00
c. Propagative materials sold	407				\$ _____ .00
d. Mushrooms	410				\$ _____ .00
Crop	Code	Acres in Production	Number of Trees Cut		Value of Sales (Dollars)
e. Cut Christmas trees	451				\$ _____ .00
Crop	Code	Number of Taps	Gallons of Syrup Produced		Value of Sales (Dollars)
f. Maple syrup	491				\$ _____ .00

Floriculture and Bedding Crops	Code	Nursery Crops and Aquatic Plants	Code	Propagative Materials Sold	Code
Include Bedding and garden plants, annuals, herbaceous perennials, vegetable plants, cut flowers, cut florist greens, foliage plants, potted flowering plants, and other floriculture and bedding plants	401	Include Nursery stock – ornamentals, shrubs, shade trees, flowering trees, evergreens, live Christmas trees, fruit and nut trees, and plants, vines, palms, ornamental grasses, bareroot herbaceous perennials, aquatic plants	404	Include Bulbs, corms, rhizomes, tubers, cuttings, seedlings, liners, plugs, flower seeds, tobacco plants sold for transplant to farm fields, vegetable seeds, and vegetable transplants to farm fields	407

SECTION 9

GMO/GE PRESENCE IN ORGANIC CROPS

- Have you experienced economic losses that you can document due to the unintended presence of GMO/GE material in an organic crop you have produced for sale? (**Exclude** expenses for preventative measures and testing of your crop.)

7000 **YES** - Complete this section 3 **NO** - Go to Section 10

- Please list the three most recent occurrences of a loss including: the year, the organic crop, quantity affected by GMO/GE material, unit of measure, and the economic loss (dollars per unit reported).

Year (YYYY)	Organic Crop	Quantity	Unit (Pounds, Bushels, Cwt., etc.)	Loss (Dollars per Unit Reported)
<i>Example: 2014</i>	<i>Corn</i>	<i>1,000</i>	<i>bushels</i>	<i>\$3.00</i>
7010	7011	7012		7013
7020	7021	7022		7023



7030	7031	7032		7033
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SECTION 10 ORGANIC LIVESTOCK, POULTRY, AND LIVESTOCK PRODUCTS

1. Did this operation have or produce any **organic livestock, poultry, or livestock products** in 2015?

- **Include** landlord's share and contractor's share.
- Report the production and value of sales of any commodity in this section even if the commodity was transformed to a value-added product. Report the quantity sold and sales of the value-added product in Section 11, Item 4.

8000 **YES** – Complete this section **NO** - Go to Section 11

Livestock, Poultry and Livestock Products	PEAK 2015 Organic Inventory	Dec. 31, 2015 Organic Inventory	QUANTITY of Organic Sold or Moved	Value of Sales of Organic Production
a. Milk Cows and Milking Heifers that have Calved (Dry and Milking)	8020	8021	8022	8024 \$
b. Milk (pounds)			8030	8032 \$
c. Beef Cows and Beef Heifers that have Calved	8060	8061	8062	8064 \$
d. Other Cattle (Include heifers that have not calved, steers, calves, and bulls)	8040	8041	8042	8044 \$
e. Hogs and Pigs	8050	8051	8052	8054 \$
f. Sheep and Lambs	8330	8331	8332	8334 \$
g. Goats and Kids	8300	8301	8302	8304 \$
h. Goat Milk (pounds)			8310	8312 \$
j. Other Livestock, Specify: 8406	8400	8401	8402	8404 \$
k. Other Livestock Products, Specify: 8414			8410	8412 \$
l. Chickens, Layers	8210	8211	8212	8214 \$
m. Eggs, (Dozen)			8220	8222 \$
n. Chickens, Broilers	8200	8201	8202	8204 \$
o. Turkeys	8230	8231	8232	8334 \$
p. Other Poultry Specify: 8246	8240	8241	8242	8244 \$

2. Did this operation produce any organic livestock under a **production contract** arrangement in 2015?

- A **production contract** is a verbal or written agreement setting terms, conditions, and fees paid by the contractor to the operation for the production of livestock or poultry. The contractor owns the livestock or poultry and often provides inputs.

xxx **YES** – What is the name of the contractor?

xxx (_____) – Go to Section 11



3 **NO** – Go to Section 11



SECTION 11 MARKETING PRACTICES FOR ORGANIC PRODUCTS

1. Of the total 2015 gross sales of **ALL** organic products (**including** any value-added/processed organic products), what percent was marketed through:

Marketing Practices	Percent of Total 2015 Gross Organic Sales
a. Consumer Direct Sales (Include farm stands, U-picks, farmers' markets, community supported agriculture shares (CSAs), mail orders, buying clubs, and the Internet.)	9100 %
b. Direct-to-Retail/Institutions (Include individual grocery stores, restaurants, caterers, and institutions such as hospitals and schools, colleges and universities.)	9101 %
c. Wholesale Markets (Include grocery store distribution centers, processors, mills, packers, distributors, wholesalers, brokers, sales to other operations, and grower cooperatives.)	9102 %
TOTAL (Sum of Items 1a + 1b + 1c)	100%

2. In 2015, did this operation market any products from **community supported agriculture shares (CSA)**? ⁸⁶⁵ ₁ Yes ₃ No

3. Approximately what **percent** of this operation's organic products **first point of sales** were sold:

- a. Locally (within 100 miles)?
- b. Regionally (more than 100 miles but less than 500 miles)?
- c. Nationally (500 miles or more)?
- d. Internationally?

Percent	
841	%
842	%
843	%
844	%
TOTAL (Sum of Items 3a + 3b + 3c + 3d)	100%

TOTAL (Sum of Items 3a + 3b + 3c + 3d)

4. In 2015, did this operation produce and market any **Value-Added** products from its own organic agricultural production

- **Value-added** is any activity or service occurring after agricultural production, transportation, or storage that added value.
- **Include** only those products where the initial agricultural commodity was produced on this operation.
- **Include** as value added, activities which change the physical form of the product such as slicing of vegetables, butchering and packing of livestock or poultry, curing of meats, processed, canned, or preserved products such as jam, jelly, wine, juice, cider, and cheese, milling and grinding grains, flowers cut and sold as arrangements, or bundled corn stalks.
- **Exclude** normal processes which must occur prior to storage, such as the drying of grain, removing foreign material, or cooling milk and processes which are typical for the marketing of the commodity such as measuring, labeling, weighing, bagging, or sorting of crops, livestock, or livestock products.
- **Exclude** products bought for resale without additional growing, such as plugs and started plants.
- **Exclude** non-agricultural items such as planters, baskets, and clothing items not made from commodities grown on this operation.

9503 ₁ **YES** - Continue ₃ **NO** - Go to Section 12

a. Please report the product, quantity, unit, and sales of the **value-added** product:

Value-Added Product	Quantity Sold	Unit (lbs, bushels, cwt, etc.)	Gross Organic Value-Added Sales
9201 Specify:	9201	9202	9203 \$ _____ .00
9210 Specify:	9204	9205	9206 \$ _____ .00
9211 Specify:	9207	9208	9209 \$ _____ .00

SECTION 12 TRANSITIONAL ACREAGE

1. In 2015, did this operation operate any **transitional acres**?

- **Transitional acres** is land on which organic farming practices under the USDA NOP standards are being followed, but does not yet qualify to be designated as organic.

9600 **YES** – Complete this section **NO** - Go to Section 13

2. In 2015, how many:

- a. **Transitional acres** did this operation **own**?
- b. **Transitional acres** did this operation **rent or lease from others?** (Exclude land used on a per-head or animal unit month (AUM) basis.) +
- c. **Transitional acres** did this operation **rent or lease to others?** -

Acres
9606
9607
9601
9608

3. [Calculate Items 2a + 2b – 2c.] Then the **total transitional acres operated** in 2015 were: . . . =

4. Of the total (Item 3) transitional acres operated in 2015, how many acres were:

- a. Transitional **cropland**?
- b. Transitional **pastureland**?
- c. Transitional **rangeland**

9620
xxxx
xxxx

5. In general, what percent of production from transitional acres were sold and delivered under a **marketing contract** agreement?

- A **marketing contract** is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage setting a price or pricing formula and market for the commodity.

Percent
9603

SECTION 13. OPERATOR CHARACTERISTICS

1. What year did this person (name on label) begin to operate ANY farm?

2. How many years has any portion of this operation been certified organic?

3. Over the next 5 years, does this operation plan to: (check **one**)

- 909 1 Increase organic agricultural production?
- 2 Maintain current levels of organic agricultural production?
- 3 Decrease organic agricultural production?
- 4 Discontinue organic agricultural production?
- 5 Discontinue all agricultural production?
- 6 Don't know

Years
xxxx
908

SECTION 14 OTHER CLASSIFICATION

INSTRUCTIONS: Complete this section ONLY if you had NO organic production in 2015.

1. Was this operation certified organic under the USDA NOP standards, but had no production in 2015? xxx 1 Yes 3 No
2. In 2015, was this operation exempt from organic certification (sales below \$5,000)? xxx 1 Yes 3 No
3. Was this operation certified organic under the USDA NOP standards at any time prior to 2015? xxx 1 Yes 3 No
4. Was this operation certified as a handler or processor of certified organic products in 2015? xxx 1 Yes 3 No
5. Was this operation only for collection of wild products in 2015? xxx 1 Yes 3 No

SECTION 15 CONCLUSION

Survey Results: To receive the complete results of this survey on the release date, go to www.nass.usda.gov/results/

Would you rather have a brief summary sent to you at a later date? 9990 1 Yes 3 No

9912 Respondent Name:	9911 Phone:	9910 Date: MM DD YY __ __ __
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Thank you for your response.

Office Use													
Response		Respondent		Mode		Enum.	Eval.	R. Unit	Change	Office Use for POID			
1-Comp	9901	1-Op/Mgr	9902	1-Mail	9903	9998	9900	9921	9985	9989			
2-R		2-Sp		2-Tel									
3-Inac		3-Acct/Bkpr		3-Face-to-Face									
4-Office Hold		4-Partner		4-CATI									
5-R – Est		9-Oth		5-Web									
6-Inac – Est				6-e-mail									
7-Off Hold – Est				7-Fax									
8-Known Zero				8-CAPI						9907	9908	9906	9916
S/E Name													