

2014 ORGANIC SURVEY

Census of Agriculture Special Study

Form Number: 14-A623
(10/30/2014) Draft 10



14-A623



Risk Management Agency

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SECTION 1 OPERATION INFORMATION

1. Did this operation have any **Certified Organic** production as determined by the **USDA's National Organic Program (NOP)** standards in 2014?

111 **Yes** - What is the name of the certifying agency or organization?

119

→ Go to Item 2

No - Did this operation have any **USDA NOP** organic production in 2014 that was **exempt** from certification (under \$5,000 in annual organic sales)? (**Exclude** transitional acres.)

113 **Yes** - Go to Item 2 **No** - Go to Section 16, Transitional Acreage on Page 15

2. In 2014, how many:

a. **Organic** acres did this operator **own**? 150

b. **Organic** acres did this operator **rent or lease from** others? 152 +

c. **Organic** acres did this operator **rent or lease to** others? 115 -

3. [Calculate Items 2a + 2b - 2c] Then the **total organic acres operated** in 2014 were: 154 =

4. Of the total (Item 3) organic acres operated in 2014, how many acres were **organic pastureland or rangeland**? 122

Acres



SECTION 2 ORGANIC FIELD CROPS

1. Did this operation grow any **organic small grains, row crops, oilseeds, hay/forage, or pulse crops** in 2014?

- Include landlord's share and contractor's share. Exclude personal or home use crops.

2000

Yes - Complete this Section **No** - Go to Section 3

2. For those crops not printed in the following table, enter the crop name and code from the list below for any other field crop grown on this operation in 2014.

- Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 14, Item 4.
- Report production in the unit specified for the crop name.
- When both dry hay and haylage were cut from the same acres, report for each type.
- If two or more cuttings were made from the same acres, report acres harvested for that item only once but report total production from all cuttings.

Field Crops	Code	Organic Acres	Organic Production		QUANTITY of Organic Production Sold As:			GROSS VALUE of Organic Production Sold As:				
		Harvested		Unit	Organic	Conventional	Unit	Organic	Conventional			
Corn (for grain or seed)	2040			bu		bu		bu	\$	.00	\$	.00
Winter Wheat (for grain or seed)	2360			bu		bu		bu	\$	.00	\$	.00
									\$	.00	\$	.00
									\$	.00	\$	.00
									\$	.00	\$	.00
									\$	.00	\$	.00
									\$	.00	\$	.00

If more space is needed, use a separate sheet of paper.

Crops	Code	Crops	Code	Crops	Code
Barley for grain or seed (bu)	2010	Rice, long grain (cwt)	2230	Dry Edible Beans	
Buckwheat (bu)	2020	Rice, medium grain (cwt)	2240	Black (cwt)	2400
Canola, edible (lbs)	2030	Rice, short grain (cwt)	2250	Blackeye (cwt)	2410
Corn silage or greenchop (tons)	2050	Rice, cultivated wild (finished weight, cwt)	2260	Great Northern (cwt)	2420
Cotton, Upland (bales)	2060	Rice, Other wild (finished weight, cwt)	2270	Kidney, Dark Red (cwt)	2430
Cotton, Pima (bales)	2070	Rye for grain or seed (bu)	2280	Kidney, Light Red (cwt)	2440
Flaxseed (bu)	2080	Safflower (lbs)	2290	Lima, Large (cwt)	2450
Hay, Alfalfa & Alfalfa Mixtures for dry hay (tons)	2090	Sorghum for grain or seed, including milo (bu)	2300	Lima, Baby (cwt)	2460
Hay, All Other Dry (tons)	2100	Sorghum for silage or greenchop (tons)	2310	Navy (cwt)	2470
Haylage, Other silage or Greenchop (tons)	2110	Soybeans, for beans (bu)	2320	Pink (cwt)	2480
Herbs, dried (lbs)	2120	Sugarcane for sugar (tons)	2330	Pinto (cwt)	2490
Hops (lbs)	2130	Sunflower seed, oil (lbs)	2340	Yellow Eye (cwt)	2500
Mint, Peppermint (lbs of oil)	2140	Sunflower seed, non-oil (lbs)	2350	Dry beans not listed (cwt)	2510
Mint, Spearmint (lbs of oil)	2150	Wheat, Durham for grain or seed (bu)	2370	Dry Peas	
Oats, grain or seed (bu)	2160	Wheat, Other Spring for grain or seed (bu)	2380	Smooth Green Peas (cwt)	2520
Peanuts, Spanish (lbs)	2170	Field Crops not listed, specify above (lbs)	2390	Yellow Dry Peas (cwt)	2530
Peanuts, Runner (lbs)	2180			Austrian Winter Peas (cwt)	2540
Peanuts, Virginia (lbs)	2190			Lentils (cwt)	2550
Peanuts, Valencia (lbs)	2200			Dry peas not listed (cwt)	2560
Popcorn (lbs shelled)	2210			Chickpeas (Garbanzo)	
Potatoes report in Section 6				Kabuli, small (cwt)	2570
Proso Millet (bu)	2220			Kabuli, large (cwt)	2580
				Desi (cwt)	2590
				Chickpeas not listed (cwt)	2600

SECTION 3 ORGANIC GRAPES

1. Did this operation grow any **organic grapes** in 2014?
 • Include landlord's share and contractor's share. Exclude personal or home use crops.

5000 **Yes** - Complete this Section **No** - Go to Section 4

ORGANIC GRAPES

2. **Total Organic Grapes**

- a. How many acres of bearing age organic grapes were harvested on this operation in 2014?
 • Please report acres to the tenth of an acre. 5020

Acres	Tenths
Pounds	Tenths

- b. What were the total pounds of organic grape production on this operation in 2014?
 • Please report production to the tenth of a pound. 5021

- c. Of these total pounds of **organic grapes** harvested in 2014, how many were **sold** for each utilization listed below?
 • Exclude from both Quantity sold and Gross Value Sold, any production used to make value-added products on this operation (such as wine). Report value-added products in Section 14, Item 4.
 • Please report production sold to the tenth of a pound.

Grape Utilization	Code	QUANTITY of Organic Production Sold As:				GROSS VALUE of Organic Production Sold As:	
		Organic		Conventional		Organic	Conventional
		(Pounds)	(Tenths)	(Pounds)	(Tenths)	(Dollars)	(Dollars)
Fresh (Table Use)	5040					\$.00	\$.00
Wine Production	5060					\$.00	\$.00
Juice Production	5080					\$.00	\$.00
Raisins	5100					\$.00	\$.00
Other Processing Uses	5120					\$.00	\$.00

3. What percent of Total Organic Grapes reported above were sold and delivered under a marketing contract arrangement? *(A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.)* 5999

None

Percent

 %

SECTION 4 ORGANIC APPLES

1. Did this operation grow any **organic apples** in 2014?
 • Include landlord's share and contractor's share. Exclude personal or home use crops.
 4000 **Yes** - Complete this Section **No** - Go to Section 5

2. **Acreage, Production, Quantity, and Gross Value Sold** – For those organic apple varieties not printed in the following table, enter the variety name and code from the list below.
 • Include production that was sold and will be sold.
 • Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation (such as cider). Report value-added products in Section 14, Item 4.

Apple Variety	Code	Organic Acres Harvested		Organic Production	Unit (Bins, lbs, Boxes, etc.)	Pounds per Unit	QUANTITY of Organic Production Sold As:		GROSS VALUE of Organic Production Sold As:			
		Acres	Tenths				Organic	Conventional	Organic	Conventional		
Fuji fresh	4010								\$	.00	\$	.00
Fuji processing	4020								\$	.00	\$	.00
Gala fresh	4030								\$	.00	\$	.00
Gala processing	4040								\$	.00	\$	.00
									\$	.00	\$	.00
									\$	.00	\$	.00
									\$	.00	\$	.00
									\$	.00	\$	.00
									\$	.00	\$	.00

If more space is needed, use a separate sheet of paper.

Apple Varieties	Code	Apple Varieties	Code	Apple Varieties	Code
Braeburn, fresh	4050	Gold Rush, processing.	4200	Lady Alice, fresh	4350
Braeburn, processing.	4060	Golden Delicious, fresh	4210	Lady Alice, processing.	4360
Cameo, fresh	4070	Golden Delicious, processing	4220	Liberty, fresh.	4370
Cameo, processing.	4080	Granny Smith, fresh.	4230	Liberty, processing.	4380
Cortland, fresh	4090	Granny Smith, processing	4240	McIntosh, fresh	4390
Cortland, processing	4100	Honeycrisp, fresh.	4250	McIntosh, processing.	4400
Cripps Pink, fresh	4110	Honeycrisp, processing	4260	Pinova, fresh.	4410
Cripps Pink, processing	4120	Idared, fresh	4270	Pinova, processing.	4420
Empire, fresh	4130	Idared, processing.	4280	Red Delicious, fresh.	4430
Empire, processing	4140	Jazz, fresh	4290	Red Delicious, processing	4440
Enterprise, fresh	4150	Jazz, processing.	4300	Rome, fresh	4450
Enterprise, processing.	4160	Jonagold, fresh.	4310	Rome, processing	4460
Ginger Gold, fresh.	4170	Jonagold, processing.	4320	Varieties not listed, specify above fresh	4470
Ginger Gold, processing	4180	Jonathan, fresh.	4330	Varieties not listed, specify above processing.	4480
Gold Rush, fresh.	4190	Jonathan, processing.	4340		

3. What percent of Total Organic Apples reported above were sold and delivered under a marketing contract arrangement? (A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.) 4999 None

Percent

 %

SECTION 5 OTHER ORGANIC FRUITS, TREE NUTS, AND BERRIES

1. Did this operation grow any **other organic fruits, tree nuts, or berries** in 2014?
 • Include landlord's share and contractor's share. Exclude personal or home use crops.

6000 **Yes** - Complete this Section **No** - Go to Section 6

2. For those crops not printed in the following table, enter the crop name and code from the list below for any other organic fruits, tree nuts, or berries grown on this operation in 2014.
 • Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 14, Item 4.
 • Report organic Grapes in Section 3 and organic Apples in Section 4.
 • For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

Fruits, Tree Nuts, and Berries	Code	Organic Acres Harvested		Organic Production	QUANTITY of Organic Production Sold As:			GROSS VALUE of Organic Production Sold As:		
		Acres	Tenths		Organic	Conventional	Organic	Conventional		
Blueberries, fresh	6310			lbs	lbs	lbs	\$	.00	\$	.00
Blueberries, processing	6320			lbs	lbs	lbs	\$	.00	\$	.00
Blueberries, wild	6330			lbs	lbs	lbs	\$	.00	\$	.00
Plums/Prunes	6150			tons	tons	tons	\$	.00	\$	.00
Tangerines	6160			tons	tons	tons	\$	.00	\$	.00
							\$	.00	\$	.00
							\$	.00	\$	.00
							\$	.00	\$	.00

If more space is needed, use a separate sheet of paper.

Fruits	Code	Fruits	Code	Tree Nuts	Code
Apples, report in Section 4		Grapefruit (tons)	6080	Almonds (lbs)	6200
Avocados (tons)	6010	Lemons (tons)	6090	Hazelnuts/Filberts (tons)	6210
Cherries, sweet (tons)	6020	Oranges, navel (tons)	6100	Pecans, all (lbs)	6220
Cherries, tart (lbs)	6030	Oranges, Valencia (tons)	6110	Pistachios (lbs)	6230
Coffee (lbs)	6040	Oranges, all other (tons)	6120	Walnuts, English (tons)	6240
Dates (tons)	6050	Peaches, all (tons)	6130	Nuts not listed, specify above (lbs) . . .	6250
Figs (tons)	6070	Pears, all (tons)	6140		
Grapes, report in Section 3		Fruits not listed, specify above (tons) .	6170		
				Berries	Code
				Blackberries and Dewberries (lbs) . . .	6300
				Cranberries (barrels)	6340
				Raspberries (lbs)	6350
				Strawberries (cwt)	6360
				Berries not listed, specify above (lbs) .	6370

3. What percent of Total Organic Fruits, Tree Nuts, and Berries reported above were sold and delivered under a marketing contract arrangement? *(A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.)* 6999 None

Percent

 %

SECTION 6 ORGANIC VEGETABLES GROWN IN THE OPEN

1. Did this operation grow any **organic vegetables in the open** in 2014?
 • Include landlord's share and contractor's share. Exclude personal or home use crops.
 3000 **Yes** - Complete this Section **No** - Go to Section 7

2. For those organic crops not printed in the following table, enter the crop name and code from the list below for any other vegetables grown in the open on this operation in 2014.
 • Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 14, Item 4.
 • If more than one vegetable crop was harvested from the same acres, report acres for each crop.
 • For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

Vegetables	Code	Organic Acres Harvested		Organic Production	QUANTITY of Organic Production Sold As:			GROSS VALUE of Organic Production Sold As:			
		Acres	Tenths		Organic	Conventional	Organic	Conventional			
Tomatoes fresh	3310			cwt				\$	.00	\$	.00
Tomatoes processing	3320			tons				\$	.00	\$	.00
Carrots	3090			cwt				\$	.00	\$	.00
								\$	.00	\$	.00
								\$	.00	\$	.00
								\$	.00	\$	.00
								\$	.00	\$	.00
								\$	.00	\$	.00
								\$	.00	\$	.00
								\$	.00	\$	.00
								\$	.00	\$	.00

If more space is needed, use a separate sheet of paper.

Vegetables	Code	Vegetables	Code	Vegetables	Code
Artichokes (cwt)	3010	Garlic (cwt)	3120	Onions, processing, yellow (cwt)	3220
Beans, Snap, fresh (cwt)	3020	Herbs fresh cut (lbs)	3130	Peas, Green (tons)	3230
Beans, Snap, processing (tons)	3030	Honeydew Melons (cwt)	3140	Peppers, Bell (cwt)	3240
Broccoli (cwt)	3040	Lettuce, all (cwt)	3150	Potatoes (cwt)	3250
Cabbage, green (cwt)	3060	Onions, dry (cwt)	3160	Spinach (cwt)	3260
Cabbage, red (cwt)	3070	Onions, fresh, red (cwt)	3170	Squash, all (cwt)	3270
Cabbage, other (cwt)	3050	Onions, fresh, white (cwt)	3180	Sweet Corn (cwt)	3280
Cantaloupes and Muskmelons (cwt)	3080	Onions, fresh, yellow (cwt)	3190	Sweet Potatoes (cwt)	3290
Cauliflower (cwt)	3100	Onions, processing, red (cwt)	3200	Watermelons (cwt)	3330
Celery (cwt)	3110	Onions, processing, white (cwt)	3210	Vegetables not listed (cwt), specify above	3340

3. What percent of the total Organic Vegetables Grown in the Open reported above were sold and delivered under a marketing contract arrangement? (A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.) 3999 None

Percent

 %

SECTION 8 ORGANIC FLORICULTURE CROPS, NURSERY CROPS, MUSHROOMS, CHRISTMAS TREES, AND MAPLE SYRUP

1. Did this operation grow any organic floriculture crops, nursery crops, mushrooms, cut Christmas trees, or harvest organic maple syrup in 2014?

- Include landlord's share and contractor's share.
- Exclude personal or home use crops.
- Report value-added products and sales in Section 14, Item 4.

400

Yes - Complete this Section

No - Go to Section 9

Crops Grown	None	Code	Square Feet Under Glass or Other Protection	Acres in the Open		Gross Value of Sales
				Acres	Tenths	
a. Floriculture and bedding crops	<input type="checkbox"/>	401				\$.00
b. Nursery crops, including aquatic plants	<input type="checkbox"/>	404				\$.00
c. Propagative materials sold	<input type="checkbox"/>	407				\$.00
d. Mushrooms	<input type="checkbox"/>	410				\$.00
Crop	None	Code	Acres in Production	Number of Trees Cut		Gross Value of Sales
e. Cut Christmas trees	<input type="checkbox"/>	451				\$.00
Crop	None	Code	Number of Taps	Gallons of Syrup Produced		Gross Value of Sales
f. Maple syrup	<input type="checkbox"/>	491				\$.00



SECTION 9 ORGANIC ACRES UNDER CROP INSURANCE

1. In 2014, were any of this operation's total organic acres covered by crop insurance?

510 **Yes** - Continue **No** - Go to Item 2

a. What percent of this operation's total organic acres were covered by crop insurance in 2014? 511

Percent

%

[If Item 1a is 100%, go to Section 10; otherwise, continue]

2. Which of the following best describes the reason why crop insurance was not purchased for the uninsured organic acres in 2014? (Check one)

- 512
- 1 Too expensive
 - 2 Unfamiliar with crop insurance
 - 3 Other (specify): ⁵¹³

SECTION 10 GMO PRESENCE IN ORGANIC CROPS

1. Have you experienced economic losses that you can document due to unintended presence of GMO material in an organic crop you have produced for sale? (**Exclude** expenses for preventative measures and testing of your crop.)

7000 **Yes** - Continue **No** - Go to Section 11

a. Please list the three most recent occurrences of a loss including: the year, organic crop, quantity affected by GMO material, unit of measure, and the economic loss (\$/unit).

Year (YYYY)		Crop		Quantity		Unit (lbs, bushels, cwt, etc.)		Loss (\$/unit)	
7010		7011		7012		7014		7013	
7020		7021		7022		7024		7023	
7030		7031		7032		7034		7033	

SECTION 11 ORGANIC LIVESTOCK, POULTRY, AND LIVESTOCK PRODUCTS

1. Did this operation have or produce any **organic livestock, poultry, or livestock products** in 2014?
 • Include landlord's share and contractor's share. Exclude items produced only for home use.
 • Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 14, Item 4.

8000 **Yes** - Complete this Section **No** - Go to Section 12

Livestock, Poultry, and Livestock Products	PEAK 2014 Organic Inventory	Dec. 31, 2014 Organic Inventory	QUANTITY of Organic Production Sold or Moved As:		GROSS VALUE of Organic Production Sold or Moved As:	
			Organic	Conventional	Organic	Conventional
a. Milk Cows (Dry and milking) 8020					\$.00	\$.00
b. Milk (pounds) 8030					\$.00	\$.00
c. Beef Cows 8060					\$.00	\$.00
d. Other Cattle and Calves 8040					\$.00	\$.00
e. Hogs and Pigs 8050					\$.00	\$.00
f. Sheep and Lambs 8330					\$.00	\$.00
g. Goats and Kids 8300					\$.00	\$.00
h. Goat Milk (pounds) 8310					\$.00	\$.00
i. Mohair (pounds) 8320					\$.00	\$.00
j. Other Livestock Specify: <input checked="" type="checkbox"/> 8406						
8400					\$.00	\$.00
k. Other Livestock Products Specify: <input checked="" type="checkbox"/> 8414						
8410					\$.00	\$.00
l. Chickens, Layers 8210					\$.00	\$.00
m. Eggs (Dozen) 8220					\$.00	\$.00
n. Chickens, Broilers 8200					\$.00	\$.00
o. Turkeys 8230					\$.00	\$.00
p. Other Poultry Specify: <input checked="" type="checkbox"/> 8246						
8240					\$.00	\$.00

[If Organic Milk Production was reported above in row 1b, continue; otherwise skip to Section 12]

2. What percent of the total Organic Milk Production reported above in row 1b was sold and delivered under a marketing contract arrangement? (A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.) 8999

None	Percent

 %

SECTION 12 PRODUCTION EXPENSES

1. Report **total production expenses** paid by this operation in 2014 and the portion (percent) of those expenses used for organic production.
- Include expenses paid by your landlords and contractors.
 - Exclude expenses not related to the farm business.

Expense	None	Total Expenses		Portion for Organic Production		
		(Dollars)	(Dollars)	(Percent)	(Percent)	(Percent)
a. Organic certification expense	<input type="checkbox"/>	1500	\$.00			
b. Fertilizers, lime, and soil conditioners.	<input type="checkbox"/>	1501	\$.00	601		%
c. Agriculture chemicals, beneficial insects, and other organic materials for pest control	<input type="checkbox"/>	1522	\$.00	622		%
d. Gasoline, diesel, fuels, and oils purchased for the farm business.	<input type="checkbox"/>	1507	\$.00	607		%
e. Seed, plants, vines, trees, etc. purchased	<input type="checkbox"/>	1503	\$.00	603		%
f. Hired agricultural labor including contract labor (include wages and benefit expenses).	<input type="checkbox"/>	1541	\$.00	641		%
g. Livestock purchased or leased	<input type="checkbox"/>	1529	\$.00	629		%
h. Feed purchased for livestock and poultry	<input type="checkbox"/>	1506	\$.00	606		%
i. Interest paid on all debt related to the farm business	<input type="checkbox"/>	1547	\$.00	647		%
j. Property taxes paid in 2014.	<input type="checkbox"/>	1517	\$.00	617		%
k. Rent and lease expenses for land, buildings, machinery, etc. - include grazing fees.	<input type="checkbox"/>	1537	\$.00	637		%
l. Custom work, such as custom hauling, custom planting, custom harvesting, etc.	<input type="checkbox"/>	1512	\$.00	612		%
m. Repairs, supplies, and maintenance costs.	<input type="checkbox"/>	1509	\$.00	609		%
n. Utilities expense (including water purchased).	<input type="checkbox"/>	1508	\$.00	608		%
o. All other production expenses - Include animal health cost, storage, marketing expenses, etc.	<input type="checkbox"/>	1518	\$.00	618		%
Total Expenses (Sum of Items 1a - 1o)		1599	\$.00			

SECTION 13 ORGANIC PRODUCTION PRACTICES

1. In 2014, did this operation use any of the following practices for organic agricultural production:

- | | | | |
|--|-----|------------------------------|-----------------------------|
| a. Biological pest management? | 701 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| b. Apply or release beneficial organisms (insects, nematodes, fungi) to manage pests? | 702 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| c. Maintain a beneficial insect or vertebrate habitat for the specific purpose of managing or reducing the spread of pests or disease? | 703 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| d. Plan planting locations to avoid cross infestation of pests in order to manage or reduce the spread of pests? | 704 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| e. Choose a crop variety because of specific resistance to certain pests for the specific purpose of managing or reducing the spread of pests on this operation? | 705 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| f. Plant crops at a specific time to avoid cross contamination from other pollen or weeds? | 706 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| g. Produce or use organic mulch/compost? | 707 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| h. Green or animal manures? | 708 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| i. No-till or minimum till cropping practices? | 709 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| j. Maintain buffer strips or border rows to isolate organic products from non-organic crops or land or take a buffer harvest? | 710 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| k. Use water management practices such as irrigation scheduling, controlled drainage, or structures for water control? | 711 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| l. Free range livestock production? | 712 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| m. Rotational grazing? | 713 | <input type="checkbox"/> Yes | <input type="checkbox"/> No |



SECTION 14 **MARKETING PRACTICES FOR ORGANIC PRODUCTS**

1. Of the total 2014 gross sales of **ALL** organic products (**including** any value-added/processed organic products), what percent was marketed through:

Marketing Practices	Percent of Total 2014 Gross Organic Sales
a. Consumer Direct Sales (Include farm stands, U-picks, farmers' markets, community supported agriculture shares (CSAs), mail orders, buying clubs, and the Internet.)? 9100	%
b. Direct-to-Retail/Institutions (Include individual grocery stores, restaurants, caterers, and institutions such as hospitals and schools, colleges, and universities.)? 9101	%
c. Wholesale Markets (Include grocery store distribution centers, processors, mills, packers, distributors, wholesalers, brokers, sales to other operations, and grower cooperatives.)? 9102	%
TOTAL (Sum of Items 1a + 1b + 1c)	100%

2. In 2014, did this operation market any of its organic products through **community supported agriculture shares (CSA's)**? 865 **Yes** **No**

3. Approximately what **percent** of this operation's organic products **first point of sales** were sold:

	Percent
a. Locally (within 100 miles)? 841	%
b. Regionally (more than 100 miles but less than 500 miles)? 842	%
c. Nationally (500 miles or farther)? 843	%
d. Internationally? 844	%
TOTAL (Sum of Items 3a + 3b + 3c + 3d)	100%

4. In 2014, did this operation produce and market any **Processed or Value-Added** products from its own organic agricultural production? (**Include** bottled milk, cheese, processed meat, wine, jam, etc.) (**Exclude** sales reported in previous sections.)

9503 **Yes - Continue** **No - Go to Item 5**

a. Please report the product, quantity, unit, and sales of the **processed or value-added product**.

Processed or Value-Added Product	Quantity Sold	Unit (lbs, bushels, cwt, etc.)	Gross Organic Value-Added Sales
9501 Specify:	9201	9202	9203 \$.00
9210 Specify:	9204	9205	9206 \$.00
9211 Specify:	9207	9208	9209 \$.00

5. Did this operation produce any organic agricultural products under a **production** contract arrangement in 2014?

866 **Yes - Continue** **No - Go to Section 15**

a. What percent of this operation's total organic production in 2014 was under a **production contract arrangement**? (*A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation, for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.*) 867

Percent
%

SECTION 15 OTHER INFORMATION

	None		Acres
1. How many of the 2014 organic acres in this operation were enrolled in the EQIP Organic Initiative (administered by NRCS)?	901	<input type="checkbox"/>	
2. Did this operation participate in the National Organic Certification Cost Share Program in 2014?	903	<input type="checkbox"/> Yes	<input type="checkbox"/> No
3. Was this operation able to acquire sufficient amount of organic seed in 2014?	904	<input type="checkbox"/> Yes	<input type="checkbox"/> No
4. Were adequate organic production inputs (such as pest control, crop/soil nutrients, organic feed for livestock, etc.) available as needed for this operation in 2014?	905	<input type="checkbox"/> Yes	<input type="checkbox"/> No
5. Which of the following would you consider the primary challenge to you as an organic farmer? (check one)			
906	1	<input type="checkbox"/> Regulatory problems (excessive paperwork/record keeping, certification costs, etc.)	
	2	<input type="checkbox"/> Price issues (low premiums, lack of price information, prices inconsistent, etc.)	
	3	<input type="checkbox"/> Production problems (high input costs, low yields, poor product quality)	
	4	<input type="checkbox"/> Market access (too much competition, not enough volume produced, lack of buyers, etc.)	
	5	<input type="checkbox"/> Management issues (overall time requirement, labor management, access to capital, etc.)	
	6	<input type="checkbox"/> Other, specify: 969	
			Years
6. How many years has this operation been growing or raising any agricultural products?	907		
7. How many years has any portion of this operation been certified organic?	908		
8. Over the next 5 years, does this operation plan to: (check one)			
909	1	<input type="checkbox"/> Increase organic agricultural production?	
	2	<input type="checkbox"/> Maintain current levels of organic agricultural production?	
	3	<input type="checkbox"/> Decrease organic agricultural production?	
	4	<input type="checkbox"/> Discontinue organic agricultural production?	
	5	<input type="checkbox"/> Discontinue all agricultural production?	
	6	<input type="checkbox"/> Don't know	
9. What was this operation's total gross value of sales of ALL (organic and conventional) agricultural products in 2014? (check one)			
910	1	<input type="checkbox"/> None	10 <input type="checkbox"/> \$10,000 - \$14,999
	2	<input type="checkbox"/> \$1 - \$499	11 <input type="checkbox"/> \$15,000 - \$19,999
	3	<input type="checkbox"/> \$500 - \$999	12 <input type="checkbox"/> \$20,000 - \$24,999
	4	<input type="checkbox"/> \$1,000 - \$1,999	13 <input type="checkbox"/> \$25,000 - \$29,999
	5	<input type="checkbox"/> \$2,000 - \$2,999	14 <input type="checkbox"/> \$30,000 - \$34,999
	6	<input type="checkbox"/> \$3,000 - \$3,999	15 <input type="checkbox"/> \$35,000 - \$39,999
	7	<input type="checkbox"/> \$4,000 - \$4,999	16 <input type="checkbox"/> \$40,000 - \$49,999
	8	<input type="checkbox"/> \$5,000 - \$7,499	17 <input type="checkbox"/> \$50,000 - \$59,999
	9	<input type="checkbox"/> \$7,500 - \$9,999	18 <input type="checkbox"/> \$60,000 - \$79,999
			19 <input type="checkbox"/> \$80,000 - \$99,999
			20 <input type="checkbox"/> \$100,000 - \$124,999
			21 <input type="checkbox"/> \$125,000 - \$149,999
			22 <input type="checkbox"/> \$150,000 - \$199,999
			23 <input type="checkbox"/> \$200,000 - \$274,999
			24 <input type="checkbox"/> \$275,000 - \$349,999
			25 <input type="checkbox"/> \$350,000 - \$499,999
			26 <input type="checkbox"/> \$500,000 - \$749,999
			27 <input type="checkbox"/> \$750,000 - \$999,999
			28 <input type="checkbox"/> \$1,000,000 - \$1,499,999
			29 <input type="checkbox"/> \$1,500,000 - \$1,999,999
			30 <input type="checkbox"/> \$2,000,000 - \$2,999,999
			31 <input type="checkbox"/> \$3,000,000 - \$4,999,999
			32 <input type="checkbox"/> \$5,000,000 - \$7,499,999
			33 <input type="checkbox"/> \$7,500,000 - \$9,999,999
			34 <input type="checkbox"/> \$10,000,000 and over

Percent of Total Gross Value of Sales	
	%
Percent of Net Household Income	
	%

10. What percent of this operation's total gross value of sales reported in Item 9 came from the sales of organic agricultural products? 911

11. What percent of your Net Household Income came from the production and sale of organic agricultural products? 912

SECTION 16 TRANSITIONAL ACREAGE

1. In 2014, did this operation own or operate any **transitional acres**?
 9600 **Yes** - Continue **No** - Go to Section 17

2. In 2014, how many **transitional acres** did this operation:

	Acres
a. Own? 9606	
b. Rent or lease <u>from</u> others? 9607	
c. Rent or lease <u>to</u> others? 9601	
3. [Calculate Items 2a + 2b - 2c] Then the total transitional acres operated in 2014 were: 9608	

4. Of the total (Item 3) transitional acres operated in 2014, what percent was:

		Percent
a. Cropland? 9620		%
b. Pastureland? 9621		%
c. Rangeland? 9622		%

5. In general, how large of a price premium (in percent) over conventional prices did you receive for production from transitional acres? 9602

		Percent
6. In general, what percent of production from transitional acres were sold and delivered under a marketing contract arrangement? 9603		%

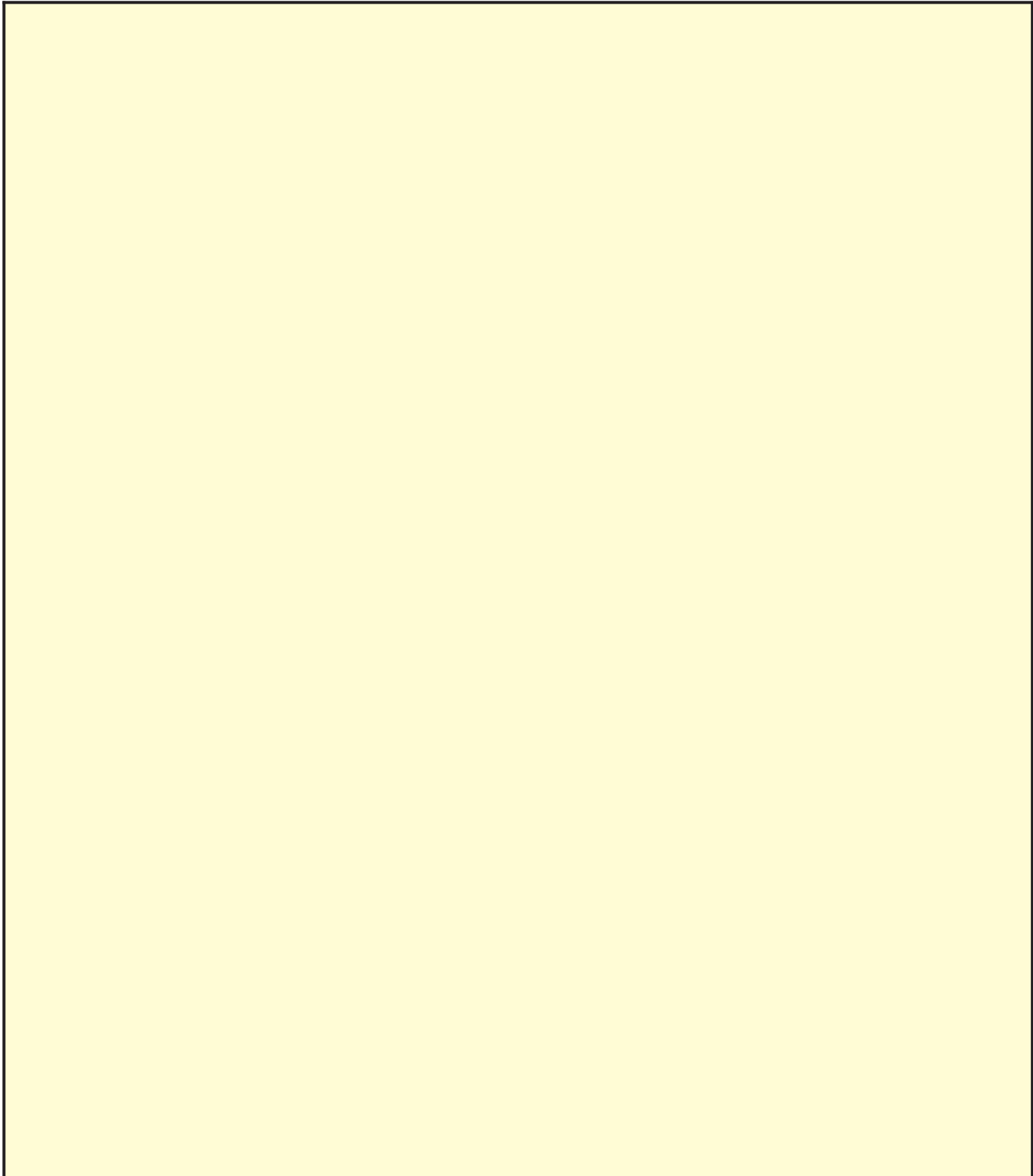
SECTION 17 CONCLUSION

Survey Results: To receive the complete results of this survey on the release date, go to www.nass.usda.gov/results/
 Would you rather have a brief summary sent to you at a later date? 9990 **Yes** **No**

COMMENTS:

Respondent Name 9912 <input style="width: 100%;" type="text"/>	Area Code and Phone Number 9911 <input style="width: 20%;" type="text"/> - <input style="width: 20%;" type="text"/> - <input style="width: 60%;" type="text"/>	Date (MM DD YY) 9910 <input style="width: 20%;" type="text"/> / <input style="width: 20%;" type="text"/> / <input style="width: 60%;" type="text"/>
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Thank you for your response.



Office Use												
Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID			
1-Comp 2-R 3-Inac 4-Office Hold 5-R-Est 6-Inac-Est 7-Off Hold-Est 8-Known Zero	9901	1-Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Other	9902	1-Mail 2-Tel 3-Face-to-Face 4-CATI 5-Web 6-e-mail 7-Fax 8-CAPI 19-Other	9903	9998	9900	9985	9989			
											Optional Use	
											9907	9908	9906	9916
S / E Name												