NCER-NPSAS Grant Study

Connecting Students with Financial Aid (CSFA) 2017: Testing the Effectiveness of FAFSA Interventions on College Outcomes

Appendices A, B, and C Study Materials

OMB # 1850-New v.1

Submitted by National Center for Education Statistics U.S. Department of Education

> October 2016 revised December 2016

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Appendix A –		unication Mater	ials (to be conducted Januar	y 2017 thro	ugh May 2017)
Intervention	Intervention Group	Title of Intervention Communication		Frequency	
	Intervention	A1: Submitted 2016-17	Letter Email		
A	A Has not	Neutral Framing	A2: Not submit 2016-17	Letter Email	
submitted 2017-18	Intervention	B1: Submitted 2016-17	Letter Email	Up to 4 contacts	
В	B FAFSA (as of Jan 13,	Positive Framing	B2: Not submit 2016-17	Letter Email	over a five month period
ć	2017)	Intervention	C1: Submitted 2016-17	Letter Email	
C	Negative Framing	C2: Not submit 2016-17	Letter Email		
D	Already submitted 2017-18 FAFSA		Intervention Framing of Next Steps	Letter Email	2 contacts over a five month period
Appendix B - Survey Communication Materials (to be surveyed October 2017 through December 2017)					
Contact Number	Contact Group	Title of Survey Communication		Order of Contact	
B-1	All sample	Data Collection Announcement Letter		1	
B-2	members	Data Collection Announcement E-mail		2	
B-3		Reminder E-mail 1		3	
B-4		Reminder Postcard 1		4	
B-5	Survey non-	Reminder E-mail 2		5	
B-6	respondents	Reminder E-mail 3		6	
B-7		Reminder Postcard 2		7	
B-8		Reminder E-mail 4		8	
В-9	Survey respondents who opt to receive incentive via check	Thank You/Incentive Letter		Varies	

Summary of Intervention and Survey Communications

* Note: The intervention emails will be the same as the letters except the graphic in the letters will be text instead, and the emails do not include the QR code.

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Appendix A Intervention Communication Materials

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Submitted by National Center for Education Statistics U.S. Department of Education

October 2016



U.S. DEPARTMENT OF EDUCATION INSTITUTE OF EDUCATION SCIENCES

NATIONAL CENTER FOR EDUCATION STATISTICS

Dear <<STUDENT FIRST_NAME>>,

We notice that as of <<**INSERT DATE**>>, you have not yet applied for financial aid for next year. Because you applied for aid last year, the process this year is simple, but **don't delay**. You must apply for financial aid each year to continue receiving financial aid. Here is information that will help you with the process.

To get financial aid, you must complete the FAFSA, which is the **F**ree **A**pplication for **F**ederal **S**tudent **A**id. Some students think they shouldn't bother, but you should know the facts.



The reality is EVERYONE must complete the FAFSA to get financial aid.

It is FREE to complete, FREE to submit, and the sooner you complete the form, the more aid you could receive from the federal government, state, and your college. Many state and college aid programs have a preferred deadline of March 1st so be sure to start today.

Did you know **you could get more financial aid if you take more courses**? *This could help you finish your studies sooner*. As shown below, students who attend full-time could receive **twice as much financial aid** with a Pell Grant, which is free money that does not need to be repaid.

Credits Taken per Term	Maximum Pell Grant
3	\$0
6	Up to \$2,910
9	Up to \$4,440
12	Up to \$5,920

There are a number of FREE resources available to help you get the money you need. Visit <u>http://go.usa.gov/x8vYc</u> or scan this code to get information from the U.S. Department of Education. We have also enclosed a guide to help.



Remember, the FAFSA is FREE. If someone asks you to pay to fill it out, then you're not working with the official FAFSA, your link to get financial aid from the U.S. Department of Education.

Still have questions? Visit the website listed above or call the Federal Student Aid Information Center at 1-800-4FED-AID (1-800-433-3243). You can also go to your college's financial aid office for help.

Submit the FAFSA, and get help paying for college.

Sincerely,

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According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this voluntary information collection is 1850-NEW. The time required to complete this information collection is estimated to average approximately 15 minutes per response, including the time to review instructions, gather the data needed, and complete and review the information collection. If you have any comments concerning the accuracy of the time estimate, suggestions for improving this survey, or any comments or concerns regarding the status of your individual submission of this survey, please write directly to: The Connecting Students with Financial Aid (CSFA) Study, National Center for Education Statistics (NCES), Potomac Center Plaza, 550 12th St., SW, PCP-4007, Washington, DC 20202

<<<u>SUBJECT LINE>></u> Financial aid is available

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Don't let these myths stop you!

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You must apply for financial aid each year or you will lose your support. **Don't lose your chance to** get a Pell Grant worth up to \$5,920, which does not need to be repaid. *Thousands of dollars are at stake.* Here is information that will help you with the process.

To get financial aid, you must complete the FAFSA, which is the **F**ree **A**pplication for **F**ederal **S**tudent **A**id. Some students think they shouldn't bother, but you should know the facts.

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Still have questions? Visit the website listed above or call the Federal Student Aid Information Center at 1-800-4FED-AID (1-800-433-3243). You can also go to your college's financial aid office for help.

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<<<u>SUBJECT LINE>></u> Don't miss out on your financial aid



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Don't let these myths stop you!

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Look over your Student Aid Report (SAR)

After submitting your FAFSA, you should have received your SAR, which is a summary of your information. Be sure this information is correct.

> What if your FAFSA is incomplete or you need to make corrections?

Log into your account using your FSA ID to make changes or additions to your FAFSA.

What if you've selected for "verification"?

Don't worry! Verification is just the process your school uses to confirm that your FAFSA is accurate. Contact your school's financial aid office, and they will help you through the process.

> Check to see if your school needs more information

Sometimes schools ask for additional paperwork or have other deadlines. Check with your school's financial aid office to learn more.

> Receive your financial aid award letter

When all of your information is submitted and confirmed, you can expect to receive an award letter from your school. If you have any questions, give them a call!

Did you know: **you could get more financial aid if you take more courses**? *This could help you finish your studies sooner*. As shown below, students who go full-time could receive **twice as much financial aid** with the Pell Grant, which is free money that does not need to be repaid.

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Remember, the FAFSA is FREE. If someone asks you to pay to fill it out, then you're not working with the official FAFSA, your link to get financial aid from the U.S. Department of Education.

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<<SUBJECT LINE>>> Just a few more steps to get financial aid



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DO YOU NEED MONEY FOR COLLEGE?

Information to help you get the financial aid you need.



What is student financial aid?

Federal student aid is money from the U.S. Department of Education that helps you pay for college, career school, or graduate school expenses. More than \$150 billion in federal student aid is available through:

- Grants: Aid that does not need to be repaid
- Loan: Aid that must be repaid after leaving college
- Work study: Student job opportunities

Beyond federal aid, many students also get state financial aid and aid from their colleges. You must fill out the FAFSA to get these other sources of aid.

Who gets financial aid?

Many students get some type of student aid, regardless of family income, age, or background. By completing the FAFSA, you will learn exactly what aid is available to you from the government and your college.

How do I apply for student aid?

Go to the Federal Student Aid website to get started: http://XXXXXXXXXXXXXXX.

$1.\ \mbox{Create}$ an FSA ID.

Your FSA ID is used to confirm your identity and electronically sign your federal aid documents. To create an FSA ID, students and parents should go to the Federal Student Aid website.

2. Complete the FAFSA, the U.S. Department of Education's *Free Application for Federal Student Aid.*

If you need a paper FAFSA, contact ED Publications at **www.edpubs.gov** or toll-free at 1-877-433-7827. Completing and submitting the FAFSA is absolutely FREE.

What do I need to complete the FAFSA?

The FAFSA asks for information about you (name, Social Security number, date of birth, address, etc.) and about your financial situation. You may also need to provide information about your parents.

For the 2017- 18 FAFSA, you will report income and tax information from **2015**. That means that if you completed the FAFSA last year, you will use the same information this year!

When completing the FAFSA, consider using the IRS Data Retrieval Tool, which allows you to copy over your income and tax information.

Do I need to apply for financial aid every year?

Yes! You must reapply for aid every year. Also, if you change schools, your aid doesn't automatically transfer with you. Check with your new school to find out what you need to do to continue receiving financial aid.

What happens after I submit the FAFSA?

After you complete and submit your FAFSA, the U.S. Department of Education will send you your *Student Aid Report* (SAR). Review it and, if necessary, follow instructions to make changes or corrections.

Review award letters, compare the types and amounts of aid you are offered from each school, and contact the school's financial aid office if you have any questions about the aid being offered.

Still have questions?

You never have to pay for help! Free help is available at any time. For online help and answers to common questions, scan this code or go to http://go.usa.gov/x8vYc



You can also get free information and help from the financial aid office at your school. Or call the Federal Student Aid Information Center at 1-800-4FED-AID (1-800- 433-3243).

NCER-NPSAS Grant Studies Website

http://nces.ed.gov/surveys/npsas/grant/

Create category of Awards or NCER-NPSAS Grant Studies on left frame

- Connecting Students with Financial Aid (CSFA) 2017

NCER-NPSAS Grant Study

Connecting Students with Financial Aid (CSFA) 2017: Testing the Effectiveness of FAFSA Interventions on College Outcomes

Purpose

This NCER- NPSAS Grant Study – *Connecting Students with Financial Aid (CSFA) 2017: Testing the Effectiveness of FAFSA Interventions on College Outcomes* investigates whether an intervention that provides financial aid information to college students increases receipt of financial aid, enrollment on a full-time (versus part-time) basis, persistence from semester to semester, and degree completion. This research is being conducted under a grant awarded through the NCER-NPSAS grant opportunity. The primary grantee is Bridget Terry Long, Harvard University (Grant Award #R305A160388) with co-principal investigator Eric Bettinger, Stanford University. Data collection will be led by the contractor, RTI International (RTI). A project description is available at: http://ies.ed.gov/funding/grantsearch/details.asp?ID=1853).

NCER-NPSAS Grant Opportunity

In 2010, the National Center for Education Research (NCER) and the National Center for Education Statistics (NCES), both within the U.S. Department of Education's Institute of Education Sciences (IES), began collaborating on an education grant opportunity related to the cross-sectional National Postsecondary Student Aid Study (NPSAS). Under the NCER-NPSAS grant opportunity, researchers could submit applications to the Postsecondary and Adult Education topic within the Education Research Grants program (CFDA 84.305A), under either the Exploration or Efficacy and Replication research goal. Consistent with these two goals, NCER supports research projects using NPSAS to: 1) explore relationships between malleable factors (e.g. information on benefits of financial aid and FAFSA renewal) and postsecondary persistence and completion, as well as the mediators and moderators of those relationships; and 2) evaluate the efficacy of interventions aimed at improving persistence and completion of postsecondary education (e.g. financial aid and FAFSA renewal advice delivered via mail and email). Researchers approved for funding through this program can obtain indirect access to a subsample of the national NPSAS sample (after the study's student interviews are completed) in order to conduct unique research projects that adhere to the guidelines set forth in the Request for Applications (RFA) for the Education Research Grants Program, as well as guidelines set forth by NCES and the NPSAS program.

On July 1, 2016, two grants were awarded using a subsample of 2015-16 NPSAS sample members:

- Financial Aid Nudges: A National Experiment to Increase Retention of Financial Aid and College Persistence. A project description is posted here: <u>http://ies.ed.gov/funding/grantsearch/details.asp?ID=1848</u>), and
- Could Connecting Students with Financial Aid Lead to Better College Outcomes? A Proposal to Test the Effectiveness of FAFSA Interventions Using the NPSAS Sample (referred to as "Connecting Students with Financial Aid (CSFA) 2017"). A project description is posted here: <u>http://ies.ed.gov/funding/grantsearch/details.asp?ID=1853</u>).

Authority

The National Center for Education Statistics (NCES) is authorized to conduct the NCER-NPSAS grant studies by the Education Sciences Reform Act of 2002 (ESRA 2002, 20 U.S.C., § 9543), and to collect students' education records from educational agencies or institutions for the purposes of evaluating Federally supported education programs under the Family Educational Rights and Privacy Act (FERPA, 34 CFR §§ 99.31(a)(3) and 99.35). Data collected from or about individual students are used only for statistical purposes and may not be disclosed or used, in identifiable form, for any other purpose except as required by law (ESRA 2002, 20 U.S.C., § 9573). These data are being collected for NCES by RTI International, a nonprofit research organization based in North Carolina.

Confidentiality

Since these NCER-NPSAS grant studies are conducted using a subset of NPSAS:16 sample members, all data collection must be done through NCES and the NPSAS:16 data collection contractor, RTI International. This ensures that the confidentiality of the study participants is protected. Specifically, the grantee will have no access to personally identifiable information and may not have direct contact with sample members. RTI International follows strict procedures to protect the privacy and confidentiality of study participants. All project staff members have signed confidentiality agreements and affidavits of nondisclosure. Any data released to the public will be in aggregate form (e.g., statistical tables, graphs). Information obtained may be used only for statistical or research purposes and may not be disclosed, or used, in identifiable form for any other purpose, except as required by law (ESRA 2002, 20 U.S.C. § 9573).

Paperwork Reduction Act

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OMB Clearance No: 1850-New Expiration Date: ##/##/2020

NCER-NPSAS Grant Study

Connecting Students with Financial Aid (CSFA) 2017: Testing the Effectiveness of FAFSA Interventions on College Outcomes

Appendix B Survey Communication Materials

OMB # 1850-New v.1

Submitted by National Center for Education Statistics U.S. Department of Education

October 2016

Data Collection Announcement Letter

<<date>>

<<name>> <<addr1>> <<addr2>> <<city>>, <<st>> <<zip>>

Dear <<fname>>,

I am pleased to inform you that you have been selected to participate in the Connecting Students with Financial Aid study (CSFA), an important study that provides students with information about financial aid. You may recall receiving letters and emails from us earlier this year. Your continued participation in CSFA study is important to the success of the study.

We are now asking you to complete a brief survey on your experiences and knowledge of financial aid. The survey will only take 10 minutes to complete, and you will receive \$30 as a token of our appreciation, payable by PayPal or check. The survey can even be completed on your mobile device or you can complete the enclosed hardcopy survey and return it in the provided envelope. Please complete or return the survey by <<early_Web_date>>.

To complete the survey on the web, log on to our secure website at <u>https://surveys.nces.ed.gov/CSFA</u> using the Study ID and password below:

```
Study ID = «caseid»
Password = «password»m (password is case sensitive).
```

You represent many students like you who were not selected for CSFA, and your participation is important to the success of the study. If you have questions, problems completing your survey online, or prefer to complete the survey over the telephone, simply call our **Help Desk** at **1-800-XXX-YYYY**

If you have any other questions or concerns about the study, please contact the CSFA Project Director, Jeff Franklin, at 800-XXX-YYYY, jwf@rti.org, or the NCES Project Officer, Tracy Hunt-White, at 202-245-ZZZZ, Tracy.Hunt-White@ed.gov.

Thank you in advance for making CSFA a success.

Sincerely,

[Insert signatures]

Jeff Franklin	Tracy Hunt-White, PhD
Project Director, CSFA	NCES Project Officer
RTI International	National Center for Education Statistics
	U.S. Department of Education

Enclosure

«panelinfo»/«ctrl»

The National Center for Education Statistics (NCES) is authorized to conduct the National Postsecondary Student Aid Study (NPSAS) and its follow up studies, including the Connecting Students with Financial Aid (CSFA) 2017 study, by the Education Sciences Reform Act of 2002 (ESRA 2002, 20 U.S.C., § 9543), and to collect as part of these studies, under the Family Educational Rights and Privacy Act (FERPA, 34 CFR §§ 99.31(a)(3) and 99.35), students' education records from educational agencies or institutions in connection with an evaluation of federally supported education programs. Data collected from or about individual students are used only for statistical or research purposes and may not be disclosed or used, in identifiable form, for any other purpose except as required by law (ESRA 2002, 20 U.S.C., § 9573). These data are being collected for NCES by RTI International, a nonprofit research organization based in North Carolina.

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this voluntary information collection is 1850-XXXX. The time required to complete this information collection is estimated to average approximately 10 minutes per response, including the time to review instructions, gather the data needed, and complete and review the information collection. If you have any comments concerning the accuracy of the time estimate, suggestions for improving this survey, or any comments or concerns regarding the status of your individual submission of this survey, please write directly to: The Connecting Students with Financial Aid (CSFA) Study, National Center for Education Statistics (NCES), Potomac Center Plaza, 550 12th St., SW, PCP-4007, Washington, DC 20202.

Data Collection Announcement E-mail

SUBJ: It's time to complete your CSFA survey!

Dear <FirstName>,

Recently, we contacted you about your selection for the Connecting Students with Financial Aid (CSFA) study, a survey of students who, like you, were enrolled in postsecondary education during the 2015-16 school year. Data collection for CSFA is now underway, and we would like to invite you to complete the survey by <date>.

If you complete the 15 minute survey, you will receive \$30 as a token of our appreciation – payable by PayPal, or check. The survey can easily be completed on your mobile device. To access the online survey, just <u>click here</u> to get started or log in on our secure website:

https://surveys.nces.ed.gov/CSFA/ Study ID: <caseid> Password: <password>e

The survey will ask about your experience and knowledge of financial aid. Your participation, while voluntary, is important to the success of the study. If you would like to receive a hardcopy survey through the mail, please call our Help Desk at 1-800-XXX-YYYY.

If you have any questions about the study, please contact me at 1-800-XXX-YYYY or jwf@rti.org, or the NCES Project Officer, Tracy Hunt-White, at 202-245-YYYY or Tracy.Hunt-White@ed.gov.

Thank you for helping to make CSFA a success.

Sincerely,

Jeff Franklin Project Director, CSFA RTI International 1-800-XXX-YYYY

SUBJ: Don't Forget to Complete Your CSFA Survey!

Dear <FirstName>,

I would like to remind you that your participation in the Connecting Students with Financial Aid (CSFA) study is still needed, and that I hope that you will participate soon.

If you complete the CSFA survey, you will receive a \$30 token of our appreciation—payable by PayPal or check! The survey—which can be easily completed on your mobile device—takes only 10 minutes to complete.

To access the online survey, just <u>click here</u> or log in to our secure website:

https://surveys.nces.ed.gov/CSFA/

Study ID: <caseid> Password: <password>a

If you need help accessing the online survey, or if you would like to receive a hardcopy survey through the mail, please call our Help Desk at 1-800-XXX-YYYY.

Thank you in advance for your participation in this very important study.

Sincerely,

Jeff Franklin Project Director, CSFA RTI International 1-800-XXX-YYYY

Connecting Students with Financial Aid (CSFA) Study

Fname,

Recently we sent you information about completing the U.S. Department of Education's CSFA survey. This study helps policymakers learn about how financial aid impacts students enrollment in postsecondary education.

If you haven't yet participated, we'd like to remind you that we're offering \$30 as a token of our appreciation for completing the 10-minute survey, which you can easily complete on your mobile device!

To complete your survey online, log into the study website at

https://surveys.nces.ed.gov/CSFA Study ID: <<12345678>> Password: <<P@s\$w0rd>>n

Or call (800) XXX-YYYY to complete your survey by phone.

Thank you for your participation!

The Connecting Students with Financial Aid study is a follow-up survey of individuals who were enrolle postsecondary education during the 2015-16 academic year. For more information about the grant, 🛴 http://nces.ed.gov/surveys/npsgs/grant/



SUBJ: Don't Delay - Complete Your CSFA Survey Today!

Dear <FirstName>,

Data collection for the Connecting Students with Financial Aid study continues, and it won't be a success without your participation! The survey takes **only 10 minutes to complete**, which can easily be completed on your mobile device. When you complete your survey, **you will receive a \$30 token of our appreciation**—payable by PayPal or check.

To access the online survey on our secure website, <u>click here</u> or log in: <u>https://surveys.nces.ed.gov/CSFA/</u> Study ID: <caseid> Password: <password>b

If you need help, or if you would like to receive a hardcopy survey through the mail, please call our Help Desk at 1-800-XXX-YYYY.

Thank you in advance for your participation in this very important study.

Sincerely,

Jeff Franklin Project Director, CSFA RTI International 1-800-XXX-YYYY

SUBJ: The CSFA Survey Needs YOUR Participation!

Dear <FirstName>,

Don't forget to complete the Connecting Students with Financial Aid study and receive a \$30 token of appreciation—payable by PayPal or check. The survey takes 10 minutes and can be completed online or over the phone. You can even complete it on your mobile device!

It's easy to participate in CSFA on our secure website. Just <u>click here</u> to get started right away!

https://surveys.nces.ed.gov/CSFA/

Study ID: <caseid> Password: <password>c

Or, we can send you a survey in the mail to complete.

If you have questions or would like to receive a hardcopy survey, please call our **Help Desk at 1-800-XXX-YYYY.**

Thanks!

Jeff Franklin Project Director, CSFA RTI International 1-800-XXX-YYYY

Just a reminder—

we still need you to complete the CSFA survey.

«fname»,

We value your participation in CSFA —

there's truly no substitute for your responses. That's why you will receive a \$30 token of appreciation for completing the CSFA survey.

The survey takes about 10 minutes, and can even be completed on your mobile device!

Log on to <u>https://surveys.nces.ed.gov/CSFA/</u> with your Study ID and password.

Study ID: «caseID» Password: «password»p

Or call (800) XXX-YYYY if you have questions, need assistance, or would like to have a hardcopy version of the survey mailed to you.

The Connecting Students with Financial Aid study is a follow-up survey of individuals who were enrolled in postsecondary education during the 2015-16 academic year. For more information about the grant, visit http://nces.ed.gov/surveys/npsas/grant/



SUBJ: It's Your Last Chance to Receive \$30!

The CSFA survey is easy to complete and takes only about 10 minutes. You can even complete it on your mobile device!

<FirstName>

Tomorrow is the last day to complete your CSFA survey and we can't replace you with anyone else! I want to remind you that <u>the study ends at midnight on</u> <<u><<date>></u> and if you finish the survey by then, we'll send you a \$30 token of appreciation via PayPal or check!

To get started, click here!

Please call the **Help Desk at 1-800-XXX-YYYY** if you have any questions or problems completing your survey.

Thank you!

Jeff Franklin Project Director, CSFA RTI International 1-800-XXX-YYYY

https://surveys.nces.ed.gov/csfa/

Study ID: [caseid] Password: [pswd]g

Thank You/Incentive Letter

(Applies only to SMs who opt to receive their incentive via check.)

<<date>>

<<name>> <<addr1>> <<addr2>>

<<city>>, <<st>> <<zip>>

Dear «fname» «Iname»:

On behalf of the National Center for Education Statistics (NCES) in the U.S. Department of Education's Institute of Education Sciences and the staff of the Connecting Students with Financial Aid (CSFA) study, we would like to thank you. Your participation in CSFA is very important in helping to ensure the success of the study.

Enclosed you will find a check for \$30 as a token of our appreciation.

If you have any questions, please do not hesitate to contact us at 1-800-XXX-YYYY.

Sincerely,

Jeff FranklinTracy Hunt-White, PhDCSFA Project DirectorProject OfficerRTI InternationalNational Center for Education Statistics

NCER-NPSAS Grant Study

Connecting Students with Financial Aid (CSFA) 2017: Testing the Effectiveness of FAFSA Interventions on College Outcomes

Appendix C Survey Instrument

OMB # 1850-New v.1

Submitted by National Center for Education Statistics U.S. Department of Education

October 2016

Follow-up Survey – Survey Instrument

PAGE 1

<<ALL STUDENTS – CONSENT>>

You are being contacted because you agreed to participate in an external research project when you responded to the 2015-16 National Postsecondary Student Aid Study (NPSAS:16). For more information go to: <u>http://nces.ed.gov/surveys/npsas/grant/</u>.

O Yes, Continue on the Survey

O NO

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PAGE 2 <<ALL STUDENTS>>

NALL STUDENTS//					
Did you apply for financial aid	0	No, I did not apply for financial aid from the government			
from the government to help	0	Yes, I applied for financial aid using the following (check all that			
you with college expenses for		apply)			
the 2017-18 school year (i.e.,		FAFSA (federal financial aid application)			
this year)?		State financial aid application			
Did you apply for financial aid	0	No, I did not apply for financial aid from a non-government source			
from anyone else (a non-	Ο	Yes, I applied for financial aid using the following (check all that			
government source) to help you		apply)			
with college expenses for the		CSS/Financial Aid Profile			
2017-18 school year?		Aid application for my school			
		Aid application for another organization			
If you have ever applied for	О	Friend			
government financial aid, how	О	Relative			
did you learn about the process	О	Communication or mailing from my school			
of applying?	О	College Faculty or Staff member			
Check all that apply.	О	Community Organization			
	О	Online website			
	О	Financial advisor			
	0	I do not know how to apply for financial aid			

PAGE 3A

<<SKIP LOGIC: IF A STUDENT <u>DID NOT</u> APPLY FOR GOVERNMENT AID >>

CONTROLEM DID NOT ATTETTOR COVERTMENT AD 77				
Please choose the statements	• I've applied for financial aid before, but did not receive anything			
that apply to you:	O I did not realize that I had to submit a financial aid application each			
	year			
	O It was too late to apply for financial aid when I decided to do so			
	O It was too much hassle given that I am not eligible for much aid			
	O I decided not to enroll during this school year			
	• I don't think I am eligible for financial aid (check why below):			
	Because my family income is too high to receive financial aid			
	Because I don't have good grades			
	Because I'm not enrolled full time			
	Because I'm not a US Citizen			
Do you know what the FAFSA	O No, I am not sure what the FAFSA is			
is?	• Yes, I know what the FAFSA is, but I don't know how to complete			
	the form			
	• Yes, I know what the FAFSA is and have completed it before			

PAGE 3B <<<SKIP LOGIC: IF A STUDENT DID APPLY FOR GOVERNMENT AID >>

< <skip <u="" a="" if="" logic.="" stodent="">DID APPET FOR GOVERNIVENT AID >></skip>					
0	Parents				
0	Other Relative				
0	Friend				
0	My college's financial aid or other staff				
0	Community Organization				
0	Live counselor via phone or online				
О	Other				
О	I did not receive help from someone else				
О	I submitted the FAFSA online				
0	I submitted the paper FAFSA				
0	I was asked to fix an error or problem with my FAFSA after I initially				
	submitted the form				
О	I used the IRS Data Retrieval Tool to complete my FAFSA.				
О	I was asked to submit more information for "Verification" by my				
	school				
О	My school also required me to complete the another application to				
	apply for financial aid (e.g., the CSS Profile)				

We're also interested to know your opinions about the financial aid process. *Please select one response to each statement.*

0	I clearly understood the steps to get financial aid for college this year.	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
0	I was able to complete the FAFSA myself easily	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
0	My financial aid award letter was easy to understand	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
0	My school's financial aid office was available to help me understand my financial aid offer	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
0	I know where to go if I have questions about my financial aid forms	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
0	I lost money by not completing the FAFSA this year	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree

PAGE 4

How many credits are you	O No Credits (I am not enrolled)			
taking this term (Fall 2017)?	O Less than 6 credits			
If you are unsure about the	O 6 credits (two 3-credit courses)			
number of credits, assume each	• 7 to 9 credits (approximately 2-3 courses)			
course is usually 3 credits.	• 10 to 11 credits			
	• 12 to 14 credits (full-time enrollment; approx. 4 or more courses)			
	O 15 credits or more (full-time enrollment; approx. 4-6 courses)			
Are you taking more, fewer, or	• Increased – I'm taking more credits (or courses) this term			
the same credits as the last time	O Decreased – I'm taking fewer credits this term			
you enrolled in college courses?	• No change – I'm taking the same number of credits			

PAGE 5A

<<SKIP LOGIC: CURRENTLY ENROLLED THIS TERM AND TAKING FEWER THAN 12 CREDITS >>

Why are you taking fewer than	O I do not need additional courses for my degree			
12 credits?	• The courses I need to take are not being offered or did not have			
Check all that apply.	space for me (i.e., limited enrollment)			
	O I have other work or personal commitments			
	O I cannot afford to pay for more courses			
	O Other reason			
If your financial aid had been	O Yes			
doubled, not including loans,	O No			
would you have taken more				
credits or courses?				
How many credits do you plan	O No credits (do not plan to enroll)			
to take the next term?	O Less than 6 credits			
If you are unsure about the	 G to 8 credits (approximately two courses) 			
number of credits, assume each	 9 to 11 credits (approximately 3 courses) 			
course is usually 3 credits.	• 12 to 14 credits (approximately 4 courses; full-time enrollment)			
	• 15 credits or more (approximately 4-6 courses; full-time enrollment)			

PAGE 5B

<<SKIP LOGIC: CURRENTLY ENROLLED THIS TERM AND TAKING 12 CREDITS OR MORE >>

What made you decide to take	O I need the courses to complete my degree.		
12 or more credits this term?	O I received enough financial aid to make full-time enrollment possible.		
Check all that apply.	• I am trying to complete my degree as quickly as possible.		
	O Other reason		
How many credits do you plan	O No credits (do not plan to enroll)		
to take the next term?	O Less than 6 credits		
If you are unsure about the	O 6 to 8 credits (approximately two courses)		
number of credits, assume each	• 9 to 11 credits (approximately 3 courses)		
course is usually 3 credits.	• 12 to 14 credits (approximately 4 courses; full-time enrollment)		
	O 15 credits or more (approximately 4-6 courses; full-time enrollment)		

PAGE 6

<<ALL STUDENTS>>

	We're also interested to know how financial aid affects your decisions about college. <i>Please select one response to each statement</i> .								
0	I'm attending my current school because of the financial aid they were able to give me	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree			
0	I'm attending my current school because the available financial aid did not allow me to attend my 1st-choice school	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree			
0	After I learned about my financial aid award, I decided to take more college credits than I was originally planning	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree			
0	I am only able to attend college by taking out loans	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree			

Have you taken out loans to pay	0	Federal Student Loan (e.g., Stafford Loan, Direct Loan, etc.)
for college? If so, what kinds of	0	Federal Parent PLUS Loan
loans?	0	Loan from a Bank
	0	Loan from a relative or friend
	0	Other Source

PAGE 7A

<<SKIP LOGIC: IF THE STUDENT TOOK OUT A LOAN >>

How did you decide whether to	Ο	Talked to my Parents or Other Relative
take out a loan?	Ο	Talked to a Friend
	Ο	Talked to college's financial aid staff
	Ο	Got help from a Community Organization
	О	Using an online resource to consider my options
	О	Other
	0	I did not receive help from someone else

We	e're interested to know what you think about	ut your loans	s. Please sei	lect one response	e to each s	tatement.
0	When I took out my loans, I understood what the repayment plan would be	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
0	When I took out my loans, I was confident that I would be able to repay them	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
0	My college helped me determine the right amount of loans I needed to take	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
0	I am concerned about how I will repay my loans	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree
0	I have stopped taking college classes because of my student loan debt	Strongly Disagree	Disagree	Neither Agree or Disagree	Agree	Strongly Agree

PAGE 7B <<SKIP LOGIC: IF THE STUDENT <u>DID NOT</u> TAKE OUT A LOAN >>

How did you decide to avoid	Ο	Talked to my Parents or Other Relative	
taking out a loan?	О	Talked to a Friend	
	0	Talked to college's financial aid staff	
	0	Got help from a Community Organization	
	О	Using an online resource to consider my options	
	0	Other	
	Ο	I did not receive help from someone else	

We're interested to know what you think about college student loans. *Please select one response to each statement.*

0	I worry about being able to repay a loan	Strongly	Disagree	Neither Agree	Agree	Strongly			
		Disagree		or Disagree		Agree			
0	I have other debt I am managing (e.g.,	Strongly	Disagree	Neither Agree	Agree	Strongly			
	credits cards, car loan, mortgage)	Disagree		or Disagree		Agree			
0	I found it confusing to understand my	Strongly	Disagree	Neither Agree	Agree	Strongly			
	student loan options	Disagree		or Disagree		Agree			
0	I received enough financial aid to be able	Strongly	Disagree	Neither Agree	Agree	Strongly			
	to avoid taking out loans	Disagree		or Disagree		Agree			
0	I had trouble trying to get a loan and was	Strongly	Disagree	Neither Agree	Agree	Strongly			
	unable to do so	Disagree		or Disagree		Agree			