## WORKSHEET 1 - MA BASE PERIOD EXPERIENCE AND PROJECTION ASSUMPTIONS

## Note: See bid instructions for ESRD and hospice exclusions.

MA-2018.1 OMB Approved # 0938-0944 (Expires: TBD)

## I. General Information

1. Contract Number:	5. Organization Name	<ol><li>Enrollee Type:</li></ol>		13. Region Name:	N/A	
2. Plan ID:	6. Plan Name:	10. MA Region:	N/A			
3. Segment ID:	7. Plan Type:	11. Act. Swap/Equiv Apply:				15. VBID: N
4. Contract Year:	2018 8. MA-PD:	12. SNP:		14. SNP Type:	N/A	

II. Base Period Backgrou	und Information		Note: DE# refers to Dual Eligible	Beneficiaries without fu	I Medicare cost sh	aring liability					
				Total	Non-DE#	DE#					
1. Time Period Definition			2. Member Months		0	0	5. Bids In Base	Contr-Plan-Seg ID	Member Months	Contr-Plan-Seg ID	Member Months
	Incurred from:	01/01/2016	3. Risk Score			0.0000					
	Incurred to:	12/31/2016	<ol><li>Completion Factor</li></ol>								
	Paid through:										
6. Describe the source of	the base period experience data										

Base Period Data (at Plan's Risk Fa	actor) for 1/1/2	2016-12/31/2016	5	n Assumptions											
(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)	(o)	(p)	(q)
					•	Fotal Benefits		Util. Adjust	ments to Contra	ct Period		Unit Cost Ad	ljustment	Additiv	e
		Net	Cost	Util	Annualized	Avg Cost	Allowed	Util/1000	Benefit Plan	Population	Other	Provider Payment	Other	Adjus	ments
vice Category	Utilizers	PMPM	Sharing	Туре	Util/1000	per Unit	PMPM	Trend	Change	Change	Factor	Change	Factor	Util/1000	PMPM
						_									
Inpatient Facility			\$0.00			\$0.00									
Skilled Nursing Facility			0.00			0.00									
Home Health			0.00			0.00									
Ambulance			0.00			0.00									
DME/Prosthetics/Diabetes			0.00			0.00									
OP Facility - Emergency			0.00			0.00									
OP Facility - Surgery			0.00			0.00									
OP Facility - Other			0.00			0.00									
Professional			0.00			0.00									
Part B Rx			0.00			0.00									
Other Medicare Part B			0.00			0.00									
Transportation (Non-Covered)			0.00			0.00									
Dental (Non-Covered)			0.00			0.00									
Vision (Non-Covered)			0.00			0.00									
Hearing (Non-Covered)			0.00			0.00									
Suppl. Ben. Chpt 4 (Non-Covered)			0.00			0.00									
Other Non-Covered			0.00			0.00									
COB/Subrg. (outside claim system)		0.00	0.00												
Total Medical Expenses		\$0.00	\$0.00				\$0.00								
						•		1							
Subtotal Medicare-covered service of	categories						\$0.00	1							

V. Description of Other Utilization Adjustment Factor, Other Unit Cost Adjustment Factor, and Additive Adjustments

## Base Period Summary for 1/1/2016-12/31/2016 (excludes Optional Supplemental)

54661 61164 6411111al y 161 11 11 2010 1210 11	e le (exeludee e plielle	i euppienieniai)	1					
	ESRD	Hospice	All Other	Total				
CMS Revenue				\$0	Non-Benefit Expenses:		8. Gain/(Loss) Margin	\$0
Premium Revenue				\$0	7a. Sales & Marketing			
Total Revenue	\$0	\$0	\$0	\$0	7b. Direct Administration		Percentage of Revenue:	
					7c. Indirect Administration		9a. Net Medical Expenses	0.0%
Net Medical Expenses				\$0	7d. Net Cost of Private Reinsurance		9b. Non-Benefit Expenses	0.0%
					7e. Insurer Fees		9c. Gain/(Loss) Margin	0.0%
Member Months			0	0				
					7f. Total Non-Benefit Expenses	\$0		
PMs:							10a. Medicaid Revenue	
Revenue PMPM	\$0.00	\$0.00	\$0.00	\$0.00			10b. Medicaid Cost	\$0
Net Medical PMPM	\$0.00	\$0.00	\$0.00	\$0.00			10b1. Benefit expenses	
Non-Benefit PMPM				\$0.00			10b2. Non-benefit expenses	
Gain/(Loss) Margin PMPM				\$0.00				

CMS - 10142 (2/29/2016)

## WORKSHEET 2 - MA PROJECTED ALLOWED COSTS PMPM

I. General Information						
1. Contract Number:	<ol><li>Organization Name:</li></ol>	9. Enrollee Type:	<ol><li>Region Name:</li></ol>	N/A		
2. Plan ID:	6. Plan Name:	10. MA Region: N/A				
3. Segment ID:	7. Plan Type:	11. Act. Swap/Equiv Apply:			15. VBID: N	
4. Contract Year: 2018	8. MA-PD:	12. SNP:	14. SNP Type:	N/A		

											<u>Total</u>	Non-DE#	DE#	
Contract Year Allowed Costs at Plan's Risl	k Factor:								1. Projected m	ember months	0	0	0	
									2. Projected ri	sk factor	0.0000	0.0000	0.0000	
(c)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)	(o)	(p)	(q)	(r)
		Proje	cted Experienc	e Rate		Manual Rat	e				Blended Rate			% of svo
	Util	Annual	Avg Cost	Allowed	Annual	Avg Cost	Allowed	Credibility	Annual	Avg Cost	Total Allowed	Non-DE#	DE#	provide
Service Category	Туре	Util/1000	per Unit	PMPM	Util/1000	per Unit	PMPM		Util/1000	per Unit	PMPM	Allowed PMPM	Allowed PMPM	OON
-														
Inpatient Facility		0	\$0.00	\$0.00		\$0.00			0	\$0.00	\$0.00			
Skilled Nursing Facility		0	0.00	0.00		0.00			0	0.00	0.00			
Home Health		0	0.00	0.00		0.00			0	0.00	0.00			
Ambulance		0	0.00	0.00		0.00			0	0.00	0.00			
DME/Prosthetics/Diabetes		0	0.00	0.00		0.00			0	0.00	0.00			
OP Facility - Emergency		0	0.00	0.00		0.00			0	0.00	0.00			
OP Facility - Surgery		0	0.00	0.00		0.00			0	0.00	0.00			
OP Facility - Other		0	0.00	0.00		0.00			0	0.00	0.00			
Professional		0	0.00	0.00		0.00			0	0.00	0.00			
Part B Rx		0	0.00	0.00		0.00			0	0.00	0.00			
Other Medicare Part B		0	0.00	0.00		0.00			0	0.00	0.00			
Transportation (Non-Covered)		0	0.00	0.00		0.00			0	0.00	0.00			
Dental (Non-Covered)		0	0.00	0.00		0.00			0	0.00	0.00			
Vision (Non-Covered)		0	0.00	0.00		0.00			0	0.00	0.00			
Hearing (Non-Covered)		0	0.00	0.00		0.00			0	0.00	0.00			
Suppl. Ben. Chpt 4 (Non-Covered)		0	0.00	0.00		0.00			0	0.00	0.00			
Other Non-Covered		0	0.00	0.00		0.00			0	0.00	0.00			
COB/Subrg. (outside claim system)				0.00							0.00			
Total Medical Expenses				\$0.00	1		\$0.00	0%			\$0.00	\$0.00	\$0.00	
			-		•	-		0%	CMS Guidelin	e Credibility				
Subtotal Medicare-covered service catego	ories		Γ	\$0.00	1	Γ	\$0.00	0%			\$0.00	\$0.00	\$0.00	
			-		-	-			•					

## WORKSHEET 3 - MA PROJECTED COST SHARING PMPM

I. General Information
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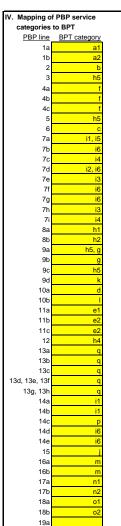
ſ	1. Contract No:		5. Org Name:	9. Enrollee Type:	13. Region Name:	N/A		
	2. Plan ID:		6. Plan Name:	10. MA Region: N/A				
	3. Segment ID:		7. Plan Type:	11. Act. Swap/Equiv			15. VBID: N	N
	<ol><li>Contract Year:</li></ol>	2018	8. MA-PD:	12. SNP:	14. SNP Type:	N/A		

II. Maximum Cost Sharing Per Member Per Year						
Is there a plan-level OOP maximum? (Yes/No, then enter amount)	<ol> <li>In Network</li> </ol>	NO	2. Out of Networ	K NO	3. Combined NO	
4. Briefly explain the methodology for reflecting the impact of maximum	cost sharing in Sectio	n III				
	, i i i i i i i i i i i i i i i i i i i					

## III. Development of Contract Year Cost Sharing PMPM (Plan's Risk Factor)

1	Measure-	In-Network									
	ment	Effective	In-Network	In-Network Cost Sharing Description of Cost	Effective	**Effective		Total In-Network	Out-of-Network Description of	Out-of-Network	Grand Total Cost Share
							In Network				PMPM
Decorintion											(INN+OON)
Description	Code	PINPIN		Benefit Limits	Before OOP wax	After OOP Max	PINPIN	PIVIPIVI	Benefit Limits	PINPIN	(INN+OON)
Acute							\$0.00	\$0.00			\$0.00
Mental Health							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
DME							0.00	0.00			0.00
Prosthetics/Diabetes							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
Lab							0.00	0.00			0.00
Radiology							0.00	0.00			0.00
Mental Health							0.00	0.00			0.00
Renal Dialysis							0.00	0.00			0.00
Other							0.00	0.00			0.00
PCP							0.00	0.00			0.00
Specialist excl. MH							0.00	0.00			0.00
Mental Health (MH)							0.00	0.00			0.00
Therapy (PT/OT/ST)							0.00	0.00			0.00
Radiology							0.00	0.00			0.00
Other							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
ed)							0.00	0.00			0.00
							0.00	0.00			0.00
Professional							0.00	0.00			0.00
Hardware							0.00	0.00			0.00
Professional							0.00	0.00			0.00
Hardware							0.00	0.00			0.00
overed)							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
							0.00	0.00			0.00
		\$0.00					\$0.00	\$0.00		\$0.00	\$0.00
		Actual combined	plan deductible:		*Actual in-n	etwork plan deductible:		***Actua	al OON plan deductible:		
						f in-network OOP max:			pact of OON OOP max:		l .
	Mental Health DME Prosthetics/Diabetes Radiology Mental Health Renal Dialysis Other PCP Specialist excl. MH Mental Health (MH) Therapy (PT/OT/ST) Radiology Other ed) Professional Hardware Professional	Acute	Unit Code     Deductible PMPM*       Acute	Unit Code         Deductible PMPM*         Util/1000 or PMPM           Acute Mental Health	Unit Description         Unit Code         Deductible PMPM*         Util/1000 or PMPM         Sharing / Add'I Days / Benefit Limits****           Acute Mental Health	Description         Unit Code         Deductible PMPM         Util/100 or PMPM         Sharing / Add 1Days / Benefit Limits****         Copay / Coin Before OOP Max           Acute Mental Health	Unit         Description         Unit         Deductible PMPM         Unit/1000 or PMPM         Sharing / AddT Days/ Benefit Limits***         Copay / Coin Before OPP Max         Copay / Coin Atter OPP Max           ////////////////////////////////////	Description         Unit Code         Deductible PMPN*         Util/1000 or PMPN*         Sharing / Add Topy*/ Benefit Limits****         Coppa / Coin Befor OOP Max         Coppa / Coin After OOP Max         In-Network PMPN           Acute Mental Health	Unit         Description         Unit 000 PMPM         Sharing / AddT Days/ Benefit Linis****         Copay / Cin Befor SOP Max         In-Hetwork PMPM         Cest Shar PMPM           Actar         Image: Code         Image: Code	Unit         Unit <th< td=""><td>Unit         Description         Unit         Description         Unit         PMPMPV         Description         Cost Sharing /         Member /         Cost Sharing /         Member /         Cost Sharing /         Member /         Member /         Cost Sharing /         Member /         Memb</td></th<>	Unit         Description         Unit         Description         Unit         PMPMPV         Description         Cost Sharing /         Member /         Cost Sharing /         Member /         Cost Sharing /         Member /         Member /         Cost Sharing /         Member /         Memb

\*\*\*\*NOTE: Cells H25:H64 and cells M25:M64 can be used at the discretion of the Plan sponsor. The contents are NOT uploaded in the bid submission, and will be deleted during finalization. See instructions for details.



19b

## WORKSHEET 4 - MA PROJECTED REVENUE REQUIREMENT PMPM

#### I. General Information

<ol> <li>Contract Number:</li> </ol>		5. Organization Name:	<ol><li>Enrollee Type:</li></ol>		13. Region Name:	N/A	
2. Plan ID:		6. Plan Name:	10. MA Region:	N/A			
3. Segment ID:		7. Plan Type:	11. Act. Swap/Equiv Apply:				15. VBID: N
<ol><li>Contract Year:</li></ol>	2018	8. MA-PD:	12. SNP:		14. SNP Type:	N/A	

## II. Development of Projected Revenue Requirement

## A. Non-DE# (Non-Dual Eligible Beneficiaries AND Dual Eligible Beneficiaries with full Medicare cost sharing liability)

Cost and Required Revenue PMPM at Plan's Risk Factor:

	(c)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)	(0)	(p)	(q)	(r)
			Total B	enefits		% for	Cov. Svcs	FFS Medicare	Plan cost sh.	Medic	are Covered (w/AE cos	st sh.)	A/B M	land Suppl (MS)	Benefits
		Allowed	Plan Cost		Net		Cost	Actl. Equiv.	for Medicare-	Allowed	FFS AE	Net	Net PMPM for	Reduction of	
	Service Category	PMPM	Sharing		PMPM	Allowed	Sharing	cost sharing	covered svcs.	PMPM	Cost Sharing	PMPM	Add'l Svcs.	A/B Cost Sh.	Total
	<u> </u>														
a.	Inpatient Facility	\$0.00	\$0.00		\$0.00			0.0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
b.	Skilled Nursing Facility	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
c.	Home Health	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
d.	Ambulance	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
e.	DME/Prosthetics/Diabetes	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
f.	OP Facility - Emergency	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
g.	OP Facility - Surgery	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
h.	OP Facility - Other	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
i.	Professional	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
j.	Part B Rx	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
k.	Other Medicare Part B	0.00	0.00		0.00			0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
I.	Transportation (Non-Covered)	0.00	0.00		0.00	0.00%	0.00%	0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
m.	Dental (Non-Covered)	0.00	0.00		0.00	0.00%	0.00%	0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
n.	Vision (Non-Covered)	0.00	0.00		0.00	0.00%	0.00%	0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
о.	Hearing (Non-Covered)	0.00	0.00		0.00	0.00%	0.00%	0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
p.	Suppl. Ben. Chpt 4 (Non-Covered)	0.00	0.00		0.00	0.00%	0.00%	0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
q.	Other Non-Covered	0.00	0.00		0.00	0.00%	0.00%	0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
r.	COB/Subrg. (outside claim system)	0.00	0.00		0.00		0.00%	0.0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00
s.	Total Medical Expenses	\$0.00	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

## B. DE# (Dual Eligible Beneficiaries without full Medicare cost sharing liability)

Cost and Required Revenue PMPM at Plan's Risk Factor:

0.0000

0.0000

	(c)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)	(o)	(p)	(q)	(r)
			Total B	enefits		% for	Cov. Svcs	State Medicaid	Actual cost sh.	Medicare	Covered (w/Medicaid	cost sh.)	A/B N	Mand Suppl (MS)	Benefits
		Reimb +	Plan Cost	Actual Cost	Plan		Cost	Required Bene.	for Medicare-	Allowed	Medicaid	Net	Net PMPM for	Reduction of	
	Service Category	Actual Cost Sh.	Sharing	Sharing	Reimb	Allowed	Sharing	cost sharing	covered svcs.	PMPM	Cost Sharing	PMPM	Add'l Svcs.	A/B Cost Sh.	Total
a.	Inpatient Facility	\$0.00	\$0.00	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
b.	Skilled Nursing Facility	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
c.	Home Health	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
d.	Ambulance	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
e.	DME/Prosthetics/Diabetes	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
f.	OP Facility - Emergency	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
g.	OP Facility - Surgery	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
h.	OP Facility - Other	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
i.	Professional	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
j.	Part B Rx	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
k.	Other Medicare Part B	0.00	0.00	0.00					0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ι.	Transportation (Non-Covered)	0.00	0.00	0.00		0.00%	0.00%		0.00	0.00	0.00	0.00	0.00	0.00	0.00
m.	Dental (Non-Covered)	0.00	0.00	0.00		0.00%	0.00%		0.00	0.00	0.00	0.00	0.00	0.00	0.00
n.	Vision (Non-Covered)	0.00	0.00	0.00		0.00%	0.00%		0.00	0.00	0.00	0.00	0.00	0.00	0.00
о.	Hearing (Non-Covered)	0.00	0.00	0.00		0.00%	0.00%		0.00	0.00	0.00	0.00	0.00	0.00	0.00
p.	Suppl. Ben. Chpt 4 (Non-Covered)	0.00	0.00	0.00		0.00%	0.00%		0.00	0.00	0.00	0.00	0.00	0.00	0.00
q.	Other Non-Covered	0.00	0.00	0.00		0.00%	0.00%		0.00	0.00	0.00	0.00	0.00	0.00	0.00
r.	COB/Subrg. (outside claim system)	0.00	0.00	0.00			0.00%		0.00	0.00	0.00	0.00	0.00	0.00	0.00
s.	Total Medical Expenses	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

## C. All Beneficiaries

Cost and Required Revenue PMPM at Plan's Risk Factor:

0.0000
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(c)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)	(o)	(p)	(q)	(r)
		Total B	enefits							Medicare Covered		A/B N	/land Suppl (MS)	Benefits
				Net				Γ			Net	Net PMPM for	Reduction of	
Service Category				PMPM							PMPM	Add'l Svcs.	A/B Cost Sh.	Total

## WORKSHEET 4 - MA PROJECTED REVENUE REQUIREMENT PMPM

#### I. General Information

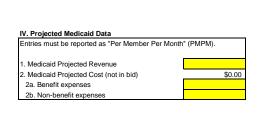
i eenera internation						
<ol> <li>Contract Number:</li> </ol>		5. Organization Name:	9. Enrollee Type:	13. Region Name:	N/A	
2. Plan ID:		6. Plan Name:	10. MA Region: N/A			
3. Segment ID:		7. Plan Type:	11. Act. Swap/Equiv Apply:			15. VBID: N
4. Contract Year:	2018	8. MA-PD:	12. SNP:	14. SNP Type:	N/A	

## II. Development of Projected Revenue Requirement

a.	Inpatient Facility		\$0.00						\$0.00	\$0.00	\$0.00	\$0.00
b.	Skilled Nursing Facility		0.00						0.00	0.00	0.00	0.00
c.	Home Health		0.00						0.00	0.00	0.00	0.00
d.	Ambulance		0.00						0.00	0.00	0.00	0.00
e.	DME/Prosthetics/Diabetes		0.00						0.00	0.00	0.00	0.00
f.	OP Facility - Emergency		0.00						0.00	0.00	0.00	0.00
g.	OP Facility - Surgery		0.00						0.00	0.00	0.00	0.00
h.	OP Facility - Other		0.00						0.00	0.00	0.00	0.00
i.	Professional		0.00						0.00	0.00	0.00	0.00
j.	Part B Rx		0.00						0.00	0.00	0.00	0.00
k.	Other Medicare Part B		0.00						0.00	0.00	0.00	0.00
Ι.	Transportation (Non-Covered)		0.00						0.00	0.00	0.00	0.00
m.	Dental (Non-Covered)		0.00						0.00	0.00	0.00	0.00
n.	Vision (Non-Covered)		0.00						0.00	0.00	0.00	0.00
о.	Hearing (Non-Covered)		0.00						0.00	0.00	0.00	0.00
p.	Suppl. Ben. Chpt 4 (Non-Covered)		0.00						0.00	0.00	0.00	0.00
q.	Other Non-Covered		0.00						0.00	0.00	0.00	0.00
r.	ESRD		0.00						0.00	0.00	0.00	0.00
s.												
t.	COB/Subrg. (outside claim system)		0.00						0.00	0.00	0.00	0.00
u.	Total Medical Expenses		\$0.00						\$0.00	\$0.00	\$0.00	\$0.00
v.	Non-Benefit Expense:											
1.	Sales & Marketing				z1. Corporate N	largin Requireme	nt % of Rev.		\$0.00			\$0.00
2.	Direct Administration				z2. Corporate N	largin Basis			0.00			0.00
3.	Indirect Administration				z3. Overall Gair	n/(Loss) Margin Le	evel		0.00			0.00
4.	Net Cost of Private Reinsurance								0.00			0.00
5.	Insurer Fees				z4. Is this bid pa	art of a valid prod	uct pairing?		0.00			0.00
					z5. Bids in Prod	uct Pairing						
6.	Total Non-Benefit Expense		\$0.00	1				V	\$0.00	0.00	0.00	\$0.00
w.	Gain/(Loss) Margin								\$0.00	0.00	0.00	\$0.00
x.	Total Revenue Requirement		 \$0.00						\$0.00	0.00	0.00	\$0.00
y1.	Net Medical Expense % of Revenue		0.0%						0.0%			0.0%
y2.	Non-Benefit % of Revenue		0.0%						0.0%			0.0%
y3.	Gain/(Loss) Margin % of Revenue		0.0%						0.0%			0.0%

#### III. Development of Projected Contract Year ESRD "Subsidy"

CY member months entered by county	0		
CY ESRD member months	0		
CY Out-of-Area (OOA) member months	0		
	0		
Basic benefits (user entries must be reported as "per ESRD men	hber per month")	Supplemental Benefits	
CY Revenue			
- CMS capitation		Non-ESRD CY cost sharing reductions	\$0.00
		Non-ESRD CY additional benefits	\$0.00
CY Medical Expenses for Basic Services			
CY Non-Benefit Expenses for Basic Services		ESRD CY cost sharing reductions	
CY Margin Requirement for Basic Services	\$0.00	ESRD CY additional benefits	
CY Gain/(Loss) Margin for Basic Services	\$0.00		
		Incremental CY cost of cost sharing reductions	\$0.00
Cost for CY basic benefits allocated to plan members	\$0.00	Incremental CY cost of additional benefits	\$0.00
		Total CY ESRD "subsidy" = \$0.00	



## WORKSHEET 5 - MA BENCHMARK PMPM

III. Savings/Basic Member Premium Development

1. Savings

2. Rebate

3. Basic Member Premium

## Note: See bid instructions for ESRD and hospice exclusions.

I. General Information						
1. Contract Number:	5. Organization Name:	<ol><li>Enrollee Type:</li></ol>	<ol><li>Region Name:</li></ol>	N/A		
2. Plan ID:	6. Plan Name:	10. MA Region: N/A				
<ol><li>Segment ID:</li></ol>	7. Plan Type:	11. Act. Swap/Equiv			15. VBID:	N
4. Contract Year: 2018	8. MA-PD:	12. SNP:	14. SNP Type:	N/A		

II. Benchmark and Bid Development	Total	Non-DE#	DE#
1. Member Months (Section VI)	0		0
2. Standardized A/B Benchmark (@ 1.000)	\$0.00		
3. Medicare Secondary Payer Adjustment			
<ol> <li>Weighted Avg Risk Factor</li> </ol>	0		0
5. Conversion Factor	0		
6. Plan A/B Benchmark	\$0.00		
7. Plan A/B Bid	\$0.00		
8. Standardized A/B Bid (@ 1.000)	\$0.00		

\$0.00

\$0.00

\$0.00

## Note: DE# refers to Dual Eligible Beneficiaries without full Medicare cost sharing liability

#### IV. Standardized A/B Benchmark - Regional Plans Only

	Weighting	
<ol> <li>Statutory Component - Region N/A</li> </ol>	67.2%	
<ol> <li>Statutory Component - Region N/A</li> <li>Plan Bid Component (from CMS)*</li> </ol>	32.8%	N/A
<ol><li>Standardized A/B Benchmark</li></ol>	100.0%	

\* See instructions - if Line 2 is not filled in, then Line 8 of Section II will be used.

VIII. Projected CY Member Months	
1. Member months entered by county (Sect. VI)	0
2. ESRD member months	
3. Hospice member months	
4. Out-of-Area (OOA) member months	0
5. Total member months	0

## V. Quality Rating

1. Quali	y Bonus Rating (per CMS)		
2. New o	rg/low enrollment indicator (per CMS)	Not applica	ble
3. Reba	e %	50.0%	

VI: County Level E	etail and	Service Area Summa	у									VII: Other Me	dicare Infor	mation					
1. Use of plan-pro	vided ISA	R factors? (Regional PI	ans only - enter Ye	s or No)															
(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)	(0)	(p)	(q)	(r)	(s)	(t)	(u)
State/County			Proj Member	Proj Risk	Plan Provided	MA Risk Ratebook	MA Risk Ratebook	ISAR	ISAR-Adjusted	Risk Paym	ent Rate	Original Medi	care cost sh	aring (c.s.)	FFS costs to	weight Me	edicare c.s.	Metro	politan Statistical Area
Code	State	County Name	Months	Factors	ISAR factors	Unadjusted	Risk-Adjusted	scale	Bid	A only	B only	Inpatient	SNF P	t B (excl HH)	Inpatient	SNF	Pt B (excl HH)	MM	MSA name
<ol> <li>Total or Weight</li> <li>County Level D</li> </ol>		e for Service Area:	0	0	0.00	\$0.00	\$0.00	0	\$0.00	45.842%	54.158%	0.0%	0.0%	0.0%	n/a	n/a	n/a		0 n/a % predominant MSA
Out of Area																			

## WORKSHEET 6 - MA BID SUMMARY

	<b>0</b>	Information
I.	General	Information

1. Contract Number:		5. Organization Name:	<ol><li>Enrollee Type:</li></ol>	13. Region Name: N/A
2. Plan ID:		6. Plan Name:	10. MA Region: N/A	
<ol><li>Segment ID:</li></ol>		7. Plan Type:	11. Act. Swap/Equiv Apply:	15. VBID: N
4. Contract Year:	2018	8. MA-PD:	12. SNP:	14. SNP Type: N/A

II. Other Information A. Part B Information	B. Rebate Allocation for Part B Premium		C. Rebate Allocations	
1. Maximum Pt B premium buydown amt., per CMS	<ol> <li>PMPM Rebate Allocation for Part B premium (maximum value=\$109.00)</li> <li>Part B Rebate Allocation, rounded to one decimal (see instructions)</li> </ol>	\$0.00	<ol> <li>Reduce A/B Cost Sharing (max. value=\$0.00)</li> <li>Other A/B Mand Suppl Benefits (max. value=\$0.00)</li> </ol>	

## III. Plan A/B Bid Summary

A. Overview			B. MA Rebate Allocation						C. Development of Estimated Plan Premium	
				F	Rebate PMPM A	llocation		Maximum		
				Medical	Non-Benefit	Gain / (Loss)	Total	Value	1. A/B Mandatory Supplemental revenue requirements	\$0.00
	Medicare-	A/B Mandatory	1. MA Rebate	n/a	n/a	n/a	\$0.00		2. Less rebate allocations:	
	covered	Supplemental							2a. Reduce A/B Cost Sharing	0.00
1. Net medical cost	\$0.00	\$0.00	<ol><li>Reduce A/B Cost Sharing</li></ol>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	2b. Other A/B Mand Supplemental Benefits	0.00
			<ol><li>Other A/B Mand Suppl Benefits</li></ol>	0.00	0.00	0.00	0.00	0.00		
2. Non-benefit expense	\$0.00	\$0.00	<ol><li>Pt B Premium Buydown</li></ol>	0.00	n/a	n/a	0.00	109.00	3. A/B Mandatory Supplemental premium	0.00
3. Gain / loss margin	0.00	0.00	5. Pt D Premium Buydown Basic	0.00	n/a	n/a	0.00	0.00		
4. Total revenue requirement	\$0.00	\$0.00	<ol><li>Pt D Premium Buydown Suppl</li></ol>	0.00	n/a	n/a	0.00	0.00	4. Basic MA premium	0.00
			7. Total	\$0.00	\$0.00	\$0.00	\$0.00		5. Total MA Enrollee Premium (excl. Opt. Suppl.)	0.00
5. Standardized A/B Benchmark	\$0.00					Unalloc. rebate	\$0.00		6. Rounded MA Premium (excl. Opt. Suppl.)	\$0.00
6. Plan A/B Benchmark	\$0.00									
7. Risk Factor	0.0000								7. Part D Basic Premium	
8. Conversion Factor	0.0000								7a. Prior to rebates (rounded value from Rx BPT)	
-									7b. A/B rebates allocated to Part D Basic Premium	
									7c. A/B rebates for Part D Basic Premium (rounded)	\$0.00
IV. Contact Information			V. Working M	odel Text Box					7d. Part D Basic Premium*	\$0.00
MA Plan Bid Contact:			This section ca	n be used at the	discretion of the	Plan sponsor.				
Name, Position			The contents a	re NOT uploade	d in the bid subm	nission, and will			8. Part D Supplemental Premium	
Phone Number			be deleted duri	ng finalization.	See instructions f	for details.			8a. Prior to rebates (rounded value from Rx BPT)	
Email Address									8b. A/B rebates allocated to Part D Suppl Premium	
									8c. A/B rebates for Part D Suppl Premium (rounded)	\$0.00
									8d. Part D Supplemental Premium	\$0.00
MA Certifying Actuary:										
Name, Credentials									9. Total estimated plan premium*	\$0.00
Phone Number										
Email Address									10. Plan Intention for target PD basic premium	
									* The premiums shown in lines 7 and 9 are estimates. Actual plan premiums will be	
MA Additional BPT Actuarial Con	tact:								calculated by CMS when the Part D National Average is determined by CMS. The premiums	s
Name, Position									shown in lines 7 and 9 may not be final.	
Phone Number										
Email Address									Note: Premiums are rounded to one decimal (i.e., to the nearest dime) to comply with	
Data Branarad									premium withhold system requirements. See instructions for more information.	
Date Prepared										

# WORKSHEET 7 - OPTIONAL SUPPLEMENTAL BENEFITS

# I. General Information

1. Contract	5. Organization Name	9. Enrollee Type:	13. Region Name: N/A		
2. Plan ID:	6. Plan Name:	10. MA Region: N/A			
3. Segment	7. Plan Type:	11. Act. Swap/Equiv		15. VBID:	Ν
4. Contract 2018	8. MA-PD:	12. SNP:	14. SNP Type: N/A		

# II. Optional Supplemental Packages

(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)
Package ID	Description	Allowed Medical Expense PMPM	Enrollee Cost Sharing PMPM	Net PMPM value	Non- Benefit Expense	Gain/ (Loss) Margin	Premium	Projected Member Months
1				\$0.00			\$0.00	
2				\$0.00			\$0.00	
3				\$0.00			\$0.00	
4				\$0.00			\$0.00	
5				\$0.00			\$0.00	
	Weighted Avg. Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0

## III. Comments

IV. Base Period Summary for 1/1/2016-12/31/2016 (Note: This section must be reported at the contract level.)

	Net Medical	Non-Benefit	Gain/(Loss)		Member
	Expenses	Expenses	Margin	Premium	Months
1. Total \$: for all OSB packages combined			\$0		
2. PMPM (based on OSB membership)	\$0.00	\$0.00	\$0.00	\$0.00	

# WORKSHEET 1 - MSA BASE PERIOD EXPERIENCE AND PROJECTION ASSUMPTIONS

I. General Information							
1. Contract Number:		5. Organization Name:		9.	Enrollee Type:	A/B	
2. Plan ID:		6. Plan Name:					
3. Segment ID:		7. Plan Type:	MSA				
4. Contract Year:	2018	8. Deductible Amount:					

## II. Base Period Background Information

1. Time Period Definition		2. Member Months	5. Bids In Base	Contr-Plan-Seg ID	% of MMs	
Incurred from:	01/01/2016	3. Risk Score		a.	,	
Incurred to:	12/31/2016	4. Completion Factor		b.		
Paid through:				с.		
6. Describe the source of the ba	ase period experience data			d.		

III.	Base Period Data (at Plan's Ris	k Factor)					IV. Projectio	n Assumptions	6				
_	(c)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)	(o)	(p)
				Total B	Benefits		Util. Adjust	ments to Contr	ract Period		Unit Cost/	Additiv	/e
			Util	Annualized	Avg Cost	Allowed	Util/1000	Benefit Plan	Population	Other	Intensity	Adjustme	ents
	Service Category	Utilizers	Туре	Util/1000	per Unit	PMPM	Trend	Change	Change	Factor	Trend	Util/1000	PMPM
a.	Inpatient Facility				\$0.00								
b.	Skilled Nursing Facility				0.00								
c.	Home Health				0.00								
d.	Ambulance				0.00								
e.	DME/Prosthetics/Diabetes				0.00								
f.	OP Facility - Emergency				0.00								
g.	OP Facility - Surgery				0.00								
h.	OP Facility - Other				0.00								
i.	Professional				0.00								
j.	Part B Rx				0.00								
k.	Other Medicare Part B				0.00								
I.	COB/Subrg. (outside claim system)												
m.	Total Medicare Covered Medic	cal Expenses				\$0.00							

V. Description of Other Utilization Factor and Additive Values

CMS - 10142 (4/30/2017)

# WORKSHEET 2 - MSA TOTAL PROJECTED ALLOWED COSTS PMPM

## I. General Information

1. Contract Number:		5. Organization Name:		9. Enrollee Type:	A/B
2. Plan ID:		6. Plan Name:			
3. Segment ID:		7. Plan Type:	MSA		
4. Contract Year:	2018	8. Deductible Amount:			

# II. Projected Allowed Costs

Contract Year Allowed Costs at Plan's R	isk Factor:											
(c)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(I)	(m)	(n)	(o)	(p)
		Projecte	d Experience R	ate	Ν	lanual Rate		Exper.	Cor	ntract Year Rat	te	% of svcs
	Util	Annual	Avg Cost	Allowed	Annual	Avg Cost	Allowed	Cred.	Annual	Avg Cost	Allowed	provided
Service Category	Туре	Util/1000	per Unit	PMPM	Util/1000	per Unit	PMPM	%	Util/1000	per Unit	PMPM	OON
a. Inpatient Facility		0	\$0.00	\$0.00		\$0.00			0	\$0.00	\$0.00	
b. Skilled Nursing Facility		0	0.00	0.00		0.00			0	0.00	0.00	
c. Home Health		0	0.00	0.00		0.00			0	0.00	0.00	
d. Ambulance		0	0.00	0.00		0.00			0	0.00	0.00	
e. DME/Prosthetics/Diabetes		0	0.00	0.00		0.00			0	0.00	0.00	
f. OP Facility - Emergency		0	0.00	0.00		0.00			0	0.00	0.00	
g. OP Facility - Surgery		0	0.00	0.00		0.00			0	0.00	0.00	
h. OP Facility - Other		0	0.00	0.00		0.00			0	0.00	0.00	
i. Professional		0	0.00	0.00		0.00			0	0.00	0.00	
j. Part B Rx		0	0.00	0.00		0.00			0	0.00	0.00	
k. Other Medicare Part B		0	0.00	0.00		0.00			0	0.00	0.00	
I. COB/Subrg. (outside claim system)	COB/Subrg. (outside claim system)			0.00							0.00	
m. Total Medicare Covered Medical Expe	Total Medicare Covered Medical Expenses						\$0.00	0%			\$0.00	
			-		-			0%	CMS Guidelin	ne Credibility		

n. Briefly describe the source for the manual rate, including what trend assumptions were used, if applicable

# WORKSHEET 3 - MSA BENCHMARK PMPM

## I. General Information

1. Contract Number:		5. Organization Name:	
2. Plan ID:		6. Plan Name:	
3. Segment ID:		7. Plan Type:	MSA
4. Contract Year:	2018	8. Deductible Amount:	

# II. Contact Information

MSA Plan Contact Person:	
Name, Position	
Phone Number	
Email Address	
MSA Certifying Actuary:	
Name, Credentials	
Phone Number	
Email Address	
MSA Additional BPT Actuarial Contact:	
Name, Position	
Phone Number	
Email Address	
Date Prepared (MM/DD/YYYY)	

# III: County Level Detail and Service Area Summary

(1-)	(-)	(-1)	(-)	(6)	(-)	(1-)	
(b)	(c)	(d)	(e)	(f)	(g)	(h)	
State/County			Projected Member	Projected Risk	MA Risk Ratebook	MA Risk Ratebook	
Code	State	County Name	Months	Factors	Unadjusted	<b>Risk-Adjusted</b>	
							Plan
1. Total or Weighted	Average for Service Area:		0	0	\$0.00	\$0.00	Benchmark
2. County Level Detai	l:						
Out of Area							

# IV. Quality Bonus Rating 1. Quality Bonus Rating 2. New/low indicator (per CMS) Not applicable

A/B

9. Enrollee Type:

# WORKSHEET 4 - MSA ENROLLEE DEPOSIT AND PLAN PAYMENT PMPM

Note: See bid instructions for ESRD and hospice exclusions.

# I. General Information

1. Contract Number:		5. Organization Name:		9.	Enrollee Type:	A/B
2. Plan ID:		6. Plan Name:				
3. Segment ID:		7. Plan Type:	MSA			
4. Contract Year:	2018	8. Deductible Amount:				

# II. Development of Claim Information Intervals (Plan's Risk Factor and Exclude Services Covered Within the Deductible)

(c)		(d)	(e)	(f)	(g)
Annual		Annual	Percentage		
F	Projected	Average	of Member Months	Gross	Gross Claims
	Claim	Claim	(Only Use Highest	Claims	Over Deductible
	Interval	Amount	Claim Interval)	(PMPM)	(PMPM)
1.	\$0-\$250			\$0.00	
2.	\$251-\$2,000			0.00	
3.	\$2001-\$4,000			0.00	
4.	\$4001-\$6,000			0.00	
5.	\$6001-\$8,000			0.00	
6.	\$8001-\$10,000			0.00	
7.	\$10,001-\$12,000			0.00	
8.	\$12,001-\$15,000			0.00	
9.	\$15,001-\$20,000			0.00	
10.	\$20,001-\$30,000			0.00	
11.	\$30,001-\$50,000			0.00	
12.	\$50,001-\$70,000			0.00	
13.	over \$70,000			0.00	
		Total	0.00%	\$0.00	\$0.00

III. Development of Summary Information (Plan's Risk Factor)

a. Plan Medical Expenses	\$0.00	Part A	Part B
b. Non-Benefit Expense:			
1. Sales & Marketing			
2. Direct Administration			
3. Indirect Administration			
4. Net cost of private reinsurance			
5. Insurer Fees			
6. Total Non-Benefit Expense	\$0.00		
c. Gain/(Loss) Margin			
d. Total Plan Revenue Requirement	\$0.00		
e. Projected Plan Benchmark	\$0.00		
f. Projected Monthly Enrollee Deposit	\$0.00	\$0.00	\$0.00
g. Percent of Plan Revenue			
1. Medical Expenses	0.0%		
2. Non-Benefit Expense	0.0%		
3. Gain/(Loss) Margin	0.0%		
h. Standardized Plan Benchmark	\$0.00	\$0.00	\$0.00
i. Corporate Margin Requirement % of Rev.			
j. Corporate Margin Basis			
k. Overall Gain/(Loss) Margin Level			

# WORKSHEET 5 - MSA OPTIONAL SUPPLEMENTAL BENEFITS

# I. General Information

1. Contract Number:		5. Organization Name:		9. Enrollee Type:	A/B
2. Plan ID:		6. Plan Name:			
3. Segment ID:		7. Plan Type:	MSA		
4. Contract Year:	2018	8. Deductible Amount:			

## II. Optional Supplemental Packages

(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)
Package ID	Description	Allowed Medical Expense PMPM	Enrollee Cost Sharing PMPM	Net PMPM value	Non- Benefit Expense	Gain/ (Loss) Margin	Premium	Projected Member Months
1				\$0.00			\$0.00	
2				\$0.00			\$0.00	
3				\$0.00			\$0.00	
4				\$0.00			\$0.00	
5				\$0.00			\$0.00	
	Weighted Avg. Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0

III. Comments

## IV. Base Period Summary for 1/1/2015-12/31/2015 (Note: This section must be reported at the contract level.)

	Net Medical	Non-Benefit	Gain/(Loss)		Member
	Expenses	Expenses	Margin	Premium	Months
1 Total \$: for all OSB packages combined			\$0		
2 PMPM (based on OSB membership)	\$0.00	\$0.00	\$0.00	\$0.00	

WORKSHEET 1	ESRD-2018.1			III. ESRD MSP Adjustment Factors for CY (from April Rate Announcement)				nent)	
ESRD Plan Bid Submission		OMB Approved # 09	<del>)</del> 38-0944	1. Functioning Graft	(i.e., postgraft) "	F"			0.173
Enrollment and PMPM Reven	nue Projection	CMS - 10142 (4/30/2	/2017)	2. Dialysis / transplant ("D" / "T")					0.215
	-				`				
I. General Information		6. Contract #:		IV. Summary Data					
1. Contract Year:	2018	7. Plan ID:		1. Part C Mandato	Jrv Monthly Enr	ollee Premium			\$0.00
2. Contract-Plan-Segment:		8. Segment ID:		2. Part C Monthly F					\$0.00
3. Organization Name:		<mark> </mark>		3. Part D Premium			eductions		\$0.00
4. Service Area:				4. Plan intention fo	· · ·	,		0	
5. Plan type:	ESRD SNP			5. Quality Bonus R			,		
· · ·				6. New/low indicate	•	,		Not ar	pplicable
II. Service Area Summary				-					
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	
		· ′	ESRD	Projected		CY 2018	Percentage	Projected	
State/County		County Name	Status	Member Months	Proj. Risk	State or	of MSP	CMS Monthly	
Code	State	(Func Graft)	D/T/F	Jan Dec. 2018	Score	County Rate	Mem. Months	Capitation	
						,	· · · ·		
1. Total or Weighted Avera	age for Service Ar	rea:	1	-		\$0.00	n/a	1	\$0.00
		!	1			<u> </u>	<u>                                     </u>		
		· · · ·				,	· · · · · · · · · · · · · · · · · · ·		
		/ /				-		4	
		/ /				-		4	
		·   ·				-		4	
		-				-		-	

WORKSHEET 2 ESRD Plan Bid Submission Projection of Revenue Requirememt PMPM			
I. General Information		<ol><li>Contract #:</li></ol>	0
1. Contract Year:	2018	<ol><li>Plan ID:</li></ol>	000
<ol><li>Contract-Plan-Segment:</li></ol>	0_000_00	<ol><li>Segment ID:</li></ol>	00
<ol><li>Organization Name:</li></ol>	0		
<ol><li>Service Area:</li></ol>	0		
5. Plan type:	ESRD SNP		

Section II Projection of Revenue Requirement		Mandatory Supplemental Benefits				
				Medicare	Medicare	
		Enrollee		AE	AE	
Service	Allowed	cost	Net	cost sharing	cost sharing	Cost sharing
category	cost	sharing	PMPM	proportion	value	enhancements
Inpatient hospital			\$0.00	6.4%	\$0.00	\$0.00
Skilled nursing facility			\$0.00	19.3%	0.00	0.00
Home health			\$0.00	0.0%	0.00	0.00
Outpatient hospital / ASC			\$0.00	20.1%	0.00	0.00
Emergency Room			\$0.00	20.1%	0.00	0.00
Dialysis			\$0.00	20.1%	0.00	0.00
Primary care physician			\$0.00	20.1%	0.00	0.00
Nephrologist			\$0.00	20.1%	0.00	0.00
Physician specialist (o/t nephrologist)			\$0.00	20.1%	0.00	0.00
Other professional			\$0.00	20.1%	0.00	0.00
Radiology / pathology			\$0.00	20.1%	0.00	0.00
Ambulance / transportation			\$0.00	20.1%	0.00	0.00
DME / Diabetes Part B Rx: Medicare-covered			\$0.00	20.1%	0.00	0.00
				20.1%	0.00	0.00
Other Part B services			\$0.00	20.1%	0.00	0.00
Coordination of benefits	60.00	60.00	\$0.00		<b>6</b> 0.00	0.00
Sub-total: Medicare-covered services	\$0.00	\$0.00	\$0.00	Sub-total cost sharing	\$0.00	\$0.00
Other: Part B premium reduction			0.00	Other: Part B premium reduction	1	0.00
Other: Part D Basic premium reduction			0.00	Other: Part D Basic premium red		0.00
Other: Part D Supp premium reduction			0.00	Other: Part D Supp premium red	duction	0.00
Additional services			0.00	Additional services		0.00
Sub-total: premium reductions + add'l services	net PMPM		\$0.00	Sub-total: prem reduct + add	I srvs net PMPM	\$0.00
				Total benefit cost - mand. sup	nlomontal	<b>AA AA</b>
Total benefit cost			\$0.00	Total belient cost - manu. sup	piementai	\$0.00
Non-benefit Expenses (NBE) and Gain Loss Mare	gin (GLM)					
Sales & Marketing				Corporate Margin Requirement	% of Revenue	
Direct Administration				Corporate Margin Basis		
Indirect Administration				Overall Gain/(Loss) Margin Leve	el .	
Net Cost of Private Reinsurance					•	
Insurer Fees				Total Benefit Cost % of Revenue	9	\$0.00
Sub-total non-benefit expenses			\$0.00	Total Non-Benefit Expense % of	Revenue	\$0.00
Gain / loss margin				Gain/ loss margin % of Revenue		\$0.00
Total NBE + GLM			\$0.00	Total NBE + GLM % of Revenue		\$0.00
Total Revenue Requirement			\$0.00			
CMS capitation			\$0.00			
Part C mandatory enrollee premium			\$0.00			
Summary of Total Revenue Requirement	Benefit Cost	NBE+GLM	Total			
Medicare-covered benefits	\$0.00	\$0.00	\$0.00			
Cost sharing enhancements	\$0.00	\$0.00	\$0.00			
Additional services	\$0.00	\$0.00	\$0.00			
Part B premium reduction	\$0.00	\$0.00	\$0.00			
Part D Basic premium reduction	\$0.00	\$0.00	\$0.00			
Part D Supp premium reduction	\$0.00	\$0.00	\$0.00			
Mandatory supplemental benefits	\$0.00	\$0.00	\$0.00			
Medicare covered and mand. supplemental bene	\$0.00	\$0.00	\$0.00			

Section III Development of Estimated Plan Premium	"Excess Funds"	\$0.00
	unds for Part B & Part D premium reductions	\$0.00
Part B Premium Reduction		
1. PMPM reduction for Part B premium		
2. Part B Premium Reduction, rounded to one decimal (see i	nstructions)	\$0.00
3. Total MA Enrollee Premium (excl. Opt. Suppl.)		0.00
4. Rounded MA Premium (excl. Opt. Suppl.)		\$0.00
5. Part D Basic Premium		
5a. Prior to reductions (rounded value from Rx BPT)		
5b. Part D Basic Premium reduction		••••
5c. Part D Basic Premium reduction (rounded)		\$0.00
5d. Part D Basic Premium*		\$0.00
6. Part D Supplemental Premium		
<ol><li>Prior to reductions (rounded value from Rx BPT)</li></ol>		
6b. Part D Suppl Premium reduction		
<ol><li>6c. Part D Suppl Premium reduction (rounded)</li></ol>		\$0.00
6d. Part D Supplemental Premium		\$0.00
7. Total estimated plan premium*		\$0.00
8. Plan Intention for target PD basic premium		
* The premiums shown in lines 5 and 7 are estimates. Actua	I plan premiums will be	
calculated by CMS when the Part D National Average is dete	rmined by CMS. The premiums	
shown in lines 5 and 7 may not be final.		
Note: Premiums are rounded to one decimal (i.e., to the near	arest dime) to comply with	
premium withhold system requirements. See instructions for	more information.	

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