

2016 AGRICULTURAL RESOURCE MANAGEMENT SURVEY

Costs and Returns
Report – Version 1
Project Code: 904
(06/27/2016) Draft 3



**National Agricultural
Statistics Service**

ECONOMIC RESEARCH SERVICE

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Please make corrections to label name, address, and ZIP code, if needed.

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[If this operation is a partnership, please identify the other person(s) involved.]

Partner 1				Partner 2			
Partner Name				Partner Name			
Address				Address			
City	State	Zip	Phone Number	City	State	Zip	Phone Number
Partner 3				Partner 4			
Partner Name				Partner Name			
Address				Address			
City	State	Zip	Phone Number	City	State	Zip	Phone Number

Office Use Only											
Screening Box	Beginning Time (Military)		Total Points	R. Unit	Duplication Adjustor	Partner Stratum				Office Use Only	Number of Supplements
	Hours	Minutes				9922	9923	9927	9928		
0006	0004		0929	9921	0922	9922	9923	9927	9928	0009	0002

SECTION A LAND IN FARM / RANCH

For 2016, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. **(Include all cropland, idle land, Conservation Reserve Program (CRP), pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)**

ACRES OPERATED

	None	Number of Acres
1. How many acres of farm/ranch land were <u>owned</u> ? 0020	<input type="checkbox"/> +	
2. How many acres of farm/ranch land were <u>rented</u> or <u>leased from others</u> — (Exclude land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)		
a. for a fixed <u>cash rent</u> payment? 0021	<input type="checkbox"/> +	
b. for a <u>flexible rent</u> payment? (Include hybrid rental arrangements.) 0022	<input type="checkbox"/> +	
c. for a <u>share</u> of the crop or livestock production? (Exclude hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.) 0023	<input type="checkbox"/> +	
d. for <u>free</u> ? 0024	<input type="checkbox"/> +	
3. How many acres of farm/ranch land were rented or leased <u>to others</u> ? (Include land rented for cash, for a flexible rent, for a share of crop or livestock production, or rent free.) 0025	<input type="checkbox"/> -	
		Total Acres
4. Then the TOTAL ACRES <u>in this operation</u> in 2016 were: <i>(Total Items 1 + 2a + 2b + 2c + 2d - 3.)</i> 0026	=	
5. How many of the (Item 4) acres were considered cropland in 2016? (Include land in government programs, fruit/nut/berry/nursery acres, and land planted to hay, including wild hay. Exclude CRP acres planted to trees.) 0063	<input type="checkbox"/>	

RENTED LAND

	None	Dollars
6. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2016 by this operation? (Include rent paid in 2016 for previous years and rent paid in advance. Exclude storage bins, to be reported in SECTION I, Item 20. Exclude grazing of livestock, to be reported in Item 7 below.) 0044	<input type="checkbox"/>	\$.00
7. Report any land this operation used (on a per head or AUM basis) that is administered either by: public or private agencies, industrial corporations, grazing associations, or rented from individuals on a short term grazing arrangement in 2016.		
a. In 2016, what were the total fees this operation paid for the use of publicly owned land on an AUM basis? (Include fees paid for privately owned land administered by a public agency through exchange-of-use.) 0045	<input type="checkbox"/>	\$.00
b. In 2016, how much did this operation spend on pasturing or grazing of livestock on privately owned land (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? 0046	<input type="checkbox"/>	\$.00
8. Report any crop or livestock SHARE RENT payments for land rented from others in 2016.		
a. What was the estimated total MARKET VALUE of your landlord's share of crop production from this operation in 2016? 0184	<input type="checkbox"/>	\$.00
b. What was the estimated total MARKET VALUE of your landlord's share of livestock production sold or removed from this operation in 2016? (Exclude shared livestock production not part of a land rental arrangement.) 0276	<input type="checkbox"/>	\$.00
9. What was the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2016? 0855	<input type="checkbox"/>	\$.00
10. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2016 for acres rented TO OTHERS by this operation? (Include rent received in 2016 for previous years, rent received in advance, and government payments received from those acres. Exclude grazing of livestock, to be reported in SECTION H, Item 3b.) 0042	<input type="checkbox"/>	\$.00
11. For acres SHARE-RENTED to others, what was the total value of crop or livestock shares received in 2016 by this operation? (Include rent received in 2016 from previous years and government commodity payments received from those acres.) 0043	<input type="checkbox"/>	\$.00
12. What was the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2016? 0857	<input type="checkbox"/>	\$.00

SECTION B ACREAGE, PRODUCTION, and CASH SALES

1. Were any crops harvested from this operation or did this operation receive any income from these crops in 2016? *(Include your landlord's share and crops grown under contract. Exclude crops grown on land rented to others.)*

0104 **Yes - Continue** **No - Go to Section C**

2. Report the acreage and production of crops harvested from this operation in 2016. Report quantity harvested in the unit specified, by crop. For income received from cash sales in 2016, report the dollar amount this operation received from any year's production after subtracting marketing expenses. *(Exclude contract sales or removals and landlord's share of sales in column 5.)*

1 CROP	2 How many acres were HARVESTED?		3 What was the total production? <i>(Include landlord share and amount used on operation.)</i>		4 How much of this operation's share of the total production was (will be) used on this operation for feed, seed, etc.?			5 How much was received in Cash Sales from any year's production? <i>(Exclude marketing contract sales.)</i>	
	(Acres)		(Total Amount)		(Amount Used on Operation)			(Dollars)	
FIELD CROPS									
Corn for grain	0105		0106		Bu.	0107		Bu.	0108 \$.00
Corn for silage or greenchop	0109		0110		Tons	0111		Tons	0112 \$.00
Cotton, all types	0113		0114		Lbs.				0116 \$.00
Peanuts	0117		0118		Lbs.	0119		Lbs.	0120 \$.00
Potatoes <i>(report sweet potatoes in all other crops)</i>	0121	Acres Tenths	0122		Cwt.	0123		Cwt.	0124 \$.00
Rice	0125		0126		Cwt.	0127		Cwt.	0128 \$.00
Sorghum for grain or seed	0129		0130		Bu.	0131		Bu.	0132 \$.00
Sorghum for silage	0133		0134		Tons	0135		Tons	0136 \$.00
Soybeans	0137		0138		Bu.	0139		Bu.	0140 \$.00
Tobacco, all types	0141	Acres Tenths	0142		Lbs.				0144 \$.00
SMALL GRAINS									
Barley for grain or seed	0145		0146		Bu.	0147		Bu.	0148 \$.00
Oats for grain or seed	0149		0150		Bu.	0151		Bu.	0152 \$.00
Wheat, all types, for grain or seed	0153		0154		Bu.	0155		Bu.	0156 \$.00
DRY HAY CROPS									
Hay, dry, alfalfa and alfalfa mixtures	0157		0158		Tons	0159		Tons	0160 \$.00
Hay, dry, all others	0161		0162		Tons	0163		Tons	0164 \$.00
OTHER CROPS									
Canola	0165		0166		Lbs.	0167		Lbs.	0168 \$.00
Other oilseeds	0169		0170		Lbs.	0171		Lbs.	0172 \$.00
Sugarcane or sugarbeets	0173		0174		Tons	0175		Tons	0176 \$.00
Dry edible beans/peas/lentils	0177								0185 \$.00
Vegetables for processing	0178								0186 \$.00
All other vegetables and melons <i>(Exclude vegetables grown under glass or other protection.)</i>	0179								0187 \$.00
Fruits, nuts, and berries <i>(Include citrus.)</i>	0180				SQUARE FEET UNDER glass or other protection		ACRES in the OPEN	Tenths	0188 \$.00
Nursery and greenhouse crops <i>(Include Christmas trees.)</i>			0191			0192			0189 \$.00
All other crops not listed above <i>(Include sweet potatoes.)</i>	0182								0190 \$.00

SEED TECHNOLOGY

3. Was any alfalfa hay, canola, corn, cotton, sugar beets, soybeans, or wheat harvested (Section B, item 2, column 2) in 2016?

0101 **Yes - Continue** 3 **No - Go to Question 4**

CROP	1 Genetically-engineered herbicide tolerant (HT) seed varieties (Acres)		2 Genetically-engineered insect-resistant (Bt) seed varieties (Acres)		3 Genetically-engineered drought-resistant seed varieties (Acres)		4 Non-genetically engineered seed varieties (Acres)		5 Identity Preserved (IP) seed varieties (Acres)	
Corn for grain	1192		1193		1194		1196		1197	
Cotton, all types	1198		1199				1202		1203	
Soybeans	1204						1208		1209	
Wheat, all types, for grain or seed	1210						1214		1215	
Hay, dry alfalfa and alfalfa mixtures	1216						1220		1221	
Canola	1222						1226		1227	
Sugarbeets	1228						1232		1233	

(Note: Some cells in the above table are blocked out because those types of seeds do not exist. Any acres entered in the IP column should also be entered in the Non-GE column. For soybeans, wheat, alfalfa hay, canola, and sugarbeets, columns 1 and 4 should sum to the total acres harvested (item 2, column 2 on the previous page). This may not be the case for corn or cotton, because stacked versions of those seeds are commercially available.)

RISK MANAGEMENT

4. For the following crops planted in 2016, please indicate the number of acres planted, the number of acres insured with buy-up **yield policies**¹ or **revenue policies**². Also report the average coverage rates for these acres and whether any acres were enrolled in either SCO (Supplemental Coverage Option) or STAX (Stacked Income Protection Plan) programs. *Only report acres insured under a yield or revenue policy for the crops listed. Exclude acres insured under the Catastrophic Risk Protection Endorsement program (CAT).*

CROP	1 Number of Acres Planted in 2016		2 Acres Insured Under YIELD ¹ Policies		3 Acres Insured Under REVENUE ² Policies		4 Were these acres enrolled in:					
							SCO?		STAX?			
	(Acres)		(Acres)	Average Coverage Rate (Percent)	(Acres)	Average Coverage Rate (Percent)	Yes	No	Yes	No		
Corn	xxxx		xxxx		xxxx		xxxx	<input type="checkbox"/>	<input type="checkbox"/>			
Soybeans	xxxx		xxxx		xxxx		xxxx	<input type="checkbox"/>	<input type="checkbox"/>			
Wheat	xxxx		xxxx		xxxx		xxxx	<input type="checkbox"/>	<input type="checkbox"/>			
Cotton	xxxx		xxxx		xxxx		xxxx	<input type="checkbox"/>	<input type="checkbox"/>	xxxx	<input type="checkbox"/>	<input type="checkbox"/>

¹ Yield policies include: Actual Production History (APH), Yield Base Dollar Amount of Insurance (YDO), Yield Protection (YP), and Area Yield Protection (AYP or GRP).

² Revenue policies include: Revenue Protection (RP), Revenue Protection with Harvest Price Exclusion (RP-HPE), Area Revenue Protection Insurance (ARPI or GRIPH), and Area Revenue Protection Insurance with Harvest Price Exclusion (ARPI-HPE or GRIP).

5. Did this operation sell any corn, cotton, rice, soybeans, wheat, cattle, or milk in 2016?

2210 **Yes - Continue** 3 **No - Go to Question 7**

6. Producers may follow a variety of strategies to manage commodity price risks. In 2016, did you, or anyone acting on your behalf (such as a cooperative):

Commodity	1 Use future markets to hedge this commodity?		2 What quantity of the 2016 production was hedged using futures markets?	3 Use options markets to hedge this commodity?		4 What quantity of the 2016 production was hedged in options markets?	5 Use a cooperative to market any part of this commodity?		6 Use on-farm storage for this crop?							
	Yes	No		Yes	No		Yes	No	Yes	No						
Corn	2211	<input type="checkbox"/>	<input type="checkbox"/>	2212	Bu.	2213	<input type="checkbox"/>	<input type="checkbox"/>	2214	Bu.	xxxx	<input type="checkbox"/>	<input type="checkbox"/>	xxxx	<input type="checkbox"/>	<input type="checkbox"/>
Cotton	2215	<input type="checkbox"/>	<input type="checkbox"/>	2216	Lbs.	2217	<input type="checkbox"/>	<input type="checkbox"/>	2218	Lbs.	xxxx	<input type="checkbox"/>	<input type="checkbox"/>	xxxx	<input type="checkbox"/>	<input type="checkbox"/>
Rice	2219	<input type="checkbox"/>	<input type="checkbox"/>	2220	Cwt.	2221	<input type="checkbox"/>	<input type="checkbox"/>	2222	Cwt.	xxxx	<input type="checkbox"/>	<input type="checkbox"/>	xxxx	<input type="checkbox"/>	<input type="checkbox"/>
Soybeans	2223	<input type="checkbox"/>	<input type="checkbox"/>	2224	Bu.	2225	<input type="checkbox"/>	<input type="checkbox"/>	2226	Bu.	xxxx	<input type="checkbox"/>	<input type="checkbox"/>	xxxx	<input type="checkbox"/>	<input type="checkbox"/>
Wheat	2227	<input type="checkbox"/>	<input type="checkbox"/>	2228	Bu.	2229	<input type="checkbox"/>	<input type="checkbox"/>	2230	Bu.	xxxx	<input type="checkbox"/>	<input type="checkbox"/>	xxxx	<input type="checkbox"/>	<input type="checkbox"/>
Cattle	2231	<input type="checkbox"/>	<input type="checkbox"/>	2232	Lbs.	2233	<input type="checkbox"/>	<input type="checkbox"/>	2234	Lbs.	xxxx	<input type="checkbox"/>	<input type="checkbox"/>			
Dairy	2235	<input type="checkbox"/>	<input type="checkbox"/>	2236	Lbs.	2237	<input type="checkbox"/>	<input type="checkbox"/>	2238	Lbs.	xxxx	<input type="checkbox"/>	<input type="checkbox"/>			

7. In 2016, did you use futures or options markets to hedge any other commodities other than those listed above?

xxxx 1 **Yes - Continue** 3 **No - Go to Question 9**

8. What other commodities were hedged [enter up to 3]?

Commodity	Code (Office Use Only)

9. On how many cropland acres in 2016 did you:

None	Acres
a. Plant a cover crop (e.g., ryegrass, clover) that was not harvested? xxx	<input type="checkbox"/>
b. Harvest two or more crops from the same acres (double crop)? xxx	<input type="checkbox"/>

10. Did you use no-till, strip-till, or other conservation tillage practices in 2016?

xxxx 1 **Yes - Continue** 3 **No - Go to Question 12**

11. In 2016, how many of the (Section A, Item 5) cropland acres were planted using no-till, strip-till, or other conservation practices?

	Corn	Soybeans	Wheat	Cotton	All other crops
No-till	xxxx	xxxx	xxxx	xxxx	xxxx
Strip-till	xxxx	xxxx	xxxx	xxxx	xxxx
Other conservation tillage (exclude no-till and strip-till)	xxxx	xxxx	xxxx	xxxx	xxxx

NURSERY CROPS

12. Did you grow nursery or greenhouse crops for human consumption (e.g. mushrooms, tomatoes, peppers, other vegetables, sprouts of all kinds, etc. Include crops grown hydroponically, under high tunnels, or under glass)?

2239 1 **Yes - Continue** 3 **No - Go to Section C**

13. What percent of the total sales of the nursery and greenhouse products reported in Section B, item 2 did these crops represent? 2240

None	Percent
<input type="checkbox"/>	

14. Were tunnels or high hoops used for nursery crops on your operation in 2016?

2241 1 **Yes** 3 **No**

SECTION C LIVESTOCK INVENTORY, NUMBER SOLD/REMOVED, and CASH SALES

1. Did you or anyone else have any livestock or poultry on this operation in 2016 (regardless of ownership), or did this operation receive any income from livestock, poultry, or livestock products in 2016? (Include your landlord's share & livestock/poultry grown for others on a contract basis. Exclude livestock/poultry grown or fed by someone else on a custom or contractual basis.)

0247

1 Yes - Continue

3 No - Go to Section D

2. Report the total number of livestock, poultry, and livestock products, by type. For income received in 2016, report the total dollars this operation received from cash sales after subtracting marketing expenses. (Exclude contract sales or removals and landlord's share of sales in column 5.)

1 LIVESTOCK	INVENTORY		SALES	
	2 On Dec. 31, 2016, how many [column 1] regardless of ownership were on hand? (Number)	3 On Dec. 31, 2016, how many [column 1] were owned by this operation? (Number)	4 What was the total number of [column 1] sold or removed in 2016? (Number)	5 How much was received in Cash Sales of [column 1] from any year's production in 2016? (Exclude marketing contract sales.) (Dollars)
a. Beef cows (Include beef heifers that have calved. Exclude heifers that have not calved, steers, calves, and bulls.)	0255	0256	0254	1254 \$.00
b. Milk cows, including any dry cows (Exclude any heifers not yet freshened.)	0258	0259	0257	1258 \$.00
c. Other cattle and calves (Include fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)	0252	0253	0251	1251 \$.00
d. Total cattle and calves (Items a + b + c)	0261	0295	0260	1295 \$.00
(i) Of the total (row d, col. 5) dollars, how much was for breeding stock? ^{1/}				0512 \$.00
(ii) Recognized gain/loss on sale of breeding stock. (If a loss was incurred, indicate with a negative sign)				0535 \$.00
e. Total milk sold in 2016 (report in cwt)			0270 Cwt	0510 \$.00
(i) Total certified organic milk sold in 2016 (report in cwt)			xxxx Cwt	xxxx \$.00
f. All hogs and pigs	0263	0296	0262	1296 \$.00
(i) Of the total (row f, col. 5) dollars, how much was for breeding stock? ^{1/}				0509 \$.00
(ii) Recognized gain/loss on sale of breeding stock. (If a loss was incurred, indicate with a negative sign)				0533 \$.00
g. All layers and pullets, including table and hatching	0249	0250	0248	0526 \$.00
(i) All eggs, including hatching eggs (report in dozens)			0266 Doz	0514 \$.00
h. Turkeys	0269	0298	0268	0515 \$.00
i. Broilers	0265	0297	0264	0513 \$.00
j. Other Poultry (Include other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)	0275	0299	0274	0516 \$.00
k. Other animals and other animal products (Include sheep, goats, & their products (wool, mohair, & goat milk); horses, ponies, mules, burros, & donkeys; aquaculture; bees & honey; semen & embryo sales)	0273	1273	0272	0517 \$.00
(i) Of the total (row k, col. 5) dollars, how much was for breeding stock? ^{1/}				0528 \$.00
(ii) Recognized gain/loss on sale of breeding stock. (If a loss was incurred, indicate with a negative sign)				0534 \$.00

^{1/} Report breeding and non-breeding stock as defined on Tax form 1040F and form 4797.



SECTION D		OTHER OPERATIONS GROWING, FEEDING, or RAISING LIVESTOCK FOR THIS OPERATION				
1. Did any OTHER operation(s) grow, feed, or raise livestock or poultry owned by this operation under a contract arrangement in 2016 (you are the contractor)? 0271 <input type="checkbox"/> Yes - Continue 3 <input type="checkbox"/> No - Go to Section E						
1 What livestock or poultry were being raised or fed for this operation? <small>[List type below.]</small>	2 Commodity Code Office Use Only (Code)	3 What was the market value of [type] on hand on contractee operations on Jan. 1, 2016? (Dollars)	4 What was the estimated market value (at placement) of [type] placed under contract DURING 2016? (Dollars)	5 How much was paid to contractees for labor, management, and reimbursement for expenses? (Dollars)	6 How much were the GROSS receipts from [type] sold or removed under this contract? (Dollars)	7 On Dec. 31, 2016 what was the market value of unsold [type] remaining under contract? (Dollars)
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294

SECTION E		MARKETING CONTRACTS									
1. Did this operation have marketing contracts for any commodities delivered ^{1/} in 2016? <i>(A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.)</i> 0300 <input type="checkbox"/> Yes - Continue 3 <input type="checkbox"/> No - Go to Section F											
2. Report the commodities delivered in 2016 through marketing contract(s). List the quantities marketed and the final price received. (Include only the quantity owned by the operation. Exclude money received from contractors as reimbursement for expenses (report this in SECTION I). Exclude landlord shares (report in SECTION A) and marketing charges (report in SECTION I, Item 33).)											
1 What commodities did this operation have MARKETING contracts for in 2016? <small>[Write in commodities]</small>	2 Commodity Code Office Use Only (Code)	3 What quantity of this commodity was delivered through this contract? <i>(Exclude landlord's share.)</i> (Quantity)	4 Unit Code (from list below) (Code)	5 What was (will be) the FINAL PRICE RECEIVED per unit by this operation for this commodity marketed under this contract? (Dollars & Cents)	6 What was the total dollar amount received in 2016 from this contract? (Total Dollars)						
<i>Commodity example</i>	0000	0000	<i>10000</i>	0000	<i>04</i>	0000	<i>3</i>	<i>.</i>	<i>75</i>	0000	<i>37500</i>
	0301	0304		0305	0306			.		0307	
	0316	0319		0320	0321			.		0322	
	0331	0334		0335	0336			.		0337	
	0346	0349		0350	0351			.		0352	
	0361	0364		0365	0366			.		0367	
	0376	0379		0380	0381			.		0382	
	1351	1354		1355	1356			.		1357	
	1366	1369		1370	1371			.		1372	
	1381	1384		1385	1386			.		1387	
	1396	1399		1400	1401			.		1402	
	1411	1414		1415	1416			.		1417	
	1426	1429		1430	1431			.		1432	

If more space is needed, please use a separate sheet of paper.
^{1/} "Delivered" includes commodities for which partial payment was made even if not physically delivered by December 31, 2016.

Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound	01	Bin	05	Dozen	09	Barrel	20
CWT.	02	Box	06	Flat	10	Acre	22
Ton	03	Bale	07	Head / Bird	11	Animal Space	39
Bushels	04	Carton	08	Plant / Pot	13	Kilogram	40

SECTION F PRODUCTION CONTRACTS & CUSTOM FED LIVESTOCK

1. During 2016, were you a production contract grower for a processor or contractor for whom you grew a crop, raised livestock or poultry, or custom fed any livestock that you **did not own**? A production contract is an agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry.

0400 ¹ **Yes - Continue** ³ **No - Go to Section G**

2. Report in the table below the commodities with production contracts in 2016. Also list the quantities removed under these contracts and the final fee received. (**Exclude** money received to pay for production expenses. Expense reimbursements should be reported in SECTION I.)

1 What commodities did this operation have PRODUCTION contracts for in 2016? [Write in commodities]	2 Commodity Code Office Use Only (Code)	3 Total quantity moved from this operation under contract in 2016? (Exclude landlord's share.) (Quantity)	4 Unit Code (from list below) (Code)	5 What was (will be) the FINAL FEE RECEIVED per unit by this operation for producing this commodity under this contract? (Dollars & Cents)	6 What were the TOTAL FEES RECEIVED in 2016 under contract? ^{1/} (Total Dollars)
<i>Commodity example</i>	0000	0000	5000	0000 11 0000 15 . 25	0000 76250
	0401	0404		0405 0406 .	0407
	0416	0419		0420 0421 .	0422
	0431	0434		0435 0436 .	0437
	0446	0449		0450 0451 .	0452
	1441	1444		1445 1446 .	1447
	1456	1459		1460 1461 .	1462
	1471	1474		1475 1476 .	1477
	1486	1489		1490 1491 .	1492

If more space is needed, please use a separate sheet of paper.

^{1/} Income received for commodities produced under contract in previous years should be recorded in Section G, Items 1a and 1a(i).

Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound.	01	Bin	05	Dozen.	09	Barrel.	20
CWT.	02	Box	06	Flat	10	Acre.	22
Ton	03	Bale	07	Head / Bird	11	Animal Space	39
Bushels.	04	Carton.	08	Plant / Pot	13	Kilogram.	40

SECTION G ACCOUNTS RECEIVABLE & DEFERRED PAYMENTS

1. For each item below, report income received or the amount owed to the operation on the dates specified. **Exclude** crops in storage and not yet sold. (**Include** cash sales, marketing contract sales, and production contract removals.)

[NOTE: Crops in storage and not sold as of the reference date should be reported in Section J, Item 3a.]

	None	Dollars
a. On January 1, 2016, what was the total dollar amount owed to this operation for all commodities produced and sold (<i>cash or contract</i>) before January 1, 2016? . . . 0885	<input type="checkbox"/>	\$.00
(i) How much did this operation receive from Item 1a during 2016? 0875	<input type="checkbox"/>	\$.00
b. What was the total dollar amount owed to this operation on December 31, 2016, for all commodities produced, sold (<i>cash or contract</i>), delivered, or removed under contract in 2016 and earlier years? 0886	<input type="checkbox"/>	\$.00

SECTION H GOVERNMENT PAYMENTS & OTHER FARM RELATED INCOME

1. In 2016, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?

0560 1 **Yes - Continue** 3 **No - Go to Item 2**

a. In 2016, how much was received for all commodities placed under CCC loans? <i>(Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, wool, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sugar, sunflower seed, and wheat.)</i> . . . 0518	None <input type="checkbox"/>	Dollars	\$		.00
b. In 2016, what was the amount spent to repay all CCC loans? <i>(Exclude storage and service fees.)</i> 0519	<input type="checkbox"/>	Dollars	\$		.00

[NOTE: If any of the crops or livestock products redeemed from the CCC were sold in 2016, verify that these sales are recorded in Marketing Contracts (SECTION E, Item 2) or in Cash Sales (SECTIONS B and C). If the redeemed crops or livestock products were NOT sold in 2016, their value should be reported in SECTION J, Item 3a or Item 3c.]

2. In 2016, did this operation receive Federal, State or local farm program payments?
(Include government payments received through a cooperative. Exclude CCC loan payments.)

0563 1 **Yes - Continue** 3 **No - Go to Item 3**

a. In 2016, how much was received in Loan Deficiency Payments (LDPs), and Marketing Loan Gains (MLGs)? <i>(Include government payments received through a cooperative.)</i> 0529	None <input type="checkbox"/>	Dollars	\$		.00
b. In 2016, how many acres were enrolled and how much was received from each of the following programs?					
	None <input type="checkbox"/>	Acres		Dollars	
(i) Conservation Reserve Program (CRP) 0565	<input type="checkbox"/>		0538	\$	.00
(ii) Environmental Quality Incentives Program (EQIP) 0543	<input type="checkbox"/>		0540	\$	.00
(iii) Conservation Stewardship Program (CSP) 0567	<input type="checkbox"/>		0566	\$	.00
(iv) All other U.S. federal conservation programs. . . 0544	<input type="checkbox"/>		0541	\$	.00

c. In 2016, how much was received...

(i) For agricultural disaster payments? <i>(Include all disaster assistance programs such as Livestock forage Disaster Program (LFP), market loss assistance programs, Reimbursement Transportation Cost Payment Program (RTCP) and Trade Adjustment Assistance for Farmers (TAAF). Exclude Federal crop insurance and other indemnity payments, Margin Protection Program - Dairy.)</i> 0537	None <input type="checkbox"/>	Dollars	\$		.00
(ii) Under the Price Loss Coverage (PLC) program? <i>(Include government payments received through a cooperative.)</i> 0464	<input type="checkbox"/>	Dollars	\$		.00
(iii) Under the Agricultural Risk Coverage (ARC) program? <i>(Include government payments received through a cooperative.)</i> xxxx	<input type="checkbox"/>	Dollars	\$		.00
(iv) Under the Margin Protection Program for Dairy (MPP - Dairy)? 0467	<input type="checkbox"/>	Dollars	\$		.00
(v) For all other Federal, State, or local program payments? <i>(Include payments received only from governmental entities and not from private sector organizations or individuals. Include any U.S. government miscellaneous or supplemental payments received in 2016 and not included above. Exclude Federal crop insurance payments and other indemnity payments, and payments received in 2016 from selling an easement.)</i> 0545	<input type="checkbox"/>	Dollars	\$		.00

OTHER FARM RELATED INCOME

3. In 2016, what was the total income received by you (the operator) and all partners for:

	None	Dollars
a. custom work, machine hire, and other agricultural services provided by this operation for farmers and others? (Exclude if this is a separate business.) 0546	<input type="checkbox"/>	\$.00
b. grazing of livestock? (Include payments for livestock pastured on a per-head basis, per-month basis, AUM basis, etc. Exclude contract arrangements previously reported.) . . . 0547	<input type="checkbox"/>	\$.00
c. sales of all forest products? (Include firewood, timber, etc. Exclude maple syrup and Christmas trees.) 0549	<input type="checkbox"/>	\$.00
d. sales of farm machinery and vehicles? (Include farm share only) 0550	<input type="checkbox"/>	\$.00
e. all insurance indemnity payments? (Include indemnity payments for all federal and other crop and livestock insurance, casualty insurance, hail insurance, vehicles and equipment and blanket insurance policies. Include indemnities received on the operator's dwelling, if owned by the operation) xxx	<input type="checkbox"/>	\$.00
(i) Of the (item 3e) dollars, how much was received for Federal crop and livestock insurance? 0552	<input type="checkbox"/>	\$.00
f. cooperative patronage dividends and refunds? 0554	<input type="checkbox"/>	\$.00
g. income from royalties or leases associated with energy production (e.g. natural gas, oil, and wind turbines)? 0555	<input type="checkbox"/>	\$.00
h. proceeds from sales of farmland and other farm real estate owned by this operation only? 0558	<input type="checkbox"/>	\$.00
(i) What was the recognized gain/loss on the (item 3h) sales of farmland and other farm real estate? (<i>If a loss was incurred, please indicate with a negative sign.</i>) . . . 0559	<input type="checkbox"/>	\$.00

(ii) How many acres were sold? 0561

Acres

	None	Dollars
i. all other farm related sources of income? (Include : allotment or quota leases, animal boarding, sales of poultry litter and manure, income from recreational activities such as hunting, fishing, tourism, etc., State fuel tax refunds, tax refunds, real estate tax rebates for land preservation; refunds of marketing expenses; renting or leasing of livestock or machinery; sales of value-added goods such as cheese, cider, jams, etc. if these are not part of a separate business. Hedging profits and losses and if a loss was incurred, please indicate with a negative sign.) 0556	<input type="checkbox"/>	\$.00

4. In 2016, did the largest portion of this operation's total gross value of sales come from crops or livestock? (*If the operation had no sales in 2016, choose crops if the value of cropland on the operation exceeds the value of any livestock on the operation in 2016. Otherwise, choose livestock.*)

0562 1 CROP 2 LIVESTOCK

SECTION I OPERATING & CAPITAL EXPENDITURES

Report total production expenses paid by this operation in 2016. (**Include** only expenses related to this operation. **Exclude** expenses NOT related to this farm/ranch; expenses of performing custom work FOR others, if this is a separate business; and expenses on land rented to others.)

In 2016, how much was spent for (item) by [column] –
OPERATING EXPENSES in 2016

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
1. seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? (Include technology or other fees, seed treatments, and seed cleaning cost. Exclude items purchased for resale without additional growth.)	<input type="checkbox"/>	0600	0601	0602
2. nutrients, fertilizer, lime, and soil conditioners? (Include cost of custom application and organic materials. Exclude potting mixes, vermiculite, and sterilized soil.)	<input type="checkbox"/>	0606	0607	0608
3. biocontrols and agricultural chemicals for crops, livestock, poultry, and general farm use? (Include biological pest controls and custom application costs.)	<input type="checkbox"/>	0612	0613	0614
a. Of the (Item 3) dollars, how much was only for custom application? (Include cost of chemicals used for custom application.)	<input type="checkbox"/>	0618	0619	0620
4. livestock purchases of –		0621	0622	0623
a. breeding stock for beef cattle, dairy cattle, hogs and sheep?	<input type="checkbox"/>	0624	0625	0626
b. other cattle, calves, hogs and pigs? [Report other sheep in Item 4d.]	<input type="checkbox"/>	0627	0628	0629
c. chickens and turkeys? [Report ducks and game birds in Item 4d.]	<input type="checkbox"/>	0630	0631	0632
d. other livestock and poultry, including other sheep, lambs, bees, brooder fish, fingerlings, goats, etc.?	<input type="checkbox"/>	0633	0634	0635
5. leasing of livestock? (Include bees, bulls, dairy cattle, etc.)	<input type="checkbox"/>	0636	0637	0638
6. purchased feed for livestock and poultry? (Include grain, hay, silage, mixed feeds, concentrates, etc.)	<input type="checkbox"/>	0639	0640	0641
7. bedding and litter for livestock?	<input type="checkbox"/>			
8. medical supplies, veterinary and custom services for livestock? (Exclude manure disposal. Include artificial insemination (AI), branding, breeding fees, caponizing, castrating, custom feed processing, hormone injections, performance testing, pregnancy testing, seining, sheep shearing, etc.)	<input type="checkbox"/>	0642	0643	0644



In 2016, how much was spent for (item) by [column] –		OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
None		0663	0664	0665
9. purchases for the farm business of –				
a. all fuels, oils and lubricants? (total of 9a(i) through 9a(vi) must equal Item 9a)	<input type="checkbox"/>	0645	0646	0647
(i) diesel fuel? (Include biodiesel.)	<input type="checkbox"/>	0648	0649	0650
(ii) gasoline and gasohol? (Include ethanol blends.)	<input type="checkbox"/>	0651	0652	0653
(iii) natural gas?	<input type="checkbox"/>	0654	0655	0656
(iv) LP gas (propane, butane)?	<input type="checkbox"/>	0657	0658	0659
(v) oils and lubricants? (Include grease, hydraulic fluids, motor oils, transmission fluids, etc.)	<input type="checkbox"/>	0660	0661	0662
(vi) all other fuel? (Include coal, fuel oil, kerosene, wood, etc.)	<input type="checkbox"/>	0675	0676	0677
10. electricity for the farm business?	<input type="checkbox"/>	0696	0697	0698
11. purchased water for irrigation? (Include irrigation assessments and fees.)	<input type="checkbox"/>	0872	0873	0874
12. all other utilities, such as the farm share of telephone service, water purchased other than for irrigation, and Internet access?	<input type="checkbox"/>	0702	0703	0704
13. farm supplies, marketing containers, hand tools and farm shop power equipment? (Include expenses for temporary fencing. Exclude expenses for bedding/litter and permanent fencing.)	<input type="checkbox"/>	0708	0709	0710
14. repairs, parts and accessories for motor vehicles, machinery and farm equipment? (Include repairs to drying equipment, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders. Exclude irrigation equipment and pump repairs.)	<input type="checkbox"/>	0714	0715	0716
15. maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? (Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs and facilities. Exclude any new construction or remodeling.)	<input type="checkbox"/>	0726		
16. maintenance and repair of the operator's house if it was owned by the operation? ("Owned by the operation" means the house is — • recorded as an asset in farm record books, or • deeded as part of the farm.)	<input type="checkbox"/>	0729	0730	0731
17. insurance for the farm business? (Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance (reported in SECTION I, Item 26 or SECTION N, Item 2e(i) and other payroll insurance items.)	<input type="checkbox"/>	0732	0733	0734
a. Of the (Item 17) dollars how much was for Federal crop insurance?	<input type="checkbox"/>			

In 2016, how much was spent for (item) by [column] –		OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
18. interest and fees paid on debts —	None	0738	0739	
a. secured by real estate? (<i>Include interest paid on the operator's dwelling, if owned by the operation.</i>)	<input type="checkbox"/>			
b. not secured by real estate? (<i>Include service fees on CCC loan redemptions.</i>)	<input type="checkbox"/>	0741	0742	
19. property taxes paid on —		0744	0745	0746
a. real estate (land and buildings)? (<i>Include real estate taxes on the operator's dwelling, if owned by the operation.</i>)	<input type="checkbox"/>			
b. livestock, machinery, and other farm production items?	<input type="checkbox"/>	0747	0748	0749
20. renting or leasing of tractors, vehicles, equipment or storage structures? (<i>Include storage bins, farm machinery, cars, trucks, irrigation equipment and other equipment. Exclude custom hire.</i>)	<input type="checkbox"/>	0750	0751	
21. vehicle registration and licensing fees?	<input type="checkbox"/>	0753	0754	
22. depreciation expense claimed by this operation in 2016 for all capital assets? (<i>If partnership, include amounts claimed by all partners in this operation. Estimate from 2015 if necessary.</i>)	<input type="checkbox"/>	0756		
a. Of the (Item 22) dollars how much was claimed for breeding livestock?	<input type="checkbox"/>	0757		

The following table applies to items 23 and 24

Include	Exclude
<ul style="list-style-type: none"> • Cash wages • Incentives and bonuses • Payments to corporate officers and family members, including yourself and other operators if they received a wage 	<ul style="list-style-type: none"> • Draws by individual operators and partners • Wages paid for custom labor or contract work • Payments to pensions or retirement plans • Social Security on owner/operator
	<ul style="list-style-type: none"> Employer's share of: <ul style="list-style-type: none"> • Social Security and unemployment taxes • Health and life insurance • Worker's compensation

23. CASH WAGES paid to hired farm and ranch labor?	<input type="checkbox"/>	0758	0759	0760
24. Of the (Item 23) dollars, how much salary or wage was paid to — (total 24a + 24b + 24c + 24d + 24e must equal Item 23)		0764	0765	0766
a. you (the principal operator)?	<input type="checkbox"/>			
b. your (the principal operator's) spouse? (<i>Even if your spouse is an operator, include his/her wages here.</i>)	<input type="checkbox"/>	0767	0768	0769
c. other members of your (the operator's) household? (<i>Even if your other household members are operators, include their wages here.</i>)	<input type="checkbox"/>	0574	0575	0576
d. other operators (outside the operator's household)? (<i>Those persons responsible for the day-to-day management decisions for this operation.</i>)	<input type="checkbox"/>	0770	0771	0772
e. all other paid farm and ranch labor?	<input type="checkbox"/>	0773	0774	0775
25. payroll taxes for hired labor? (<i>Include employer's share of Social Security and unemployment taxes. Include any amounts the farm paid for farm workers that are part of your (the operator's) household.</i>)	<input type="checkbox"/>	0705	0706	0707
a. What percent of the (Item 25) dollars was for household members?	<input type="checkbox"/>	Percent		
		0788		



In 2016, how much was spent for (item) by [column] –		OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
26. benefits for hired labor? (<i>Include employer's share of health insurance, pension or retirement plans, Worker's Compensation, etc. Include any amounts the farm paid for farm workers that are part of your (the operator's) household.</i>)	None <input type="checkbox"/>	0915	0916	0917
		<input type="text"/>	<input type="text"/>	<input type="text"/>
		Percent		
		0790		
a. What percent of the (Item 26) dollars was for household members?	<input type="checkbox"/>	<input type="text"/>		
27. contract labor? (<i>Include expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. Exclude contract work for building construction, repairs, or farm improvements, and payments to other operations that fedraised livestock under contract FOR this operation.</i>)	<input type="checkbox"/>	0782	0783	0784
		<input type="text"/>	<input type="text"/>	<input type="text"/>
28. custom work such as — (<i>Custom work is work performed by machines & labor hired as a unit.</i>)		0776	0777	0778
a. hauling? (<i>Include all custom grain, livestock, milk, manure, and other custom hauling.</i>)	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
		0791	0792	0793
b. all other custom work done on this operation? (<i>Report custom livestock services in Item 8.</i>)	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
29. The cash value of all commodities and NON-CASH PAYMENTS for farm work provided to:				
a. workers who were members of your (<i>the operator's</i>) household? (<i>Include value of a percentage of crops, calves, etc. Exclude operator payments or draws.</i>)	<input type="checkbox"/>	0797		
		<input type="text"/>		
b. workers who were NOT members of your (<i>the operator's</i>) household? (<i>Include feed, fuel, housing, meals, utilities, vehicles for personal use, etc. Exclude home gardens, unless expenses were recorded previously. Exclude partner payments or draws.</i>)	<input type="checkbox"/>	0798		
		<input type="text"/>		
30. The market value of commodities produced and used on this operation for home consumption? (<i>Exclude any commodities provided as payment to household members for farm work reported in Item 29a.</i>)	<input type="checkbox"/>	0799		
		<input type="text"/>		
		Percent		
		0800		
a. What percent of the (Item 30) dollars was for livestock and livestock products?	<input type="checkbox"/>	<input type="text"/>		
		Dollars		
		0801		
31. professional or farm management services such as record keeping, accounting, tax and business planning, farm product advice, conservation practices, etc.?	<input type="checkbox"/>	<input type="text"/>		
		xxxx	xxxx	xxxx
32. Participation fees and any buy-up coverage for FSA's Margin Protection Program for Dairy?	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
		0804	0805	0806
33. general business expenses?	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Specify General Business Expenses & Amounts:		<input type="text"/>		
34. Marketing and storage expenses incurred by this operation? (<i>Include check-off, commissions, storage, inspection, ginning, etc. Include marketing expenses for contract sales.</i>)	<input type="checkbox"/>	0868	0869	0870
		<input type="text"/>	<input type="text"/>	<input type="text"/>

In 2016, how much was spent for (item) by [column] – CAPITAL EXPENSES in 2016

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
35. improvements on land such as land preparation, permanent irrigation improvements, well drilling, ponds, drainage, roads ditching, tiling, feedlots, trench silos, lagoons, new fences, etc.? <i>(Exclude moveable equipment.)</i>	<input type="checkbox"/>	0807	0808	0809
36. new construction and remodeling of dwellings <i>(excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.?</i> <i>(Exclude repairs and maintenance.)</i>	<input type="checkbox"/>	0810	0811	0812
37. new construction or remodeling of the operator's dwelling, if owned by the operation?	<input type="checkbox"/>	0813		

Report the **TOTAL NET COST** (after deducting the value of trade-ins, rebates & discounts) of the following items purchased in 2016 for the farm/ranch:

	None	Percent for farm/ranch use	Dollars
38. Cars – <i>(Include new and used.)</i>	<input type="checkbox"/>	0817	0816
39. Trucks – <i>(Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses.)</i>	<input type="checkbox"/>	0819	0818
40. Tractors – <i>(Include new and used.)</i>	<input type="checkbox"/>		0820
41. Self-propelled equipment – <i>(Include implements and self-propelled equipment for livestock, dairy, or poultry production. Exclude tractors.)</i>	<input type="checkbox"/>		0821
42. Other farm machinery, non-self-propelled farm equipment, pumps, and capital equipment for crop or livestock production. <i>(Include farm share only.)</i>	<input type="checkbox"/>		0822
43. Office equipment, furniture, and computers that were placed on a depreciation schedule.	<input type="checkbox"/>		0823
44. Farmland and other farm real estate for expanding this operation.	<input type="checkbox"/>	None Acres	Dollars
		0802	0803
45. All other capital expenditures. <i>(Include ATVs, and all other capital expenditures that were placed on a depreciation schedule.)</i>	<input type="checkbox"/>		Dollars
			0824

Specify Other Capital Expenditures & Amounts:

	None	OPERATOR(S) and PARTNER(S) (Dollars)	LANDLORD(S) (Dollars)	CONTRACTOR(S) (Dollars)
46. What other expenses did this operation have in 2016 that have not been recorded? <i>(Include potting soil.)</i> . . .	<input type="checkbox"/>	0825	0826	0827

Specify Other Expenses & Amounts:

SECTION J FARM ASSETS

1. What was the MARKET VALUE of the following assets OWNED by this operation on December 31, 2016: *(Include owned assets on rented land.)*

	None	Dollars
a. farm operator's dwelling, if owned by the operation? <i>(Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.)</i> 0850	<input type="checkbox"/>	
b. all other dwellings? 0851	<input type="checkbox"/>	
c. all other farm buildings and structures? <i>(Include barns, cribs, grain bins, greenhouses, silos, storage sheds, fences, corrals, etc.)</i> 0852	<input type="checkbox"/>	
d. orchard trees and vines, nursery trees, and trees grown for woody crops? 0853	<input type="checkbox"/>	
e. oil, gas, and mineral rights. 7101	<input type="checkbox"/>	
f. land? <i>(Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.)</i> 0854	<input type="checkbox"/>	

2. What was the ESTIMATED MARKET VALUE of the following on December 31, 2016:

a. trucks and cars owned by the operation? <i>(Include farm share only)</i> 0882	<input type="checkbox"/>	
b. tractors, machinery, tools, equipment and implements owned by the operation? 0883	<input type="checkbox"/>	
c. stock in farm cooperatives and the Farm Credit System? 0884	<input type="checkbox"/>	

For each item below, report the MARKET VALUE(S) of the assets owned by the operation on the dates specified.

3. What was the ESTIMATED MARKET VALUE for the farm share of [item] on —

	None	Beginning of Year	End of Year
		JAN. 1, 2016? (Dollars)	DEC. 31, 2016? (Dollars)
a. crops owned and stored on or off this operation? <i>(Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay, silage, and nursery and greenhouse products not in the ground. Exclude trees and vines and crops under CCC loans.)</i>	<input type="checkbox"/>	0888	0889
b. breeding livestock owned by and located on or off this operation? <i>(Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section D).)</i>	<input type="checkbox"/>	0863	0864
c. non-breeding livestock owned by and located on or off this operation? <i>(Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for non-breeding purposes. Include livestock products such as honey, mohair, and wool. Exclude livestock being produced under contract on another operation (reported in Section D).)</i>	<input type="checkbox"/>	0876	0877
d. production inputs owned by this operation, such as processed feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies?	<input type="checkbox"/>	0878	0879
e. production inputs already used by this operation for cover crops or crops planted but not yet mature for harvest (also known as <i>sunk costs</i>), or the value of inputs used for production contracts that have yet to be delivered?	<input type="checkbox"/>	0880	0881

LIQUID ASSETS

4. What was the ESTIMATED MARKET VALUE of all other farm assets **not previously listed** on December 31, 2016? *(Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, insurance indemnity payments due, balance of land contract sales, and any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s).)* 0887

None	DEC. 31, 2016 (Dollars)
<input type="checkbox"/>	



SECTION K FARM DEBT

1. Was debt used in funding the operation of this farm/ranch in 2016, including any loans obtained in earlier years? **(Include seasonal production and other loans taken and repaid during 2016.)**

1080 **Yes - Continue** 3 **No - Go to Section L**

2. What was the total amount repaid on farm business loans taken out in 2016? **(Record any outstanding balances of loans taken out in 2016 in Item 3.) (Include only seasonal production and other short term farm loans.)** 0890

None	Dollars
\$	.00

3. To estimate the financial position of farms correctly and their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2016, including any line of credit. **(Include farm/ranch loans, debt on the operator's house if owned by the operation, and multi-purpose loans used for both farm and non-farm purposes. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.)**

1 Who is the lender? [From Lender Codes Below.] (Code)	2 What was the balance owed on January 1, 2016 including outstanding principal plus unpaid interest? (Dollars)	3 What was the balance owed on Dec. 31, 2016 including outstanding principal plus unpaid interest? (Dollars)	4 What was the interest rate on Dec. 31, 2016? [Report in hundredths of a percent. Example: 9% = 09.00] (Percent)	5 What is the type of loan? [From Loan Type Codes Below.] (Code)	6 What year was it obtained? [For refinanced loans, report year refinanced] (Year) (YYYY)	7 What is the original term of the loan? (Number of Years)	8 What percent is for operating expenses, capital expenditures, or other expenses of the farm operation? (Percent)	9 What is the primary farm purpose of this loan? [From Loan Purpose Codes Below.] (Code)
1001	xxxx	1002	1003	1004	1005	1008	1006	1007
1010	xxxx	1011	1012	1013	1014	1017	1015	1016
1019	xxxx	1020	1021	1022	1023	1026	1024	1025
1028	xxxx	1029	1030	1031	1032	1035	1033	1034
1037	xxxx	1038	1039	1040	1041	1044	1042	1043

If more space is needed, please use a separate sheet of paper.

Lender Codes (Column 1)		Lender Codes (Column 1) (continued)		Loan Purpose Codes (Column 8)	
Lender	Code	Lender	Code	Purpose	Code
FARM CREDIT SYSTEM	1	Any other individuals	14	Purchased real estate (land & its attachments) . . . 1	
USDA Farm Service Agency (FSA)	2	Any other lenders	15	> farm and home improvements	
Small Business Administration (SBA)	3	Credit cards	16	> building construction	
State & county government lending agencies	4	Farmer Mac	17	> construction of livestock and poultry facilities	
Savings and loan associations, residential mortgage lenders	5	Credit Union	18	> grove development and rehabilitation	
Commercial banks	6	Other debts (such as unpaid bills, etc.)	19	Purchase feeder livestock	2
Life insurance companies	7			Purchase other livestock	3
Implement dealers and financing corporations	8			Other current operating expenses	4
Input suppliers	9			> current crop production	
Co-ops and other merchants	10			> care and feeding livestock including poultry	
Contractor	11			> labor, feed, seed, fertilizer, grove caretaking, repair and maintenance	
Individuals from whom any land in this operation was bought under a mortgage or deed of trust	12			Farm machinery and equipment	5
Individuals from whom any land in this operation was bought under a land purchase contract	13			Debt consolidation	6
				Other	7

4. If you had farm loans in addition to the five recorded above, what is the total amount of debt from these loans owed on December 31, 2016? **(Include farm/ranch loans and debt on the operator's house if it is owned by the operation. Exclude any loans exclusively for non-farm purposes that are secured by assets of the farm/ranch.)** 1047

None	Dollars
\$	.00

5. How much of the total debt owed on December 31, 2016 (reported in items 3 and 4 above), was for the operator's dwelling? **(If the operator's dwelling is owned by the operation debt should be included here and above. Exclude operator's dwelling if not owned by the operation.)** 1057

\$.00
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0999
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SECTION L FARM LABOR AND MANAGEMENT

1. In 2016, did your household and extended family own more than 50% of this farming operation?

Select yes if more than 50% of the assets of this operation are owned by you (the principal operator), members of your household, and/or other persons related to you by blood, marriage, or adoption, including relatives not residing in your household. Consider only farm or ranch assets owned – not rented or leased – by this operation, and **exclude** the assets held by non-family landlords and contractors.

1249 1 **Yes** 3 **No**

Number

2. In 2016, how many owners of this operation were there? (**Exclude** landlords, contractors, and lending institutions holding farm debt. **Include** yourself if you have an ownership interest.) 1246

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a. What percent of the ownership interest did you (the operator) and your household hold? (**Exclude** relatives not living in your household.) 1248

Percent

3. In 2016, what was this operation's legal status for tax purposes?

1240 1 Family or individual operation (**Exclude** partnerships and corporations.)

2 Legal partnership operation (**Include** family partnerships.)

➔ a. Is this partnership registered under State law? 1204 1 **Yes** 3 **No**

Number

➔ b. How many partners are there in this operation? 1232

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3 C-Corporation

4 S-Corporation

5 Other (**Include** estates, trusts, cooperatives, grazing associations, etc.)

4. Was this operation organized as a Limited Liability Company (LLC) under State law? . 1202 1 **Yes** 3 **No**

5. In 2016, did any households, other than your (the principal operator's) household, share in the net farm income of this business? (*Sharing can occur by receiving a share of profits/losses or, if incorporated, receiving corporate dividends.*)

1225 1 **Yes - Continue** 3 **No - Go to Item 6**

Number

a. How many other households shared in the net income of the farm business? 0976

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6. Is this operation a C-Corporation or an LLC that chose to file as a C-Corporation in 2016?

1226 1 **Yes - Continue** 3 **No - Go to Item 6b**

a. How much did you (the principal operator) and your household receive in corporate dividends from this farming operation in 2016? (*If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.*) [Skip 6b and proceed to item 7.] 0975

Dollars
\$ <input type="text"/> .00

b. What percent of net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation in 2016? (*If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.*) 0974

Percent

7. In 2016, how many operators (individuals) were involved in the day-to-day decisions for this operation? (**Enter** the number of operators, including the operator named on the front of this form, and family members if they are also operators. **Exclude** family members unless they make day-to-day decisions for the operation. **Exclude** hired workers unless they are a hired manager.) 1200

Number

8. Did you (the principal operator) have a spouse at any point during 2016?

1205 1 **Yes - Continue** 3 **No - Go to Item 10**

9. Did your spouse make day-to-day decisions for this farm/ranch at any point during 2016? (*If yes, the principal operator's spouse should be included in Item 7 above.*) 1209 1 **Yes** 3 **No**

10. Answer the following questions for up to three primary operators of this operation as of **December 31, 2016**.
 (If one of the operators is the principal operator's spouse **and** makes day-to-day decisions, record his/her information under operator 2.)

	Principal Operator	Operator 2	Operator 3
a. Full name of operator.			
b. Sex of operator?	1243 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1263 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1283 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female
c. What was the Operator's age on December 31, 2016?	1242 <input type="text"/> Age	1262 <input type="text"/> Age	1282 <input type="text"/> Age
d. In what year did the operator begin to operate ANY farm?	1241 <input type="text"/>	1261 <input type="text"/>	1281 <input type="text"/>

11. On average, for each of the three-month periods during 2016, about how many hours per week (work and management time) did —

a. you (the principal operator) work for this farm/ranch? (Include both paid and unpaid hours)

None	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
	0828	0829	0830	0831
	0480	0481	0482	0483

(i) of the hours in (a), how many were unpaid?

b. your spouse (the principal operator's) work for this farm/ranch? (Even if your spouse is an operator, include his/her hours here. Include both paid and unpaid hours)

	0832	0833	0834	0835
	0580	0581	0582	0583

(i) of the hours in (b), how many were unpaid?

c. all other operators and household members work for this farm/ranch? (Exclude the principal operator and spouse. Include both paid and unpaid hours)

	0836	0837	0838	0839
	1061	1062	1063	1064

(i) of the hours in (c), how many were unpaid?

d. all other unpaid workers not previously reported work for this farm/ranch? (Exclude custom hire and contract labor.)

	0840	0841	0842	0843
--	------	------	------	------

e. all other paid workers not previously reported work for this farm/ranch? (Exclude custom hire and contract labor.)

	0859	0860	0861	0862
--	------	------	------	------

(Example: If the operation had 2 hired farm workers who were not household members who each averaged 40 paid hours per week during Jan-Mar, report 80 for column 1 of Item 11e.)

12. Report the following counts of paid wage and salary workers (excluding operators, custom hire, and contract labor) for each of the three-month periods.

a. Average number of full-time workers employed during each three-month period. Full-time workers are defined as those who averaged 30 hours a week or more over a given three-month period

None	1 Jan - Mar NUMBER OF WORKERS	2 April - June NUMBER OF WORKERS	3 July - Sept NUMBER OF WORKERS	4 Oct - Dec NUMBER OF WORKERS
	1083	1084	1085	1086

b. Average number of full-time-equivalents worked by part-time workers. Part-time workers are defined as those who averaged less than 30 hours per week over a given three-month period. To calculate full-time-equivalents, sum the total hours worked by part-time workers over each three-month period and divide by 360

	1087	1088	1089	1090
--	------	------	------	------

(Example: A farm employed 4 full-time workers (who were not operators, custom hire, or contract labor) in each month during January - March. In addition, they employed 2 part-time workers, who averaged 20 hours per week over the three-month period, for a total of 480 hours of part-time employment (2 workers X 20 hours per week X 4 weeks per month X 3 months = 480). Report "4" for 12(a), Column 1, and "1.33" for 12(b) Column 1.

13. Over the past year, how many hours per week did each of the following people spend working outside of this farm or ranch? (**Include** time spent working for a wage or salary, or for a non-farm business. **Exclude** time spent working at another farm/ranch and time spent commuting.) —

None	Jan - Mar	April - June	July - Sept	Oct - Dec
	Hours / Week	Hours / Week	Hours / Week	Hours / Week
	0488	0489	0490	0491
a. You (the principal operator)	<input type="checkbox"/>			
	0588	0589	0590	0591
b. Your spouse (the principal operator's spouse)	<input type="checkbox"/>			
	1069	1070	1071	1072
c. All other members of the household	<input type="checkbox"/>			

(Example: If two adult children live in the household and work off-farm, one for 40 hours/week and one for 20 hours/week, report 60 hours/week total.)

DIRECT SALES

14. During 2016, did you produce, raise, or grow any commodities for human consumption that this operation sold directly to

- a. Individual consumers? (**Include** sales from roadside stands, farmers markets; pick your own, door to door, Community Supported Agriculture (CSAs). **Exclude** non-edible products such as Christmas trees and flowers, nursery products, craft items, and processed products such as jellies, sausages, and hams.) 1151 1 Yes 3 No
- b. Retail outlets and regional distributors that sold directly to individual consumers? (**Include** restaurants, grocers, food hubs, and other local food aggregators.) 1152 1 Yes 3 No
- c. Institutions such as schools and hospitals that provide dining services to consumers? 1153 1 Yes 3 No

[If you answered YES to 14a, 14b, or 14c, continue; otherwise go to Section M.]

15. In 2016, how much was received for the cash market, open market, or marketing contract sales of [column] sold: (**Exclude** non-edible products such as Christmas trees and flowers, craft items, and processed products such as jellies, sausages, and hams. **Exclude** commodities produced under production contracts).

	Crop Products and Commodities (Dollars)	Livestock Products and Livestock Commodities (Dollars)
	1154	1159
a. directly to consumers at farmers markets?	<input type="text"/>	<input type="text"/>
	1155	1160
b. directly to individual consumers from on-farm stores, u-pick, road-side stands, Community Supported Agriculture (CSAs)?	<input type="text"/>	<input type="text"/>
	1156	1161
c. to local retail outlets such as a restaurant or grocery store that sold directly to individual consumers?	<input type="text"/>	<input type="text"/>
	1157	1162
d. to a regional distributor such as a food hub or an internet aggregator that sold directly to individual consumers?	<input type="text"/>	<input type="text"/>
	1158	1163
e. to a local institutional outlet such as a school, hospital, or other business that provided dining services to consumers?	<input type="text"/>	<input type="text"/>

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SECTION M FARM OPERATOR & HOUSEHOLD CHARACTERISTICS

[NOTE: Please answer the following questions for yourself (the principal operator) and your spouse, if you reported one in Section L, Item 8.

	Principal Operator	Spouse
1. Are you or your spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?	1219 Spanish, Hispanic, or Latino origin 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1220 Spanish, Hispanic, or Latino origin 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No
2. What is your and your spouse's race?	<p>Mark one or more.</p> 1223 <input type="checkbox"/> White 1217 <input type="checkbox"/> Black or African American 1213 <input type="checkbox"/> American Indian or Alaska Native. Specify tribe: <input type="text"/> 1215 <input type="checkbox"/> Asian 1221 <input type="checkbox"/> Native Hawaiian or Other Pacific Islander	<p>Mark one or more.</p> 1224 <input type="checkbox"/> White 1218 <input type="checkbox"/> Black or African American 1214 <input type="checkbox"/> American Indian or Alaska Native. Specify tribe: <input type="text"/> 1216 <input type="checkbox"/> Asian 1222 <input type="checkbox"/> Native Hawaiian or Other Pacific Islander
3. What is the highest level of formal education you and your spouse have achieved?	<p>Mark one answer only.</p> 1257 1 <input type="checkbox"/> Less than high school diploma 2 <input type="checkbox"/> High school 3 <input type="checkbox"/> Some college (<i>Include associates degree</i>) 4 <input type="checkbox"/> 4-year college graduate and beyond	<p>Mark one answer only.</p> 1260 1 <input type="checkbox"/> Less than high school diploma 2 <input type="checkbox"/> High school 3 <input type="checkbox"/> Some college (<i>Include associates degree</i>) 4 <input type="checkbox"/> 4-year college graduate and beyond
4. At which occupation did you and your spouse spend the majority (50 percent or more) of your work time in 2016?	<p>Mark one answer only.</p> 1207 1 <input type="checkbox"/> Farm or ranch work. 2 <input type="checkbox"/> Work other than farming/ranching. 3 <input type="checkbox"/> Currently not in the paid workforce.	<p>Mark one answer only.</p> 1208 1 <input type="checkbox"/> Farm or ranch work. 2 <input type="checkbox"/> Work other than farming/ranching. 3 <input type="checkbox"/> Currently not in the paid workforce.
5. Do you (<i>the principal operator</i>) now consider yourself to be retired from <u>farming/ranching</u> ?	1259 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	
6. How many persons lived in the principal operator's household on December 31, 2016? (<i>Include operator, spouse, children, and others living in the operator's household.</i>) 1227		Number <input type="text"/>

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SECTION N FARM OPERATOR HOUSEHOLD – INCOME, ASSETS, & DEBT

Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code
\$0	01	\$10,000 – 14,999	10	\$80,000 – 99,999	19	\$1,000,000 – 1,499,999	28
\$1 – 499	02	\$15,000 – 19,999	11	\$100,000 – 124,999	20	\$1,500,000 – 1,999,999	29
\$500 – 999	03	\$20,000 – 24,999	12	\$125,000 – 149,999	21	\$2,000,000 – 2,999,999	30
\$1,000 – 1,999	04	\$25,000 – 29,999	13	\$150,000 – 199,999	22	\$3,000,000 – 4,999,999	31
\$2,000 – 2,999	05	\$30,000 – 34,999	14	\$200,000 – 274,999	23	\$5,000,000 – 7,499,999	32
\$3,000 – 3,999	06	\$35,000 – 39,999	15	\$275,000 – 349,999	24	\$7,500,000 – 9,999,999	33
\$4,000 – 4,999	07	\$40,000 – 49,999	16	\$350,000 – 499,999	25	\$10,000,000 and over	34
\$5,000 – 7,499	08	\$50,000 – 59,999	17	\$500,000 – 749,999	26		
\$7,500 – 9,999	09	\$60,000 – 79,999	18	\$750,000 – 999,999	27		

1. Use the **value codes** from the box above to answer the questions in Section N. (**Exclude farm income reported earlier.**) Which **value code** represents the total income received by the principal operator, spouse, and household in 2016 from –

SOURCE	OPERATOR INCOME (Value Code)	SPOUSE INCOME (Value Code)	TOTAL HOUSEHOLD INCOME (Value Code)
a. all off-farm wages, salaries, and tips before taxes and withholdings?	0950	0951	0952
b. net cash income from operating another farm or ranch (net of depreciation)? (if a loss was incurred, please indicate with a negative sign).	0955	0956	0957
c. net cash income from operating any other business (net of depreciation)? (if a loss was incurred, please indicate with a negative sign).	0958	0959	0960
d. net cash income from renting farmland to others, excluding land rented to others from this operation? (Include rental of farmland that is not part of this operation, which may include whole farms or ranches owned by household members as well as smaller parcels of land. Include cash or share-rental income. If a loss was incurred, please indicate with a negative sign.)			0963
e. interest income?			0969
f. dividend income?			0966
g. total proceeds from the sale of farm and non-farm capital assets? (Include operator household's share only.)			0978
(i) recognized gain/loss on the sale of capital assets reported above? (Item 1g) (if a loss was incurred, please indicate with a negative sign)			0981
h. income from private pensions and private disability payments?			0939
i. income from public sources? (Include Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance.)			0998
j. other off-farm sources of income?			0993

HOUSEHOLD SPENDING – (Please see VALUE CODES above.)

2. Which value code from the list above represents how much this household spent in 2016 on –	Value Code
a. food, including food away from home?	1105
b. rent payments for principal operator's dwelling, if not owned by the household (Item 3c, on next page) or farm business (Section J, Item 1a has a zero value)?	1104
c. utilities and household supplies?	1106
d. non-farm transportation for the:	
(i) renting or leasing of vehicles for household use, public transportation expenses, etc.?	1107
(ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles?	1119

HOUSEHOLD SPENDING – (Please see **VALUE CODES** on page 22.)

	Value Code
e. health and medical expenses of:	
(i) health and/or dental insurance costs? (costs not covered by the farm operation or an off-farm employer)	1108
(ii) out of pocket expenses for health and medical needs? (Include co-payments, co-insurance, deductibles, etc.)	1112
f. contributions to personal insurance (including life, disability, and liability insurance but not including health, homeowner or vehicle insurance) and retirement plans including pensions and Social Security?	1109
g. contributions to individuals outside of the household, including alimony, child support, gifts (not including bequests) and charitable contributions?	1110
h. mortgage interest for operators who live in a dwelling owned by the household and not the operation? (Exclude any parts of mortgage principal.)	1120
i. property taxes for operators who live in a dwelling owned by the household and not the operation?	1121
j. all other family living expenses, such as non-farm household insurance payments, clothing and personal care products and services; house furnishings and equipment, education and child (or adult) care, entertainment (hobbies, recreation, and vacations)?	1118

OFF-FARM ASSETS – (Please see **VALUE CODES** on page 22.)

3. Which value code on page 22 represents the total value of each of the following categories of off-farm assets owned by the operator and members of the operator's household on December 31, 2016, for – (Exclude assets of this operation, reported in Section J.)

	Value Code
a. financial assets held in non-retirement accounts? (Include cash, checking, savings, money market accounts, certificates of deposit, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. Exclude all farm business-related assets.)	0953
b. retirement accounts? (401k, 403b, IRA, Keogh, other retirement accounts)	0954
c. operator's dwelling, if not owned by the operation? (not reported in Section J, Item 1a)	0984
d. real estate and other personal (second) homes? (other farms, residential rental, commercial, and other real estate)	0985
e. business not part of this farm?	0986
f. all household vehicles? (Including household share of vehicles partly owned by the operation)	0982
g. other assets not reported elsewhere?	0987

OFF-FARM DEBT – (Please see **VALUE CODES** on page 22.)

4. Which value code on page 22 represents the total value of each of the following categories of off-farm debt (debt not associated with this operation) owed by the operator and members of the operator's household on December 31, 2016, for – (Include off-farm debt secured with farm assets. Exclude any debt – household debt, credit cards, etc. – reported in Section K, Farm Debt.)

[NOTE: If mortgage debt on the operator dwelling was reported earlier in Section K, Item 5, then skip Item 4a and continue with 4b. If mortgage debt on the operator dwelling was NOT reported in Section K, Item 5, then continue with Item 4a.]

	Value Code
a. mortgages on operator's dwelling, if not owned by the operation? (Include home mortgages, home equity loans, and lines of credit secured by the operator's dwelling.)	0988
b. mortgages on other real estate and other personal homes such as second homes? (Include mortgages, equity loans, and lines of credit secured by other real estate, including other farms, residential rental, commercial, and other real estate.)	0989
c. loans on businesses that are not a part of this farm operation?	1101

OFF-FARM DEBT – (Please see **VALUE CODES** on page 22.)

Value Code

- d. personal loans? (**Include** credit cards, auto loans, unpaid taxes, and medical bills.) 1102
- e. all other off-farm debt owed by the operator or household? 0983

5. Which value code on page 22 represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets? 1117

2015 INCOME & EXPENSES

Value Code

6. Which value code on page 22 represents the total farm sales last year (**2015**)? (Total farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.) 1113

7. Which value code on page 22 represents the net operating income for this operation last year (**2015**)? (cash income from all farm sources minus production costs and depreciation; if negative net operating income, please indicate with a **negative sign** before the value code) 1114

8. Which value code on page 22 represents the total off-farm income last year (**2015**)? (wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, please indicate with a **negative sign** before the value code) 1115

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SECTION O CONCLUSION

1. To receive the complete results of this survey on the release date, go to www.usda.gov/results/.

Would you rather have a brief summary mailed to you at a later date? 9990 1 Yes 3 No

(Thank You for Your Participation)

2. In case we have questions, please provide your contact information.

Reported By:

Telephone:

Date Completed (MM-DD-YY):

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Ending Time (Military)		OR	Time in Hours	
Hours	Minutes	0008	Hours	Tenths

0005

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Response	Respondent	Mode	Enum	Eval	Field Office Use	Optional
1-Comp	9901	1-Mail	9903	9998	9900	0093
2-R	1-Op / Mgr	2-Tel				
3-Inac	9902	3-Face-to-Face				
	2-Sp					
	3-Acct / Bkpr					
	4-Partner					
	9-Other					
Office Use for POID						
						9989

Name