

Attachment D-14

**Department of Commerce
United States Census Bureau
OMB Information Collection Request
2017 Economic Census
OMB Control Number 0607-XXXX**

**Draft Previews of Standard, Consolidated, and Classification Questionnaires
Sector 61**

Attachment	Sector	Instrument Path	Instrument Path Title
D-14	61	6100C	Education Services (Classification)
		61150	Technical and Trade Schools
		61160	Other Schools and Instruction
		61170	Education Support Services

DEFINITION OF ESTABLISHMENT

The reporting unit for this questionnaire is an **establishment**. An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed.

MAILING ADDRESS

Please update the mailing address if needed.

ATTN
RECORD_ATTN_TXT

Name 1
RECORD_NAME1

Name 2
RECORD_NAME2

Number and Street
ADDR_STREET

City, town, village, etc.
ADDR_CITY

State
Select State or Territory

ZIP Code
ADDR_ZIP

PHYSICAL LOCATION

Please update the physical location if needed.
(P.O. Box and rural route addresses are not physical locations.)

Number and Street
PHYSLOC_ADDR_STREET

City, town, village, etc.
PHYSLOC_ADDR_CITY

State
Select State or Territory

ZIP Code
PHYSLOC_A

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CFN
RECORD_CFN

ELECTRONIC_B

LEGAL BOUNDARY AND MUNICIPALITY

Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

- Yes
- No
- No legal boundaries
- Do not know

In what type of municipality is this establishment physically located?

- City, village, or borough
- Town or township
- Other
- Do not know

ITEM 3: OPERATIONAL STATUS

Which of the following best describes this establishment's operational status at the end of 2017?

- In operation
- Temporarily or seasonally inactive
- Ceased operation
- Sold or leased to another operator
- Other


Describe

Item 3: Operational Status - Ceased Operation Date

ITEM 3: OPERATIONAL STATUS - CEASED OPERATION DATE


When did this establishment cease operation?

MMDDYYYY



ITEM 3: OPERATIONAL STATUS - SOLD OPERATION DATE AND INFORMATION

When was this establishment sold or leased to another operator?

MMDDYYYY
 

What is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?

Name of new owner/operator

Mailing Address (Number and Street, P.O. Box, etc.)

City, town, village, etc.

State
Select States and Territories

ZIP Code

EIN

ITEM 17: PRINCIPAL BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2017?
If none of the provided selections seem appropriate, provide a specific description of the primary business activity.
Select only ONE.

Management, clerical, and computer training services, excluding colleges and universities

- 611430 004 Business leadership and skills development training services, including providers of seminars or instruction for the enhancement of professional and management skills
(Exclude degree-granting colleges and universities.)
- 611519 10B Dental or medical technician or nursing aide school
- 611430 003 Medical technician and nursing continuing education and recertification services
- 611430 005 Teacher and staff professional development training and continuing education services
- 611410 001 Clerical, secretarial, or court reporting school
- 611420 003 Computer and information technology (IT) training services, including computer programming, gaining proficiency with software packages and systems, IT security, and local area network (LAN) management
(Exclude computer repair and digital document recovery training.)

Technical and trade schools

- 611511 004 Cosmetology or beauty (including skin and nail care) school
- 611511 002 Barber or hairdresser college or school
- 812112 006 Beauty shop, spa, or hair salon
(Exclude beauty schools.)
- 611519 10A Massage therapy school
- 611519 109 Modeling or acting school
- 611513 003 Apprenticeship training services, including HVAC, electrical, mechanical, plumbing, welding, and carpentry
- 611519 107 Vocational school, including HVAC, electrical, mechanical, plumbing, welding, and carpentry
(Exclude apprenticeships.)
- 611519 301 Truck driving school
(Exclude automobile and motorcycle driving schools.)
- 611519 10I Commercial art or graphic art school
- 611519 10C Culinary school
- 611519 106 Real estate school
- 611699 002 First aid, CPR, life guard, and survival skills training
(Include military combat and security guard training.)
- 611519 104 Training of instructors for yoga, personal trainers, and other fitness certifications
- 611512 002 Flight/Pilot training school
- 624310 003 Vocational rehabilitation facility, including sheltered workshops, Job Corps, and no-cost technical and trade education and training programs
(Exclude schools.)

Other schools and instruction

- 611610 101 Dance school or studio providing instruction, including children's and professionals'
- 611620 001 Sports and recreation instruction, including swimming, gymnastics, horseback riding, martial arts, etc.
(Exclude clubs, teams, or leagues. Include day and/or overnight instructional sports and recreation camps.)
- 713940 90A Sports and recreation clubs, teams, or leagues that may also include instruction
(Exclude day and/or overnight sports and recreation camps.)
- 713990 80K Day camp, excluding overnight and instructional camps
- 611699 001 Yoga or pilates instruction
(Exclude instruction included with a fitness complex membership.)

- 611610 201 ● Art, drama, music, or other fine arts school
- 611692 002 ● Automobile and motorcycle driving school, including driver education
- 611691 004 ● Basic academic skills learning center and adult literacy groups
(Exclude social services.)
- 624120 00G ● Community remedial school or learning center, social services
(Exclude schools.)
- 611691 005 ● Tutoring and exam preparation services, including college board preparation
- 611430 006 ● Youth scholars and leadership programs
(Exclude social services.)
- 624120 00H ● Child early intervention center or services
(Include educational services for youth with developmental disabilities or delays.)
- 624110 00F ● Youth mentoring or guidance program, social services
- 611630 001 ● Language school
(Exclude elementary or secondary schools.)
- 611110 001 ● Elementary or secondary school
- 611210 002 ● Junior college or community college - granting associate degrees or certificates
- 611310 002 ● College, university, or professional school - granting academic degrees
- 624410 001 ● Child day care services, including those with preschool and/or Head Start programs
(Include services for children with disabilities.)

Educational support services

- 519120 004 ● Libraries
- 611710 104 ● Educational guidance services - evaluating and advising students and families on recommended course of study, choice of schools or colleges, financial aid, international exchange and education, study abroad, etc.
- 611710 201 ● Educational testing services
- 611710 202 ● Educational test development and evaluation services
- 611710 105 ● Educational research and curriculum development services
- 541611 001 ● Administrative and general management consulting services
- 541690 907 ● Scientific and technical consulting services provided to businesses and other organizations
- 624190 00U ● Multi-service organization providing a range of social assistance services to families and individuals, excluding services primarily to children, the elderly, and people with disabilities
- 813319 006 ● Social advocacy organization addressing issues such as peace and international understanding, community action, or advancing social causes
- 813211 005 ● Grant making foundation
- 511130 404 ● Book publishers

Other principal business or activity

- 773000 002 ● Other principal business or activity - Describe

Remarks

REMARKS

(Please use this space for any explanations that may be essential in understanding your reported data.) Maximum length is 1,000 characters.

You have

1000

characters left.

DEFINITION OF ESTABLISHMENT

The reporting unit for this questionnaire is an **establishment**. An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed.

MAILING ADDRESS

Please update the mailing address if needed.

ATTN
RECORD_ATTN_TXT

Name 1
RECORD_NAME1

Store/Plant
RECORD_STOR

Name 2
RECORD_NAME2

Number and Street
ADDR_STREET

City, town, village, etc.
ADDR_CITY

State
Select State or Territory

ZIP Code
ADDR_ZIP

PHYSICAL LOCATION

Please update the physical location if needed.
(P.O. Box and rural route addresses are not physical locations.)

Number and Street
PHYSLOC_ADDR_STREET

City, town, village, etc.
PHYSLOC_ADDR_CITY

State
Select State or Territory

ZIP Code
PHYSLOC_A

For Census Bureau Use Only

CFN
RECORD_CFN

ELECTRONIC_B

LEGAL BOUNDARY AND MUNICIPALITY

Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

- Yes
- No
- No legal boundaries
- Do not know

In what type of municipality is this establishment physically located?

- City, village, or borough
- Town or township
- Other
- Do not know

Item 1: Employer Identification Number

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

- Yes
- No

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

EIN
<input type="text"/>

ADDITIONAL REPORTING GUIDELINES

GENERAL INSTRUCTIONS

- Please report information for each establishment owned or controlled by the company or organization.
- Each report form should cover calendar year 2017. If book figures are not available, **estimates are acceptable**. If your fiscal year covers at least 10 months of calendar year 2017, you may report all items except payroll on a fiscal year basis. Calendar year figures for payroll should be available from your Internal Revenue Service (IRS) Form 941, Employer's Quarterly Federal Tax Return, or Form 944, Employer's Annual Federal Tax Return. Indicate the exact dates covered when the report form(s) is submitted.

How to Report Dollar Figures:

Dollar figures should be rounded to thousands of dollars

EXAMPLE: If a dollar figure is \$2,036,355.25

Report Check if None

2017
\$ 2036 ,000.00

EXAMPLE: If a dollar figure is "0" (or less than \$500.00):

Report Check if None

2017
\$,000.00

How to Report Percents:

Percents should be **rounded to whole** percents

EXAMPLE: If figure is 38.76% of total sales

Report

2017
39 %

ITEM 2A: OWNERSHIP OR CONTROL

Is your company owned or controlled by another domestic company?

- Yes
- No

ITEM 2A: OWNERSHIP OR CONTROL - VOTING STOCK VALIDATION

Does another domestic company own more than 50 percent of the voting stock of your company?

- Yes
- No

ITEM 2A: OWNERSHIP OR CONTROL - MANAGEMENT AND POLICY

Does another domestic company have the power to control the management and policies of your company?

- Yes
- No

ITEM 2A: OWNERSHIP OR CONTROL - PERCENT OF VOTING STOCK HELD

What percent of voting stock was held by the owning or controlling company?

- Less than 50%
- 50%

ITEM 2A: OWNERSHIP OR CONTROL - COMPANY INFORMATION

What is the name, address, and 9-digit Employer Identification Number (EIN) of the owning or controlling company?

Name of owning or controlling company

Home office address (Number and street)

City, town, village, etc.

State
Select States and Territories

ZIP Code

EIN

ITEM 2B: NUMBER OF ESTABLISHMENTS - MORE THAN ONE LOCATION

Does your company operate in more than one location?

- Yes
- No

ITEM 2B: NUMBER OF ESTABLISHMENTS

How many establishments operated under EIN at the end of 2017?

2017

ITEM 2B: NUMBER OF ESTABLISHMENTS - ESTABLISHMENTS OF THIS COMPANY

This company owns and operates establishments under EIN at the end of 2017.

- Use the 'Add Establishment' button to add ALL establishments in the company and their respective data.
- Provide the headquarters location first, then all the other locations.
- Data for establishments operated during 2017, but not in operation at the end of the year, should be included with the headquarters location.
- Please ensure all establishments of this company are listed below with one establishment per row.
- Use the 'Edit' button on each row to update the location's physical address or other information.

ITEM 2B: NUMBER OF ESTABLISHMENTS - ESTABLISHMENT INFORMATION

Name

Secondary Name

Store/Plant Number

Number and Street

City, town, village, etc.

State
 Select States and Territories

ZIP Code

Describe kind of business at this location

For employees that worked at more than one location, report the employment and payroll data for employees at the ONE location where they spent most of their working time.

Number of Employees for Pay Period including March 12

2017 Number

First Quarter Payroll
 (Jan - March 2017)

2017
 \$,000.00

Annual Payroll

2017
 \$,000.00

Sales, Shipments, Receipts, or Revenue

2017
 \$,000.00

ITEM 2B: NUMBER OF ESTABLISHMENTS - CONSOLIDATING DATA INSTRUCTIONS

Consolidating Data for EIN :

- Add the values reported in Sales, Shipments, Receipts, or Revenue for all establishments of the EIN and report the combined total in the questions for **Item 5**, Sales, Shipments, Receipts, or Revenue and **Item 22**, Detail of Sales, Shipments, Receipts, or Revenue that follow.
- Add the values reported in Employment, First Quarter Payroll, and Annual Payroll for all establishments of the EIN and report the combined totals in the question for **Item 7**, Employment and Payroll that follows.
- Report combined data for all other questions that follow.

ITEM 3: OPERATIONAL STATUS

Which of the following best describes this establishment's operational status at the end of 2017?

- In operation
- Temporarily or seasonally inactive
- Ceased operation
- Sold or leased to another operator
- Other


Describe

Item 3: Operational Status - Ceased Operation Date

ITEM 3: OPERATIONAL STATUS - CEASED OPERATION DATE


When did this establishment cease operation?

MMDDYYYY



ITEM 3: OPERATIONAL STATUS - SOLD OPERATION DATE AND INFORMATION

When was this establishment sold or leased to another operator?

MMDDYYYY
 

What is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?

Name of new owner/operator

Mailing Address (Number and Street, P.O. Box, etc.)

City, town, village, etc.

State
Select States and Territories

ZIP Code

EIN

Item 4: Months in Operation

ITEM 4: MONTHS IN OPERATION

What was the number of months in operation during 2017?

Check
if
None

2017
Number

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Was all or part of the income of this establishment or organization exempt from Federal income taxes under section 501 of the Internal Revenue Code?

- Yes
- No

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What were the total operating receipts of this **taxable** establishment?

Check
if
None

2017
\$,000.00

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Revenue and expenses of this **tax-exempt** establishment

1. What was the total revenue?

Check
if
None

2017	
\$	<input type="text"/>
	,000.00

2. What were the total expenses?
(Include payroll, exclude bad debt.)

2017	
\$	<input type="text"/>
	,000.00

ITEM 7: EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) in **Item 1**

Exclude:

- Temporary staffing obtained from a staffing service
- Contractors, subcontractors, or independent contractors
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN
- Purchased or managed services, such as janitorial, guard, or landscape services
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services

For further clarification, click the "Additional Information" link above.

A. Employment

What was the number of employees for pay period including March 12?

Check if None	2017
	<input type="text"/>

B. Payroll before deductions

(Exclude employer's cost for fringe benefits.)

1. What was the annual payroll?

Check if None	2017
	\$ <input style="width: 100px;" type="text"/> ,000.00

2. What was the first quarter payroll (January-March 2017)?

Check if None	2017
	\$ <input style="width: 100px;" type="text"/> ,000.00

ITEM 17: PRINCIPAL BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2017?
 If none of the provided selections seem appropriate, provide a specific description of the primary business activity.
Select only ONE.

Technical and trade schools

- 611519 107 Vocational school, including HVAC, electrical, mechanical, plumbing, welding, and carpentry (Exclude apprenticeships.)
- 624310 003 Vocational rehabilitation facility, including sheltered workshops, Job Corps, and no-cost technical and trade education and training programs (Exclude schools.)
- 611513 003 Apprenticeship training services, including HVAC, electrical, mechanical, plumbing, welding, and carpentry
- 611519 108 Commercial art or graphic art school
- 611511 005 Cosmetology or beauty school, including skin and nail care
- 611511 002 Barber or hairdresser college or school
- 611519 109 Modeling or acting school
- 611519 10A Massage therapy school
- 611519 10B Dental or medical technician or nursing aide school
- 611430 003 Medical technician and nursing continuing education and recertification services
- 611699 002 First aid, CPR, life guard, and survival skills training (Include military combat and security guard training.)
- 611512 002 Flight/Pilot training school
- 611519 301 Truck driving school (Exclude automobile and motorcycle driving schools.)
- 611692 002 Automobile and motorcycle driving school, including driver education
- 611519 106 Real estate school
- 611519 10C Culinary school

Management and computer training services, excluding colleges and universities

- 611420 003 Computer and information technology (IT) training services, including computer programming, gaining proficiency with software packages and systems, IT security, and local area network (LAN) management (Exclude computer repair and digital document recovery training.)
- 611430 004 Business leadership and skills development training services, including providers of seminars or instruction for the enhancement of professional and management skills (Exclude degree-granting colleges and universities.)

Other schools and instruction

- 611519 104 Training of instructors for yoga, personal trainers, and other fitness certifications
- 611699 001 Yoga or pilates instruction (Exclude instruction included with a fitness complex membership.)
- 611691 004 Basic academic skills learning center and adult literacy groups (Exclude social services.)
- 624120 00G Community remedial school or learning center, social services (Exclude schools.)
- 624110 00F Youth mentoring or guidance program, social services
- 611110 001 Elementary or secondary school
- 611210 002 Junior college or community college - granting associate degrees or certificates

611310 002 College, university, or professional school - granting academic degrees

Educational support services

611710 104 Educational guidance services - evaluating and advising students and families on recommended course of study, choice of schools or colleges, financial aid, international exchange and education, study abroad, etc.

Other principal business or activity

812112 006 Beauty shop, spa, or hair salon
(Exclude beauty schools.)

773000 001 Other principal business or activity - Describe

Describe

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS OR REVENUEOf the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what products and services were included?**Select ALL that apply.**

1. Trade, career, technical and professional development training programs	<input type="checkbox"/>	7003950000
a. Education (Include continuing education and recertification for instructors.)	<input type="checkbox"/>	7003950003
b. Business, management, and public administration	<input type="checkbox"/>	7003950015
c. Computer and information sciences and mathematics	<input type="checkbox"/>	7003950021
d. Heating, ventilation, and air conditioning (HVAC); electrical; mechanical; plumbing; and carpentry	<input type="checkbox"/>	7003950057
e. Health, parks, recreation, and fitness (Include instruction in first aid, CPR, lifeguarding, and survival skills.)	<input type="checkbox"/>	7003950031
f. Professional development and management training programs and courses (Include medical technician and nursing continuing education and recertification services.)	<input type="checkbox"/>	7003950033
g. Beauty and personal care (Include instruction in massage therapy.)	<input type="checkbox"/>	7003950036
h. Certification training for operating machinery and equipment	<input type="checkbox"/>	7003950039
i. All other personal, protective, and transportation services (Include pilot/flight training and commercial driver's license (CDL) training.)	<input type="checkbox"/>	7003950042
j. All other occupational, technical and trade; professional development; and management training programs and courses (Include instruction in culinary arts.)	<input type="checkbox"/>	7003950061
2. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	<input type="checkbox"/>	7003925000
3. Higher career, technical, academic, and advanced research qualification programs More	<input type="checkbox"/>	7003975000
4. Leisure, recreational, and athletic instructional programs (Include day and/or overnight instructional camps. Exclude overnight recreational camps.)	<input type="checkbox"/>	7002500000
5. Hair care services (Exclude training programs in beauty and personal care.)	<input type="checkbox"/>	7005025000
6. Nail care services (Exclude training programs in beauty and personal care.)	<input type="checkbox"/>	7005050000
7. Skin care services (Exclude training programs in beauty and personal care.)	<input type="checkbox"/>	7005075000
8. Rental of other industrial machinery and equipment	<input type="checkbox"/>	7009100000
9. Rental of air, rail, and water transportation equipment	<input type="checkbox"/>	7009300000

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what was the value for each product or service?

Description	Value	Product Code
1. Trade, career, technical and professional development training programs		
a. Education (Include continuing education and recertification for instructors.)	\$ <input type="text"/> ,000.00	7003950003
b. Business, management, and public administration	\$ <input type="text"/> ,000.00	7003950015
c. Computer and information sciences and mathematics	\$ <input type="text"/> ,000.00	7003950021
d. Heating, ventilation, and air conditioning (HVAC); electrical; mechanical; plumbing; and carpentry	\$ <input type="text"/> ,000.00	7003950057
e. Health, parks, recreation, and fitness (Include instruction in first aid, CPR, lifeguarding, and survival skills.)	\$ <input type="text"/> ,000.00	7003950031
f. Professional development and management training programs and courses (Include medical technician and nursing continuing education and recertification services.)	\$ <input type="text"/> ,000.00	7003950033
g. Beauty and personal care (Include instruction in massage therapy.)	\$ <input type="text"/> ,000.00	7003950036
h. Certification training for operating machinery and equipment	\$ <input type="text"/> ,000.00	7003950039
i. All other personal, protective, and transportation services (Include pilot/flight training and commercial driver's license (CDL) training.)	\$ <input type="text"/> ,000.00	7003950042
j. All other occupational, technical and trade; professional development; and management training programs and courses (Include instruction in culinary arts.)	\$ <input type="text"/> ,000.00	7003950061
Subtotal	\$ <input type="text"/> ,000.00	7003950000
2. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	\$ <input type="text"/> ,000.00	7003925000
3. Higher career, technical, academic, and advanced research qualification programs More	\$ <input type="text"/> ,000.00	7003975000
4. Leisure, recreational, and athletic instructional programs (Include day and/or overnight instructional camps. Exclude overnight recreational camps.)	\$ <input type="text"/> ,000.00	7002500000
5. Hair care services (Exclude training programs in beauty and personal care.)	\$ <input type="text"/> ,000.00	7005025000
6. Nail care services (Exclude training programs in beauty and personal care.)	\$ <input type="text"/> ,000.00	7005050000
7. Skin care services (Exclude training programs in beauty and personal care.)	\$ <input type="text"/> ,000.00	7005075000
8. Rental of other industrial machinery and equipment	\$ <input type="text"/> ,000.00	7009100000

9. Rental of air, rail, and water transportation equipment		\$,000.00	7009300000
10. All other products and services, not elsewhere classified					
a. All other products and services, not elsewhere classified - write-in #1					
<input type="text" value="Pick one"/>	<input type="text" value="Describe"/>	\$,000.00	9000000003
b. All other products and services, not elsewhere classified - write-in #2					
<input type="text" value="Pick one"/>	<input type="text" value="Describe"/>	\$,000.00	9000000006
c. All other products and services, not elsewhere classified - write-in #3					
<input type="text" value="Pick one"/>	<input type="text" value="Describe"/>	\$,000.00	9000000009
<input type="button" value="Add Additional Products"/>					
TOTAL - Sum of lines should equal total Sales, Shipments, Receipts, or Revenue reported in Item 5		\$,000.00	9900000000

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS OR REVENUEOf the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what products and services were included?**Select ALL that apply.**

1. Trade, career, technical and professional development training programs	<input type="checkbox"/>	7003950000
a. Education (Include continuing education and recertification for instructors.)	<input type="checkbox"/>	7003950003
b. Business, management, and public administration	<input type="checkbox"/>	7003950015
c. Computer and information sciences and mathematics	<input type="checkbox"/>	7003950021
d. Heating, ventilation, and air conditioning (HVAC); electrical; mechanical; plumbing; and carpentry	<input type="checkbox"/>	7003950057
e. Health, parks, recreation, and fitness (Include instruction in first aid, CPR, lifeguarding, and survival skills.)	<input type="checkbox"/>	7003950031
f. Professional development and management training programs and courses (Include medical technician and nursing continuing education and recertification services.)	<input type="checkbox"/>	7003950033
g. Beauty and personal care (Include instruction in massage therapy.)	<input type="checkbox"/>	7003950036
h. Certification training for operating machinery and equipment	<input type="checkbox"/>	7003950039
i. All other personal, protective, and transportation services (Include pilot/flight training and commercial driver's license (CDL) training.)	<input type="checkbox"/>	7003950042
j. All other occupational, technical and trade; professional development; and management training programs and courses (Include instruction in culinary arts.)	<input type="checkbox"/>	7003950061
2. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	<input type="checkbox"/>	7003925000
3. Higher career, technical, academic, and advanced research qualification programs More	<input type="checkbox"/>	7003975000
4. Leisure, recreational, and athletic instructional programs (Include day and/or overnight instructional camps. Exclude overnight recreational camps.)	<input type="checkbox"/>	7002500000
5. Hair care services (Exclude training programs in beauty and personal care.)	<input type="checkbox"/>	7005025000
6. Nail care services (Exclude training programs in beauty and personal care.)	<input type="checkbox"/>	7005050000
7. Skin care services (Exclude training programs in beauty and personal care.)	<input type="checkbox"/>	7005075000
8. Rental of other industrial machinery and equipment	<input type="checkbox"/>	7009100000
9. Rental of air, rail, and water transportation equipment	<input type="checkbox"/>	7009300000
11. Program service revenue including government fees and contracts More	<input type="checkbox"/>	8000200000
12. Government contributions, gifts, and grants	<input type="checkbox"/>	8000025000

13. Private contributions, gifts, and grants (Include contributions, gifts, and grants from individuals, foundations, business and industry, labor unions, etc. Include commissioned fundraising.)	<input type="checkbox"/>	8000050000
14. Trading securities and commodity contracts on own account (Include interest and dividends.) More	<input type="checkbox"/>	8000150000
15. Gains (losses) from non-financial assets sold (Report losses by including a dash prior to the dollar amount.) More	<input type="checkbox"/>	8000175000

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what was the value for each product or service?

Description	Value	Product Code
1. Trade, career, technical and professional development training programs		
a. Education (Include continuing education and recertification for instructors.)	\$ <input type="text"/> ,000.00	7003950003
b. Business, management, and public administration	\$ <input type="text"/> ,000.00	7003950015
c. Computer and information sciences and mathematics	\$ <input type="text"/> ,000.00	7003950021
d. Heating, ventilation, and air conditioning (HVAC); electrical; mechanical; plumbing; and carpentry	\$ <input type="text"/> ,000.00	7003950057
e. Health, parks, recreation, and fitness (Include instruction in first aid, CPR, lifeguarding, and survival skills.)	\$ <input type="text"/> ,000.00	7003950031
f. Professional development and management training programs and courses (Include medical technician and nursing continuing education and recertification services.)	\$ <input type="text"/> ,000.00	7003950033
g. Beauty and personal care (Include instruction in massage therapy.)	\$ <input type="text"/> ,000.00	7003950036
h. Certification training for operating machinery and equipment	\$ <input type="text"/> ,000.00	7003950039
i. All other personal, protective, and transportation services (Include pilot/flight training and commercial driver's license (CDL) training.)	\$ <input type="text"/> ,000.00	7003950042
j. All other occupational, technical and trade; professional development; and management training programs and courses (Include instruction in culinary arts.)	\$ <input type="text"/> ,000.00	7003950061
Subtotal	\$ <input type="text"/> ,000.00	7003950000
2. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	\$ <input type="text"/> ,000.00	7003925000
3. Higher career, technical, academic, and advanced research qualification programs More	\$ <input type="text"/> ,000.00	7003975000
4. Leisure, recreational, and athletic instructional programs (Include day and/or overnight instructional camps. Exclude overnight recreational camps.)	\$ <input type="text"/> ,000.00	7002500000
5. Hair care services (Exclude training programs in beauty and personal care.)	\$ <input type="text"/> ,000.00	7005025000
6. Nail care services (Exclude training programs in beauty and personal care.)	\$ <input type="text"/> ,000.00	7005050000
7. Skin care services (Exclude training programs in beauty and personal care.)	\$ <input type="text"/> ,000.00	7005075000
8. Rental of other industrial machinery and equipment	\$ <input type="text"/> ,000.00	7009100000

9. Rental of air, rail, and water transportation equipment	\$,000.00	7009300000	
10. All other products and services, not elsewhere classified					
a. All other products and services, not elsewhere classified - write-in #1					
<input type="text" value="Pick one"/>	<input type="text" value="Describe"/>	\$,000.00	9000000003
b. All other products and services, not elsewhere classified - write-in #2					
<input type="text" value="Pick one"/>	<input type="text" value="Describe"/>	\$,000.00	9000000006
c. All other products and services, not elsewhere classified - write-in #3					
<input type="text" value="Pick one"/>	<input type="text" value="Describe"/>	\$,000.00	9000000009
<input type="button" value="Add Additional Products"/>					
11. Program service revenue including government fees and contracts More	\$,000.00	8000200000	
12. Government contributions, gifts, and grants	\$,000.00	8000025000	
13. Private contributions, gifts, and grants (Include contributions, gifts, and grants from individuals, foundations, business and industry, labor unions, etc. Include commissioned fundraising.)	\$,000.00	8000050000	
14. Trading securities and commodity contracts on own account (Include interest and dividends.) More	\$,000.00	8000150000	
15. Gains (losses) from non-financial assets sold (Report losses by including a dash prior to the dollar amount.) More	\$,000.00	8000175000	
16. All other nonoperating or tax-exempt revenue					
a. All other nonoperating or tax-exempt revenue - write-in #1					
<input type="text" value="Describe"/>	\$,000.00	8000250003	
b. All other nonoperating or tax-exempt revenue - write-in #2					
<input type="text" value="Describe"/>	\$,000.00	8000250006	
TOTAL - Sum of lines should equal total Revenue reported in Item 5	\$,000.00	9900000002	

ITEM 25: FRANCHISE

A. Was this establishment operating under any trademark(s) or brand name(s) authorized by a franchisor in 2017?

- Yes - franchisee-owned establishment
- Yes - franchisor-owned establishment
- No

B. If yes, what was the trademark(s) or brand name(s) operated under?

Describe

ITEM 26: BUSINESS COOPERATIVE

A cooperative is a business or organization owned by, controlled by, and operated for the benefit of members using its services. Members (also known as user-owners) benefit from use of service and product operations and/or earnings generated by the co-op. This includes purchasing co-ops, member/patron organizations, member-controlled non-profits, consumer co-ops, marketing co-ops, worker co-ops, etc.

Is this establishment a cooperative?

Yes

No

ITEM 28: SPECIAL INQUIRIES - MODES OF INSTRUCTION

What were the modes of instruction delivery in 2017?

Report percentage of receipts or revenue (Estimates are acceptable.)

1. Instructor-lead learning at own facility

2017
 %

2. Instructor-lead learning at client's facility

%

3. Instructor-lead learning at other location

%

4. Online learning with live instructor

%

5. Online courses and self-paced study modules

%

6. Other modes of delivery, including recordings and correspondence

%

7. **TOTAL** (Sum of lines 1 through 6 should equal 100%.)

%

Remarks

REMARKS

(Please use this space for any explanations that may be essential in understanding your reported data.) Maximum length is 1,000 characters.

You have

1000

characters left.

DEFINITION OF ESTABLISHMENT

The reporting unit for this questionnaire is an **establishment**. An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed.

MAILING ADDRESS

Please update the mailing address if needed.

ATTN
RECORD_ATTN_TXT

Name 1
RECORD_NAME1

Store/Plant
RECORD_STORE

Name 2
RECORD_NAME2

Number and Street
ADDR_STREET

City, town, village, etc.
ADDR_CITY

State
Select State or Territory

ZIP Code
ADDR_ZIP

PHYSICAL LOCATION

Please update the physical location if needed.
(P.O. Box and rural route addresses are not physical locations.)

Number and Street
PHYSLOC_ADDR_STREET

City, town, village, etc.
PHYSLOC_ADDR_CITY

State
Select State or Territory

ZIP Code
PHYSLOC_A

For Census Bureau Use Only

CFN
RECORD_CFN

ELECTRONIC_B

LEGAL BOUNDARY AND MUNICIPALITY

Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

- Yes
- No
- No legal boundaries
- Do not know

In what type of municipality is this establishment physically located?

- City, village, or borough
- Town or township
- Other
- Do not know

Item 1: Employer Identification Number

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

- Yes
- No

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

EIN
<input type="text"/>

ADDITIONAL REPORTING GUIDELINES

GENERAL INSTRUCTIONS

- Please report information for each establishment owned or controlled by the company or organization.
- Each report form should cover calendar year 2017. If book figures are not available, **estimates are acceptable**. If your fiscal year covers at least 10 months of calendar year 2017, you may report all items except payroll on a fiscal year basis. Calendar year figures for payroll should be available from your Internal Revenue Service (IRS) Form 941, Employer's Quarterly Federal Tax Return, or Form 944, Employer's Annual Federal Tax Return. Indicate the exact dates covered when the report form(s) is submitted.

How to Report Dollar Figures:

Dollar figures should be rounded to thousands of dollars

EXAMPLE: If a dollar figure is \$2,036,355.25

Report	Check if None	2017
	<input type="checkbox"/>	\$ 2036 ,000.00

EXAMPLE: If a dollar figure is "0" (or less than \$500.00):

Report	Check if None	2017
	<input checked="" type="checkbox"/>	\$,000.00

How to Report Percents:

Percents should be **rounded to whole** percents

EXAMPLE: If figure is 38.76% of total sales

Report	2017
	39 %

ITEM 2A: OWNERSHIP OR CONTROL

Is your company owned or controlled by another domestic company?

- Yes
- No

ITEM 2A: OWNERSHIP OR CONTROL - VOTING STOCK VALIDATION

Does another domestic company own more than 50 percent of the voting stock of your company?

- Yes
- No

ITEM 2A: OWNERSHIP OR CONTROL - MANAGEMENT AND POLICY

Does another domestic company have the power to control the management and policies of your company?

- Yes
- No

ITEM 2A: OWNERSHIP OR CONTROL - PERCENT OF VOTING STOCK HELD

What percent of voting stock was held by the owning or controlling company?

- Less than 50%
- 50%

ITEM 2A: OWNERSHIP OR CONTROL - COMPANY INFORMATION

What is the name, address, and 9-digit Employer Identification Number (EIN) of the owning or controlling company?

Name of owning or controlling company

Home office address (Number and street)

City, town, village, etc.

State
Select States and Territories

ZIP Code

EIN

ITEM 2B: NUMBER OF ESTABLISHMENTS - MORE THAN ONE LOCATION

Does your company operate in more than one location?

- Yes
- No

ITEM 2B: NUMBER OF ESTABLISHMENTS

How many establishments operated under EIN at the end of 2017?

2017

ITEM 2B: NUMBER OF ESTABLISHMENTS - ESTABLISHMENTS OF THIS COMPANY

This company owns and operates establishments under EIN at the end of 2017.

- Use the 'Add Establishment' button to add ALL establishments in the company and their respective data.
- Provide the headquarters location first, then all the other locations.
- Data for establishments operated during 2017, but not in operation at the end of the year, should be included with the headquarters location.
- Please ensure all establishments of this company are listed below with one establishment per row.
- Use the 'Edit' button on each row to update the location's physical address or other information.

ITEM 2B: NUMBER OF ESTABLISHMENTS - ESTABLISHMENT INFORMATION

Name

Secondary Name

Store/Plant Number

Number and Street

City, town, village, etc.

State

ZIP Code

Describe kind of business at this location

For employees that worked at more than one location, report the employment and payroll data for employees at the ONE location where they spent most of their working time.

Number of Employees for Pay Period including March 12

2017 Number

First Quarter Payroll
 (Jan - March 2017)

2017
 \$,000.00

Annual Payroll

2017
 \$,000.00

Sales, Shipments, Receipts, or Revenue

2017
 \$,000.00

ITEM 2B: NUMBER OF ESTABLISHMENTS - CONSOLIDATING DATA INSTRUCTIONS

Consolidating Data for EIN :

- Add the values reported in Sales, Shipments, Receipts, or Revenue for all establishments of the EIN and report the combined total in the questions for **Item 5**, Sales, Shipments, Receipts, or Revenue and **Item 22**, Detail of Sales, Shipments, Receipts, or Revenue that follow.
- Add the values reported in Employment, First Quarter Payroll, and Annual Payroll for all establishments of the EIN and report the combined totals in the question for **Item 7**, Employment and Payroll that follows.
- Report combined data for all other questions that follow.

ITEM 3: OPERATIONAL STATUS

Which of the following best describes this establishment's operational status at the end of 2017?

- In operation
- Temporarily or seasonally inactive
- Ceased operation
- Sold or leased to another operator
- Other


Describe

Item 3: Operational Status - Ceased Operation Date

ITEM 3: OPERATIONAL STATUS - CEASED OPERATION DATE


When did this establishment cease operation?

MMDDYYYY



ITEM 3: OPERATIONAL STATUS - SOLD OPERATION DATE AND INFORMATION

When was this establishment sold or leased to another operator?

MMDDYYYY
 

What is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?

Name of new owner/operator

Mailing Address (Number and Street, P.O. Box, etc.)

City, town, village, etc.

State
Select States and Territories

ZIP Code

EIN

Item 4: Months in Operation

ITEM 4: MONTHS IN OPERATION

What was the number of months in operation during 2017?

Check
if
None

2017
Number

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Was all or part of the income of this establishment or organization exempt from Federal income taxes under section 501 of the Internal Revenue Code?

- Yes
- No

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What were the total operating receipts of this **taxable** establishment?

Check
if
None

2017
\$,000.00

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Revenue and expenses of this **tax-exempt** establishment

1. What was the total revenue?

Check
if
None

2017
\$,000.00

2. What were the total expenses?
(Include payroll, exclude bad debt.)

\$,000.00

ITEM 7: EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) in **Item 1**

Exclude:

- Temporary staffing obtained from a staffing service
- Contractors, subcontractors, or independent contractors
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN
- Purchased or managed services, such as janitorial, guard, or landscape services
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services

For further clarification, click the "Additional Information" link above.

A. Employment

What was the number of employees for pay period including March 12?

Check if None	2017
	<input type="text"/>

B. Payroll before deductions

(Exclude employer's cost for fringe benefits.)

1. What was the annual payroll?

Check if None	2017
	\$ <input style="width: 100px;" type="text"/> ,000.00

2. What was the first quarter payroll (January-March 2017)?

Check if None	2017
	\$ <input style="width: 100px;" type="text"/> ,000.00

ITEM 17: PRINCIPAL BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2017?
If none of the provided selections seem appropriate, provide a specific description of the primary business activity.
Select only ONE.

Other schools and instruction

- 611610 101 Dance school or studio providing instruction, including children's and professionals'
- 611610 201 Art, drama, music, or other fine arts school
- 611620 001 Sports and recreation instruction, including swimming, gymnastics, horseback riding, martial arts, etc.
(Exclude clubs, teams, or leagues. Include day and/or overnight instructional sports and recreation camps.)
- 713940 90A Sports and recreation clubs, teams, or leagues that may also include instruction
(Exclude day and/or overnight sports and recreation camps.)
- 611699 002 First aid, CPR, life guard, and survival skills training
(Include military combat and security guard training.)
- 611699 001 Yoga or pilates instruction
(Exclude instruction included with a fitness complex membership.)
- 611519 104 Training of instructors for yoga, personal trainers, and other fitness certifications
- 611692 002 Automobile and motorcycle driving school, including driver education
- 611691 004 Basic academic skills learning center and adult literacy groups
(Exclude social services.)
- 624120 00G Community remedial school or learning center, social services
(Exclude schools.)
- 611691 005 Tutoring and exam preparation services, including college board preparation
- 611430 006 Youth scholars and leadership programs
(Exclude social services.)
- 624110 00F Youth mentoring or guidance program, social services
- 624120 00H Child early intervention center or services
(Include educational services for youth with developmental disabilities or delays.)
- 611630 001 Language school
(Exclude elementary or secondary schools.)
- 611110 001 Elementary or secondary school
- 611210 002 Junior college or community college - granting associate degrees or certificates
- 611310 002 College, university, or professional school - granting academic degrees
- 624410 009 Child day care services, including those with preschool programs
(Include services for children with disabilities.)

Management and computer training services, excluding colleges and universities

- 611430 003 Medical technician and nursing continuing education and recertification services
- 611420 003 Computer and information technology (IT) training services, including computer programming, gaining proficiency with software packages and systems, IT security, and local area network (LAN) management
(Exclude computer repair and digital document recovery training.)

Technical and trade schools

- 611513 003 Apprenticeship training services, including HVAC, electrical, mechanical, plumbing, welding, and carpentry
- 611519 107 Vocational school, including HVAC, electrical, mechanical, plumbing, welding, and carpentry
(Exclude apprenticeships.)
- 624310 003 Vocational rehabilitation facility, including sheltered workshops, Job Corps, and no-cost technical and trade education and training programs
(Exclude schools.)

611519 10I Commercial art or graphic art school

611519 10J Modeling or acting school

Educational support services

611710 104 Educational guidance services - evaluating and advising students and families on recommended course of study, choice of schools or colleges, financial aid, international exchange and education, study abroad, etc.

611430 005 Teacher and staff professional development training and continuing education services

611710 202 Educational test development and evaluation services

611710 105 Educational research and curriculum development services

Other principal business or activity

713990 80K Day camp, excluding overnight and instructional camps

773000 001 Other principal business or activity - Describe

Describe

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS OR REVENUEOf the **\$,000.00** of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what products and services were included?**Select ALL that apply.**

1. Leisure, recreational, and athletic instructional programs (Include day and/or overnight instructional camps. Exclude overnight recreational camps.)	<input type="checkbox"/>	7002500000
a. Dance, music, and theatre	<input type="checkbox"/>	7002500003
b. Visual arts, crafts, and photography	<input type="checkbox"/>	7002500006
c. Sports, exercise, and nature appreciation, excluding professional sports coaching services More	<input type="checkbox"/>	7002500009
d. Games and other hobbies	<input type="checkbox"/>	7002500012
e. Pleasure reading and writing	<input type="checkbox"/>	7002500015
f. Home and domestic skills	<input type="checkbox"/>	7002500018
g. Driver education training (Report CDL training on line 7.)	<input type="checkbox"/>	7002500021
h. Other leisure and recreational activities instruction and training	<input type="checkbox"/>	7002500024
2. Child day care services	<input type="checkbox"/>	7005008000
3. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	<input type="checkbox"/>	7003925000
a. Pre-primary grade instructional programs	<input type="checkbox"/>	7003925003
b. Basic education and personal improvement instructional programs	<input type="checkbox"/>	7003925006
4. Academic tutoring and customized learning programs	<input type="checkbox"/>	7004025000
5. Student services More	<input type="checkbox"/>	7004050000
6. Exam preparation courses	<input type="checkbox"/>	7004000000
7. Trade, career, technical and professional development training programs	<input type="checkbox"/>	7003950000
8. Higher career, technical, academic, and advanced research qualification programs More	<input type="checkbox"/>	7003975000
9. Educational support and consulting services	<input type="checkbox"/>	7004075000
10. Rental of space for meetings, conventions, and similar short-term business uses	<input type="checkbox"/>	7006425000
11. Rental of space for sporting, entertainment and other events	<input type="checkbox"/>	7006500000

12. Rental services for recreational, sports, and fitness equipment (Include boats, motorcycles, other sports vehicles, and musical instruments.)	<input type="checkbox"/>	7001800000
13. Admissions to live performing arts performances More	<input type="checkbox"/>	7001600000
14. Admissions to cultural institutions More	<input type="checkbox"/>	7001625000
15. Admissions to live sports events More	<input type="checkbox"/>	7001775000

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what was the value for each product or service?

Description	Value	Product Code
1. Leisure, recreational, and athletic instructional programs (Include day and/or overnight instructional camps. Exclude overnight recreational camps.)		
a. Dance, music, and theatre	\$ <input type="text"/> ,000.00	7002500003
b. Visual arts, crafts, and photography	\$ <input type="text"/> ,000.00	7002500006
c. Sports, exercise, and nature appreciation, excluding professional sports coaching services More	\$ <input type="text"/> ,000.00	7002500009
d. Games and other hobbies	\$ <input type="text"/> ,000.00	7002500012
e. Pleasure reading and writing	\$ <input type="text"/> ,000.00	7002500015
f. Home and domestic skills	\$ <input type="text"/> ,000.00	7002500018
g. Driver education training (Report CDL training on line 7.)	\$ <input type="text"/> ,000.00	7002500021
h. Other leisure and recreational activities instruction and training	\$ <input type="text"/> ,000.00	7002500024
Subtotal	\$ <input type="text"/> ,000.00	7002500000
2. Child day care services	\$ <input type="text"/> ,000.00	7005008000
3. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More		
a. Pre-primary grade instructional programs	\$ <input type="text"/> ,000.00	7003925003
b. Basic education and personal improvement instructional programs	\$ <input type="text"/> ,000.00	7003925006
Subtotal	\$ <input type="text"/> ,000.00	7003925000
4. Academic tutoring and customized learning programs	\$ <input type="text"/> ,000.00	7004025000
5. Student services More	\$ <input type="text"/> ,000.00	7004050000
6. Exam preparation courses	\$ <input type="text"/> ,000.00	7004000000
7. Trade, career, technical and professional development training programs	\$ <input type="text"/> ,000.00	7003950000
8. Higher career, technical, academic, and advanced research qualification programs More	\$ <input type="text"/> ,000.00	7003975000
9. Educational support and consulting services	\$ <input type="text"/> ,000.00	7004075000
10. Rental of space for meetings, conventions, and similar short-term business uses	\$ <input type="text"/> ,000.00	7006425000
11. Rental of space for sporting, entertainment and other events	\$ <input type="text"/> ,000.00	7006500000

12. Rental services for recreational, sports, and fitness equipment (Include boats, motorcycles, other sports vehicles, and musical instruments.)		\$,000.00	7001800000
13. Admissions to live performing arts performances More		\$,000.00	7001600000
14. Admissions to cultural institutions More		\$,000.00	7001625000
15. Admissions to live sports events More		\$,000.00	7001775000
16. All other products and services, not elsewhere classified					
a. All other products and services, not elsewhere classified - write-in #1					
<input type="text" value="Pick one"/>	<input type="text" value="Describe"/>	\$,000.00	9000000003
b. All other products and services, not elsewhere classified - write-in #2					
<input type="text" value="Pick one"/>	<input type="text" value="Describe"/>	\$,000.00	9000000006
c. All other products and services, not elsewhere classified - write-in #3					
<input type="text" value="Pick one"/>	<input type="text" value="Describe"/>	\$,000.00	9000000009
<input type="button" value="Add Additional Products"/>					
TOTAL - Sum of lines should equal total Sales, Shipments, Receipts, or Revenue reported in Item 5		\$,000.00	9900000000

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS OR REVENUEOf the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what products and services were included?**Select ALL that apply.**

1. Leisure, recreational, and athletic instructional programs (Include day and/or overnight instructional camps. Exclude overnight recreational camps.)	<input type="checkbox"/>	7002500000
a. Dance, music, and theatre	<input type="checkbox"/>	7002500003
b. Visual arts, crafts, and photography	<input type="checkbox"/>	7002500006
c. Sports, exercise, and nature appreciation, excluding professional sports coaching services More	<input type="checkbox"/>	7002500009
d. Games and other hobbies	<input type="checkbox"/>	7002500012
e. Pleasure reading and writing	<input type="checkbox"/>	7002500015
f. Home and domestic skills	<input type="checkbox"/>	7002500018
g. Driver education training (Report CDL training on line 7.)	<input type="checkbox"/>	7002500021
h. Other leisure and recreational activities instruction and training	<input type="checkbox"/>	7002500024
2. Child day care services	<input type="checkbox"/>	7005008000
3. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	<input type="checkbox"/>	7003925000
a. Pre-primary grade instructional programs	<input type="checkbox"/>	7003925003
b. Basic education and personal improvement instructional programs	<input type="checkbox"/>	7003925006
4. Academic tutoring and customized learning programs	<input type="checkbox"/>	7004025000
5. Student services More	<input type="checkbox"/>	7004050000
6. Exam preparation courses	<input type="checkbox"/>	7004000000
7. Trade, career, technical and professional development training programs	<input type="checkbox"/>	7003950000
8. Higher career, technical, academic, and advanced research qualification programs More	<input type="checkbox"/>	7003975000
9. Educational support and consulting services	<input type="checkbox"/>	7004075000
10. Rental of space for meetings, conventions, and similar short-term business uses	<input type="checkbox"/>	7006425000
11. Rental of space for sporting, entertainment and other events	<input type="checkbox"/>	7006500000

12. Rental services for recreational, sports, and fitness equipment (Include boats, motorcycles, other sports vehicles, and musical instruments.)	<input type="checkbox"/>	7001800000
13. Admissions to live performing arts performances More	<input type="checkbox"/>	7001600000
14. Admissions to cultural institutions More	<input type="checkbox"/>	7001625000
15. Admissions to live sports events More	<input type="checkbox"/>	7001775000
17. Program service revenue including government fees and contracts More	<input type="checkbox"/>	8000200000
18. Government contributions, gifts, and grants	<input type="checkbox"/>	8000025000
19. Private contributions, gifts, and grants (Include contributions, gifts, and grants from individuals, foundations, business and industry, labor unions, etc. Include commissioned fundraising.)	<input type="checkbox"/>	8000050000
20. Trading securities and commodity contracts on own account (Include interest and dividends.) More	<input type="checkbox"/>	8000150000
21. Gains (losses) from non-financial assets sold (Report losses by including a dash prior to the dollar amount.) More	<input type="checkbox"/>	8000175000

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what was the value for each product or service?

Description	Value	Product Code
1. Leisure, recreational, and athletic instructional programs (Include day and/or overnight instructional camps. Exclude overnight recreational camps.)		
a. Dance, music, and theatre	\$ <input type="text"/> ,000.00	7002500003
b. Visual arts, crafts, and photography	\$ <input type="text"/> ,000.00	7002500006
c. Sports, exercise, and nature appreciation, excluding professional sports coaching services More	\$ <input type="text"/> ,000.00	7002500009
d. Games and other hobbies	\$ <input type="text"/> ,000.00	7002500012
e. Pleasure reading and writing	\$ <input type="text"/> ,000.00	7002500015
f. Home and domestic skills	\$ <input type="text"/> ,000.00	7002500018
g. Driver education training (Report CDL training on line 7.)	\$ <input type="text"/> ,000.00	7002500021
h. Other leisure and recreational activities instruction and training	\$ <input type="text"/> ,000.00	7002500024
Subtotal	\$ <input type="text"/> ,000.00	7002500000
2. Child day care services	\$ <input type="text"/> ,000.00	7005008000
3. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More		
a. Pre-primary grade instructional programs	\$ <input type="text"/> ,000.00	7003925003
b. Basic education and personal improvement instructional programs	\$ <input type="text"/> ,000.00	7003925006
Subtotal	\$ <input type="text"/> ,000.00	7003925000
4. Academic tutoring and customized learning programs	\$ <input type="text"/> ,000.00	7004025000
5. Student services More	\$ <input type="text"/> ,000.00	7004050000
6. Exam preparation courses	\$ <input type="text"/> ,000.00	7004000000
7. Trade, career, technical and professional development training programs	\$ <input type="text"/> ,000.00	7003950000
8. Higher career, technical, academic, and advanced research qualification programs More	\$ <input type="text"/> ,000.00	7003975000
9. Educational support and consulting services	\$ <input type="text"/> ,000.00	7004075000
10. Rental of space for meetings, conventions, and similar short-term business uses	\$ <input type="text"/> ,000.00	7006425000
11. Rental of space for sporting, entertainment and other events	\$ <input type="text"/> ,000.00	7006500000

12. Rental services for recreational, sports, and fitness equipment (Include boats, motorcycles, other sports vehicles, and musical instruments.)	\$,000.00	7001800000
13. Admissions to live performing arts performances More	\$,000.00	7001600000
14. Admissions to cultural institutions More	\$,000.00	7001625000
15. Admissions to live sports events More	\$,000.00	7001775000
16. All other products and services, not elsewhere classified				
a. All other products and services, not elsewhere classified - write-in #1				
<input type="text" value="Pick one"/> <input type="text" value="Describe"/>	\$,000.00	9000000003
b. All other products and services, not elsewhere classified - write-in #2				
<input type="text" value="Pick one"/> <input type="text" value="Describe"/>	\$,000.00	9000000006
c. All other products and services, not elsewhere classified - write-in #3				
<input type="text" value="Pick one"/> <input type="text" value="Describe"/>	\$,000.00	9000000009
<input type="button" value="Add Additional Products"/>				
17. Program service revenue including government fees and contracts More	\$,000.00	8000200000
18. Government contributions, gifts, and grants	\$,000.00	8000025000
19. Private contributions, gifts, and grants (Include contributions, gifts, and grants from individuals, foundations, business and industry, labor unions, etc. Include commissioned fundraising.)	\$,000.00	8000050000
20. Trading securities and commodity contracts on own account (Include interest and dividends.) More	\$,000.00	8000150000
21. Gains (losses) from non-financial assets sold (Report losses by including a dash prior to the dollar amount.) More	\$,000.00	8000175000
22. All other nonoperating or tax-exempt revenue				
a. All other nonoperating or tax-exempt revenue - write-in #1				
<input type="text" value="Describe"/>	\$,000.00	8000250003
b. All other nonoperating or tax-exempt revenue - write-in #2				
<input type="text" value="Describe"/>	\$,000.00	8000250006
TOTAL - Sum of lines should equal total Revenue reported in Item 5	\$,000.00	9900000002

ITEM 25: FRANCHISE

A. Was this establishment operating under any trademark(s) or brand name(s) authorized by a franchisor in 2017?

- Yes - franchisee-owned establishment
- Yes - franchisor-owned establishment
- No

B. If yes, what was the trademark(s) or brand name(s) operated under?

Describe

ITEM 26: BUSINESS COOPERATIVE

A cooperative is a business or organization owned by, controlled by, and operated for the benefit of members using its services. Members (also known as user-owners) benefit from use of service and product operations and/or earnings generated by the co-op. This includes purchasing co-ops, member/patron organizations, member-controlled non-profits, consumer co-ops, marketing co-ops, worker co-ops, etc.

Is this establishment a cooperative?

- Yes
- No

ITEM 28: SPECIAL INQUIRIES - MODES OF INSTRUCTION

What were the modes of instruction delivery in 2017?

Report percentage of receipts or revenue (Estimates are acceptable.)

1. Instructor-lead learning at own facility

2017
 %

2. Instructor-lead learning at client's facility

%

3. Instructor-lead learning at other location

%

4. Online learning with live instructor

%

5. Online courses and self-paced study modules

%

6. Other modes of delivery, including recordings and correspondence

%

7. **TOTAL** (Sum of lines 1 through 6 should equal 100%.)

%

Remarks

REMARKS

(Please use this space for any explanations that may be essential in understanding your reported data.) Maximum length is 1,000 characters.

You have

1000

characters left.

DEFINITION OF ESTABLISHMENT

The reporting unit for this questionnaire is an **establishment**. An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed.

MAILING ADDRESS

Please update the mailing address if needed.

ATTN
RECORD_ATTN_TXT

Name 1
RECORD_NAME1

Store/Plant
RECORD_STORE

Name 2
RECORD_NAME2

Number and Street
ADDR_STREET

City, town, village, etc.
ADDR_CITY

State
Select State or Territory

ZIP Code
ADDR_ZIP

PHYSICAL LOCATION

Please update the physical location if needed.
(P.O. Box and rural route addresses are not physical locations.)

Number and Street
PHYSLOC_ADDR_STREET

City, town, village, etc.
PHYSLOC_ADDR_CITY

State
Select State or Territory

ZIP Code
PHYSLOC_A

For Census Bureau Use Only

CFN
RECORD_CFN

ELECTRONIC_B

LEGAL BOUNDARY AND MUNICIPALITY

Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

- Yes
- No
- No legal boundaries
- Do not know

In what type of municipality is this establishment physically located?

- City, village, or borough
- Town or township
- Other
- Do not know

Item 1: Employer Identification Number

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

- Yes
- No

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

EIN
<input type="text"/>

ADDITIONAL REPORTING GUIDELINES

GENERAL INSTRUCTIONS

- Please report information for each establishment owned or controlled by the company or organization.
- Each report form should cover calendar year 2017. If book figures are not available, **estimates are acceptable**. If your fiscal year covers at least 10 months of calendar year 2017, you may report all items except payroll on a fiscal year basis. Calendar year figures for payroll should be available from your Internal Revenue Service (IRS) Form 941, Employer's Quarterly Federal Tax Return, or Form 944, Employer's Annual Federal Tax Return. Indicate the exact dates covered when the report form(s) is submitted.

How to Report Dollar Figures:

Dollar figures should be rounded to thousands of dollars

EXAMPLE: If a dollar figure is \$2,036,355.25

Report Check if None

2017
\$ 2036 ,000.00

EXAMPLE: If a dollar figure is "0" (or less than \$500.00):

Report Check if None

2017
\$,000.00

How to Report Percents:

Percents should be **rounded to whole** percents

EXAMPLE: If figure is 38.76% of total sales

Report

2017
39 %

ITEM 2A: OWNERSHIP OR CONTROL

Is your company owned or controlled by another domestic company?

- Yes
- No

ITEM 2A: OWNERSHIP OR CONTROL - VOTING STOCK VALIDATION

Does another domestic company own more than 50 percent of the voting stock of your company?

- Yes
- No

ITEM 2A: OWNERSHIP OR CONTROL - MANAGEMENT AND POLICY

Does another domestic company have the power to control the management and policies of your company?

- Yes
- No

ITEM 2A: OWNERSHIP OR CONTROL - PERCENT OF VOTING STOCK HELD

What percent of voting stock was held by the owning or controlling company?

- Less than 50%
- 50%

ITEM 2A: OWNERSHIP OR CONTROL - COMPANY INFORMATION

What is the name, address, and 9-digit Employer Identification Number (EIN) of the owning or controlling company?

Name of owning or controlling company

Home office address (Number and street)

City, town, village, etc.

State
Select States and Territories

ZIP Code

EIN

ITEM 2B: NUMBER OF ESTABLISHMENTS - MORE THAN ONE LOCATION

Does your company operate in more than one location?

- Yes
- No

ITEM 2B: NUMBER OF ESTABLISHMENTS

How many establishments operated under EIN at the end of 2017?

2017

ITEM 2B: NUMBER OF ESTABLISHMENTS - ESTABLISHMENTS OF THIS COMPANY

This company owns and operates establishments under EIN at the end of 2017.

- Use the 'Add Establishment' button to add ALL establishments in the company and their respective data.
- Provide the headquarters location first, then all the other locations.
- Data for establishments operated during 2017, but not in operation at the end of the year, should be included with the headquarters location.
- Please ensure all establishments of this company are listed below with one establishment per row.
- Use the 'Edit' button on each row to update the location's physical address or other information.

ITEM 2B: NUMBER OF ESTABLISHMENTS - ESTABLISHMENT INFORMATION

Name

Secondary Name

Store/Plant Number

Number and Street

City, town, village, etc.

State

ZIP Code

Describe kind of business at this location

For employees that worked at more than one location, report the employment and payroll data for employees at the ONE location where they spent most of their working time.

Number of Employees for Pay Period including March 12

2017 Number

First Quarter Payroll
 (Jan - March 2017)

2017
 \$,000.00

Annual Payroll

2017
 \$,000.00

Sales, Shipments, Receipts, or Revenue

2017
 \$,000.00

ITEM 2B: NUMBER OF ESTABLISHMENTS - CONSOLIDATING DATA INSTRUCTIONS

Consolidating Data for EIN :

- Add the values reported in Sales, Shipments, Receipts, or Revenue for all establishments of the EIN and report the combined total in the questions for **Item 5**, Sales, Shipments, Receipts, or Revenue and **Item 22**, Detail of Sales, Shipments, Receipts, or Revenue that follow.
- Add the values reported in Employment, First Quarter Payroll, and Annual Payroll for all establishments of the EIN and report the combined totals in the question for **Item 7**, Employment and Payroll that follows.
- Report combined data for all other questions that follow.

ITEM 3: OPERATIONAL STATUS

Which of the following best describes this establishment's operational status at the end of 2017?

- In operation
- Temporarily or seasonally inactive
- Ceased operation
- Sold or leased to another operator
- Other


Describe

Item 3: Operational Status - Ceased Operation Date

ITEM 3: OPERATIONAL STATUS - CEASED OPERATION DATE


When did this establishment cease operation?

MMDDYYYY



ITEM 3: OPERATIONAL STATUS - SOLD OPERATION DATE AND INFORMATION

When was this establishment sold or leased to another operator?

MMDDYYYY
 

What is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?

Name of new owner/operator

Mailing Address (Number and Street, P.O. Box, etc.)

City, town, village, etc.

State
Select States and Territories

ZIP Code

EIN

Item 4: Months in Operation

ITEM 4: MONTHS IN OPERATION

What was the number of months in operation during 2017?

Check
if
None

2017
Number

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Was all or part of the income of this establishment or organization exempt from Federal income taxes under section 501 of the Internal Revenue Code?

- Yes
- No

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

What were the total operating receipts of this **taxable** establishment?

Check
if
None

2017
\$,000.00

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Revenue and expenses of this **tax-exempt** establishment

1. What was the total revenue?

Check
if
None

2017	
\$	<input type="text"/>
	,000.00

2. What were the total expenses?
(Include payroll, exclude bad debt.)

2017	
\$	<input type="text"/>
	,000.00

ITEM 7: EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) in **Item 1**

Exclude:

- Temporary staffing obtained from a staffing service
- Contractors, subcontractors, or independent contractors
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN
- Purchased or managed services, such as janitorial, guard, or landscape services
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services

For further clarification, click the "Additional Information" link above.

A. Employment

What was the number of employees for pay period including March 12?

Check if None	2017
	<input type="text"/>

B. Payroll before deductions

(Exclude employer's cost for fringe benefits.)

1. What was the annual payroll?

Check if None	2017
	\$ <input style="width: 100px;" type="text"/> ,000.00

2. What was the first quarter payroll (January-March 2017)?

Check if None	2017
<input type="checkbox"/>	\$ <input style="width: 100px;" type="text"/> ,000.00

ITEM 17: PRINCIPAL BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2017?
If none of the provided selections seem appropriate, provide a specific description of the primary business activity.
Select only ONE.

Educational support services

- 611710 104 Educational guidance services - evaluating and advising students and families on recommended course of study, choice of schools or colleges, financial aid, international exchange and education, study abroad, etc.
- 611710 201 Educational testing services
- 611710 105 Educational research and curriculum development services
- 611710 202 Educational test development and evaluation services
- 611691 005 Tutoring and exam preparation services, including college board preparation
- 611430 005 Teacher and staff professional development training and continuing education services
- 611691 004 Basic academic skills learning center and adult literacy groups
(Exclude social services.)
- 624120 00G Community remedial school or learning center, social services
(Exclude schools.)
- 624110 00F Youth mentoring or guidance program, social services
- 611430 006 Youth scholars and leadership programs
(Exclude social services.)
- 624410 009 Child day care services, including those with preschool programs
(Include services for children with disabilities.)
- 624120 00H Child early intervention center or services
(Include educational services for youth with developmental disabilities or delays.)

Management and computer training services, excluding colleges and universities

- 611430 004 Business leadership and skills development training services, including providers of seminars or instruction for the enhancement of professional and management skills
(Exclude degree-granting colleges and universities.)
- 611420 003 Computer and information technology (IT) training services, including computer programming, gaining proficiency with software packages and systems, IT security, and local area network (LAN) management
(Exclude computer repair and digital document recovery training.)

Other schools and instruction

- 611110 001 Elementary or secondary school
- 611210 002 Junior college or community college - granting associate degrees or certificates
- 611310 002 College, university, or professional school - granting academic degrees
- 611630 001 Language school
(Exclude elementary or secondary schools.)

Other principal business or activity

- 713990 80K Day camp, excluding overnight and instructional camps
- 541611 001 Administrative and general management consulting services
- 541690 908 Scientific, technical, and safety or security consulting services
- 624190 00U Multi-service organization providing a range of social assistance services to families and individuals, excluding services primarily to children, the elderly, and people with disabilities
- 813319 006 Social advocacy organization addressing issues such as peace and international understanding, community action, or advancing social causes
- 813211 005 Grant making foundation

511130 404 Book publishers

773000 001 Other principal business or activity - Describe

Describe

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS OR REVENUEOf the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what products and services were included?**Select ALL that apply.**

1. Educational support and consulting services	<input type="checkbox"/>	7004075000
a. Educational testing services	<input type="checkbox"/>	7004075003
b. Educational consulting services More	<input type="checkbox"/>	7004075006
c. Other educational support services (Include student exchange program services. Report continuing education and recertification for instructors on line 5.) More	<input type="checkbox"/>	7004075009
2. Exam preparation courses	<input type="checkbox"/>	7004000000
3. Student services More	<input type="checkbox"/>	7004050000
4. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	<input type="checkbox"/>	7003925000
5. Trade, career, technical and professional development training programs	<input type="checkbox"/>	7003950000
6. Higher career, technical, academic, and advanced research qualification programs More	<input type="checkbox"/>	7003975000

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what was the value for each product or service?

Description	Value	Product Code
1. Educational support and consulting services		
a. Educational testing services	\$ <input type="text"/> ,000.00	7004075003
b. Educational consulting services More	\$ <input type="text"/> ,000.00	7004075006
c. Other educational support services (Include student exchange program services. Report continuing education and recertification for instructors on line 5.) More	\$ <input type="text"/> ,000.00	7004075009
Subtotal	\$ <input type="text"/> ,000.00	7004075000
2. Exam preparation courses	\$ <input type="text"/> ,000.00	7004000000
3. Student services More	\$ <input type="text"/> ,000.00	7004050000
4. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	\$ <input type="text"/> ,000.00	7003925000
5. Trade, career, technical and professional development training programs	\$ <input type="text"/> ,000.00	7003950000
6. Higher career, technical, academic, and advanced research qualification programs More	\$ <input type="text"/> ,000.00	7003975000
7. All other products and services, not elsewhere classified		
a. All other products and services, not elsewhere classified - write-in #1		
<input type="text" value="Pick one"/> <input type="text" value="Describe"/>	\$ <input type="text"/> ,000.00	9000000003
b. All other products and services, not elsewhere classified - write-in #2		
<input type="text" value="Pick one"/> <input type="text" value="Describe"/>	\$ <input type="text"/> ,000.00	9000000006
c. All other products and services, not elsewhere classified - write-in #3		
<input type="text" value="Pick one"/> <input type="text" value="Describe"/>	\$ <input type="text"/> ,000.00	9000000009
<input type="button" value="Add Additional Products"/>		
TOTAL - Sum of lines should equal total Sales, Shipments, Receipts, or Revenue reported in Item 5	\$ <input type="text"/> ,000.00	9900000000

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS OR REVENUEOf the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what products and services were included?**Select ALL that apply.**

1. Educational support and consulting services	<input type="checkbox"/>	7004075000
a. Educational testing services	<input type="checkbox"/>	7004075003
b. Educational consulting services More	<input type="checkbox"/>	7004075006
c. Other educational support services (Include student exchange program services. Report continuing education and recertification for instructors on line 5.) More	<input type="checkbox"/>	7004075009
2. Exam preparation courses	<input type="checkbox"/>	7004000000
3. Student services More	<input type="checkbox"/>	7004050000
4. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	<input type="checkbox"/>	7003925000
5. Trade, career, technical and professional development training programs	<input type="checkbox"/>	7003950000
6. Higher career, technical, academic, and advanced research qualification programs More	<input type="checkbox"/>	7003975000
8. Program service revenue including government fees and contracts More	<input type="checkbox"/>	8000200000
9. Government contributions, gifts, and grants	<input type="checkbox"/>	8000025000
10. Private contributions, gifts, and grants (Include contributions, gifts, and grants from individuals, foundations, business and industry, labor unions, etc. Include commissioned fundraising.)	<input type="checkbox"/>	8000050000
11. Trading securities and commodity contracts on own account (Include interest and dividends.) More	<input type="checkbox"/>	8000150000
12. Gains (losses) from non-financial assets sold (Report losses by including a dash prior to the dollar amount.) More	<input type="checkbox"/>	8000175000

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what was the value for each product or service?

Description	Value	Product Code
1. Educational support and consulting services		
a. Educational testing services	\$ <input type="text"/> ,000.00	7004075003
b. Educational consulting services More	\$ <input type="text"/> ,000.00	7004075006
c. Other educational support services (Include student exchange program services. Report continuing education and recertification for instructors on line 5.) More	\$ <input type="text"/> ,000.00	7004075009
Subtotal	\$ <input type="text"/> ,000.00	7004075000
2. Exam preparation courses	\$ <input type="text"/> ,000.00	7004000000
3. Student services More	\$ <input type="text"/> ,000.00	7004050000
4. Basic education and skills programs (Include tuition receipts for literacy programs, GED, second language programs, and special educational programs for children.) More	\$ <input type="text"/> ,000.00	7003925000
5. Trade, career, technical and professional development training programs	\$ <input type="text"/> ,000.00	7003950000
6. Higher career, technical, academic, and advanced research qualification programs More	\$ <input type="text"/> ,000.00	7003975000
7. All other products and services, not elsewhere classified		
a. All other products and services, not elsewhere classified - write-in #1		
<input type="text" value="Pick one"/> <input type="text" value="Describe"/>	\$ <input type="text"/> ,000.00	9000000003
b. All other products and services, not elsewhere classified - write-in #2		
<input type="text" value="Pick one"/> <input type="text" value="Describe"/>	\$ <input type="text"/> ,000.00	9000000006
c. All other products and services, not elsewhere classified - write-in #3		
<input type="text" value="Pick one"/> <input type="text" value="Describe"/>	\$ <input type="text"/> ,000.00	9000000009
<input type="button" value="Add Additional Products"/>		
8. Program service revenue including government fees and contracts More	\$ <input type="text"/> ,000.00	8000200000
9. Government contributions, gifts, and grants	\$ <input type="text"/> ,000.00	8000025000
10. Private contributions, gifts, and grants (Include contributions, gifts, and grants from individuals, foundations, business and industry, labor unions, etc. Include commissioned fundraising.)	\$ <input type="text"/> ,000.00	8000050000
11. Trading securities and commodity contracts on own account (Include interest and dividends.) More	\$ <input type="text"/> ,000.00	8000150000
12. Gains (losses) from non-financial assets sold (Report losses by including a dash prior to the dollar amount.) More	\$ <input type="text"/> ,000.00	8000175000

13. All other nonoperating or tax-exempt revenue

a. All other nonoperating or tax-exempt revenue - write-in #1

Describe

\$,000.00

8000250003

b. All other nonoperating or tax-exempt revenue - write-in #2

Describe

\$,000.00

8000250006

TOTAL - Sum of lines should equal total Revenue reported in Item 5

\$,000.00

9900000002

ITEM 25: FRANCHISE

A. Was this establishment operating under any trademark(s) or brand name(s) authorized by a franchisor in 2017?

- Yes - franchisee-owned establishment
- Yes - franchisor-owned establishment
- No

B. If yes, what was the trademark(s) or brand name(s) operated under?

Describe

ITEM 26: BUSINESS COOPERATIVE

A cooperative is a business or organization owned by, controlled by, and operated for the benefit of members using its services. Members (also known as user-owners) benefit from use of service and product operations and/or earnings generated by the co-op. This includes purchasing co-ops, member/patron organizations, member-controlled non-profits, consumer co-ops, marketing co-ops, worker co-ops, etc.

Is this establishment a cooperative?

Yes

No

Remarks

REMARKS

(Please use this space for any explanations that may be essential in understanding your reported data.) Maximum length is 1,000 characters.

You have

1000

characters left.