U.S. PRODUCERS' QUESTIONNAIRE

COLD-DRAWN MECHANICAL TUBING OF CARBON AND ALLOY STEEL FROM CHINA, GERMANY, INDIA, ITALY, KOREA, AND SWITZERLAND

This questionnaire must be received by the Commission by October 16, 2017

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning certain cold-drawn mechanical tubing of carbon and alloy steel ("cold-drawn mechanical tubing") from China, Germany, India, Italy, Korea, and Switzerland (Inv. Nos. 701-TA-576-577 and 731-TA-1362-1367 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

Address City		Zip Code
Has your firm produced col	ld-drawn mechanical tubing (as define	ed on next page) at any time since January 1, 2014?
NO (Sign the cer	tification below and promptly return only	this page of the questionnaire to the Commission)
YES (Complete al	I parts of the questionnaire, and return th	ne entire questionnaire to the Commission)
min. <u>inttps://uropbox.us</u>	itc.gov/oinv/. (PIN: CDMT) CERTIFICAT	ION
vledge and belief and under ns of this certification I als mation provided in this que	stand that the information submitte to grant consent for the Commission stionnaire and throughout this proc	questionnaire is complete and correct to the bested is subject to audit and verification by the Commison, and its employees and contract personnel, to eeding in any other import-injury proceedings cond
wledge and belief and unders ns of this certification I also rmation provided in this quest Commission on the same or si e undersigned, acknowledge eeding or other proceedings onnel (a) for developing or re ews, and evaluations relation endix 3; or (ii) by U.S. govern ract personnel will sign appro-	stand that the information submitted or grant consent for the Commission stionnaire and throughout this proceedimilar merchandise. That information submitted in resemble may be disclosed to and used: (i) the maintaining the records of this or a large to the programs, personnel, and the programs and contract person periate nondisclosure agreements	ed is subject to audit and verification by the Commi on, and its employees and contract personnel, to
viedge and belief and unders ns of this certification I als mation provided in this ques Commission on the same or si e undersigned, acknowledge eeding or other proceedings onnel (a) for developing or r ews, and evaluations relating endix 3; or (ii) by U.S. govern tract personnel will sign appro	stand that the information submitted or grant consent for the Commission stionnaire and throughout this proceeding imilar merchandise. Title of Authorized Official	ed is subject to audit and verification by the Commiton, and its employees and contract personnel, to eeding in any other import-injury proceedings conditions to this request for information and through by the Commission, its employees and Offices, and related proceeding, or (b) in internal investigations of operations of the Commission including under the solely for cybersecurity purposes. I understand
wledge and belief and unders ns of this certification I als rmation provided in this ques Commission on the same or si e undersigned, acknowledge eeding or other proceedings onnel (a) for developing or r ews, and evaluations relating endix 3; or (ii) by U.S. govern	stand that the information submitted or grant consent for the Commission stionnaire and throughout this proceedimilar merchandise. That information submitted in resemble may be disclosed to and used: (i) the maintaining the records of this or a large to the programs, personnel, and the programs and contract person periate nondisclosure agreements	ed is subject to audit and verification by the Commiton, and its employees and contract personnel, to eeding in any other import-injury proceedings conditions to this request for information and through by the Commission, its employees and Offices, and related proceeding, or (b) in internal investigations of operations of the Commission including under the solely for cybersecurity purposes. I understand

PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on April 19, 2017, by ArcelorMittal Tubular Products, Shelby, Ohio; Michigan Seamless Tube, LLC, South Lyon, Michigan; PTC Alliance Corp., Wexford, Pennsylvania; Webco Industries, Inc., Sand Springs, Oklahoma; and Zekelman Industries, Inc., Farrell, Pennsylvania. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2017/cold drawn mechanical tubing china germany in dia/final.htm.

<u>Cold-drawn mechanical tubing</u> covered by these investigations is cold-drawn mechanical tubing of carbon and alloy steel, of circular cross-section, 304.8 mm or more in length, in actual diameters less than 13 inches (less than 331 mm), and regardless of wall thickness, surface finish, end finish or industry specification. The subject cold-drawn mechanical tubing is a tubular product with a circular cross-sectional shape that has been cold-drawn or otherwise cold-finished after the initial tube formation in a manner that involves a change in the diameter or wall thickness of the tubing, or both. The subject cold-drawn mechanical tubing may be produced from either welded (e.g., electric resistance welded, continuous welded, etc.) or seamless (e.g., pierced, pilgered or extruded, etc.) carbon or alloy steel tubular products. It may also be heat treated after cold working (annealed, normalized, quenched and tempered, stress relieved or finish annealed). Typical cold-drawing methods for subject merchandise include, but are not limited to, drawing over mandrel, rod drawing, and sink drawing. Other cold-finishing operations that may be used to produce subject merchandise include cold-rolling and cold-sizing the tubing.¹

Subject cold-drawn mechanical tubing is typically certified to meet industry specifications for cold-drawn tubing including but not limited to: (1) American Society for Testing and Materials (ASTM) or American Society of Mechanical Engineers (ASME) specifications ASTM A-512, ASTM A-513 Type 3 (ASME SA513 Type 3), ASTM A-513 Type 4 (ASME SA513 Type 4), ASTM A-513 Type 5 (ASME SA513 Type 5), ASTM A-513 Type 6 (ASME SA513 Type 6), ASTM A-519 (cold-finished); (2) SAE International (Society of Automotive Engineers) specifications SAE J524, SAE J525, SAE J2833, SAE J2614, SAE J2467, SAE J2435, SAE J2613; (3) Aerospace Material Specification (AMS) AMS T-6736 (AMS 6736), AMS 6371, AMS 5050, AMS 5075, AMS 5062, AMS 6360, AMS 6361, AMS 6362, AMS 6371, AMS 6372, AMS 6374, AMS 6381, AMS 6415; (4) United States Military Standards (MIL) MIL -T-5066 and MIL-T-6736; (5) foreign standards equivalent to one of the previously listed ASTM, ASME, SAE, AMS or MIL specifications including but not limited to: (a) German Institute for Standardization (DIN) specifications DIN 2391-2, DIN 2393-2, DIN 2394-2; (b) European Standards (EN) EN 10305-1, EN 10305-2, EN 10305-4, EN 10305-6 and European national variations on those standards (e.g., British Standard (BS EN), Irish Standard (IS EN) and German Standard (DIN EN) variations, etc.); (c) Japanese Industrial Standard (JIS) JIS G 3441 and JIS G 3445; and (6) proprietary standards that are based on one of the above listed standards. The subject cold-drawn mechanical tubing may also be dual or multiple certified to more than one standard.

Steel products included in the scope of these investigations are products in which: (1) iron predominates, by weight, over each of the other contained elements; and (2) the carbon content is 2 percent or less by weight. For purposes of this scope, the place of cold-drawing determines the country

¹ The language **in bold** is pending the results of a scope clarification request at the Department of Commerce.

of origin of the subject merchandise. Subject merchandise that is subject to minor working in a third country that occurs after drawing in one of the subject countries including, but not limited to, heat treatment, cutting to length, straightening, nondestruction testing, deburring or chamfering, remains within the scope of the investigation. All products that meet the written physical description are within the scope of these investigations unless specifically excluded or covered by the scope of an existing order. Merchandise that meets the physical description of cold-drawn mechanical tubing above is within the scope of the investigations even if it is also dual- or multiple-certified to an otherwise excluded specification listed below.

The following products are outside of, and/or specifically excluded from, the scope of these investigations: (1) cold-drawn stainless steel tubing, containing 10.5 percent or more of chromium by weight and not more than 1.2 percent of carbon by weight; (2) products certified to one or more of the following ASTM, ASME or American Petroleum Institute (API) specifications listed below: ASTM A-53; ASTM A-106; ASTM A-179 (ASME SA 179); ASTM A-192 (ASME SA 192); ASTM A-209 (ASME SA 209); ASTM A-210 (ASME SA 210); ASTM A-213 (ASME SA 213); ASTM A-334 (ASME SA 334); ASTM A-423 (ASME SA 423); ASTM A-498; ASTM A-496 (ASME SA 496); ASTM A-199; ASTM A-500; ASTM A-556; ASTM A-565; API SL; and API 5CT; except that any cold-drawn tubing product certified to one of the above excluded specifications will not be excluded from the scope if it is also dual- or multiple-certified to any other specification that otherwise would fall within the scope of these investigations.

The products subject to the investigations are currently imported under the following Harmonized Tariff Schedule of the United States (HTSUS) statistical reporting numbers: 7304.31.3000, 7304.31.6050, 7304.51.1000, 7304.51.5005, 7304.51.5060, 7306.30.5015, 7306.30.5020, and 7306.50.5030. The HTSUS provisions above are provided for convenience and customs purposes only. The written description of the scope of the investigations is dispositive.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or

similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. In addition, if your firm is a U.S. producer, the information you provide on your production and imports of cold-drawn mechanical tubing and your responses to the questions in Part I of the producer questionnaire will be provided to the U.S. Department of Commerce, upon its request, for use in connection with (and only in connection with) its requirement pursuant to section 702(c)(4)/732(c)(4) of the Act (19 U.S.C. § 1671a(c)(4)/1673a(c)(4)) to make a determination concerning the extent of industry support for the petition requesting this proceeding. Any information provided to Commerce will be transmitted under the confidentiality and release guidelines set forth above. Your response to these questions constitutes your consent that such information be provided to Commerce under the conditions described above.

I-1a. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b.	TAA information release In the event that the U.S. International Trade Commission (USITC)
	makes an affirmative final determination in this proceeding, do you consent to the USITC's
	release of your contact information (company name, address, contact person, telephone
	number, email address) appearing on the front page of this questionnaire to the Departments of
	Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made
	eligible for benefits under the Trade Adjustment Assistance program?

Yes	No
-----	----

I-2. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of cold-drawn mechanical tubing, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered ¹	City, State	Zip (5 digit)	Description
1			
2			
3			
4			
5			
6			
¹ Additional disc	ussion on establishments con	solidated in this questic	onnaire:

I-3. **Petition support**.--Does your firm support or oppose the petition?

Country	Support	Oppose	Take no position
China AD			
China CVD	na CVD		
Germany AD			
India AD			
India CVD	India CVD		
Italy AD			
Korea AD			
Switzerland AD			

Firm name	Address	Extent of ownership (percent)
	ridal 655	(percent)
		-
foreign, that are engag	portersDoes your firm have any r ed in importing cold-drawn mecha	nical tubing from China, Germa
foreign, that are engag India, Italy, Korea, and, cold-drawn mechanical		nical tubing from China, Germa tes or that are engaged in expo
foreign, that are engag ndia, Italy, Korea, and, cold-drawn mechanical the United States?	ed in importing cold-drawn mecha Or Switzerland into the United Sta	nical tubing from China, Germ tes or that are engaged in expo
foreign, that are engag India, Italy, Korea, and, cold-drawn mechanical the United States?	ed in importing cold-drawn mecha for Switzerland into the United Sta I tubing from China, Germany, Indi	nical tubing from China, Germates or that are engaged in expo

l-6.	<u>Related producers</u> Does your firm have any related firms, either domestic or foreign, that are engaged in the production of cold-drawn mechanical tubing?					
	No YesList the following information.					
	Firm name	Country	Affiliation			

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Keysha Martinez (202-205-2136, keysha.martinez@usitc.gov). Supply all data requested on a calendar-year basis.

II-1.	<u>Contact information</u> Please identify the responsible individual and the manner by which
	Commission staff may contact that individual regarding the confidential information submitted
	in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. <u>Changes in operations.</u>--Please indicate whether your firm has experienced any of the following changes in relation to the production of cold-drawn mechanical tubing since January 1, 2014.

(chec	k as many as appropriate)	(If checked, please describe; leave blank if not applicable)
	plant openings	
	plant closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (e.g., technology)	

II-3a. **Production using same cold-drawing machinery.**--Please report your firm's production of products made on the same equipment and machinery used to produce cold-drawn mechanical tubing (i.e., the drawing or mandrel (DOM), rod or sink drawing machinery), and the combined production capacity on this shared equipment and machinery in the periods indicated.

"Overall cold-drawing capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

"**Production**" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Quantity (in short tons)						
	Calendar years		January-June			
ltem	2014	2015	2016	2016	2017	
Overall cold-drawing capacity						
Production of:						
Cold-drawn mechanical tubing (12						
inches and over in length) ¹	0	0	0	0	0	
Other products ²						
Total	0	0	0	0	0	
Data entered for production of cold-drawn mechanical tubing will populate here once reported in question II-7.						

² Please identify these products: _____.

II-3b.	Operating parametersThe production capacity reported in II-3a is based on operating he per week, weeks per year.	nours
II-3c.	<u>Capacity calculation</u> Please describe the methodology used to calculate overall production capacity reported in II-3a, and explain any changes in reported capacity.	
II-3d.	<u>Production constraints</u> Please describe the constraint(s) that set the limit(s) on your firm's production capacity.	

II-3e.	Product shifting.—								
		•	able to switch production (capacity) between cold-drawn mechanical tubing and acts using the same equipment and/or labor?						
		☐ No	Yes (i.e., have produced other products or are able to produce other products). Please identify other actual or potential products:						
		between pr	ribe the factors that affect your firm's ability to shift production capacity oducts (e.g., time, cost, relative price change, etc.), and the degree to which es enhance or constrain such shifts.						
II-4.			ary 1, 2014, has your firm been involved in a toll agreement regarding the drawn mechanical tubing?						
	material	Agreement between two firms whereby the first firm furnishes the raw econd firm uses the raw materials to produce a product that it then returns a charge for processing costs, overhead, etc.							
If yes Please describe the toll arrangement(s) and name the fine the fine the toll arrangement (s) and name the fine the toll arrangement (s) are the toll arrangement (s) and name the fine the toll arrangement (s) are the to									

II-5.	Foreign	trade	zones

(a) <u>Firm's FTZ operations</u>.--Does your firm produce cold-drawn mechanical tubing in and/or admit cold-drawn mechanical tubing into a foreign trade zone (FTZ)?

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	If yes Describe the nature of your firms operations in FTZs and identify the specific FTZ site(s).

(b) Other firms' FTZ operations.--To your knowledge, do any firms in the United States import cold-drawn mechanical tubing into a foreign trade zone (FTZ) for use in distribution of cold-drawn mechanical tubing and/or the production of downstream articles?

No	Yes	If yesIdentify the firms and the FTZs.

II-6. <u>Importer</u>.--Since January 1, 2014, has your firm imported cold-drawn mechanical tubing?

"Importer" – The person or firm primarily liable for the payment of any duties on the merchandise, or an authorized agent acting on his behalf. The importer may be the consignee, or the importer of record.

No	Yes	
		If yes <u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u>

- II-7. <u>Production, shipment, and inventory data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of cold-drawn mechanical tubing in its U.S. establishment(s) during the specified periods.
 - "Average production capacity" or "capacity" The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
 - "**Production**" All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
 - "Commercial U.S. shipments" Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
 - "Internal consumption" Product consumed internally by your firm. Such transactions are valued at fair market value.
 - "Transfers to related firms" Shipments made to related domestic firms. Such transactions are valued at fair market value.
 - "Related firm" –A firm that your firm solely or jointly owns, manages, or otherwise controls.
 - "Export shipments" Shipments to destinations outside the United States, including shipments to related firms.
 - "Inventories" Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-7. Production, shipment, and inventory data (12 inches and over in length).—Continued

12 inches (304.8 mm) and over in length

Qua	ntity (<i>in short</i> t	tons) and value	(in \$1,000)						
	Calendar years January-June								
ltem	2014	2015	2016	2016	2017				
Average production capacity ¹ (quantity) (A)									
Beginning-of-period inventories (quantity) (B)									
Production (quantity) (C)									
U.S. shipments: Commercial shipments: Quantity (D)									
Value (E)									
Internal consumption: ² Quantity (F)									
Value² (G)									
Transfers to related firms: ² Quantity (H)									
Value² (I)									
Export shipments: ³ Quantity (J)									
Value (K)									
End-of-period inventories (<i>quantity</i>) (L)									
¹ The production capacity reported is based on operating hours per week, weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity ² Internal consumption and transfers to related firms must be valued at fair market value. In the event that your firm uses a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: ³ Identify your firm's principal export markets:									

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar years	January-June					
Reconciliation	2014	2015	2016	2016	2017			
B + C - D - F - H - J - L =								
should equal zero ("0") or								
provide an explanation. ¹	0	0	0	0	0			
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless								

Business Proprietary

U.S. Producers' Questionnaire - Cold-Drawn Mechanical Tubing	Page 14

l accurate: .	
accarate.	

II-8. <u>Channels of distribution (12 inches and over in length)</u>.--Report your firm's commercial U.S. shipments by channel of distribution and known end use.

Qua	ntity (<i>in shor</i>	t tons)				
Calendar years January-June						
Item	2014	2015	2016	2016	2017	
Channels of distribution: Commercial U.S. shipments: To <u>distributors</u> ¹ serving primarily the: Agricultural sector (M)						
Automotive sector (N)						
Heavy machinery/industrial sector (O)						
Oil and gas sector (P)						
Other or unknown sector (Q) ²						
To <u>end users</u> in the : Agricultural sector (R)						
Automotive sector (S)						
Heavy machinery/industrial sector (T)						
Oil and gas sector (U)						
Other sectors (V) ²						

¹ Classify your firms' commercial U.S. shipments by the <u>intended end use of the product</u>. If product(s) are sold or used in multiple end use sectors, classify your firms' commercial U.S. shipments by the primary end use sector that the specific distributor serves. Please try to minimize the quantity reported as "unknown."

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through T) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	January-June		
Reconciliation	2014	2015	2016	2016	2017
M + N + O + P + Q + R + S + T + U + V-					
D = zero ("0"), if not revise.	0	0	0	0	0

² Identify the other sectors: .

II-9. <u>U.S. shipments of cold-drawn mechanical tubing, by type (12 inches and over in length)</u>.—Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of cold-drawn mechanical tubing.

Quantity (in short tons) and value (in \$1,000)							
		Calendar year	January-June				
Item	2014	2015	2016	2016	2017		
U.S. shipments of cold-drawn mechanical tubing made from Carbon steel welded pipe: Quantity (U)							
Value (V)							
Carbon steel seamless pipe: Quantity (W)							
Value (X)							
Alloy steel welded pipe: Quantity (Y)							
Value (Z)							
Alloy steel seamless pipe: Quantity (AA)							
Value (AB)							

<u>RECONCILIATION OF SHIPMENTS.</u>--Please ensure that the quantities and values reported for US shipments in this question equal the quantities and values of US shipments reported in part "a". If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years			January-June		
Reconciliation	2014	2015	2016	2016	2017		
Quantity: U + W + Y + AA – D – F – H = zero ("0"), if not revise.	0	0	0	0	0		
Value: $V + X + Z + AB - E - G - I =$ zero ("0"), if not revise.	0	0	0	0	0		

II-10. <u>Employment data (12 inches and over in length)</u>.--Report your firm's employment-related data related to the production of cold-drawn mechanical tubing and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June periods, calculate similarly and divide by 6.

If your firm had the same number of PRWs in all calendar years and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3).

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

12 inches (304.8 mm) and over in length

	Calendar years			January-June	
Item	2014	2015	2016	2016	2017
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					

Ex	cplanation o	of trends:			

II-11. Production, shipment, and inventory data (less than 12 inches in length).—Continued

12 inches (304.8 mm) and over in length

	(Quan	tity in short to	ns)					
	Calendar years January-June							
Item	2014	2015	2016	2016	2017			
Purchases from U.S. importers ¹ of cold-drawn mechanical tubing from— China								
Germany								
India								
Italy								
Korea								
Switzerland								
All other sources								
Purchases from domestic producers ²								
Purchases from other sources ²								

¹ Please list the name of the importer(s) from which your firm purchased this product. If your firm's import suppliers differ by source, please identify the source for each listed supplier: _____.

Please list the name of the producer(s) or U.S. distributor(s) from which your firm purchased this product:

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to Jennifer Brinckhaus (202-205-3188, <u>Jennifer.brinckhaus@usitc.gov</u>).

	Contact information of Commission of Commiss	taff may contact that individual regarding the confidential information submitted
	in part III.	
	Name	
	Title	
	Email	
	Telephone Fax	
III-2.	Accounting sy	rstemBriefly describe your firm's financial accounting system.
	A.	When does your firm's fiscal year end (month and day)?
	/	If your firm's fiscal year changed during the data-collection period, explain below:
	B.1.	Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include cold-drawn mechanical tubing:
	2.	Does your firm prepare profit/loss statements for cold-drawn mechanical tubing:
	3.	
	4.	Accounting basis: GAAP, cash, tax, or other comprehensive basis of accounting (specify)
	used ir regard submit profit-	As requested in Part I of this questionnaire, please keep all supporting documents/records in the preparation of the financial data, as Commission staff may contact your firm ling questions on the financial data. The Commission may also request that your company it copies of the supporting documents/records (financial statements, including internal and-loss statements for the division or product group that includes cold-drawn mechanical, as well as specific statements and worksheets) used to compile these data.
III-3.	Cost accounting	ng systemBriefly describe your firm's cost accounting system (e.g., standard r cost, etc.).
	,,,	· · ·

U.S. Producers' Questionnaire - Cold-Drawn Mechanical Tubi	
	10

produced cold-drawr		uced in the facilities in which your fine share of net sales accounted for b					
Products		Share of sales					
Cold-drawn mechanic	cal tubing	%					
		%					
		%					
		%					
production of cold-di	nase inputs (raw materials, labor, en rawn mechanical tubing from any r n related firms. divisions and/or oth	nergy, or any services) used in the elated suppliers (e.g., inclusive of					
production of cold-di	rawn mechanical tubing from any related firms, divisions and/or oth	nergy, or any services) used in the elated suppliers (e.g., inclusive of					
production of cold-ditransactions between company)? YesContinue to Inputs from related semechanical tubing the question III-9a. For "the basis of your most basis, as recorded in related supplier; e.g.,	rawn mechanical tubing from any related firms, divisions and/or oth question III-7. SuppliersPlease identify the inpurat your firm purchases from related Share of total COGS" please report at recently completed fiscal year. Fyour company's own accounting sy, the related supplier's actual cost,	nergy, or any services) used in the elated suppliers (e.g., inclusive of ner components within the same					
production of cold-ditransactions between company)? YesContinue to Inputs from related semechanical tubing the question III-9a. For "the basis of your most basis, as recorded in related supplier; e.g.,	rawn mechanical tubing from any related firms, divisions and/or oth question III-7. SuppliersPlease identify the inpurat your firm purchases from related Share of total COGS" please report at recently completed fiscal year. Fyour company's own accounting sy, the related supplier's actual cost,	nergy, or any services) used in the elated suppliers (e.g., inclusive of ner components within the same are to question III-9a. Its used in the production of cold-drad suppliers and that are reflected in this information by relevant input or "Input valuation" please describers the purchase cost from the					
production of cold-ditransactions between company)? YesContinue to Inputs from related semechanical tubing the question III-9a. For "the basis of your most basis, as recorded in related supplier; e.g., approximate fair management of the production of the production of the basis of your most basis, as recorded in related supplier; e.g., approximate fair management of the production of	rawn mechanical tubing from any related firms, divisions and/or oth question III-7. SuppliersPlease identify the inpurat your firm purchases from related Share of total COGS" please report at recently completed fiscal year. Fyour company's own accounting sy, the related supplier's actual cost, rket value.	nergy, or any services) used in the elated suppliers (e.g., inclusive of ner components within the same are to question III-9a. Its used in the production of cold-drad suppliers and that are reflected in this information by relevant input or "Input valuation" please describe estem, of the purchase cost from the cost plus, negotiated transfer price					

III-8.	<u>Inputs purchased from related suppliers</u> Please confirm that the inputs purchased from related suppliers, as identified in III-7, were reported in III-9a (financial results on cold-drawn mechanical tubing) in a manner consistent with your firm's accounting books and records.
	Yes
	NoIn the space below, please report the valuation basis of inputs purchased from related suppliers as reported in table III-9a.

III-9a. Operations on cold-drawn mechanical tubing (12 inches and over in length).--Report the revenue and related cost information requested below on the cold-drawn mechanical tubing operations of your firm's U.S. establishment(s).¹ Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods. If your firm was involved in tolling operations (either as the toller or as the tollee), please contact Jennifer Brinckhaus at (202) 205-3188 before completing this section of the questionnaire.

Quanti	ty (in short tons) ar					
	Fisc	al years ended		January-June		
Item	2014	2015	2016	2016	2017	
Net sales quantities: ²						
Commercial sales ("CS")						
Internal consumption ("IC")						
Transfers to related firms ("Transfers")						
Total net sales quantities	0	0	0	0	C	
Net sales values: ² Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values	0	0	0	0	(
Cost of goods sold (COGS): ³ Raw materials						
Direct labor						
Other factory costs						
Total COGS	0	0	0	0	C	
Gross profit or (loss)	0	0	0	0	С	
Selling, general, and administrative (SG&A) expenses: Selling expenses						
General and administrative expenses						
Total SG&A expenses	0	0	0	0	0	
Operating income (loss)	0	0	0	0	0	
Other expenses and income: Interest expense						
All other expense items						
All other income items						
Net income or (loss) before income taxes	0	0	0	0	C	
Depreciation/amortization included above						

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

Note -- The table above contains calculations that will appear when you have entered data in the MS Word form fields.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

II-9D.	quantitie have bee return th	s and values, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) n calculated from the data submitted in the other line items. Do the calculated fields e correct data according to your firm's financial records ignoring non-material es that may arise due to rounding?
	Yes	NoIf the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise.
		Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (i.e., expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (i.e., income is positive, expenses or reversals are negative).
		If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

III-10. Nonrecurring items (charges and gains) included in the subject product financial results.--For each annual period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in \$1,000), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below. Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted the reported financial results of the subject product in question III-9a.

	F	Fiscal years ended			y-June
	2014	2015	2016	2016	2017
Nonrecurring item: In this column please provide a brief description of each nonrecurring item and indicate the specific line item in table III-9a where the nonrecurring item is	nonrecurring it	tem: In these co	lumns please repo question III-9a.	ort the amount o	f the relevant
classified.			Value (<i>\$1,000</i>)		
1. , classified as					
2. , classified as					
3. , classified as					
4. , classified as					
5. , classified as					
6. , classified as					
7. , classified as					

III-11.	Classification of identified nonrecurring items (charges and gains) in the accounting books and
	<u>records of the company</u> If non-recurring items were reported in question III-10 above, please
	identify where your company recorded these items in your accounting books and records in the normal course of business; i.e., just as responses to question III-10 identify where these items are reported in question III-9a.

III-12.	Asset valuesReport the total assets (i.e., both current and long-term assets) associated with
	the production, warehousing, and sale of cold-drawn mechanical tubing. If your firm does not
	maintain some or all of the specific asset information necessary to calculate total assets for cold-
	drawn mechanical tubing in the normal course of business, please estimate this information
	based upon a method (such as production, sales, or costs) that is consistent with relevant cost

allocations in question III-9a. Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted.

Total assets should be <u>allocated to the subject products</u> if these assets are also related to other products. Please provide a <u>brief explanation if there are any substantial changes</u> in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (in \$1,000)					
	Fiscal years ended				
Item	2014	2015	2016		
Total assets (net) ¹					
Describe					

III-13. Capital expenditures and research and development expenses.—Report your firm's capital expenditures and research and development expenses for cold-drawn mechanical tubing. Provide data for your firm's three most recently completed fiscal years.

Value (in \$1,000)						
		Fiscal years ended			y-June	
Item	2014	2015	2016	2016	2017	
Capital expenditures ¹						
Research and development expenses ²						

¹ Please describe the nature, focus, and significance of your firm's capital expenditures on the subject product.

² Please describe the nature, focus, and significance of your firm's R&D expenses related to subject product.

III-14.	Data consistency and reconciliationPlease indicate whether your firm's financial data for
	questions III-9a, 12, and 13 are based on a calendar year or on your firm's fiscal year:

Calendar year	Fiscal year	Specify fiscal year

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-7 (including export shipments) as long as they are reported on the same calendar year basis.

<u>RECONCILIATION OF TRADE VS FINANCIAL DATA</u>.--Please ensure that the quantities and values reported for total shipments in part II equal the quantities and values reported total net sales in part III of this questionnaire in each time period unless the financial data from part III are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

		Full year data	Partial year periods		
Reconciliation	2014	2015	2016	2016	2017
Quantity: Trade data from question II-7 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0	0	0
Value: Trade data from question II-7 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0	0	0

Do these data in question III-9a reconcile with data in question II-7?

Yes	No	If no, please explain.

If your responses to any of the items in questions III-15, III-16, and III-17 differ by country, please describe these differences and, as applicable, indicate which country or countries your response refers to in the relevant form fields.

III-15a.	negativ	s of imports on investmentSince January 1, 2014, has your firm experienced any actual ive effects on its return on investment or the scale of capital investments as a result of ts of cold-drawn mechanical tubing from China, Germany, India, Italy, Korea, and/or erland?					
	☐ No		YesMy firm has experienced actual negative effects as follows:				
		(ch	eck as many as appropriate)	(please describe)			
			Cancellation, postponement, or rejection of expansion projects				
			Denial or rejection of investment proposal				
			Reduction in the size of capital investments				
			Return on specific investments negatively impacted				
			Other				
III-15b.	•	•	nded "yes" to III-15a, please ind were directed toward.	icate which market segments any affected			

III-16.	6. Effects of imports on growth and developmentSince January 1, 2014, has your firm experienced any actual negative effects on its growth, ability to raise capital, or existing development and production efforts (including efforts to develop a derivative or more ad version of the product) as a result of imports of cold-drawn mechanical tubing from China Germany, India, Italy, Korea, and/or Switzerland?					
	☐ No			esMy firm has experi	enced actual negative effects as follows:	
		(che	ck as r	nany as appropriate)	(please describe)	
		F	Rejecti	on of bank loans		
			Loweri	ng of credit rating		
				m related to the issue ks or bonds		
		/	Ability	to service debt		
			Other			
III- 17 .	_				firm anticipate any negative effects due to imports of Germany, India, Italy, Korea, and/or Switzerland?	
	No	,	Yes	If yes, my firm anticipa	ates negative effects as follows:	
III-18.	that did the spac	not p e pro g the	rovide vided l data ir	a narrative box, please pelow. Please also use	e to further explain a response to a question in Part III note the question number and the explanation in this space to highlight any issues your firm had in but not limited to technical issues with the MS Word	

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Lauren Gamache (202-205-3489, lauren.gamache@usitc.gov).

IV-1. <u>Contact information</u>.--Please identify the individual that Commission staff may contact regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

- IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2014 of the following products produced by your firm.
 - <u>Product 1</u>.--ASTM A519 (or equivalent specification) Cold-Drawn Seamless Tube, Grade 1010-1026, outside diameter 5.000 inches, wall thickness 0.990 1.010 inch, length 17-24 feet, not honed, deburred ends.
 - <u>Product 2</u>.--ASTM A519 (or equivalent specification) Cold-Drawn Seamless Tube, Grade 1010-1026, outside diameter 4.500 inches, wall thickness 0.990 1.010 inch, length 17-24 feet, not honed, deburred ends.
 - <u>Product 3.--</u>ASTM A513-5 (or equivalent specification) Cold-Drawn Over Mandrel Welded Tube, Grade 1010-1026, outside diameter 2.500 inches, wall thickness 0.240 0.260 inch, length 17 24 feet, not honed, deburred ends.
 - <u>Product 4.--</u>ASTM A513-5 (or equivalent specification) Cold-Drawn Over Mandrel Welded Tube, Grade 1010-1026, outside diameter 3.000 inches, wall thickness 0.178 0.198 inch, length 17 24 feet, not honed, deburred ends.
 - <u>Product 5.--</u>ASTM A513-5 (or equivalent specification) Cold-Drawn Over Mandrel Welded Tube, Grade ST52.3, outside diameter 3.750 inches, wall thickness 0.245 0.265 inch, length 17 24 feet, not honed, deburred ends.
 - <u>Product 6.</u>--ASTM A513-5 (or equivalent specification) Cold-Drawn Over Mandrel Welded Tube, Grade ST52.3, outside diameter 4.000 inches, wall thickness 0.245 0.265 inch, length 17 24 feet, not honed, deburred ends.
 - <u>Product 7.--</u> ASTM A519 Cold Drawn Seamless Tube, Grade 4140/4142, outside diameter 8.000 inches, wall thickness 0.875 inch, length 17.35 feet and 21.68 feet, not honed, deburred ends.

Product 8.-- ASTM A519 Cold Drawn Seamless Tube, Grade 4140, outside diameter 9.625 inches, wall thickness 0.875 inch, length 218.25 inches, not honed, deburred ends.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2014-June 2017, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question IV-3.

IV-2(a). <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in actual **short tons** and **actual dollars** (not 1.000s).

	Neport uata II		ort tons, value in d	<u>l dollars</u> (not 1,: lollars)	0003].	
	Produ			duct 2	Produ	ıct 3
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2014:	,		,			
January-March						
April-June						
July-September						
October-December						
2015:						
January-March						
April-June						
July-September						
October-December						
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
		(Quantity in sho	ort tons, value in d	lollars)		
Period of shipment	Produ	ict 4	Pro	duct 5	Produ	ıct 6
	Quantity	Value	Quantity	Value	Quantity	Value
2014:						
January-March						
April-June						
July-September						
October-December						
2015:						
January-March						
April-June						
July-September						
October-December						
2016:						
January-March						
April-June						
July-September						
October-December						
2017: January-March						
April-June						

IV-2(a). Price data.--Continued.

Report data in actual *short tons* and *actual dollars* (not 1,000s).

	•	(Quantity in sho	ort tons, value in do	ollars)	
	Produ	ıct 7	Prod	uct 8	
Period of shipment	Quantity	Value	Quantity	Value	
2014:					
January-March					
April-June					
July-September					
October-December					
2015: January-March					
April-June					
July-September					
October-December					
2016:					
January-March					
April-June					
July-September					
October-December					
2017:					
January-March					
April-June					
firm's U.S. point of shipment. ² Pricing product definiti	ons are provided o	n the first page of s product, and inc	Part IV. dicate the exact spe	ecification, diamete	value of returned goods), f.o.b. your er, and wall thickness of the reported a.
Product 1:			Product	5:	
Product 2:			Product	6:	
Product 3:			Product	7:	
Product 4:			Product	8:	

IV-2 (b). <u>Price data checklist.</u>--Please check that the pricing data in question IV-2(b) has been correctly reported.

Is the price data reported above:	√ if Yes
In actual dollars (not \$1,000) and 1,000 short tons?	
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	
Net of all discounts and rebates?	
Have returns credited to the quarter in which the sale occurred?	
Less than reported commercial shipments in question II-7 in each year?	

IV-2(c). <u>Pricing data methodology</u>.--Please describe the method and the kinds of documents/records that were used to compile your price data.

U.S. Pro	oducers' Q	uestic	nnaire -	Cold	l-Drawı	n Me	echanic	al Tubing		Page 33
the prep price do	paration o ata. The Co ents/record	f the pommis ds (suc	orice dat ssion ma ch as sal	a, as y also es jou	Comm reque urnal, i	nissio est th invoid	n staff i at your ces, etc.	may contact you company subm) used to compi	orting documents/records ur firm regarding question nit copies of the supporting ile these data. t charges for sales of cold	ns on the g
	mechanical tubing (<i>check all that apply</i>)? If your firm issues price lists, please submit sample pages of a recent list.									
	Transac by transac		Contra	cts	Set price lists	е	Other		If other, describe	
IV-4. <u>Discount policy</u> Please indicate and describe your firm's discount policies (<i>check all th</i>					at apply).					
	Quantii discoun		Annual total volume discount		No discoui policy	- 1	Other		Describe	
IV-5. Pricing terms (a) What are your firm's typical sales terms for its U.Sproduced cold-drawn me tubing?					oduced cold-drawn mecha	anical				
			t 30 ays	Net day		-	0 net days	Other	Other (specify)	
			at basis a	•		n's pi	rices of	domestic cold-	drawn mechanical tubing	usually
		Deliv	rered	F.	o.b.	ı	If f.o.b.	, specify point		
		_		_						

IV-6. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of its U.S.-produced cold-drawn mechanical tubing in 2016 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale					
	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	Total (shoul sum to 100.0%	d o
Share of 2016 sales	%	%	%	%	0.0	%

IV-7. Contract provisions.--

(a) Please fill out the table regarding your firm's typical sales contracts for U.S.-produced cold-drawn mechanical tubing (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
ana, er pries	Both			
Meet or release	Yes			
provision	No			
Not applicab	le			

(b) Does your firm sell cold-drawn mechanical tubing to U.S. purchasers under contracts that were negotiated outside of the United States?

		Share of 2016 sales	Description (negotiations, provisions	
No	Yes	(percent)	of the contracts, etc.)	End use applications

IV-8. <u>Lead times.</u>—What is your firm's share of sales from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced cold-drawn mechanical tubing?

Source	Share of 2016 sales	Lead time (average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

IV-9.	Shipping	informa	ation

(a)	What is the approximate percentage of the total delivered cost of U.Sproduced cold drawn mechanical tubing that is accounted for by U.S. inland transportation costs? percent
(b)	Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)
(c)	Indicate the approximate percentage of your firm's sales of cold-drawn mechanical tubing that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

IV-10. <u>Geographical shipments.--</u> In which U.S. geographic market area(s) has your firm sold its U.S.-produced cold-drawn mechanical tubing since January 1, 2014 (check all that apply)?

Geographic area	√ if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.–CA, OR, and WA.	
Other .—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

IV-11.	<u>Differences in transportation</u> Do your firm's responses to questions IV-8 through IV-10 differ
	for cold-drawn mechanical tubing that is <u>less than</u> 12 inches (304.8 mm) in length and cold-drawn
	mechanical tubing that is greater than 12 inches in length?

No	Yes	If yes, describe.

IV-12. End uses.--

(a) List the end uses of the cold-drawn mechanical tubing that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by cold-drawn mechanical tubing and other inputs?

	Share of total cost of end use product accounted for by		
			Total
	Cold-drawn		(should sum to
End use product	mechanical tubing	Other inputs	100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

(b) Do end use applications for cold-drawn mechanical tubing <u>less than</u> 12 inches (304.8 mm) in length differ significantly from cold-drawn mechanical tubing greater than 12 inches in length?

No	Yes	If yes, describe.

IV-13.	Substitute	tutes							
	(a) Ca	an other ہ	produ	ucts be sul	bstituted	l for cold-	draw	n mechani	cal tubing?
		No		YesF	lease fill	out the ta	ble.		
			E	ind use in which this				_	n the price of this substitute e for cold-drawn mechanical tubing?
	Substitute	e		substitute is used			Ye	es .	Explanation
1.]	
2.]	
3.]	
	(b) Do substitutes for cold-drawn mechanical tubing <u>less than</u> 12 inches (304.8 mm) in length differ significantly from cold-drawn mechanical tubing greater than 12 inches in length?								
	No	Yes	;	If yes, des	scribe.				
IV-14.	 IV-14. Demand trends (a) Indicate how demand within the United States and outside of the United States (if known) for cold-drawn mechanical tubing has changed since January 1, 2014. Explain any trends and describe the principal factors that have affected these changes in demand. 								
				Overall	No	Overall		luctuate with no	
	Marke	et		increase	change	decrease	cle	ear trend	Explanation and factors
Within the United States: Overall demand									
Agricultural sector									
Automotive sector									
	and gas sec								
	avy machino	•	strial						
	er sectors ¹ e the Unite								
	e the Onite ase describe		tors:						

U.S. Producers' Questionnaire - Cold-Drawn Mechanical Tubi	
	10

IV-14.	<u>Demand trends</u> Continued.							
	mı		differ significantly fro	mechanical tubing that is <u>less than</u> 12 inches (304.8 om cold-drawn mechanical tubing that is greater than 12				
	No	Yes	If yes, describe.	yes, describe.				
IV-15.				gnificant changes in the product range, product mix, bing since January 1, 2014?				
	No	Yes	If yes, please describ	e and quantify if possible.				
IV-16.	(a) Is th ecor	Conditions of competition (a) Is the cold-drawn mechanical tubing market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to cold-drawn mechanical tubing? If yes, describe.						
	Check all	that apply	•	Please describe.				
		No		Skip to question IV-17.				
			siness cycles (e.g. al business)					
			her distinctive ons of competition					
	(b) If yes, have there been any changes in the business cycles or conditions of competition for cold-drawn mechanical tubing since January 1, 2014?							
	No	Yes	If yes, describe.					

	<u>Supply constraints.</u> Has your firm refused, declined, or been unable to supply cold-drawn mechanical tubing since January 1, 2014 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?						
	No	Yes	If yes, plea	ase describe.			
	<u>Differences in conditions of competition</u> Do your firm's responses to questions IV-16 through IV-17 differ for cold-drawn mechanical tubing that is <u>less than</u> 12 inches (304.8 mm) in length and cold-drawn mechanical tubing that is greater than 12 inches in length?						
	No	Yes	If yes, c	lescribe.			
-	Raw mater January 1, 2		v have cold	l-drawn mecha	anical tubing raw material prices changed since		
	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for cold-drawn mechanical tubing.		

IV-20. <u>Interchangeability.--</u>Is cold-drawn mechanical tubing produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Germany	India	Italy	Korea	Switzerland	Other countries
United States							
China							
Germany							
India							
Italy							
Korea							
Switzerland							

For any country-pair producing cold-drawn mechanical tubing that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

IV-21. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between cold-drawn mechanical tubing produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Germany	India	Italy	Korea	Switzerland	Other countries
United States							
China							
Germany							
India							
Italy							
Korea							
Switzerland							
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of cold-drawn mechanical tubing, identify the country-pair and report the advantages or disadvantages imparted by such factors:							

IV-22. <u>Differences in interchangeability and factors other than price</u>.-- Do your firm's responses to questions IV-20 through IV-21 differ for cold-drawn mechanical tubing that is <u>less than</u> 12 inches (304.8 mm) in length and cold-drawn mechanical tubing that is greater than 12 inches in length?

No	Yes	If yes, describe.

IV-23. <u>Customer identification.</u>--List the names and contact information for your firm's 10 largest U.S. customers for cold-drawn mechanical tubing since January 1, 2014. Indicate the share of the quantity of your firm's total shipments of cold-drawn mechanical tubing that each of these customers accounted for in 2016.

C	Customer's name	Contact person	Email	Telephone	City	State	Share of 2016 sales (%)
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							

IV-24. Competition from imports

(a) <u>Lost revenue</u>.--Since January 1, 2014: To avoid losing sales to competitors selling colddrawn mechanical tubing from China, Germany, India, Italy, Korea, and/or Switzerland, did your firm:

Item	No	Yes
Reduce prices		
Roll back announced price increases		

(b) <u>Lost sales.</u>—Since January 1, 2014: Did your firm lose sales of cold-drawn mechanical tubing to imports of this product from China, Germany, India, Italy, Korea, and/or Switzerland?

No	Yes

IV-24.	Competition	from im	ports-	-Continued
--------	-------------	---------	--------	------------

(c) The submission of lost sales/lost revenue allegations is to be completed only by NON-PETITIONERS.

If your firm indicated "yes" to any of the above, your firm can provide the Commission with additional information by downloading and completing the lost sales/lost revenues worksheet at http://usitc.gov/trade_remedy/question.htm. Note that the Commission may contact the firms named to verify the allegations reported.

Is your firm submitting the lost sales/lost revenues worksheet?

No—Please explain.
Yes—Please complete the worksheet and submit via the Commission dropbox. https://dropbox.usitc.gov/oinv/ . (PIN: CDMT)

IV-25.	Other explanationsIf your firm would like to further explain a response to a question in Part IV that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART V.—<u>ALTERNATIVE PRODUCT INFORMATION—Cold-drawn mechanical tubing less than 12 inches in length that is further processed.</u>

Further information on this part of the questionnaire can be obtained from Keysha Martinez (202-205-2136, keysha.martinez@usitc.gov).

V-1.	Scope-to-scope processing operationsSince January 1, 2014, has your firm purchased in-
	scope cold-drawn mechanical tubing (either domestic or imported) and further processed those
	purchases into other products that still match the definition of cold-drawn mechanical tubing
	("scope-to-scope processing")?

No	Yes	If yes —Please describe the nature and extent of the following items in relation to your firm's scope-to-scope processing operations <u>in the United States</u> .				
		Capital investments				
		Technical expertise				
		Value added				
		Employment				
		Quantity, type and source of parts				
		Costs and activities				

V-2. Scope-to-scope processing operations' complexity and importance.--On a scale of 1 to 5, please provide your firm's subjective opinion as to the complexity, intensity, and importance of scope-to-scope processing activities as they relate to your firm's overall operations. 1 being minimally complex, intense or important. 5 being extremely complex, intense, and important.

1: Minimally complex, intense, and important	2	3	4	5: Extremely complex, intense, and important
	Please de	scribe the reason for yo	our rating.	

V-3.	Your sales of further processed scope merchandise Do your customers consider the
	product(s) they purchase from your firm to be "cold-drawn mechanical tubing"?

Yes	No	If No— Please describe the how your customers perceive the goods they are purchasing from your firm.

V-4. **Production, shipment, and inventory data (less than 12 inches in length)--** Report your firm's production capacity, production, shipments, and inventories related to the production of cold-drawn mechanical tubing less than 12 inches in length in its U.S. establishment(s) during the specified periods.

Less than 12 inches (304.8 mm) in length

Quar	ntity (<i>in short t</i>	tons) and value	e (in \$1,000)			
	s	Januar	y-June			
Item	2014	2014 2015		2016	2017	
Average production capacity ¹ (quantity) (A)						
Beginning-of-period inventories (quantity) (B)						
Production (quantity) (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption: ² Quantity (F)						
Value² (G)						
Transfers to related firms: ² Quantity (H)						
Value² (I)						
Export shipments: ³ Quantity (J)						
Value (K)						
End-of-period inventories (quantity) (L)						
¹ The production capacity reported is bat the methodology used to calculate product ² Internal consumption and transfers to a different basis for valuing these transaction using that basis for each of the periods not ³ Identify your firm's principal export ma	cion capacity, an related firms mu ons, please spec ed above:	d explain any chust be valued at the cify that basis (e.	anges in reporte fair market value	d capacity In the event tha	t your firm use	

V-4. Production, shipment, and inventory data (less than 12 inches in length).—Continued

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar years	January-June				
Reconciliation	2014	2015	2016	2016	2017		
B + C - D - F - H - J - L =							
should equal zero ("0") or							
provide an explanation.1	0	0	0	0	0		
¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless							
accurate:							

V-5. <u>Channels of distribution (less than 12 inches in length)</u>.--Report your firm's commercial U.S. shipments by channel of distribution and known end use.

Quantity (in short tons)							
		Calendar year	S	Januar	y-June		
Item	2014	2015	2016	2016	2017		
Channels of distribution:							
Commercial U.S. shipments:							
To <u>distributors</u> ¹ serving primarily the:							
Agricultural sector (M)							
Automotive sector (N)							
Heavy machinery/industrial sector (O)							
Oil and gas sector (P)							
Other or unknown sector (Q) ²							
To <i>end users</i> in the :							
Agricultural sector (R)							
Automotive sector (S)							
Heavy machinery/industrial sector (T)							
Oil and gas sector (U)							
Other sectors (V) ²							

¹ Classify your firms' commercial U.S. shipments by the <u>intended end use of the product</u>. If product(s) are sold or used in multiple end use sectors, classify your firms' commercial U.S. shipments by the primary end use sector that the specific distributor serves. Please try to minimize the quantity reported as "unknown."

² Identify the other sectors: _____.

V-5. Channels of distribution (less than 12 inches in length).--Continued

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through T) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	January-June		
Reconciliation	2014	2015	2016	2016	2017
M + N + O + P + Q + R + S + T + U + V-					
D = zero ("0"), if not revise.	0	0	0	0	0

V-6. <u>U.S. shipments of cold-drawn mechanical tubing, by type (less than 12 inches in length)</u>.-Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of cold-drawn mechanical tubing.

Quantity (in short tons) and value (in \$1,000)							
		Calendar year	S	January-June			
ltem	2014	2015	2016	2016	2017		
U.S. shipments of cold-drawn mechanical							
tubing made from Carbon steel welded pipe: Quantity (U)							
Value (V)							
Carbon steel seamless pipe: Quantity (W)							
Value (X)							
Alloy steel welded pipe: Quantity (Y)							
Value (Z)							
Alloy steel seamless pipe: Quantity (AA)							
Value (AB)							

<u>RECONCILIATION OF SHIPMENTS.</u>.--Please ensure that the quantities and values reported for US shipments in this question equal the quantities and values of US shipments reported in part "a". If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	January-June		
Reconciliation	2014	2015	2016	2016	2017
Quantity: U + W + Y + AA – D – F – H = zero ("0"), if not revise.	0	0	0	0	0
Value: $V + X + Z + AB - E - G - I =$ zero ("0"), if not revise.	0	0	0	0	0

V-7. <u>Employment data (less than 12 inches in length)</u>.--Report your firm's employment-related data related to the production of cold-drawn mechanical tubing less than 12 inches in length and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations.

Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June periods, calculate similarly and divide by 6.

If your firm had the same number of PRWs in all calendar years and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3).

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

Less than 12 inches (304.8 mm) in length

	Calendar years			January-June	
Item	2014	2015	2016	2016	2017
Average number of PRWs (number)					
Hours worked by PRWs (1,000 hours)					
Wages paid to PRWs (\$1,000)					

Explanation of trends:			

V-8.		(less than 12 inches in length)Other than direct imports, has your firm otherwise I cold-drawn mechanical tubing since January 1, 2014?				
		 A transaction to buy product from a U.S. corporate entity such as another U.S. U.S. distributor, or a U.S. firm that has directly imported the product. 				
	"Direct imp record or co	ort" –A transaction to buy from a foreign supplier where your firm is the importer of onsignee.				
	No	YesReport such purchases below and explain the reasons for your firms' purchases:				

V-9. Operations on cold-drawn mechanical tubing (LESS THAN 12 INCHES IN LENGTH).--Report the revenue and related cost information requested below on the cold-drawn mechanical tubing (less than 12 inches in length) operations of your firm's U.S. establishment(s). Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and specified interim periods below.

Quantity	(in short tons) a	nd value (in \$1,0	000)			
	Fiscal years ended January-June					
Item	2014	2015	2016	2016	2017	
Net sales quantities: ² Commercial sales ("CS")						
Internal consumption ("IC")						
Transfers to related firms ("Transfers")						
Total net sales quantities	0	0	0	0	0	
Net sales values: ² Commercial sales						
Internal consumption						
Transfers to related firms						
Total net sales values	0	0	0	0	0	
Cost of goods sold (COGS): ³ Purchased cold-drawn mechanical tubing – domestically produced						
Purchased cold-drawn mechanical tubing – subject imports						
Purchased cold-drawn mechanical tubing – non-subject imports						
Total purchased cold-drawn mechanical tubing						
Other raw materials						
Direct labor						
Other factory costs						
Total COGS	0	0	0	0	0	
Gross profit or (loss)	0	0	0	0	0	
Selling, general, and administrative (SG&A) expenses: Selling expenses						
General and administrative expenses						
Total SG&A expenses	0	0	0	0	0	
Operating income (loss)	0	0	0	0	0	
Other expenses and income: Interest expense						
All other expense items						
All other income items						
Net income or (loss) before income taxes	0	0	0	0	O	
Depreciation/amortization included above						

¹ Include only sales (whether domestic or export) and costs related to your <u>U.S. manufacturing operations</u>.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include <u>costs associated with CS, IC, and Transfers.</u>

V-10. Reconciliation of trade and financials.

<u>RECONCILIATION OF TRADE VS FINANCIAL DATA</u>.--Please ensure that the quantities and values reported for total shipments in V-4 equal the quantities and values reported total net sales in V-5 in each time period unless the financial data from part III are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

	Full year data			Partial year periods	
Reconciliation	2014	2015	2016	2016	2017
Quantity: Trade data from question V-4 (lines D, F, H, and J) less financial total net sales quantity data from question V-9, = zero ("0").	0	0	0	0	0
Value: Trade data from question V-4 (lines E, G, I, and K) less financial total net sales value data from question V-9, = zero ("0").	0	0	0	0	0

Yes	Yes No If no, please explain.					

V-11. Asset values.--Report the total assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of cold-drawn mechanical tubing less than 12 inches in length. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for cold-drawn mechanical tubing in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question III-9a. Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted.

Total assets should be <u>allocated to the subject products</u> if these assets are also related to other products. Please provide a <u>brief explanation if there are any substantial changes</u> in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

Value (<i>in \$1,000</i>)						
	Fiscal years ended					
Item	2014	2015	2016			
Total assets (net) 1						
¹ Describe	<u>.</u>	<u>.</u>				

V-12. Capital expenditures and research and development expenses.--Report your firm's capital expenditures and research and development expenses for cold-drawn mechanical tubing less than 12 inches in length. Provide data for your firm's three most recently completed fiscal years, and specified interim periods below.

Value (<i>in \$1,000</i>)							
	Fiscal years ended January-June						
Item	2014	2015	2016	2016	2017		
Capital expenditures ¹							
Research and development expenses ²							

¹ Please describe the nature, focus, and significance of your firm's capital expenditures on the subject product.

² Please describe the nature, focus, and significance of your firm's R&D expenses related to subject product.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2017/cold_drawn_mechanical_tubing_ch_ina_germany_india/final.htm.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box.</u>—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: CDMT

• E-mail.—E-mail the MS Word questionnaire to keysha.martinez@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm does not produce this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.