### **U.S. IMPORTERS' QUESTIONNAIRE**

#### STAINLESS STEEL FLANGES FROM CHINA AND INDIA

This questionnaire must be received by the Commission by March 5, 2018

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning stainless steel flanges from China and India (Inv. Nos. 701-TA-585-586 and 731-TA-1383-1384 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

City		State	Zip Code	
Website				
Has your firm importe January 1, 2015?	d stainless steel flanges (as	s defined on next	page) from any co	untry at any time since
NO (Sign th	e certification below and pro	mptly return <b>only</b> t	his page of the quest	ionnaire to the Commission
YES (Compl	ete all parts of the questionna	aire, and return the	entire questionnaire	to the Commission)
ge and belief and unde	nerein supplied in respor stand that the informatio	on submitted is s	ubject to audit and	d verification by the Com
ge and belief and unde f this certification I al	nerein supplied in respon stand that the information so grant consent for the estionnaire and throughou	nse to this ques on submitted is s c Commission, a	ubject to audit and nd its employees	d verification by the Com and contract personnel
ge and belief and under f this certification I al ion provided in this que nission on the same or a dersigned, acknowledg ng or other proceeding I (a) for developing or and evaluations relate 3; or (ii) by U.S. gover	nerein supplied in respon stand that the information so grant consent for the estionnaire and throughou	nse to this queston submitted is so that this proceeding witted in responsed dused: (i) by the of this or a relatersonnel, and open tract personnel,	ubject to audit and its employees g in any other imperson to this request ge Commission, its ed proceeding, or erations of the Commissions of the	d verification by the Com and contract personnel port-injury proceedings of for information and three employees and Offices, of (b) in internal investigate commission including un
ge and belief and under f this certification I al ion provided in this que nission on the same or a dersigned, acknowledg ng or other proceeding I (a) for developing or and evaluations relate 3; or (ii) by U.S. gover	nerein supplied in responstand that the information of grant consent for the estionnaire and throughous imilar merchandise.  The that information submetting the may be disclosed to another maintaining the records of the programs, performent employees and conservations.	nse to this queston submitted is so the Commission, and the Commission, and the Commission, and this proceeding the Commission, and open the Commi	ubject to audit and its employees g in any other imperent to this request ge Commission, its ed proceeding, or erations of the Cosolely for cybersed	d verification by the Com and contract personnel port-injury proceedings of for information and three employees and Offices, of (b) in internal investigate commission including un
ge and belief and under f this certification I al ion provided in this que nission on the same or a dersigned, acknowledg ng or other proceeding I (a) for developing or and evaluations relate (3; or (ii) by U.S. gover personnel will sign appl	nerein supplied in responstand that the information of grant consent for the estionnaire and throughous imilar merchandise.  The that information submers may be disclosed to anomaintaining the records of the programs, performent employees and corpopriate nondisclosure agree.	nse to this queston submitted is size. Commission, and ut this proceeding with the control of this or a relatorsonnel, and opentract personnel, reements.	ubject to audit and its employees g in any other imperent to this request ge Commission, its ed proceeding, or erations of the Cosolely for cybersed	d verification by the Com and contract personnel port-injury proceedings of for information and three employees and Offices, (b) in internal investigate commission including un curity purposes. I unders

#### PART I.—GENERAL INFORMATION

**Background.**--This proceeding was instituted in response to a petition filed on August 16, 2017, by Core Pipe Products, Inc., Carol Stream, Illinois and Maass Flange Corporation, Houston, Texas. Antidumping and Countervailing duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of dumping and subsidization. Questionnaires and other information pertinent to this proceeding are available at <a href="http://www.usitc.gov/investigations/701731/2018/stainless\_steel\_flanges\_china\_and\_india/final.htm">http://www.usitc.gov/investigations/701731/2018/stainless\_steel\_flanges\_china\_and\_india/final.htm</a>.

Stainless steel flanges covered by these investigations are certain forged stainless steel flanges, whether unfinished, semi-finished, or finished, generally manufactured to the material specification of ASTM/ASME A/SA182, and made in alloys such as, but not limited to, 304, 304L, 316, and 316L (or combinations thereof). The scope includes six general types of flanges. They are: (1) weld neck, used in butt-weld line connection; (2) threaded, used for threaded line connections; (3) slip-on, used to slide over pipe; (4) lap joint, used with stub-ends/butt-weld line connections; (5) socket weld, used to fit pipe into a machine recession; and (6) blind, used to seal off a line. The sizes and descriptions of the flanges within the scope include all pressure classes of ASME B16.5 and range from one-half inch to twenty-four inches nominal pipe size (NPS). Specifically excluded from the scope of these orders are cast stainless steel flanges. Cast stainless steel flanges generally are manufactured to specification ASTM A351.

Unfinished stainless steel flanges possess the approximate shape of finished stainless steel flanges and have not yet been machined to final specification after the initial casting, forging, or like operations. These machining processes may include boring, facing, spot facing, drilling, tapering, threading, beveling, heating, or compressing.

The country of origin for certain forged stainless steel flanges, whether unfinished, semi-finished, or finished is the country where the flange was forged. Subject merchandise includes stainless steel flanges as defined above that have been further processed in a third country, including but not limited to processing such as boring, facing, spot facing, drilling, tapering, threading, beveling, heating, or compressing, or any other processing that would not otherwise remove the merchandise from the scope of the investigations if performed in the country of manufacture of the stainless steel flanges.

Merchandise subject to the investigations is typically imported under subheadings 7307.21.1000 and 7307.21.5000 of the Harmonized Tariff Schedule of the United States (HTS). While HTS subheadings are provided for convenience and customs purposes, the written description of the scope is dispositive.

<u>Stainless steel flanges excluded by NPS</u> have a NPS less than 0.5 inches or greater than 24 inches but otherwise meet the definition of stainless steel flanges in the scope.

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing stainless steel flanges (as defined above) into the United States from a foreign manufacturer or through its selling agent.

**Reporting of information**.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the

extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Celia Feldpausch (202-205-2387, <u>celia.feldpausch@usitc.gov</u>).

I-1. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

•	edProvide the name and address of firm is publicly traded, please specify	• • • • • • • • • • • • • • • • • • • •
	n facility of a firm involved in the <u>impo</u> lities operated in conjunction with (w	
OwnershipIs your fi	m owned, in whole or in part, by any	other firm?
☐ No ☐ Ye	sList the following information	
Firm name	Address	Extent of ownership (percent)
foreign, that are engage United States or that a United States?	portersDoes your firm have any relaged in importing stainless steel flange re engaged in exporting stainless steed sList the following information.	s from China and India into the
Firm name	Country	Affiliation

oorters' Questionnaire-	stainless steel flanges (Fi	nal)	Pa
	oes your firm have any re ion of stainless steel flan	lated firms, either domes ges?	stic or foreign, that a
No Yes	List the following inforr	nation.	
Firm name	Country		Affiliation
		re of your firm's importin	ng operations on
stainless steel flanges.	More than one answer m	ay be applicable.  Consignee of the	Customs broker
	More than one answer m	ay be applicable.	Customs broker
Importer of record  ConsigneeIf your firm	Takes title to the imported product(s)  n is an importer of record the consignees below (firm	ay be applicable.  Consignee of the	Customs broker freight forwards but is not the number, and
Importer of record  ConsigneeIf your firm consignee, please list the	Takes title to the imported product(s)  n is an importer of record the consignees below (firm	Consignee of the imported products(s)  of stainless steel flanges	Customs broker freight forwards but is not the ne number, and
Importer of record  ConsigneeIf your firm consignee, please list the individual to contact)	Takes title to the imported product(s)  in is an importer of record ne consignees below (firm	Consignee of the imported products(s)  of stainless steel flanges	Customs broker freight forwards but is not the ne number, and
Importer of record  ConsigneeIf your firm consignee, please list the individual to contact)	Takes title to the imported product(s)  in is an importer of record ne consignees below (firm	Consignee of the imported products(s)  of stainless steel flanges	Customs broker freight forwards  but is not the number, and

I-8.	FTZ, TIB, or bonded warehousesPlease indicate whether your firm enters stainless steel
	flanges into, or withdraws such merchandise from, foreign trade zones or bonded warehouses
	Also indicate whether your firm imports stainless steel flanges under the TIB (temporary
	importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

I-9.	<u>Other trade actions</u> To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?		
	No	Yes-Please specify.	

#### PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Celia Feldpausch (202-205-2387, <a href="mailto:celia.feldpausch@usitc.gov">celia.feldpausch@usitc.gov</a>). Supply all data requested on a <a href="mailto:celia.feldpausch@usitc.gov">celia.feldpausch@usitc.gov</a>).

II-1.		nationPlease identify the responsible aff may contact that individual regardin	individual and the manner by which ng the confidential information submitted
	Name		
	Title		
	Email		
	Telephone		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of stainless steel flanges since January 1, 2015.

(check as many as appropriate)		(If checked, please describe; leave blank if not applicable)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or importation curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

U.S. Im	nporters' Questionnaire	estainless steel flang	ges (Final)			Page 8
II-3a.	<u>Arranged imports</u> Has your firm imported or arranged for the importation of stair flanges for delivery after December 31, 2017?				inless steel	
	"Arranged imports" are imports for which your firm has placed an order with a foreign for subject merchandise, but delivery of those imports is not scheduled to occur until a date listed above.					•
	□ No □ Ye	es-Fill out the table b	pelow.			
		Qua	ntity (in 1,0	00 poun	ds)	
	Period/Source	Jan-Mar 2018	Apr-Jun	2018	Jul-Sept 2018	Oct-Dec 2018
	China					
	India					
	Philippines					
	Other sources					
	2016 and first seven r	es-Report the quanti	·	iport bel	ow by source.	
		Qua	ntity (in 1,0	00 poun	ds)	
		Source			August 2016 throu	gh July 2017
	China					
	India					
	Philippines					
	Other sources					
II-4.	Reasons for importin United States, please by source, please elak	indicate the reasons	-		_	

#### **Definitions**

"Imports" -Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" -Quantities reported should be net of returns.

"Import values"—Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**"U.S. commercial shipments"** — Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption" - Product consumed internally by your firm. Such transactions are valued at fair market value.

"Transfers to related firms" - Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" - A firm that your firm solely or jointly owns, manages, or otherwise controls.

"Export shipments" — Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" -- Finished goods inventory, not raw materials or work in progress.

"Unfinished" -- Stainless steel flanges that have been initially forged but not otherwise processed after forging.

"Semi-finished" -- Stainless steel flanges that have been initially forged, and undergone some processing but are not fully finished and ready for an end use.

"Finished"--Stainless steel flanges are fully forged and finished and ready to be used by an end user.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. <u>U.S. imports from China</u>.-Report your firm's imports and your firm's shipments and inventories of stainless steel flanges imported from China by your firm during the specified periods. Imports should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

# China

Quantity (in 1,000 pounds), value (in \$1,000)				
	Calendar years			
Item	2015	2016	2017	
Beginning-of-period inventories				
(quantity) (A)				
Imports:1				
Quantity (B)				
Value (C)				
U.S. shipments:				
Commercial shipments:				
Quantity (D)				
Value (E)				
Internal consumption/ transfers to				
related firms: <sup>2</sup>				
Quantity (F)				
Value² (G)				
Export shipments: <sup>3</sup>				
Quantity (H)				
Value (I)				
End-of-period inventories (quantity) (J)				
Channels of distribution:				
Commercial U.S. shipments:				
To distributors (quantity) (K)				
To finishers/converters (quantity) (L)				
To end users (quantity) (M)				
<sup>1</sup> Please identify the foreign producers, if kno <sup>2</sup> Internal consumption and transfers to relate	ed firms must be value			
basis for valuing these transactions in your reco			, etc.): However,	
the data provided above in this table should be  3 Identify your firm's principal export markets		raiue.		

#### II-5a. U.S. imports from China.-Continued

nonetheless accurate:

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			
Reconciliation	2015	2016	2017	
A + B - D - F - H - J = should equal				
zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are				

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation item	2015	2016	2017
K + L + M - D = zero ("0"), if not			
revise.	0	0	0

II-5b. Commercial U.S. shipments by product type: China. -- Report your firm's commercial U.S. shipments of imports from China by product type during 2017.

# China

Quantity (in 1,000 pounds) and value (in \$1,000)			
	2017		
Item	½ NPS through 4 NPS	>4 NPS through 24 NPS	All sizes
Commercial U.S. shipments: Weld neck (used in butt-weld line connection):  Quantity (N)			0
Value (O)			0
Threaded (used for threaded line connection):  Quantity (P)			0
Value (Q)			0
Slip-on (used to slide over pipe):  Quantity (R)			0
Value (S)			0
Lap joint (used with stub- ends/butt-weld line connections): Quantity (T)			0
Value (U)			0
Socket weld (used to fit pipe into a machine recession):  Quantity (V)			0
Value (W)			0
Blind (used to seal off a line):  Quantity(X)			0
Value (Y)			0
Other products: <sup>1</sup> Quantity (Z)			0
Value (AA)			0
<b>Total:</b> Quantity (AB)	0	0	0
Value (AC)	0	0	O

#### II-5b. Commercial U.S. shipments by product type: China.--Continued

<u>RECONCILIATION OF COMMERCIAL SHIPMENTS</u>.--Please ensure that the quantities reported for commercial U.S. shipments in this question (i.e., lines AB and AC) in 2017 equal the quantity reported for U.S. shipments in part "a" of this question (i.e., lines D and E) in 2017. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2017
Quantity: $N + P + R + T + V + X + Z - D = zero$ ("0"), if not revise.	0
<b>Value:</b> O + Q + S +U + W + Y + AA - E = zero ("0"), if not revise.	0

II-5c. Commercial U.S. shipments by level of processing: China.—Report your firm's commercial U.S. shipment of imports of stainless steel flanges imported from China by level of processing during the specified periods.

### China

Quantity (in 1,000 pounds) and value (in \$1,000)			
	Calendar years		
Item	2015	2016	2017
Commercial U.S. shipments: Unfinished: Quantity (AD)			
Value (AE) Semi-finished: Quantity (AF)			
Value (AG)			
Finished: Quantity (AH) Value (AI)			

<u>RECONCILIATION OF SHIPMENTS</u>.--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines AD through AI) in each time period equal the quantity reported for commercial U.S. shipments in part "a" of this question (i.e., lines D and E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation	2015	2016	2017
Quantity: AD + AF + AH - D = zero ("0"), if not revise.	0	0	0
Value: AE + AG + AI - E = zero ("0"), if not revise.	0	0	0

II-6a. <u>U.S. imports from India</u>.-Report your firm's imports and your firm's shipments and inventories of stainless steel flanges imported from India by your firm during the specified periods. Imports should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

# India

Quantity (in 1,000 pounds), value (in \$1,000)			
	Calendar years		
Item	2015	2016	2017
Beginning-of-period inventories (quantity) (A)			
Imports: <sup>1</sup> Quantity (B)			
Value (C)			
U.S. shipments: Commercial shipments: Quantity (D)			
Value (E)  Internal consumption/ transfers to related firms: <sup>2</sup> Quantity (F)			
Value² (G)			
Export shipments: <sup>3</sup> Quantity (H)			
Value (I)			
End-of-period inventories (quantity) (J)			
Channels of distribution: Commercial U.S. shipments: To distributors (quantity) (K)			
To finishers/converters (quantity) (L)			
To end users (quantity) (M)			
<sup>1</sup> Please identify the foreign producers, if kno <sup>2</sup> Internal consumption and transfers to relate different basis for valuing these transactions in the However, the data provided above in this table <sup>3</sup> Identify your firm's principal export markets	ed firms must be valu your records, please should be based on f	specify that basis (e.g., cos	-

#### II-6a. U.S. imports from India.-Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years		
Reconciliation	2015	2016	2017
A + B - D - F - H - J = should equal			
zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e. "0") but are			

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation item	2015	2016	2017
K + L + M - D = zero ("0"), if not			
revise.	0	0	0

II-6b. Commercial U.S. shipments by product type: India. -- Report your firm's commercial U.S. shipments of imports from India by product type during 2017.

# India

Quantity (in 1,000 pounds) and value (in \$1,000)			
	2017		
Item	½ NPS through 4 NPS	>4 NPS through 24 NPS	All sizes
Commercial U.S. shipments: Weld neck (used in butt-weld line connection):  Quantity (N)			0
Value (O)			0
Threaded (used for threaded line connection):  Quantity (P)			0
Value (Q)			0
Slip-on (used to slide over pipe):  Quantity (R)			0
Value (S)			0
Lap joint (used with stub- ends/butt-weld line connections): Quantity (T)			0
Value (U)			0
Socket weld (used to fit pipe into a machine recession):  Quantity (V)			0
Value (W)			0
Blind (used to seal off a line):  Quantity(X)			0
Value (Y)			0
Other products: <sup>1</sup> Quantity (Z)			0
Value (AA)			0
Total: Quantity (AB)	0	0	0
Value (AC)	0	0	0
<sup>1</sup> Please describe other products:			

#### II-6b. Commercial U.S. shipments by product type: India.--Continued

<u>RECONCILIATION OF COMMERCIAL SHIPMENTS</u>.--Please ensure that the quantities reported for commercial U.S. shipments in this question (i.e., lines AB and AC) in 2017 equal the quantity reported for U.S. shipments in part "a" of this question (i.e., lines D and E) in 2017. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2017
Quantity: $N + P + R + T + V + X + Z - D = zero$ ("0"), if not revise.	0
<b>Value:</b> O + Q + S +U + W + Y + AA - E = zero ("0"), if not revise.	0

II-6c. Commercial U.S. shipments by level of processing: India.—Report your firm's commercial U.S. shipment of imports of stainless steel flanges imported from India by level of processing during the specified periods.

### India

Quantity (in 1,000 pounds) and value (in \$1,000)			
	Calendar years		
Item	2015	2016	2017
Commercial U.S. shipments: Unfinished: Quantity (AD)			
Value (AE) Semi-finished:			
Quantity (AF)			
Value (AG)			
Finished: Quantity (AH)			
Value (AI)			

<u>RECONCILIATION OF SHIPMENTS</u>.--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines AD through AI) in each time period equal the quantity reported for commercial U.S. shipments in part "a" of this question (i.e., lines D and E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation	2015	2016	2017
Quantity: AD + AF + AH - D = zero ("0"), if not revise.	0	0	0
Value: AE + AG + AI - E = zero ("0"), if not revise.	0	0	0

II-7a. <u>U.S. imports from Philippines</u>.-Report your firm's imports and your firm's shipments and inventories of stainless steel flanges imported from Philippines by your firm during the specified periods. Imports should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

# **Philippines**

Quantity (in 1,000 pounds), value (in \$1,000)			
	Calendar years		
Item	2015	2016	2017
Beginning-of-period inventories (quantity) (A)			
Imports:1			
Quantity (B)			
Value (C)			
U.S. shipments:			
Commercial shipments:			
Quantity (D)			
Value (E)			
Internal consumption/ transfers to related firms: <sup>2</sup> Quantity (F)			
Value <sup>2</sup> (G)			
Export shipments: <sup>3</sup> Quantity (H)			
Value (I)			
End-of-period inventories (quantity) (J)			
Channels of distribution: Commercial U.S. shipments: To distributors (quantity) (K)			
To finishers/converters (quantity) (L)			
To end users (quantity) (M)			
<sup>1</sup> Please identify the foreign producers, if kr <sup>2</sup> Internal consumption and transfers to reladifferent basis for valuing these transactions in However, the data provided above in this tables of the state of the	ated firms must be valu n your records, please : e should be based on f	specify that basis (e.g., c	-

#### II-7a. **U.S. imports from Philippines.-Continued**

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years		
Reconciliation	2015	2016	2017
A + B - D - F - H - J = should equal			
zero ("0") or provide an explanation.1	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e. "0") but			

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation item	2015	2016	2017
K + L + M - D = zero ("0"), if not			
revise.	0	0	0

II-7b. Commercial U.S. shipments by product type: Philippines.--Report your firm's commercial U.S. shipments of imports from Philippines by product type during 2017.

# **Philippines**

	(in 1,000 pounds) and		
	2017		
Item	½ NPS through 4 NPS	>4 NPS through 24 NPS	All sizes
Commercial U.S. shipments:  Weld neck (used in butt-weld line connection):  Quantity (N)			0
Value (O)			0
Threaded (used for threaded line connection):  Quantity (P)			0
Value (Q)			0
Slip-on (used to slide over pipe):  Quantity (R)			0
Value (S)			0
Lap joint (used with stub- ends/butt-weld line connections): Quantity (T)			0
Value (U)			0
Socket weld (used to fit pipe into a machine recession):  Quantity (V)			0
Value (W)			0
Blind (used to seal off a line):  Quantity(X)			0
Value (Y)			0
Other products: <sup>1</sup> Quantity (Z)			0
Value (AA)			0
Total: Quantity (AB)	0	0	0
Value (AC)	0	0	0

#### II-7b. Commercial U.S. shipments by product type: Philippines.--Continued

<u>RECONCILIATION OF COMMERCIAL SHIPMENTS</u>.--Please ensure that the quantities reported for commercial U.S. shipments in this question (i.e., lines AB and AC) in 2017 equal the quantity reported for U.S. shipments in part "a" of this question (i.e., lines D and E) in 2017. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2017
Quantity: $N + P + R + T + V + X + Z - D = zero$ ("0"), if not revise.	0
<b>Value:</b> O + Q + S +U + W + Y + AA - E = zero ("0"), if not revise.	0

II-7c. <u>Commercial U.S. shipments by level of processing: Philippines</u>.-Report your firm's commercial U.S. shipment of imports of stainless steel flanges imported from Philippines by level of processing during the specified periods.

# **Philippines**

Quantity (in 1,000 pounds) and value (in \$1,000)			
		Calendar years	
Item	2015	2016	2017
Commercial U.S. shipments: Unfinished: Quantity (AD)			
Value (AE) Semi-finished: Quantity (AF)			
Value (AG)			
Finished: Quantity (AH) Value (AI)			

<u>RECONCILIATION OF SHIPMENTS</u>.--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines AD through AI) in each time period equal the quantity reported for commercial U.S. shipments in part "a" of this question (i.e., lines D and E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation	2015	2016	2017
Quantity: AD + AF + AH - D = zero ("0"), if not revise.	0	0	0
Value: AE + AG + AI - E = zero ("0"), if not revise.	0	0	0

II-8a. <u>U.S. imports from all other sources</u>.-Report your firm's imports and your firm's shipments and inventories of stainless steel flanges imported from all other sources by your firm during the specified periods. Imports should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

# All other sources

(List sources:			)	
Quantity (in 1,000 pounds), value (in \$1,000)				
	Calendar years			
Item	2015	2016	2017	
Beginning-of-period inventories (quantity) (A)				
Imports:1				
Quantity (B)				
Value (C)				
U.S. shipments: Commercial shipments: Quantity (D)				
Value (E)				
Internal consumption/ transfers to related firms: <sup>2</sup> Quantity (F)				
Value² (G)				
Export shipments: <sup>3</sup> Quantity (H)				
Value (I)				
End-of-period inventories (quantity) (J)				
Channels of distribution: Commercial U.S. shipments: To distributors (quantity) (K)				
To finishers/converters (quantity) (L)				
To end users (quantity) (M)				
<sup>1</sup> Please identify the foreign producers, if know <sup>2</sup> Internal consumption and transfers to related different basis for valuing these transactions in your However, the data provided above in this table so <sup>3</sup> Identify your firm's principal export markets:	d firms must be valu our records, please hould be based on f	specify that basis (e.g., cost		

#### II-8a. U.S. imports from all other sources.-Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years		
Reconciliation	2015	2016	2017
A + B - D - F - H - J = should equal			
zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
1= 1 1 10.11			/: ((a)) I .

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation item	2015	2016	2017
K + L + M - D = zero ("0"), if not			
revise.	0	0	0

II-8b. Commercial U.S. shipments by product type.--Report your firm's commercial U.S. shipments of imports from all other sources by product type during 2017.

# All other sources

ltem	2017		
	½ NPS through 4 NPS	>4 NPS through 24 NPS	All sizes
Commercial U.S. shipments:  Weld neck (used in butt-weld line connection):  Quantity (N)			O
Value (O)			0
Threaded (used for threaded line connection):  Quantity (P)			0
Value (Q)			0
Slip-on (used to slide over pipe):  Quantity (R)			0
Value (S)			0
Lap joint (used with stub- ends/butt-weld line connections): Quantity (T)			0
Value (U)			0
Socket weld (used to fit pipe into a machine recession):  Quantity (V)			0
Value (W)			0
Blind (used to seal off a line):  Quantity(X)			0
Value (Y)			0
Other products: <sup>1</sup> Quantity (Z)			0
Value (AA)			0
<b>Total:</b> Quantity (AB)	0	0	0
Value (AC)	0	0	0

#### II-8b. Commercial U.S. shipments by product type: All other sources.--Continued

<u>RECONCILIATION OF COMMERCIAL SHIPMENTS</u>.--Please ensure that the quantities reported for commercial U.S. shipments in this question (i.e., lines AB and AC) in 2017 equal the quantity reported for U.S. shipments in part "a" of this question (i.e., lines D and E) in 2017. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2017
Quantity: $N + P + R + T + V + X + Z - D = zero$ ("0"), if not revise.	0
<b>Value:</b> O + Q + S +U + W + Y + AA - E = zero ("0"), if not revise.	0

II-8c. Commercial U.S. shipments by level of processing: All other sources. – Report your firm's commercial U.S. shipment of imports of stainless steel flanges imported from all other sources by level of processing during the specified periods.

### All other sources

Quanti	ty (in 1,000 pounds) a	and value (in \$1,000)	
		Calendar years	
Item	2015	2016	2017
Commercial U.S. shipments: Unfinished: Quantity (AD)			
Value (AE) Semi-finished: Quantity (AF)			
Value (AG)			
Finished: Quantity (AH) Value (AI)			

<u>RECONCILIATION OF SHIPMENTS</u>.--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines AD through AI) in each time period equal the quantity reported for commercial U.S. shipments in part "a" of this question (i.e., lines D and E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years	
Reconciliation	2015	2016	2017
Quantity: AD + AF + AH - D = zero ("0"), if not revise.	0	0	0
Value: AE + AG + AI - E = zero ("0"), if not revise.	0	0	0

II-9.	Country of forgingPer Commission instructions, did you classify stainless steel flanges imports
	reported by your firm in questions II-5 through II-8 based on the country of forging, not
	finishing?

Yes	No	
		If no, prior to submitting this questionnaire please revise your reported data in question II-5 through II-8 to be based on the country of forging.

II-10.	Other explanations.—If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

#### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Andrew Knipe (202-205-2390, <a href="mailto:Andrew.Knipe@usitc.gov">Andrew.Knipe@usitc.gov</a>).

III-1. <u>Contact information</u>.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name	
Title	
Email	
Telephone	
Fax	

#### **PRICE DATA**

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2015 of the following products your firm imported from China, India, and/or the Philippines:
  - <u>Product 1.--</u>Weld-Neck stainless steel flanges, finished, 2-inch nominal pipe size, class 150, of 316/316L alloy steel meeting ASME/ANSI B16.5 specifications.
  - <u>Product 2.</u>--Weld-Neck stainless steel flanges, finished, 2-inch nominal pipe size, class 150, of 304/304L alloy steel meeting ASME/ANSI B16.5 specifications.
  - <u>Product 3.</u>--Slip-On stainless steel flanges, finished, 2-inch nominal pipe size, class 150, of 316/316L alloy steel meeting ASME/ANSI B16.5 specifications.
  - <u>Product 4.--</u>Slip-On stainless steel flanges, finished, 4-inch nominal pipe size, class 150, of 304/304L alloy steel meeting ASME/ANSI B16.5 specifications.
  - <u>Product 5.</u>--Slip-On stainless steel flanges, finished, 6-inch nominal pipe size, class 150, of 304/304L alloy steel meeting ASME/ANSI B16.5 specifications.

Please note that values should be <u>f.o.b.</u>, <u>U.S. point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2015-December 2017, did your firm import from China, India, and/or the Philippines and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table(s) as appropriate.
NoSkip to question III-3.

III-2(a). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm. Country of origin should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

### China

Report data in *pieces* (not 1,000 pounds) and *actual dollars* (not 1,000s).

Produ Quantity	ct 1 Value	Produ	ıct 2	Produ	ict 2
Quantity	Value			1	ici 3
		Quantity	Value	Quantity	Value

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a
description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Prod	uct	1:
------	-----	----

Product 2:

Product 3:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-2(a). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China and sold by your firm. Country of origin should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

### China

Report data in pieces (not 1,000 pounds) and actual dollars (not 1,000s).

(Quantity in pieces, value in dollars)							
	Produ	ıct 4	Product 5				
Period of shipment	Quantity	Value	Quantity	Value			
2015:							
January-March							
April-June							
July-September							
October-December							
2016:							
January-March							
April-June							
July-September							
October-December							
2017:							
January-March							
April-June							
July-September							
October-December							
1 Not values (i.e. grass sales	values less all dissevuets a	llaurancas rabatas pransi	d fraight and the value of rate	urnad anada) fa b			

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-2(b). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from India and sold by your firm. Country of origin should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

### India

Report data in *pieces* (not 1,000 pounds) and *actual dollars* (not 1,000s).

(Quantity in pieces, value in dollars)						
	Product 1		Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2015:						
January-March						
April-June						
July-September						
October-December						
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a
description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-2(b). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from India and sold by your firm. Country of origin should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

### India

Report data in pieces (not 1,000 pounds) and actual dollars (not 1,000s).

	(Quant	ity in pieces, value in do	ollars)		
	Produ	ıct 4	Produ	luct 5	
Period of shipment	Quantity	Value	Quantity	Value	
2015:					
January-March					
April-June					
July-September					
October-December					
2016:					
January-March					
April-June					
July-September					
October-December					
2017:					
January-March					
April-June					
July-September					
October-December					
1 Not values /i.e. grass sales	م معمد المالم المام الما		id fraight, and the value of rate		

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-2(c). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Philippines and sold by your firm. Country of origin should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

# **Philippines**

Report data in *pieces* (not 1,000 pounds) and *actual dollars* (not 1,000s).

		(Quantity in p	ieces, value in doll	lars)		
	Produ	ıct 1	Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2015:						
January-March						
April-June						
July-September						
October-December						
2016:						
January-March						
April-June						
July-September						
October-December						
2017:						
January-March						
April-June						
July-September						
October-December						

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a
description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Prod	uct	1:
------	-----	----

Product 2:

Product 3:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-2(c). <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Philippines and sold by your firm. Country of origin should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

# **Philippines**

Report data in pieces (not 1,000 pounds) and actual dollars (not 1,000s).

	(Quant	ity in pieces, value in do	ollars)	
	Produ	ıct 4	Produ	ıct 5
Period of shipment	Quantity	Value	Quantity	Value
2015:				
January-March				
April-June				
July-September				
October-December				
2016:				
January-March				
April-June				
July-September				
October-December				
2017:				
January-March				
April-June				
July-September				
October-December				
1 N - +				

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 4:

Product 5:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-2 (d). <u>Price data checklist.</u>--Please check that the pricing data in question III-2(a) has been correctly reported.

Is the price data reported above:	√ if Yes
In actual dollars (not \$1,000)?	
In pieces (not 1,000 pounds)?	
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	
Net of all discounts and rebates?	
Have returns credited to the quarter in which the sale occurred?	
Less than reported commercial shipments in Part II in each year by source?	

III-2(e).	-2(e). Pricing data methodologyPlease describe the method and the kinds of documents/records						
	that were used to compile your price data.						

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

115	Importers'	Ouestions	nairestainless	ctool	flanges	(Final)
U.S	. importers	Questioni	iairestainiess	steer	Hanges	trinai

III-3.	Price settingHow does your firm determine the prices that it charges for sales of stainless
	steel flanges (check all that apply)? If your firm issues price lists, please submit sample
	pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

#### III-5. **Pricing terms.--**

(a) What are your firm's typical sales terms for stainless steel flanges imported from China and India?

Net 30 days	Net 60 2/10 net 30 days		Other	Other (specify)

(b) On what basis are your firm's prices of imported stainless steel flanges from China and India usually quoted (check one)?

Delivered	F.o.b.	If f.o.b., specify point	

III-6. <u>Contract versus spot</u>.--Approximately what share of your firm's sales of stainless steel flanges imported from China and India in 2017 was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Type of sale					
Item	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	<b>Spot sales</b> (for a single delivery)	Total (shoul sum to 100.0%	d o
Share of 2017 sales	%	%	%	%	0.0	%

III-7. <u>Contract provisions.</u>—Please fill out the table regarding your firm's typical sales contracts for stainless steel flanges from China and India (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
3.1.3, 5. p.1.55	Both			
Meet or release	Yes			
provision	No			
Not applicable				

III-8. <u>Lead times.</u>--What is your firm's share of sales of stainless steel flanges imported from China and India from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of stainless steel flanges?

Source	Share of 2017 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

^	~I · ·		. •
III-9.	Shipping	intorma	πon —
111 /.	Jupping	1111011110	LIOII.

(a)	What is the approximate percentage of the cost of stainless steel flanges imported from China and India that is accounted for by U.S. inland transportation costs? percent.
(b)	Who generally arranges the transportation to your firm's customers' locations?  Your firm Purchaser (check one)
(c)	When your firm sells stainless steel flanges imported from China and India, from where is it shipped?  Point of importation Storage facility (check one)
(d)	Indicate the approximate percentage of your firm's sales of stainless steel flanges imported from China and India that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-10. <u>Geographical shipments.</u>--In which U.S. geographic market area(s) has your firm sold stainless steel flanges imported from subject countries since January 1, 2015 (check all that apply)?

Geographic area	China	India
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central SouthwestAR, LA, OK, and TX.		
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific CoastCA, OR, and WA.		
<b>Other</b> All other markets in the United States not previously listed, including AK, HI, PR, and VI.		

III-11. <u>End uses.</u>--List the end uses of the stainless steel flanges that your firm imports. For each enduse product, what percentage of the <u>total cost</u> is accounted for by stainless steel flanges and other inputs?

	Share of total cost		
End use product	Stainless steel flanges	Other inputs	Total (should sum to 100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

	No	YesPlease fill out	the ta	ble.	
		End use in which this	- 1		anges in the price of this substitute the price for stainless steel flanges?
	Substitute	substitute is used_	No	Yes	Explanation
1.					
2.					
3.					
III-13	(a) Is there a mar	ket for unfinished stainless s			
	No – skip to pa	art (c) Ye	s – cor	ntinue t	to part (b)
	(b) Please describ 2015?	oe your firm's efforts to sell u	nfinish	ied stai	inless steel flanges since January 1,

Yes No Reason		Reason
There is no demand for unfinished stainless steel flanges.		There is no demand for unfinished stainless steel flanges.
Your firm does not want to supply competitors with unfinished stainless steel flar		Your firm does not want to supply competitors with unfinished stainless steel flanges.
		It is not profitable to sell unfinished stainless steel flanges.

(c) Please identify the reason(s) that there is no market for unfinished forged steel fittings.

### **Business Proprietary**

U.S. Importers' Questionnairestainless steel flanges (Final)		
Other:		

U.S. Im	porters' C	(uestionnair	estainless	steel	flanges	(Final)	١
---------	------------	--------------	------------	-------	---------	---------	---

III-14.	Demand	trends
III-1 <del>4</del> .	Demand	trenus

(a) Indicate how demand within the United States and outside of the United States (if known) for stainless steel flanges has changed since January 1, 2015. Explain any trends and describe the principal factors that have affected these changes in demand.

	January 1,	January 1, 2015-December 31, 2016			Since January 1, 2016		
Market	Overall increase	No change	Overall decrease	Overall increase	No change	Overall decrease	
Within the United States for the <b>Oil and Gas</b> <b>Sector</b>							
Within the United States for all other sectors <sup>1</sup>							
Outside the United States for the <b>Oil and Gas</b> <b>Sector</b>							
Outside the United States for all other sectors <sup>1</sup>							
Explanation and factors:							
<sup>1</sup> Please describe the "other" sectors:							

III-15. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of stainless steel flanges since January 1, 2015?

No	Yes	If yes, please describe.

U.S. Importers' Questionnairestainless steel flanges (Fir	U.S.	Importers'	Question	nairestainles	ss steel flang	ges (Fina
---	------	------------	----------	---------------	----------------	-----------

III-16.	<b>Conditions</b>	of com	<u>petition</u> .—

(a)	Is the stainless steel flanges market subject to business cycles (other than general economy-
	wide conditions) and/or other conditions of competition distinctive to stainless steel
	flanges?

Check all	that apply.	Please describe.
	No	Skip to question III-17.
	Yes-Business cycles (e.g. seasonal business)	
	Yes-Other distinctive conditions of competition	
	seasonal business)  Yes-Other distinctive	

(b) If yes, have there been any changes in the business cycles or conditions of competition for stainless steel flanges since January 1, 2015?

N	0	Yes	If yes, describe.

(c) Has the there been any effect on your firm caused by the imposition of the exclusion order on Viraj? If yes, please describe.

No	Yes	If yes, describe.

110	1	<b>Ouestionnai</b>		-416	- /r: I\
U.S.	importers	Questionnai	restainiess	steer nange:	s (Finan

III-17.	<u>Supply constraints.</u> Has your firm refused, declined, or been unable to supply stainless steel
	flanges since January 1, 2015 (examples include placing customers on allocation or "controlled
	order entry," declining to accept new customers or renew existing customers, delivering less
	than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.

III-18. Raw materials.--How have stainless steel flanges raw material prices changed since January 1, 2015?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for stainless steel flanges.

III-19. <u>Interchangeability</u>.--Is stainless steel flanges produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	India	Philippines	Other countries			
United States							
China							
India							
Philippines							
For any country	For any country-pair producing stainless steel flanges that is sometimes or never						

For any country-pair producing stainless steel flanges that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-20. <u>Factors other than price</u>.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between stainless steel flanges produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are sometimes significant

N = such differences are never significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	India	Philippines	Other countries
United States				
China				
India				
Philippines				

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of stainless steel flanges, identify the country-pair and report the advantages or disadvantages imparted by such factors:

#### III-21. Approved manufacturers' lists.—

(a) Please estimate the share of your firm's commercial U.S. shipments of flanges that were to customers that required the listing of the producer on an approved manufacturers' list (whether published or proprietary).

	Share of 2017 sales
Estimated share of your firm's commercial U.S. shipm	nents of
imported flanges subject to an approved manufacture	ers' listing %

(b) With what frequency are flanges produced by firms listed on approved manufacturers' lists and flanges produced by firms not on approved manufacturers' lists interchangeable?

Always	Usually	Sometimes	Never
Please explain your answer:			

U.S. Importers'	Questionnaire	estainless stee	l flanges	(Final
-----------------	---------------	-----------------	-----------	--------

III-22. <u>Customer identification</u>.--List the names and contact information for your firm's 10 largest U.S. customers for stainless steel flanges since January 1, 2015. Indicate the share of the quantity of your firm's total shipments of stainless steel flanges that each of these customers accounted for in 2017.

	Customer's name	City	State	Share of 2017 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

III-22.	Other explanationsIf your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

#### **PART IV.**—Alternative Product

<u>Stainless steel flanges excluded by NPS</u> have an NPS less than 0.5 inches or greater than 24 inches but otherwise meet the definition of stainless steel flanges in the scope.

IV-1a. <u>U.S. imports of stainless steel flanges excluded by NPS from all import sources</u>.-Report your firm's imports and your firm's shipments and inventories of stainless steel flanges excluded by NPS imported from all import sources by your firm during the specified periods. Imports should be reported based on country of forging, not finishing (see definition of stainless steel flanges on p. 2 for further details).

# Stainless steel flanges excluded by NPS (List sources: \_\_\_\_\_

Quantity (in 1	,000 pounds), valu	ie (in \$1,000)	
	Calendar years		
Item	2015	2016	2017
Beginning-of-period inventories			
(quantity) (A)			
Imports:1			
Quantity (B)			
Value (C)			
U.S. shipments:			
Commercial shipments:			
Quantity (D)			
Value (E)			
Internal consumption/ transfers to			
related firms: <sup>2</sup>			
Quantity (F)			
Value <sup>2</sup> (G)			
Export shipments: <sup>3</sup>			
Quantity (H)			
Value (I)			
End-of-period inventories (quantity) (J)			
Channels of distribution:			
Commercial U.S. shipments:			
To distributors (quantity) (K)			
To finishers/converters (quantity) (L)			
To end users (quantity) (M)			
<sup>1</sup> Please identify the foreign producers, if known:	:·	1	
<sup>2</sup> Sales to related firms (including internal consur firm uses a different basis for valuing these sales w			

etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

#### IV-1a. U.S. imports of stainless steel flanges excluded by NPS from all import sources.-Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.</u>--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			
Reconciliation	2015	2016	2017	
A + B - D - F - H - J = should equal				
zero ("0") or provide an explanation.1	0	0	0	
<sup>1</sup> Evaluation if the calculated fields above are returning values other than zero (i.e. "0") but are				

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation item	2015	2016	2017
K + L + M - D = zero ("0"), if not			
revise.	0	0	0

IV-1b. Commercial U.S. shipments by product type: All import sources.--Report your firm's commercial U.S. shipments of imports of stainless steel flanges excluded by NPS from all import sources by product type during 2017.

## Stainless steel flanges excluded by NPS

	/ (in 1,000 pounds) and		
		2017	
Item	Smaller than ½ NPS	Larger than 24 NPS	All sizes
Commercial U.S. shipments:			
Weld neck (used in butt-weld			
line connection):			0
Quantity (N)			0
Value (O)			0
Threaded (used for threaded			
line connection):  Quantity (P)			0
Value (Q)			0
			0
Slip-on (used to slide over pipe):			
Quantity (R)			0
Value (S)			0
Lap joint (used with stub-			
ends/butt-weld line			
connections):			
Quantity (T)			0
Value (U)			0
Socket weld (used to fit pipe			
into a machine recession):			
Quantity (V)			0
Value (W)			0
Blind (used to seal off a line):			
Quantity(X)			0
Value (Y)			0
Other products:1			
Quantity (Z)			0
Value (AA)			0
Total:			
Quantity (AB)	0	0	0
Value (AC)	0	0	0

<u>RECONCILIATION OF COMMERCIAL SHIPMENTS.</u>--Please ensure that the quantities reported for commercial U.S. shipments in this question (i.e., lines AB and AC) in 2017 equal the quantity reported for U.S. shipments in part "a" of this question (i.e., lines D and E) in 2017. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar year
Reconciliation	2017
Quantity: AB - D = zero ("0"), if not revise.	0
Value: AC – E = zero ("0"), if not revise.	0

IV-1c. Commercial U.S. shipments of stainless steel flanges excluded by NPS by level of processing:

all import sources.—Report your firm's commercial U.S. shipments of imports of stainless steel
flanges excluded by NPS imported from all import sources by level of processing during the
specified periods.

## Stainless steel flanges excluded by NPS

Quantity (in 1,000 pounds) and value (in \$1,000)			
	Calendar years		
Item	2015	2016	2017
Commercial U.S. shipments: Unfinished: Quantity (AD)			
Value (AE)			
Semi-finished: Quantity (AF)			
Value (AG)			
Finished: Quantity (AH)			
Value (AI)			

<u>RECONCILIATION OF SHIPMENTS</u>.--Please ensure that the quantities and values reported for commercial U.S. shipments in this question (i.e., lines AD though AI) in each time period equal the quantity reported for commercial U.S. shipments in part "a" of this question (i.e., lines D and E) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		
Reconciliation	2015	2016	2017
Quantity: N + P + R - D = zero			
("0"), if not revise.	0	0	0
<b>Value:</b> $O + Q + S - E = zero ("0"),$			
if not revise.	0	0	0

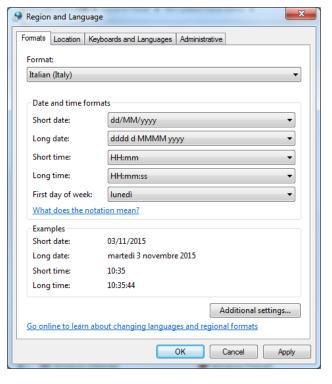
Correcting Valid number error messages. -- If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

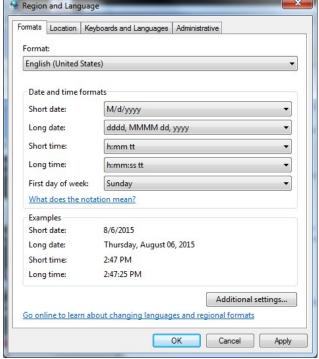
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





## **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

http://www.usitc.gov/investigations/701731/2018/stainless\_steel\_flanges\_china\_and\_i ndia/final.htm.

**Please do not attempt to modify the format or permissions of the questionnaire document.** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: SSF

• E-mail.—E-mail the MS Word questionnaire to Justin.enck@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.