

## U.S. IMPORTERS' QUESTIONNAIRE

### REFILLABLE STAINLESS STEEL KEGS FROM CHINA, GERMANY, AND MEXICO

This questionnaire must be received by the Commission by **July 5, 2019**  
*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning refillable stainless steel kegs from China, Germany, and Mexico (Inv. Nos. 701-TA-610 and 731-TA-1425-1427 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Website \_\_\_\_\_

Has your firm imported refillable stainless steel kegs (as defined on next page) from any country at any time since January 1, 2016?

**NO** (Sign the certification below and promptly return **only** this page of the questionnaire to the Commission)

**YES** (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)

Return questionnaire via the U.S. International Trade Commission *Drop Box* by clicking on the following link: <https://dropbox.usitc.gov/oinv/>. (PIN: **KEGS**)

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Email address

**PART I.—GENERAL INFORMATION**

**Background.**--This proceeding was instituted in response to a petition filed on September 20, 2018, by American Keg Company, LLC, Pottstown, Pennsylvania. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization/dumping. Questionnaires and other information pertinent to this proceeding are available at [https://www.usitc.gov/investigations/701731/2019/refillable\\_stainless\\_steel\\_kegs\\_china\\_germany\\_and/final.htm](https://www.usitc.gov/investigations/701731/2019/refillable_stainless_steel_kegs_china_germany_and/final.htm).

**Refillable stainless steel kegs** covered by these investigations are kegs, vessels, or containers with bodies that are approximately cylindrical in shape, made from stainless steel (i.e., steel containing at least 10.5 percent chromium by weight and less than 1.2 percent carbon by weight, with or without other elements), and that are compatible with a "D Sankey" extractor (refillable stainless steel kegs) with a nominal liquid volume capacity of 10 liters or more, regardless of the type of finish, gauge, thickness, or grade of stainless steel, and whether or not covered by or encased in other materials. Refillable stainless steel kegs may be imported assembled or unassembled, with or without all components (including spears, couplers or taps, necks, collars, and valves), and be filled or unfilled.

"Unassembled" or "unfinished" refillable stainless steel kegs include drawn stainless steel cylinders that have been welded to form the body of the keg and attached to an upper (top) chime and/or lower (bottom) chime. Unassembled refillable stainless steel kegs may or may not be welded to a neck, may or may not have a valve assembly attached, and may be otherwise complete except for testing, certification, and/or marking.

Subject merchandise also includes refillable stainless steel kegs that have been further processed in a third country, including but not limited to, attachment of necks, collars, spears or valves, heat treatment, pickling, passivation, painting, testing, certification or any other processing that would not otherwise remove the merchandise from the scope of the investigation if performed in the country of manufacture of the in-scope refillable stainless steel keg.

Specifically excluded are the following:

- (1) vessels or containers that are not approximately cylindrical in nature (e.g., box, "hopper" or "cone" shaped vessels);
- (2) stainless steel kegs, vessels, or containers that have either a "ball lock" valve system or a "pin lock" valve system (commonly known as "Cornelius," "corny" or "ball lock" kegs);
- (3) necks, spears, couplers or taps, collars, and valves that are not imported with the subject merchandise; and
- (4) stainless steel kegs that are filled with beer, wine, or other liquid and that are designated by the Commissioner of Customs as Instruments of International Traffic within the meaning of section 332(a) of the *Tariff Act of 1930*, as amended.

Refillable stainless steel kegs are currently classified in the Harmonized Tariff Schedule of the United States (HTSUS) under subheadings 7310.10.0010, 7310.10.0050, 7310.29.0025, and 7310.29.0050. These HTSUS subheadings are provided for convenience and customs purposes; the written description of the scope of this investigation is dispositive.

***Importer.***--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing refillable stainless steel kegs (as defined above) into the United States from a foreign manufacturer or through its selling agent.

***Reporting of information.***--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

***Confidentiality.***--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

***Verification.***-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

***Release of information.***--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

***Valid number error messages.***--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Celia Feldpausch (202-205-2387, [celia.feldpausch@usitc.gov](mailto:celia.feldpausch@usitc.gov)).

***D-GRIDS tool.***--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macro-enabled MS Excel file available for download from the Commission's generic questionnaires webpage ([https://www.usitc.gov/trade\\_remedy/question.htm](https://www.usitc.gov/trade_remedy/question.htm)) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

**"Establishment"**--Each facility of a firm involved in the importation of refillable stainless steel kegs, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

--

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No             Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing refillable stainless steel kegs from China, Germany, and Mexico into the United States or that are engaged in exporting refillable stainless steel kegs from China, Germany, and Mexico to the United States?

No             Yes--List the following information.

Firm name	Country	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of refillable stainless steel kegs?

No             Yes--List the following information.

Firm name	Country	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on refillable stainless steel kegs. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of refillable stainless steel kegs but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters refillable stainless steel kegs into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports refillable stainless steel kegs under the TIB (temporary importation under bond) program.

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**“Bonded warehouse”** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designated as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

**“Temporary Importation under Bond (“TIB”) program”** is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, Yes--Please specify.
<input type="checkbox"/>	<input type="checkbox"/>	





**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Celia Feldpausch (202-205-2387, [celia.feldpausch@usitc.gov](mailto:celia.feldpausch@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of refillable stainless steel kegs since January 1, 2016.

<i>(check as many as appropriate)</i>	<i>(If checked, please describe; leave blank if not applicable)</i>
<input type="checkbox"/> Office/warehouse openings	
<input type="checkbox"/> Office/warehouse closings	
<input type="checkbox"/> Relocations	
<input type="checkbox"/> Expansions	
<input type="checkbox"/> Acquisitions	
<input type="checkbox"/> Consolidations	
<input type="checkbox"/> Prolonged shutdowns or importation curtailments	
<input type="checkbox"/> Revised labor agreements	
<input type="checkbox"/> Other (e.g., technology)	

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of refillable stainless steel kegs for delivery after March 31, 2019?

**“Arranged imports”** are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

<b>No</b>	<b>Yes</b>	<b>If yes, fill out the table below.</b>
<input type="checkbox"/>	<input type="checkbox"/>	

Source	Period			
	Apr-Jun 2019	Jul-Sep 2019	Oct-Dec 2019	Jan-Mar 2020
	<b>Quantity (in units)</b>			
China				
Germany				
Mexico				
All other sources				

II-4. **Reasons for importing if producer.**--If your firm also produces refillable stainless steel kegs in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

**Definitions**

**"Imports"** –Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

**"Import quantities"** –Quantities reported should be net of returns.

**"Import values"** –Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**"U.S. commercial shipments"** – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

**"Internal consumption / including initial use in leasing operations "** --Product consumed internally by your firm. Such transactions should be valued at fair market value of the refillable stainless steel kegs that were consumed/used (i.e., not the retail price, not the total value of the downstream products). Internal consumption should include any refillable stainless steel kegs initially added to the asset base relating to your firm's keg leasing operations if applicable. Once reported as internal consumption at the time the kegs were transferred over to your firm's leasing operations, your firm should not continue to report that product as being in inventory.

**"Transfers to related firms"** –Shipments made to related domestic firms. Such transactions are valued at fair market value.

**"Related firm"** –A firm that your firm solely or jointly owns, manages, or otherwise controls.

**"Export shipments"** – Shipments to destinations outside the United States, including shipments to related firms.

**"Inventories"** – Finished goods inventory, not raw materials or work-in-progress. Also do not include in reported inventories any stainless steel kegs currently being used as part of your firm's keg leasing operations, if applicable.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-5a. **U.S. imports from China.**—Report your firm's imports and your firm's shipments and inventories of refillable stainless steel kegs imported from China by your firm during the specified periods.

## China

Quantity ( <i>in units</i> ), value ( <i>in dollars</i> )					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)					
Value (E)					
<b>Internal consumption/including initial use in leasing operations:</b> <sup>2</sup> Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:</b> <sup>2</sup> Quantity (H)					
Value <sup>2</sup> (I)					
<b>Export shipments:</b> <sup>3</sup> Quantity (J)					
Value (K)					
<b>End-of-period inventories</b> (quantity) (L)					
<p><sup>1</sup> Please identify the foreign producers, if known: _____.</p> <p><sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): _____. However, the data provided above in this table should be based on fair market value.</p> <p><sup>3</sup> Identify your firm's principal export markets: _____.</p>					

II-5a. **U.S. imports from China.**—*Continued*

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
A + B – D – F – H – J -L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-5b. **Monthly U.S. imports (China).**—Report your firm’s monthly U.S. imports of refillable stainless steel kegs from China during the specified periods.

Quantity (in units)						
Month	Monthly U.S. imports from China					
	Ningbo Master	Ningbo Haishu	Guangzhou Jingye	Guangzhou Ulix	All other firms	Total Imports
<b>2017.--</b>						
September						0
October						0
November						0
December						0
<b>2018.--</b>						
January						0
February						0
March						0
April						0
May						0
June						0
July						0
August						0
September						0
October						0
November						0
December						0
<b>2019.--</b>						
January						0
February						0
March						0

***RECONCILIATION OF MONTHLY IMPORTS.**— Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-5a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.*

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from China (II-5b), revise if not returning zero ("0")	0	0	0

II-5c. **Channels of distribution: China**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by channel of distribution.

## China

Quantity (in units)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>U.S. shipments:</b>					
To breweries or beer manufacturers:					
Large (M) <sup>1</sup>					
Medium (N) <sup>2</sup>					
Small (O) <sup>3</sup>					
To keg leasing and rental companies without beverage manufacturing operations (P)					
To distributors (Q)					
To other firms (R) <sup>4</sup>					
<sup>1</sup> Large: Production of more than 6 million barrels per year. <sup>2</sup> Medium: Production of 100,000 to 6 million barrels per year. <sup>3</sup> Small: Production of fewer than 100,000 barrels per year. <sup>4</sup> Describe other firms: _____					

**RECONCILIATION OF CHANNELS**--Please ensure that the quantities reported for channels of distribution (i.e., lines M through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
M + N + O + P + Q + R - D - F - H = zero ("0"), if not revise.	0	0	0	0	0

II-5d. **U.S. shipments by product type: China.**—Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by product type.

## China

Quantity (in units) and value (in dollars)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>U.S. shipments.--</b>					
<b>10 liter.--</b>					
<i>Quantity (S)</i>					
<i>Value (T)</i>					
<b>1/8 Barrel (14.7 liters).--</b>					
<i>Quantity (U)</i>					
<i>Value (V)</i>					
<b>1/6 Barrel (19.5 liters).--</b>					
<i>Quantity (W)</i>					
<i>Value (X)</i>					
<b>1/4 Barrel (29.3 liters).--</b>					
<i>Quantity (Y)</i>					
<i>Value (Z)</i>					
<b>European 1/2 Barrel (25 liters).--</b>					
<i>Quantity (AA)</i>					
<i>Value (AB)</i>					
<b>1/2 Barrel (58.7 liters).--</b>					
<i>Quantity (AC)</i>					
<i>Value (AD)</i>					
<b>European Barrel (50 liters).--</b>					
<i>Quantity (AE)</i>					
<i>Value (AF)</i>					
<b>All other keg sizes.--<sup>1</sup></b>					
<i>Quantity (AG)</i>					
<i>Value (AH)</i>					
<sup>1</sup> Describe these sizes					



II-5d. **U.S. shipments by product type: China.**--Continued

*RECONCILIATION OF SHIPMENTS BY PRODUCT TYPE.--Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines S through AH) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>Quantity:</b> S+ U + W + Y + AA + AC + AE + AG – D – F – H= zero ("0"), if not revise	0	0	0	0	0
<b>Value:</b> : T +V + X + Z + AB + AD + AF + AH– E – G – I= zero ("0"), if not revise	0	0	0	0	0

II-6a. **U.S. imports from Germany.**—Report your firm’s imports and your firm’s shipments and inventories of refillable stainless steel kegs imported from Germany by your firm during the specified periods.

## Germany

Quantity (in units), value (in dollars)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup>					
Quantity (B)					
Value (C)					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (D)					
Value (E)					
<b>Internal consumption/including</b> <b>initial use in leasing</b> <b>operations:</b> <sup>2</sup>					
Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:</b> <sup>2</sup>					
Quantity (H)					
Value <sup>2</sup> (I)					
<b>Export shipments:</b> <sup>3</sup>					
Quantity (J)					
Value (K)					
<b>End-of-period inventories</b> (quantity) (L)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm’s principal export markets: \_\_\_\_\_.

II-6a. **U.S. imports from Germany.**—Continued

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
A + B – D – F – H – J -L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-6b. **Monthly U.S. imports (Germany).**—Report your firm’s monthly U.S. imports of refillable stainless steel kegs from Germany during the specified periods.

<b>Quantity (in units)</b>			
<b>Month</b>	<b>Monthly U.S. imports from Germany</b>		
	<b>Blefa GmbH</b>	<b>All other firms</b>	<b>Total Imports</b>
<b>2017.--</b>			
September			0
October			0
November			0
December			0
<b>2018.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0
<b>2019.--</b>			
January			0
February			0
March			0

**RECONCILIATION OF MONTHLY IMPORTS.**— Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-6a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation for</b>	<b>Full year 2018</b>	<b>Jan-Mar 2018</b>	<b>Jan-Mar 2019</b>
U.S. imports from Germany (II-6b), revise if not returning zero ("0")	0	0	0

II-6c. **Channels of distribution: Germany.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Germany by channel of distribution.

## Germany

Quantity (in units)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>U.S. shipments:</b>					
To breweries or beer manufacturers:					
Large (M) <sup>1</sup>					
Medium (N) <sup>2</sup>					
Small (O) <sup>3</sup>					
To keg leasing and rental companies without beverage manufacturing operations (P)					
To distributors (Q)					
To other firms (R) <sup>4</sup>					
<sup>1</sup> Large: Production of more than 6 million barrels per year. <sup>2</sup> Medium: Production of 100,000 to 6 million barrels per year. <sup>3</sup> Small: Production of fewer than 100,000 barrels per year. <sup>4</sup> Describe other firms: _____					

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines M through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
M + N + O + P + Q + R – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-6d. **U.S. shipments by product type: Germany.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Germany by product type.

## Germany

Quantity (in units) and value (in dollars)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>U.S. shipments.--</b>					
<b>10 liter.--</b>					
<i>Quantity (S)</i>					
<i>Value (T)</i>					
<b>1/8 Barrel (14.7 liters).--</b>					
<i>Quantity (U)</i>					
<i>Value (V)</i>					
<b>1/6 Barrel (19.5 liters).--</b>					
<i>Quantity (W)</i>					
<i>Value (X)</i>					
<b>1/4 Barrel (29.3 liters).--</b>					
<i>Quantity (Y)</i>					
<i>Value (Z)</i>					
<b>European 1/2 Barrel (25 liters).--</b>					
<i>Quantity (AA)</i>					
<i>Value (AB)</i>					
<b>1/2 Barrel (58.7 liters).--</b>					
<i>Quantity (AC)</i>					
<i>Value (AD)</i>					
<b>European Barrel (50 liters).--</b>					
<i>Quantity (AE)</i>					
<i>Value (AF)</i>					
<b>All other keg sizes.--<sup>1</sup></b>					
<i>Quantity (AG)</i>					
<i>Value (AH)</i>					

<sup>1</sup> Describe these sizes

II-6d. **U.S. shipments by product type: Germany.**--Continued

*RECONCILIATION OF SHIPMENTS BY PRODUCT TYPE.--Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines S through AH) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>Quantity:</b> S+ U + W + Y + AA + AC + AE + AG – D – F – H= zero ("0"), if not revise	0	0	0	0	0
<b>Value:</b> : T +V + X + Z + AB + AD + AF + AH– E – G – I= zero ("0"), if not revise	0	0	0	0	0

II-7a. **U.S. imports from Mexico.**—Report your firm's imports and your firm's shipments and inventories of refillable stainless steel kegs imported from Mexico by your firm during the specified periods.

## Mexico

Quantity (in units), value (in dollars)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup>					
Quantity (B)					
Value (C)					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity (D)					
Value (E)					
<b>Internal consumption/including</b> <b>initial use in leasing</b> <b>operations:</b> <sup>2</sup>					
Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:</b> <sup>2</sup>					
Quantity (H)					
Value <sup>2</sup> (I)					
<b>Export shipments:</b> <sup>3</sup>					
Quantity (J)					
Value (K)					
<b>End-of-period inventories</b> (quantity) (L)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.



II-7a. **U.S. imports from Mexico.**—*Continued*

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
A + B – D – F – H – J -L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-7b. **Monthly U.S. imports (Mexico).**—Report your firm’s monthly U.S. imports of refillable stainless steel kegs from Mexico during the specified periods from the following entity in Mexico.

<b>Quantity (in units)</b>			
<b>Month</b>	<b>Monthly U.S. imports from Mexico</b>		
	<b>Thielmann</b>	<b>All other firms</b>	<b>Total Imports</b>
<b>2017.--</b>			
September			0
October			0
November			0
December			0
<b>2018.--</b>			
January			0
February			0
March			0
April			0
May			0
June			0
July			0
August			0
September			0
October			0
November			0
December			0
<b>2019.--</b>			
January			0
February			0
March			0

**RECONCILIATION OF MONTHLY IMPORTS.**— Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-7a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation for</b>	<b>Full year 2018</b>	<b>Jan-Mar 2018</b>	<b>Jan-Mar 2019</b>
U.S. imports from Mexico (II-7b), revise if not returning zero ("0")	0	0	0

II-7c. **Channels of distribution: Mexico.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Mexico by channel of distribution.

## Mexico

Quantity (in units)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>U.S. shipments:</b>					
To breweries or beer manufacturers:					
Large (M) <sup>1</sup>					
Medium (N) <sup>2</sup>					
Small (O) <sup>3</sup>					
To keg leasing and rental companies without beverage manufacturing operations (P)					
To distributors (Q)					
To other firms (R) <sup>4</sup>					
<sup>1</sup> Large: Production of more than 6 million barrels per year. <sup>2</sup> Medium: Production of 100,000 to 6 million barrels per year. <sup>3</sup> Small: Production of fewer than 100,000 barrels per year. <sup>4</sup> Describe other firms: _____					

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines M through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
M + N + O + P + Q + R – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-7d. **U.S. shipments by product type: Mexico.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Mexico by product type.

## Mexico

Quantity (in units) and value (in dollars)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>U.S. shipments.--</b>					
<b>10 liter.--</b>					
<i>Quantity (S)</i>					
<i>Value (T)</i>					
<b>1/8 Barrel (14.7 liters).--</b>					
<i>Quantity (U)</i>					
<i>Value (V)</i>					
<b>1/6 Barrel (19.5 liters).--</b>					
<i>Quantity (W)</i>					
<i>Value (X)</i>					
<b>1/4 Barrel (29.3 liters).--</b>					
<i>Quantity (Y)</i>					
<i>Value (Z)</i>					
<b>European 1/2 Barrel (25 liters).--</b>					
<i>Quantity (AA)</i>					
<i>Value (AB)</i>					
<b>1/2 Barrel (58.7 liters).--</b>					
<i>Quantity (AC)</i>					
<i>Value (AD)</i>					
<b>European Barrel (50 liters).--</b>					
<i>Quantity (AE)</i>					
<i>Value (AF)</i>					
<b>All other keg sizes.--<sup>1</sup></b>					
<i>Quantity (AG)</i>					
<i>Value (AH)</i>					
<sup>1</sup> Describe these sizes					

II-7d. **U.S. shipments by product type: Mexico.**--Continued

*RECONCILIATION OF SHIPMENTS BY PRODUCT TYPE.--Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines S through AH) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>Quantity:</b> S+ U + W + Y + AA + AC + AE + AG – D – F – H= zero ("0"), if not revise	0	0	0	0	0
<b>Value:</b> : T +V + X + Z + AB + AD + AF + AH– E – G – I= zero ("0"), if not revise	0	0	0	0	0

II-8a. **U.S. imports from all other sources.**—Report your firm’s imports and your firm’s shipments and inventories of refillable stainless steel kegs imported from **all other sources** by your firm during the specified periods.

## All other sources

**(List sources: \_\_\_\_\_)**

Item	Quantity (in units), value (in dollars)				
	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>Beginning-of-period inventories</b> (quantity) (A)					
<b>Imports:</b> <sup>1</sup> Quantity (B)					
Value (C)					
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)					
Value (E)					
<b>Internal consumption/including initial use in leasing operations:</b> <sup>2</sup> Quantity (F)					
Value <sup>2</sup> (G)					
<b>Transfers to related firms:</b> <sup>2</sup> Quantity (H)					
Value <sup>2</sup> (I)					
<b>Export shipments:</b> <sup>3</sup> Quantity (J)					
Value (K)					
<b>End-of-period inventories</b> (quantity) (L)					

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Internal consumption and transfers to related firms must be valued at fair market value. If your firm uses a different basis for valuing these transactions in your records, please specify that basis (e.g., cost, cost plus, etc.): \_\_\_\_\_. However, the data provided above in this table should be based on fair market value.

<sup>3</sup> Identify your firm’s principal export markets: \_\_\_\_\_.

II-8a. **U.S. imports from all other sources.**—*Continued*

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
A + B – D – F – H – J -L = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.					

II-8b. **Monthly U.S. imports (All Other Sources).**—Report your firm’s monthly U.S. imports of refillable stainless steel kegs from all other sources during the specified periods.

Quantity (in units)		
Month	Monthly U.S. imports from all other sources	
	All other sources	Total Imports
<b>2017.--</b>		
September		0
October		0
November		0
December		0
<b>2018.--</b>		
January		0
February		0
March		0
April		0
May		0
June		0
July		0
August		0
September		0
October		0
November		0
December		0
<b>2019.--</b>		
January		0
February		0
March		0

**RECONCILIATION OF MONTHLY IMPORTS.**— Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-8a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., “0”), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from all other sources (II-8b), revise if not returning zero ("0")	0	0	0



II-8c. **Channels of distribution: All other sources.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by channel of distribution.

## All other sources

Quantity (in units)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>U.S. shipments:</b>					
To breweries or beer manufacturers:					
Large (M) <sup>1</sup>					
Medium (N) <sup>2</sup>					
Small (O) <sup>3</sup>					
To keg leasing and rental companies without beverage manufacturing operations (P)					
To distributors (Q)					
To other firms (R) <sup>4</sup>					
<sup>1</sup> Large: Production of more than 6 million barrels per year. <sup>2</sup> Medium: Production of 100,000 to 6 million barrels per year. <sup>3</sup> Small: Production of fewer than 100,000 barrels per year. <sup>4</sup> Describe other firms: _____					

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines M through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
M + N + O + P + Q + R – D – F – H = zero ("0"), if not revise.	0	0	0	0	0

II-8d. **U.S. shipments by product type: All other sources.**--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by product type.

## All other sources

Quantity (in units) and value (in dollars)					
Item	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>U.S. shipments.--</b>					
<b>10 liter.--</b>					
Quantity (S)					
Value (T)					
<b>1/8 Barrel (14.7 liters).--</b>					
Quantity (U)					
Value (V)					
<b>1/6 Barrel (19.5 liters).--</b>					
Quantity (W)					
Value (X)					
<b>1/4 Barrel (29.3 liters).--</b>					
Quantity (Y)					
Value (Z)					
<b>European 1/2 Barrel (25 liters).--</b>					
Quantity (AA)					
Value (AB)					
<b>1/2 Barrel (58.7 liters).--</b>					
Quantity (AC)					
Value (AD)					
<b>European Barrel (50 liters).--</b>					
Quantity (AE)					
Value (AF)					
<b>All other keg sizes.--<sup>1</sup></b>					
Quantity (AG)					
Value (AH)					
<sup>1</sup> Describe these sizes					

II-8d. **U.S. shipments by product type: All other sources.**--Continued

*RECONCILIATION OF SHIPMENTS BY PRODUCT TYPE.--Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines S through AH) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.*

Reconciliation	Calendar years			January-March	
	2016	2017	2018	2018	2019
<b>Quantity:</b> S+ U + W + Y + AA + AC + AE + AG – D – F – H= zero ("0"), if not revise	0	0	0	0	0
<b>Value:</b> : T +V + X + Z + AB + AD + AF + AH– E – G – I= zero ("0"), if not revise	0	0	0	0	0

II-9. **Domestic processing.**--Does your firm perform any processing on stainless steel kegs that are imported in an unassembled format, such as adding or welding together component pieces of the unassembled kegs? If yes, please explain the nature and extent of processing below.

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

II-10. **Other explanations.**--If your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Natalia King (202-205-2049, [natalia.king@usitc.gov](mailto:natalia.king@usitc.gov)).

III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

**PRICE DATA**

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2016 of the following products your firm imported from China, Germany, and Mexico:

**Product 1.**--1/2 barrel (also known as a keg); Assembled with no accessories; 300 series stainless steel; volume of 15.5 gallons (58.7 liters); approximately 23.25 inches tall (+/- 0.5 inches) with diameters ranging from 14.5 inches to 17.5 inches, thickness ranging from 0.050 to 0.060 inches for the body and 0.070 to 0.090 inches for the handles; rated to a maximum of 60 PSI of pressure; unfilled; finish may be dull, polished, painted, or encapsulated in a rubber or plastic material.

**Product 2.**--1/6 barrel; Assembled with no accessories; 300 series stainless steel; volume of 5.16 gallons (19.5 liters); approximately 23.25 inches tall (+/- 0.5 inches) with diameters ranging from 8.5 inches to 9.7 inches, thickness ranging from 0.045 to 0.055 inches for the body and 0.055 to 0.070 inches for the handles; rated to a maximum of 60 PSI of pressure; unfilled; finish may be dull, polished, painted, or encapsulated in a rubber or plastic material.

**Please note that values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).**

During January 2016-March 2019, did your firm import from China, Germany, and Mexico and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question III-3.

III-2a. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China, and sold by your firm. Exclude sales of filled stainless steel kegs.

## China

Report data in units and dollars.

<b>(Quantity in units, value in dollars)</b>				
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2016:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2017:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2018:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2019:</b>				
January-March				
<p><sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b>Note.</b>--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 1:</p> <p>Product 2:</p>				

III-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Germany, and sold by your firm. Exclude sales of filled stainless steel kegs.

## Germany

Report data in units and dollars.

(Quantity in units, value in dollars)				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
<b>2016:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2017:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2018:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2019:</b>				
January-March				

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

III-2c. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico, and sold by your firm. Exclude sales of filled stainless steel kegs.

## Mexico

Report data in units and dollars.

(Quantity in units, value in dollars)				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
<b>2016:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2017:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2018:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2019:</b>				
January-March				
<p><sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b>Note.</b>--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.</p> <p>Product 1:</p> <p>Product 2:</p>				

III-2d. **Price data checklist.**--Please check that the pricing data in question III-2(a) have been correctly reported.

Are the price data reported above:	<b>√ if Yes</b>
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	<input type="checkbox"/>
Net of all discounts and rebates?	<input type="checkbox"/>
Have returns credited to the quarter in which the sale occurred?	<input type="checkbox"/>
Less than reported commercial shipments in part II in each year?	<input type="checkbox"/>

III-2e. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*



III-3. **Imports for internal use.**--Did your firm import refillable stainless steel kegs for internal consumption, use in own firm's keg leasing operations, or use for sales in your firm's own or a related firm's retail locations since January 1, 2016?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following table as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question III-4.

Report below the import data<sup>1</sup> for pricing products<sup>2</sup> imported from China, Germany, and/or Mexico and used by your own firm. These are imports that your firm does not resell as refillable stainless steel kegs.

**Please note that values should be landed, duty-paid and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).**

III-3a. **Purchase costs data: China.**--Report below the quarterly purchase cost data<sup>1</sup> for products<sup>2</sup> imported from China and used by your own firm (i.e., internally consumed, which includes stainless steel kegs (a) used in and incorporated into the manufacture of downstream products, (b) added to your firm's leasing and rental asset base, and (c) transferred to your firm's or a related firm's retail establishments for eventual retail level sale). Include any refillable stainless steel kegs imported unfilled and subsequently filled by your firm in the United States. Do not include the purchase costs data for stainless steels kegs that your firm sold commercially (at a non-retail level) which are reported in questions III-2b through III-2d.

## China

Report data in units and dollars.

Period of importation	Product 1 <sup>2</sup>		Product 2 <sup>2</sup>	
	Quantity (units)	Landed, duty-paid (LDP) value <sup>1</sup> (dollars)	Quantity (units)	Landed, duty-paid (LDP) value <sup>1</sup> (dollars)
<b>2016:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2017:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2018:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2019:</b>				
January-March				

<sup>1</sup> LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions).

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

III-3b. **Purchase costs data: Germany.**--Report below the quarterly purchase cost data<sup>1</sup> for products<sup>2</sup> imported from Germany and used by your own firm (i.e., internally consumed, which includes stainless steel kegs (a) used in and incorporated into the manufacture of downstream products, (b) added to your firm's leasing and rental asset base, and (c) transferred to your firm's or a related firm's retail establishments for eventual retail level sale). Include any refillable stainless steel kegs imported unfilled and subsequently filled by your firm in the United States. Do not include the purchase costs data for stainless steels kegs that your firm sold commercially (at a non-retail level) which are reported in questions III-2b through III-2d.

## Germany

Report data in units and dollars.

Period of importation	Product 1 <sup>2</sup>		Product 2 <sup>2</sup>	
	Quantity (units)	Landed, duty-paid (LDP) value <sup>1</sup> (dollars)	Quantity (units)	Landed, duty-paid (LDP) value <sup>1</sup> (dollars)
<b>2016:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2017:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2018:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2019:</b>				
January-March				
<sup>1</sup> LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions). <sup>2</sup> Pricing product definitions are provided on the first page of Part III.				
<b>Note.</b> --If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.				

III-3c. **Purchase costs data: Mexico.**--Report below the quarterly purchase cost data<sup>1</sup> for products<sup>2</sup> imported from Mexico and used by your own firm (i.e., internally consumed, which includes stainless steel kegs (a) used in and incorporated into the manufacture of downstream products, (b) added to your firm's leasing and rental asset base, and (c) transferred to your firm's or a related firm's retail establishments for eventual retail level sale). Include any refillable stainless steel kegs imported unfilled and subsequently filled by your firm in the United States. Do not include the purchase costs data for stainless steels kegs that your firm sold commercially (at a non-retail level) which are reported in questions III-2b through III-2d.

## Mexico

Report data in units and dollars.

Period of importation	Product 1 <sup>2</sup>		Product 2 <sup>2</sup>	
	Quantity (units)	Landed, duty-paid (LDP) value <sup>1</sup> (dollars)	Quantity (units)	Landed, duty-paid (LDP) value <sup>1</sup> (dollars)
<b>2016:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2017:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2018:</b>				
January-March				
April-June				
July-September				
October-December				
<b>2019:</b>				
January-March				

<sup>1</sup> LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions).

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

III-3d. **Inland transportation costs for your firm's direct imports of refillable stainless steel kegs for internal use.--**

If your firm reported import purchase costs above (questions III-3a through III-3c), what is the approximate percentage of the total cost of refillable stainless steel kegs that you directly imported from China, Germany, and Mexico that is accounted for by U.S. inland transportation costs from the port of importation to your distribution network, retail store(s), or manufacturing plant(s)?

Country	Percent
China	%
Germany	%
Mexico	%

III-3e. **Additional costs for your firm's direct imports of refillable stainless steel kegs for your firm's internal use.**

- (i) If your firm reported direct import purchase costs above (question III-3a), please identify the factors (**other than** U.S. inland transportation costs or costs already included in landed duty paid values) that add to your cost of importing directly since January 1, 2016. Estimate the approximate amount of additional costs not embodied in your firm's reported landed duty paid values of your firm's decision to import refillable stainless steel kegs instead of purchasing from an importer or domestic producer. Report the additional costs as a ratio to your firm's reported landed duty paid values by factor and explain the specific costs associated with each category. **Do not include** U.S inland transportation costs as a factor in this analysis.

Factors	Estimated share of landed duty-paid value (percent)	Explanation
Logistical or supply chain management costs ( <u>not</u> already included in LDP value)		
Warehousing/inventory carrying costs (such as rent, unloading, and palletizing; <u>not</u> already included in LDP value)		
Insurance costs ( <u>not</u> already included in LDP value)		
Other , please identify ( )		

- (ii) To which source(s) does your firm compare costs in determining your additional transaction costs to directly import?

U.S. importers	U.S. producers	Both	Neither
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (iii) (a) Briefly identify the benefits of directly importing refillable stainless steel kegs instead of purchasing refillable stainless steel kegs from a U.S. importer or from a U.S. producer.

(b) Please provide the estimated margin saved by having directly imported refillable stainless steel kegs instead of purchasing from a U.S. importer. \_\_\_\_\_ percent of landed duty-paid value.

(c) Explain any variation in the margin saved since January 1, 2016.

III-3f. **Did your firm purchase refillable stainless steel kegs from a U.S. producer or importer?**

- No       Yes--Complete the U.S. purchaser questionnaire.

III-4. **Price setting.**--How does your firm determine the prices that it charges for sales of refillable stainless steel kegs (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe, including any volume or value discount thresholds associated with respective discount levels
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Pricing terms.**--On what basis are your firm's prices of imported refillable stainless steel kegs from China, Germany, and Mexico usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Contract versus spot.**--Approximately what share of your firm's sales of refillable stainless steel kegs imported from China, Germany, and Mexico in 2018 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

Item	Type of sale				Total (should sum to 100.0%)
	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	
Share of 2018 sales	%	%	%	%	0.0 %

III-8. **Contract provisions.**— Please fill out the table regarding your firm’s typical sales contracts for refillable stainless steel kegs imported from China, Germany, and Mexico (or check “not applicable” if your firm does not sell on a short-term, annual and/or long-term contract basis).

<b>Typical sales contract provisions</b>	<b>Item</b>	<b>Short-term contracts</b> (multiple deliveries for less than 12 months)	<b>Annual contracts</b> (multiple deliveries for 12 months)	<b>Long-term contracts</b> (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material costs <sup>1</sup>	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<sup>1</sup> Please identify the indexes used:				

III-9. **Lead times.**--What is your firm’s share of sales of refillable stainless steel kegs imported from China, Germany, and Mexico from inventory and produced to order and what is the typical lead time between a customer’s order and the date of delivery for your firm’s sales of refillable stainless steel kegs?

<b>Source</b>	<b>Share of 2018 sales</b>	<b>Lead time</b> (Average number of days)
From your firm’s U.S. inventory	%	
From foreign manufacturers’ inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	



III-10. **Shipping information.**—

- (a) What is the approximate percentage of the cost of refillable stainless steel kegs imported from China, Germany, and Mexico that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?  
 Your firm     Purchaser *(check one)*
- (c) When your firm sells refillable stainless steel kegs imported from China, Germany, and Mexico, from where is it shipped?  
 Point of importation     Storage facility *(check one)*
- (d) Indicate the approximate percentage of your firm's sales of refillable stainless steel kegs imported from China, Germany, and Mexico that are delivered the following distances from your firm's U.S. point of shipment.

<b>Distance from your firm's U.S. point of shipment</b>	<b>Share</b>
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total (should sum to 100.0%)</b>	<b>0.0 %</b>

III-11. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold refillable stainless steel kegs imported from subject countries since January 1, 2016 (check all that apply)?

<b>Geographic area</b>	<b>China</b>	<b>Germany</b>	<b>Mexico</b>
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-12. **Substitutes.**—

(a) **Specific substitutes.**--Are these specific products considered as substitutes for refillable stainless steel kegs products in the same end use(s)?

Specific substitutes	Are these considered substitutes in the market?		End use(s) in which this substitute is used	Have changes in the price of this substitute affected the price for refillable stainless steel kegs?		
	No	Yes		No	Yes	Explanation
Plastic kegs	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	
Aluminum kegs	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	

(b) **Other substitutes.**--Can other products not already listed in part "a" of this question be substituted for refillable stainless steel kegs?

No       Yes--Please fill out the table.

Other substitutes	End use in which this substitute is used	Have changes in the price of this substitute affected the price for refillable stainless steel kegs?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

(c) **Substitute imports.**--Has your firm ever imported substitutes for refillable stainless steel kegs?

Substitute product that was imported by your firm	Time frame for substitute imports	Approximate percentage of your firm's demand for refillable stainless steel kegs that was filled by substitute import products
1.		
2.		
3.		

III-13. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for refillable stainless steel kegs has changed since January 1, 2016. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of refillable stainless steel kegs since January 1, 2016?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Conditions of competition.**—

(a) Is the refillable stainless steel kegs market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to refillable stainless steel kegs?

Check all that apply.	Please describe.
<input type="checkbox"/> <b>No</b>	Skip to question III-16.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for refillable stainless steel kegs since January 1, 2016?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Impact of 301 duties.**--This question concerns the section 301 investigation and subsequent announcement of additional tariffs that include refillable stainless steel kegs proposed and implemented by the United States in response to Chinese trade practices.

(a) Did the announcement of the 301 investigation in June 2018 or the subsequent imposition of tariffs on Chinese-origin products have an impact on the refillable stainless steel keg market?

Yes—Please answer b and c.	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) Please indicate the impact of the announcements and subsequent imposition of duties under the section 301 investigation.

Item	Overall increase	No change	Overall decrease	Fluctuate with no clear trend
Demand for U.S.-produced refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Demand for imports from China of refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Demand for imports from other sources of refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Prices for refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) Describe the impact on your firm and the overall market for refillable stainless steel kegs. Please identify the magnitude and timing of any effects, and compare your firm's operations/overall market before and after the announcement.

IV-17. **Impact of duties on all goods from Mexico.**--This question concerns the announcement of tariffs on all goods from Mexico, beginning June 10, 2019 proposed by the United States pursuant to the International Emergency Economic Powers Act.

(a) Did the announcement, and any subsequent imposition, of these tariffs have an impact on the refillable stainless steel keg market?

<b>Yes—Please answer b and c.</b>	<b>No</b>	<b>Don't know</b>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) Please indicate the impact of the announcements and subsequent imposition of duties.

Item	Overall increase	No change	Overall decrease	Fluctuate with no clear trend
Demand for U.S.-produced refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Demand for imports from Mexico of refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Demand for imports from other sources of refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Prices for refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) Describe the impact on your firm and the overall market for refillable stainless steel kegs. Please identify the magnitude and timing of any effects, and compare your firm's operations/overall market before and after the announcement.

III-18. **Supply constraints.**--Has your firm refused, declined, or been unable to supply refillable stainless steel kegs since January 1, 2016 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Certification.**--

(a) Is your firm certified to sell to any brewers that produce 6 million or more barrels of beverage per year, or to distributors/rental/lease firms that purchase 100,000 refillable stainless steel keg units or more per year?

No	Yes	If yes, list which purchasers your firm is certified to supply.
<input type="checkbox"/>	<input type="checkbox"/>	

(b) Is your firm certified to sell to any brewers that produce more than 100,000 but less than 6 million barrels of beverage per year, or to distributors/rental/lease firms that purchase more than 50,000 but less than 100,000 refillable stainless steel keg units per year?

No	Yes	If yes, list which purchasers your firm is certified to supply.
<input type="checkbox"/>	<input type="checkbox"/>	

(c) Has your firm ever failed a certification process with a purchaser or distributor/rental/lease firm?

No	Yes	If yes, please explain why your firm did not become certified.
<input type="checkbox"/>	<input type="checkbox"/>	

III-20 (a). **Raw materials.**--How have refillable stainless steel keg raw material prices changed since January 1, 2016?

Item	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for refillable stainless steel kegs.
Cost of raw materials	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) **Effect of 232 duties on raw material prices.**--Did the announcement of the 232 investigation in April 2017 or the subsequent imposition of tariffs on imported steel products beginning in March 2018 have an impact on the raw material prices for refillable stainless steel kegs?

Yes—Please indicate the impact in the table below.	No	Don't know
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Item	Increase	No change	Decrease	Fluctuate with no clear trend	Explanation and factors
Raw material costs for refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Prices for refillable stainless steel kegs in the U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **Interchangeability.**--Are refillable stainless steel kegs produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	China	Germany	Mexico	Other countries
United States				
China	X			
Germany	X	X		
Mexico	X	X	X	
<p>For any country-pair producing refillable stainless steel kegs that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:</p>				



III-22. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between refillable stainless steel kegs produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	China	Germany	Mexico	Other countries
United States				
China	X			
Germany	X	X		
Mexico	X	X	X	

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of refillable stainless steel kegs, identify the country-pair and report the advantages or disadvantages imparted by such factors:

III-23. **Customer identification.**--List the names and contact information for your firm's 10 largest U.S. customers for refillable stainless steel kegs since January 1, 2016. Indicate the share of the quantity of your firm's total shipments of refillable stainless steel kegs that each of these customers accounted for in 2018 and your firm's average annual shipment quantity of refillable stainless steel kegs to each of these customers.

	Customer's name	Email	City	State	Share of 2018 sales (%)	Average shipment quantity
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

III-24. **Warranties.**--Does your firm offer warranties for your products?

<b>No</b>	<b>Yes.--Please indicate the length(s) of warranty policies and the percentage of sales such warranties represented of your total sales from 2018.</b>
<input type="checkbox"/>	<input type="checkbox"/>

Average warranty length	Percentage of 2018 sales sold under warranty	Narrative

III-25. **Services.**--Does your firm offer any pre- and post-sales services relating to stainless steel kegs?

<b>No</b>	<b>Yes.--Please describe these services and indicate whether these services are included in the original purchase price of the stainless steel kegs or invoiced.</b>
<input type="checkbox"/>	<input type="checkbox"/>

Service	Service included in purchase price	Service invoiced separately
	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>

III-26. **Branding.**--Please describe the financial investment and other efforts your firm has made to develop your brand in the U.S. market.

III-27. **Other explanations.**--If your firm would like to further explain a response to a question in Part III for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

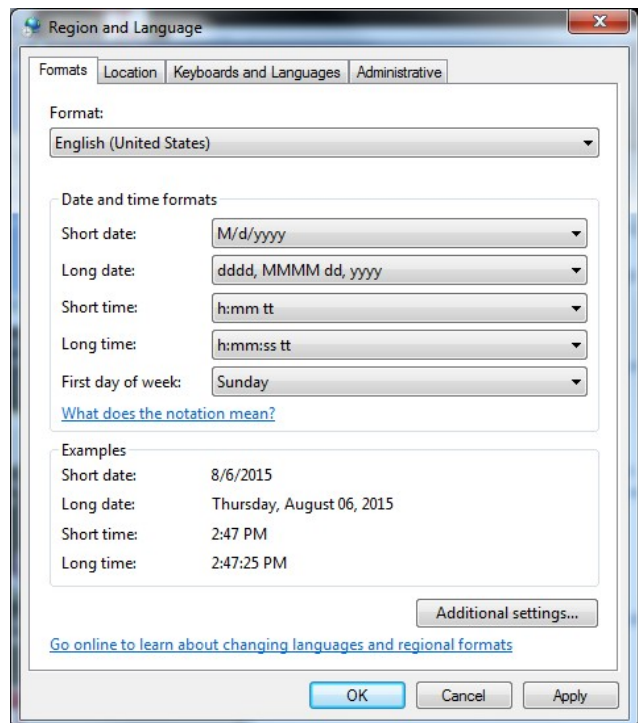
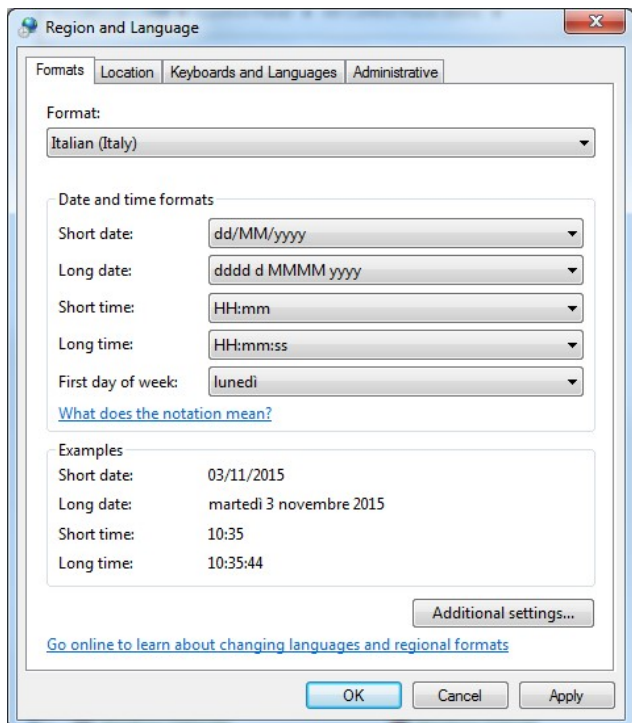
**Correcting Valid number error messages.**--If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.



## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://www.usitc.gov/investigations/701731/2019/refillable\\_stainless\\_steel\\_kegs\\_china\\_germany\\_and/final.htm](https://www.usitc.gov/investigations/701731/2019/refillable_stainless_steel_kegs_china_germany_and/final.htm)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **KEGS**

- **E-mail.**—E-mail the MS Word questionnaire to [celia.feldpausch@usitc.gov](mailto:celia.feldpausch@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not import this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.