FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

INVESTIGATION TITLE

This questionnaire must be received by the Commission by **DATE**

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing duty/antidumping duty order concerning #abbrproduct from #ctrysubs (Inv. No. 701/731-TA-xxx (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

- • •			
Address			
Website			
Has your firm produ #bopyear?	uced or exported #abbrproduct (as o	defined on next page) at any ti	me since January 1,
NO (Sign	the certification below and promptly re	eturn only this page of the questi	onnaire to the Commission)
YES (Com	nplete all parts of the questionnaire, and	d return the entire questionnaire	to the Commission)
Data reported in t	his questionnaire relate to (Chec	ck one):	
COUNTRY	COUNTRY	COUNTRY	COUNTRY
-	CERTIFI n herein supplied in response to lerstand that the information subm		
s of this certification	•	-	
d by the Commission dersigned, acknowled tion or other proceed Commission, its emporoceeding, or (b) in the Commission of the Commission of government empore description of the Commission of t	questionnaire and throughout this on the same or similar merchandis dge that information submitted in ling may be disclosed to and used: loyees and Offices, and contract perinternal investigations, audits, revincluding under 5 U.S.C. Appendix sloyees and contract personnel, so e nondisclosure agreements.	s proceeding in any other in e. n response to this request for ersonnel (a) for developing or riews, and evaluations relatin 3; or	nport-injury proceedings or review or information and throughout th maintaining the records of this or ng to the programs, personnel, an
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PART I.--GENERAL INFORMATION

Background. On Date, the Department of Commerce/the Treasury issued a countervailing duty order/an antidumping duty order/suspended an investigation on imports of #abbrproduct from #ctrysubs. On Date, the Commission instituted a review pursuant to section 751(c) of the Tariff Act of 1930 (19 U.S.C. § 1675(c)) (the Act) to determine whether revocation of the order/termination of the suspended investigation would be likely to lead to continuation or recurrence of material injury to the domestic industry within a reasonably foreseeable time. If both the Commission and Commerce make an affirmative determination, the order/suspension agreement will remain in place. If either the Commission or Commerce makes a negative determination, the Department of Commerce will revoke the order/terminate the suspension agreement. Questionnaires and other information pertinent to this proceeding are available at LINK.

#abbrproduct covered by these investigations is . . . COMMERCE SCOPE LANGAUGE

Reporting of information.-- If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, purchaser and/or foreign producer questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1.	OMB statisticsPlease report below the actual number of hours required and the cost to your
	firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2.	Establishments covered Provide the name and address of establishment(s) covered by this
	questionnaire. If your firm is publicly traded, please specify the stock exchange and trading
	symbol.

"Establishment" Each facility of a firm in #ctrysubs involved in the production or export of
#abbrproduct, including auxiliary facilities operated in conjunction with (whether or not
physically separate from) such facilities. Firms operating more than one establishment in
#ctrysubs should combine the data for all establishments into a single report.

I-3. <u>U.S. importers.</u>--Please provide the names, contacts, email addresses, and telephone numbers of the <u>FIVE</u> largest U.S. importers of your firm's #abbrproduct in #termyear.

No.	Importer's name	Contact person	Email address	Area code and telephone number	Share of your firm's #termyear U.S. exports (%)
1					
2					
3					
4					
5					

	<u>ction</u> Does your firm or any related firm produce, have the capability to produce, or lans to produce #abbrproduct in the United States or other countries?
No	YesPlease name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire.
	tationDoes your firm or any related firm import or have any plans to import uct into the United States?
No	YesPlease name the firm(s) below and ensure that they complete the Commission's importer questionnaire.
business pl	lanIn Parts II and III of this questionnaire we request a copy of your company's an. Does your company or any related firm have a business plan or any internal that describe, discuss, or analyze expected future market conditions for uct?
No	YesPlease provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from INVESTIGATOR (202-xxx-xxxx, NAME@usitc.gov). Supply all data requested on a <u>calendar-year</u> basis.

II-1.	Contact informationPlease identify the responsible individual and the manner by which
	Commission staff may contact that individual regarding the confidential information submitted
	in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of #abbrproduct since January 1, #bopyear.

Check as many as appropriate.		Please describe.
	Plant openings	
	Plant closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or production curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

II-3.	<u>Anticipated changes in operations.</u> Does your firm anticipate any changes in the character of its operations or organization (as noted above) relating to the production of #abbrproduct in the future?		
	□ No □ Yes-:	Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. Include in your response a specific projection of your firm's capacity to produce #abbrproduct (in #units) for 2015 and 2016.	
II-4.	anticipate any changes in relating to the production	perations in the event the order is revokedWould your firm the character of its operations or organization (as noted above) of #abbrproduct in the future if the countervailing duty/antidumping out from #ctrysubs were to be revoked?	
	□ No □ Yes–S	supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. Include in your response a specific projection of your firm's capacity to produce #abbrproduct (in #units) for 2015 and 2016.	

[DRAFTING NOTE: all subsequent (second and beyond) full reviews collect data for only **THREE** years plus any relevant interim period.]

II-5a. **Production using same machinery**.-- Please report your firm's production of products made on the same equipment and machinery used to produce #abbrproduct, and the combined production capacity on this shared equipment and machinery.

"Overall production capacity" or "capacity" –The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

"Production" -- All production in your establishment(s) in #ctrysubs, including production consumed internally within your firm.

Quantity (in #units)								
		Calendar year January-#intmonth						
Item	2009	2009 2010 2011 2012 2013 2014 2014 2						
Overall production capacity								
Production of: #abbrproduct ¹	0	0	0	0	0	0	0	0
Other products ²								
Total	0	0	0	0	0	0	0	0

Data entered for production of #abbrproduct will populate here once reported in question II-6.

II-5b.	Operating parametersThe production capacity reported in II-5a is based on operating per week, weeks per year.	_ hours
II-5c.	<u>Capacity calculation</u> Please describe the methodology used to calculate overall production capacity reported in II-5a, and explain any changes in reported capacity.	
II-5d.	<u>Production constraints</u> Please describe the constraint(s) that set the limit(s) on your firm's production capacity.	

² Please identify these products: _____.

II-5e.	<u>Prod</u>	uct s	<u>hifting</u> .

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	these fac	tors enl	hance or co	onstrain suc	ch shifts.				
(ii).					your firm's ative price	-	-		
	∐ No	<u> </u>		•	oduced other a	•		•	duce oth
	_		equipment	, 3	- ·				

II-10.	<u>Third country trade actions</u> Is the #abbrproduct exported by your firm subject to antidumping/countervailing duty/safeguard findings, remedies, or proceedings?
	No YesList the products(s), countries affected, and the date of such findings/remedies/proceedings.
I-11.	Other export marketsIdentify export markets (other than the United States) that your firm has developed or where it has increased its sales of #abbrproduct since #bopyear. Please identify and discuss below.
I-12.	Significance of countervailing duty/antidumping duty orderDescribe the significance of the existing countervailing duty/antidumping duty order covering imports of #abbrproduct from #ctrysubs in terms of its effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.
II-13.	Anticipated changes if order revokedWould your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of #abbrproduct in the future if the countervailing duty/antidumping duty order on #abbrproduct from #ctrysubs were to be revoked?
	No Yes-Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

II-14. <u>Trade data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of #abbrproduct in your establishment(s) in #ctrysubs during the specified periods.

<u>Do not submit data by manufacturing facility if they are in the same country.</u> If your firm has multiple manufacturing establishments within one country, you are required to combine data for those establishments within one foreign producer questionnaire response.

<u>Do not submit data on multiple countries combined</u>. The establishments reported here should all be located in the country of the firm's address reported on the certification page. Multinational companies with production in multiple subject countries should submit separate foreign producer questionnaire responses for each subject country.

"Average production capacity" or "capacity" –The level of production that your establishment(s) could reasonably have expected to attain during the specified periods for all products manufactured in that establishment using the same manufacturing equipment. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).

"Production" -- All production in your establishment(s) in #ctrysubs, including production consumed internally within your firm.

"Shipments" -- Shipments of products produced in your establishment(s) in #ctrysubs. Quantities reported should be net of returns. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment in #ctrysubs.

"Home market commercial shipments"--Shipments, other than internal consumption and transfers to related firms, within #ctrysubs.

"Home market internal consumption/transfers to related firms"--Shipments made to related firms in #ctrysubs, including product consumed internally by your firm.

"Export shipments"--Shipments to destinations outside #ctrysubs, including shipments to related firms.

"Inventories"--Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-14. <u>Trade data</u>--*Continued*.

	Quan	tity (<i>in #uni</i>	ts) and Valu	ue (<i>in 1,000</i>	dollars)			
	Calendar year						January-#intmonth	
Item	2009	2010	2011	2012	2013	2014	2014	2015
Average production capacity ¹ (A)								
Beginning-of-period inventories (B)								
Production (C)								
Home market shipments: Internal consumption/ transfers quantity (D)								
value (E)								
Commercial shipments quantity (F)								
value (G)								
Export shipments: to the United States: quantity (H)								
value (I)								
to the European Union: ² quantity (J)								
value (K)								
to Asia: ³ quantity (L)								
value (M)								
to all other markets: ⁴ quantity (N)								
value (O)								
Total exports (quantity) (P)	0	0	0	0	0	0	0	0
Total shipments (quantity) (Q)	0	0	0	0	0	0	0	0
End-of-period inventories (R)								
¹ The production capacity re describe the methodology used ² Identify your firm's princip ³ Identify your firm's princip ⁴ Identify your firm's princip	to calculate al <i>Europear</i> al <i>Asian</i> exp	e production ort market	n capacity, a ort markets s:	and explain	week, any change	_ weeks pe	er year. Plea d capacity:	se

II-14. **Trade data**.—Continued.

RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.--Generally, the data reported for the end-of-period inventories (i.e., line R) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, J, L, and N). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar year						January-#intmonth	
Item	2009	2010	2011	2012	2013	2014	2014	2015	
B + C - D - F - H - J - L - N -									
R= should equal zero ("0")									
or provide an explanation. ¹	0	0	0	0	0	0	0	0	
1	- + £: - - -	- l				/: - ((0))	\		

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.

II-15.	Other explanationsIf your firm would like to further explain a response to a question in Part II that did not provide a narrative box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART III.--MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Economist (202-xxx-xxxx, NAME@usitc.gov).

III-1. <u>Contact information.</u>-- Please identify the responsible individual and how Commission staff may contact the individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

III-2. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of #abbrproduct to U.S. customers in #termyear was on a (1) long-term contract basis, (2) annual contract basis, (3) short-term contract basis, and (4) spot sales basis?

	Long-term contracts (multiple deliveries for more than 12 months)	Annual contracts (multiple deliveries for 12 months)	Short-term contracts (multiple deliveries for less than 12 months)	Spot sales (for a single delivery)	Total (should sum to 100.0%)
Share of your #termyear sales	%	%	%	%	0.0	%

III-3. Contract provisions. — Please fill out the table regarding your firm's typical sales contracts with U.S. customers for #abbrproduct (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
and, or price	Both			
Meet or release	Yes			
provision	No			

Foreign Producers'	/Exporters'	Questionnaire	- #ABBRPRODUCT

Ü									J	
	Not app	licable								
		_ cal lead	time bet			are of sales from inventory and produced to order and what istomer's order and the date of delivery for your firm's sales				
		So	urce			#termyear ales	Lead time	e (days)		
	From inv					%	2000 0	- (uu yo y		
	Produce		er			%				
	Total	(should	sum to 1	.00.0%)	0.0	0 %				
	#bopyear	, and ho			•	e in the fut Fluctuate				
	Rav mater		Overall	No	Overall	with no clear	•	ing how raw es have affe		
	price		ncrease	change	decrease	trend	firm's selling p		-	
	Changes January #bopyea	1,								
	Anticipation changes	ted								
	supply (e. productio	g., chan n capac n oppor	ges in av ity and/c tunities)	ailability or methoo that affe	or prices of is of producted the av	energy or l ction; techr	ccurred in any o abor; transport ology; export n #ctrysubs-prod	ation condit narkets; or a	ions; Iternative	
	No	Yes	If yes, p	lease de	scribe.					
		-		-		•	e any changes i S. market in the		ne	
	Increase	No change	e Decrea	inclu	ding the tir	_	n supply, please and the impact ces.	-		

III-8.	U.S. mark other sale as tariffs,	ket and a es arrang , quotas,	tingDescribe how easily your firm can shift its sales of #abbrproduct between the and alternative country markets. In your discussion, please describe any contracts, rrangements, or other constraints (including any third-country trade barriers such otas, or other non-tariff barriers) that would prevent or retard your firm from product between the U.S. and alternative country markets within a 12-month						
III-9.		arket diffe		•	uct range, product mix, or marketing of #abbrproduct in your firm's that of #abbrproduct for export to the United States or to third-				
	No	Yes	If ye	es, ple	ease explain.				
III-10.	or marke	ting of #a third-co	abbr	orodu	re been any significant changes in the product range, product mix, ct in your firm's home market, for export to the United States, or for kets since January 1, #bopyear? Do you anticipate any future				
	product	ges in t range, mix, or eting	No	Yes	Explain				
	Changes since January 1, #bopyear								
	Anticipated changes								

Foreign Producers'/Exporters' Questionnaire - #ABBRPRODUCT Page 16 III-11. Substitutes. --Can other products be substituted for #abbrproduct? (a) Yes--Please fill out the table. No Have changes in the price of this substitute affected the price for #abbrproduct? End use in which this Substitute substitute is used No Yes **Explanation** 2. 3. (b) Have there been any changes in the number or types of products that can be substituted for #abbrproduct since January 1, #bopyear? Do you anticipate any future changes? Changes in substitutes No **Explain** Yes Changes since January 1, #bopyear

III-12. <u>Interchangeability</u>.--Is the #abbrproduct produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with your firm's #abbrproduct sold to the United States and/or to third-country markets?

Anticipated changes

Yes	No	If no, identify the market(s) and any differences in the products.

markets

End uses.—										
firm'	Describe the end uses of the #abbrproduct that your firm manufactures and sell to yo firm's home market. If these end uses differ from those of the #abbrproduct your firm sells to the U.S. market or to third-country markets, explain.									
(b) Have	there be	en an	y char	nges in the e	end uses of #a	abbrproduct since January	y 1,			
#bopyear? Do you anticipate any future changes?										
Changes in uses		lo	Yes			Explain				
Changes sind January 1, #bopyear	ce] [
Anticipated] [
since January any trends ar	/ 1, #bopy nd descrik	ear, a	and ho princi	w you antic	ipate deman	arkets for #abbrproduct h d will change in the future ected, and that you antici	e. Explai			
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III-15.				se compare marke hird-country mark	t prices of #abbrproduct in yoets.	our firm's home market,			
III-16.	<u>Interna</u>	itional tran	sport	ation.—					
	(a)	Who typically arranges international transportation for your firm's exports?							
		Export	er	Importer					
	(b)	If your firm typically arranges international transportation:							
		For #termyear, report or estimate the average cost to ship typical volumes of #abbrproduct from the #ctrysubs to the United States dollars per #unit							
III-17.					iefly your firm's home marke between, producers.	et for #abbrproduct,			
III-18.	-	competition nome marke		oes your firm face	competition from imports of	f #abbrproduct in your			
	No	Yes	If yes	, please identify tl	ne country sources of these	imports.			

III-19. Market studies.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss #abbrproduct supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including #ctrysubs, and (3) the world as a whole. Of particular interest is such data from #bopyear to the present and forecasts for the future.

III-20.	Other explanationsIf your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at: LINK

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box.</u>—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: XXXX

• E-mail.—E-mail the MS Word questionnaire to NAME@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm did not produce or export this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.