

## U.S. IMPORTERS' QUESTIONNAIRE

### CITRIC ACID AND CERTAIN CITRATE SALTS ("CACCS") FROM BELGIUM, COLOMBIA, AND THAILAND

This questionnaire must be received by the Commission by **March 5, 2018**  
*See last page for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning CACCS from Belgium, Colombia, and Thailand (Inv. Nos. 701-TA-581 and 731-TA-1374-1376 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>Website</b> _____
Has your firm imported <b>CACCS</b> (as defined on next page) from any country at any time since January 1, 2015?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return <b>only</b> this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
<b>Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a>. (PIN: <b>CBCT</b>)</b>

#### CERTIFICATION

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
*Name of Authorized Official*

\_\_\_\_\_  
*Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Phone:*

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Email address*

**PART I.--GENERAL INFORMATION**

**Background.**--This proceeding was instituted in response to a petition filed on June 2, 2017, by Archer Daniels Midland Company, Decatur, Illinois; Cargill, Incorporated, Minneapolis, Minnesota; and Tate & Lyle Ingredients Americas, LLC, Hoffman Estates, Illinois. Countervailing/antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization/dumping. Questionnaires and other information pertinent to this proceeding are available at [https://usitc.gov/investigations/701731/2017/citric\\_acid\\_and\\_certain\\_citrate\\_salts\\_belgium/final.htm](https://usitc.gov/investigations/701731/2017/citric_acid_and_certain_citrate_salts_belgium/final.htm).

**CACCS** covered by these investigations is all grades and granulation sizes of citric acid, sodium citrate, and potassium citrate in their unblended forms, whether dry or in solution, and regardless of packaging type. The scope also includes blends of citric acid, sodium citrate, and potassium citrate; as well as blends with other ingredients, such as sugar, where the unblended form(s) of citric acid, sodium citrate, and potassium citrate constitute 40 percent or more, by weight, of the blend.

The scope also includes all forms of crude calcium citrate, including dicalcium citrate monohydrate, and tricalcium citrate tetrahydrate, which are intermediate products in the production of citric acid, sodium citrate, and potassium citrate.

The scope includes the hydrous and anhydrous forms of citric acid, the dihydrate and anhydrous forms of sodium citrate, otherwise known as citric acid sodium salt, and the monohydrate and monopotassium forms of potassium citrate. Sodium citrate also includes both trisodium citrate and monosodium citrate which are also known as citric acid trisodium salt and citric acid monosodium salt, respectively.

The scope does not include calcium citrate that satisfies the standards set forth in the United States Pharmacopeia and has been mixed with a functional excipient, such as dextrose or starch, where the excipient constitutes at least 2 percent, by weight, of the product.

Citric acid and sodium citrate are classifiable in subheadings 2918.14.00 and 2918.15.10 of the HTSUS, respectively. Potassium citrate and crude calcium citrate are classifiable in subheading 2918.15.50 and, if included in a mixture or blend, subheading 3824.99.92 (statistical reporting number 3824.99.9295) of the HTSUS. Blends that include citric acid, sodium citrate, and potassium citrate are also imported under statistical reporting number 3824.99.9295 of the HTSUS. Although the HTSUS subheadings are provided for convenience and customers purposes, the written description of the merchandise is dispositive.

**Importer.**--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing CACCS (as defined above) into the United States from a foreign manufacturer or through its selling agent.

**Reporting of information.**--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

**Confidentiality.**--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

**Verification.**--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information.**--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

**Valid number error messages.**--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from (**Amelia Shister (202-205-2047, [amelia.shister@usitc.gov](mailto:amelia.shister@usitc.gov))**).

I-1. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol.

**“Establishment”** – Each facility of a firm involved in the importation of CACCS, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

Firm name	Address	Extent of ownership (percent)

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing CACCS from Belgium, Colombia, and/or Thailand into the United States or that are engaged in exporting CACCS from Belgium, Colombia, and/or Thailand to the United States?

No             Yes--List the following information.

Firm name	Country	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of CACCS?

No             Yes--List the following information.

Firm name	Country	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on CACCS. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of CACCS but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

I-8. **FTZ, TIB, or bonded warehouses.**--Please indicate whether your firm enters CACCS into, or withdraws such merchandise from, foreign trade zones or bonded warehouses. Also indicate whether your firm imports CACCS under the TIB (temporary importation under bond) program.

**“Foreign trade zone”** is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designed as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

**“Bonded warehouse”** is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designed as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

**“Temporary Importation under Bond (“TIB”) program”** is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>
Temporary importation under bond	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Other trade actions.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No             Yes--Please specify.

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Amelia Shister (202-205-2047, [amelia.shister@usitc.gov](mailto:amelia.shister@usitc.gov))**. Supply all data requested on a calendar-year basis.

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of CACCS since January 1, 2015.

<i>(check as many as appropriate)</i>		<i>(If checked, please describe; leave blank if not applicable)</i>
<input type="checkbox"/>	Office/warehouse openings	
<input type="checkbox"/>	Office/warehouse closings	
<input type="checkbox"/>	Relocations	
<input type="checkbox"/>	Expansions	
<input type="checkbox"/>	Acquisitions	
<input type="checkbox"/>	Consolidations	
<input type="checkbox"/>	Prolonged shutdowns or importation curtailments	
<input type="checkbox"/>	Revised labor agreements	
<input type="checkbox"/>	Other (e.g., technology)	

II-3a. **Arranged imports.**--Has your firm imported or arranged for the importation of CACCS for delivery after **December 31, 2017**?

**“Arranged imports”** – Imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No                       Yes--Fill out the table below.

<b>Quantity (in 1,000 dry pounds)</b>				
<b>Period/Source</b>	<b>Jan-Mar 2018</b>	<b>Apr-Jun 2018</b>	<b>Jul-Sept 2018</b>	<b>Oct-Dec 2018</b>
Belgium				
Colombia				
Thailand				
Other sources				

II-3b. **Imports in the 12 month period preceding the petition.**--Has your firm imported CACCS from any source between June 1, 2016 and May 31, 2017? (i.e., the last seven months in 2016 and first five months in 2017 combined)

No                       Yes-Report the quantity of such import below by source.

<b>Quantity (in 1,000 dry pounds)</b>	
<b>Source</b>	<b>June 2016 through May 2017</b>
Belgium	
Colombia	
Thailand	
Other sources	

II-4. **Reasons for importing if producer.**--If your firm also produces CACCS in the United States, please indicate the reasons for importing this product. If your firm’s reasons differ by source, please elaborate.



**Definitions**

***“Imports”*** – Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

***“Import quantities”*** – Quantities reported should be net of returns.

***“Import values”*** – Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

***“U.S. commercial shipments”*** – Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

***“Internal consumption”*** – Product consumed internally by your firm. Such transactions are valued at fair market value.

***“Transfers to related firms”*** – Shipments made to related domestic firms. Such transactions are valued at fair market value.

***“Related firm”*** – A firm that your firm solely or jointly owns, manages, or otherwise controls.

***“Export shipments”*** – Shipments to destinations outside the United States, including shipments to related firms.

***“Inventories”*** – Finished goods inventory, not raw materials or work in progress.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.*

II-5a. **Imports from Belgium.**--Report your firm's imports and your firm's shipments and inventories of CACCS imported from Belgium by your firm during the specified periods.

## BELGIUM

Quantity (in 1,000 dry pounds), value (in \$1,000)			
Item	Calendar years		
	2015	2016	2017
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1</sup>			
Quantity (B)			
Value (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity (D)			
Value (E)			
<b>Internal consumption/ company transfers:</b> <sup>2</sup>			
Quantity (F)			
Value <sup>2</sup> (G)			
<b>Export shipments:</b> <sup>3</sup>			
Quantity (H)			
Value (I)			
<b>End-of-period inventories</b> (quantity) (J)			
<b>Channels of distribution:</b>			
<b>Commercial U.S. shipments:</b>			
To distributors (quantity) (K)			
To food and beverage end users (L)			
To industrial end users (M)			
To other end users (N)			

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_.

<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_.

<sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

**II-5a. Imports from Belgium.--Continued**

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2015	2016	2017
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years		
	2015	2016	2017
K + L +M+N – D = zero ("0"), if not revise.	0	0	0

II-5b. **U.S. imports by GMO classification: Belgium.**--Please report your firm's U.S. imports from Belgium by type during 2015-17.

**GMO.**--In the context of your firm's shipments of CACCS, GMO stands for CACCS that was produced using inputs (i.e., the substrates) that were genetically engineered or bioengineered.

## BELGIUM

Quantity (1,000 dry pounds) and Value (in \$1,000)			
Product type	Calendar years		
	2015	2016	2017
<b>U.S. imports.--</b>			
GMO:			
Quantity (O)			
Value (P)			
Non-GMO but not certified or verified by any independent organization:			
Quantity (Q)			
Value (R)			
"Non-GMO Project" verified:			
Quantity (S)			
Value (T)			
Verified or certified non-GMO other than "Non-GMO Project" verified <sup>1</sup> :			
Quantity (U)			
Value (V)			
<sup>1</sup> List the organization(s) that provide this certification and/or verification: _____			

**RECONCILIATION OF IMPORTS DATA.**--Please ensure that U.S. imports reported above equal U.S. imports during 2015-17 as reported in question II-5a. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2015	2016	2017
<b>Quantity:</b> O + Q + S + U – B = zero ("0"), if not revise.	0	0	0
<b>Value:</b> P + R + T + V – C = zero ("0"), if not revise.	0	0	0

II-5c. **U.S. imports by product type: Belgium.**--Please report your firm's U.S. imports from Belgium by product type.

## BELGIUM

Quantity (1,000 dry pounds) and Value (in \$1,000)			
Product type	Calendar years		
	2015	2016	2017
<b>U.S. imports.--</b>			
Citric acid:			
Quantity (W)			
Value (X)			
Sodium citrate:			
Quantity (Y)			
Value (Z)			
Potassium citrate:			
Quantity (AA)			
Value (AB)			
Crude calcium citrate:			
Quantity (AC)			
Value (AD)			
Blends: <sup>1</sup>			
Quantity (AE)			
Value (AF)			
<sup>1</sup> Describe the blends reported above: _____			

***RECONCILIATION OF IMPORTS DATA.***--Please ensure that U.S. imports reported above equal U.S. imports as reported in question II-5a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2015	2016	2017
<b>Quantity:</b> W + Y + AA + AC + AE – B = zero ("0"), if not revise.	0	0	0
<b>Value:</b> X + Z + AB + AD + AF – C = zero ("0"), if not revise.	0	0	0

II-5d. **Commercial U.S. shipments by sale type: Belgium.**--Please report your firm's commercial U.S. shipments of U.S. imports from Belgium by type of sale.

**Spot sales.**--Single delivery shipments (Such sales can involve a purchase agreement or contract, but which does not include provisions for multiple deliveries).

**Short-term contracts.**--Multiple deliveries for less than 12 months.

**Annual contracts.**--Multiple deliveries for 12 months.

**Long-term contracts.**--Multiple deliveries for more than 12 months.

<b>Quantity (1,000 dry pounds) and Value (in \$1,000)</b>			
<b>Product type</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Commercial U.S. shipments of imports.--</b>			
Spot sales:			
Quantity (AG)			
Value (AH)			
Short term contract sales:			
Quantity (AI)			
Value (AJ)			
Annual contract sales:			
Quantity (AK)			
Value (AL)			
Long-term contract sales:			
Quantity (AM)			
Value (AN)			
<sup>1</sup> Describe the blends reported: _____			

**RECONCILIATION OF COMMERCIAL SHIPMENT DATA.**--Please ensure that commercial U.S. imports reported above equal commercial U.S. imports as reported in question II-5a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Quantity:</b> AG + AI + AK+ AM – D = zero ("0"), if not revise.	0	0	0
<b>Value:</b> AH + AJ + AL + AN – E = zero ("0"), if not revise.	0	0	0

II-6a. **Imports from Colombia.**--Report your firm's imports and your firm's shipments and inventories of CACCS imported from Colombia by your firm during the specified periods.

## COLOMBIA

Quantity (in 1,000 dry pounds), value (in \$1,000)			
Item	Calendar years		
	2015	2016	2017
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1</sup>			
Quantity (B)			
Value (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity (D)			
Value (E)			
<b>Internal consumption/ company transfers:</b> <sup>2</sup>			
Quantity (F)			
Value <sup>2</sup> (G)			
<b>Export shipments:</b> <sup>3</sup>			
Quantity (H)			
Value (I)			
<b>End-of-period inventories</b> (quantity) (J)			
<b>Channels of distribution:</b>			
<b>Commercial U.S. shipments:</b>			
To distributors (quantity) (K)			
To food and beverage end users (L)			
To industrial end users (M)			
To other end users (N)			
<sup>1</sup> Please identify the foreign producers, if known: _____. <sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. <sup>3</sup> Identify your firm's principal export markets: _____.			

**II-6a. Imports from Colombia.--Continued**

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2015	2016	2017
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years		
	2015	2016	2017
K + L +M+N– D = zero ("0"), if not revise.	0	0	0



II-6b. **U.S. imports by GMO classification: Colombia.**--Please report your firm's U.S. imports from Colombia by type during 2015-17.

**GMO.**--In the context of your firm's shipments of CACCS, GMO stands for CACCS that was produced using inputs (i.e., the substrates) that were genetically engineered or bioengineered.

## COLOMBIA

Quantity (1,000 dry pounds) and Value (in \$1,000)			
Product type	Calendar years		
	2015	2016	2017
<b>U.S. imports.--</b>			
GMO:			
Quantity (O)			
Value (P)			
Non-GMO but not certified or verified by any independent organization:			
Quantity (Q)			
Value (R)			
"Non-GMO Project" verified:			
Quantity (S)			
Value (T)			
Verified or certified non-GMO other than "Non-GMO Project" verified <sup>1</sup> :			
Quantity (U)			
Value (V)			
<sup>1</sup> List the organization(s) that provide this certification and/or verification: _____			

**RECONCILIATION OF IMPORTS DATA.**--Please ensure that U.S. imports reported above equal U.S. imports during 2015-17 as reported in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2015	2016	2017
<b>Quantity:</b> O + Q + S + U – B = zero ("0"), if not revise.	0	0	0
<b>Value:</b> P + R + T + V – C = zero ("0"), if not revise.	0	0	0

II-6c. **U.S. imports by product type: Colombia.**--Please report your firm's U.S. imports from Colombia by product type.

## COLOMBIA

Quantity (1,000 dry pounds) and Value (in \$1,000)			
Product type	Calendar years		
	2015	2016	2017
<b>U.S. imports.--</b>			
Citric acid:			
Quantity (W)			
Value (X)			
Sodium citrate:			
Quantity (Y)			
Value (Z)			
Potassium citrate:			
Quantity (AA)			
Value (AB)			
Crude calcium citrate:			
Quantity (AC)			
Value (AD)			
Blends: <sup>1</sup>			
Quantity (AE)			
Value (AF)			
<sup>1</sup> Describe the blends reported above: _____			

***RECONCILIATION OF IMPORTS DATA.***--Please ensure that U.S. imports reported above equal U.S. imports as reported in question II-6a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2015	2016	2017
<b>Quantity:</b> W + Y + AA + AC +AE – B = zero ("0"), if not revise.	0	0	0
<b>Value:</b> X + Z + AB + AD +AF – C = zero ("0"), if not revise.	0	0	0

II-6d. **Commercial U.S. shipments by sale type: Colombia.**--Please report your firm's commercial U.S. shipments of U.S. imports from Colombia by type of sale.

**Spot sales.**--Single delivery shipments (Such sales can involve a purchase agreement or contract, but which does not include provisions for multiple deliveries).

**Short-term contracts.**--Multiple deliveries for less than 12 months.

**Annual contracts.**--Multiple deliveries for 12 months.

**Long-term contracts.**--Multiple deliveries for more than 12 months.

<b>Quantity (1,000 dry pounds) and Value (in \$1,000)</b>			
<b>Product type</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Commercial U.S. shipments of imports.--</b>			
Spot sales:			
Quantity (AG)			
Value (AH)			
Short term contract sales:			
Quantity (AI)			
Value (AJ)			
Annual contract sales:			
Quantity (AK)			
Value (AL)			
Long-term contract sales:			
Quantity (AM)			
Value (AN)			
<sup>1</sup> Describe the blends reported: _____			

**RECONCILIATION OF COMMERCIAL SHIPMENT DATA.**--Please ensure that commercial U.S. imports reported above equal commercial U.S. imports as reported in question II-5a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Quantity:</b> AG + AI + AK+ AM – D = zero ("0"), if not revise.	0	0	0
<b>Value:</b> AH + AJ + AL + AN – E = zero ("0"), if not revise.	0	0	0

II-7a. **Imports from Thailand.**--Report your firm's imports and your firm's shipments and inventories of CACCS imported from Thailand by your firm during the specified periods.

## THAILAND

Quantity (in 1,000 dry pounds), value (in \$1,000)			
Item	Calendar years		
	2015	2016	2017
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1</sup> Quantity (B)			
Value (C)			
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)			
Value (E)			
<b>Internal consumption/ company transfers:</b> <sup>2</sup> Quantity (F)			
Value <sup>2</sup> (G)			
<b>Export shipments:</b> <sup>3</sup> Quantity (H)			
Value (I)			
<b>End-of-period inventories</b> (quantity) (J)			
<b>Channels of distribution:</b> <b>Commercial U.S. shipments:</b> To distributors (quantity) (K)			
To food and beverage end users (L)			
To industrial end users (M)			
To other end users (N)			
<sup>1</sup> Please identify the foreign producers, if known: _____. <sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. <sup>3</sup> Identify your firm's principal export markets: _____.			

**II-7a. Imports from Thailand--Continued**

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2015	2016	2017
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years		
	2015	2016	2017
K + L +M+N – D = zero ("0"), if not revise.	0	0	0

II-7b. **U.S. imports by GMO classification: Thailand.**--Please report your firm's U.S. imports from Thailand by type during 2015-17.

**GMO.**--In the context of your firm's shipments of CACCS, GMO stands for CACCS that was produced using inputs (i.e., the substrates) that were genetically engineered or bioengineered.

## THAILAND

Quantity (1,000 dry pounds) and Value (in \$1,000)			
Product type	Calendar years		
	2015	2016	2017
<b>U.S. imports.--</b>			
GMO:			
Quantity (O)			
Value (P)			
Non-GMO but not certified or verified by any independent organization:			
Quantity (Q)			
Value (R)			
"Non-GMO Project" verified:			
Quantity (S)			
Value (T)			
Verified or certified non-GMO other than "Non-GMO Project" verified <sup>1</sup> :			
Quantity (U)			
Value (V)			
<sup>1</sup> List the organization(s) that provide this certification and/or verification: _____			

**RECONCILIATION OF IMPORTS DATA.**--Please ensure that U.S. imports reported above equal U.S. imports during 2015-17 as reported in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2015	2016	2017
<b>Quantity:</b> $O + Q + S + U - B =$ zero ("0"), if not revise.	0	0	0
<b>Value:</b> $P + R + T + V - C =$ zero ("0"), if not revise.	0	0	0

II-7c. **U.S. imports by product type: Thailand.**--Please report your firm's U.S. imports from Thailand by product type.

## THAILAND

<b>Quantity (1,000 dry pounds) and Value (in \$1,000)</b>			
<b>Product type</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>U.S. imports.--</b>			
Citric acid:			
<i>Quantity (W)</i>			
<i>Value (X)</i>			
Sodium citrate:			
<i>Quantity (Y)</i>			
<i>Value (Z)</i>			
Potassium citrate:			
<i>Quantity (AA)</i>			
<i>Value (AB)</i>			
Crude calcium citrate:			
<i>Quantity (AC)</i>			
<i>Value (AD)</i>			
Blends: <sup>1</sup>			
<i>Quantity (AE)</i>			
<i>Value (AF)</i>			
<sup>1</sup> Describe the blends reported above: _____			

**RECONCILIATION OF IMPORT DATA.**--Please ensure that U.S. imports reported above equal U.S. imports as reported in question II-7a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Quantity:</b> W + Y + AA + AC + AE – B = zero ("0"), if not revise.	0	0	0
<b>Value:</b> X + Z + AB + AD + AF – C = zero ("0"), if not revise.	0	0	0

II-7d. **Commercial U.S. shipments by sale type: Thailand.**--Please report your firm's commercial U.S. shipments of U.S. imports from Thailand by type of sale.

**Spot sales.**--Single delivery shipments (Such sales can involve a purchase agreement or contract, but which does not include provisions for multiple deliveries).

**Short-term contracts.**--Multiple deliveries for less than 12 months.

**Annual contracts.**--Multiple deliveries for 12 months.

**Long-term contracts.**--Multiple deliveries for more than 12 months.

<b>Quantity (1,000 dry pounds) and Value (in \$1,000)</b>			
<b>Product type</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Commercial U.S. shipments of imports.--</b>			
Spot sales:			
Quantity (AG)			
Value (AH)			
Short term contract sales:			
Quantity (AI)			
Value (AJ)			
Annual contract sales:			
Quantity (AK)			
Value (AL)			
Long-term contract sales:			
Quantity (AM)			
Value (AN)			
<sup>1</sup> Describe the blends reported: _____			

**RECONCILIATION OF COMMERCIAL SHIPMENT DATA.**--Please ensure that commercial U.S. imports reported above equal commercial U.S. imports as reported in question II-5a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Quantity:</b> AG + AI + AK+ AM – D = zero ("0"), if not revise.	0	0	0
<b>Value:</b> AH + AJ + AL + AN – E = zero ("0"), if not revise.	0	0	0



II-8a. **Imports from Canada.**--Report your firm's imports and your firm's shipments and inventories of CACCS imported from Canada by your firm during the specified periods.

## CANADA

Quantity (in 1,000 dry pounds), value (in \$1,000)			
Item	Calendar years		
	2015	2016	2017
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1</sup> Quantity (B)			
Value (C)			
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)			
Value (E)			
<b>Internal consumption/ company transfers:</b> <sup>2</sup> Quantity (F)			
Value <sup>2</sup> (G)			
<b>Export shipments:</b> <sup>3</sup> Quantity (H)			
Value (I)			
<b>End-of-period inventories</b> (quantity) (J)			
<b>Channels of distribution:</b> <b>Commercial U.S. shipments:</b> To distributors (quantity) (K)			
To food and beverage end users (L)			
To industrial end users (M)			
To other end users (N)			
<sup>1</sup> Please identify the foreign producers, if known: _____. <sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. <sup>3</sup> Identify your firm's principal export markets: _____.			

**II-8a. Imports from Canada.--Continued**

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2015	2016	2017
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years		
	2015	2016	2017
K + L +M+N– D = zero ("0"), if not revise.	0	0	0

II-8b. **U.S. imports by GMO classification: Canada.**--Please report your firm's U.S. imports from Canada by type during 2015-17.

**GMO.**--In the context of your firm's shipments of CACCS, GMO stands for CACCS that was produced using inputs (i.e., the substrates) that were genetically engineered or bioengineered.

## CANADA

Quantity (1,000 dry pounds) and Value (in \$1,000)			
Product type	Calendar years		
	2015	2016	2017
<b>U.S. imports.--</b>			
GMO:			
Quantity (O)			
Value (P)			
Non-GMO but not certified or verified by any independent organization:			
Quantity (Q)			
Value (R)			
"Non-GMO Project" verified:			
Quantity (S)			
Value (T)			
Verified or certified non-GMO other than "Non-GMO Project" verified <sup>1</sup> :			
Quantity (U)			
Value (V)			
<sup>1</sup> List the organization(s) that provide this certification and/or verification: _____			

**RECONCILIATION OF IMPORTS DATA.**--Please ensure that U.S. imports reported above equal U.S. imports during 2015-17 as reported in part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2015	2016	2017
<b>Quantity:</b> $O + Q + S + U - B =$ zero ("0"), if not revise.	0	0	0
<b>Value:</b> $P + R + T + V - C =$ zero ("0"), if not revise.	0	0	0

II-8c. **U.S. imports by product type: Canada.**--Please report your firm's U.S. imports from Canada by product type.

## CANADA

<b>Quantity (1,000 dry pounds) and Value (in \$1,000)</b>			
<b>Product type</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>U.S. imports.--</b>			
Citric acid:			
<i>Quantity (W)</i>			
<i>Value (X)</i>			
Sodium citrate:			
<i>Quantity (Y)</i>			
<i>Value (Z)</i>			
Potassium citrate:			
<i>Quantity (AA)</i>			
<i>Value (AB)</i>			
Crude calcium citrate:			
<i>Quantity (AC)</i>			
<i>Value (AD)</i>			
Blends: <sup>1</sup>			
<i>Quantity (AE)</i>			
<i>Value (AF)</i>			
<sup>1</sup> Describe the blends reported above: _____			

*RECONCILIATION OF IMPORTS DATA.*--Please ensure that U.S. imports reported above equal U.S. imports as reported in question II-8a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Quantity:</b> $W + Y + AA + AC + AE - B =$ zero ("0"), if not revise.	0	0	0
<b>Value:</b> $X + Z + AB + AD + AF - C =$ zero ("0"), if not revise.	0	0	0

II-8d. **Commercial U.S. shipments by sale type: Canada.**--Please report your firm's commercial U.S. shipments of U.S. imports from Canada by type of sale.

**Spot sales.**--Single delivery shipments (Such sales can involve a purchase agreement or contract, but which does not include provisions for multiple deliveries).

**Short-term contracts.**--Multiple deliveries for less than 12 months.

**Annual contracts.**--Multiple deliveries for 12 months.

**Long-term contracts.**--Multiple deliveries for more than 12 months.

<b>Quantity (1,000 dry pounds) and Value (in \$1,000)</b>			
<b>Product type</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Commercial U.S. shipments of imports.--</b>			
Spot sales:			
Quantity (AG)			
Value (AH)			
Short term contract sales:			
Quantity (AI)			
Value (AJ)			
Annual contract sales:			
Quantity (AK)			
Value (AL)			
Long-term contract sales:			
Quantity (AM)			
Value (AN)			
<sup>1</sup> Describe the blends reported: _____			

**RECONCILIATION OF COMMERCIAL SHIPMENT DATA.**--Please ensure that commercial U.S. imports reported above equal commercial U.S. imports as reported in question II-5a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Quantity:</b> AG + AI + AK+ AM – D = zero ("0"), if not revise.	0	0	0
<b>Value:</b> AH + AJ + AL + AN – E = zero ("0"), if not revise.	0	0	0

II-9a. **Imports from all other sources.**--Report your firm's imports and your firm's shipments and inventories of CACCS imported from all other sources by your firm during the specified periods.

## ALL OTHER SOURCES

(list sources: \_\_\_\_\_)

Quantity (in 1,000 dry pounds), value (in \$1,000)			
Item	Calendar years		
	2015	2016	2017
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1</sup> Quantity (B)			
Value (C)			
<b>U.S. shipments:</b> <b>Commercial shipments:</b> Quantity (D)			
Value (E)			
<b>Internal consumption/ company transfers:</b> <sup>2</sup> Quantity (F)			
Value <sup>2</sup> (G)			
<b>Export shipments:</b> <sup>3</sup> Quantity (H)			
Value (I)			
<b>End-of-period inventories</b> (quantity) (J)			
<b>Channels of distribution:</b> <b>Commercial U.S. shipments:</b> To distributors (quantity) (K)			
To food and beverage end users (L)			
To industrial end users (M)			
To other end users (N)			
<sup>1</sup> Please identify the foreign producers, if known: _____. <sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that your firm uses a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____. <sup>3</sup> Identify your firm's principal export markets: _____.			

II-9a. **Imports from all other sources.--Continued**

**RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.**--Generally, the data reported for the end-of-period inventories (i.e., line J) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, and H). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

Reconciliation	Calendar years		
	2015	2016	2017
A + B – D – F – H – J = should equal zero ("0") or provide an explanation. <sup>1</sup>	0	0	0
<sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: _____.			

**RECONCILIATION OF CHANNELS.**--Please ensure that the quantities reported for channels of distribution (i.e., lines K and L) in each time period equal the quantity reported for commercial U.S. shipments (i.e., line D) in each time period. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation item	Calendar years		
	2015	2016	2017
K + L +M+N – D = zero ("0"), if not revise.	0	0	0

II-9b. **U.S. imports by GMO classification: All other sources.**--Please report your firm's U.S. imports from all other sources by type during 2015-17.

**GMO.**--In the context of your firm's shipments of CACCS, GMO stands for CACCS that was produced using inputs (i.e., the substrates) that were genetically engineered or bioengineered.

## ALL OTHER SOURCES

Quantity (1,000 dry pounds) and Value (in \$1,000)			
Product type	Calendar years		
	2015	2016	2017
<b>U.S. imports.--</b>			
GMO:			
Quantity (O)			
Value (P)			
Non-GMO but not certified or verified by any independent organization:			
Quantity (Q)			
Value (R)			
"Non-GMO Project" verified:			
Quantity (S)			
Value (T)			
Verified or certified non-GMO other than "Non-GMO Project" verified <sup>1</sup> :			
Quantity (U)			
Value (V)			
<sup>1</sup> List the organization(s) that provide this certification and/or verification: _____			

**RECONCILIATION OF IMPORTS DATA.**--Please ensure that U.S. imports reported above equal U.S. imports during 2015-17 as reported part "a" of this question. If the calculated field below returns a value other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2015	2016	2017
<b>Quantity:</b> $O + Q + S + U - B =$ zero ("0"), if not revise.	0	0	0
<b>Value:</b> $P + R + T + V - C =$ zero ("0"), if not revise.	0	0	0



II-9c. **U.S. imports by product type: All other sources.**--Please report your firm's U.S. imports from all other sources by product type.

## ALL OTHER SOURCES

Quantity (1,000 dry pounds) and Value (in \$1,000)			
Product type	Calendar years		
	2015	2016	2017
<b>U.S. imports.--</b>			
Citric acid:			
Quantity (W)			
Value (X)			
Sodium citrate:			
Quantity (Y)			
Value (Z)			
Potassium citrate:			
Quantity (AA)			
Value (AB)			
Crude calcium citrate:			
Quantity (AC)			
Value (AD)			
Blends: <sup>1</sup>			
Quantity (AE)			
Value (AF)			
<sup>1</sup> Describe the blends reported above: _____			

**RECONCILIATION OF IMPORTS DATA.**--Please ensure that U.S. imports reported above equal U.S. imports as reported in question II-9a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar years		
	2015	2016	2017
<b>Quantity:</b> W + Y + AA + AC + AE – B = zero ("0"), if not revise.	0	0	0
<b>Value:</b> X + Z + AB + AD + AF – C = zero ("0"), if not revise.	0	0	0

II-9d. **Commercial U.S. shipments by sale type: All other sources.**--Please report your firm's commercial U.S. shipments of U.S. imports from all other sources by type of sale.

**Spot sales.**--Single delivery shipments (Such sales can involve a purchase agreement or contract, but which does not include provisions for multiple deliveries).

**Short-term contracts.**--Multiple deliveries for less than 12 months.

**Annual contracts.**--Multiple deliveries for 12 months.

**Long-term contracts.**--Multiple deliveries for more than 12 months.

<b>Quantity (1,000 dry pounds) and Value (in \$1,000)</b>			
<b>Product type</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Commercial U.S. shipments of imports.--</b>			
Spot sales:			
Quantity (AG)			
Value (AH)			
Short term contract sales:			
Quantity (AI)			
Value (AJ)			
Annual contract sales:			
Quantity (AK)			
Value (AL)			
Long-term contract sales:			
Quantity (AM)			
Value (AN)			
<sup>1</sup> Describe the blends reported: _____			

**RECONCILIATION OF COMMERCIAL SHIPMENT DATA.**--Please ensure that commercial U.S. imports reported above equal commercial U.S. imports as reported in question II-5a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

<b>Reconciliation</b>	<b>Calendar years</b>		
	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>Quantity:</b> AG + AI + AK+ AM – D = zero ("0"), if not revise.	0	0	0
<b>Value:</b> AH + AJ + AL + AN – E = zero ("0"), if not revise.	0	0	0

- II-10. **Other explanations.**--If your firm would like to further explain a response to a question in Part II that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

--

**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Fernando Gracia (202-205-2747, [fernando.gracia@usitc.gov](mailto:fernando.gracia@usitc.gov)).

III-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	

**PRICE DATA**

III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2015 of the following products your firm imported from Belgium, Colombia, or Thailand:

**NOTE.--All values and quantities should be reported in an anhydrous equivalent basis.**

**For purposes of this section, the terms "spot/short term" and "annual contract" sales are defined as follows:**

**"Spot/short term" are any sales made pursuant to agreements of a length for less than one year.**

**"Annual contract" are any sales made pursuant to an annual contract (i.e., a one-year contract).**

**Product 1.**--Citric acid, granular, in dry form in 25 kilogram and 50 pound bags, spot/short term sales.

**Product 2.**--Citric acid, granular, in dry form in 25 kilogram and 50 pound bags, annual contract sales.

**Product 3.**--Citric acid, fine granular, in dry form in 25 kilogram and 50 pound bags, spot/short term sales.

**Product 4.**--Citric acid, fine granular, in dry form in 25 kilogram and 50 pound bags, annual contract sales.

**Product 5.**--Citric acid, granular, in dry form packed in bulk sacks ("supersacks"), spot/short term sales.

**Product 6.**--Citric acid, granular, in dry form packed in bulk sacks ("supersacks"), annual contract sales.

**Product 7.**--Sodium citrate, granular, in dry form in 25 kilogram and 50 pound bags, spot/short term sales.

**Product 8.**--Sodium citrate, granular, in dry form in 25 kilogram and 50 pound bags, annual contract sales.

**Please note** that values should be **f.o.b., U.S. point of shipment** and should **not** include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

IV-2a. During January 2015-December 2017, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were directly competitive with these products)?

<input type="checkbox"/>	<b>Yes.</b> --Please complete the following pricing data tables as appropriate.
<input type="checkbox"/>	<b>No.</b> --Skip to question III-3.

III-2a. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Belgium and sold by your firm.

## Belgium

Report data in **actual dry pounds** (not 1,000s) and **actual dollars** (not 1,000s).

<i>(Quantity in dry pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2017:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:  
 Product 2:  
 Product 3:  
 Product 4:

III-2a. **Price data**--Continued

## Belgium

Report data in **actual dry pounds** (not 1,000s) and **actual dollars** (not 1,000s).

<i>(Quantity in dry pounds, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2017:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Colombia and sold by your firm.

## Colombia

Report data in **actual dry pounds** (not 1,000s) and **actual dollars** (not 1,000s).

<i>(Quantity in dry pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2017:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2b. **Price data**--Continued

## Colombia

Report data in **actual dry pounds** (not 1,000s) and **actual dollars** (not 1,000s).

<i>(Quantity in dry pounds, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2017:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:



III-2c. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Thailand and sold by your firm.

## Thailand

Report data in **actual dry pounds** (not 1,000s) and **actual dollars** (not 1,000s).

<i>(Quantity in dry pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2017:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.  
<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

- Product 1:
- Product 2:
- Product 3:
- Product 4:

III-2c. **Price data.**--Continued

## Thailand

Report data in **actual dry pounds** (not 1,000s) and **actual dollars** (not 1,000s).

<i>(Quantity in dry pounds, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2017:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:

Product 6:

Product 7:

Product 8:

III-2d. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Canada (a nonsubject source) and sold by your firm.

## Canada

Report data in **actual dry pounds** (not 1,000s) and **actual dollars** (not 1,000s).

<i>(Quantity in dry pounds, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2017:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

Product 3:

Product 4:

III-2d. **Price data.**--Continued

## Canada

Report data in **actual dry pounds** (not 1,000s) and **actual dollars** (not 1,000s).

<i>(Quantity in dry pounds, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2015:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2016:</b>								
January-March								
April-June								
July-September								
October-December								
<b>2017:</b>								
January-March								
April-June								
July-September								
October-December								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 5:  
 Product 6:  
 Product 7:  
 Product 8:

III-2e. **Price data checklist.**--Please check that the pricing data in question IV-2(b) has been correctly reported.

Is the price data reported above:	<b>√ if Yes</b>
In actual dollars ( <b>not</b> \$1,000)?	<input type="checkbox"/>
In actual dry pounds (not 1,000 dry pounds)	<input type="checkbox"/>
F.o.b. U.S. point of shipment (i.e., does <b>not</b> include U.S. transport costs)?	<input type="checkbox"/>
Net of all discounts and rebates?	<input type="checkbox"/>
Have returns credited to the quarter in which the sale occurred?	<input type="checkbox"/>
Less than reported commercial shipments in question II-7 in each year?	<input type="checkbox"/>

III-2f. **Pricing data methodology.**--Please describe the method and the kinds of documents/records that were used to compile your price data.

*Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.*

III-3. **Price setting.**--How does your firm determine the prices that it charges for sales of CACCS (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy.**--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms.**--

(a) What are your firm's typical sales terms for CACCS imported from Belgium, Colombia, and Thailand?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your firm's prices of imported CACCS from Belgium, Colombia, and Thailand usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Bundling.**--

- (a) For each year, please provide the quantity of shipments that were bundled sales. "Bundling" is defined as an instance in which you sold CACCS together with any other product(s) to the same customer pursuant to the same purchase agreement/contract.

Report data in **actual dry pounds** (not 1,000s of pounds).

2015	2016	2017

- (b) What products are bundled with CACCS sales?
- (c) How does your firm assign value to CACCS in its reported pricing data given the existence of any bundled sales?

III-7. **Contract provisions.**--Please fill out the table regarding your firm's typical sales contracts for CACCS from Belgium, Colombia, and Thailand (or check "not applicable" if your firm does not sell on a long-term, short-term and/or annual contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>No. of days</i>		365	
Price renegotiation (during contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indexed to raw material prices <sup>1</sup>	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> Please describe method, raw material, and price index source:

III-8. **Lead times.**--What is your firm's share of sales of CACCS imported from Belgium, Colombia, and Thailand from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of CACCS?

Source	Share of 2017 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
<b>Total</b> (should sum to 100.0%)	0.0 %	

III-9. **Shipping information.**—

- (a) What is the approximate percentage of the cost of CACCS imported from Belgium, Colombia, and Thailand that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your firm's customers' locations?  
 Your firm     Purchaser (check one)
- (c) When your firm sells CACCS imported from Belgium, Colombia, and Thailand, from where is it shipped?  
 Point of importation     Storage facility (check one)
- (d) Indicate the approximate percentage of your firm's sales of CACCS imported from Belgium, Colombia, and Thailand that are delivered the following distances from your firm's U.S. point of shipment.

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
<b>Total</b> (should sum to 100.0%)	0.0 %



III-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold CACCS imported from subject countries since January 1, 2015 (check all that apply)?

Geographic area	Belgium	Colombia	Thailand
<b>Northeast.</b> --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> --AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> --CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> --All other markets in the United States not previously listed, including AK, HI, PR, and VI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-11. **End uses.**--List the end uses of the CACCS that your firm imports. For each end-use product, what percentage of the total cost is accounted for by CACCS and other inputs?

End use product	Share of total cost of end-use product accounted for by		Total (should sum to 100.0% across)
	CACCS	Other inputs	
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

III-12. **Substitutes.**--Can other products be substituted for CACCS?

No                       Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for CACCS?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for CACCS has changed since January 1, 2015. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product range, product mix or marketing of CACCS since January 1, 2015?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Conditions of competition.**--

(a) Is the CACCS market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to CACCS?

Check all that apply.	Please describe.
<input type="checkbox"/> <b>No</b>	Skip to question III-16.
<input type="checkbox"/> <b>Yes-Business cycles (e.g. seasonal business)</b>	
<input type="checkbox"/> <b>Yes-Other distinctive conditions of competition</b>	

(b) If yes, have there been any changes in the business cycles or conditions of competition for CACCS since January 1, 2015?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Certifications.**--

(a) Does your firm sell CACCS that have any of the following certifications?

Certification	No	Yes	If yes, indicate the share of your firm's 2017 sales that were certified (percent)	Explain (including name of certifying organization and time to certify)
Halal	<input type="checkbox"/>	<input type="checkbox"/>		
Kosher	<input type="checkbox"/>	<input type="checkbox"/>		
Non-GMO but not certified or verified by any independent organization	<input type="checkbox"/>	<input type="checkbox"/>		
"Non-GMO Project" verified	<input type="checkbox"/>	<input type="checkbox"/>		
Verified or certified non-GMO by other than "Non-GMO Project" verified <sup>1</sup>	<input type="checkbox"/>	<input type="checkbox"/>		
Other:	<input type="checkbox"/>	<input type="checkbox"/>		
Other:	<input type="checkbox"/>	<input type="checkbox"/>		
<sup>1</sup> Please describe the criteria, process, and documentation that your firm considers for non-GMO product:				

(b) Has your firm's ability to supply CACCS that have certifications changed since January 2015?

No	Yes		If yes, please identify specific certifications and explain.
	Increased	Decreased	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(c) Does your firm anticipate applying in 2018 or 2019 to The Non-GMO Project or to any other organization that certifies CACCS as non-GMO, or changes in certification status?

No	Yes	If yes, please describe the changes, reasons why you anticipate applying for non-GMO certification, and certifying organization.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Supply constraints.**--Has your firm refused, declined, or been unable to supply CACCS since January 1, 2015 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, inability to supply non-GMO CACCS etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Raw materials.**--How have CACCS raw material prices changed since January 1, 2015?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for CACCS.
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Interchangeability.**--Is CACCS produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

<b>Country-pair</b>	Belgium	Colombia	Thailand	Canada	Other countries
United States					
Belgium	X				
Colombia	X	X			
Thailand	X	X	X		
Canada	X	X	X	X	
For any country-pair producing CACCS which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:					

III-20. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between CACCS produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or O in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- O = *no familiarity* with products from a specified country-pair

Country-pair	Belgium	Colombia	Thailand	Canada	Other countries
United States					
Belgium	X				
Colombia	X	X			
Thailand	X	X	X		
Canada	X	X	X	X	
For any country-pair producing CACCS which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:					

III-21. **Customer identification.**--List the names and contact information for your firm's 5 largest U.S. customers for CACCS since January 1, 2015. Indicate the share of the quantity of your firm's total shipments of CACCS that each of these customers accounted for in 2017.

	Customer's name	City	State	Share of 2017 sales (%)
1				
2				
3				
4				
5				

**Customer identification.—Continued.** List the names and contact information for your firm's 5 largest U.S. customers for non-GMO CACCS since January 1, 2015. Indicate the share of the quantity of your firm's total shipments of non-GMO CACCS that each of these customers accounted for in 2017.

	Customer's name	City	State	Share of 2017 sales (%)
1				
2				
3				
4				
5				

III-22. **Other explanations.**--If your firm would like to further explain a response to a question in Part III that did not provide a narrative response box, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

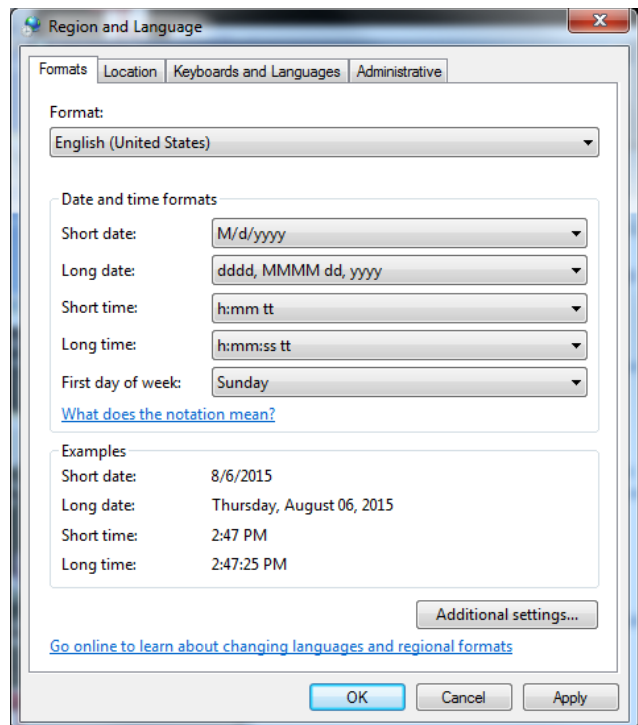
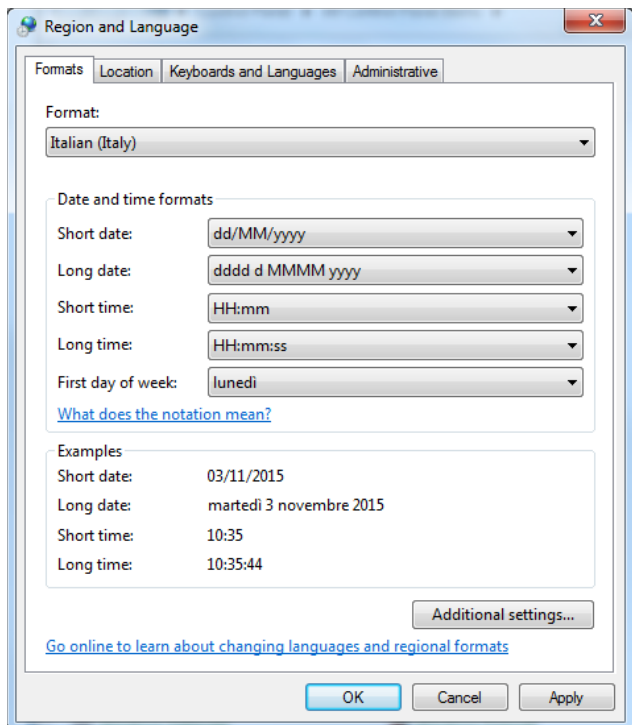
**Correcting Valid number error messages.**--If you are completing a Commission questionnaire in a country that uses periods (“.”) to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The US International Trade Commission’s questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

The solution to this data entry issue is to temporarily change your operating system’s number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer’s number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. “Italian (Italy)”) to “English (United States)” (see screen shots below)

When you do this the number “twelve million dollars and thirty five cents” would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





## HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

[https://usitc.gov/investigations/701731/2017/citric\\_acid\\_and\\_certain\\_citrate\\_salts\\_belgium/final.htm](https://usitc.gov/investigations/701731/2017/citric_acid_and_certain_citrate_salts_belgium/final.htm)

***Please do not attempt to modify the format or permissions of the questionnaire document.*** Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**--Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

**Web address:** <https://dropbox.usitc.gov/oinv/>      **Pin:** **CBCT**

- **E-mail.**--E-mail the MS Word questionnaire to [amelia.shister@usitc.gov](mailto:amelia.shister@usitc.gov); include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not import this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

***Parties to this proceeding.***--If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.