
U.S. PURCHASERS' QUESTIONNAIRE
LARGE DIAMETER WELDED PIPE (LDWP)
FROM CANADA, CHINA, GREECE, INDIA, KOREA, AND TURKEY

This questionnaire must be received by the Commission by **September 28, 2018**
See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping duty investigations concerning large diameter welded pipe ("LDWP") from Canada, China, Greece, India, Korea, and Turkey (Inv. Nos. 701-TA-593-596 and 731-TA-1401-1406 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Aimee Larsen (202-205-3179, aimee.larsen@usitc.gov).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
Website _____
Has your firm purchased LDWP (as defined on next page) from <u>any</u> source (domestic or foreign) at any time since January 1, 2015?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Complete all parts of the questionnaire, and return the entire questionnaire to the Commission)
Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: https://dropbox.usitc.gov/oinv/. (PIN: PIPE)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Phone:

Signature

Email address

PART I.—GENERAL INFORMATION

Background.-- This proceeding was instituted in response to a petition filed on January 17, 2018, by American Cast Iron Pipe Company (Birmingham, Alabama), Berg Steel Pipe Corp. (Panama City, Florida), Berg Spiral Pipe Corp. (Mobile, Alabama), Dura-Bond Industries, Inc. (Export, Pennsylvania), Skyline Steel (Newington, Virginia), and Stupp Corporation (Baton Rouge, Louisiana). Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce (“Commerce”) makes an affirmative determination of subsidization and/or dumping. questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2018/large_diameter_welded_pipe_canada_china_greece/final.htm

Large diameter welded pipe (LDWP) covered by these investigations is welded carbon and alloy steel pipe (including stainless steel pipe), more than 406.4 mm (16 inches) in nominal outside diameter (large diameter welded pipe), regardless of wall thickness, length, surface finish, grade, end finish, or stenciling. Large diameter welded pipe may be used to transport oil, gas, slurry, steam, or other fluids, liquids, or gases. It may also be used for structural purposes, including, but not limited to, piling. Specifically, not included is large diameter welded pipe produced only to specifications of the American Water Works Association (AWWA) for water and sewage pipe.

Large diameter welded pipe used to transport oil, gas, or natural gas liquids is normally produced to the American Petroleum Institute (API) specification 5L. Large diameter welded pipe may also be produced to American Society for Testing and Materials (ASTM) standards A500, A252, or A53, or other relevant domestic specifications, grades and/or standards. Large diameter welded pipe can be produced to comparable foreign specifications, grades and/or standards or to proprietary specifications, grades and/or standards, or can be non-graded material. All pipe meeting the physical description set forth above is covered by the scope of this investigation, whether or not produced according to a particular standard.

Subject merchandise also includes large diameter welded pipe that has been further processed in a third country, including but not limited to coating, painting, notching, beveling, cutting, punching, welding, or any other processing that would not otherwise remove the merchandise from the scope of the investigation if performed in the country of manufacture of the in-scope large diameter welded pipe.

Excluded from the countervailing duty investigation against Turkey are any products covered by the existing countervailing duty order on welded line pipe from the Republic of Turkey. See Welded Line Pipe from the Republic of Turkey: Countervailing Duty Order, 80 FR 75054 (December 1, 2015). Excluded from the antidumping duty investigations against Korea and Turkey are any products covered by the existing antidumping duty orders on welded line pipe from Korea and Turkey, respectively. See Welded Line Pipe from the Republic of Korea and the Republic of Turkey: Antidumping Duty Orders, 80 FR 75056 (December 1, 2015). Also excluded from the antidumping duty investigation against Korea are any products covered by the existing antidumping order on welded ASTM A-312 stainless steel pipe from Korea. See Welded ASTM A-312 Stainless Steel Pipe from South Korea: Antidumping Duty Order, 57 FR 62300 (December 30, 1992).

The LDWP that is subject to this proceeding is currently classifiable in the Harmonized Tariff Schedule of the United States (HTSUS) under statistical reporting numbers 7305.11.1030, 7305.11.1060, 7305.11.5000, 7305.12.1030, 7305.12.1060, 7305.12.5000, 7305.19.1030, 7305.19.1060, 7305.19.5000, 7305.31.4000, 7305.31.6010, 7305.31.6090, 7305.39.1000 and 7305.39.5000. While the HTSUS statistical reporting numbers are provided for convenience and customs purposes, the written description of the scope of this proceeding is dispositive.

LDW line pipe.--Large diameter welded pipe of a kind used for oil and gas pipelines and normally produced to the API specification 5L. Large diameter welded line pipe can also be produced to comparable domestic or foreign specifications or to proprietary grades.

LDW structural pipe.--Large diameter welded pipe normally produced to ASTM standards A500, A252, or A53. Large diameter welded structural pipe can also be produced to comparable domestic or foreign specifications or to proprietary grades, or be non-graded material.

Purchaser.--Any firm engaged, either directly or through a parent company or subsidiary, in purchasing LDWP from another firm that produces, imports, or otherwise distributes LDWP.

Reporting of information.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

Confidentiality.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

Verification.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

I-1. **Establishments covered.**--Provide the name and address of your U.S. establishment(s) covered by this questionnaire, if different from that listed on the cover page. **Firms operating more than one establishment should combine the data for all establishments into a single response.**

“Establishment”--Each facility of a firm involved in the purchase of LDWP, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

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I-2. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

Firm name	Address	Extent of ownership (percent)

I-3. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which import LDWP into the United States or which export LDWP to the United States?

No Yes--List the following information.

Firm name	Country	Affiliation

I-4. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which produce LDWP?

No Yes--List the following information.

Firm name	Country	Affiliation

PART II.--PURCHASES

Contact information.--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in this questionnaire.

Name	
Title	
Email	
Telephone	

“Purchase” – Purchase from a U.S. entity such as a U.S. producer, a U.S. importer, or other U.S. firm.

“Import” – Purchase directly from a foreign supplier and your firm is the importer of record.

II-1b. **LDW line pipe purchases and imports.**--Report your firm’s domestic purchases and imports of LDW line pipe.

LDW Line Pipe

Item	2015	2016	2017	Jan.-June 2018
	Quantity (in short tons)			
Purchases and imports of LDW line pipe produced in—				
United States				
Canada				
China				
Greece				
India				
Korea.-- Husteel or Hyundai.-- 16" to 24" OD				
>"24 OD				
Other firms (including SeAH).-- 16" to 24" OD				
>"24 OD				
Turkey ¹				
All other countries ²				
Sources unknown				
Total purchases and/or imports	0	0	0	0

¹ All data reported for Turkey in all parts of question II-1 should exclude LDW line pipe that is between 16" and 24" in outside diameter. This merchandise is currently under both an existing antidumping duty order and an existing countervailing duty order.

² Please identify these countries:

II-1b. **LDW structural pipe purchases and imports.**--Report your firm's domestic purchases and imports of LDW structural pipe.

LDW Structural Pipe

Item	2015	2016	2017	Jan.-June 2018
	Quantity (in short tons)			
Purchases and imports of LDW structural pipe produced in—				
United States				
Canada				
China				
Greece				
India				
Korea				
Turkey				
All other countries ¹				
Sources unknown				
Total purchases and/or imports	0	0	0	0
¹ Please identify these countries:				

II-1c. **Imports.**--Did your firm report imports of LDWP in tables II-1a or II-1b above (i.e., your firm has been the importer of record for LDWP since 2015)?

No	Yes	If yes-- <u>COMPLETE AND RETURN A U.S. IMPORTERS' QUESTIONNAIRE</u>
<input type="checkbox"/>	<input type="checkbox"/>	

Please note: For the remainder of this questionnaire, if your response to any question differs with respect to LDW line pipe compared with LDW structural pipe, please note this in your response to that question, or in your response to question VII-1.

II-2. **Changes in purchasing patterns.**--Please indicate how the shares of your firm's purchases of LDWP from different sources have changed since January 1, 2015.

Source of purchases	Did not purchase	Decreased	Increased	Constant	Fluctuated	Explanation for trend
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Greece	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
India	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Turkey	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
All other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Sources unknown	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

II-3. **Country knowledge.**--Please indicate the countries of origin with which your firm has experience or information in the LDWP market.

United States	Canada	China	Greece	India
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	Turkey	Other countries	Other countries (specify)	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		

II-4. **Supplier identification.**--Please list your firm's **FIVE** largest suppliers for LDWP since January 1, 2015. Also, provide the share of the quantity of your firm's total purchases of LDWP that each of these suppliers accounted for in 2017.

No.	Supplier's name	City and state	Share of quantity of 2017 purchases
1			%
2			%
3			%
4			%
5			%

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. **Firm type.**--Which of the following best describes your firm as a purchaser of LDWP (check all that apply)?

Distributor	Oil and gas end user	Other end user	Describe other
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

If your firm is a distributor of LDWP, please answer questions III-2 and III-3.

III-2. **Competition for sales.**--Does your firm compete for sales to customers with the manufacturers or importers from which your firm purchases LDWP?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-3. **Types of customers.**--What are the major types of consumers to which your firm sells LDWP?

Line pipe	
Structural pipe	

If your firm is an end user of LDWP, please answer questions III-4 and III-5.

III-4. **End uses.**--List the top 3 products your firm makes using LDWP and estimate the percent of your total production cost that is accounted for by LDWP and by other inputs (such as labor, energy, and other raw materials).

Product(s) your firm produces	Share of total cost in each of the product(s) your firm produces accounted for by				Total (should sum to 100.0% across)
	LDWP		Other inputs		
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %
	%	+	%	=	0.0 %

III-5. **Demand for end-use products.**--

(a) Has the demand for your firm's final end-use products and applications incorporating LDWP changed since January 1, 2015?

Increased	No change	Decreased	Fluctuated
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) Has this had any effect on your firm's demand for LDWP?

No	Yes	Explain
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Substitutes.**--Can other products be substituted for LDWP?

No Yes--Please fill out the table.

	Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for LDWP?		
			No	Yes	Explanation
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

III-7. **Line pipe vs. LDW structural pipe.**—

(a) Has your firm evaluated both LDW line pipe and LDW structural pipe for the same end use?

No	Yes
<input type="checkbox"/>	<input type="checkbox"/>

(b) If yes, for what share of your firm's purchases have you considered both LDW line pipe and LDW structural pipe for the same end use since January 1, 2015 and for what applications did you consider both?

Share of purchases for which you have considered both LDW line pipe and LDW structural pipe for the same end use	Explanation and factors
%	

(c) If no, why do you not consider LDW line pipe and LDW structural pipe for the same end uses?

III-8. **Demand trends.**--Indicate how demand within the United States and outside of the United States (if known) for LDWP has changed since January 1, 2015. Explain any trends and describe the principal factors that have affected these changes in demand.

Market	Sector	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	Oil and gas sector	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	Other sectors ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	Oil and gas sector	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
	Other sectors ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

¹ Please identify the sector(s):

III-9. **Country preferences.**--Do you or your customers ever specifically order LDWP from one country in particular over other possible sources of supply?

No	Yes	If yes, identify the countries and explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-10. **Importance of purchasing domestic product.**--Please fill out the table below, estimating the percentage of your firm's total 2017 purchases of LDWP that required LDWP produced in the United States.

	Estimated percentage of your firm's total 2017 purchases of LDWP
Purchases that did not require domestic product	%
Purchases that were required by law or regulation to be domestic product (e.g., government purchases under "Buy American" provisions)	%
Purchases that were not required by law or regulation, but were required by your customers to be domestic product	%
Purchases that were required to be domestic product for other reasons (explain:)	%
Total (should sum to 100.0%)	0.0 %

III-11. Conditions of competition.--

- (a) Is the LDWP market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to LDWP?

Check all that apply.	Please describe.
<input type="checkbox"/> No	Skip to question III-12.
<input type="checkbox"/> Yes-Business cycles (e.g. seasonal business)	
<input type="checkbox"/> Yes-Other distinctive conditions of competition	

- (b) Have there been any changes in the business cycles or conditions of competition for LDWP since January 1, 2015?

No	Yes	If yes, describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-12. Effect of section 232 investigation of steel on conditions of competition.--

- (a) Are you familiar with the section 232 investigation (effect of imports on national security) or the subsequent imposition of tariffs on imported steel products?

No (*skip to III-13*) Yes (*complete part b*)

- (b) Did the announcement of the section 232 investigation in April 2017 or the subsequent imposition of tariffs on imported steel products beginning in March 2018 impact the conditions of competition for LDWP?

	No	Yes	If yes, describe.
Announcement of the section 232 investigation in April 2017	<input type="checkbox"/>	<input type="checkbox"/>	
Imposition of tariffs on imported steel products beginning in March 2018	<input type="checkbox"/>	<input type="checkbox"/>	

III-13. **Decisions based on producer and country-of-origin.**--How often does your firm, and if known, do your customers, make purchasing decisions involving LDWP based on its producer or country of origin?

	Always	Usually	Sometimes	Never	If at least sometimes, explain.
Decision based on producer					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Decision based on country of origin					
Your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Your customers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Availability of supply.**--Has the availability of LDWP in the U.S. market changed since January 1, 2015?

Availability in the U.S. market	No	Yes	Please explain, noting the countries and reasons for the changes.
U.S.-produced product	<input type="checkbox"/>	<input type="checkbox"/>	
Subject imports	<input type="checkbox"/>	<input type="checkbox"/>	
Nonsubject imports	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **AD/CVD orders on raw materials.**--Have the antidumping duty and countervailing duty orders on hot-rolled steel and cut-to-length plate impacted the availability of LDWP?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-16. **Supply constraints.**--Has any firm refused, declined, or been unable to supply your firm with LDWP since January 1, 2015 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, being unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Availability of specific product types.**--Are certain grades/types/sizes of LDWP only available from certain country sources?

No	Yes	If yes, please identify the countries and the grade/type/size.
<input type="checkbox"/>	<input type="checkbox"/>	

III-18. **Purchasing frequency.**--

(a) How frequently does your firm make purchases of LDWP (check one)?

Daily	Weekly	Monthly	Quarterly	Annually	Other	If other, specify
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) Has this purchasing frequency changed since January 1, 2015?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-19. **Number of suppliers contacted.**--How many suppliers does your firm generally contact before making a purchase? Between _____ and _____ firms

III-20. **Supplier negotiations.**--Do your firm's purchases of LDWP usually involve negotiations between supplier and purchaser?

No	Yes	If yes, explain the factors your firm generally negotiates and note whether your firm quotes competing prices during negotiations.
<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **Change in suppliers.**--Has your firm changed suppliers since January 1, 2015?

No	Yes	If yes, please list the supplier(s), whether the firm was added or dropped, and the reasons for the change.
<input type="checkbox"/>	<input type="checkbox"/>	

III-22. **New suppliers.**--Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2015?

No	Yes	If yes, please identify the firms.
<input type="checkbox"/>	<input type="checkbox"/>	

III-23. **Supplier qualification.**—

(a) Do you require your suppliers to be or to become certified or qualified to sell LDWP to your firm?

If yes, provide the following information.

- The number of days to qualify a new supplier.
- A general description of the certification or qualification process. Also, a brief description of the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.).

No	Yes	Number of days	Process and factors
<input type="checkbox"/>	<input type="checkbox"/>		

(b) If you responded “Yes” to part (a), does the qualification process differ depending on the type of LDWP (line pipe versus structural), the grade of pipe ordered, or the nature of the project?

Different qualification processes			Please explain, noting the reasons for the different qualification processes.
	No	Yes	
Type of LDWP	<input type="checkbox"/>	<input type="checkbox"/>	
Grade of LDWP	<input type="checkbox"/>	<input type="checkbox"/>	
Nature of project	<input type="checkbox"/>	<input type="checkbox"/>	

(c) If you responded “Yes” to part (a), what does your firm require to become certified qualified during the qualification process? Please check all boxes that apply.

Producer's mill	Product itself	Upstream raw material producers	Other	If other, specify
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-24. **Failure to certify.**--Since January 1, 2015, have any domestic or foreign producers failed in their attempts to certify or qualify their LDWP with your firm or have any producers lost their approved status?

	No	Yes	If yes, please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.
Line pipe	<input type="checkbox"/>	<input type="checkbox"/>	
Structural pipe	<input type="checkbox"/>	<input type="checkbox"/>	

III-25. **Major purchasing factors.**--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase LDWP (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

III-26. **Purchasing factors.**--Please rate the importance of the following factors in your firm's purchasing decisions for LDWP.¹

Factor	Very Important	Somewhat important	Not important
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of size 16"-24"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of size > 24"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Producer available capacity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Project specification	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Total installation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
¹ If your response to any factor differs with respect to LDW line pipe compared with LDW structural pipe, please identify the factor and explain.			

III-27. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of LDWP?

III-28. **Minimum quality.**--How often does LDWP from the following countries meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never	Don't know
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Greece	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
India	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-29. **Frequency of decisions based on price.**--How often does your firm purchase the LDWP that is offered at the lowest price?

Always	Usually	Sometimes	Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

III-30. **Price leaders.**--A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. *A price leader is not necessarily the lowest-priced supplier.*

Please list the names of any firms you considered price leaders in the LDWP market since January 1, 2015.

Firm(s)	Describe how the firm(s) exhibited price leadership

III-31. **Raw material costs.**--Do changes in raw material costs affect your firm's price negotiations with your LDWP suppliers?

No	Yes	If yes, please explain.
<input type="checkbox"/>	<input type="checkbox"/>	

III-32. Purchasing subject imports of LDW line pipe rather than domestic products.—

- (a) Since January 2015, did your firm purchase imports of LDW line pipe from Canada, China, Greece, India, Korea, or Turkey instead of U.S.-produced LDW line pipe? Respond for each country.

LDW Line Pipe

Source	Yes (also respond to parts (b) and (c))	No (If "No" for all countries, skip to next question)
Canada	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>
Greece	<input type="checkbox"/>	<input type="checkbox"/>
India	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>

- (b) If you responded "Yes" to part (a), was the imported LDW line pipe priced lower than the domestic product?

LDW Line Pipe

Source	Yes	No
Canada	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>
Greece	<input type="checkbox"/>	<input type="checkbox"/>
India	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>

III-32. Purchasing subject imports of LDW line pipe rather than domestic products.—Continued

LDW Line Pipe

(c) If you responded “Yes” to part (a), was price a primary reason for purchasing subject imports of LDW line pipe rather than domestic LDW line pipe?

Source	Yes	If Yes, estimate the quantity of imports purchased instead of domestic product since January 2015 (in short tons)	No	If no, please indicate the reason your firm purchased imports instead of domestic product
Canada	<input type="checkbox"/>		<input type="checkbox"/>	
China	<input type="checkbox"/>		<input type="checkbox"/>	
Greece	<input type="checkbox"/>		<input type="checkbox"/>	
India	<input type="checkbox"/>		<input type="checkbox"/>	
Korea.-- Husteel or Hyundai.-- 16" to 24" OD	<input type="checkbox"/>		<input type="checkbox"/>	
>"24 OD				
Other firms (including SeAH).-- 16" to 24" OD				
>"24 OD				
Turkey ¹	<input type="checkbox"/>		<input type="checkbox"/>	

¹ All data reported for Turkey in all parts of question II-32 should exclude LDW line pipe that is between 16" and 24" in outside diameter. This merchandise is currently under both an existing antidumping duty order and an existing countervailing duty order.

III-33. Purchasing subject imports of LDW structural pipe rather than domestic products.—

- (a) Since January 2015, did your firm purchase imports of LDW structural pipe from Canada, China, Greece, India, Korea, or Turkey instead of U.S.-produced LDW structural pipe? Respond for each country.

LDW Structural Pipe

Source	Yes (also respond to parts (b) and (c))	No (If "No" for all countries, skip to next question)
Canada	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>
Greece	<input type="checkbox"/>	<input type="checkbox"/>
India	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>

- (b) If you responded "Yes" to part (a), was the imported LDW structural pipe priced lower than the domestic product?

LDW Structural Pipe

Source	Yes	No
Canada	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>
Greece	<input type="checkbox"/>	<input type="checkbox"/>
India	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>

III-33. **Purchasing subject imports of LDW structural pipe rather than domestic products.**—*Continued*

LDW Structural Pipe

(c) If you responded “Yes” to part (a), was price a primary reason for purchasing subject imports of LDW structural pipe rather than domestic LDW structural pipe?

Source	Yes	If Yes, estimate the quantity of imports purchased instead of domestic product since January 2015 (in short tons)	No	If no, please indicate the reason your firm purchased imports instead of domestic product
Canada	<input type="checkbox"/>		<input type="checkbox"/>	
China	<input type="checkbox"/>		<input type="checkbox"/>	
Greece	<input type="checkbox"/>		<input type="checkbox"/>	
India	<input type="checkbox"/>		<input type="checkbox"/>	
Korea	<input type="checkbox"/>		<input type="checkbox"/>	
Turkey	<input type="checkbox"/>		<input type="checkbox"/>	

III-34. **U.S. producers and import competition (LDW line pipe).**—

LDW Line Pipe

- (a) Since January 1, 2015, in connection with a sale or offer to sell LDW line pipe to your firm, did U.S. producers reduce their prices of domestically produced LDW line pipe in order to compete with lower-priced imports of LDW line pipe from the subject countries? Respond for each country.

Source	Yes (also respond to question part (b))	No (If "No" for all countries, skip to next question)	Don't know
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Greece	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
India	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (b) If your firm responded "yes" to any of the above countries, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

LDW Line Pipe

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
Canada	%	
China	%	
Greece	%	
India	%	
Korea	%	
Turkey	%	

III-35. **U.S. producers and import competition (LDW structural pipe).**--

- (a) Since January 1, 2015, in connection with a sale or offer to sell LDW structural pipe to your firm, did U.S. producers reduce their prices of domestically produced LDW structural pipe in order to compete with lower-priced imports of LDW structural pipe from the subject countries? Respond for each country.

LDW Structural Pipe

Source	Yes (also respond to question part (b))	No (If "No" for all countries, skip to next question)	Don't know
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Greece	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
India	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Turkey	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (b) If your firm responded "yes" to any of the above countries, please provide an estimate of the reduction in U.S. producers' prices, and any additional explanations, such as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors.

LDW Structural Pipe

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
Canada	%	
China	%	
Greece	%	
India	%	
Korea	%	
Turkey	%	

PART IV.—PRODUCT COMPARISONS

IV-1. **Interchangeability.**--Is LDWP produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or O in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

O = *no familiarity* with products from a specified country-pair

Country-pair	Canada	China	Greece	India	Korea	Turkey	Other countries
United States							
Canada	X						
China	X	X					
Greece	X	X	X				
India	X	X	X	X			
Korea	X	X	X	X	X		
Turkey	X	X	X	X	X	X	
For any country-pair producing LDWP that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:							

IV-2. **Factors other than price.**--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, etc.) between LDWP produced in the United States and in other countries a significant factor in your firm's purchases of the products?

Please indicate A, F, S, N, or O in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

O = *no familiarity* with products from a specified country-pair

Country-pair	Canada	China	Greece	India	Korea	Turkey	Other countries
United States							
Canada	X						
China	X	X					
Greece	X	X	X				
India	X	X	X	X			
Korea	X	X	X	X	X		
Turkey	X	X	X	X	X	X	
For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of LDWP, identify the country-pair and report the advantages or disadvantages imparted by such factors:							

IV-3. **Factor country ratings.**--For the factors listed below, please rate how LDWP produced in each country compares with LDWP produced in each of the other countries you identified. If your response to any country comparison above differs with respect to LDW line pipe compared with LDW structural pipe, please explain below.

If you are unfamiliar with the product from a particular country, please leave the entire column for that country blank.

Factor	Product from <u>United States</u> compared to product from <u>Canada</u>			Product from <u>United States</u> compared to product from <u>China</u>			Product from <u>United States</u> compared to product from <u>Greece</u>		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of size 16"-24"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of size > 24"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Producer available capacity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Project specification	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Total installation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-3. **Factor country ratings.**—Continued.

If you are unfamiliar with the product from a particular country, please leave the entire column for that country blank.

Factor	Product from United States compared to product from India			Product from United States compared to product from Korea (Husteel or Hyundai)			Product from United States compared to product from Korea (Other firms (including SeAH)		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of size 16"-24"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of size > 24"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Producer available capacity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Project specification	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Total installation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.									

IV-3. **Factor country ratings.**—Continued.

If you are unfamiliar with the product from a particular country, please leave the entire column for that country blank.

Factor	Product from United States compared to product from Turkey			Product from United States compared to product from All other countries		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of size 16"-24"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of size > 24"	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Producer available capacity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Project specification	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Total installation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

IV-3. **Factor country ratings.**—*Continued.*

If your response to any country comparison above differs with respect to LDW line pipe compared with LDW structural pipe, please explain below.

--

PART V.—BID DATA

V-1. **Bidding process.**--Does your firm purchase LDWP using a bidding process?

No	Yes	If yes, please describe how you invite bids on a project. If no, skip to question VI-1.
<input type="checkbox"/>	<input type="checkbox"/>	

V-2. **Bid Opportunities.**--How often do you allow/request sellers more than one chance to bid on a particular sales agreement?

Always	Frequently	Sometimes	Rarely/Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

V-3. **Bid Competition.**--How often do you discuss with your suppliers the bids of competing firms (whether or not you disclose who the competition is) in order to get a lower bid price?

Always	Frequently	Sometimes	Rarely/Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

V-4. **Bid Requirements.**—

(a) How often do you permit your suppliers to respond to invitations to bid with an offer that includes exceptions to your product specifications or alternative LDWP products in lieu of your specified products?

Always	Frequently	Sometimes	Rarely/Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(b) What factors do you consider when evaluating bids that offer to supply a different combination of LDWP specifications for the same project?

--

(c) How often do you change the size, quantity, and/or grade requested for a project after the project has been awarded?

Always	Frequently	Sometimes	Rarely/Never
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

V-5. **Bid data (LDW line pipe).**—Please fill out the table below for each of your firm’s five largest purchases of LDW line pipe since January 1, 2015 for which your firm received at least one bid from a supplier of domestic LDWP and at least one bid from a supplier of LDWP produced in Canada, China, Greece, India, Korea, or Turkey. If your firm's bid involved Korea, please report bids for Korea LDW line pipe from Husteel of Hyundai for 16" to 24" merchandise separately from all other LDW line pipe merchandise from Korea.

Please list all bids for each purchase. The bid amounts reported below should include amounts for any specified terms or conditions that were included in the requests for quotation (RFQs).

“LDW line pipe”-- Large diameter welded pipe used to transport oil, gas, or natural gas liquids is normally produced to the API specification 5L.

LDW line pipe

1st largest purchase

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (yes/no/split)	Reason bid accepted or rejected
<u>1</u>						
<u>2</u>						
<u>3</u>						
<u>4</u>						
<u>5</u>						
<u>6</u>						
<u>7</u>						
<u>8</u>						
<u>9</u>						

V-5. Bid data (LDW line pipe).—Continued.

LDW line pipe 2nd largest purchase

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
<u>1</u>					<input type="checkbox"/>	
<u>2</u>					<input type="checkbox"/>	
<u>3</u>					<input type="checkbox"/>	
<u>4</u>					<input type="checkbox"/>	
<u>5</u>					<input type="checkbox"/>	
<u>6</u>					<input type="checkbox"/>	
<u>7</u>					<input type="checkbox"/>	
<u>8</u>					<input type="checkbox"/>	
<u>9</u>					<input type="checkbox"/>	

V-5. Bid data (LDW line pipe).—Continued.

LDW line pipe
3rd largest purchase

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
<u>1</u>					<input type="checkbox"/>	
<u>2</u>					<input type="checkbox"/>	
<u>3</u>					<input type="checkbox"/>	
<u>4</u>					<input type="checkbox"/>	
<u>5</u>					<input type="checkbox"/>	
<u>6</u>					<input type="checkbox"/>	
<u>7</u>					<input type="checkbox"/>	
<u>8</u>					<input type="checkbox"/>	
<u>9</u>					<input type="checkbox"/>	

V-5. **Bid data (LDW line pipe).**—Continued.

LDW line pipe 4th largest purchase

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
<u>1</u>					<input type="checkbox"/>	
<u>2</u>					<input type="checkbox"/>	
<u>3</u>					<input type="checkbox"/>	
<u>4</u>					<input type="checkbox"/>	
<u>5</u>					<input type="checkbox"/>	
<u>6</u>					<input type="checkbox"/>	
<u>7</u>					<input type="checkbox"/>	
<u>8</u>					<input type="checkbox"/>	
<u>9</u>					<input type="checkbox"/>	

V-5. **Bid data (LDW line pipe).**—Continued.

LDW line pipe *5th largest purchase*

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
<u>1</u>					<input type="checkbox"/>	
<u>2</u>					<input type="checkbox"/>	
<u>3</u>					<input type="checkbox"/>	
<u>4</u>					<input type="checkbox"/>	
<u>5</u>					<input type="checkbox"/>	
<u>6</u>					<input type="checkbox"/>	
<u>7</u>					<input type="checkbox"/>	
<u>8</u>					<input type="checkbox"/>	
<u>9</u>					<input type="checkbox"/>	

V-6. **Bid data (LDW structural pipe).**--Please fill out the table below for each of your firm's five largest purchases of LDW structural pipe since January 1, 2015 for which your firm received at least one bid from a supplier of domestic LDWP and at least one bid from a supplier of LDWP produced in Canada, China, Greece, India, Korea, or Turkey.

Please list all bids for each purchase. The bid amounts reported below should include amounts for any specified terms or conditions that were included in the requests for quotation (RFQs).

"LDW structural pipe"--Large diameter welded produced to ASTM standards A500, A252, or A53. Large diameter welded pipe can be produced to comparable foreign specifications or to proprietary grades, or non-graded material.

LDW structural pipe 1st largest purchase

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
<u>1</u>					<input type="checkbox"/>	
<u>2</u>					<input type="checkbox"/>	
<u>3</u>					<input type="checkbox"/>	
<u>4</u>					<input type="checkbox"/>	
<u>5</u>					<input type="checkbox"/>	
<u>6</u>					<input type="checkbox"/>	
<u>7</u>					<input type="checkbox"/>	
<u>8</u>					<input type="checkbox"/>	
<u>9</u>					<input type="checkbox"/>	

V-6. Bid data (LDW structural pipe).—Continued.

LDW structural pipe 2nd largest purchase

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
<u>1</u>					<input type="checkbox"/>	
<u>2</u>					<input type="checkbox"/>	
<u>3</u>					<input type="checkbox"/>	
<u>4</u>					<input type="checkbox"/>	
<u>5</u>					<input type="checkbox"/>	
<u>6</u>					<input type="checkbox"/>	
<u>7</u>					<input type="checkbox"/>	
<u>8</u>					<input type="checkbox"/>	
<u>9</u>					<input type="checkbox"/>	

V-6. **Bid data (LDW structural pipe).**—Continued.

LDW structural pipe 3rd largest purchase

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
<u>1</u>					<input type="checkbox"/>	
<u>2</u>					<input type="checkbox"/>	
<u>3</u>					<input type="checkbox"/>	
<u>4</u>					<input type="checkbox"/>	
<u>5</u>					<input type="checkbox"/>	
<u>6</u>					<input type="checkbox"/>	
<u>7</u>					<input type="checkbox"/>	
<u>8</u>					<input type="checkbox"/>	
<u>9</u>					<input type="checkbox"/>	

V-6. **Bid data (LDW structural pipe).**—Continued.

LDW structural pipe 4th largest purchase

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
<u>1</u>					<input type="checkbox"/>	
<u>2</u>					<input type="checkbox"/>	
<u>3</u>					<input type="checkbox"/>	
<u>4</u>					<input type="checkbox"/>	
<u>5</u>					<input type="checkbox"/>	
<u>6</u>					<input type="checkbox"/>	
<u>7</u>					<input type="checkbox"/>	
<u>8</u>					<input type="checkbox"/>	
<u>9</u>					<input type="checkbox"/>	

V-6. **Bid data (LDW structural pipe).**—Continued.

LDW structural pipe 5th largest purchase

Basic description of bid requirements	Narrative
Bid end date	
Date of bid award	
Quantity(ies)	
Outer diameter size(s)	
API 5L grade(s)	
Manufacture type(s)	
Delivery location(s)	
Other	

	Bidding firm name	Country produced	Initial total delivered cost quote (\$1,000s)	Final total delivered cost quote (\$1,000s)	Winning bid (Check if yes, including split/partial)	Reason bid accepted or rejected
<u>1</u>					<input type="checkbox"/>	
<u>2</u>					<input type="checkbox"/>	
<u>3</u>					<input type="checkbox"/>	
<u>4</u>					<input type="checkbox"/>	
<u>5</u>					<input type="checkbox"/>	
<u>6</u>					<input type="checkbox"/>	
<u>7</u>					<input type="checkbox"/>	
<u>8</u>					<input type="checkbox"/>	
<u>9</u>					<input type="checkbox"/>	

PART VI.--ALTERNATIVE PRODUCT INFORMATION

VI-1. **Comparability of certain types of LDWP.**--For each of the following indicate whether the products being compared are:

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

(a) **Physical Characteristics and End Uses.**--The differences and similarities in the physical characteristics and end uses.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>physical characteristics and uses</i> :
LDW line pipe vs LDW structural pipe		

(b) **Interchangeability.**--The ability to substitute the products in the same application.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <i>interchangeability</i> :
LDW line pipe vs LDW structural pipe		

VI-1. **Comparability of certain types of LDWP.**--*Continued*

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

(c) **Manufacturing facilities, production processes, and production employees.**--Whether manufactured in the same facilities, from the same inputs, on the same machinery and equipment, and using the same employees.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>manufacturing facilities, production processes, and production employees</u> :
LDW line pipe vs LDW structural pipe		

(d) **Channels of distribution.**--Channels of distribution/market situation through which the products are sold (*i.e.*, sold direct to end users, through wholesaler/distributors, etc.).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>channels of distribution</u> :
LDW line pipe vs LDW structural pipe		

VI-1. **Comparability of certain types of LDWP.**--*Continued*

- F: fully comparable or the same, *i.e.*, have no differentiation between them;
- M: mostly comparable or similar;
- S: somewhat comparable or similar;
- N: never or not-at-all comparable or similar; or
- O: no familiarity with products.

(e) **Customer and producer perceptions.**--Perceptions as to the differences and/or similarities in the market (*e.g.*, sales/marketing practices).

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>customer and producer perceptions</u> :
LDW line pipe vs LDW structural pipe		

(f) **Price.**--Whether prices are comparable or differ between the products.

Product-pair	Comparison	Please provide a narrative discussion for the comparability ratings you provided in terms of their <u>price</u> :
LDW line pipe vs LDW structural pipe		

PART VII.—ADDITIONAL INFORMATION

VII-1. **Other explanations.**--If your firm would like to further explain a response to any question that did not provide a narrative response box, please note the question number and the explanation in the space provided below.

--

VII-2. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a “fillable” form in MS Word format on the Commission’s website at:

https://www.usitc.gov/investigations/701731/2018/large_diameter_welded_pipe_canada_china_greece/final.htm

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Secure Drop Box.**—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission’s secure upload facility:

Web address: <https://dropbox.usitc.gov/oinv/> **Pin: PIPE**

- **E-mail.**—E-mail the MS Word questionnaire to aimee.larsen@usitc.gov; include a scanned copy of the signed certification page (page 1). *Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

If your firm does not purchase this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

Parties to this proceeding.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission’s Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire your firm submits (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.