### **U.S. IMPORTERS' QUESTIONNAIRE**

### REFILLABLE STAINLESS STEEL KEGS FROM CHINA, GERMANY, AND MEXICO

This questionnaire must be received by the Commission by <u>July 5, 2019</u>
See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning refillable stainless steel kegs from China, Germany, and Mexico (Inv. Nos. 701-TA-610 and 731-TA-1425-1427 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

Name of firm

City	State	Zip Code
Website		
Has your firm importo since January 1, 2016	ed refillable stainless steel kegs (as defined on 6?	next page) from any country at any time
NO (Sign t	he certification below and promptly return only this	s page of the questionnaire to the Commission)
YES (Comp	olete all parts of the questionnaire, and return the er	ntire questionnaire to the Commission)
following link: http	os://dropbox.usitc.gov/oinv/. (PIN: KEGS)	
	CERTIFICATION	
owledge and belief and under ans of this certification I a	erstand that the information submitted is sub Iso grant consent for the Commission, and estionnaire and throughout this proceeding i	onnaire is complete and correct to the best of m oject to audit and verification by the Commission. By its employees and contract personnel, to use the in any other import-injury proceedings conducted by
oceeding or other proceeding rsonnel (a) for developing or views, and evaluations relat pendix 3; or (ii) by U.S. govel	gs may be disclosed to and used: (i) by the C maintaining the records of this or a related ting to the programs, personnel, and opera	to this request for information and throughout this Commission, its employees and Offices, and contract proceeding, or (b) in internal investigations, audits ations of the Commission including under 5 U.S.Colely for cybersecurity purposes. I understand that all
me of Authorized Official	Title of Authorized Official	Date

#### PART I.—GENERAL INFORMATION

<u>Background</u>.--This proceeding was instituted in response to a petition filed on September 20, 2018, by American Keg Company, LLC, Pottstown, Pennsylvania. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization/dumping. Questionnaires and other information pertinent to this proceeding are available at <a href="https://www.usitc.gov/investigations/701731/2019/refillable\_stainless\_steel\_kegs\_china\_german">https://www.usitc.gov/investigations/701731/2019/refillable\_stainless\_steel\_kegs\_china\_german</a> y and/final.htm.

Refillable stainless steel kegs covered by these investigations are kegs, vessels, or containers with bodies that are approximately cylindrical in shape, made from stainless steel (i.e., steel containing at least 10.5 percent chromium by weight and less than 1.2 percent carbon by weight, with or without other elements), and that are compatible with a "D Sankey" extractor (refillable stainless steel kegs) with a nominal liquid volume capacity of 10 liters or more, regardless of the type of finish, gauge, thickness, or grade of stainless steel, and whether or not covered by or encased in other materials. Refillable stainless steel kegs may be imported assembled or unassembled, with or without all components (including spears, couplers or taps, necks, collars, and valves), and be filled or unfilled.

"Unassembled" or "unfinished" refillable stainless steel kegs include drawn stainless steel cylinders that have been welded to form the body of the keg and attached to an upper (top) chime and/or lower (bottom) chime. Unassembled refillable stainless steel kegs may or may not be welded to a neck, may or may not have a valve assembly attached, and may be otherwise complete except for testing, certification, and/or marking.

Subject merchandise also includes refillable stainless steel kegs that have been further processed in a third country, including but not limited to, attachment of necks, collars, spears or valves, heat treatment, pickling, passivation, painting, testing, certification or any other processing that would not otherwise remove the merchandise from the scope of the investigation if performed in the country of manufacture of the in-scope refillable stainless steel keg.

Specifically excluded are the following:

- (1) vessels or containers that are not approximately cylindrical in nature (e.g., box, "hopper" or "cone" shaped vessels);
- (2) stainless steel kegs, vessels, or containers that have either a "ball lock" valve system or a "pin lock" valve system (commonly known as "Cornelius," "corny" or "ball lock" kegs);
- (3) necks, spears, couplers or taps, collars, and valves that are not imported with the subject merchandise; and
- (4) stainless steel kegs that are filled with beer, wine, or other liquid and that are designated by the Commissioner of Customs as Instruments of International Traffic within the meaning of section 332(a) of the *Tariff Act of 1930*, as amended.

Refillable stainless steel kegs are currently classified in the Harmonized Tariff Schedule of the United States (HTSUS) under subheadings 7310.10.0010, 7310.10.0050, 7310.29.0025, and 7310.29.0050. These HTSUS subheadings are provided for convenience and customs purposes; the written description of the scope of this investigation is dispositive.

<u>Importer</u>.--Any person or firm engaged, either directly or through a parent company or subsidiary, in importing refillable stainless steel kegs (as defined above) into the United States from a foreign manufacturer or through its selling agent.

**Reporting of information**.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.-- The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

**Release of information**.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>Valid number error messages.</u>--If you are completing this form in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 rather than \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete this form. Detailed instructions on how to resolve this issue is provided at the end of this questionnaire and is available upon request from Celia Feldpausch (202-205-2387, <u>celia.feldpausch@usitc.gov</u>).

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (<a href="https://www.usitc.gov/trade\_remedy/question.htm">https://www.usitc.gov/trade\_remedy/question.htm</a>) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1.	OMB statisticsPlease report below the actual number of hours required and the cost to your
	firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-2.	<b>Establishments covered</b> Provide the name and address of establishment(s) covered by this
	questionnaire. If your firm is publicly traded, please specify the stock exchange and trading
	symbol.

separate fro	_	acilities.	•	•	•	• •	,

"<u>Establishment</u>"—Each facility of a firm involved in the <u>importation</u> of refillable stainless steel kegs, including auxiliary facilities operated in conjunction with (whether or not physically

# U.S. Importers' Questionnaire - Refillable Stainless Steel Kegs (Final) I-3. Ownership.--Is your firm owned, in whole or in part, by any other firm? No Yes--List the following information **Extent of** ownership Firm name **Address** (percent) Related importers/exporters.--Does your firm have any related firms, either domestic or I-4. foreign, that are engaged in importing refillable stainless steel kegs from China, Germany, and Mexico into the United States or that are engaged in exporting refillable stainless steel kegs from China, Germany, and Mexico to the United States? ☐ No Yes--List the following information. Firm name Affiliation Country

nporters' Questionnaire -	Refillable Stainless Stee	l Kegs (Final)	Page
	es your firm have any re ion of refillable stainless	lated firms, either domes steel kegs?	tic or foreign, that are
□ No □ Yes	List the following inforr	nation.	
Firm name	Country		Affiliation
	kegs. More than one and  Takes title to the  imported product(s)	re of your firm's importing swer may be applicable.  Consignee of the imported products(s)	Customs broker or freight forwarder
		l of refillable stainless ste n name, address, telepho	
Firm name	Address		Contact person and phone number

I-8.	FTZ, TIB, or bonded warehouses Please indicate whether your firm enters refillable stainless
	steel kegs into, or withdraws such merchandise from, foreign trade zones or bonded
	warehouses. Also indicate whether your firm imports refillable stainless steel kegs under the TIB
	(temporary importation under bond) program.

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise, as well as other savings. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

"Bonded warehouse" is a secured facility supervised by U.S. customs, where dutiable landed imports are stored pending their re-export, or release after payment of import duties, taxes, and other charges. A bonded warehouse must be designated as such pursuant to the rules and procedures set forth in 19 U.S.C. § 1555.

"Temporary Importation under Bond ("TIB") program" is a procedure whereby imported merchandise may be entered under certain conditions for a limited time into the United States free of duty. Under the program, an importer posts a bond for twice the amount of duty, taxes, etc. that would otherwise be owed on the importation and agrees to export or destroy the merchandise within a specified time or pay liquidated damages. This program is restricted to certain categories of merchandise listed in subheadings 9813.00.05 through 9813.00.75 of the Harmonized Tariff Schedule of the United States (HTS).

Item	No	Yes
Foreign trade zones		
Bonded warehouses		
Temporary importation under bond		

I-9. Other trade actions.--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No	Yes	If yes, Yes–Please specify.

I-10. Nature of operations.--Please identify the nature of your firm's operations.

<u>Definition of Operations.</u>--For the purposes of this questionnaire, the size of commercial breweries is defined as:

- Large Commercial Breweries (production above 6 million barrels).
- Medium Size Commercial Breweries (production of 100,000 to 6 million barrels); and
- Small Commercial Breweries (production below 100,000 barrels);

l .	Large mmercial prewery	Medium size commercial brewery	Small commercial brewery	Keg leasing and rental company	Distributor / reseller	Other (specify)

### PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Celia Feldpausch (202-205-2387, <a href="mailto:celia.feldpausch@usitc.gov">celia.feldpausch@usitc.gov</a>). Supply all data requested on a <a href="mailto:celia.feldpausch@usitc.gov">celia.feldpausch@usitc.gov</a>).

II-1.		nationPlease identify the responsible aff may contact that individual regardin	individual and the manner by which ng the confidential information submitted
	Name		
	Title		
	Email		
	Telephone		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the importation of refillable stainless steel kegs since January 1, 2016.

(ched	ck as many as appropriate)	(If checked, please describe; leave blank if not applicable)
	Office/warehouse openings	
	Office/warehouse closings	
	Relocations	
	Expansions	
	Acquisitions	
	Consolidations	
	Prolonged shutdowns or importation curtailments	
	Revised labor agreements	
	Other (e.g., technology)	

U.S. In	porters'	Questionnaire -	- Refillable	<b>Stainless</b>	Steel Kegs	(Final)
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II-3.	Arranged importsHas your firm imported or arranged for the importation of refillable
	stainless steel kegs for delivery after March 31, 2019?

"Arranged imports" are imports for which your firm has placed an order with a foreign supplier for subject merchandise, but delivery of those imports is not scheduled to occur until after the date listed above.

No	Yes	
		If yes, fill out the table below.

	Period							
Source	Apr-Jun 2019	Jul-Sep 2019	Oct-Dec 2019	Jan-Mar 2020				
	Quantity (in units)							
China								
Germany								
Mexico								
All other sources								

-4.	<u>Reasons for importing if producer</u> If your firm also produces refillable stainless steel kegs in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

#### **Definitions**

"Imports" – Those products identified for Customs purposes as imports for consumption for which your firm was the importer of record (i.e., was responsible for paying any import duty) or consignee (i.e., to which the merchandise was first delivered).

"Import quantities" –Quantities reported should be net of returns.

"Import values" — Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States).

**"U.S. commercial shipments"**— Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.

"Internal consumption / including initial use in leasing operations" -- Product consumed internally by your firm. Such transactions should be valued at fair market value of the refillable stainless steel kegs that were consumed/used (i.e., not the retail price, not the total value of the downstream products). Internal consumption should include any refillable stainless steel kegs initially added to the asset base relating to your firm's keg leasing operations if applicable. Once reported as internal consumption at the time the kegs were transferred over to your firm's leasing operations, your firm should not continue to report that product as being in inventory.

"Transfers to related firms" – Shipments made to related domestic firms. Such transactions are valued at fair market value.

"Related firm" - A firm that your firm solely or jointly owns, manages, or otherwise controls.

**"Export shipments"**— Shipments to destinations outside the United States, including shipments to related firms.

"Inventories" — Finished goods inventory, not raw materials or work-in-progress. Also do not include in reported inventories any stainless steel kegs currently being used as part of your firm's keg leasing operations, if applicable.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-5a. <u>U.S. imports from China</u>.—Report your firm's imports and your firm's shipments and inventories of refillable stainless steel kegs imported from China by your firm during the specified periods.

# China

	Quantity (in u	ınits), value (in	dollars)			
		Calendar years	<b>i</b>	January-March		
Item	2016	2017	2018	2018	2019	
Beginning-of-period inventories (quantity) (A)						
Imports: <sup>1</sup> Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/including initial use in leasing operations: <sup>2</sup> Quantity (F)						
Value <sup>2</sup> (G)						
Transfers to related firms: <sup>2</sup> Quantity (H)						
Value² (I)						
Export shipments: <sup>3</sup> Quantity (J)						
Value (K)						
End-of-period inventories (quantity) (L)						
<sup>1</sup> Please identify the foreign producers, <sup>2</sup> Internal consumption and transfers to basis for valuing these transactions in you the data provided above in this table shou <sup>3</sup> Identify your firm's principal export m	related firms m r records, pleas Id be based on	e specify that ba	sis (e.g., cost, cost	•		

#### II-5a. U.S. imports from China.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

		Calendar years	S	Januar	y-March
Reconciliation	2016	2017	2018	2018	2019
A + B - D - F - H - J - L = should equal zero ("0") or provide an explanation.1	0	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-5b. Monthly U.S. imports (China).—Report your firm's monthly U.S. imports of refillable stainless steel kegs from China during the specified periods.

			Quantity (in unit	ts)		
		ı	Monthly U.S. im	ports from Chir	ıa	
Month	Ningbo Master	Ningbo Haishu	Guangzhou Jingye	Guangzhou Ulix	All other firms	Total Imports
2017 September						0
October						0
November						0
December						0
<b>2018</b> January						0
February						0
March						0
April						0
May						0
June						0
July						0
August						0
September						0
October						0
November						0
December						0
<b>2019</b> January						0
February						0
March						0

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-5a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from China (II-5b), revise if not returning			
zero ("0")	0	0	0

II-5c. <u>Channels of distribution: China</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by channel of distribution.

### China

Quantity (in units)							
		Calendar years	3	January-Ma			
ltem	2016	2017	2018	2018	2019		
U.S. shipments:  To breweries or beer  manufacturers:  Large (M) <sup>1</sup>							
Medium (N) <sup>2</sup>							
Small (O) <sup>3</sup>							
To keg leasing and rental companies without beverage manufacturing operations (P)							
To distributors (Q)							
To other firms (R) <sup>4</sup>							

<sup>&</sup>lt;sup>1</sup>Large: Production of more than 6 million barrels per year.

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years         Janua           2016         2017         2018         2018           0         0         0         0		January	-March	
Reconciliation	2016	2017	2018	2018	2019
M + N + O + P + Q + R - D - F - H =					
zero ("0"), if not revise.	0	0	0	0	0

<sup>&</sup>lt;sup>2</sup> Medium: Production of 100,000 to 6 million barrels per year.

<sup>&</sup>lt;sup>3</sup> Small: Production of fewer than 100,000 barrels per year.

<sup>&</sup>lt;sup>4</sup> Describe other firms:

II-5d. <u>U.S. shipments by product type: China</u>.—Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from China by product type.

# China

Quantity (in units) and value (in dollars)							
		Calendar years	<u> </u>	January	/-March		
Item	2016	2017	2018	2018	2019		
U.S. shipments							
10 liter							
Quantity (S)							
Value (T)							
1/8 Barrel (14.7 liters)							
Quantity (U)							
Value (V)							
1/6 Barrel (19.5 liters)							
Quantity (W)							
Value (X)							
1/4 Barrel (29.3 liters)							
Quantity (Y)							
Value (Z)							
European 1/2 Barrel (25 liters)							
Quantity (AA)							
Value (AB)							
1/2 Barrel (58.7 liters)							
Quantity (AC)							
Value (AD)							
European Barrel (50 liters)							
Quantity (AE)							
Value (AF)							
All other keg sizes1							
Quantity (AG)							
Value (AH)							
<sup>1</sup> Describe these sizes	l	I	1				

### II-5d. <u>U.S. shipments by product type: China</u>.--*Continued*

<u>RECONCILIATION OF SHIPMENTS BY PRODUCT TYPE.</u>--Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines S through AH) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-March		
Reconciliation	2016	2017	2018	2018	2019	
<b>Quantity:</b> S+ U + W + Y + AA + AC + AE + AG						
-D-F-H= zero ("0"), if not revise	0	0	0	0	0	
<b>Value:</b> : T +V + X + Z + AB + AD + AF + AH– E						
− G − I= zero ("0"), if not revise	0	0	0	0	0	

II-6a. <u>U.S. imports from Germany</u>.—Report your firm's imports and your firm's shipments and inventories of refillable stainless steel kegs imported from Germany by your firm during the specified periods.

# **Germany**

	Quantity (in u	ınits), value (in	dollars)		
		Calendar years	<b>i</b>	January	-March
ltem	2016	2017	2018	2018	2019
Beginning-of-period inventories (quantity) (A)					
Imports:1					
Quantity (B)					
Value (C)					
U.S. shipments:  Commercial shipments:  Quantity (D)					
Value (E)					
Internal consumption/including initial use in leasing operations: <sup>2</sup> Quantity (F)					
Value² (G)					
Transfers to related firms: <sup>2</sup> Quantity (H)					
Value² (I)					
Export shipments: <sup>3</sup> Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
<sup>1</sup> Please identify the foreign producers <sup>2</sup> Internal consumption and transfers t basis for valuing these transactions in yo the data provided above in this table sho <sup>3</sup> Identify your firm's principal export r	o related firms nur records, pleas	nust be valued at e specify that bas	sis (e.g., cost, cost		

### II-6a. U.S. imports from Germany.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-March	
Reconciliation	2016	2017	2018	2018	2019
A + B - D - F - H - J - L = should equal					
zero ("0") or provide an explanation.1	0	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-6b. <u>Monthly U.S. imports (Germany)</u>.—Report your firm's monthly U.S. imports of refillable stainless steel kegs from Germany during the specified periods.

Quantity (in units)							
	Monthly U.S. imports from Germany						
Month	Blefa GmbH	All other firms	Total Imports				
2017							
September			0				
October			0				
November			0				
December			0				
2018							
January			0				
February			0				
March			0				
April			0				
May			0				
June			0				
July			0				
August			0				
September			0				
October			0				
November			0				
December			0				
2019							
January			0				
February			0				
March			0				

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-6a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from Germany (II-6b), revise if not returning zero			
("0")	0	0	0

II-6c. <u>Channels of distribution: Germany</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Germany by channel of distribution.

## Germany

Quantity (in units)						
		Calendar years		January-March		
Item	2016	2017	2018	2018	2019	
U.S. shipments:  To breweries or beer  manufacturers:  Large (M) <sup>1</sup>						
Medium (N) <sup>2</sup> Small (O) <sup>3</sup>						
To keg leasing and rental companies without beverage manufacturing operations (P)						
To distributors (Q)						
To other firms (R) <sup>4</sup>						

<sup>&</sup>lt;sup>1</sup>Large: Production of more than 6 million barrels per year.

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January	-March
Reconciliation	2016	2017	2018	2018	2019
M + N + O + P + Q + R - D - F - H =					
zero ("0"), if not revise.	0	0	0	0	0

<sup>&</sup>lt;sup>2</sup> Medium: Production of 100,000 to 6 million barrels per year.

<sup>&</sup>lt;sup>3</sup> Small: Production of fewer than 100,000 barrels per year.

<sup>&</sup>lt;sup>4</sup> Describe other firms: \_\_

II-6d. <u>U.S. shipments by product type: Germany</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Germany by product type.

## **Germany**

Quantity (in units) and value (in dollars)						
	Calendar years			January-March		
Item	2016	2017	2018	2018	2019	
U.S. shipments						
10 liter						
Quantity (S)						
Value (T)						
1/8 Barrel (14.7 liters)						
Quantity (U)						
Value (V)						
1/6 Barrel (19.5 liters)						
Quantity (W)						
Value (X)						
1/4 Barrel (29.3 liters)						
Quantity (Y)						
Value (Z)						
European 1/2 Barrel (25 liters)						
Quantity (AA)						
Value (AB)						
1/2 Barrel (58.7 liters)						
Quantity (AC)						
Value (AD)						
European Barrel (50 liters)						
Quantity (AE)						
Value (AF)						
All other keg sizes1						
Quantity (AG)						
Value (AH)						
Describe these sizes	1					

### II-6d. <u>U.S. shipments by product type: Germany</u>.--*Continued*

RECONCILIATION OF SHIPMENTS BY PRODUCT TYPE.--Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines S through AH) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-March		
Reconciliation	2016	2017	2018	2018	2019	
<b>Quantity:</b> S+ U + W + Y + AA + AC + AE + AG						
− D − F − H= zero ("0"), if not revise	0	0	0	0	0	
<b>Value:</b> : T +V + X + Z + AB + AD + AF + AH– E						
− G − I= zero ("0"), if not revise	0	0	0	0	0	

II-7a. <u>U.S. imports from Mexico</u>.—Report your firm's imports and your firm's shipments and inventories of refillable stainless steel kegs imported from Mexico by your firm during the specified periods.

## **Mexico**

	Quantity (in u	ınits), value (in	dollars)		
		Calendar years	1	January	-March
Item	2016	2017	2018	2018	2019
Beginning-of-period inventories (quantity) (A)					
Imports: <sup>1</sup> Quantity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/including initial use in leasing operations: <sup>2</sup> Quantity (F)					
Value² (G)					
Transfers to related firms: <sup>2</sup> Quantity (H)					
Value² (I)					
Export shipments: <sup>3</sup> Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					
<sup>1</sup> Please identify the foreign producers, <sup>2</sup> Internal consumption and transfers to basis for valuing these transactions in you the data provided above in this table shou <sup>3</sup> Identify your firm's principal export m	related firms m r records, pleas Ild be based on	nust be valued at e specify that bas	sis (e.g., cost, cost	·-	

#### II-7a. U.S. imports from Mexico.—Continued

<u>RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES</u>.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-March	
Reconciliation	2016	2017	2018	2018	2019
A + B - D - F - H - J - L = should equal					
zero ("0") or provide an explanation. <sup>1</sup>	0	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-7b. Monthly U.S. imports (Mexico).—Report your firm's monthly U.S. imports of refillable stainless steel kegs from Mexico during the specified periods from the following entity in Mexico.

Quantity (in units)						
	Mon	thly U.S. imports from N	lexico			
Month	Thielmann	All other firms	Total Imports			
2017						
September			0			
October			0			
November			0			
December			0			
2018						
January			0			
February			0			
March			0			
April			0			
May			0			
June			0			
July			0			
August			0			
September			0			
October			0			
November			0			
December			0			
2019						
January			0			
February			0			
March			0			

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-7a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from Mexico (II-7b),			
revise if not returning zero ("0")	0	0	0

II-7c. <u>Channels of distribution: Mexico.</u>--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Mexico by channel of distribution.

### Mexico

Quantity (in units)						
		Calendar years	3	January	-March	
ltem	2016	2017	2018	2018	2019	
U.S. shipments:  To breweries or beer  manufacturers:  Large (M) <sup>1</sup>						
Medium (N) <sup>2</sup>						
Small (O) <sup>3</sup>						
To keg leasing and rental companies without beverage manufacturing operations (P)						
To distributors (Q)						
To other firms (R) <sup>4</sup>						

<sup>&</sup>lt;sup>1</sup> Large: Production of more than 6 million barrels per year.

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-March	
Reconciliation	2016	2017	2018	2018	2019
M + N + O + P + Q + R - D - F - H =					
zero ("0"), if not revise.	0	0	0	0	0

<sup>&</sup>lt;sup>2</sup> Medium: Production of 100,000 to 6 million barrels per year.

<sup>&</sup>lt;sup>3</sup> Small: Production of fewer than 100,000 barrels per year.

<sup>&</sup>lt;sup>4</sup> Describe other firms: \_\_

II-7d. <u>U.S. shipments by product type: Mexico</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from Mexico by product type.

## **Mexico**

Qu	antity (in units) a	nd value (in do	llars)		
	Calendar years			January-March	
ltem	2016	2017	2018	2018	2019
U.S. shipments					
10 liter					
Quantity (S)					
Value (T)					
1/8 Barrel (14.7 liters)					
Quantity (U)					
Value (V)					
1/6 Barrel (19.5 liters)					
Quantity (W)					
Value (X)					
1/4 Barrel (29.3 liters)					
Quantity (Y)					
Value (Z)					
European 1/2 Barrel (25 liters)					
Quantity (AA)					
Value (AB)					
1/2 Barrel (58.7 liters)					
Quantity (AC)					
Value (AD)					
European Barrel (50 liters)					
Quantity (AE)					
Value (AF)					
All other keg sizes1					
Quantity (AG)					
Value (AH)					
Describe these sizes	1				

### II-7d. **U.S. shipments by product type: Mexico**.--*Continued*

<u>RECONCILIATION OF SHIPMENTS BY PRODUCT TYPE.</u>--Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines S through AH) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-March		
Reconciliation	2016	2017	2018	2018	2019	
<b>Quantity:</b> S+ U + W + Y + AA + AC + AE + AG - D - F - H= zero ("0"), if not revise	0	0	0	0	0	
<b>Value:</b> : T +V + X + Z + AB + AD + AF + AH- E - G - I= zero ("0"), if not revise	0	0	0	0	0	

II-8a. <u>U.S. imports from all other sources</u>.—Report your firm's imports and your firm's shipments and inventories of refillable stainless steel kegs imported from **all other sources** by your firm during the specified periods.

## All other sources

(List sources:	
(List sources:	

		nits), value (in	-	lancom	Manak
-		Calendar years		January	
Item	2016	2017	2018	2018	2019
Beginning-of-period inventories (quantity) (A)					
Imports: <sup>1</sup> Quantity (B)					
Value (C)					
U.S. shipments:  Commercial shipments:  Quantity (D)					
Value (E)					
Internal consumption/including initial use in leasing operations: <sup>2</sup> Quantity (F)					
Value² (G)					
Transfers to related firms: <sup>2</sup> Quantity (H)					
Value² (I)					
Export shipments: <sup>3</sup> Quantity (J)					
Value (K)					
End-of-period inventories (quantity) (L)					

<sup>&</sup>lt;sup>3</sup> Identify your firm's principal export markets: \_\_\_\_\_.

#### II-8a. U.S. imports from all other sources.—Continued

RECONCILIATION OF SHIPMENTS, IMPORTS, AND INVENTORIES.--Generally, the data reported for the end-of-period inventories (i.e., line L) should be equal to the beginning-of-period inventories (i.e., line A), plus imports (i.e., line B), less total shipments (i.e., lines D, F, H, and J). Please ensure that any differences are not due to data entry errors in completing this form, but rather actually reflect your firm's records; and also provide any likely explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-March	
Reconciliation	2016	2017	2018	2018	2019
A + B - D - F - H - J -L = should equal					
zero ("0") or provide an explanation.1	0	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate: \_\_\_\_\_.

II-8b. Monthly U.S. imports (All Other Sources).—Report your firm's monthly U.S. imports of refillable stainless steel kegs from all other sources during the specified periods.

Quantity (in units)						
	Monthly U.S. imports f	rom all other sources				
Month	All other sources	Total Imports				
2017						
September		0				
October		0				
November		0				
December		0				
2018						
January		0				
February		0				
March		0				
April		0				
May		0				
June		0				
July		0				
August		0				
September		0				
October		0				
November		0				
December		0				
2019						
January		0				
February		0				
March		0				

<u>RECONCILIATION OF MONTHLY IMPORTS</u>.-- Please ensure that the total imports reported for full year 2018, and for the partial periods (e.g., January to March 2018, and January to March 2019) reported in question II-8a matches the monthly data reported here. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation for	Full year 2018	Jan-Mar 2018	Jan-Mar 2019
U.S. imports from all other sources (II-8b), revise if not			
returning zero ("0")	0	0	0

II-8c. <u>Channels of distribution: All other sources.</u>--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by channel of distribution.

### All other sources

Quantity (in units)						
		Calendar years	3	January	-March	
Item	2016	2017	2018	2018	2019	
U.S. shipments:  To breweries or beer  manufacturers:  Large (M) <sup>1</sup>						
Medium (N) <sup>2</sup> Small (O) <sup>3</sup>						
To keg leasing and rental companies without beverage manufacturing operations (P)						
To distributors (Q)						
To other firms (R) <sup>4</sup>						

<sup>&</sup>lt;sup>1</sup>Large: Production of more than 6 million barrels per year.

<u>RECONCILIATION OF CHANNELS</u>.--Please ensure that the quantities reported for channels of distribution (i.e., lines M through R) in each time period equal the quantity reported for U.S. shipments (i.e., lines D, F, and H) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years			January-March	
Reconciliation	2016	2017	2018	2018	2019
M + N + O + P + Q + R - D - F - H =					
zero ("0"), if not revise.	0	0	0	0	0

<sup>&</sup>lt;sup>2</sup> Medium: Production of 100,000 to 6 million barrels per year.

<sup>&</sup>lt;sup>3</sup> Small: Production of fewer than 100,000 barrels per year.

<sup>&</sup>lt;sup>4</sup> Describe other firms:

II-8d. <u>U.S. shipments by product type: All other sources</u>.--Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of imports from all other sources by product type.

## All other sources

Qu	antity (in units) a	nd value (in do	llars)		
	Calendar years		January-March		
Item	2016	2017	2018	2018	2019
U.S. shipments					
10 liter					
Quantity (S)					
Value (T)					
1/8 Barrel (14.7 liters)					
Quantity (U)					
Value (V)					
1/6 Barrel (19.5 liters)					
Quantity (W)					
Value (X)					
1/4 Barrel (29.3 liters)					
Quantity (Y)					
Value (Z)					
European 1/2 Barrel (25 liters)					
Quantity (AA)					
Value (AB)					
1/2 Barrel (58.7 liters)					
Quantity (AC)					
Value (AD)					
European Barrel (50 liters)					
Quantity (AE)					
Value (AF)					
All other keg sizes1					
Quantity (AG)					
Value (AH)					
Describe these sizes	•	1			

#### II-8d. U.S. shipments by product type: All other sources.--Continued

<u>RECONCILIATION OF SHIPMENTS BY PRODUCT TYPE</u>.--Please ensure that the quantities and values reported for U.S. shipments by product type (i.e., lines S through AH) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period as reported in part "a" of this question. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		January-March		
Reconciliation	2016	2017	2018	2018	2019
<b>Quantity:</b> S+ U + W + Y + AA + AC + AE + AG					
-D-F-H= zero ("0"), if not revise	0	0	0	0	0
<b>Value:</b> : T +V + X + Z + AB + AD + AF + AH– E					
− G − I= zero ("0"), if not revise	0	0	0	0	0

II-9. <u>Domestic processing.</u>--Does your firm perform any processing on stainless steel kegs that are imported in an unassembled format, such as adding or welding together component pieces of the unassembled kegs? If yes, please explain the nature and extent of processing below.

No	Yes	If yes, please describe.

II-10.	Other explanationsIf your firm would like to further explain a response to a question in Part II for which a narrative response box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

#### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Natalia King (202-205-2049, natalia.king@usitc.gov).

III-1.	<u>Contact information</u> Please identify the responsible individual and the manner by which
	Commission staff may contact that individual regarding the confidential information submitted
	in part III.

Name	
Title	
Email	
Telephone	

#### **PRICE DATA**

- III-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2016 of the following products your firm imported from China, Germany, and Mexico:
  - <u>Product 1.—1/2 barrel (also known as a keg)</u>; Assembled with no accessories; 300 series stainless steel; volume of 15.5 gallons (58.7 liters); approximately 23.25 inches tall (+/- 0.5 inches) with diameters ranging from 14.5 inches to 17.5 inches, thickness ranging from 0.050 to 0.060 inches for the body and 0.070 to 0.090 inches for the handles; rated to a maximum of 60 PSI of pressure; unfilled; finish may be dull, polished, painted, or encapsulated in a rubber or plastic material.
  - <u>Product 2.—1/6 barrel</u>; Assembled with no accessories; 300 series stainless steel; volume of 5.16 gallons (19.5 liters); approximately 23.25 inches tall (+/- 0.5 inches) with diameters ranging from 8.5 inches to 9.7 inches, thickness ranging from 0.045 to 0.055 inches for the body and 0.055 to 0.070 inches for the handles; rated to a maximum of 60 PSI of pressure; unfilled; finish may be dull, polished, painted, or encapsulated in a rubber or plastic material.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

During January 2016-March 2019, did your firm import from China, Germany, and Mexico and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data tables as appropriate.
NoSkip to question III-3.

III-2a. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China, and sold by your firm. Exclude sales of filled stainless steel kegs.

#### China

#### Report data in units and dollars.

	(Quantity in unit	s, value in dollars)			
	Produ	ıct 1	Product 2		
Period of shipment	Quantity	Value	Quantity	Value	
2016:					
January-March					
April-June					
July-September					
October-December					
2017:					
January-March					
April-June					
July-September					
October-December					
2018:					
January-March					
April-June					
July-September					
October-December					
2019:					
January-March					

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-2b. **Price data.-**-Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Germany, and sold by your firm. Exclude sales of filled stainless steel kegs.

## **Germany**

Report data in units and dollars.

	(Quantity in unit	s, value in dollars)		
	Produ	ict 1	Product 2	
Period of shipment	Quantity	Value	Quantity	Value
2016:				
January-March				
April-June				
July-September				
October-December				
2017:				
January-March				
April-June				
July-September				
October-December				
018:				
January-March				
April-June				
July-September				
October-December				
2019:				
January-March				

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

**Note.-**-If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

P	r	o	d	u	c	t	1	:

Product 2:

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-2c. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico, and sold by your firm. Exclude sales of filled stainless steel kegs.

### Mexico

Report data in units and dollars.

	(Quantity in unit	s, value in dollars)			
	Produ	ıct 1	Product 2		
Period of shipment	Quantity	Value	Quantity	Value	
2016:					
January-March					
April-June					
July-September					
October-December					
2017:					
January-March					
April-June					
July-September					
October-December					
2018:					
January-March					
April-June					
July-September					
October-December					
2019:					
January-March					

<sup>&</sup>lt;sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point of shipment.

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1:

Product 2:

 $<sup>^{\</sup>rm 2}$  Pricing product definitions are provided on the first page of Part III.

III-2d.	Price data checklistPlease check that the pricing data in question III-2(a) have been correctly
	reported.

Are the price data reported above:		
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?		
Net of all discounts and rebates?		
Have returns credited to the quarter in which the sale occurred?		
Less than reported commercial shipments in part II in each year?		

III-2e.	<u>Pricing data methodology.</u> Please describe the method and the kinds of documents/records
	that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

III-3.	3. <u>Imports for internal use.</u> Did your firm import refillable stainless steel kegs for internal consumption, use in own firm's keg leasing operations, or use for sales in your firm's own related firm's retail locations since January 1, 2016?						
		YesPlease complete the following table as appropriate.					
		NoSkip to question III-4.					

Report below the import data<sup>1</sup> for pricing products<sup>2</sup> imported from China, Germany, and/or Mexico and used by your own firm. These are imports that your firm <u>does not resell</u> as refillable stainless steel kegs.

Please note that values should be <u>landed</u>, <u>duty-paid</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid by your firm (i.e., should be net of all returns, discounts, allowances, and rebates).

III-3a. Purchase costs data: China.--Report below the quarterly purchase cost data¹ for products² imported from China and used by your own firm (i.e., internally consumed, which includes stainless steel kegs (a) used in and incorporated into the manufacture of downstream products, (b) added to your firm's leasing and rental asset base, and (c) transferred to your firm's or a related firm's retail establishments for eventual retail level sale). Include any refillable stainless steel kegs imported unfilled and subsequently filled by your firm in the United States. Do not include the purchase costs data for stainless steels kegs that your firm sold commercially (at a non-retail level) which are reported in questions III-2b through III-2d.

## China

#### Report data in units and dollars.

	Pro	Product 1 <sup>2</sup>		Product 2 <sup>2</sup>		
Period of importation	Quantity (units)	Landed, duty-paid (LDP) value <sup>1</sup> (dollars)	Quantity (units)	Landed, duty-paid (LDP) value <sup>1</sup> ( <i>dollars</i> )		
2016:						
January-March						
April-June						
July-September						
October-December						
2017: January-March						
April-June						
July-September						
October-December						
2018: January-March						
April-June						
July-September						
October-December						
2019: January-March						

<sup>&</sup>lt;sup>1</sup> LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions).

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-3b. Purchase costs data: Germany.--Report below the quarterly purchase cost data<sup>1</sup> for products<sup>2</sup> imported from Germany and used by your own firm (i.e., internally consumed, which includes stainless steel kegs (a) used in and incorporated into the manufacture of downstream products, (b) added to your firm's leasing and rental asset base, and (c) transferred to your firm's or a related firm's retail establishments for eventual retail level sale). Include any refillable stainless steel kegs imported unfilled and subsequently filled by your firm in the United States. Do not include the purchase costs data for stainless steels kegs that your firm sold commercially (at a non-retail level) which are reported in questions III-2b through III-2d.

## Germany

Report data in units and dollars.

	Pro	oduct 1 <sup>2</sup>	Prod	luct 2 <sup>2</sup>
Period of importation	Quantity ( <i>units</i> )	Landed, duty-paid (LDP) value <sup>1</sup> ( <i>dollars</i> )	Quantity ( <i>units</i> )	Landed, duty-paid (LDP) value <sup>1</sup> ( <i>dollars</i> )
2016:				
January-March				
April-June				
July-September				
October-December				
2017: January-March				
April-June				
July-September				
October-December				
2018: January-March				
April-June				
July-September				
October-December				
2019: January-March				

<sup>&</sup>lt;sup>1</sup> LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions).

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

III-3c. Purchase costs data: Mexico.--Report below the quarterly purchase cost data<sup>1</sup> for products<sup>2</sup> imported from Mexico and used by your own firm (i.e., internally consumed, which includes stainless steel kegs (a) used in and incorporated into the manufacture of downstream products, (b) added to your firm's leasing and rental asset base, and (c) transferred to your firm's or a related firm's retail establishments for eventual retail level sale). Include any refillable stainless steel kegs imported unfilled and subsequently filled by your firm in the United States. Do not include the purchase costs data for stainless steels kegs that your firm sold commercially (at a non-retail level) which are reported in questions III-2b through III-2d.

#### Mexico

#### Report data in units and dollars.

	Product 1 <sup>2</sup>		Product 2 <sup>2</sup>		
Period of importation	Quantity ( <i>units</i> )	Landed, duty-paid (LDP) value¹ ( <i>dollars</i> )	Quantity (units)	Landed, duty-paid (LDP) value <sup>1</sup> (dollars)	
2016:					
January-March					
April-June					
July-September					
October-December					
2017:					
January-March					
April-June					
July-September					
October-December					
2018:					
January-March					
April-June					
July-September					
October-December					
2019:					
January-March					

<sup>&</sup>lt;sup>1</sup> LDP value (i.e., landed duty-paid values): Values reported should be landed, duty-paid values at the U.S. port of entry, including ocean freight and insurance costs, brokerage charges, and import duties (i.e., all charges except inland freight in the United States). See "Import values" definition in Part II (Trade and Related Information – Definitions).

**Note.**—If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

# III-3d. <u>Inland transportation costs for your firm's direct imports of refillable stainless steel kegs for</u> internal use.--

If your firm reported import purchase costs above (questions III-3a through III-3c), what is the approximate percentage of the total cost of refillable stainless steel kegs that you directly imported from China, Germany, and Mexico that is accounted for by U.S. inland transportation costs from the port of importation to your distribution network, retail store(s), or manufacturing plant(s)?

Country	Percent
China	%
Germany	%
Mexico	%

# III-3e. Additional costs for your firm's direct imports of refillable stainless steel kegs for your firm's internal use.

(i) If your firm reported direct import purchase costs above (question III-3a), please identify the factors (other than U.S. inland transportation costs or costs already included in landed duty paid values) that add to your cost of importing directly since January 1, 2016. Estimate the approximate amount of additional costs not embodied in your firm's reported landed duty paid values of your firm's decision to import refillable stainless steel kegs instead of purchasing from an importer or domestic producer. Report the additional costs as a ratio to your firm's reported landed duty paid values by factor and explain the specific costs associated with each category. Do not include U.S inland transportation costs as a factor in this analysis.

Factors	Estimated share of landed duty-paid value (percent)	Explanation
Logistical or supply chain management		·
costs (not already included in LDP		
value)		
Warehousing/inventory carrying costs		
(such as rent, unloading, and		
palletizing; <u>not</u> already included in LDP		
value)		
Insurance costs (not already included in		
LDP value)		
Other , please identify ( )		

	(ii)	To which source(s) transaction costs to	•	mpare costs in det	ermining your addi	tional
		U.S. importers	U.S. producers	Both	Neither	
	(iii)	(a) Briefly identify of purchasing refill				-
		(b) Please provide stainless steel kegs duty-paid value.				
		(c) Explain any vari	ation in the margin	n saved since Janua	ary 1, 2016.	
III-3f.	Did yo	ur firm purchase ref	fillable stainless st	eel kegs from a U.S	5. producer or imp	orter?
	☐ No	YesCo	omplete the U.S. po	urchaser questionn	aire.	

U.S. In	porters'	Questionnaire -	- Refillable	<b>Stainless</b>	Steel Kegs	(Final)
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III-4.	<u>Price setting</u> How does your firm determine the prices that it charges for sales of refillable
	stainless steel kegs (check all that apply)? If your firm issues price lists, please submit sample
	pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-5. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe, including any volume or value discount thresholds associated with respective discount levels

III-6. **Pricing terms.**--On what basis are your firm's prices of imported refillable stainless steel kegs from China, Germany, and Mexico usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

III-7. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of refillable stainless steel kegs imported from China, Germany, and Mexico in 2018 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

	Type of sale					
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (shoul sum t 100.0%	ld o
Share of 2018 sales	%	%	%	%	0.0	%

III-8. <u>Contract provisions.</u>— Please fill out the table regarding your firm's typical sales contracts for refillable stainless steel kegs imported from China, Germany, and Mexico (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation	Yes			
(during contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
3.1.5, 5.1 p.1.50	Both			
Indexed to raw	Yes			
material costs <sup>1</sup>	No			
Not applicab	Not applicable			
<sup>1</sup> Please identify the in	dexes used:			

III-9. <u>Lead times.</u>--What is your firm's share of sales of refillable stainless steel kegs imported from China, Germany, and Mexico from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of refillable stainless steel kegs?

Source	Share of 2018 sales	Lead time (Average number of days)
From your firm's U.S. inventory	%	
From foreign manufacturers' inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

III-10.	<u>Shippin</u>	g information.—	nformation.—					
	. ,	What is the approximate percentage of the cost of refillable stainless steel kegs imported from China, Germany, and Mexico that is accounted for by U.S. inland transportation costs? percent.						
	(b)	Who generally arranges the transportation to your fir Your firm Purchaser (check one)	enerally arranges the transportation to your firm's customers' locations? Ir firm Purchaser (check one)					
	(c)	Mexico, from where is it shipped?	en your firm sells refillable stainless steel kegs imported from China, Germany, and cico, from where is it shipped? Point of importation  Storage facility (check one)					
		Indicate the approximate percentage of your firm's saimported from China, Germany, and Mexico that are from your firm's U.S. point of shipment.		_				
		Distance from your firm's U.S. point of shipment	Share					

Distance from your firm's U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

III-11. <u>Geographical shipments.</u>--In which U.S. geographic market area(s) has your firm sold refillable stainless steel kegs imported from subject countries since January 1, 2016 (check all that apply)?

Geographic area	China	Germany	Mexico
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.			
<b>Midwest</b> .—IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.			
<b>Southeast</b> .—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.			
Central Southwest.—AR, LA, OK, and TX.			
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.			
Pacific Coast.—CA, OR, and WA.			
<b>Other</b> .—All other markets in the United States not previously listed, including AK, HI, PR, and VI.			

<ol> <li>Substitutes</li> </ol>	bstitutes.—
. Substitutes	bstitutes

(a) <u>Specific substitutes</u>.--Are these specific products considered as substitutes for refillable stainless steel kegs products in the same end use(s)?

	consi	these dered tes in the ket?	End use(s) in which this substitute is	Have changes in the price or substitute affected the price refillable stainless steel ke		fected the price for
Specific substitutes	No	Yes	used	No	Yes	Explanation
Plastic kegs						
Aluminum kegs						

	• • • • • • • • • • • • • • • • • • • •	Can otner products not aire fillable stainless steel kegs?	ady i	istea ii	n part "a" of this question be
	☐ No	YesPlease fill out t	he ta	ble.	
		End use in which this	1		nanges in the price of this substitute the price for refillable stainless steel kegs?
	Other substitutes	substitute is used		Yes	Explanation
1.					
2.					
3.					

(c) Substitute imports.--Has your firm ever imported substitutes for refillable stainless steel kegs?

Su	ubstitute product that was imported by your firm	Time frame for substitute imports	Approximate percentage of your firm's demand for refillable stainless steel kegs that was filled by substitute import products		
1.					
2.					
3.					

11 C	Importors'	Questionnaire -	Pofillable	Stainlass	Stool Kogs	(Einal)
U.S.	importers	Ouestionnaire -	Kemilabie	Stainless	Steel Kegs	(Final)

III-13.	<u>Demand trends.</u> Indicate how demand within the United States and outside of the United
	States (if known) for refillable stainless steel kegs has changed since January 1, 2016. Explain
	any trends and describe the principal factors that have affected these changes in demand.

	•		·			o o			
	Market		Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors		
Within	the United	l States							
Outside	the United	d States							
III-14.					int changes in t January 1, 2016		ge, product mix or		
	No	Yes	If yes, please	describe.					
	econoi		conditions) an	-	-	ess cycles (othe petition distinct	er than general tive to refillable		
	Check all	that appl	ly.	Please de	Please describe.				
		No		Skip to qu	uestion III-16.				
	l <u>—</u>		ness cycles (e. I business)	g.					
			er distinctive ns of competit	ion					
			•	anges in the b	•	or conditions of	competition for		
	No	Yes	If yes, des	scribe.					

U.S. In	porters'	Questionnaire -	- Refillable	<b>Stainless</b>	Steel Kegs	(Final)
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	of tariffs on Chinese-origin pro market?	aucts na	ave a	n impact	on the refilla	ibie s	tainiess steel k
Yes—Please answer b and c. No					Don't kn		
Item  Demand for U.Sproduced refillable stainless steel kegs in the U.S. market		Over increa		No change	Overall decrease		tuate with no clear trend
of	emand for imports from China refillable stainless steel kegs in e U.S. market						
so	emand for imports from other ources of refillable stainless eel kegs in the U.S. market						
	ices for refillable stainless steel						

Yes—Please answer b and c. No Don't kn							
(b) Please indicate the impact o	f the annou	uncements a	ınd subseque	nt im	position of duti		
Item	Overa increa	_	Overall decrease		ctuate with no		
Demand for U.Sproduced refillable stainless steel kegs in the U.S. market							
Demand for imports from Mexic of refillable stainless steel kegs the U.S. market							
Demand for imports from other sources of refillable stainless steel kegs in the U.S. market							
Prices for refillable stainless stekegs in the U.S. market	el 🗆						

11 C	Importors'	Questionnaire -	Pofillable	Stainlass	Stool Kogs	(Einal)
U.S.	importers	Ouestionnaire -	Kemilabie	Stainless	Steel Kegs	(Final)

0.5. 1111	porte	is Que	Stioillali	e - Neilliable Stailless Steel Negs (Filial)	+
III-18.	stain "con	less ste trolled ering le	el kegs s order en	-Has your firm refused, declined, or been unable to supply refillable ince January 1, 2016 (examples include placing customers on allocation or try," declining to accept new customers or renew existing customers, he quantity promised, being unable to meet timely shipment commitments	s,
	N	lo	Yes	If yes, please describe.	
III-19.	<u>Certi</u>	ification	<u>1</u>		
(a	pe	r year, o	or to dist	ed to sell to any brewers that produce 6 million or more barrels of beverage ributors/rental/lease firms that purchase 100,000 refillable stainless steel per year?	•
		No	Yes	If yes, list which purchasers your firm is certified to supply.	
(t	mi	llion ba	rrels of b	ed to sell to any brewers that produce more than 100,000 but less than 6 everage per year, or to distributors/rental/lease firms that purchase more ss than 100,000 refillable stainless steel keg units per year?	
		No	Yes	If yes, list which purchasers your firm is certified to supply.	
(c	-	s your f m?	firm ever	failed a certification process with a purchaser or distributor/rental/lease	
		No	Yes	If yes, please explain why your firm did not become certified.	

stainless steel kegs in the U.S. market

III-20 (a). Raw materials	How have refillable stainless steel keg raw material p	orices changed since
January 1, 2016?		

January 1, 2010	' <b>:</b>						
ltem	Overall increase			verall crease	Flucto with no tre	ma uate aff o clear prio	eplain, noting how raw serial price changes have ected your firm's selling ses for refillable stainless steel kegs.
Cost of raw materials							
in April 201	7 or the su	bsequent	impos	ition of	tariffs on	imported st	et of the 232 investigation eel products beginning in stainless steel kegs?
	ase indicate the table b	•	act in		No	•	Don't know
			l	1 _		Ī	
ltem	Increase	No change	Decre	•	luctuate with no clear trend	Expla	nation and factors
Raw material costs for refillable stainless steel kegs in the U.S. market							
Prices for refillable							

III-21. <u>Interchangeability.--</u>Are refillable stainless steel kegs produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China	Germany	Mexico	Other countries
United States				
China				
Germany				
Mexico				
For any country	/-pair producing refil	lable stainless steel	kegs that is sometim	nes or never

For any country-pair producing refillable stainless steel kegs that is *sometimes* or *never* interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:

III-22. Factors other than price.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between refillable stainless steel kegs produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	China	Germany	Mexico	Other countries
United States				
China				
Germany				
Mexico				

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of refillable stainless steel kegs, identify the country-pair and report the advantages or disadvantages imparted by such factors:

U.S. Importers' Qu	estionnaire - Refillable	Stainless Steel K	egs (Final)
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III-23. <u>Customer identification.</u>--List the names and contact information for your firm's 10 largest U.S. customers for refillable stainless steel kegs since January 1, 2016. Indicate the share of the quantity of your firm's total shipments of refillable stainless steel kegs that each of these customers accounted for in 2018 and your firm's average annual shipment quantity of refillable stainless steel kegs to each of these customers.

	Customer's name	Email	City	State	Share of 2018 sales (%)	Average shipment quantity
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

III-24. Warranties.--Does your firm offer warranties for your products?

No	YesPlease indicate the length(s) of warranty policies and the percentage of sales such warranties represented of your total sales from 2018.

Average warranty length	Percentage of 2018 sales sold under warranty	Narrative

No	YesPlease describe these se included in the original purcha		
	Service	Service included in purchase price	Service invo
	lease describe the financial investm	ent and other efforts your firm	has made to
Other explains for which a recognition		urther explain a response to a dided, please note the question also use this space to highlight	question in Pa number and t any issues yo

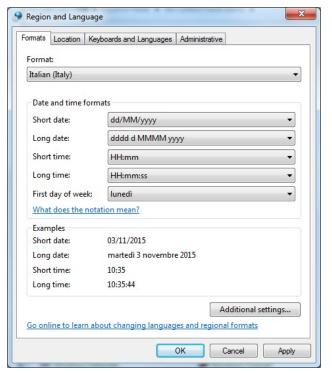
Correcting Valid number error messages.—If you are completing a Commission questionnaire in a country that uses periods (".") to delineate multiples of 1000 (e.g., one million would appear as \$1.000.000 instead of as \$1,000,000), you may be unable to enter in numbers greater than 999 in numeric form fields. This issues stem from your computer number formatting setting (e.g., not the MS Word document itself, but the computer from which you are opening up the document). In the United States commas (,) delineate multiples of 1000 and periods (.) delineate fractions less than one. Many EU countries use the reverse where multiples of 1000 are delineated with periods (.) and fractions less than one are delineated with commas (,). The U.S. International Trade Commission's questionnaires are set-up in the United States with the U.S. number formatting. When this formatting interacts with a computer set to EU number formatting, we believe this may cause this issue.

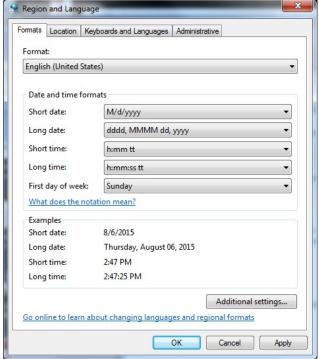
The solution to this data entry issue is to temporarily change your operating system's number formatting to be consistent with the U.S. number formatting system while you complete the questionnaire.

To temporarily change your computer's number settings to U.S. settings, please do the following (for Microsoft Windows Operating system):

- START
- Control Panel
- Region and Language (under Clock, Language, and Region category)
- Format tab
- Change the Format from your existing one (e.g. "Italian (Italy)") to "English (United States)" (see screen shots below)

When you do this the number "twelve million dollars and thirty five cents" would change from \$12.000.000,35 (Italy format) to \$12,000,000.35 (U.S. format), and then there will be no conflict with the questionnaire. When you finish reporting the data then you can close the questionnaire and switch back to Italy settings.





# **HOW TO FILE YOUR QUESTIONNAIRE RESPONSE**

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2019/refillable\_stainless\_steel\_kegs\_chin\_a\_germany\_and/final.htm

**Please do not attempt to modify the format or permissions of the questionnaire document**. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: <a href="https://dropbox.usitc.gov/oinv/">https://dropbox.usitc.gov/oinv/</a> Pin: KEGS

• E-mail.—E-mail the MS Word questionnaire to <a href="mailto:celia.feldpausch@usitc.gov">celia.feldpausch@usitc.gov</a>; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

**If your firm** did not import this product, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.