U.S. PRODUCERS' QUESTIONNAIRE

POLYESTER TEXTURED YARN FROM CHINA AND INDIA

This questionnaire must be received by the Commission by September 4, 2019

See last page for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning polyester textured yarn from China and India (Inv. Nos. 701-TA-612-613 and 731-TA-1429-1430 (Final). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your firm's possession (19 U.S.C. § 1333(a)).

City		Stata		7in Cod	اما			
City Website		State		Zip Coo	<u> </u>			
	m produced polyes	ter textured yarn (as defined o	on next pa	age) at a	ny time since	January 1	, 2016?	
□NO	(Sign the certification	tion below and promptly return	only this p	age of the	e questionnair	e to the Con	nmission)	
☐ YES	(Complete all par	ts of the questionnaire, and retu	rn the enti	ire questio	onnaire to the	Commission	1)	
•		e U.S. International Trade box.usitc.gov/oinv/. (PIN:		sion <i>Dro</i>	op Box by cl	icking on	the	
		CERTIFICATI	ON					
		upplied in response to this at the information submitte	-		-			_
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PART I.—GENERAL INFORMATION

Background.--This proceeding was instituted in response to a petition filed on October 18, 2018, by Nan Ya Plastics Corp. America, Lake City, South Carolina; and Unifi Manufacturing, Inc., Greensboro, North Carolina. Countervailing and/or antidumping duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce ("Commerce") makes an affirmative determination of subsidization and/or dumping. Questionnaires and other information pertinent to this proceeding are available at

https://www.usitc.gov/investigations/701731/2018/polyester_textured_yarn_china_and_india/final.html

<u>Polyester textured yarn.</u>--The merchandise covered by these investigations, polyester textured yarn, is synthetic multifilament yarn that is manufactured from polyester (polyethylene terephthalate or "PET"). Polyester textured yarn is produced through a texturing process, which imparts special properties to the filaments of the yarn, including stretch, bulk, strength, moisture absorption, insulation, and the appearance of a natural fiber. This scope includes all forms of polyester textured yarn, regardless of surface texture or appearance, yarn density and thickness (as measured in denier), number of filaments, number of plies, finish (luster), cross section, color, dye method, texturing method, or packing method (such as spindles, tubes, or beams).

Excluded from the scope of the investigations is bulk continuous filament yarn that: (a) Is polyester synthetic multifilament yarn; (b) has denier size ranges of 900 and above; (c) has turns per meter of 40 and above; and (d) has a maximum shrinkage of 2.5 percent.

The merchandise subject to these investigations is properly classified under subheadings 5402.33.3000 and 5402.33.6000 of the Harmonized Tariff Schedule of the United States (HTSUS). Although the HTSUS subheadings are provided for convenience and customs purposes, the written description of the merchandise is dispositive.

<u>Reporting of information</u>.--If information is not readily available from your records, provide carefully prepared estimates. If your firm is completing more than one questionnaire (i.e., a producer, importer, and/or purchaser questionnaire), you need not respond to duplicated questions.

<u>Confidentiality</u>.--The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (see 19 U.S.C. § 1677f). Such confidential information will not be published in a manner that will reveal the individual operations of your firm; however, general characterizations of numerical business proprietary information (such as discussion of trends) will be treated as confidential business information only at the request of the submitter for good cause shown.

<u>Verification</u>.--The information submitted in this questionnaire is subject to audit and verification by the Commission. To facilitate possible verification of data, please keep all files, worksheets, and supporting documents used in the preparation of the questionnaire response. Please also retain a copy of the final document that you submit.

Release of information.--The information provided by your firm in response to this questionnaire, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission's Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals.

<u>D-GRIDS tool.</u>--The Commission has a tool that firms can use to move data from their own MS Excel compilation files into self-contained data tables within this MS Word questionnaire, thereby reducing the amount of cell-by-cell data entry that would be required to complete this form. This tool is a macroenabled MS Excel file available for download from the Commission's generic questionnaires webpage (https://www.usitc.gov/trade_remedy/question.htm) called the "D-GRIDs tool." Use of this tool to help your firm complete this questionnaire is *optional*. Firms opting to use the D-GRIDs tool to populate their data into this questionnaire will need the D-GRIDs specification sheet PDF file specific to this proceeding (available on the case page which is linked under the "Background" above) which includes the necessary references relating to this questionnaire, as well as the macro-enable MS Excel D-GRIDs tool itself from the generic questionnaires page. More detailed instructions on how to use the D-GRIDs tool are available within the D-GRIDs tool itself.

I-1a. <u>OMB statistics</u>.--Please report below the actual number of hours required and the cost to your firm of completing this questionnaire.

Hours	Dollars

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 50 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the questionnaire.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please attach such comments to your response or send to the Office of Investigations, USITC, 500 E St. SW, Washington, DC 20436.

I-1b.	TAA information release In the event that the U.S. International Trade Commission (USITC)
	makes an affirmative final determination in this proceeding, do you consent to the USITC's
	release of your contact information (company name, address, contact person, telephone
	number, email address) appearing on the front page of this questionnaire to the Departments of
	Commerce, Labor, and Agriculture, as applicable, so that your firm and its workers can be made
	eligible for benefits under the Trade Adjustment Assistance program?

Yes	No

I-2. <u>Establishments covered</u>.--Provide the city, state, zip code, and brief description of each establishment covered by this questionnaire. If your firm is publicly traded, please specify the stock exchange and trading symbol in the footnote to the table. Firms operating more than one establishment should combine the data for all establishments into a single report.

"<u>Establishment</u>"--Each facility of a firm involved in the <u>production</u> of polyester textured yarn, including auxiliary facilities operated in conjunction with (whether or not physically separate from) such facilities.

Establishments covered ¹	City, State	Zip (5 digit)	Description		
1					
2					
3					
4					
5					
6					
¹ Additional discussion on establishments consolidated in this questionnaire:					

I-3.	Petitioner statusIs your firm a petitioner in this proceeding or a member firm of the
	petitioning entity?

No	Yes

I-4. Petition support.--Does your firm support or oppose the petition?

Country	Support	Oppose	Take no position
China AD			
China CVD			
India AD			
India CVD			

U.S. Producers' Questionnaire - Polyester Textured Yarn (Final) I-5. Ownership.--Is your firm owned, in whole or in part, by any other firm? No Yes--List the following information. Extent of ownership (percent) Firm name **Address** I-6. Related importers/exporters.--Does your firm have any related firms, either domestic or foreign, that are engaged in importing polyester textured yarn from China or India into the United States or that are engaged in exporting polyester textured yarn from China or India to the United States? No Yes--List the following information. Firm name Country Affiliation

•	<u>ducers</u> Does your firm have any related firms, either domestic or foreign, that are the production of polyester textured yarn?			
□ No □ Ye	sList the following information.			
Firm name	Country	Affiliation		

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Charlie Cummings (202-708-1666, Charles.Cummings@usitc.gov). Supply all data requested on a calendar-year basis.

II-1.		nationPlease identify the responsible aff may contact that individual regardin	individual and the manner by which ng the confidential information submitted
	Name		
	Title		
	Email		
	Telephone		

II-2. <u>Changes in operations.</u>—Please indicate whether your firm has experienced any of the following changes in relation to the production of polyester textured yarn since January 1, 2016.

(chec	k as many as appropriate)	(If checked, please describe; leave blank if not applicable)
	plant openings	
	plant closings	
	relocations	
	expansions	
	acquisitions	
	consolidations	
	prolonged shutdowns or production curtailments	
	revised labor agreements	
	other (e.g., technology)	

II-3a. **Production using same machinery.**--Please report your firm's production of products using the same equipment, machinery, or employees as used to produce polyester textured yarn, and the combined production capacity on this shared equipment, machinery, or employees in the periods indicated.

"Overall production capacity" or "capacity" – The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup).

Note.--If your firm does not produce any out-of-scope merchandise on the same machinery and equipment as scope merchandise then the "overall production capacity" numbers reported in this question should be exactly equal to the "average production capacity" numbers reported in question II-7. If, however, your firm does produce out-of-scope merchandise using the same machinery and equipment as scope mercandhise, then the "average production capacity" reported in question II-7 should exclude the portion of "overall production capacity" that was used to produce this out-of-scope merchandise.

"**Production**" – All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.

Quantity (in pounds)						
		Calendar years			January-June	
Item	2016	2017	2018	2018	2019	
Overall production capacity ¹						
Production of:						
Polyester textured yarn ²	0	0	0	0	0	
Other products ³						
Total production using same						
machinery or workers	0	0	0	0	0	

¹ Data reported for capacity (first line) should be greater than data reported for total production (last line).

² Data entered for production of polyester textured yarn will populate here once reported in question II-7.

³ Please identify these products (do not report "downstream" products produced from your firm's own polyester textured yarn): _____.

				Number of shifts in operation
			cribe the methodology used plain any changes in report	d to calculate overall production ed capacity.
	on constra		lescribe the constraint(s) th	nat set the limit(s) on your firm's
(i) I	-		n production (capacity) beto	ween polyester textured yarn and
I	products us	ing the same i	equipinient ana/or labor:	
		If yes—(i.e.,	have produced other prod	lucts or are able to produce othe
No	Yes	- \	have produced other prodease identify other actual of	

II-4.	Number	of	machines	in c	peration

(a) Please report the total number of polyester texturing machines in operation and total number of idled polyester texturing machines.

Number of machines in operation	Number of idled machines	Total number of machines
		0

(b) Has the number of idled polyester texturing machines changed since January 1, 2016?

No	Yes- increased	Yes- decreased	If yes, please describe the number and timing of these machine (de)idlings and the impact they have had on the data reported in II-3a.

II-5. **Tolling**.--Since January 1, 2016, has your firm been involved in a toll agreement regarding the production of polyester textured yarn?

"Toll agreement"---Agreement between two firms whereby the first firm furnishes the raw materials and the second firm uses the raw materials to produce a product that it then returns to the first firm with a charge for processing costs, overhead, etc.

No	Yes	If yes Please describe the toll arrangement(s) and name the firm(s) involved.

II-6.	Foreign	trade	zones

(a) <u>Firm's FTZ operations</u>.--Does your firm produce polyester textured yarn in and/or admit polyester textured yarn into a foreign trade zone (FTZ)?

"Foreign trade zone" is a designated location in the United States where firms utilize special procedures that allow delayed or reduced customs duty payments on foreign merchandise. A foreign trade zone must be designated as such pursuant to the rules and procedures set forth in the Foreign-Trade Zones Act.

No	If yesDescribe the nature of your firms operations in FTZs and identify the specific FTZ site(s).

(b) Other firms' FTZ operations.--To your knowledge, do any firms in the United States import polyester textured yarn into a foreign trade zone (FTZ) for use in distribution of polyester textured yarn and/or the production of downstream articles?

No	Yes	If yesIdentify the firms and the FTZs.	

- II-7. <u>Production, shipment, and inventory data</u>.--Report your firm's production capacity, production, shipments, and inventories related to the production of polyester textured yarn in its U.S. establishment(s) during the specified periods.
 - "Average production capacity" or "capacity" The level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix).
 - "**Production**" All production in your U.S. establishment(s), including production consumed internally within your firm and production for another firm under a toll agreement.
 - "Commercial U.S. shipments" Shipments made within the United States as a result of an arm's length commercial transaction in the ordinary course of business. Report <u>net values</u> (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods) in U.S. dollars, f.o.b. your point of shipment.
 - "Internal consumption" Product consumed internally by your firm. Such transactions are valued at fair market value.
 - "Transfers to related firms" Shipments made to related firms. Such transactions are valued at fair market value.
 - "Related firm" —A firm that your firm solely or jointly owned, managed, or otherwise controlled; a firm that solely or jointly owned, managed, or otherwise controlled your firm; and/or a firm that was solely or jointly owned, managed, or otherwise controlled by a firm that also solely or jointly owned, managed, or otherwise controlled your firm.
 - "Export shipments" Shipments to destinations outside the United States, including shipments to related firms.
 - "Inventories" Finished goods inventory, not raw materials or work-in-progress.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the trade data, as Commission staff may contact your firm regarding questions on the trade data. The Commission may also request that your company submit copies of the supporting documents/records (such as production and sales schedules, inventory records, etc.) used to compile these data.

II-7. Production, shipment, and inventory data.—Continued

Quantity (in pounds) and value (in dollars)							
	(Calendar years			y-June		
Item	2016	2017	2018	2018	2019		
Average production capacity ¹ (quantity) (A)							
Beginning-of-period inventories (quantity) (B)							
Production (quantity) (C)							
U.S. shipments: Commercial shipments: Quantity (D) Value (E)							
Internal consumption: ² Quantity (F)							
Value² (G)							
Transfers to related firms: ² Quantity (H)							
Value² (I)							
Export shipments to NAFTA or CAFTA-DR markets: Quantity (J) Value (K)							
Export shipments to all other markets: ³							
Quantity (L)							
Value (M)							
End-of-period inventories (quantity) (N)							
¹ The production capacity reported is based on a methodology used to calculate production capacity. Internal consumption and transfers to related for valuing these transactions in your records, pleat provided above in this table should be based on fa dentify your firm's principal export markets:	y, and explain an firms must be va se specify that b ir market value.	y changes in re lued at fair ma	ported capacity rket value. If yo	 ur firm uses a o	different basis		

<u>RECONCILIATION OF SHIPMENTS, PRODUCTION, AND INVENTORY.</u>--Generally, the data reported for the end-of-period inventories (i.e., line N) should be equal to the beginning-of-period inventories (i.e., line B), plus production (i.e., line C), less total shipments (i.e., lines D, F, H, J, and L). Please ensure that any differences are not due to data entry errors in completing this form, but rather reflect your firm's actual records; and, also provide explanations for any differences (e.g., theft, loss, damage, record systems issues, etc.) if they exist.

	Calendar years			January-June		
Reconciliation	2016	2017	2018	2018	2019	
B + C – D – F – H – J – L – N = should equal						
zero ("0") or provide an explanation.1	0	0	0	0	0	

¹ Explanation if the calculated fields above are returning values other than zero (i.e., "0") but are nonetheless accurate:_____.

II-8. <u>Channels of distribution</u>.—Report your firm's U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by channel of distribution.

Quantity (in pounds) and value (in dollars)							
		Calendar years		Januar	y-June		
U.S. shipments	2016	2017	2018	2018	2019		
To Distributors Quantity (O)							
Value (P)							
To Automotive textile manufacturers Quantity (Q)							
Value (R)							
To Other textile manufacturers¹ Quantity (S)							
Value (T)							
¹ Please specify the other types of textile man	ufacturers:						

<u>RECONCILIATION OF CHANNELS.</u>--Please ensure that the quantity and value reported for US shipments by channels of distribution (i.e., lines O through T) in each time period equal the quantity and value reported for U.S. shipments (i.e., lines D through I) in each time period from question II-7. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

		Calendar years			January-June		
Reconciliation	2016	2017	2018	2018	2019		
Quantity: $O + Q + S - D - F - H = zero$							
("0"), if not revise.	0	0	0	0	0		
Value: $P + R + T - E - G - I = zero ("0"),$							
if not revise.	0	0	0	0	0		

II-9. <u>U.S. shipments by denier</u>.--Report your firm's 2018 U.S. shipments of polyester textured yarn (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by denier count.

Calendar Year 2018					
Item	Quantity (in pounds)	Value (in dollars)			
U.S. shipments					
0-100 denier (U)					
101-250 denier (V)					
251-400 denier (W)					
401+ denier (X)					

<u>RECONCILIATION OF SHIPMENTS</u>.--Please ensure that the quantity and value reported for US shipments by denier (i.e., lines U through X) equal the quantity and value reported for U.S. shipments for 2018 reported in question II-7 (i.e., lines D through I) for 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2018
Quantity : $U + V + W + X - D - F - H = zero ("0"), if not revise.$	0
Value: $U + V + W + X - E - G - I = zero$ ("0"), if not revise.	0

II-10. <u>U.S. shipments by finish</u>.--Report your firm's 2018 U.S. shipments of polyester textured yarn (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) by finish.

Calendar Year 2018					
Item	Quantity (in pounds)	Value (in dollars)			
U.S. shipments					
Full-dull (Y)					
Semi-dull (Z)					
Bright (AA)					
Other¹ (AB)					
¹ Please specify the finish:					

<u>RECONCILIATION OF SHIPMENTS.</u>--Please ensure that the quantity and value reported for US shipments by finish (i.e., lines Y through AB) equal the quantity and value reported for U.S. shipments for 2018 reported in question II-7 (i.e., lines D through I). If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2018
Quantity: $Y + Z + AA + AB - D - F - H = zero$ ("0"), if not revise.	0
Value : $Y + Z + AA + AB - E - G - I = zero ("0"), if not revise.$	0

II-11. <u>U.S. shipments by recycled PET material content</u>—Report your firm's 2018 U.S. shipments (i.e., inclusive of commercial U.S. shipments, internal consumption, and transfers to related firms) of polyester textured yarn produced by recycled PET material content.

Calendar Year 2018	3	
Item	Quantity (in pounds)	Value (in dollars)
U.S. shipments Made with no post-consumer recycled PET material (AC)		
Made with some or all post-consumer recycled PET material (AD)		

<u>RECONCILIATION OF SHIPMENTS</u>.--Please ensure that the quantity and value reported for US shipments by recycled PET material content (i.e., lines AC and AD) equal the quantities reported for U.S. shipments for 2018 reported in question II-7 (i.e., lines D through I). If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Calendar year 2018
Quantity: $AC + AD - D - F - H = zero$ ("0"), if not revise.	0
Value: $AC + AD - E - G - I = zero$ ("0"), if not revise.	0

II-11. <u>Captive production use.</u>--Please report your firm's internal consumption and/or transfers to related firms in 2018 by disposition. Identify below the form of the product your firm internally consumes or transfers to a related firm.

Products	Internal consumption 2018 (in pounds)	Transfers to related firms 2018 (in pounds)
Sold as polyester textured yarn		
Unusable/not further processed ¹		
Processed into other products ²		
Total	0	0

¹ Please describe the final disposition of this merchandise:_____.

<u>RECONCILIATION OF INTERNAL CONSUMPTION AND TRANSFERS</u>.—The sum of the data reported above should be equal to the 2018 data reported for internal consumption and transfers in question II-7 for 2018. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

Reconciliation	Internal consumption 2018 (in pounds)	Transfers to related firms 2018 (in pounds)
Data in this question minus data in question II-7.	0	0

² Please identify the top-5 products polyester textured yarn was processed into by your firm or by your related firm(s), rank ordered by larger to smaller quantity:

Explanation of trends:

II-13. <u>Employment data</u>.--Report your firm's employment-related data related to the production of polyester textured yarn and provide an explanation for any trends in these data.

"Production and Related Workers" (PRWs) includes working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, trucking, hauling, maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with the above production operations. Average number employed may be computed by adding the number of employees, both full time and part time, for the 12 pay periods ending closest to the 15th of the month and divide that total by 12. For the January to June periods, calculate similarly and divide by 6.

If your firm had the same number of PRWs in all calendar years and had not experienced any changes in PRWs in the most recent interim period, you would have the same number of PRWs for the interim periods, regardless of whether the interim periods are Jan-Mar (Q1), Jan-June (Q1+Q2), or Jan-Sept (Q1+Q2+Q3)."

"Hours worked" includes time paid for sick leave, holidays, and vacation time. Include overtime hours actually worked; do not convert overtime pay to its equivalent in straight time hours.

"Wages paid" – Total wages paid before deductions of any kind (e.g., withholding taxes, old-age and unemployment insurance, group insurance, union dues, bonds, etc.). Include wages paid directly by your firm for overtime, holidays, vacations, and sick leave.

	C	alendar year	January-June		
Item	2016	2017	2018	2018	2019
Average number of PRWs (number)					
Hours worked by PRWs (hours)					
Wages paid to PRWs (dollars)					

4.	Related firmsIf your firm reported transfers to related firms in question II-7, please identify the firm(s) and indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.
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S. Pr	oducers' Q	uestionna	ire – Polyester Text i	ured Yarn (F	inal)			Page 19
15.	other cou	ntries sin	ur firm purchased po ce January 1, 2016? . These should be rep	(Do not incl	ude import	s for which	your firm w	
	"Purchase" – A transaction to buy product from a U.S. corporate entity such as another U.S. producer, a U.S. distributor, or a U.S. firm that has directly imported the product.							
	"Import" record.	–A transa	ction to buy from a f	foreign supp	olier where	your firm is	the importe	er of
	No	Yes	If yes Report such for your firms' purc	•	in the table	below and	explain the	reasons
	considere	a "import	ts" not "purchases" a	Quantity <i>in</i>	pounds)		Γ	
				Calendar years		January-June		
	polyeste China India		d yarn from—					
		All other sources Purchases from domestic producers ²						
			ther sources ²					
16.	¹ Pleas import sul ² Pleas product: _	se list the roppliers diff se list the r	name of the importer(s fer by source, please id name of the producer(s nuary 1, 2016, has yo	entify the so s) or U.S. dist	urce for each ributor(s) fro	n listed suppl om which you	lier: ur firm purch	
	No	Yes						
			If yes <u>COMPLETE</u>	AND RETU	RN A U.S. II	MPORTERS'	QUESTIONI	<u>NAIRE</u>
17.	for which	a narrativ	sIf your firm would we box was not provi	ded, please	note the qu	uestion num	nber and the	<u> </u>

firm had in providing the data in this section, including but not limited to technical issues with

the MS Word questionnaire.

PART III.--FINANCIAL INFORMATION

Address questions on this part o	f the questionnaire to Joanna Lo ((202-205-1888, <u>joanna.lo@usitc.gov</u>).
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in part III.	
Name	
Title	
Email	
Telephone	
Accounting sy	stemBriefly describe your firm's financial accounting system.
A.	When does your firm's fiscal year end (month and day)?
	If your firm's fiscal year changed during the data-collection period, explain below:
B.1.	Describe the lowest level of operations (e.g., plant, division, company-wide which financial statements are prepared that include polyester textured ya
2.	Does your firm prepare profit/loss statements for polyester textured yarn: Yes No
3.	How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below. Audited, unaudited, annual reports, 10Ks, 10 Qs, Monthly, quarterly, semi-annually, annually
4.	Accounting basis: GAAP, cash, tax, or other comprehe basis of accounting (specify)
used in regard submit profit-o	As requested in Part I of this questionnaire, please keep all supporting documents/rea the preparation of the financial data, as Commission staff may contact your firm ing questions on the financial data. The Commission may also request that your complete copies of the supporting documents/records (financial statements, including international-loss statements for the division or product group that includes polyester textured as specific statements and worksheets) used to compile these data.
Cost accounting	ng systemBriefly describe your firm's cost accounting system (e.g., standar cost, etc.).

III-4.	<u>Allocation basis</u> Briefly describe your firm's allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.				

III-5. **Product listing**.--Please list the products your firm produced in the facilities in which your firm produced polyester textured yarn, and provide the share of net sales accounted for by these products in your firm's most recent fiscal year.

"Polyester textured yarn" should include the subject merchandise as defined on page 2 and exclude "bulk continuous filament yarn" that: (a) Is polyester synthetic multifilament yarn; (b) has denier size ranges of 900 and above; (c) has turns per meter of 40 and above; and (d) has a maximum shrinkage of 2.5 percent.

Products	Share of 2018 sales
	2/
Polyester textured yarn ¹	%
Bulk continuous filament yarn (out-of-scope) ²	%
	%
	17
	%
	%

¹ Allocate your firm's financial data to exclude "bulk continuous filament yarn." See page 2 for details.

Questions III-6 to III-18 pertain to the revised scope of this proceeding. Do not include data on your firm's operations of out-of-scope "bulk continuous filament yarn."

² Allocate your firm's share of sales accounted for by sales of out-of-scope "bulk continuous filament yarn."

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III-6.	Inputs from related suppliersDoes your firm purchase inputs (raw materials, labor, energy, or
	any services) used in the production of polyester textured yarn from any related suppliers (e.g.,
	inclusive of transactions between related firms, divisions and/or other components within the
	same company)?

YesContinue to question III-7	NoContinue to question III-9a.

III-7. Inputs from related suppliers detailed.--Please identify the inputs used in the production of polyester textured yarn that your firm purchases from related suppliers and that are reflected in question III-9a and/or III-9d. For "Share of total COGS" please report this information by relevant input on the basis for calendar-year 2018 or your firm's most recently completed fiscal year. For "Input valuation" please describe the basis, as recorded in your company's own accounting system, of the purchase cost from the related supplier; e.g., the related supplier's actual cost, cost plus, negotiated transfer price to approximate fair market value.

		Share of total 2018	Share of total 2018				
Input	Related supplier	COGS (III-9a)	COGS (III-9d)				
		%	%				
		%	%				
		%	%				
		%	%				
Input valuation as r	Input valuation as recorded in the firm's accounting books and records:						

III-8. Inputs purchased from related suppliers.--Please confirm that the inputs purchased from related suppliers, as identified in III-7, were reported in III-9a (financial results on Overall operations on polyester textured yarn inclusive of transfers and internal consumption) and/or in III-9d (financial results on Open market operations on polyester textured yarn (U.S. commercial sales and commercial export sales only)) in a manner consistent with your firm's accounting books and records.

Yes	No	If noIn the space below, please report the valuation basis of inputs purchased from related suppliers as reported in question III-9a and/or III-9d.

III-9a. Overall operations on polyester textured yarn inclusive of transfers and internal

<u>consumption</u>.--Report the revenue and related cost information requested below on the overall polyester textured yarn operations of your firm's U.S. establishment(s).¹ Do not report resales of products. Note that internal consumption and transfers to related firms must be valued at fair market value. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Qua	ntity (iii poulius)	and value (in <i>dol</i>	iiursj		
	Fisc	al years ended		January	June
Item	2016	2017	2018	2018	2019
Net sales quantities: ² Commercial sales ("CS")					
Internal consumption ("IC")					
Transfers to related firms ("Transfers")					
Total net sales quantities	0	0	0	0	0
Net sales values: ² Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values	0	0	0	0	0
Cost of goods sold (COGS): ³ Cost of internally-produced PET resin ⁴	0	0	0	0	0
Purchased PET resin					
Purchased POY					
Other material inputs					
Total raw material costs	0	0	0	0	0
Direct labor					
Other factory costs					
Total COGS	0	0	0	0	(
Gross profit or (loss)	0	0	0	0	0
Selling, general, and administrative (SG&A) expenses: Selling expenses					
General and administrative expenses					
Total SG&A expenses	0	0	0	0	0
Operating income (loss)	0	0	0	0	0
Other expenses and income: Interest expense					
All other expense items					
All other income items					
Net income or (loss) before income taxes	0	0	0	0	C
Depreciation/amortization included above					

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include costs associated with CS, IC, and Transfers.

⁴ With respect to this table (*Overall operations on polyester textured yarn inclusive of transfers and internal consumption*), total cost of internally-produced PET resin recognized in COGS are to be reported in question III-9b and will populate this line item.

⁵ Provide the percentage of total raw materials from non-domestic sources in 2018: _____ percent.

III-9b. Internally-produced PET resin costs recognized in COGS of Overall operations on polyester textured yarn (III-9a).--Report the requested cost information specific to PET resin produced your firm's U.S. establishment(s) and recognized in table III-9a financial results. The total amounts reported in this table will populate the total line item Cost of internally-produced PET resin in table III-9a. Relevant input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (in <i>dollars</i>)						
	Fiscal years ended			January-June		
Item	2016	2017	2018	2018	2019	
Cost of internally-produced PET resin recognized in table III-9a COGS: Monoethylene glycol (MEG)						
Purified terephthalic acid (PTA)						
Other material inputs						
Direct labor						
Other factory costs ¹						
Total cost of internally- produced PET resin to be recognized in III-9a COGS ²	0	0	0	0		

¹ Please include relevant byproduct revenue as an offset to other factory costs, as opposed to a component of III-9a other income.

² Total cost of internally-produced PET resin will populate the relevant line item in table III-9a (*Overall operations on polyester textured yarn inclusive of transfers and internal consumption*).

III-9c. Overall (total) market operations: Virgin vs Recycled of (III-9a).--Report the net sales and related cost information requested below on the overall (total) market polyester textured yarn operations of your firm's U.S. establishment(s) by virgin vs recycled content.

If your firm does not distinguish net sales based on virgin and/or recycled content, skip this question and proceed to question III-9d.

Polyester textured yarn: Using 100% Virgin PET

Quantity (in pounds) and value (in dollars)							
	Fiscal years ended			Januar	y-June		
Item	2016	2017	2018	2018	2019		
Net sales quantity							
Net sales value							
Total COGS							
Gross profit or (loss)	0	0	0	0	0		
Total SG&A							
Operating profit or (loss)	0	0	0	0	0		

Polyester textured yarn: Using Recycled PET (any amount)

Quantity (in pounds) and value (in dollars)							
	Fiscal years ended		Fiscal year		Januar	y-June	
ltem	2016	2017	2018	2018	2019		
Net sales quantity ¹							
Net sales value ¹							
Total COGS							
Gross profit or (loss)	0	0	0	0	0		
Total SG&A							
Operating profit or (loss)	0	0	0	0	0		

¹ Please indicate the average recycled PET content in each period (e.g. 10%, or 50%): on average _____ percent recycled material each period. If the amount of recycled content varied greatly each year, please range of recycled PET content in your firm's net sales and explain the primary driver for these fluctuations in recycled PET content:

<u>RECONCILIATION OF NET SALES</u>.--Please ensure that the quantity and value reported for net sales, total COGS, and total SG&A by virgin vs recycled polyester textured yarn in this question in each time period equal the quantity and value reported for the equivalent metric in each time period from question III-9a. If the calculated fields below return values other than zero (i.e., "0"), the data reported must be revised prior to submission to the Commission.

	Calendar years		January-June		
Reconciliation		2017	2018	2018	2019
Net Sales Quantity: Difference = zero ("0"), if not revise.	0	0	0	0	0
Net Sales Value: Difference = zero ("0"), if not revise.		0	0	0	0
Total COGS: Difference = zero ("0"), if not revise.		0	0	0	0
Total SG&A: Difference = zero ("0"), if not revise.		0	0	0	0

III-9d. Open market operations on polyester textured yarn (U.S. commercial sales and commercial export sales only).—Report the commercial revenue and related cost information requested below on the open market polyester textured yarn operations of your firm's U.S. establishment(s).¹ Do not report resales of products. Input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Quantity ((<i>in pounds)</i> and	value (in <i>dollai</i>	rs)			
	Fisc	al years ended-	-	January-June		
Item	2016	2017	2018	2018	2019	
Net sales quantities: ²						
Commercial sales ("CS") quantities from III-9a	0	0	0	0	0	
Net sales values: ²						
Commercial sales values from III-9a	0	0	0	0	0	
Cost of goods sold (COGS): ³						
Cost of internally-produced PET resin ⁴	0	0	0	0	0	
Purchased PET resin						
Purchased POY						
Other material inputs						
Total raw material costs ⁵	0	0	0	0	C	
Direct labor						
Other factory costs						
Total COGS	0	0	0	0	O	
Gross profit or (loss)	0	0	0	0	O	
Selling, general, and administrative (SG&A)						
expenses:						
Selling expenses						
General and administrative expenses						
Total SG&A expenses	0	0	0	0	0	
Operating income (loss)	0	0	0	0	0	
Other expenses and income:						
Interest expense						
All other expense items						
All other income items						
Net income or (loss) before income taxes	0	0	0	0	C	
Depreciation/amortization included above						

¹ Include only sales (whether <u>domestic or export</u>) and costs related to your <u>U.S. manufacturing operations</u>.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ COGS (whether for domestic or export sales) should include <u>associated with commercial sales only.</u>

⁴ With respect to this table (*Open market operations on polyester textured yarn (U.S. commercial sales and commercial export sales only*)), total cost of internally-produced PET resin recognized in COGS are to be reported in question III-9b and will populate this line item.

⁵ Provide the percentage of total raw materials from non-domestic sources in 2018: _____ percent.

III-9e. Internally-produced PET resin costs recognized in COGS of open market operations on polyester textured yarn (III-9d).--Report the requested cost information specific to PET resin produced your firm's U.S. establishment(s) and recognized in table III-9d financial results. The total amount reported in this table will populate the total line item Cost of internally-produced PET resin in table III-9d. Relevant input purchases from related suppliers should be consistent with and based on information in the firm's accounting books and records. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (in <i>dollars</i>)					
	Fisc	al years end	ed	Januar	y-June
Item	2016	2017	2018	2018	2019
Cost of internally-produced PET resin recognized in table III-9d COGS: Monoethylene glycol (MEG)					
Purified terephthalic acid (PTA)					
Other material inputs					
Direct labor					
Other factory costs ¹					
Total cost of internally-produced PET resin to be recognized in III-9d COGS ²	0	0	0	0	0

¹ Please include relevant byproduct revenue as an offset to other factory costs, as opposed to a component of III-9d other income.

III-9f. <u>Financial data reconciliation</u>.--The calculable line items from questions III-9a and III-9d (i.e., total net sales quantities and values, total COGS, gross profit (or loss), total SG&A, and net income (or loss)) have been calculated from the data submitted in the other line items. Do the calculated fields return the correct data according to your firm's financial records ignoring non-material differences that may arise due to rounding?

Yes	No	If no If the calculated fields do not show the correct data, please double check the feeder data for data entry errors and revise. Also, check signs accorded to the post operating income line items; the two expense line items should report positive numbers (i.e., expenses are positive and incomes or reversals are negativeinstances of the latter should be rare in those lines) while the income line item also in most instances should have its value be a positive number (i.e., income is positive, expenses or reversals are negative). If after reviewing and potentially revising the feeder data your firm has provided, the differences between your records and the calculated fields persist please identify and discuss the differences in the space below.

² Total cost of internally-produced PET resin will populate the relevant line item in table III-9d (*Open market operations on polyester textured yarn (U.S. commercial sales commercial export sales only*)).

III-10a. Nonrecurring items (charges and gains) included in III-9a financial results (Overall operations on polyester textured yarn).--For each annual and interim period for which financial results are reported in question III-9a, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9a line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in dollars), as reflected in question III-9a; i.e., if an aggregate nonrecurring item has been allocated to question III-9a, only the allocated value amount included in question III-9a should be reported in the schedule below.

Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted reported financial results in question III-9a.

	Fiscal years			Janua	ry-June		
	2016	2017	2018	2018	2019		
	Value (in <i>dollars</i>)						
Nonrecurring item 1							
Nonrecurring item 2							
Nonrecurring item 3							
Nonrecurring item 4							
Nonrecurring item 5							
Nonrecurring item 6							
Nonrecurring item 7							

Nonrecurring item: In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table III-9a where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

III-10b. Nonrecurring items (charges and gains) included in III-9d financial results (Open market operations on polyester textured yarn).--For each annual and interim period for which financial results are reported in question III-9d, please specify all material (significant) nonrecurring items (charges and gains) in the schedule below, the specific question III-9d line item where the nonrecurring items are included, a brief description of the relevant nonrecurring items, and the associated values (in dollars), as reflected in question III-9d; i.e., if an aggregate nonrecurring item has been allocated to question III-9d, only the allocated value amount included in question III-9d should be reported in the schedule below.

Note: The Commission's objective here is to gather information only on material (significant) nonrecurring items which impacted reported financial results in question III-9d.

	Fiscal years			Janua	ry-June		
	2016	2017	2018	2018	2019		
	Value (in <i>dollars</i>)						
Nonrecurring item 1		□ FORMTEXT					
Nonrecurring item 2							
Nonrecurring item 3							
Nonrecurring item 4							
Nonrecurring item 5							
Nonrecurring item 6							
Nonrecurring item 7							

Nonrecurring item: In this table please provide a brief description of each nonrecurring item reported above and indicate the specific line item in table III-9d where the nonrecurring item is classified.

	Description of the nonrecurring item	Income statement classification of the nonrecurring item
Nonrecurring item 1		
Nonrecurring item 2		
Nonrecurring item 3		
Nonrecurring item 4		
Nonrecurring item 5		
Nonrecurring item 6		
Nonrecurring item 7		

-11.	Classification of identified nonrecurring items (charges and gains) in the accounting books and
	records of the companyIf non-recurring items were reported in question III-10a and/III-10b
	above, please identify where your company recorded these items in your accounting books and
	records in the normal course of business; i.e., just as responses to question III-10a and/or III-10b
	identify where these items are reported in questions III-9a and/or III-9d.

III-12. <u>Asset values.</u>—Report the <u>total</u> assets (i.e., both current and long-term assets) associated with the production, warehousing, and sale of polyester textured yarn. If your firm does not maintain some or all of the specific asset information necessary to calculate total assets for polyester textured yarn in the normal course of business, please estimate this information based upon a method (such as production, sales, or costs) that is consistent with relevant cost allocations in question III-9a. Provide data as of the end of your firm's three most recently completed fiscal years.

Note: Total assets should reflect <u>net assets</u> after any accumulated depreciation and allowances deducted.

Total assets should be <u>allocated to the subject products</u> if these assets are also related to other products. Please provide a <u>brief explanation if there are any substantial changes</u> in total asset value during the period; e.g., due to asset write-offs, revaluation, and major purchases.

	Value (in <i>doll</i>	ars)		
	Fiscal years ended			
Item	2016	2017	2018	
Total assets (net) ¹				
¹ As applicable, describe substantial changes in total assets				

III-13. <u>Capital expenditures and research and development expenses</u>.--Report your firm's capital expenditures and research and development ("R&D") expenses for polyester textured yarn. Provide data for your firm's three most recently completed fiscal years, and for the specified interim periods.

Value (in <i>dollars</i>)					
Fiscal years ended January-June			y-June		
Item	2016	2017	2018	2018	2019
Capital expenditures ¹					
R&D expenses ²					

¹ Please describe the nature, focus, and significance of your firm's capital expenditures on the subject product. _____.

² Please describe the nature, focus, and significance of your firm's R&D expenses related to subject product. _____.

III-14.	<u>Data consistency and reconciliation</u> Please indicate whether your firm's financial data for
	questions III-9a/III-9d, III-12, and III-13 are based on a calendar year or on your firm's fiscal year

Calendar year	Fiscal year	Specify fiscal year

Please note the quantities and values reported in question III-9a should reconcile with the data reported in question II-7 (including export shipments) as long as they are reported on the same calendar year basis.

RECONCILIATION OF TRADE VS FINANCIAL DATA.--Please ensure that the quantities and values reported for total shipments in part II equal the quantities and values reported for total net sales in part III of this questionnaire in each time period unless the financial data from part III are reported on a fiscal year basis, in which case only the interim periods must reconcile. If the calculated fields below return values other than zero (i.e., "0") and both are being reported on a calendar basis, please explain the discrepancy below.

	Fi	Fiscal years ended			January-June	
Reconciliation	2016	2017	2018	2018	2019	
Quantity: Trade data from question II-7 (lines D, F, H, and J) less financial total net sales quantity data from question III-9a, = zero ("0").	0	0	0	0	0	
Value: Trade data from question II-7 (lines E, G, I, and K) less financial total net sales value data from question III-9a, = zero ("0").	0	0	0	0	0	

Do these data in question III-9a reconcile with data in question II-7?

Yes	No	If no, please explain.

If your responses to any of the items in questions III-15, III-16, and III-17 differ by country, please describe these differences and, as applicable, indicate which country or countries your response refers to in the relevant form fields.

III-15. <u>Effects of imports on investment</u>.--Since January 1, 2016, has your firm experienced any actual negative effects on its return on investment or the scale of capital investments as a result of imports of polyester textured yarn from China and India?

No	Yes		
		If yes, my firm has experienced actual negative effects as follows.	
	(checl	k as many as appropriate)	(please describe)
		Cancellation, postponement, or rejection of expansion projects	
		Denial or rejection of investment proposal	
		Reduction in the size of capital investments	
		Return on specific investments negatively impacted	
		Other	

III-16.	Effects of imports on growth and developmentSince January 1, 2016, has your firm
	experienced any actual negative effects on its growth, ability to raise capital, or existing
	development and production efforts (including efforts to develop a derivative or more advanced
	version of the product) as a result of imports of polyester textured yarn from China and India?

No	Yes			
		If yes, my firm has experier	y firm has experienced actual negative effects as follows.	
	(chec	k as many as appropriate)	(please describe)	
		Rejection of bank loans		
		Lowering of credit rating		
		Problem related to the issue of stocks or bonds		
		Ability to service debt		
		Other		

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III-17.	Anticipated effects of importsDoes your firm anticipate any negative effects due to imports of
	polyester textured yarn from China and India?

No	Yes	If yes, my firm anticipates negative effects as follows.

III-18.	Other explanationsIf your firm would like to further explain a response to a question in Part III for which a narrative box was not provided, please note the question number and the explanation in the space provided below. Please also use this space to highlight any issues your firm had in providing the data in this section, including but not limited to technical issues with the MS Word questionnaire.

PART IV.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Amelia Preece (202-205-3250, amelia.preece@usitc.gov).

IV-1. <u>Contact information</u>.--Please identify the individual that Commission staff may contact regarding the confidential information submitted in part IV.

Name	
Title	
Email	
Telephone	

PRICE DATA

- IV-2. This question requests quarterly quantity and value data for your firm's commercial shipments to unrelated U.S. customers since January 1, 2016 of the following products produced by your firm.
 - <u>Product 1</u>.--Single ply, 150 denier, 34 to 48 filaments, semi-dull natural luster, round polyester textured yarn.
 - <u>Product 2</u>.--Single ply, 70 denier, 34 to 48 filaments, semi-dull natural luster, round polyester textured yarn.
 - <u>Product 3</u>.--Single ply, 70 denier, 68 to 72 filaments, semi-dull natural luster, round polyester textured yarn.
 - <u>Product 4.</u>--Single ply, 300 denier, 68 to 72 filaments, semi-dull natural luster, round polyester textured yarn.

Please note that values should be <u>f.o.b.</u>, <u>U.S.</u> <u>point of shipment</u> and should not include U.S.-inland transportation costs. Values should reflect the *final net* amount paid to your firm (i.e., should be net of all deductions for discounts or rebates).

IV-2a. During January 2016-June 2019, did your firm produce and sell to unrelated U.S. customers any of the above listed products (or any products that were competitive with these products)?

YesPlease complete the following pricing data table as appropriate.
NoSkip to question IV-3.

IV-2b. <u>Price data</u>.--Report below the quarterly price data¹ for pricing products² produced and sold by your firm.

Report data in *pounds* and *dollars* (not 1,000s).

	T		uantity in pound				_	
	Product 1		Product 2		Product 3		Product 4	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2016:								
January-March								
April-June								
July-September								
October-December								
2017:								
January-March								
April-June								
July-September								
October-December								
2018:								
January-March								
April-June								
July-September								
October-December								
2019:								
January-March								
April-June								

² Pricing product definitions are provided on the first page of Part IV.

NoteIf your firm's product does not exactly meet the product specifications but is competitive with the specified product, pro	ovide a description
of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.	

Product 1:
Product 2:
Product 3:
Product 4:

IV-2c.	Price data checklistPlease check that the pricing data in question IV-2(b) has been correctly
	reported.

Is the price data reported above:	√ if Yes
In dollars (<i>not</i> \$1,000)?	
F.o.b. U.S. point of shipment (i.e., does not include U.S. transport costs)?	
Net of all discounts and rebates?	
Have returns credited to the quarter in which the sale occurred?	
Less than reported commercial shipments in question II-7 in each year?	

IV-2d.	that were used to compile your price data.

Note: As requested in Part I of this questionnaire, please keep all supporting documents/records used in the preparation of the price data, as Commission staff may contact your firm regarding questions on the price data. The Commission may also request that your company submit copies of the supporting documents/records (such as sales journal, invoices, etc.) used to compile these data.

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IV-3.	Price setting How does your firm determine the prices that it charges for sales of polyester
	textured yarn (check all that apply)? If your firm issues price lists, please submit sample pages
	of a recent list

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

IV-4. <u>Discount policy</u>.--Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

IV-5. <u>Pricing terms.</u>--On what basis are your firm's prices of domestic polyester textured yarn usually quoted *(check one)*?

Delivered	F.o.b.	If f.o.b., specify point

IV-6. <u>Contract versus spot.</u>--Approximately what share of your firm's sales of its U.S.-produced polyester textured yarn in 2018 was on a (1) short-term contract basis, (2) annual contract basis, (3) long-term contract basis, and (4) spot sales basis?

		Type of sale				
ltem	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)	Spot sales (for a single delivery)	Total (shoul sum to 100.0%	d o
Share of 2018 sales	%	%	%	%	0.0	%

IV-7. <u>Contract provisions.</u>--Please fill out the table regarding your firm's typical sales contracts for U.S.-produced polyester textured yarn (or check "not applicable" if your firm does not sell on a short-term, annual and/or long-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries for less than 12 months)	Annual contracts (multiple deliveries for 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	No. of days		365	
Price renegotiation (during contract period)	Yes			
	No			
	Quantity			
Fixed quantity and/or price	Price			
,. ,	Both			
Indexed to raw	Yes			
material costs ¹	No			
Not applicab	le			
¹ Please identify the indexes used:				

IV-8. <u>Lead times.</u>—What is your firm's share of sales from inventory and produced to order and what is the typical lead time between a customer's order and the date of delivery for your firm's sales of its U.S.-produced polyester textured yarn?

Source	Share of 2018 sales	Lead time (Average number of days)
From inventory	%	
Produced to order	%	
Total (should sum to 100.0%)	0.0 %	

N/ O	Chinning	information	
IV-9.	Shipping	information	-

(a)	What is the approximate percentage of the cost of U.Sproduced polyester textured yarn that is accounted for by U.S. inland transportation costs? percent
(b)	Who generally arranges the transportation to your firm's customers' locations? Your firm Purchaser (check one)

(c) Indicate the approximate percentage of your firm's sales of polyester textured yarn that are delivered the following distances from its production facility.

Distance from production facility	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total (should sum to 100.0%)	0.0 %

IV-10. <u>Geographical shipments.--</u> In which U.S. geographic market area(s) has your firm sold its U.S.-produced polyester textured yarn since January 1, 2016 (check all that apply)?

Geographic area	√ if applicable
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast.—AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest.—AR, LA, OK, and TX.	
Mountains.—AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast.—CA, OR, and WA.	
Other.—All other markets in the United States not previously listed, including AK, HI, PR, and VI.	

IV-11. <u>End uses.</u>--List the end uses of the polyester textured yarn that your firm manufactures. For each end-use product, what percentage of the <u>total cost</u> is accounted for by polyester textured yarn and other inputs?

	Share of total cost		
End-use product	Polyester textured yarn	Other inputs	Total (should sum to 100.0% across)
	%	%	0.0 %
	%	%	0.0 %
	%	%	0.0 %

IV-12.	SubstitutesCan	other products be substitute	d for p	olyes	ter textured yarn?
	No	YesPlease fill out	the tal	ole.	
		End use in which this			anges in the price of this substitute the price for polyester textured yarn?
	Substitute	substitute is used	No	Yes	Explanation
1.					
2.					
3.					

IV-13.	Demand	trends.—
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a) Indicate how demand within the United States and outside of the United States (if known) for polyester textured yarn has changed since January 1, 2016. Explain any trends and describe the principal factors that have affected these changes in demand.

Mark	et		erall ease	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the Un (automotive/ demar	* _						
demand) Within the United States (consumer/clothing demand) Outside the United States		s [
Outside the Un	ited State	es [
	·=		? Expl		ns on steel a		affected demand for polyester
IV-14. Product changesHave there been any significant changes in the product range, product minor marketing of polyester textured yarn since January 1, 2016?			6?				
	No	Yes	If y	es, please o	describe an	d quantify if p	ossible.

IV-15. Conditio	ns of com	petition
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econ	omy-wide co	•	et subject to business cycles (other than general ther conditions of competition distinctive to polyester
Check all t	hat apply.		Please describe.
	No		Skip to question IV-16.
		ness cycles (e.g. business)	
		r distinctive is of competition	
		been any changes d yarn since Januar	in the business cycles or conditions of competition for cy 1, 2016?
No	Yes	If yes, describe.	
			ly produced downstream textile products in U.S. mpact on the U.S. polyester textured yarn market?
No	Yes	If yes, describe.	
			ed yarn in U.Sbilateral and U.Smultilateral trade J.S. polyester textured yarn market?
No	Yes	If yes, describe.	
		·	ave a noticeable impact either on the overall polyester on your firm's polyester textured yarn operations?
No	Yes	If yes, describe.	

IV-16.	<u>Supply constraints.</u> Has your firm refused, declined, or been unable to supply polyester
	textured yarn since January 1, 2016 (examples include placing customers on allocation or
	"controlled order entry," declining to accept new customers or renew existing customers,
	delivering less than the quantity promised, being unable to meet timely shipment commitments,
	etc.)?

No	Yes	If yes, please describe.

IV-17. Raw materials.--How have polyester textured yarn raw material prices changed since January 1, 2016?

Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explain, noting how raw material price changes have affected your firm's selling prices for polyester textured yarn.

IV-18. <u>Interchangeability.--</u>Is polyester textured yarn produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = no familiarity with products from a specified country-pair

Country-pair	China India		Mexico	Other countries		
United States						
China						
India						
Mexico						
For any country-pair producing polyester textured yarn that is <i>sometimes</i> or <i>never</i> interchangeable, identify the country-pair and explain the factors that limit or preclude interchangeable use:						

IV-19. <u>Factors other than price</u>.--Are differences other than price (e.g., quality, availability, transportation network, product range, technical support, *etc.*) between polyester textured yarn produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	ir China India		Mexico	Other countries		
United States						
China						
India						
Mexico						
For any country-pair producing polyester textured yarn which is <i>sometimes</i> or <i>never</i> interchangeable, please identify the country-pair and explain the factors that limit or preclude interchangeable use:						
·						

IV-20. <u>Impact of the section 301 investigation</u> This question concerns the section 301 investigation and tariffs on polyester textured yarn and its covered upstream raw materials (if applicable).								
	(a) Has the implementation of tariff remedies in the section 301 investigation impact, or do you anticipate that it will impact, your firm's polyester textured yarn business and/or the U.S. polyester textured yarn market as a whole?							
	Yes—Please answer	b and c.		No			Don't know	
	Please indicate the impac and tariff actions regardin						_	
	Impact on	Overall Increase		No change	Overall Decrease	:	Fluctuate with no clear trend	
Demand for in the U.S. m	polyester textured yarn narket							
Supply of imports from China of polyester textured yarn in the U.S. market								
Supply of imports from sources other than China of polyester textured yarn in the U.S. market								
Prices for polyester textured yarn in the U.S. market								
Raw materials costs for polyester textured yarn in the U.S. market								
(c) Describe the impact of the 301 tariffs on your firm and the overall market for polyester textured yarn. Please identify the magnitude and timing of the reported effects, and compare your firm's operations/overall market before and after the implementation of tariffs.								

IV-21. <u>Customer identification</u>.--List the names and contact information for your firm's 10 largest U.S. customers for polyester textured yarn since January 1, 2016. Indicate the share of the quantity of your firm's total shipments of polyester textured yarn that each of these customers accounted for in 2018.

	Customer's name	City	State	Share of 2018 sales (%)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

IV-22.	Com	petition	from	import	s

(a) <u>Lost revenue</u>.--Since January 1, 2016: To avoid losing sales to competitors selling polyester textured yarn from China and India, did your firm:

Item	No	Yes
Reduce prices		
Roll back announced price increases		

(b) <u>Lost sales</u>.--Since January 1, 2016: Did your firm lose sales of polyester textured yarn to imports of this product from China and India?

No	Yes	

IV-23.	Other explanationsIf your firm would like to further explain a response to a question in Part
	IV for which a narrative response box was not provided, please note the question number and
	the explanation in the space provided below. Please also use this space to highlight any issues
	your firm had in providing the data in this section, including but not limited to technical issues
	with the MS Word questionnaire.

HOW TO FILE YOUR QUESTIONNAIRE RESPONSE

This questionnaire is available as a "fillable" form in MS Word format on the Commission's website at:

https://www.usitc.gov/investigations/701731/2018/polyester_textured_yarn_china_and_india/final.htm.

Please do not attempt to modify the format or permissions of the questionnaire document. Please submit the completed questionnaire using one of the methods noted below. If your firm is unable to complete the MS Word questionnaire or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

• <u>Upload via Secure Drop Box</u>.—Upload the MS Word questionnaire along with a scanned copy of the signed certification page (page 1) through the Commission's secure upload facility:

Web address: https://dropbox.usitc.gov/oinv/ Pin: YARN

• E-mail.—E-mail the MS Word questionnaire to Charles.Cummings@usitc.gov; include a scanned copy of the signed certification page (page 1). Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure drop-box system and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm's nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.

If your firm <u>does not</u> **produce this product**, please fill out page 1, print, sign, and submit a scanned copy to the Commission.

<u>Parties to this proceeding</u>.—If your firm is a party to this proceeding, it is required to serve a copy of the completed questionnaire on parties to the proceeding that are subject to administrative protective order (see 19 CFR § 207.7). A list of such parties may be obtained from the Commission's Secretary (202-205-1803). A certificate of service must accompany the completed questionnaire you submit (see 19 CFR § 207.7). Service of the questionnaire must be made in paper form.