

AGRICULTURAL LABOR SURVEY - October 2017

OMB No. 0535-0109
 Approval Expires: 3/31/2018
 Project Code: 956 QID: 150028
 SMetaKey: 3275



USDA/NASS

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws. For more information on how we protect your information please visit: <https://www.nass.usda.gov/confidentiality>. Response to this survey is **voluntary**.

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State	PIN	Tract	Subtr
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Attempted Contacts		
Date	Time	Notes

1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.] [Check if name label verified]
2. **Since June 1, 2017, have you or will you** (name on label)--
 - a. **grow any crops or cut hay?**
 [Include grains, row crops, oilseeds, fruits, nuts, vegetables (including strawberries and melon crops), nursery and greenhouse, Christmas trees, and other specialty crops.]
 Yes - [Go to item 3.] **No** - [Continue.]
 - b. **own or raise any livestock, poultry, bees or aquaculture?**
 [Include livestock and poultry owned, and any being raised under contract for someone else.]
 Yes - [Go to item 3.] **No** - [Continue.]
 - c. **sell any agricultural products?**
 Yes - [Go to item 3.] **No** - [Continue.]
 - d. **receive government agricultural payments?**
 [Exclude government payments received as a landlord.]
 Yes - [Go to item 3.] **No** - [Continue.]
 - e. **have more than 19 acres of idle cropland or more than 99 acres of pastureland?**
 Yes - [Go to item 3.] **No** - [Go to **Section 5**, page 10, item 1.]

OFFICE USE
R. UNIT
9921
SUB.
9941
JUNE 1
9930

3. **Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners?** [Check one]

- 1 One individual – [Go to page 3, **Section 1**, item 1.]
 8 A hired manager – [Go to page 3, **Section 1**, item 1.]
 2 Partners – How many partners make the day-to-day decisions?

Number

[Enter number of partners, including operator, and then continue.].....

4. Please identify the other person(s) in this partnership, then go to page 3, **Section 1**, item 1.
 (Verify partners' names and make necessary corrections if names have already been entered.)

Name: _____ Address: _____ City: _____ State: _____ ZIP: _____ Phone: (____) - _____ Did this partner also operate land individually on June 1, 2017? <input type="checkbox"/> Yes <input type="checkbox"/> No	Name: _____ Address: _____ City: _____ State: _____ ZIP: _____ Phone: (____) - _____ Did this partner also operate land individually on June 1, 2017? <input type="checkbox"/> Yes <input type="checkbox"/> No
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Name: _____ Address: _____ City: _____ State: _____ ZIP: _____ Phone: (____) - _____ Did this partner also operate land individually on June 1, 2017? <input type="checkbox"/> Yes <input type="checkbox"/> No	Name: _____ Address: _____ City: _____ State: _____ ZIP: _____ Phone: (____) - _____ Did this partner also operate land individually on June 1, 2017? <input type="checkbox"/> Yes <input type="checkbox"/> No
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For Office Use Only
Stratum
9922
Ind. Op.
9924

For Office Use Only
Stratum
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Ind. Op.
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For Office Use Only
Stratum
9927
Ind. Op.
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For Office Use Only
Stratum
9928
Ind. Op.
9924



Section 1 - PAID WORKERS IN 2017

[Only report workers directly hired and paid by the farm operation. Include part-time workers, paid family members, and hired managers. Include all hired workers regardless of method of pay. Exclude contract and custom workers, retail workers and "value-added" workers (exclude retail sales workers, for example)].

1. During 2017, what was or will be the largest number of hired workers, including paid family members, on the payroll on **any one day**?

NUMBER OF WORKERS

277

² Don't Know - [Enter code 2.]

³ None - [Enter code 3.]



CODE

278

2. During 2017, did or will this operation have any H-2A Temporary Agricultural Workers on the payroll?

¹ Yes - [Enter code 1.]

² Don't Know - [Enter code 2.]

³ No - [Enter code 3.]



CODE

279



Worker codes for Sections 2 and 3

Code	Work Hired to Do
FIELD WORKERS	
11	Agricultural Equipment Operators - Crop, Nursery and Greenhouse: Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.
12	Farmworkers - Crop, Nursery and Greenhouse: Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.
13	Graders And Sorters - Crop, Nursery and Greenhouse Products: Grade, sort, or classify agricultural crops by size, weight, color or condition.
14	Hand Packers And Packagers - Crop, Nursery and Greenhouse Products: Pack or package by hand a wide variety of products and materials.
15	All Other Field Workers: All agricultural workers working with crops, nursery or greenhouse products not included in codes 11-14.
LIVESTOCK WORKERS	
20	Agricultural Equipment Operators – Farm, Ranch, and Aquacultural Animals: Drive and control heavy farm equipment while attending to live farm, ranch, or aquacultural animals and in harvest of unprocessed animal products.
21	Farmworkers - Farm, Ranch, and Aquacultural Animals: Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.
22	Graders And Sorters - Farm, Ranch, and Aquacultural Animal Products: Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.
23	Hand Packers And Packagers - Farm, Ranch and Aquacultural Animal Products: Pack or package by hand a wide variety of products and materials.
24	All Other Livestock Workers: All agricultural workers working with farm, ranch and aquacultural animals or products not included in codes 20 – 23.
SUPERVISORS	
31	Farmers, Ranchers and Other Agricultural Managers: Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, tree farms, or other agricultural establishments.
32	First-Line Supervisors of Farm Workers: Directly supervise and coordinate the activities of agricultural, aquacultural, and related workers.
OTHER WORKERS	
41	Agricultural Inspectors: Inspect agricultural commodities, processing equipment and facilities, and aquacultural operations, to ensure compliance with regulations and laws governing health, quality, and safety.
42	Animal Breeders: Select and breed animals according to their genealogy, characteristics, and offspring.
43	Pesticide Handlers and Sprayers: Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application to all crops including nursery and greenhouse products and facilities, and livestock, and livestock facilities. Usually requires specific training and state or federal certification. Excludes pilots who dust or spray crops from aircraft.
44	Any Other Worker Not Listed Above: Including, but not limited to, mechanics, shop workers, truck drivers, accountants, bookkeepers, office workers. Excluding contract & custom workers, retail workers, and "value-added" workers.

October 2017

S	M	T	W	Th	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

Section 2 - PAID WORKERS for OCTOBER

1. Did this operation have anyone on the payroll to do agricultural work the week of October 8th through October 14th?

[**Only report** workers directly hired and paid by the farm operation. **Include** part-time workers, paid family members, and hired managers. **Include** all hired workers regardless of method of pay. **Exclude** contract and custom workers, retail workers and “value-added” workers (exclude retail sales workers, for example).]

- Yes** - [Enter 1 and continue.]
- Don't Know** - [Enter 2, then go to **Section 3.**]
- No** - [Enter 3 then go to **Section 3.**]

CODE

599
10
600

2. For the paid workers, record the number of workers, hours worked, and the gross wages paid the week of October 8th through October 14th.

****Record each worker only once.**

****Separate the workers** by the main type of work they were hired to do based on the groups **outlined on page 4.**

****Report only one week of wages** for the reference week.

Work Hired to Do	Worker Code (shown on page 4)	Number of Paid Workers	Total Hours Worked	Total Gross Wages That Week (Dollars)
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614

3. **TOTAL PAID WORKERS** 660

4. In 2017, how many of these **TOTAL PAID WORKERS** will be paid by this operation----

NUMBER OF WORKERS

- a. for 150 days or more of work?
- b. for 149 days or less of work?

700
701
702

Sum MUST equal **TOTAL PAID WORKERS**, item 3 above. **TOTAL**

Office Use – Completion Code – Usability

1 – Incomplete, Has Labor	698
2 – Incomplete, Unknown	
3 – No Labor	

Worker codes for Sections 2 and 3

Code	Work Hired to Do
FIELD WORKERS	
11	Agricultural Equipment Operators - Crop, Nursery and Greenhouse: Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.
12	Farmworkers - Crop, Nursery and Greenhouse: Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.
13	Graders And Sorters - Crop, Nursery and Greenhouse Products: Grade, sort, or classify agricultural crops by size, weight, color or condition.
14	Hand Packers And Packagers - Crop, Nursery and Greenhouse Products: Pack or package by hand a wide variety of products and materials.
15	All Other Field Workers: All agricultural workers working with crops, nursery or greenhouse products not included in codes 11-14.
LIVESTOCK WORKERS	
20	Agricultural Equipment Operators – Farm, Ranch, and Aquacultural Animals: Drive and control heavy farm equipment while attending to live farm, ranch, or aquacultural animals and in harvest of unprocessed animal products.
21	Farmworkers - Farm, Ranch, and Aquacultural Animals: Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.
22	Graders And Sorters - Farm, Ranch, and Aquacultural Animal Products: Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.
23	Hand Packers And Packagers - Farm, Ranch and Aquacultural Animal Products: Pack or package by hand a wide variety of products and materials.
24	All Other Livestock Workers: All agricultural workers working with farm, ranch and aquacultural animals or products not included in codes 20 – 23.
SUPERVISORS	
31	Farmers, Ranchers and Other Agricultural Managers: Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, tree farms, or other agricultural establishments.
32	First-Line Supervisors of Farm Workers: Directly supervise and coordinate the activities of agricultural, aquacultural, and related workers.
OTHER WORKERS	
41	Agricultural Inspectors: Inspect agricultural commodities, processing equipment and facilities, and aquacultural operations, to ensure compliance with regulations and laws governing health, quality, and safety.
42	Animal Breeders: Select and breed animals according to their genealogy, characteristics, and offspring.
43	Pesticide Handlers and Sprayers: Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application to all crops including nursery and greenhouse products and facilities, and livestock, and livestock facilities. Usually requires specific training and state or federal certification. Excludes pilots who dust or spray crops from aircraft.
44	Any Other Worker Not Listed Above: Including, but not limited to, mechanics, shop workers, truck drivers, accountants, bookkeepers, office workers. Excluding contract & custom workers, retail workers, and "value-added" workers.

July 2017

S	M	T	W	Th	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Section 3 - PAID WORKERS for JULY

1. Did this operation have anyone on the payroll to do agricultural work the week of July 9th through July 15th?

[**Only report** workers directly hired and paid by the farm operation. **Include** part-time workers, paid family members, and hired managers. **Include** all hired workers regardless of method of pay. **Exclude** contract and custom workers, retail workers and “value-added” workers (exclude retail sales workers, for example)].

- Yes** - [Enter code 1, and continue.]
- Don't Know** - [Enter code 2, then go to **Section 4.**]
- No** - [Enter code 3 then go to **Section 4.**]

CODE	
599	7
600	

2. For the paid workers, record the number of workers, hours worked, and the gross wages paid the week of July 9th through July 15th.

****Record each worker only once.**

****Separate the workers** by the main type of work they were hired to do based on the groups **outlined on page 6.**

****Report only one week of wages** for the reference week.

Work Hired to Do	Worker Code (shown on page 6)	Number of Paid Workers	Total Hours Worked	Total Gross Wages That Week (Dollars)
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614
	611	612	613	614

3. **TOTAL PAID WORKERS** 660

4. In 2017, how many of these **TOTAL PAID WORKERS** will be paid by this operation

- a. for 150 days or more of work?
- b. for 149 days or less of work?

NUMBER OF WORKERS	
	700
	701
TOTAL	702

Sum **MUST** equal **TOTAL PAID WORKERS**, item 3 above.

Office Use – Completion Code – Usability	
1 – Incomplete, Has Labor	698
2 – Incomplete, Unknown	
3 – No Labor	

Section 4 - VALUE of SALES

1. Please classify this operation in terms of total gross value of sales
 [Be sure sales represent only **2016** and **earlier years' production.**]

- Considering:**
- Sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2016.
 - The value of product removed for all crops, livestock, and poultry produced under contract in 2016.
 - Sales of all miscellaneous agricultural products in 2016.
 - All government agricultural payments received in 2016.
 - Landlord's share of government payments and crops sold in 2016.

a. What code represents the total gross value of sales, including government agricultural payments?

Total Value	GVS Code
'None' during 2016.....	99
\$ 1 --- 999	1
\$ 1,000 --- 2,499	2
\$ 2,500 --- \$ 4,999	3
\$ 5,000 --- \$ 9,999	4
\$ 10,000 --- \$ 24,999	5
\$ 25,000 --- \$ 49,999	6
\$ 50,000 --- \$ 99,999	7
\$ 100,000 --- \$ 249,999	8
\$ 250,000 --- \$ 499,999	9
\$ 500,000 --- \$ 999,999	10
\$ 1,000,000 --- \$ 2,499,999	11
\$ 2,500,000 --- \$ 4,999,999	12
\$ 5,000,000 and over	13

GVS Code	
550	

b. Does the GVS (gross value of sales) Code in Code Box 550 equal '1' or '99'?
 Yes - [Continue.] **No** - [Go to page 9, item 2.]

c. Record all **2017** crops, land uses, and livestock or poultry now on the total acres operated, then go to page 9, item 2.

Land Use	ACRES	Field Crops Intended For Harvest	ACRES	Other Crops	ACRES
CRP/WRP				Cut Christmas Trees	
Idle Cropland					
All Fallow Land					
Government Payments	WHOLE DOLLARS	Fruits/Nuts	ACRES	Livestock	NUMBER
CRP/WRP Payments				Cattle – Dairy	
Other Gov't Payments				Cattle – Other	
				Chickens	
				Hogs	
				Horses	
				Mules/Burros	
Pasture/Rangeland	ACRES	Vegetables/Melons	ACRES		
Cropland Used Only For Pasture					
Permanent Pasture					
Woodland Pasture					
Aquaculture	NUMBER	Berries	ACRES		
Acres of Ponds in Use					
Foodsize/Stockers					
Fingerlings/Broodfish					
Trout Eggs					

Office Use	
TOTAL POINTS	
552	
PASTURE POINTS	
554	

Section 4 - VALUE of SALES (continued)

2. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from this operation?

Code

- 1 - **Grains, Oilseeds, Dry Beans, and Dry Peas** 1
 (corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice,
 small grains, sorghum, soybeans, sunflowers, straw, etc.)
- 2 - **Tobacco** 2
- 3 - **Cotton and Cottonseed** 3
- 4 - **Vegetables, Melons, Potatoes and Sweet Potatoes** 4
 (beets, cabbage, cantaloupes, pumpkins, sweet corn,
 tomatoes, watermelons, vegetable seeds, etc.)
- 5 - **Fruit, Tree Nuts and Berries** 5
 (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit,
 oranges, pears, pecans, strawberries, walnuts, etc.)
- 6 - **Nursery, Greenhouse, Floriculture and Sod** 6
 (bedding plants, bulbs, cut flowers, flower seeds, foliage plants,
 mushrooms, nursery potted plants, shrubbery, sod, etc.)
- 7 - **Cut Christmas Trees and Short Rotation Woody Crops** 7
- 8 - **Other Crops and Hav. CRP and Pasture** 8
 (grass seed, hay and grass silage, hops, maple syrup, mint,
 peanuts, sugarcane, sugarbeets, CRP, etc.)
- 9 - **Hogs and Pigs** 9
- 10 - **Milk and Other Dairy Products from Cows** 10
- 11 - **Cattle and Calves** 11
 (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals,
 stockers and feeders, veal calves, etc.)
- 12 - **Sheep, Goats, and their Products** 12
 (wool, mohair, milk and cheese)
- 13 - **Horses, Ponies, and Mules** 13
 (burros and donkeys)
- 14 - **Poultry and Eggs** 14
 (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings,
 ostriches, pigeons, pheasants, quail, poultry products, etc.)
- 15 - **Aquaculture** 15
 (catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.)
- 16 - **Other Animals and Other Animal Products** 16
 (bees, honey, rabbits, fur-bearing animals, semen, manure,
 other animal specialties, etc.)

FARM TYPE CODE

551



Section 5 - CHANGE IN OPERATOR

Complete this section **only** if you answered "NO" for **all** questions in item 2 on the face page.

1. Has the operation named on the label been sold, rented or turned over to someone else?

Yes - [Go to item 2] **No** - [Continue →]

a. Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year (including growing crops or raising livestock)?

Yes **Don't Know** **No**

Regardless of answer to above, write a note to explain the situation, then go to back page, item 1.

2. Please provide the following information for the operation that has taken over the land:

Operation Name: _____

Operator Name: _____

Address: _____ Phone: (_____) - _____

City: _____ State: _____ ZIP: _____

3. Was this new operation, reported in item 2, in business before June 1, 2017?

Yes - [Go to back page, item 1.]

No - [Continue.]

4. Is this new operation managed?

Yes - [Go to back page, item 1.]

No - [Continue.]

5. Were any individuals associated with the new operation, reported in item 2 above, operating land individually before June 1, 2017?

Yes - [Go to back page, item 1.]

No - [Go to back page, item 1.]



Skip to next page

Or

Space for Notes and Comments



Section 6 - CONCLUSION

1. Do you (the operator named on the label) make any day - to - day decisions for ANOTHER farm or ranch?

a. **Yes** - What is the name of this other operation?

No - [Go to item 2 below.]

Operation Name: _____

Address: _____

City: _____ State: _____ ZIP: _____

Phone: (____) _____

[ENUMERATOR NOTE: IF ADDITIONAL OPERATION IS INDIVIDUAL OR PARTNERSHIP, complete a separate questionnaire for the additional operation.]

b. Was this additional operation in business before June 1, 2017?

Yes - [Continue.] **No** - [Continue.]

COMMENTS:

2. **SURVEY RESULTS:** To receive the complete results of this survey on the release date, go to www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/

Would you rather have a brief summary mailed to you at a later date? **Yes** **No**

9990

Respondent Name:		9911	9910	MM	DD	YY
		Phone: (____) _____	Date:	____	____	____

OFFICE USE ONLY

Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID			
1-Comp 2-R 3-Inac 4-Office Hold 5-R – Est 6-Inac – Est 7-Off Hold – Est	9901	1-Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Oth	9902	1-PASI (Mail) 2-PATI (Tel) 3-PAPI (Face-to-Face) 6-e-mail 7-Fax 19-Other	9903	9998	9900	9985	9989			
									-			
									Optional Use			
									9907	9908	9906	9916

S/E Name _____