#### **Sources of Revenue**

What percent of the total revenue generated by the worksite listed in Question 2 comes from each of the sources below?

	0	ercer f tota venu	ıl	
a. Manufacturing at this worksite for your company				%
b. Manufacturing at this worksite for other companies				%
c. Manufacturing done outside the U.S. for your worksite				%
d. Manufacturing done by an unaffiliated company inside the U.S. for your worksite				%
e. Other manufacturing, specify:→				%
f. Largest single source of non- manufacturing revenue, specify: →				%
g. All other revenue-generating activities				%
Total	1	0	0	%

### Thank you for completing this form.

Please return this form in the postage paid envelope or mail to:

Industry Classification Report c/o Westat 1600 Research Blvd RC B16 Rockville, MD 20850

Paperwork Reduction Act Statement. We estimate it will take you an average of 15 minutes to complete this voluntary survey, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the information. If you have any comments regarding this survey, including suggestions for reducing the burden, send them to the Bureau of Labor Statistics, Office of Industry Employment Statistics, Paperwork Reduction Project, 2 Massachusetts Avenue, N.E., Room 4840, Washington, DC 20212. The OMB control number for this survey is 1220-0141 and expires on April 30, 2018. Without a currently valid number BLS would not be able to conduct this survey.



# BLS BUREAU OF LABOR STATISTICS U.S. DEPARTMENT OF LABOR

### **Industry Classification Report**

Bureau of Labor Statistics U.S. Department of Labor O.M.B. No. 1220-0141 Expires April 30, 2018

Please complete and return this form. If you need help completing this form, send an e-mail to NAICSHelp@bls.gov, or call toll free at 1-XXX-XXX-XXXX. Thank you! What is your contact information? Please provide contact information for the person completing this form. Title: Business website: E-mail: If the address shown below for your worksite is incorrect, please enter the correct address in the space provided. Enter Correct Address for Your Physical Worksite [FILL COMPANY NAME] [FILL ADDRESS 1] [FILL ADDRESS 2] [CITY, STATE, ZIP] Our records show the main business sector for the worksite listed in Question 2 is << merge 2-digit NAICS label>>, is this correct? Yes No (please describe your main business activities below) How many employees are employed at the worksite listed in Question 2? Include: Do Not Include: • Full or part-time paid workers • Contractors and temporary employees not on • Workers on paid leave your payroll • Workers assigned temporarily to other units Unpaid family workers • Incorporated firms: paid owners, officers, and staff Workers on unpaid leave • Owners, proprietors, and partners of unincorporated firms • Workers not covered by unemployment Enter Number of Employees insurance What is the primary role of the worksite listed in Question 2? 5 Mark all that apply. Procurement, logistics, and distribution Operations (including manufacturing) Product or service design and development ■ Marketing, sales, and customer accounts ☐ Customer and after-sales services ☐ General management and company infrastructure ☐ Human resource management ☐ Technology and process development Other (please specify)

## **Company Information** ▶ For this section, we define *your company* as the firm comprised of all establishment locations. Including the worksite listed in Question 2, how many worksites does this company have in the U.S.? 6 Enter number of U.S. worksites Is the worksite listed in Question 2 the headquarters for this company? $\square$ Yes $\rightarrow$ Skip to Question 9 ☐ No What is the address of this company's U.S. headquarters? Enter the Address for Headquarters's Physical Worksite **COMPANY NAME ADDRESS LINE 1 ADDRESS LINE 2** CITY, STATE, ZIP Does this company have any worksites that are outside of the U.S.? ☐ Yes $\square$ No $\rightarrow$ Skip to Question 11 Does this company have an international headquarters? Yes (specify country ) ☐ No In 2016, was this company (and not just this worksite) responsible for product designs that were then manufactured by other companies, foreign affiliates, or foreign subsidiaries? ightharpoonup Yes → Go to Question 11b $\square$ No $\rightarrow$ Skip to Question 12 Did this worksite (listed in Question 2) sell those products? ☐ Yes ☐ No In 2016, did this worksite (listed in Question 2) design any products that were then manufactured by other companies, foreign affiliates, or foreign subsidiaries? ightharpoonup Yes → Go to Question 12b $\square$ No $\rightarrow$ Skip to Question 13 Did this worksite (listed in Question 2) sell those products? 12b ☐ Yes ☐ No

Business Activities					t Another			
For each of the business activities below, check the box in a column to indicate which worksite within your company, or an unaffiliated company, is responsible for that business activity.  Mark all that apply in each row.	Your worksite	Headquarters for you	Vorksite		Another company the U.S. company			Au <sub>bert</sub> .
Business Activity	Your Miste	Heac Com is he	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	An i	400 the C	4no	Not s	
Example: The worksite manufactures a product and arranges for another unaffiliated U.S. company to do additional manufacturing.	X				X			
a. Manufactures any products or produces any goods sold by your company								
b. Arranges for another company to manufacture products or produce goods sold by your company								
c. Designs products or goods sold by your company. Only include designs that affect function or use.								
d. Accepts ownership of any products or goods manufactured by your company or other companies								
e. Sets the sales price for any products or goods manufactured by your company or other companies								
f. Sells products your company produces to other businesses or directly to consumers								
g. Tracks revenue for the sale of goods or products								
h. Oversees human resource activities for your company								
i. Responds to customer inquiries about the products your company sells								
j. Sets the priorities and makes strategic decisions for your company								
k. Supports your company on legal matters including protection of intellectual property								
► Continue with Question 14 on the back page.							,	