



## EIA-782A: REFERENCE GUIDE



### Motor Gasoline

Sales Category	Customer Type
Retail Outlets	<ul style="list-style-type: none"> <li>End Use Sales to General Public From a Retail Outlet</li> </ul>
Other End-Users	<ul style="list-style-type: none"> <li>Card Lock Stations (Unattended)</li> <li>Farmers</li> <li>Government: Federal/State/Local</li> <li>Schools</li> <li>Businesses</li> <li>Retail Sales not at a Retail Outlet</li> </ul>
DTW Sales	<ul style="list-style-type: none"> <li>Delivered Load to Retail Stations for Resale</li> </ul>
Rack Sales	<ul style="list-style-type: none"> <li>Wholesales at Terminal Rack</li> <li>Title Transfers at Terminal</li> </ul>
Bulk Sales	<ul style="list-style-type: none"> <li>Wholesales Made via Pipeline, Barge, or Railcar</li> <li>Wholesales Exceeding Size of a Truckload</li> </ul>

### No. 2 Diesel Fuel and No. 2 Fuel Oil

Sales Category	Customer Type
Residential	<ul style="list-style-type: none"> <li>Residence (Single-Family Dwellings)</li> <li>Backup Generator</li> <li><b>EXCLUDE</b> Sales to Apartment Buildings and Farming Business Use</li> </ul>
Commercial/Institutional	<ul style="list-style-type: none"> <li>Airports</li> <li>Apartment Buildings/Multi-Family Dwellings</li> <li>Banks</li> <li>Buses/Bus Fleets</li> <li>Card-Lock Stations (Unattended)</li> <li>Churches</li> <li>Commercial Businesses</li> <li>Commercial Boating/Fishing</li> <li>Defense Energy Support Center (DESC)</li> <li>Fleet Sales</li> <li>Government: Federal/State/Local</li> <li>Hospitals</li> <li>Landscaping Companies</li> <li>Military</li> <li>Nurseries/Greenhouses</li> <li>Office Buildings</li> <li>Railroad Companies</li> <li>Schools/Universities</li> <li>Trucking Companies</li> <li>Vehicle Refrigeration Units</li> <li>Vessel Bunkering/Fueling</li> <li>Warehouses</li> </ul>
Industrial	<ul style="list-style-type: none"> <li>Construction Companies</li> <li>Logging Companies</li> <li>Lumber Mills</li> <li>Manufacturing Plants</li> <li>Mining Companies</li> <li>Paper Mills</li> <li>Petrochemical Companies</li> <li>Road Building/Maintenance</li> <li>Shipyards</li> </ul>
Retail Outlets	<ul style="list-style-type: none"> <li>End Use Sales to General Public from a Retail Outlet</li> </ul>
Other End-Users	<ul style="list-style-type: none"> <li>Farming Business Use</li> <li>Livestock &amp; Animal Production</li> <li>Recreational Boating</li> <li>Utility Companies</li> </ul>
Wholesale	<ul style="list-style-type: none"> <li>Bulk Sales to Resellers</li> <li>DTW Sales</li> <li>Rack Sales</li> </ul>

## Propane

Sales Category	Customer Type		
Residential	<ul style="list-style-type: none"> <li>● Residence (Single-Family Dwellings)</li> <li>● Motor Home Propane Tanks</li> </ul>		
Commercial/Institutional	<table border="0" style="width: 100%;"> <tr> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> <li>● Airports</li> <li>● Apartment Buildings/Multi-Family Dwellings</li> <li>● Churches</li> <li>● Commercial Businesses</li> <li>● Commercial Boating/Fishing</li> <li>● Defense Energy Support Center (DESC)</li> <li>● Government: Federal/State/Local</li> </ul> </td> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> <li>● Hospitals</li> <li>● Landscaping Companies</li> <li>● Military</li> <li>● Nurseries/Greenhouses</li> <li>● Office Buildings</li> <li>● Railroad Companies</li> <li>● Schools/Universities</li> <li>● Vehicle Refrigeration Units</li> <li>● Warehouses</li> </ul> </td> </tr> </table>	<ul style="list-style-type: none"> <li>● Airports</li> <li>● Apartment Buildings/Multi-Family Dwellings</li> <li>● Churches</li> <li>● Commercial Businesses</li> <li>● Commercial Boating/Fishing</li> <li>● Defense Energy Support Center (DESC)</li> <li>● Government: Federal/State/Local</li> </ul>	<ul style="list-style-type: none"> <li>● Hospitals</li> <li>● Landscaping Companies</li> <li>● Military</li> <li>● Nurseries/Greenhouses</li> <li>● Office Buildings</li> <li>● Railroad Companies</li> <li>● Schools/Universities</li> <li>● Vehicle Refrigeration Units</li> <li>● Warehouses</li> </ul>
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Industrial	<table border="0" style="width: 100%;"> <tr> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> <li>● Construction Companies</li> <li>● Logging Companies</li> <li>● Lumber Mills</li> <li>● Manufacturing Plants</li> </ul> </td> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> <li>● Mining Companies</li> <li>● Paper Mills</li> <li>● Road Building/Maintenance</li> <li>● Shipyards</li> </ul> </td> </tr> </table>	<ul style="list-style-type: none"> <li>● Construction Companies</li> <li>● Logging Companies</li> <li>● Lumber Mills</li> <li>● Manufacturing Plants</li> </ul>	<ul style="list-style-type: none"> <li>● Mining Companies</li> <li>● Paper Mills</li> <li>● Road Building/Maintenance</li> <li>● Shipyards</li> </ul>
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Retail Outlets	<ul style="list-style-type: none"> <li>● Buses/Bus Fleets</li> <li>● Card-Lock Stations (Unattended)</li> <li>● Fleet Sales</li> <li>● Trucking Companies</li> </ul>		
Petrochemical	<ul style="list-style-type: none"> <li>● Petrochemical Companies</li> </ul>		
Other End-Users	<ul style="list-style-type: none"> <li>● Farm Use</li> <li>● Gas Grill Propane Tanks</li> <li>● Livestock &amp; Animal Production</li> <li>● Recreational Boating</li> <li>● Utility Companies</li> </ul>		
Wholesale	<ul style="list-style-type: none"> <li>● Bulk Sales to Resellers</li> <li>● DTW Sales</li> <li>● Rack Sales</li> </ul>		

**Other Petroleum Products** (No.1 Distillate, Kerosene, Aviation Gasoline, Kerosene-type Jet Fuel, No. 4 Fuel Oil & Residual Fuel)

Sales Category	Customer Type
Retail	<ul style="list-style-type: none"> <li>● Sales for End Use</li> </ul>
Wholesale	<ul style="list-style-type: none"> <li>● Sales for Resale</li> </ul>

If you have any questions regarding the categorization of your sales, please contact our staff at  
1-800-638-8812