

PRICES PAID FOR FERTILIZERS AND AGRICULTURAL CHEMICALS MARCH 2018

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**United States
Department of
Agriculture**



**NATIONAL
AGRICULTURAL
STATISTICS
SERVICE**

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Please make corrections to name, address and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws. For more information on how we protect your information please visit: <https://www.nass.usda.gov/confidentiality>. Response is **voluntary**.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number is 0535-0003. The time required to complete this information collection is estimated to average 20 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

1. Did this operation sell **fertilizers** or **agricultural chemicals** to farmers/ranchers in the U.S. during 2017?

Yes - go to Question 2

No - go to Question 12

2. Did this operation sell **fertilizers** to farmers/ranchers in the U.S. during 2017?

Yes - continue

No - go to Question 4

3. Report the total amount of fertilizer sold in 2017 to farmers/ranchers, and either the total value of sales or the average price per unit sold to farmers/ranchers in the U.S. in 2017. Report only for items listed. Exclude sales tax and delivery charges.

			Fill in one column below:		
MIXED FERTILIZER	What was the Total Amount Sold to farmers/ranchers in 2017?	Unit	What was the Total Value of Sales in 2017?	OR	What was the Average Price per unit in 2017?
7 – 1 – 1		Tons	\$	OR	\$ _ _ _ . _ _
9 – 23 – 30		Tons	\$	OR	\$ _ _ _ . _ _
10 – 10 – 10		Tons	\$	OR	\$ _ _ _ . _ _
10 – 20 – 20		Tons	\$	OR	\$ _ _ _ . _ _
10 – 34 – 0		Tons	\$	OR	\$ _ _ _ . _ _
11 – 37 – 0		Tons	\$	OR	\$ _ _ _ . _ _
11 – 52 – 0		Tons	\$	OR	\$ _ _ _ . _ _
12 – 40 – 0		Tons	\$	OR	\$ _ _ _ . _ _
13 – 13 – 13		Tons	\$	OR	\$ _ _ _ . _ _
15 – 60 – 0		Tons	\$	OR	\$ _ _ _ . _ _
16 – 20 – 0		Tons	\$	OR	\$ _ _ _ . _ _
17 – 17 – 17		Tons	\$	OR	\$ _ _ _ . _ _
18 – 46 – 0 (Diammonium Phosphate)		Tons	\$	OR	\$ _ _ _ . _ _
19 – 19 – 19		Tons	\$	OR	\$ _ _ _ . _ _
Other top sellers (Specify) _____					

			Fill in one column below:		
FERTILIZER MATERIALS	What was the Total Amount Sold to farmers/ranchers in 2017?	Unit	What was the Total Value of Sales in 2017?	OR	What was the Average Price per unit in 2017?
Ammonium Nitrate (34-0-0)		Tons	\$	OR	\$ _ _ _ _ . _ _
Anhydrous Ammonia (exclude cost of application)		Tons	\$	OR	\$ _ _ _ _ . _ _
Muriate of Potash – 60-62% K ₂ O (Potassium Chloride)		Tons	\$	OR	\$ _ _ _ _ . _ _
Nitrogen Solution – 32% N (exclude cost of application)		Tons	\$	OR	\$ _ _ _ _ . _ _
Triple Superphosphate (concentrated) – 44-46% P ₂ O ₅		Tons	\$	OR	\$ _ _ _ _ . _ _
Urea – 44-46% N		Tons	\$	OR	\$ _ _ _ _ . _ _
Other top sellers (Specify) _____					

4. Did this operation sell **fungicides** to farmers/ranchers in the U.S. during 2017?

Yes - continue

No - go to Question 6

5. Report the total amount of fungicides sold in 2017 to farmers/ranchers, and either the total value of sales or the average price per unit sold to farmers/ranchers in the U.S. in 2017. Report only for items listed. Exclude sales tax and delivery charges.

Report prices for the ACTIVE INGREDIENTS specified. Chemical trade names are provided to assist with the reporting process and are only examples of what may exist for each active ingredient.

Use these Unit Codes Below			
Liquid Measure		Dry Measure	
Code	Unit	Code	Unit
12	Gallon	1	Pound
13	Quart	2	Cwt
14	Pint	3	Ton
15	Liquid Oz	23	Fifty Pound Bag
41	Liter	24	Hundred Pound Bag
42	Drum (30 gal)	28	Dry Oz
		30	Grams

FUNGICIDES	What was the Total Amount Sold to farmers/ranchers in 2017?	In what Unit? (Use Table above)	Fill in one column below:		
			What was the Total Value of Sales in 2017?	OR	What was the Average Price per unit in 2017?
Captan, 50% WP			\$	OR	\$ _ _ _ . _ _
Chlorothalonil, 6 lbs./gallon – Eco 720, Bravo 720			\$	OR	\$ _ _ _ . _ _
Copper Hydroxide, 77% – Kocide 101			\$	OR	\$ _ _ _ . _ _
Fosetyl-Al, 80% – Aliette WDG			\$	OR	\$ _ _ _ . _ _
Propiconazole, 3.6 lbs./gallon – Tilt			\$	OR	\$ _ _ _ . _ _
Pyraclostrobin, 2.0 lbs./gallon – Headline			\$	OR	\$ _ _ _ . _ _
Other top sellers (Specify) _____					

6. Did this operation sell **herbicides** to farmers/ranchers in the U.S. during 2017?

Yes - continue

No - go to Question 8

7. Report the total amount of herbicides sold in 2017 to farmers/ranchers, and either the total value of sales or the average price per unit sold to farmers/ranchers in the U.S. in 2017. Report only for items listed. Exclude sales tax and delivery charges.

Report prices for the ACTIVE INGREDIENTS specified. Chemical trade names are provided to assist with the reporting process and are only examples of what may exist for each active ingredient.

Use these Unit Codes Below			
Liquid Measure		Dry Measure	
Code	Unit	Code	Unit
12	Gallon	1	Pound
13	Quart	2	Cwt
14	Pint	3	Tons
15	Liquid Oz	23	Fifty Pound Bag
41	Liter	24	Hundred Pound Bag
42	Drum (30 gal)	28	Dry Oz
		30	Grams

HERBICIDES	What was the Total Amount Sold to farmers/ranchers in 2017?	In what Unit? (Use Table above)	Fill in one column below:		
			What was the Total Value of Sales in 2017?	OR	What was the Average Price per unit in 2017?
2, 4-D, 3.8 lbs./gallon – 2, 4-D Amine 4, Weedar 64			\$	OR	\$ _ _ _ _ . _ _ _
Atrazine, 4 lbs./gallon –Atrazine 4L, AAtrex 4L			\$	OR	\$ _ _ _ _ . _ _ _
Butylate, 6.7 lbs./gallon – Sutan + 6.7E			\$	OR	\$ _ _ _ _ . _ _ _
Dicamba, 4 lbs./gallon – Banvel			\$	OR	\$ _ _ _ _ . _ _ _
Glufosinate – ammonium, 2.34 lbs./gallon - Liberty			\$	OR	\$ _ _ _ _ . _ _ _
Glyphosate, 4 lbs./gallon salt equivalent – Roundup, Roundup Original II			\$	OR	\$ _ _ _ _ . _ _ _
Mesotrione, 4 lbs./gallon – Callisto			\$	OR	\$ _ _ _ _ . _ _ _
Pendimethalin 3.3 to 3.8 lbs./gallon – Prowl 3.3 EC, Prowl H ₂ O			\$	OR	\$ _ _ _ _ . _ _ _
S-Metolachlor, 83% – Dual Magnum			\$	OR	\$ _ _ _ _ . _ _ _
Trifluralin, 4 lbs./gallon – Trifluralin 4 EC, Treflan H.F.P.			\$	OR	\$ _ _ _ _ . _ _ _
Other top sellers (Specify) _____					

8. Did this operation sell **insecticides** to farmers/ranchers in the U.S. during 2017?

Yes - continue

No - go to Question 10

9. Report the total amount of insecticides sold in 2017 to farmers/ranchers, and either the total value of sales or the average price per unit sold to farmers/ranchers in the U.S. in 2017. Report only for items listed. Exclude sales tax and delivery charges.

Report prices for the ACTIVE INGREDIENTS specified. Chemical trade names are provided to assist with the reporting process and are only examples of what may exist for each active ingredient.

Use these Unit Codes Below			
Liquid Measure		Dry Measure	
Code	Unit	Code	Unit
12	Gallon	1	Pound
13	Quart	2	Cwt
14	Pint	3	Ton
15	Liquid Oz	23	Fifty Pound Bag
41	Liter	24	Hundred Pound Bag
42	Drum (30 gal)	28	Dry Oz
		30	Grams

INSECTICIDES	What was the Total Amount Sold to farmers/ranchers in 2017?	In what Unit? (Use Table above)	Fill in one column below:		
			What was the Total Value of Sales in 2017?	OR	What was the Average Price per unit in 2017?
Bifenthrin – Brigade 2 EC, Tundra EC			\$	OR	\$ _____. ____
Carbaryl, 80% – Sevin 80S, Sevin 80 WSP			\$	OR	\$ _____. ____
Dicofol, 4 lbs./gallon – Dicofol 4E			\$	OR	\$ _____. ____
Dicrotophos, 8 lbs./gallon – Bidrin 8			\$	OR	\$ _____. ____
Lambda-cyhalothrin, 1lbs. – Warrior, Karate			\$	OR	\$ _____. ____
Methyl Parathion, 2 lbs./gallon – Penncap-M			\$	OR	\$ _____. ____
Permethrin 2.0 lbs./gallon – Ambush			\$	OR	\$ _____. ____
Permethrin 3.2 lbs./gallon – Pounce 3.2 EC, Micro Flo Permethrin 3.2 AG, Perm-UP 3.2EC			\$	OR	\$ _____. ____
Phorate, 20% – Phorate 20 G, Thimet 20-G			\$	OR	\$ _____. ____
Terbufos, 15% – Counter 15G			\$	OR	\$ _____. ____
Other top sellers (Specify) _____					

10. Did this operation sell **other chemicals** to farmers/ranchers in the U.S. during 2017?

Yes - continue

No - go to Question 12

11. Report the total amount of other chemicals sold in 2017 to farmers/ranchers, and either the total value of sales or the average per unit sold to farmers/ranchers in the U.S. in 2017. Report only for items listed. Exclude sales tax and delivery charges.

Report prices for the ACTIVE INGREDIENTS specified. Chemical trade names are provided to assist with the reporting process and are only examples of what may exist for each active ingredient.

Use these Unit Codes Below			
Liquid Measure		Dry Measure	
Code	Unit	Code	Unit
12	Gallon	1	Pound
13	Quart	2	Cwt
14	Pint	3	Ton
15	Liquid Oz	23	Fifty Pound Bag
41	Liter	24	Hundred Pound Bag
42	Drum (30 gal)	28	Dry Oz
		30	Grams

OTHER CHEMICALS	What was the Total Amount Sold to farmers/ranchers in 2017?	In what Unit? (Use Table above)	Fill in one column below:		
			What was the Total Value of Sales in 2017?	OR	What was the Average Price per unit in 2017?
Etephon, 6 lbs./gallon			\$	OR	\$ _ _ _ . _ _
Gibberellic Acid, 4% L – ProGibb 4%, GibGro 4LS, Falgro 4L			\$	OR	\$ _ _ _ . _ _
NAD (Naphthaleneacetamide), 8.4WP – Amid-Thin-W			\$	OR	\$ _ _ _ . _ _
Other top sellers (Specify) _____					

12. Will this operation sell fertilizers or agricultural chemicals to farmers/ranchers in the U.S. in the future?

Yes No

13. **SURVEY RESULTS:** To receive the complete results of this survey on its release date, go to https://www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/

COMMENTS:

Respondent Name: _____

9911

Phone: () _____

9910

MM

DD

YY

Date: _____

Office Use Only													
Response	Respondent	Mode	Enum.	Eval.	R. Unit	Change	Office Use for POID						
1-Comp	9901	1-Op/Mgr	9902	1-Mail	9903	9998	9900	9921	9985	9989			
2-R		2-Sp		2-Tel									
3-Inac		3-Acct/Bkpr		3-Face-to-Face									
4-Office Hold		4-Partner		4-CATI									
5-R – Est		9-Oth		5-Web									
6-Inac – Est				6-e-mail									
7-Off Hold – Est				7-Fax									
				8-CAPI									
				19-Other									
										9907	9908	9906	9916
S/E Name													