

USDA Annual Survey of Cooperative Statistics

United States Department of Agriculture
Rural Development
Cooperative Statistics

Your help is needed in developing and maintaining complete and accurate nationwide statistics on cooperatives for use in education, research, and decision making.

The data you provide will remain confidential as provided for by law.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0570-0007. The time required to complete this information collection is estimated to average from 30 minutes to 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

* Cooperative Name:

* Headquarters Address

* Your Name:

Your Title:

Work Phone Number

* E-Mail Address:

Internet Home Page Address:

* Name of the General Manger or Cooperative CEO

* Official title of the General Manager or Cooperative CEO

* Please indicate any corporate status changes to operational ownership over the last fiscal year

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Sale or Merger

Please tell us about your sale or merger

* Name of surviving organization:

* Address of surviving organization:

E-Mail address of surviving organization:

* Date of sale or merger:

Date / Time

MM	DD	YYYY
<input type="text"/>	<input type="text"/>	<input type="text"/>

USDA Annual Survey of Cooperative Statistics

Function

* Does your cooperative function only as a bargaining association?

Yes

No

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Financial Data

Tell us about your business year

* What month did your cooperative end its most recent fiscal/business year?

BALANCE SHEET

Please provide the amounts for these balance sheet items for your most recently ended business year

Current Asset Value

Value of investments in all other Cooperatives (*including Co-Bank*)

Net value of Property, Plant, and Equipment

Total Assets

Current Liabilities

Total Liabilities

Allocated Member Equities

Unallocated Member Equities (*Retained Earnings*)

Total Net Worth (*Total Equity*)

Total Liabilities and Net Worth (*Total Assets*)

INCOME STATEMENT

From your income statement, please provide the following for your most recently ended business year

Total Sales

Cost of Goods Sold

Gross Margin (*Total sales minus cost of goods sold*)

Service Receipts and Other Operating Income or Revenue

(*include service revenues, storage and handling fees, etc.*)

Gross Revenue (*Gross Margin plus Service Receipts and other Income*)

Total Wages and Benefits Expense

(*include payroll taxes, group insurance, commissions, profit sharing, and any other related benefits*)

Depreciation Expense

Interest Expense

Other Expenses

Total Expenses (*include Operating and all Other Expenses*)

Net Margins From Operations (*Local Savings*)

Total Patronage Refunds and Dividends Received from all other Cooperatives

(*include Co-Bank and all other cooperatives, less any equity write-offs*)

Non-Operating Income

(*include the sale of assets, discontinued operations, non-cooperative investment income, extraordinary items and all other revenues or losses not already accounted for*)

Net Income Before Taxes

Income Taxes

Total Net Income (or Loss)

*** MARKETING & BARGAINING**

Please provide the sales or market value of any of the following products your cooperative **marketed or bargained for** in your most recently ended business year

Grains and Oilseeds other than Cottonseed

(*exclude meals and oils, distillers grains sold for feed, etc .*)

Rice

Cotton, Lint

Cottonseed (*exclude meal and oil*)

Tobacco

Nuts

Sugar Beets, Sugarcane, Honey, and related products

Dry Beans and Peas, Lentils

Fresh Fruits and Vegetables (*include fresh and processed market sales*)

Processed Fruits and Vegetables

Milk and Milk products

Poultry, Eggs, Turkeys, Ratite, Squab, and related products

Fish, Shellfish, and Aquaculture products

Livestock and meat products (*include all species not already tallied*)

Wool and Mohair

Biofuels, Ethanol, Biodiesel

Manufactured or processed food, or other products

(*include CO₂, fur, meal related oil, cottonseed oil, and any other crops or resale items not already tallied*)

MARKETING & BARGAINING - Percentage by Location of Origin

Please provide the primary state of origin with estimated percentage for any of the following products your cooperative **marketed or bargained for** in your most recently ended business year

	Primary State of Origin	Percent
Grains and Oilseeds other than Cottonseed	<input type="text"/>	<input type="text"/>
Rice	<input type="text"/>	<input type="text"/>
Cotton, Lint	<input type="text"/>	<input type="text"/>
Cottonseed	<input type="text"/>	<input type="text"/>
Tobacco	<input type="text"/>	<input type="text"/>
Nuts	<input type="text"/>	<input type="text"/>
Sugar Beets, Sugarcane, Honey, and related products	<input type="text"/>	<input type="text"/>
Dry Beans and Peas, Lentils	<input type="text"/>	<input type="text"/>
Fresh Fruits and Vegetables	<input type="text"/>	<input type="text"/>
Processed Fruits and Vegetables	<input type="text"/>	<input type="text"/>
Milk and Milk products	<input type="text"/>	<input type="text"/>
Poultry, Eggs, Turkeys, Ratite, Squab, and related products	<input type="text"/>	<input type="text"/>
Fish, Shellfish, and Aquaculture products	<input type="text"/>	<input type="text"/>
Livestock and meat products	<input type="text"/>	<input type="text"/>
Wool and Mohair	<input type="text"/>	<input type="text"/>
Biofuels, Ethanol, Biodiesel	<input type="text"/>	<input type="text"/>
Manufactured or processed food, or other products	<input type="text"/>	<input type="text"/>

MARKETING & BARGAINING - Percentage for other Cooperatives

Please provide the percentage of total sales of any of the following products your cooperativemarketed or bargained for other Cooperatives in your most recently ended business year

	Percentage
Grains and Oilseeds other than Cottonseed	<input type="text"/>
Rice	<input type="text"/>
Cotton, Lint	<input type="text"/>
Cottonseed	<input type="text"/>
Tobacco	<input type="text"/>
Nuts	<input type="text"/>
Sugar Beets, Sugarcane, Honey, and related products	<input type="text"/>
Dry Beans and Peas, Lentils	<input type="text"/>
Fresh Fruits and Vegetables	<input type="text"/>
Processed Fruits and Vegetables	<input type="text"/>
Milk and Milk products	<input type="text"/>
Poultry, Eggs, Turkeys, Ratite, Squab, and related products	<input type="text"/>
Fish, Shellfish, and Aquaculture products	<input type="text"/>
Livestock and meat products	<input type="text"/>
Wool and Mohair	<input type="text"/>
Biofuels, Ethanol, Biodiesel	<input type="text"/>
Manufactured or processed food, or other products	<input type="text"/>

SALES OF SUPPLIES OR EQUIPMENT - Retail

Please provide the **Retail Sales** value of any of the following items your cooperative sold during your most recently ended business year

Feed

(include all complete feeds, ingredients, hay, grains, oilseed meal, cottonseed meal, distillers grains, etc. not already tallied in the previous question)

Seed

(For planting; include Seed Potatoes)

Fertilizer

(Bagged and bulk; include anhydrous ammonia, lime, etc.)

Crop Protectants

(Pesticides, Herbicides, Fungicides, etc.)

Petroleum Products

(include Gasoline, Fuel Oil, Diesel, Propane, LP Gas, Lube Oil, etc.)

All Other Products

(include building materials; tires, batteries, and accessories; containers and packaging supplies; machinery and equipment; home equipment; animal health products; pet food, semen; hardware; food; clothing; fencing; paint; etc.)

SALES OF SUPPLIES OR EQUIPMENT - Wholesale

Please provide the **Wholesale** value of any of the following items your cooperative sold during your most recently ended business year

Feed

(include all complete feeds, ingredients, hay, grains, oilseed meal, cottonseed meal, distillers grains, etc. not already tallied in the previous question)

Seed

(For planting; include Seed Potatoes)

Fertilizer

(Bagged and bulk; include anhydrous ammonia, lime, etc.)

Crop Protectants

(Pesticides, Herbicides, Fungicides, etc.)

Petroleum Products

(include Gasoline, Fuel Oil, Diesel, Propane, LP Gas, Lube Oil, etc.)

All Other Products

(include building materials; tires, batteries, and accessories; containers and packaging supplies; machinery and equipment; home equipment; animal health products; pet food, semen; hardware; food; clothing; fencing; paint; etc.)

WHOLESALE SALES OF SUPPLIES OR EQUIPMENT - Percentage to Other Cooperatives

Please provide the percentage of **Wholesale** sales of any of the following items your cooperative sold to other Cooperatives during your most recently ended business year

	Percentage
Feed	<input type="text"/>
Seed	<input type="text"/>
Fertilizer	<input type="text"/>
Crop Protectants	<input type="text"/>
Petroleum Products	<input type="text"/>
All Other Products	<input type="text"/>

SALES OF SUPPLIES OR EQUIPMENT - Percent by Location of Sale

Please provide primary state of origin with estimated percentage for any of the following products your cooperative sold in your most recently ended business year

	Primary State of Sale	Percentage
Feed	<input type="text"/>	<input type="text"/>
Seed	<input type="text"/>	<input type="text"/>
Fertilizer	<input type="text"/>	<input type="text"/>
Crop Protectants	<input type="text"/>	<input type="text"/>
Petroleum Products	<input type="text"/>	<input type="text"/>
All Other Products	<input type="text"/>	<input type="text"/>

*** BUSINESS BY STATE**

Please select all states in which your cooperative did business during the last year

- | | | |
|-----------------------------|-----------------------------|-----------------------------|
| <input type="checkbox"/> AL | <input type="checkbox"/> LA | <input type="checkbox"/> OH |
| <input type="checkbox"/> AK | <input type="checkbox"/> ME | <input type="checkbox"/> OK |
| <input type="checkbox"/> AZ | <input type="checkbox"/> MD | <input type="checkbox"/> OR |
| <input type="checkbox"/> AR | <input type="checkbox"/> MA | <input type="checkbox"/> PA |
| <input type="checkbox"/> CA | <input type="checkbox"/> MI | <input type="checkbox"/> RI |
| <input type="checkbox"/> CO | <input type="checkbox"/> MN | <input type="checkbox"/> SC |
| <input type="checkbox"/> CT | <input type="checkbox"/> MS | <input type="checkbox"/> SD |
| <input type="checkbox"/> DE | <input type="checkbox"/> MO | <input type="checkbox"/> TN |
| <input type="checkbox"/> FL | <input type="checkbox"/> MT | <input type="checkbox"/> TX |
| <input type="checkbox"/> GA | <input type="checkbox"/> NE | <input type="checkbox"/> UT |
| <input type="checkbox"/> HI | <input type="checkbox"/> NV | <input type="checkbox"/> VT |
| <input type="checkbox"/> ID | <input type="checkbox"/> NH | <input type="checkbox"/> VA |
| <input type="checkbox"/> IL | <input type="checkbox"/> NJ | <input type="checkbox"/> WA |
| <input type="checkbox"/> IN | <input type="checkbox"/> NM | <input type="checkbox"/> WV |
| <input type="checkbox"/> IA | <input type="checkbox"/> NY | <input type="checkbox"/> WI |
| <input type="checkbox"/> KS | <input type="checkbox"/> NC | <input type="checkbox"/> WY |
| <input type="checkbox"/> KY | <input type="checkbox"/> ND | |

EXPORT SALES

Please provide the total value of any export sales during your most recently ended business year

Fruits or Vegetables

Grains or Oilseeds

Dairy

Rice

Sugar

Cotton

Cottonseed Oil

Dry Beans

Nuts

Poultry or Turkey

Semen

Farm Supplies

Other

*** Membership - Individual Producers**

Please provide the following information about your membership during your most recently ended business year

How many individual producers *held membership* in your Cooperative?

How many producer members were *entitled to vote*?

*** Membership - Other Cooperatives**

Please provide the following information about your membership during your most recently ended business year

How many other Cooperatives *held membership* in your Cooperative?

How many Cooperative members were *entitled to vote*?

*** Employees**

Please provide the following information about your employees during your most recently ended business year

How many *full-time* employees did you employ?

How many *part-time or seasonal* employees did you employ?

*** Locations**

How many locations did your Cooperative operate during your most recently ended business year?

*** Mergers & Acquisitions**

Did your Cooperative acquire any organizations within your most recently ended business year?

Tell us about any organizations your Cooperative acquired in the last business year

* Was this a purchase or merger?

* Was the acquired organization another Cooperative?

* Name of the acquired organization

* Address of the acquired organization

Date of the transaction

Date / Time MM DD YYYY
 / /